

**MODIFIED CERTIFICATE OF NEED APPLICATION
SPECIAL PSYCHIATRIC HOSPITAL
THE UNIVERSITY OF MARYLAND
UPPER CHESAPEAKE HEALTH MEDICAL CAMPUS AT
ABERDEEN**

Docket No. 18-12-2436



Applicant:

University of Maryland Upper Chesapeake Health System, Inc.

October 21, 2019

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**MARYLAND
HEALTH
CARE
COMMISSION**

MATTER/DOCKET NO.

DATE DOCKETED

**HOSPITAL
APPLICATION FOR CERTIFICATE OF NEED**

PART I - PROJECT IDENTIFICATION AND GENERAL INFORMATION

1. FACILITY

Name of Facility: University of Maryland Upper Chesapeake Medical Campus Behavioral Health Pavilion

Address:
635 McHenry Road Aberdeen 21001 Harford
Street City Zip County

Name of Owner (if differs from applicant):

2. OWNER

Name of owner: University of Maryland Upper Chesapeake Health System, Inc.

3. APPLICANT. If the application has co-applicants, provide the detail regarding each co-applicant in sections 3, 4, and 5 as an attachment.

Legal Name of Project Applicant
University of Maryland Upper Chesapeake Health System, Inc.

Address:
520 Upper Chesapeake Drive Bel Air 21014 MD Harford
Street City Zip State County

443-643-3374

Telephone: _____

Name of Owner/Chief Executive: Lyle E. Sheldon, FACHE

4. NAME OF LICENSEE OR PROPOSED LICENSEE, if different from applicant:

University of Maryland Upper Chesapeake Medical Center, Inc.

5. LEGAL STRUCTURE OF APPLICANT, and LICENSEE, if different from applicant:

Check or fill in applicable information below and attach an organizational chart showing the owners of applicant (and licensee, if different).

- A. Governmental
- B. Corporation
- (1) Non-profit
- (2) For-profit
- (3) Close State & date of incorporation
Maryland - 06/20/1984
- C. Partnership
- General
- Limited
- Limited liability partnership
- Limited liability limited partnership
- Other (Specify): _____
- D. Limited Liability Company
- E. Other (Specify): _____
- To be formed:
- Existing:

6. PERSON(S) TO WHOM QUESTIONS REGARDING THIS APPLICATION SHOULD BE DIRECTED

A. Lead or primary contact:

Name and Title: Robin Luxon, FACHE, Senior Vice President, Corporate Planning, Marketing & Business Development, University of Maryland Upper Chesapeake Health System

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 Street City Zip State

Telephone: 443-643-3741

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Fax: _____

B. Additional or alternate contact:

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Street City Zip State

Telephone: 443-643-3340
E-mail Address (required): SWitman@uchs.org
Fax:

Name and Title: Aaron Rabinowitz, Vice President, General Counsel, University of Maryland Upper Chesapeake Health System

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Name and Title: Andrew L. Solberg, A.L.S. Healthcare Consultant Services

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Street City Zip State

Telephone: 410-730-2664
E-mail Address (required): asolberg@earthlink.net
Fax:

Name and Title: James C. Buck, Gallagher Evelius & Jones, LLP

Mailing Address:
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Street City Zip State

Telephone: 410-347-1353
E-mail Address (required): jbuck@gejlaw.com
Fax: 410-468-2786

7. TYPE OF PROJECT

The following list includes all project categories that require a CON under Maryland law. Please mark all that apply.

If approved, this CON would result in:

- (1) A new health care facility built, developed, or established
- (2) An existing health care facility moved to another site
- (3) A change in the bed capacity of a health care facility
- (4) A change in the type or scope of any health care service offered by a health care facility
- (5) A health care facility making a capital expenditure that exceeds the current threshold for capital expenditures found at:

http://mhcc.maryland.gov/mhcc/pages/hcfs/hcfs_con/documents/con_capital_threshold_20140301.pdf

8. PROJECT DESCRIPTION

A. Executive Summary of the Project:

The purpose of this BRIEF executive summary is to convey to the reader a holistic understanding of the proposed project: what it is; why you need/want to do it; and what it will cost. A one-page response will suffice. Please include:

- (1) Brief description of the project – what the applicant proposes to do;
- (2) Rationale for the project – the need and/or business case for the proposed project;
- (3) Cost – the total cost of implementing the proposed project; and
- (4) Master Facility Plans – how the proposed project fits in long term plans.

Applicant Response:

University of Maryland Upper Chesapeake Health System, Inc. (“UM UCH”) seeks to establish the University of Maryland Upper Chesapeake Medical Campus Behavioral Health Pavilion (“UC Behavioral Health”), a secure, self-contained, and state-of-the-art 74,892 square foot special psychiatric hospital on a thirty-two acre parcel of land located at 635 McHenry Road, Aberdeen, Maryland, 21001.¹ The proposed psychiatric hospital includes a thirty-three (33) bed

1. The overall 74,892 square feet includes 61,417 of space dedicated exclusively to UC Behavioral Health and a 51% allocation of 26,423 square feet of public and administrative space that will be shared between UC Behavioral Health and the freestanding medical facility that will be developed below UC Behavioral Health. Accordingly, 13,475 square feet of space to be shared between UC Behavioral Health and the freestanding medical facility (51% of 26,423) has been allocated to this proposed project. The allocation of shared space between the UC Behavioral Health and the freestanding medical facility was calculated pro-rata based on the gross square foot size of each facility.

adult psychiatric inpatient unit to serve male and female patients from young adults (over age 18) to seniors. One neighborhood will have thirteen (13) beds to treat non-geriatric adult patients suffering from one or more psychiatric diagnoses. A second neighborhood will include twenty (20) rooms to treat both non-geriatric adult patients and geriatric patients suffering from one or more psychiatric diagnoses.

In addition to inpatient behavioral health services, UC Behavioral Health will provide a broad array of outpatient services, including a partial hospitalization program, an intensive outpatient program, and a variety of outpatient, ambulatory behavioral health services, which will allow patients to transition through multiple stages of treatment at one centralized location.

The proposed special psychiatric hospital is part of an overall strategic plan by UM UCH to create an optimal patient care delivery system for the future health care needs of Harford and Cecil County residents, which comprise a population of approximately 360,000. Contemporaneous with this application, UM UCH's constituent hospitals have applied for exemptions from Certificate of Need ("CON") review to convert the University of Maryland Harford Memorial Hospital ("HMH") to a freestanding medical facility and to transfer inpatient MSGA beds from HMH to the University of Maryland Upper Chesapeake Medical Center ("UCMC") as part of a merger and consolidation of these two facilities.

If the Maryland Health Care Commission approves the conversion of HMH to a freestanding medical facility, HMH's currently licensed thirty-one (31) psychiatric beds will be delicensed, thereby leaving a vacuum in inpatient psychiatric services in northeast Maryland which UM UCH proposes to fill with the proposed UC Behavioral Health. The proposed project will maintain convenient patient access to inpatient and outpatient behavioral health services while achieving efficiencies and overall cost savings for the health care delivery system.

The total projected cost of the special psychiatric hospital is \$62,991,120. The proposed project as well as the other capital projects for which UM UCH and its constituent hospitals have sought approval from the Commission will be funded through a combination of \$214.3 million in tax exempt debt and \$4.0 million of interest earned on bond proceeds. The bonds are anticipated to be issued in fiscal year 2020 through the University of Maryland Medical System.

B. Comprehensive Project Description:

The description must include details, as applicable, regarding:

- (1) Construction, renovation, and demolition plans;
- (2) Changes in square footage of departments and units;
- (3) Physical plant or location changes;
- (4) Changes to affected services following completion of the project; and
- (5) If the project is a multi-phase project, describe the work that will be done in each phase. If the phases will be constructed under more than one construction contract, describe the phases and work that will be done under each contract.

Applicant Response:

PROJECT DESCRIPTION

I. Project Overview

UM UCH is a community based, not-for-profit health system located in Harford County, Maryland. UM UCH is dedicated to maintaining and improving the health of the people in the communities it serves through an integrated health delivery system that provides the highest quality of care to all. UM UCH has been affiliated with the University of Maryland Medical System (“UMMS”) since 2009, and in late 2013, UM UCH formally merged into UMMS in order to continue its commitment to the growing northeast Maryland area with expanded clinical services, programs and facilities, and physician recruitment. UM UCH presently consists of: (1) HMH, an acute care hospital with fifty-one (51) licensed MSGA beds and thirty-one (31) licensed psychiatric beds located in Havre de Grace; (2) UCMC, a 161-bed licensed acute care hospital, with 149 MSGA beds, 10 obstetrics beds, and 2 pediatric beds located in Bel Air; (3) the Patricia D. and M. Scot Kaufman Cancer Center (an affiliate of the University of Maryland Marlene and Stewart Greenebaum Cancer Center) located on the campus of UCMC; (4) the Klein Ambulatory Care Center located on the campus of UCMC; (5) the Senator Bob Hooper House, a residential hospice facility in Forest Hill; and (6) Upper Chesapeake Medical Services, a physician practice group.

HMH was constructed in phases between 1943 and 1972. Although UM UCH has been committed to maintaining the facility and has undertaken capital expenditures to make infrastructure, clinical equipment, and information technology improvements, the existing physical plant has simply outlived its useful life. Renovation of the facility is not cost-effective and the nine (9) acre site in downtown Havre de Grace is surrounded by existing developed parcels, limiting a practical opportunity for renovation or expansion. Consistent with local and national healthcare trends and to best promote access to convenient and quality care for the population it serves, UM UCH proposes to transition portions of HMH to a multi-service facility to be located on a 35.63 acre property known as the Upper Chesapeake Health Medical Campus at Aberdeen (“UC Medical Campus at Aberdeen”), four and four-fifths (4.8) miles from the existing HMH campus and conveniently located near Interstate 95. As described above, UC Behavioral Health will replace and expand psychiatric services currently provided by HMH. UC Behavioral Health will be connected with a freestanding medical facility (“UC FMF”) that will be a fully functional, full service emergency department, open 24/7 with the capability of caring for patients experiencing medical emergencies. Moreover, UC FMF will also have a dedicated unit for patients suffering from behavioral health emergencies and will conveniently screen and transfer such patients on-site to UC Behavioral Health if an inpatient stay is warranted. Both of these facilities will be located on the UC Medical Campus at Aberdeen, which is approximately thirty-five (35) acres. UC FMF will also support the medical needs of UC Behavioral Health patients by providing imaging, diagnostic, laboratory, and pharmacy services to UC Behavioral Health patients requiring such services.

Also planned for the UC Medical Campus at Aberdeen is a medical office building which will be converted from an existing office building on the campus. The medical office building will allow patients to obtain primary and specialty care physician services, and include a full complement of outpatient radiology services, laboratory testing, pharmacy services, and physical and occupational rehabilitation services. These services will ensure the community’s access to necessary health care at an easily accessible medical campus.

II. UM UCH Behavioral Health Planning

While building toward the proposed UC Behavioral Health, UM UCH has developed an array of outpatient behavioral health services at HMH, including outpatient psychotherapy, medication management, an intensive outpatient program, and a partial hospitalization program. These outpatient programs will be fully established and integrated upon the opening of the UC Behavioral Health and will be relocated to UC Behavioral Health to support continuing efforts to avoid unnecessary admissions and provide a continuum of post-discharge and outpatient services to ensure patients' successful transitions back into the community. Maintaining an array of inpatient and outpatient behavioral health services at UC Behavioral Health will improve access to care for patients and their families.

