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MARYLAND HEALTH CARE COMMISSION

4160 PATTERSON AVENUE – BALTIMORE, MARYLAND 21215
TELEPHONE: 410-764-3460 FAX: 410-358-1236

January 31, 2020(corrected)

Via E-mail and USPS

Dana Farrakhan, FACHE
Senior Vice President
Strategy, Community and Business Development
University of Maryland Medical Center
22 S. Greene Street
Baltimore, MD 21201

**Re: University of Maryland Medical Center
Construction of Addition for Cancer Center
Matter # 19-24-2438**

Dear Ms. Farrakhan:

Commission staff met with UMMC and its representatives on January 31, 2020 to respond to the amended request for additional information sent by staff on January 14, 2020. As a result of the meeting, staff has decided to rescind the January 14th request and replace with the following questions resulting from the January 31st meeting with staff.

1. There is a discrepancy in the number of licensed beds in the respective Table F's submitted with the CON application and with the June 3, 2019 response (Exhibit 28) to completeness questions. Please explain the decrease in the number of total acute care beds submitted with the June 3rd response to Table F.
2. When compared with the same tables in the CON application, both Tables G and H in the June 3, 2019 submission (Exhibit 28) show a decrease in revenue and a decrease in expenses. Why is there a reduction in revenues and expenses?
3. Despite the fact that UMMC projects very little growth in the MSGA volumes in Table F over the period FY 2017 through FY 2026 (the projected utilization for FY 2026 is actually lower than 2017 volume), please provide UMMC's plans and timeline for

keeping the 52 beds currently used for oncology patients in service for other medical-surgical use.

4. The project will add approximately 162.6 FTEs (approximately an increase of about 57% in employees who staff UMMC's Cancer programs currently). Given item #3 above, please explain why UMMC does not just transfer current FTEs along with the relocated oncology beds rather than add incremental staff.
5. Please provide a revised Table I adjusted to add three years of historical data for the Cancer program currently in service.
6. Please explain whether the response to Question #2 of the July 15, 2019 for the revised Tables 20 and 22, Oncology Outpatient visits and Infusion volume, is either accurate or duplicative. Please explain how these historical utilization volumes support the applicant's contention that outpatient Oncology volumes will increase by FY 2026, as indicated in Table I above.
7. Under General Standards .04A(1) Information Regarding Charges, the applicant does not provide a response to subsection (b) Procedures for promptly responding to individual requests for current charges and subsection (c) Requirements for staff training to ensure that inquiries regarding charges for its services are appropriately handled. In addition, while the reimbursement schedule provided in Exhibit 4 indicates charges will be updated quarterly, the hospital's charges posted on the UMMC website show these have not been updated since January of 2019. Please provide the response to the two subsections for this standard and update the hospital website to reflect the current hospital charges.

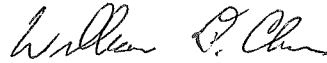
Please submit six copies of the responses to completeness questions and the additional information requested in this letter within ten working days of receipt. Also submit the response electronically, in both Word and PDF format, to Ruby Potter (ruby.potter@maryland.gov). Given the number of questions posed, as well as the time required for staff to compile these questions, we will certainly grant an extension to the ten day target specified in regulation as soon as you would request it.

All information supplementing the applicant must be signed by person(s) available for cross-examination on the facts set forth in the supplementary information, who shall sign a statement as follows: "I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief."

Should you have any questions regarding this matter, feel free to contact me at (410) 764-3374.

Dana Farrakhan
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Sincerely,



William D. Chan
Program Manager, Certificate of Need

cc: Paul Parker
Kevin McDonald
Letitia Dzirasa, MD, Health Officer, Baltimore City Health Department