

January 6, 2022

VIA EMAIL

Ms. Ruby Potter
Health Facilities Coordination Officer
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215

Re: University of Maryland St. Joseph Medical Center
Supplemental Submission for Post-Approval CON Project Modification –
Perioperative Services Facilities
Docket 18-03-2415

Dear Ms. Potter:

On behalf of University of Maryland St. Joseph Medical Center (“UM SJMC”), we are submitting a supplemental submission for the Post-Approval CON Project Modification (the “Modification Request”) filed on January 4, 2022. Page 6 of the Modification Request references a letter of support from Kaiser Permanente (“KP”) regarding its projected case volumes that will move to UM SJMC as a result of the relationship between the parties. Attached is KP’s letter of support which will serve as **Exhibit 3** to the Modification Request.

Four copies of this supplemental submission will also be sent separately via Federal Express. We hereby certify that a copy of this submission has also been forwarded to the appropriate local health planning agency as noted below.

Please let us know if you have any questions regarding this matter.

Sincerely,



Thomas C. Dame



Mallory M. Regenbogen

Enclosures

#771171

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Cc: via email

Ben Steffen, Executive Director, MHCC

Paul Parker, Director, Center for Health Care Facilities Planning & Development, MHCC

Wynne Hawk, RN, JD, Chief, Certificate of Need

Sarah Pendley, Esq., Assistant Attorney General, MHCC

Gregory Wm. Branch, M.D., MBA, CPE, FACP, Baltimore County Health Care Officer

Robin Luxon, RN, BSN, MBA, FACHE, Senior Vice President, Corporate Strategy,

Business Development, Ambulatory/ Ancillary Services, UM SJMC

Paul Nicholson, Senior Vice President and Chief Financial Officer, UM SJMC

Elizabeth Groncki, MPH, Director, Planning, Business Development and Clinical

Integration, UM SJMC

Desirae Ford, MBA, Senior Manager, Decision Support, UM SJMC

Kristen Mickins, MHA, Senior Planning and Business Development Analyst, Decision

Support, UM SJMC

Craig Wheelless, Director, Healthcare Business Planning Services, KPMG

Hunter Robertson, Senior Program Manager, Covalus

Aaron Rabinowitz, Esq., Senior Vice President and General Counsel, UMMS

EXHIBIT 3



January 5, 2022

Ben Steffen
 Executive Director
 Maryland Health Care Commission
 4160 Patterson Avenue
 Baltimore, MD 21215

Dear Mr. Steffen:

As Kaiser Permanente -- Mid-Atlantic States Market (“KPMAS”) continues to grow in the Greater Baltimore Area, we have entered into a relationship with University of Maryland St. Joseph Medical Center (“UM SJMC”) to provide surgical facilities and other services to serve our members residing in the area.

We understand that UM SJMC is requesting a modification to its current perioperative services Certificate of Need to retain a 12th general purpose operating room. For its planning purposes, UM SJMC has requested KPMAS provide the anticipated surgical volumes that will move to UM SJMC as part of the relationship. While we cannot guarantee volume, we can estimate volume based on our experience.

The growth of surgical case volumes at UM SJMC due to KPMAS cases is expected to begin May 1, 2022, when we transition services to UMSJMC. Although the volume may fluctuate, KPMAS expects to shift approximately 119 cases in the remainder of fiscal year 2022 and 756 cases in calendar year 2023 to UM SJMC. The volume of KPMAS cases served at UM SJMC is expected to grow to 885 cases by fiscal year 2025, as shown in Table 1 below:

Table 1
Projection of KPMAS Cases Shifting to UM SJMC

	FY2022	Projected		
	Budget	FY2023	FY2024	FY2025
General OR Cases				
Inpatient	87	555	598	650
Outpatient	32	201	216	235
Total	119	756	814	885

Source: Projection based on KPMAS members’ historical utilization.

Based on historical experience, the average case length for KPMAS cases referred to UM SJMC is expected to be 135 minutes for inpatient cases and 91 minutes for outpatient cases, with an average of 124 minutes per case.



We fully support UM SJMC's CON modification and efforts to serve KPMAS and all other patients in the community. We hope that this information is helpful to you in your planning.

Please do not hesitate to reach out with any questions.

Sincerely,

DocuSigned by:

A handwritten signature in black ink that reads "Dana Forster".

A79DF14C5806433...

Dana M. Forster
Vice President, Delivery System Operations, Baltimore Service Area
Kaiser Permanente -- Mid-Atlantic States

DocuSigned by:

A handwritten signature in black ink that reads "Praveen Kache MD MPH".

69AF1DDE2CCC4DC...

Praveen Kache, MD, MPH, FACEP
Associate Medical Director Hospital Operations/Continuum
Mid-Atlantic Permanente Medical Group, P.C.

DocuSigned by:

A handwritten signature in black ink that reads "Skelly A. Wingard".

B9915D5EAB78491...

Skelly A. Wingard, RN, MSN, PHN
Vice President, Continuum of Care
Kaiser Permanente -- Mid-Atlantic States