In coordination with Harford County and Healthy Harford, UM UCH has developed an outpatient and crisis behavioral health center in Bel Air, the Klein Family Harford Crisis Center, to provide patients with access to a host of behavioral health services. The Klein Family Harford Crisis Center, is approximately one mile from the UCMC campus, and provides for 24/7 immediate behavioral health needs outside of UCMC's emergency department with the goal of reducing unnecessary emergency department and hospital utilization.

UM UCH has also been partnered with other providers to provide enhanced access and more efficient and effective referrals and patient handoffs following acute inpatient behavioral health admissions. Such efforts with community-based providers have already begun to pay dividends. Nationally known Ashley Addiction Services is providing substance use disorder outpatient and intensive outpatient services at the Klein Family Crisis Center nearby UCMC. Ashley may provide similar services at UC Behavioral Health. Discussions are underway to create a stronger partnership with Upper Bay Counseling Services, which is the largest single provider of community-based behavioral health services in the region. Further, UM UCH is engaged in ongoing efforts with UMMS to access tele-psychiatry tools, provide for resident rotations, and other educational opportunities to enhance behavioral health services across the region. UM UCH's partnership efforts are ongoing in the continued effort to create easy access to care, enhance treatment options, and provide exceptional patient experience within any location and service in the regional system of care.

The proposed project is central to UM UCH's efforts and continued success in coordinating and facilitating access to behavioral health services at the appropriate acuity level.

III. UC Behavioral Health Physical Plant and Project Design

The UC Medical Campus at Aberdeen will be organized around two main program components: (1) UC Behavioral Health, a 74,892 gross square foot, special psychiatric hospital located on the building's second floor; and (2) an approximate 69,343 gross square foot freestanding medical facility on the building's first floor, with shared public and administrative space on the lower level. The combined total gross square footage of these components is approximately 141,235. UC Behavioral Health will house outpatient behavioral health services in 15,090 departmental square feet in the existing medical office building on the property adjacent to the site of UC Behavioral Health. Patients will access the outpatient unit via an entrance in the new building, take an elevator to the third floor, and then walk across a 1,146 square foot elevated skywalk.

UC Behavioral Health will provide both inpatient and outpatient behavioral health services. UC Behavioral Health is organized and designed around the following ten fundamental elements of behavioral health care delivery: 1. Self-direction; 2. Individualized and person-centered care; 3. Empowerment; 4. Holistic; 5. Achievement of full potential; 6. Strength-based; 7. Peer support; 8. Respect; 9. Responsibility; and 10. Hope. The programming and design of the proposed project is framed by the following guiding principles:

1. Behavioral health services should be recovery-oriented;
2. Behavioral health services should be provided in a therapeutically enriching environment;
3. Behavioral health services should be provided in a safe and secure environment;
4. Behavioral health services should be integrated and coordinated; and
5. Behavioral health services should be provided in settings that respect and can accommodate a diverse range of populations and care needs.

Both UC Behavioral Health and UC FMF were designed in accordance with the Facilities Guidelines Institute, Guidelines for Design and Construction Of Hospitals and Outpatient Facilities 2018 Edition (“FGI Guidelines”), the 2015 National Fire and Protection Association 101 Life Safety Code, and the 2018 International Building Code, the Uniform Mental Health Services in VA Medical Center and Clinics Handbook, the Behavioral Health Design Guide, Edition 7.3. More specifically, UC Behavioral Health was designed in accordance with the FGI Guidelines, Part 2 – Hospitals; Section 2.5 – Specific Requirements for Psychiatric Hospitals. The proposed project meets the requirements of the FGI Guidelines while also taking advantage of provisions allowing for dual-use of certain program spaces (i.e. consultation, conference and charting rooms; space for group therapy and quiet space; and building support spaces which are shared with the freestanding medical facility on the floor above).

UC Behavioral Health was designed with several operational and planning recommendations from the above described design documents, including:

1. Delivering services to patients to maximize therapeutic opportunities
 - Consistent with the goal of recovery and the desire to treat patients in the least restrictive setting possible, there is a general trend for patients in inpatient mental health settings to have shorter lengths of stays. To maximize treatment services, patient engagement, and interdisciplinary care processes in an inpatient setting, there should be adequate treatment, therapy, and staff space on the inpatient unit, thereby minimizing movement and separation of the patient and service provider.
 - To effect this goal, UC Behavioral Health has been designed to create a series of “households” with smaller patient populations than is typically found in a behavioral health inpatient environment, each with its own support spaces to promote better therapeutic outcomes and stronger collaboration between staff and patients.
2. Create Non-Institutional Treatment Environments

- More familiar therapeutic environments help reinforce the recovery focus of the program and reduce institutional stigma often associated with mental health treatment facilities; behavioral health facilities should be designed to be home-like in appearance and feel.
- Traditional inpatient environments with enclosed areas and physical barriers between staff and patients are typically not needed or favored in most inpatient facilities.
- The design of UC Behavioral Health utilizes an open plan to create a common area that is home-like and comforting including a quiet seating living room area and a more active dining area with tables and kitchenette. This allows patients the ability to choose and move toward the environment which better suits their needs without staff having to lead them out of an enclosed, isolated room.

3. Mall Treatment and Neighborhood Concepts

- Modern inpatient psychiatric facilities should provide patient independence, life skills building, and appropriate behavior modeling.
- Wider than average corridors with abundant natural light and access to an exterior courtyard.
- The environment of a psychiatric hospital should be characterized by a feeling of openness with emphasis on natural light.
- Accordingly, UC Behavioral Health has been designed to employ two neighborhood units each with its own therapeutic and support services including easy access to outdoor courtyard areas. Therapeutic spaces are provided within easy access among all neighborhoods.

4. On Stage/Off Stage

- Behavioral health services should separate patient pathways (on-stage) throughout the facility from materials management, food service, and clean materials delivery within the facility, as well as staff support areas (off-stage). This minimizes noise, disruption and distractions in areas actively used by patients.
- Where possible locate service areas (such as clean and soiled utility rooms) so they are accessible from both the unit and a service corridor.
- UC Behavioral Health was, therefore, designed with distinct circulation patterns separating patient areas from building support, dietary, environmental services, and other staff circulation. This design reduces stress and anxiety caused by having non-care team personnel on the unit and provides a safer environment by keeping the equipment and non-clinical staff out of sight and access to patients. Support rooms have double sided doors linking them to staff circulation on one side and patient circulation on the other. This design keeps services and support as close as possible to patients and care team staff.

5. Provide Settings that respect and can accommodate a diverse range of patient populations and care needs

- Modern behavioral health units should provide appropriate accommodations for specific patient groups and separation within inpatient units or provide distinct units, where necessary.
- The inpatient floor at UC Behavioral Health is divided into smaller households and allows for the separation of populations requiring different therapeutic needs. Rooms adaptable to seniors and dementia care patients are required to have additional square footage. Rooms which need to be adaptable to co-occurring medical conditions also have requirements beyond the minimums specified for a typical behavioral health room.

6. Reduce Patient and Staff Stress

- The guidelines recommend an open layout, with no unnecessary barriers between staff and patient. Space for both patients and staff at UC Behavioral Health is designed so neither feels trapped or vulnerable; overcrowding is avoided.
- There should be visual control of nursing unit corridors, dining areas, and social areas such as dayrooms and activity spaces.
- Where open nurse stations are used, there should be an area adjacent to the nurse station that a staff member can access quickly for safety.
- UC Behavioral Health has been designed for a two part nurse (care team) station with an open front facing area to promote trust, socialization and collaboration between care team and patients, as well as a secure enclosed back area which serves as a safety measure for staff and to provide a room where sensitive information can be discussed without patients overhearing. The common area is open to provide good sight lines from staff and to promote movement and freedom of choice among patients.

Table 1 below reflects the square footage of both UC FMF and UC Behavioral Health, with shared space allocated 51% to UC Behavioral Health and 49% to UC FMF.

**Table 1
Department Gross Square Footage UC FMF and UC Behavioral Health**

	UC Behavioral Health	UC FMF	Total
Dedicated Departmental Square Footage	61,417	56,395	117,812
Shared Space Allocation	13,475	12,948	26,423
Shared Space Allocation %	51%	49%	100%

Total Gross Departmental Square Feet Consistent with Table B	74,892	69,343	144,235
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1. Inpatient Programming Space

The proposed inpatient programmatic space has thirty-three (33) private rooms and is organized into two (2) patient neighborhoods serving a general adult population (male and female, over 18 years of age) suffering from one or more psychiatric diagnoses. The programmatic space is organized into two neighborhoods: one twenty (20) bed neighborhood and one of thirteen (13) beds. Each is organized around a central great room containing the activities of daily living, therapy, staff and support spaces. Each neighborhood has access to a secure courtyard allowing patients to have safe access to outside. The courtyards also bring natural daylight into the main great room of each neighborhood.

Patients admitted to any of the inpatient neighborhoods that have been diagnosed with a co-occurring medical diagnosis or issue will receive a medical assessment and follow-up during their course of treatment by a medicine specialist (e.g. internist, hospitalist) dedicated to serving UC Behavioral Health inpatients. The medicine specialist will work closely with the applicable inpatient unit psychiatrist or psychiatric nurse practitioner to ensure integrated treatment of all co-occurring patient diagnoses and issues.

Patients will be admitted to the inpatient neighborhoods directly from other acute general or special hospitals or following an assessment at the freestanding medical facility located on the floor below. Two intake centers are centrally located within UC Behavioral Health to receive patients and process their admissions.

Please note the FGI Guidelines do not require minimum or maximum ranges of overall program area/square footage, but rather prescribe minimum requirements, including some minimum square footage/clear floor area requirements based on the functional program for the project (e.g., Section 2.5-2.2.2.2 Patient Bedroom Space requirements. Patient bedrooms shall have a minimum clear floor area of 100 square feet for single-bed rooms). The proposed project currently includes single-bed patient rooms in rooms ranging from 175 to 236 square feet. This allows for the patient bed and other required furniture such as a chair and patient storage and writing desk to be accommodated in the room, leaving more than the 100 square feet of clear floor area as required by the FGI Guidelines.

With thirty-three (33) inpatient beds, the proposed project is: (1) 2,269 gross square feet per inpatient bed, including the outpatient behavioral health therapy program and the facility support space; and (2) approximately 1,586 gross square feet per inpatient bed, including the facility support space, but excluding the outpatient behavioral health therapy program and a bridge connection to the outpatient area as well as 5,269 feet of shell space. This proposed project/program square footage per bed falls well within the expected and customary range for such facilities.²

² In *In re Sheppard Pratt at Elkridge*, Docket No. 15-15-2367, the Commission approved an 85-bed special psychiatric hospital that was 155,707 gross square feet, equaling 1,832 gross square feet per inpatient bed. See Staff Report and Recommendation at 1, 17 (Sept. 20, 2016). UC Behavioral Health is well within the square foot per bed range approved by the Commission

2. Outpatient Programming Space

UC Behavioral Health's outpatient programming space includes 15,090 gross square feet with a 1,146 square foot skywalk connection. The outpatient behavioral health space will be accomplished through renovation of an existing office building and construction of a bridge connecting the office building to UC Behavioral Health's inpatient unit. Co-locating these services on the same site as the inpatient behavioral health program and the freestanding medical facility with a behavioral health crisis space creates a stronger, integrated behavioral health program to maximize the efficiency of space, staffing, and operations. The proposed project will increase patient, family, and staff satisfaction and enhance outcomes for the patient populations being served. It will also afford greater and easier access to the appropriate level of care for behavioral health patients across the service area.

The outpatient behavioral health program will include program support spaces for an intensive outpatient program, a partial hospitalization program, group and individual therapy, and counseling services along with required staff and support spaces.

3. Ancillary and Support Space

Education space, conference space, and dietary and dining services are also located on the ground floor. Also included on the ground floor are administration, information technology, support services, including materials management and loading dock, mechanical, electrical and plumbing spaces, environmental services, medical gas, linen storage, and public bathrooms. This ancillary and support services area, consisting of approximately 26,426 gross square feet, will be shared between UC Behavioral Health and the co-located freestanding medical facility.

4. Shell Space

The project also includes 5,269 feet of shell space for future expansion of inpatient or outpatient behavioral health services.

IV. Construction Plans

The total project is expected to take twenty-five (25) months from grant of a CON through completion of construction. Final Construction drawings will take five (5) months after the grant of a CON. UM UCH plans to obligate 51% of capital expenditures through a binding construction contract within five (5) months of the CON approval and within two (2) months of entering into a construction contract, construction will commence. Construction will be completed within twenty (20) months. The proposed construction plan is consistent with the performance requirements set forth at COMAR 10.24.01.12(C)(3).

for the relocation of Sheppard Pratt at Elkridge. Similarly, in *In re Anne Arundel*, Docket No. 16-02-2375, the Commission approved a 16-bed special psychiatric hospital that was 56,236 or approximately 3,514 gross square feet per bed. See Staff Report and Recommendation at 1-2 (March 26, 2018); Anne Arundel Medical Center Mental Health Hospital Modified Certificate of Need Application at Table B (August 2, 2016). Even excluding 5,568 partial hospitalization programming space and 15,329 total feet of shell space, the Commission-approved 16-bed special psychiatric hospital equaled approximately 2,208 gross square feet per bed.

Complete the DEPARTMENTAL GROSS SQUARE FEET WORKSHEET (Table B) in the CON TABLE PACKAGE for the departments and functional areas to be affected.

Applicant Response:

Table B is attached at Exhibit 1.

9. CURRENT PHYSICAL CAPACITY AND PROPOSED CHANGES

Complete the Bed Capacity (Table A) worksheet in the CON Table Package if the proposed project impacts any nursing units.

Applicant Response:

Table A is attached at Exhibit 1.

10. REQUIRED APPROVALS AND SITE CONTROL

- A. Site size: 35.63 acres
- B. Have all necessary State and local land use approvals, including zoning, for the project as proposed been obtained? YES _____ NO X (If NO, describe below the current status and timetable for receiving necessary approvals.)

The project site is situated within the City of Aberdeen in Harford County and is zoned B-3 Highway Commercial. Pursuant to the Aberdeen Development Code, hospital and medical office uses are permitted in the B-3 zone. The project site is located on Lot 1, a 35.228-acre lot and Lot 2, a 0.405-acre lot as recorded among Plat Book 136 folios 37 and 38 titled Aberdeen Corporate Park. Access to Lot 1 is through Parcel A, a 0.7112-acre parcel known as McHenry Road recorded among Plat Book 88, folio 79.

The site consists of the partially developed office park known as Aberdeen Corporate Park. Existing Office Building #3 has been constructed along with much of the parking lot, landscaping, stormwater management, dry utility lines, water and sewer service lines and access from Middleton Road.

On October 22, 2018 the Aberdeen Mayor and City Council approved the Preliminary Site for a Freestanding Medical Facility, Medical Offices utilizing the existing building and a third Medical Office building. The total floor area approved included 236,270 square feet.

A secondary entrance from Maryland Route 22 is proposed as a right in and right out. Plans are under design and an access permit from Maryland State Highway Administration Access Division is anticipated in early 2019.

Storm water management and sediment erosion control plans will require approval by the Aberdeen Department of Public Works and Harford County Soil Conservation District. UM UCH anticipates approvals its storm water design and sediment and erosion control plans by December 1, 2019. Upon approval of these plans, UM UCH must seek a grading permit to commence

grading on the project site. Following CON approval, UM UCH anticipates issuance of a grading permit by the City of Aberdeen within 45 days.

C. Form of Site Control (Respond to the one that applies. If more than one, explain.):

(1) Owned by: UM Upper Chesapeake Health System, Inc.

Please provide a copy of the deed. A copy of the Deed is attached is **Exhibit 3**.

(2) Options to purchase held by: _____
Please provide a copy of the purchase option as an attachment.

(3) Land Lease held by: _____
Please provide a copy of the land lease as an attachment.

(4) Option to lease held by: _____
Please provide a copy of the option to lease as an attachment.

(5) Other: _____
Explain and provide legal documents as an attachment.

11. PROJECT SCHEDULE

In completing this section, please note applicable performance requirement time frames set forth at COMAR 10.24.01.12B & C. Ensure that the information presented in the following table reflects information presented in Application Item 7 (Project Description).

	Proposed Project Timeline	
Single Phase Project		
Obligation of 51% of capital expenditure from CON approval date	5	months
Initiation of Construction within 4 months of the effective date of a binding construction contract, if construction project	2	months
Completion of project from capital obligation or purchase order, as applicable	25	months
Multi-Phase Project for an existing health care facility (Add rows as needed under this section)		
One Construction Contract		
Obligation of not less than 51% of capital expenditure up to 12 months from CON approval, as documented by a binding construction contract.		months
Initiation of Construction within 4 months of the effective date of the binding construction contract.		months

Completion of 1 st Phase of Construction within 24 months of the effective date of the binding construction contract		months
Fill out the following section for each phase. (Add rows as needed)		
Completion of each subsequent phase within 24 months of completion of each previous phase		months
Multiple Construction Contracts for an existing health care facility (Add rows as needed under this section)		
Obligation of not less than 51% of capital expenditure for the 1 st Phase within 12 months of the CON approval date		months
Initiation of Construction on Phase 1 within 4 months of the effective date of the binding construction contract for Phase 1		months
Completion of Phase 1 within 24 months of the effective date of the binding construction contract.		months
To Be Completed for each subsequent Phase of Construction		
Obligation of not less than 51% of each subsequent phase of construction within 12 months after completion of immediately preceding phase		months
Initiation of Construction on each phase within 4 months of the effective date of binding construction contract for that phase		months
Completion of each phase within 24 months of the effective date of binding construction contract for that phase		months

12. PROJECT DRAWINGS

A project involving new construction and/or renovations must include scalable schematic drawings of the facility at least a 1/16" scale. Drawings should be completely legible and include dates.

Project drawings must include the following before (existing) and after (proposed) components, as applicable:

- A. Floor plans for each floor affected with all rooms labeled by purpose or function, room sizes, number of beds, location of bathrooms, nursing stations, and any proposed space for future expansion to be constructed, but not finished at the completion of the project, labeled as "shell space".
- B. For a project involving new construction and/or site work a Plot Plan, showing the "footprint" and location of the facility before and after the project.
- C. For a project involving site work schematic drawings showing entrances, roads, parking, sidewalks and other significant site structures before and after the proposed project.

- D. Exterior elevation drawings and stacking diagrams that show the location and relationship of functions for each floor affected.

Applicant Response:

See **Exhibit 2**.

13. FEATURES OF PROJECT CONSTRUCTION

- A. If the project involves new construction or renovation, complete the Construction Characteristics (Table C) and Onsite and Offsite Costs (Table D) worksheets in the CON Table Package.

Applicant Response:

Tables C and D are attached at **Exhibit 1**.

- B. Discuss the availability and adequacy of utilities (water, electricity, sewage, natural gas, etc.) for the proposed project, and the steps necessary to obtain utilities. Please either provide documentation that adequate utilities are available or explain the plan(s) and anticipated timeframe(s) to obtain them.

Applicant Response:

Utilities (water, sewerage, electricity, etc.) have been constructed to the property line and extended on site.

The property is identified on the Harford County Water and Sewer Master Plan as W3 and S3, 0-5-year service area category. Pursuant to a memorandum dated September 26, 2018 to the City of Aberdeen from ARRO, the city's consultant, there is adequate water and sewer capacity and water pressure to serve the proposed project.

- A. Water: Public water is constructed to the site. A master meter is constructed along Md Route 22 and a private water system is constructed on site.

- B. Sewer: Public sewer main is constructed to the site. Private sewer system has been constructed on site.

- C. Storm Drains: A conveyance system was built to collect surface runoff from parking lots and drives. Roof drain connections will also be designed and built to collect runoff from the proposed buildings into the storm drain conveyance system. There is an existing stormwater management pond on site which has been designed to provide quantity management for storm drain runoff. A series of Best Management Practices (BMP) will be designed and built to provide additional water quality measures in compliance with local and Maryland Department of the Environment for the proposed construction.

- D. Natural Gas: Natural gas is provided by Baltimore Gas & Electric (BGE). Existing BGE gas mains are located on the project site. BGE has indicated there is sufficient pressure and quantity of natural gas in the area to serve the proposed project.

The extension of the gas main to the proposed buildings will occur during building construction.

E. Electrical Power: BGE is the electric provider. Existing electric lines are located on site. The extension of the electric line to the proposed building will occur early in the building construction phase.

F. Telephone: Verizon is the principal telephone provider in the area. Communication lines are located on site. The extension of the communication lines to the proposed building will occur during the building construction phase.

PART II - PROJECT BUDGET

Complete the Project Budget (Table E) worksheet in the CON Table Package.

Note: Applicant must include a list of all assumptions and specify what is included in all costs, as well the source of cost estimates and the manner in which all cost estimates are derived.

Applicant Response:

Table E is attached at **Exhibit 1**. Table E shows the cost of the FMF in the “other structure column” and the combined costs of the psychiatric special hospital and the FMF in the “total column.” As set forth in footnote 1 above, shared space and associated costs of construction were allocated 51% to UC Behavioral Health and 49% to UC FMF. This represents a pro rata allocation based on the overall size of each facility in relation to the total Dedicated Departmental Square Footage of each facility. See *a/so* Table 1 above.

PART III - APPLICANT HISTORY, STATEMENT OF RESPONSIBILITY, AUTHORIZATION AND RELEASE OF INFORMATION, AND SIGNATURE

1. List names and addresses of all owners and individuals responsible for the proposed project.

University of Maryland Upper Chesapeake Health System, Inc., 520 Upper Chesapeake Drive, Bel Air, MD 21014.

2. Is any applicant, owner, or responsible person listed above now involved, or has any such person ever been involved, in the ownership, development, or management of another health care facility? If yes, provide a listing of each such facility, including facility name, address, the relationship(s), and dates of involvement.

Not applicable.

3. In the last 5 years, has the Maryland license or certification of the applicant facility, or the license or certification from any state or the District of Columbia of any of the facilities listed in response to Question 2, above, ever been suspended or revoked, or been subject to any disciplinary action (such as a ban on admissions) ? If yes, provide a written explanation of the circumstances, including the date(s) of the actions and the disposition. If the applicant(s), owners, or individuals responsible for implementation of the Project were not involved with the facility at the time a suspension, revocation, or disciplinary action took place, indicate in the explanation.

No.

4. Other than the licensure or certification actions described in the response to Question 3, above, has any facility with which any applicant is involved, or has any facility with which any applicant has in the past been involved (listed in response to Question 2, above) ever received inquiries from a federal or any state authority, the Joint Commission, or other regulatory body regarding possible non-compliance with Maryland, another state, federal, or Joint Commission requirements for the provision of, the quality of, or the payment for health care services that have resulted in actions leading to the possibility of penalties, admission bans, probationary status, or other sanctions at the applicant facility or at any facility listed in response to Question 2? If yes, provide, for each such instance, copies of any settlement reached, proposed findings or final findings of non-compliance and related documentation including reports of non-compliance, responses of the facility, and any final disposition or conclusions reached by the applicable authority.

No.

5. Has any applicant, owner, or responsible individual listed in response to Question 1, above, ever pled guilty to, received any type of diversionary disposition, or been convicted of a criminal offense in any way connected with the ownership, development, or management of the applicant facility or any of the health care facilities listed in response to Question 2,

above? If yes, provide a written explanation of the circumstances, including as applicable the court, the date(s) of conviction(s), diversionary disposition(s) of any type, or guilty plea(s).

No.

One or more persons shall be officially authorized in writing by the applicant to sign for and act for the applicant for the project which is the subject of this application. Copies of this authorization shall be attached to the application. The undersigned is the owner(s), or Board-designated official of the applicant regarding the project proposed in the application.

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

10/17/2019

Date



Signature of Owner or Board-designated Official

President and Chief Executive Officer

Position/Title

Lyle E. Sheldon

Printed Name

PART IV - CONSISTENCY WITH GENERAL REVIEW CRITERIA AT COMAR 10.24.01.08G(3)

INSTRUCTION: Each applicant must respond to all criteria included in COMAR 0.24.01.08G(3), listed below.

An application for a Certificate of Need shall be evaluated according to all relevant State Health Plan standards and other review criteria.

If a particular standard or criteria is covered in the response to a previous standard or criteria, the applicant may cite the specific location of those discussions in order to avoid duplication. When doing so, the applicant should ensure that the previous material directly pertains to the requirement and the directions included in this application form. Incomplete responses to any requirement will result in an information request from Commission Staff to ensure adequacy of the response, which will prolong the application's review period.

10.24.01.08G(3)(a). The State Health Plan.

To respond adequately to this criterion, the applicant must address each applicable standard from each chapter of the State Health Plan that governs the services being proposed or affected, and provide a direct, concise response explaining the project's consistency with each standard. In cases where demonstrating compliance with a standard requires the provision of specific documentation, documentation must be included as a part of the application.

Every acute care hospital applicant must address the standards in **COMAR 10.24.10: Acute Care Hospital Services**. A Microsoft Word version is available for the applicant's convenience on the Commission's website. Use of the *CON Project Review Checklist for Acute Care Hospitals General Standards* is encouraged. This document can be provided by staff.

Other State Health Plan chapters that may apply to a project proposed by an acute care hospital are listed in the table below. A pre-application conference will be scheduled by Commission Staff to cover this and other topics. It is highly advisable to discuss with Staff which State Health Plan chapters and standards will apply to a proposed project before application submission. Applicants are encouraged to contact Staff with any questions regarding an application.

COMAR 10.24.10 – ACUTE CARE HOSPITAL SERVICES CHAPTER

.04 STANDARDS

A. General Standards.

The following general standards encompass Commission expectations for the delivery of acute care services by all hospitals in Maryland. Each hospital that seeks a Certificate of Need for a project covered by this Chapter of the State Health Plan must address and document its compliance with each of the following general standards as part of its Certificate of Need application. Each hospital that seeks a Certificate of Need exemption for a project covered by this Chapter of the State Health Plan must address and demonstrate consistency with each of the following general standards as part of its exemption request.

(1) Information Regarding Charges.

Information regarding hospital charges shall be available to the public. After July 1, 2010, each hospital shall have a written policy for the provision of information to the public concerning charges for its services. At a minimum, this policy shall include:

- (a) Maintenance of a Representative List of Services and Charges that is readily available to the public in written form at the hospital and on the hospital's internet web site;
 - (b) Procedures for promptly responding to individual requests for current charges for specific services/procedures; and
 - (c) Requirements for staff training to ensure that inquiries regarding charges for its services are appropriately handled.
-

Applicant Response:

UM UCH's policy, implemented at both UCMC and HMH, relating to transparency in health care pricing complies with this standard and is attached as **Exhibit 4**. This policy will be extended to UC Behavioral Health when it opens.

(2) Charity Care Policy.

Each hospital shall have a written policy for the provision of charity care for indigent patients to ensure access to services regardless of an individual's ability to pay.

- (a) The policy shall provide:
 - (i) Determination of Probable Eligibility. Within two business days following a patient's request for charity care services, application for medical assistance, or both, the hospital must make a determination of probable eligibility.
 - (ii) Minimum Required Notice of Charity Care Policy.
 1. Public notice of information regarding the hospital's charity care policy shall be distributed through methods designed to best reach the target population and in a format understandable by the target population on an annual basis;

2. Notices regarding the hospital's charity care policy shall be posted in the admissions office, business office, and ED areas within the hospital; and
 3. Individual notice regarding the hospital's charity care policy shall be provided at the time of preadmission or admission to each person who seeks services in the hospital.
- (b) A hospital with a level of charity care, defined as the percentage of total operating expenses that falls within the bottom quartile of all hospitals, as reported in the most recent Health Service Cost Review Commission Community Benefit Report, shall demonstrate that its level of charity care is appropriate to the needs of its service area population.

Applicant Response:

UM UCH's Financial Assistance Policy, implemented at both UCMC and HMH, complies with this standard and is attached as **Exhibit 5**. Section 4(d) on page 6 of UM Upper Chesapeake Health's Financial Assistance Policy provides, "[w]ithin two (2) business days following a patient's request for Financial Assistance, application for Medical Assistance, or both, the hospital will make a determination of probable eligibility." This policy will be implemented at UC FMF when it opens.

Along with **Exhibit 5**, UM UCH is also enclosing its Financial Assistance Form, instructions to patients and financially responsible persons concerning completion of its Financial Assistance Application Form, a follow-up letter to patients regarding probable eligibility, and the current schedule of federal poverty levels used to make eligibility determinations.

Notices regarding UM UCH's financial assistance policy are currently posted in UM UCH's respective admissions offices, business offices, and emergency department areas. Additionally, UM UCH publishes notice annually in the Harford County Aegis in the form attached with **Exhibit 5**. Further, UM UCH's Financial Assistance Policy and related materials are available on UM UCH's website at the following URL:

<https://www.umms.org/uch/patients-visitors/for-patients/financial-assistance>

As set forth in UM UCH's Financial Assistance Policy, patients will be deemed presumptively eligible for financial assistance if they qualify pursuant to one or more of fourteen (14) enumerated criteria, including:

- I. Active Medical Assistance pharmacy coverage
- II. Special Low Income Medicare Beneficiary (SLMB) coverage (covers Medicare Part B premiums)
- III. Homelessness
- IV. Medical Assistance and Medicaid Managed Care patients for services provided in the ED beyond coverage of these programs
- V. Maryland Public Health System Emergency Petition (EP) patients (balance after insurance)
- VI. Participation in Women, Infants and Children Program (WIC)

- VII. Supplemental Nutritional Assistance Program (SNAP)
- VIII. Eligibility for other state or local assistance programs
- IX. Deceased with no known estate
- X. Determined to meet eligibility criteria established under former State Only Medical Assistance Program
- XI. Households with children in the free or reduced lunch program
- XII. Low-income household Energy Assistance Program
- XIII. Self-Administered Drugs (in the outpatient environment only)
- XIV. Medical Assistance Spenddown amounts

Even if a patient does not qualify for presumptive eligibility, a probable eligibility determination may be made based on verbal or documented income levels and number of family members. Following a determination of probable eligibility, the follow-up letter enclosed with **Exhibit 5** is mailed to patients within two business days. UM UCH also reserves the right to make eligibility determinations without a formal application from its patients.

(3) Quality of Care.

An acute care hospital shall provide high quality care.

- (a) Each hospital shall document that it is:
 - (i) Licensed, in good standing, by the Maryland Department of Health and Mental Hygiene;
 - (ii) Accredited by the Joint Commission; and
 - (iii) In compliance with the conditions of participation of the Medicare and Medicaid programs.
- (b) A hospital with a measure value for a Quality Measure included in the most recent update of the Maryland Hospital Performance Evaluation Guide that falls within the bottom quartile of all hospitals' reported performance measured for that Quality Measure and also falls below a 90 percent level of compliance with the Quality Measure, shall document each action it is taking to improve performance for that Quality Measure.

Applicant Response:

UC Behavioral Health will comply with requirements issued by Maryland Department of Health (formerly the Department of Health and Mental Hygiene) for licensure as a special psychiatric hospital, be accredited by the Joint Commission, and comply with all conditions of participation in the Medicare and Medicaid programs.

The Commission has recognized that “subpart (b) of this standard is essentially obsolete in that it requires an improvement plan for any measure that falls within the bottom quartile of all hospitals’ reported performance on that measure as reported in the most recent Maryland [Hospital Evaluation Performance Guide], which has been reengineered with a different focus, and no longer compiles percentile standings.” *In re Dimensions Health Corporation*, Docket No. 13-16-2351, Decision at 19 (Sept. 30, 2016).

UCMC will be the licensee of UC Behavioral Health. UCMC ranked “better than average” or “average” on fifty (50) of the seventy-two (72) quality measures. For an additional eleven (11) quality measures, UCMC did not have sufficient data to report. UCMC ranked “below average” on only eleven (11) quality measures. Table 2 below, identifies those quality measures for which UCMC was ranked “below average” along with UCMC’s corrective action plan:

**Table 2
Below-Average Quality Measures and Corrective Action**

Quality Measure	Corrective Action Plan
COPD- Chronic Obstructive Pulmonary Disease	
Dying within 30-days after getting care in the hospital for chronic obstructive pulmonary disease (COPD).	As a part of UCMC’s Patient and Family Centered Care Oversight Council, a multi-disciplinary COPD Workgroup has been created to focus on transitions of care. There are various scopes of work being implemented by the workgroup. The development of new pathway and order sets are in progress to reduce clinical variation in the COPD management. In addition, UCMC is working to increase patient education through video and pulmonary consults as needed.
Communication	
How often did doctors always communicate well with patients?	UCMC’s Patient Experience Plan includes several strategies to improve physician communication including: language of caring education, direct observations of physician interactions with patients, and structured bedside rounding with physicians and nurses to communicate each patient’s plan of care and to answer patient questions.
Were patients always given information about what to do during their recovery at home?	UCMC’s Patient Experience Committee as well as the Transition of Care Committee work plans include revision of patient discharge educational materials and the implementation of a new interactive patient engagement system to include patient specific education plans, patient portal registration, and an extensive library of education videos.
Environment	
How often was patients’ pain always well-controlled?	UM UCH’s Pain Management Steering Committee work plan includes several strategies for improving pain management including pain medication reassessment

Quality Measure	Corrective Action Plan
	monitoring, RN education, designated pain management RN specialist and palliative care program. UCMC has also included pain assessment during hourly care rounds and shift hand-off communication.
How often was the area around patients' rooms always kept quiet at night?	UCMC is implementing several strategies to reduce noise including noise stoplights at nurses station to increase staff awareness of noise levels, reducing noise from delivery carts by changing cart wheels, reducing deliveries during night hours ,and implementing “quiet times” at designated times to promote uninterrupted rest.
Wait Times	
<p>How long patients spent in the emergency department before being sent home?</p> <p>How long patients spent in the emergency department before they were seen by a healthcare professional?</p>	In furtherance of UM UCH’s fiscal year 2019 strategic objective for efficient care, a process improvement team has been charged to review Emergency Department (“ED”) throughput and efficiency. Specifically, the work group will utilize the organization's IMPRV methodology to improve the ED's average length of stay and the times from “door to doctor.” Executive oversight for this initiative will be driven through the Patient & Family Centered Care Oversight Committee and performance improvements will be monitored through a system-wide scorecard.
Heart Attack and Chest Pain	
Patients with heart attack who received aspirin on arrival to the hospital.	UCMC is actively developing a plan to ensure that all patients with heart attack receive aspirin on arrival to the hospital.

Quality Measure	Corrective Action Plan
Practice Patterns	
<p>Patients who came to the hospital for a scan of their brain and also got a scan of their sinuses.</p>	<p>During FY18, three new CT scanners were installed within UCH (2 at UCMC and one at HMH). All three new scanners have the newest software and X-ray tube technology assuring low dose CT scans. A dose monitoring software, Radimetrics, was also purchased to monitor patient exposures during the CT scans allowing UCH to benchmark and watch for any outliers or trends with dose. During calendar year 2018, January through October measuring period, zero patients underwent CT of the sinus when ordered for a CT of the brain.</p>
Results of Care - Death	
<p>How often patients die in the hospital after bleeding from stomach or intestines.</p>	<p>All-cause mortality is an area of focus on UCMC's fiscal year 2019 Operating Plan. It also constitutes 15% of its Quality Based Reimbursement. A multidisciplinary project team has been deployed to determine both clinical interventions and documentation optimization to better understand the root causes driving any below average performance. In addition, under the Safety domain, potentially preventable complications are being tracked, evaluated, and preventive efforts focused on opportunities for improvement.</p>
<p>How often patients die in the hospital after fractured hip.</p>	<p>UM UCH implemented a Geriatric Hip Fracture Program in April 2017. The primary focus of the program is to improve clinical care for acute hip fractures seen at UM UCMC and UM HMH. Following implementation of the program, there has been a decrease in average length of stay, time from admission to surgery, 30 day readmission rates, and 1 year all-cause mortality. In addition, the Geriatric Hip Fracture program has implemented a process to identify patients with an increased risk of a large bone fracture to provide preventative care coordination.</p>

COMAR 10.24.07 – PSYCHIATRIC SERVICES CHAPTER

APPROVAL POLICIES

Availability

AP 1a. The projected maximum bed need for child, adolescent, and adult acute psychiatric beds is calculated using the Commission's statewide child, adolescent, and adult acute psychiatric bed need projection methodologies specified in this section of the State Health Plan. Applicants for Certificates of Need must state how many child, adolescent, and adult acute psychiatric beds they are applying for in each of the following categories: net acute psychiatric bed need, and/or state hospital conversion bed need.

Applicant Response:

The proposed project includes thirty-three (33) adult psychiatric beds to be organized into two units or neighborhoods. One neighborhood will have thirteen (13) beds to treat non-geriatric adult patients suffering from one or more psychiatric diagnoses. A second neighborhood will include twenty (20) rooms to treat both non-geriatric adult patients and geriatric patients suffering from one or more psychiatric diagnoses.

There is no current or recent Commission statewide child, adolescent, or adult bed need projection. Moreover, the bed need projection methodologies set forth in the State Health Plan for Psychiatric Services are outdated and obsolete. UM UCH has projected need for the proposed facility in response to Standard 10.24.01.08G(3)(b), pp. 36-46.

AP 1b. A Certificate of Need applicant must document that it has complied with any delicensing requirements in the State Health Plan or in the Hospital Capacity Plan before its application will be considered.

Applicant Response:

This standard is inapplicable; there are no delicensing requirements applicable to the proposed project.

AP 1c. The Commission will not docket a Certificate of Need application for the "state hospital conversion bed need" as defined, unless the applicant documents written agreements with the Mental Hygiene Administration. The written agreements between the applicant and the Mental Hygiene Administration will specify:

- (i) the applicant's agreement to screen, evaluate, diagnose and treat patients who would otherwise be admitted to state psychiatric hospitals. These patients will include: the uninsured and underinsured, involuntary, Medicaid and Medicare recipients;
- (ii) that an equal or greater number of operating beds in state facilities which would have served acute psychiatric patients residing in the jurisdiction of the applicant hospital will be closed and delicensed, when the beds for the former state patients become operational;

- (iii) that all patients seeking admission to the applicant's facility will be admitted to the applicant's facility and not be transferred to the state psychiatric hospital unless the applicant documents that the patient cannot be treated in its facility; and
- (iv) that the applicant and the Mental Hygiene (MHA) Administration will be responsible for assuring financial viability of the services, including the payment of bad debt by DHMH as specified in the written agreement between MHA and the applicant.

Applicant Response:

This standard is inapplicable; the proposed project does not involve state hospital conversion beds.

AP 1d. Preference will be given to Certificate of Need applicants applying for the "net adjusted acute psychiatric bed need," as defined, who sign a written agreement with the Mental Hygiene Administration as described in part (i) and (iii) of Standard AP 1 c.

Applicant Response:

This standard is inapplicable; this project does not involve a comparative review.

AP 2a. All acute general hospitals with psychiatric units must have written procedures for providing psychiatric emergency inpatient treatment 24 hours a day, 7 days a week with no special limitation for weekends or late night shifts.

Applicant Response:

This standard is inapplicable; the proposed project does not involve an acute general hospital with a psychiatric unit.

AP 2b. Any acute general hospital containing an identifiable psychiatric unit must be an emergency facility, designated by the Department of Health and Mental Hygiene to perform evaluations of persons believed to have a mental disorder and brought in on emergency petition.

Applicant Response:

This standard is inapplicable; the proposed project does not involve an acute general hospital with a psychiatric unit.

AP 2c. Acute general hospitals with psychiatric units must have emergency holding bed capabilities and a seclusion room.

Applicant Response:

This standard is inapplicable; the proposed project does not involve an acute general hospital with a psychiatric unit.

AP 3a. Inpatient acute psychiatric programs must provide an array of services. At a minimum, these specialized services must include: chemotherapy, individual psychotherapy,

group therapy, family therapy, social services, and adjunctive therapies, such as occupational and recreational therapies.

Applicant Response:

UC Behavioral Health's acute inpatient psychiatric program will include each of the services required by this standard. The program will be accredited by the Joint Commission.

AP 3b. In addition to the services mandated in Standard 3a., inpatient child and adolescent acute psychiatric services must be provided by a multidisciplinary treatment team which provides services that address daily living skills, psychoeducational and/or vocational development, opportunity to develop interpersonal skills within a group setting, restoration of family functioning and any other specialized areas that the individualized diagnostic and treatment process reveals is indicated for the patient and family. Applicants for a Certificate of Need for child and/or adolescent acute psychiatric beds must document that they will provide a separate physical environment consistent with the treatment needs of each age group.

Applicant Response:

This standard is inapplicable because the proposed project does not involve either inpatient child or adolescent acute psychiatric services.

AP 3c. All acute general hospitals must provide psychiatric consultation services either directly or through contractual arrangements.

Applicant Response:

This standard is inapplicable; the proposed project does not involve an acute general hospital.

AP 4a. A Certificate of Need for child, adolescent or adult acute psychiatric beds shall be issued separately for each age category. Conversion of psychiatric beds from one of these services to another shall require a separate Certificate of Need.

Applicant Response:

UC Behavioral Health seeks a Certificate of Need for adult acute psychiatric beds only.

AP 4b. Certificate of Need applicants proposing to provide two or more age specific acute psychiatric services must provide that physical separations and clinical/programmatic distinctions are made between the patient groups.

Applicant Response:

Based on the definition of age-specific acute psychiatric services defined in Standard AP 4a, this standard is inapplicable because the proposed project does not involve two or more age-specific psychiatric service lines. UC Behavioral Health seeks a CON for adult acute psychiatric beds only. UC Behavioral Health proposes to establish clinical neighborhoods though co-located adult geriatric and non-geriatric programs. For adult geriatric program patients, individual and group interventions will be tailored to focus on the phase of life issues which generally arise in older populations and will accommodate the cognitive impairment common in this group. The

geriatric patients will generally receive enhanced medical consultation, physical therapy, and occupational therapy services.

Accessibility

AP 5. Once a patient has requested admission to an acute psychiatric inpatient facility, the following services must be made available:

- (i) intake screening and admission;
- (ii) arrangements for transfer to a more appropriate facility for care if medically indicated; or
- (iii) necessary evaluation to define the patient's psychiatric problem and/or
- (iv) emergency treatment.

Applicant Response:

1. **Intake screening and admissions:** Upon referral for inpatient admission to UC Behavioral Health from the freestanding medical facility, each case will be reviewed by on-site behavioral health consultants (evaluators) and the on-call psychiatrist/psychiatric nurse practitioner to evaluate the case and make an appropriate admission decision. Personnel in the freestanding medical facility will ensure medical stability prior to any inpatient psychiatric admission. The freestanding medical facility will determine the cases as categories I, II or III as appropriate. UC Behavioral Health will also accept direct admissions from acute general hospitals and special hospitals. Patients being referred for direct admission will be processed for admission through two patient intake centers centrally located at UC Behavioral Health.
2. **Transfers to more appropriate facilities for care if medically indicated:** If a patient is in need of medical attention that exceeds UC Behavioral Health's ability to effectively treat the individual, the patient will be transported to the freestanding medical facility on the floor below if appropriate or to the nearest appropriate general acute care hospital (likely UCMC) utilizing the most appropriate transportation for that individual case.
3. **Necessary evaluation to define the patient's psychiatric problem:** All patients admitted for acute psychiatric care from the freestanding medical facility will have had an initial behavioral health assessment completed by a behavioral health consultant in the freestanding medical facility and a full psychiatric assessment will be completed by the inpatient unit psychiatrist/psychiatric nurse practitioner within 24 hours of admission. Patients directly admitted from acute general hospitals, emergency departments, or other special hospitals, will undergo a full psychiatric assessment by the inpatient unit psychiatrist/psychiatric nurse practitioner within 24 hours of admission.
4. **Emergency treatment:** UC Behavioral Health's inpatient unit is designed to stabilize and treat the acute behavioral health conditions of individuals who present a danger

to themselves or others. UC Behavioral Health's inpatient units will provide all necessary interventions via 24/7 nursing and on-site or on-call psychiatrists/psychiatric nurse practitioners. Assessment and interventions for presenting co-occurring medical conditions will be assessed at triage and on an ongoing basis via nursing and the on-site or on-call psychiatrists/psychiatric nurse practitioners with referral for on-unit medical consultation as necessary.

A copy of UM UCH's current Emergency Department Behavioral Health Protocols is attached as **Exhibit 6**. A copy UM UCH's current Transportation Standard Operating Procedure is attached as **Exhibit 7**. A copy of UM UCH's current Behavioral Health Inpatient Admission Policies and Procedures are attached as **Exhibit 8**. Each of these protocols, policies, and procedures will be updated as appropriate upon opening of UC Behavioral Health.

AP 6. All hospitals providing care in designated psychiatric units must have separate written quality assurance programs, program evaluations and treatment protocols for special populations including: children, adolescents, patients with secondary diagnosis of substance use, and geriatric patients, either through direct treatment or referral.

Applicant Response:

As set forth in the comprehensive project description, UC Behavioral Health intends to provide one unit of general behavioral health acute inpatient care (mental illness and co-occurring secondary substance use) and one unit of Geriatric Behavioral Health acute inpatient care (mental illness and secondary substance use).

Copies of UM UCH's Patient Safety and Quality Plan, a Patient Safety and Quality Plan Addendum for UC Behavioral Health, and Behavioral Health Performance Improvement Plan is attached as **Exhibit 9**.

AP 7. An acute general or private psychiatric hospital applying for a Certificate of Need for new or expanded acute psychiatric services may not deny admission to a designated psychiatric unit solely on the basis of the patient's legal status rather than clinical criteria.

Applicant Response:

UC Behavioral Health's inpatient units will routinely accept patients who are admitted as either "voluntary" or "involuntary" with regard to their legal status and without discrimination. UC Behavioral Health will accept patients admitted on certificates.

AP 8. All acute general hospitals and private freestanding psychiatric hospitals must provide a percentage of uncompensated care for acute psychiatric patients which is equal to the average level of uncompensated care provided by all acute general hospitals located in the health service area where the hospital is located, based on data available from the Health Services Cost Review Commission for the most recent 12 month period.

Applicant Response:

UC Behavioral Health intends to provide a level of uncompensated care that equals or exceeds the average of uncompensated for acute psychiatric patients in the service area.

As explained in the response to COMAR 10.24.01.08G(3)(b) below, UC Behavioral Health’s projected service area includes Harford and Cecil Counties. The current providers of acute psychiatric services in this service area include HMH and Union Hospital of Cecil County (“UHCC”). UC Behavioral Health’s percentage of uncompensated care is projected to be based on HMH’s fiscal year 2017 uncompensated care of 6.77%. This level of uncompensated care was published in the HSCRC’s Final Recommendations for the Uncompensated Care Policy for Rate Year 2019, dated July 11, 2018, that is based on fiscal year 2017 data. This is the most recent data that is available and reflects the level of uncompensated care for the entire hospital.

HMH’s percentage of uncompensated care is greater than the average 5.45% of uncompensated care provided by HMH and UHCC, the two acute general hospitals providing psychiatric services in the health service area. (Table 3).

**Table 3
Harford Memorial Hospital Uncompensated Care**

Hospital Name	FY2017 % UCC
UM Harford Memorial Hospital	6.77%
Union Hospital of Cecil County	4.13%
Average of UC in the Health Service Area	5.45%

Source: Final Recommendations for the Uncompensated Care Policy for Rate Year 2019

AP 9. If there are no child acute psychiatric beds available within a 45 minute travel time under normal road conditions, then an acute child psychiatric patient may be admitted, if appropriate, to a general pediatric bed. These hospitals must develop appropriate treatment protocols to ensure a therapeutically safe environment for those child psychiatric patients treated in general pediatric beds.

Applicant Response:

This standard is inapplicable; the proposed project does not involve child or adolescent services. Additionally, child/adolescent services are available within a 45 minute travel time to Baltimore.

Accessibility: Variant LHPA Standard

(Western Maryland) One-way travel time by car for 90 percent of the population from the jurisdiction(s) where acute psychiatric bed need is identified should be within 30 minutes for adults and 45 minutes for children and adolescents. (This standard supersedes the 1983-1988 State Health Plan Overview Standards 0 1a and 0 1b.)

Applicant Response:

This standard is inapplicable because the project is not in Western Maryland.

AP 10. Expansion of existing adult acute psychiatric bed capacity will not be approved in any hospital that has a psychiatric unit that does not meet the following occupancy standards for two consecutive years prior to formal submission of the application.

<u>Psychiatric Bed Range (PBR)</u>	<u>Occupancy Standards</u>
PBR <20	80%
20 ≤PBR <40	85%
PBR ≥40	90%

Applicant Response:

This standard is inapplicable because the proposed project does not involve expansion of existing adult care psychiatric beds.

AP 11. Private psychiatric hospitals applying for a Certificate of Need for acute psychiatric beds must document that the age-adjusted average total cost for an acute (≤ 30 days) psychiatric admission is no more than the age-adjusted average total cost per acute psychiatric admission in acute general psychiatric units in the local health planning area.

Applicant Response:

The local health planning region was defined as Baltimore City, Harford, Cecil, Anne Arundel, Baltimore, Carroll, and Howard Counties. The average age adjusted charge per case was based on fiscal year 2017 total cases and average charge per case for each age group in the local health planning region. After adjusting for the UC Behavioral Health fiscal year 2022 projected cases and case mix index, the age adjusted average charge per case for the local health planning area totaled of \$13,931. See Table 4 below. When compared to UC Behavioral Health’s fiscal year 2022 projected age adjusted charge per case, prices leveled to fiscal year 2017 prices, the average age adjusted charge per cases was \$13,756 or 1.3% less than the local health planning region. The source of case and discharge data in Table 4 is 2017 HSCRC abstract data (final). Age adjustment was done by calculating the health planning region’s charge per case at a case mix index (“CMI”) of 1.0 within the pre-determined age groups (see Table 4) and then multiplying these numbers by UC Behavioral Health’s projected case volume. By doing so, UC Behavioral Health reached a total revenue number that could be compared to UC Behavioral Health.

Table 4
Local Health Planning Region Age-Adjusted Psychiatric Discharges

Age Group	Health Planning Area Acute Hospitals ^[1]				UCBH Projection		
	A	B	C	D = B/C	E	F	G = D*E*F
	Cases	Average Charge per Case	CMI	Average Charge per Case @ CMI of 1.0	UCBH Projected Cases	UCBH Projected Case Mix	UCBH Cases @ Health Area Average
Ages 0-4	5	\$7,507	0.9178	\$8,179	-	-	\$0
Ages 5-14	943	13,729	0.6287	21,838	-	-	-
Ages 15-44	9,927	11,109	0.6687	16,612	668	0.6062	6,729,102
Ages 45-54	2,968	12,337	0.6995	17,637	235	0.6072	2,517,465
Ages 55-64	2,128	15,442	0.7451	20,725	260	0.6610	3,568,331
Ages 65-74	768	20,988	0.8400	24,986	126	1.3246	4,171,899
Ages 75-84	376	20,904	0.9517	21,963	57	1.3246	1,654,432
Ages 85+	243	13,900	0.9231	15,058	20	1.3246	398,223
Total	17,358	\$12,680	0.6985	\$18,153	1,367	0.7235	\$19,039,452
Average Age and CMI Adjusted Charge per Case in Local Health Planning Region							\$13,931
UCBH Projected Charge per Case ^[2]							\$13,756

Notes:

[1] Health planning region includes Harford County, Baltimore City, Baltimore County, Anne Arundel County, Carroll County, Howard County, and Cecil County

[2] UCBH FY 2022 projected charge per case price levelled to FY 2017 prices

[3] Includes DRGs 750-760 and 779-790

[4] Based on FY 2018 final HSCRC abstract data

The charge/case for the planning region was calculated by dividing the \$19,039,452 reflected in the far right column of Table 4 by UC Behavioral Health's 1,367 projected cases. See Table 5 below for calculation of UC Behavioral Health charge/case.

Table 5
UC Behavioral Health Projected Charge Per Case Price Levelled to FY 2017 Prices

Projected FY 2022 Inpatient Revenue at UCBH	\$21,507,005
Deflation Factor	-12.6%
Projected FY 2017 Inpatient Revenue at UCBH	<u>\$18,799,275</u>
Projected Cases	1,367
Projected FY 2017 Charge per Case	<u>\$13,756</u>

Quality

AP 12a. Acute inpatient psychiatric services must be under the clinical supervision of a qualified psychiatrist.

Applicant Response:

All inpatient behavioral health services at UC Behavioral Health will be under the clinical supervision of a qualified psychiatrist who is trained and qualified to provide the leadership required for acute psychiatric inpatient services. Dr. Richard Lewis, M.D., is a board certified psychiatrist who serves as the Chair of Psychiatry for UM UCH. He provides clinical supervision to all psychiatrists, psychiatric nurse practitioners, and clinical psychologists presently on staff at UM UCH. All psychiatrists on staff meet the training requirements and are certified by the American Board of Psychiatry and Neurology. UM UCH's Chairman/Medical Director monitors and evaluates the quality and appropriateness of services and treatment provided by its medical staff. Dr. Adam Rosenblatt, M.D., will serve as the Director of Geriatric Psychiatry and oversee the geriatric program.

AP 12b. Staffing of acute psychiatric programs should include therapies for patients without a private therapist and aftercare coordinators to facilitate referrals and further treatment. Staffing should cover a seven day per week treatment program.

Applicant Response:

The multidisciplinary team at UC Behavioral Health will include psychiatrists, psychiatric nurse practitioners, licensed clinical social workers, clinical psychologists, registered nurses, nursing aides, licensed clinical professional counselors, family therapists, and occupational/recreation therapists. Patients will be assigned a social worker/therapist during the course of their inpatient stay. Upon discharge, each patient will receive an individual aftercare plan that will have been developed by the treatment team in collaboration with the patient and their supports as appropriate. A care navigator will follow-up with all patients after discharge to confirm an appointment within a lesser level of care, assure the referral to that services was helpful and offer any additional supports as warranted.

UC Behavioral Health's inpatient treatment programs will serve as a short-term acute care service that provides active treatment and programming for patients seven days per week. A psychiatrist/psychiatric nurse practitioner will see patients during the week and on weekends and at least one will be on call 24/7. Social workers and activity therapists will provide group and individual therapy seven days per week.

AP 12c. Child and/or adolescent acute psychiatric units must include staff who have experience and training in child and/or adolescent acute psychiatric care, respectively.

Applicant Response:

This standard is inapplicable because the proposed project does not involve child or adolescent psychiatric units.

AP 13. Facilities providing acute psychiatric care shall have written policies governing discharge planning and referrals between the program and a full range of other services including

inpatient, outpatient, long-term care, aftercare treatment programs, and alternative treatment programs. These policies shall be available for review by appropriate licensing and certifying bodies.

Applicant Response:

UC Behavioral Health's continuum of care will combine many programs, policies, practices and resources within the system to treat behavioral health disorders in support of affected individuals. The continuum will include services ranging from acute inpatient to outpatient services such as partial hospitalization, intensive outpatient, individual and group therapy, and medication management. In addition, an array of outpatient (including specialty such as substance use) services are available in the region and referrals will be made to any/all of these services as appropriate. At discharge, patients admitted to the behavioral health units will be referred to services appropriate to their needs and based on their choice that could be within the health system array of services or to another community provider. Upon discharge, the hospital will follow-up to the referral site with appropriate information to ensure an effective transition of care. A copy of UM UCH's policies relating to Interdisciplinary Discharge Planning for Behavioral Health and Patient Transfers are submitted herewith as **Exhibits 10** and **11** respectively.

Acceptability

AP 14. Certificate of Need applications for either new or expanded programs must include letters of acknowledgement from all of the following:

- (i) the local and state mental health advisory council(s);
- (ii) the local community mental health center(s);
- (iii) the Department of Health and Mental Hygiene; and
- (iv) the city/county mental health department(s).

Letters from other consumer organizations are encouraged.

Applicant Response:

Letters in support of the proposed project, as well as letters of acknowledgement from local mental health advisory councils and departments, and mental health centers are submitted herewith as **Exhibit 12**. UM UCH understands that the Department of Health has submitted a letter of acknowledgement directly to the Maryland Health Care Commission and that other interested stake holders have submitted letters of support directly to the Commission.

10.24.01.08G(3)(b). Need.

The Commission shall consider the applicable need analysis in the State Health Plan. If no State Health Plan need analysis is applicable, the Commission shall consider whether the applicant has demonstrated unmet needs of the population to be served, and established that the proposed project meets those needs.

INSTRUCTIONS: Please identify the need that will be addressed by the proposed project, quantifying the need, to the extent possible, for each facility and service capacity proposed for development, relocation, or renovation in the project. The analysis of need for the project should be population-based, applying utilization rates based on historic trends and expected future changes to those trends. This need analysis should be aimed at demonstrating needs of the population served or to be served by the hospital. The existing and/or intended service area population of the applicant should be clearly defined.

Fully address the way in which the proposed project is consistent with each applicable need standard or need projection methodology in the State Health Plan.

If the project involves modernization of an existing facility through renovation and/or expansion, provide a detailed explanation of why such modernization is needed by the service area population of the hospital. Identify and discuss relevant building or life safety code issues, age of physical plant issues, or standard of care issues that support the need for the proposed modernization.

Please assure that all sources of information used in the need analysis are identified. Fully explain all assumptions made in the need analysis with respect to demand for services, the projected utilization rate(s), the relevant population considered in the analysis, and the service capacity of buildings and equipment included in the project, with information that supports the validity of these assumptions.

Explain how the applicant considered the unmet needs of the population to be served in arriving at a determination that the proposed project is needed. Detail the applicant's consideration of the provision of services in non-hospital settings and/or through population-based health activities in determining the need for the project.

Complete the Statistical Projections (Tables F and I, as applicable) worksheets in the CON Table Package, as required. Instructions are provided in the cover sheet of the CON package.

Applicant Response:

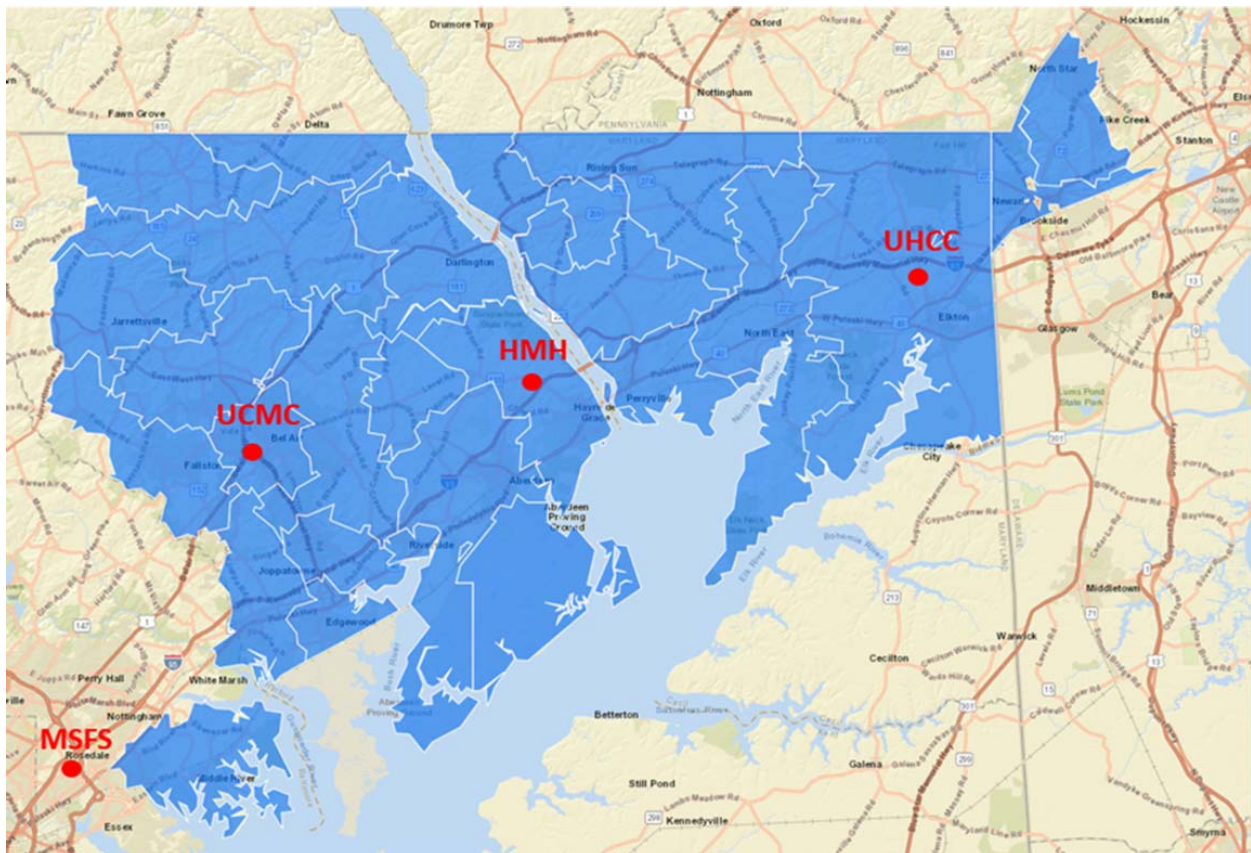
The Commission has recognized that many of the standards in the State Health Plan Chapter for Psychiatric Services are "out of date due to dramatic changes in use of hospital psychiatric beds (especially with respect to average length of stay) and changes in the role and scope of State psychiatric hospital facilities that have occurred since its development" and that the State Health Plan "does not have an applicable need analysis." *In re Sheppard Pratt at Elkridge*, Docket No. 15-152367, Staff Report and Recommendation at 5, 13 (Sept. 20, 2016).

To project psychiatric bed need for UC Behavioral Health, UM UCH utilized a modified medical/surgical/gynecological/addictions ("MSGA") need analysis. UM UCH separately calculated need for its proposed geriatric and adult non-geriatric programs. For the geriatric

program, UM UCH does not expect to capture market share of geriatric psychiatric discharges from other Maryland hospitals with the exception of geriatric patients from HMH's service area who are presently treated at Union Hospital. The projected need for inpatient psychiatric beds and outpatient utilization reflect the methodology and assumptions described below.

1. Defining UC Behavioral Health's New Service Area

The proposed UC Behavioral Health special psychiatric hospital is expected to replace the existing thirty-one (31) licensed psychiatric beds at Harford Memorial Hospital ("HMH"). Because of the proposed addition of a new geriatric program, UM UCH analyzed the utilization of inpatient psychiatric services at all hospitals in northeast Maryland. To project the proposed UC Behavioral Health service area, UM UCH therefore combined the fiscal year 2017 and 2018 discharges by zip code for the adult (aged 18 and over) psychiatric cohort at HMH and other hospitals in northeast Maryland. Pediatric discharges were excluded from this analysis because HMH does not currently provide psychiatric inpatient treatment to pediatric patients and UC Behavioral Health will not provide pediatric psychiatric services. UM UCH identified the service area for UC Behavioral Health as the zip codes that comprise the top 85% of adult psychiatric discharges at HMH and other northeast Maryland hospitals.



As presented in the map above and below in Table 6, UC Behavioral Health's proposed service area for the adult (age 18+) psychiatric cohort is defined by zip codes that span Harford, Cecil and Baltimore Counties in Maryland as well as New Castle County, Delaware. As shown in

Table 6, the zip codes for adult psychiatric discharges from HMH and other northeast Maryland hospitals are ranked from highest to lowest to identify the top 85% of total discharges.

Table 6
Defining UC Behavioral Health's Service Area
Psychiatric Discharges Age 18+
FY2017 & FY2018

#	Zip Code	Community	County	Total Discharges			Cummulative % of Discharges
				FY2017	FY2018	Combined	
1	21001	Aberdeen	Harford	160	177	337	13.9%
2	21040	Edgewood	Harford	159	134	293	25.9%
3	21014	Bel Air	Harford	115	107	222	35.1%
4	21078	Havre De Grace	Harford	101	94	195	43.1%
5	21009	Abingdon	Harford	86	90	176	50.4%
6	21015	Bel Air	Harford	75	82	157	56.8%
7	21050	Forest Hill	Harford	50	57	107	61.2%
8	21085	Joppa	Harford	43	49	92	65.0%
9	21903	Perryville	Cecil	41	39	80	68.3%
10	21017	Belcamp	Harford	40	33	73	71.3%
11	21921	Elkton	Cecil	24	30	54	73.6%
12	21904	Port Deposit	Cecil	23	21	44	75.4%
13	21901	North East	Cecil	17	18	35	76.8%
14	21028	Churchville	Harford	16	15	31	78.1%
15	21047	Fallston	Harford	16	13	29	79.3%
16	21154	Street	Harford	16	12	28	80.4%
17	21911	Rising Sun	Cecil	15	9	24	81.4%
18	21918	Conowingo	Cecil	11	9	20	82.2%
19	21005	Aberdeen Proving Ground	Harford	9	7	16	82.9%
20	21034	Darlington	Harford	8	6	14	83.5%
21	21084	Jarrettsville	Harford	8	5	13	84.0%
22	21917	Colora	Cecil	6	5	11	84.5%
23	21132	Pylesville	Harford	6	3	9	84.8%
24	21220	Middle River	Baltimore	3	1	4	85.0%
25	21914	Charlestown	Cecil	2	1	3	85.1%
26	19711	Newark	New Castle	2	-	2	85.2%
Subtotal Service Area				1,052	1,017	2,069	85.2%
Out of Service Area				181	178	359	14.8%
Total FY2018 Psychiatric Discharges				1,233	1,195	2,428	100.0%

Source: St. Paul's Statewide Non-Confidential Patient Level Detail

Based on UC Behavioral Health's projected future service area, population projections through 2021 were obtained from Nielsen Claritas for both the 18-64 age cohort and the 65+ age cohort, which are reflected below in Table 7. The 18-64 age cohort is expected to grow by 0.1% from 2016 to 2021 while the 65+ age cohort is expected to grow by 20.2%. Combined, the total service area population is projected to grow by 4.0% from 2016 to 2021.

Table 7
UC Behavioral Health’s Historical and Projected Service Area Population
2010 – 2021

Age Group	Service Area Population						% Change in Population	
	2010		2016		2021		2010-16	2016-21
	Pop	% of Total	Pop	% of Total	Pop	% of Total		
18-64	383,155	83.3%	387,727	80.5%	388,074	77.5%	1.2%	0.1%
65+	76,608	16.7%	93,778	19.5%	112,681	22.5%	22.4%	20.2%
Total	459,763	100.0%	481,505	100.0%	500,755	100.0%	4.7%	4.0%

Source: Nielsen Claritas Pop-Facts Demographics by Age Race Sex

Using the compounded annual growth rate from 2016 to 2021, as set forth in Table 7, population projections were interpolated between 2016 and 2021, extrapolated in 2022 through 2024 and then applied to UM Behavioral Health’s fiscal years. Table 8 below depicts the projected service area population for both the 18-64 and 65+ age cohorts through 2024. Combined, the total population is expected to grow by 0.8% per year for a total growth of 6.0% from FY2017 to FY2024.

Table 8
UC Behavioral Health’s Historical and Projected Service Area Population
FY2015 - FY2024

	Historical			Projected						% Change FY17-FY24	
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023		FY2024
Service Area Population											
18-64	386,962	387,727	387,797	387,866	387,935	388,004	388,074	388,143	388,212	388,282	0.1%
65+	90,670	93,778	97,286	100,925	104,701	108,618	112,681	116,897	121,270	125,806	29.3%
Total	477,631	481,505	485,083	488,791	492,636	496,622	500,755	505,039	509,482	514,088	6.0%
<i>%Change</i>	<i>0.8%</i>	<i>0.8%</i>	<i>0.7%</i>	<i>0.8%</i>	<i>0.8%</i>	<i>0.8%</i>	<i>0.8%</i>	<i>0.9%</i>	<i>0.9%</i>	<i>0.9%</i>	

2. UC Behavioral Health’s Geriatric and Non-Geriatric Programs

UM UCH proposes to establish two clinically distinct psychiatric programs at UC Behavioral Health, a non-geriatric adult psychiatric program and a geriatric program, and thus separately calculated the bed need for both populations. One neighborhood will have thirteen (13) beds to treat non-geriatric adult patients suffering from one or more psychiatric diagnoses. A second neighborhood will include twenty (20) rooms to treat both non-geriatric adult patients and geriatric patients suffering from one or more psychiatric diagnoses.

With the opening of UC Behavioral Health in fiscal year 2022, UC Behavioral Health will be capable of safely and effectively treating certain patients with co-occurring medical diagnoses. As a result, UM UCH anticipates that certain patients, particularly geriatric patients, who suffer from co-occurring medical and behavioral health diagnoses and who currently receive treatment in MSGA units, will be candidates for admission to UC Behavioral Health. Patients admitted to UC Behavioral Health who are diagnosed with co-occurring medical diagnoses will receive a

medical assessment and follow-up during their course of treatment by a medicine specialist (e.g. internist, hospitalist) dedicated to serving the inpatient behavioral health units. The medicine specialist will work closely with the inpatient unit psychiatrist/psychiatric nurse practitioner to ensure an integrated treatment approach.

a. Geriatric Program

UC Behavioral Health’s geriatric program is defined by the diagnosis codes listed below in Table 9. The geriatric program is generally characterized as serving patients suffering from a neurological disorder such as Alzheimer’s and/or Dementia. Although there is no age restriction on patients that will be treated in the geriatric program for psychiatric disorders, such patients are primarily projected to be in the 65+ age cohort.

**Table 9
Definition of Geriatric Psychiatric Patients**

ICD Code	Diagnosis Description
292.81	Medication-induced delirium
293.00	Delirium due to another medical condition
294.20	Dementia, unspecified
294.21	Dementia, unspecified
294.80	Other persistent mental disorders due to conditions classified elsewhere
294.90	Unspecified persistent mental disorders due to conditions classified elsewhere
331.00	Alzheimer's Disease
331.19	Other frontotemporal dementia
331.40	Obstructive hydrocephalus
331.50	Idiopathic normal pressure hydrocephalus
331.82	Dementia with Lewy Bodies
331.83	Mild cognitive impairment
780.09	Other Specified Delirium
F01.50	Vascular dementia without behavioral disturbance
F01.51	Vascular dementia with behavioral disturbance
F02.80	Dementia in other diseases classified elsewhere without behavioral disturbance
F02.81	Dementia in other diseases classified elsewhere with behavioral disturbance
F03.90	Unspecified dementia
F03.91	Unspecified dementia with behavioral disturbance
F05.0	Delirium due to another medical condition
G30.0	Alzheimer's disease with early onset
G30.1	Alzheimer's disease with late onset
G30.8	Other Alzheimer's disease
G30.9	Alzheimer's disease, unspecified
G31.84	Mild cognitive impairment
R41.0	Disorientation
R41.82	Altered Mental Status, Unspecified
R41.9	Unspecified symptoms and signs involving cognitive functions and awareness

b. Non-Geriatric Program

UC Behavioral Health’s adult non-geriatric program is defined as treating patients suffering from one or more psychiatric diagnoses, excluding those diagnoses listed on Table 9 above.

3. UC Behavioral Health Use Rates

Use rates for both the geriatric and non-geriatric patient populations were established based on historical trends in use rates that were calculated and projected per 1,000 population. The historical use rates presented in **Table 10** and **Table 11** below are based on the calculation of psychiatric discharges for residents in UC Behavioral Health’s projected service area from acute and specialty hospitals in Maryland and Delaware divided by the estimated population in the service area. The service area psychiatric discharges used in the calculation of use rates were obtained from following sources:

- The St. Paul Group’s non-confidential abstract patient level database for acute hospitals in Maryland
- The St. Paul Group’s summarized database of discharges for specialty hospitals in Maryland
- Delaware Health Information Network summarized database of discharges for hospitals in Delaware.

The projected use rates presented in **Table 10** and **Table 11** below are based on the application of assumptions regarding future changes in use rates to the historical calculated use rates. The assumptions regarding future changes in use rates are described below for geriatric and non-geriatric services.

a. Geriatric Program Use Rates

With the aging of the population into age cohorts with higher geriatric use rates, the total geriatric use rate in UC Behavioral Health’s service area increased from fiscal year 2016 to 2018. This trend is expect to continue even as future use rates are assumed to remain constant at each age cohort level (**Table 10**).

Table 10
UC Behavioral Health’s Historical and Projected Use Rates
18-64 and 65+ Geriatric Psychiatric Patients
FY2015 - FY2024

Use Rate	Historical				Projected						% Change FY18-FY24
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	
Geriatric											
18-64	0.11	0.21	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	
%Change	-30.7%	86.3%	-3.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
65+	4.8	5.5	5.6	5.6	5.6	5.6	5.6	5.6	5.6	5.6	
%Change	-9.0%	14.9%	0.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	1.0	1.2	1.3	1.3	1.3	1.4	1.4	1.4	1.5	1.5	
% Change	-9.5%	23.9%	2.7%	2.5%	2.5%	2.5%	2.5%	2.5%	2.4%	2.4%	15.7%

b. Non-Geriatric Program Use Rates

The total use rates for non-geriatric psychiatric patients in UC Behavioral Health’s service area declined in fiscal year 2018 after increases in fiscal year 2016 and 2017. With the aging of the population into age cohorts with lower non-geriatric use rates, the total use rate is projected to decline even as future use rates are assumed to remain constant at each age cohort level (Table 11).

**Table 11
UC Behavioral Health’s Historical and Projected Use Rates
18-64 and 65+ Non-Geriatric Psychiatric Patients
FY2015 – FY2024**

Use Rate	Historical				Projected						% Change FY18-FY24	
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024		
Non-Geriatric												
18-64	29.7	29.9	30.3	30.3	30.3	30.3	30.3	30.3	30.3	30.3	30.3	
%Change	-4.3%	0.7%	1.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
65+	9.0	8.9	8.7	8.7	8.7	8.7	8.7	8.7	8.7	8.7	8.7	
%Change	-5.5%	-1.4%	-2.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	25.8	25.8	25.9	25.8	25.7	25.6	25.4	25.3	25.1	25.0	25.0	
% Change	-4.8%	0.1%	0.4%	-0.5%	-0.5%	-0.5%	-0.5%	-0.5%	-0.6%	-0.6%	-0.6%	-3.2%

4. Service Area Discharges

The projected service area discharges presented in Table 12 below are based on the multiplication of projected population times the projected use rates in each year. With the growth in population and shift to older patients with higher use rates, geriatric psychiatric discharges are projected to increase by 21.7% from fiscal year 2018 to 2024. Non-geriatric psychiatric discharges are projected to increase by 1.8% with limited increases in population under the age of 65. (Table 12). In total, service area psychiatric discharges are projected to grow by 2.8% between fiscal years 2018 and 2024.

Table 12
UC Behavioral Health’s Historical and Projected Service Area Discharges
Geriatric and Non-Geriatric Psychiatric Patients
FY2015 – FY2024

	Historical				Projected						% Change FY18-FY24
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	
Service Area Discharges											
Geriatric											
18-64	43	80	77	77	77	77	77	77	78	78	0.1%
65+	436	519	542	562	583	605	627	651	675	701	24.7%
Subtotal	479	599	619	639	660	682	705	728	753	778	21.7%
Non-Geriatric											
18-64	11,506	11,607	11,744	11,746	11,748	11,750	11,752	11,754	11,756	11,758	0.1%
65+	815	831	842	873	906	940	975	1,012	1,049	1,089	24.7%
Subtotal	12,321	12,437	12,586	12,619	12,654	12,690	12,727	12,766	12,806	12,847	1.8%
Total	12,800	13,036	13,205	13,259	13,315	13,372	13,432	13,494	13,559	13,625	2.8%

5. Market Share

The historical geriatric and non-geriatric market share at UC Behavioral Health, as presented in Table 13 and Table 14 below, were calculated within the planned service area based on the number of psychiatric discharges at HMH and UCMC in fiscal years 2015 through 2018 for the 18-64 and 65+ age cohorts as percentages of the total geriatric and non-geriatric psychiatric discharges within the service area. The service area discharges include discharges from acute and specialty hospitals in Maryland, as well as all hospitals in Delaware that were obtained from The St. Paul Group’s non-confidential abstract patient level database for acute hospitals in Maryland, The St. Paul Group’s summarized database of discharges for specialty hospitals in Maryland, and the Delaware Health Information Network summarized database of discharges for hospitals in Delaware.

The projected market share for geriatric and non-geriatric services is based on the application of assumptions regarding future changes in market share to the historical calculated market share. The assumptions regarding future changes in market share are described below for geriatric and non-geriatric services.

a. UC Behavioral Health Geriatric Program Market Share

UC Behavioral Health’s total geriatric psychiatric market share decreased in fiscal years 2015 through 2018 (**Table 13**). This trend is expected to continue in fiscal years 2019 and 2020 based on actual and budgeted experience. Beginning in fiscal year 2021, though, UC Behavioral Health’s market share is expected to level off at the age cohort level. With the aging of the population into age cohorts with lower market share, the total geriatric market share will continue to decline 0.1% a year with the exception of fiscal year 2022. With the introduction of a geriatric program in fiscal year 2022, UC Behavioral Health expects to capture approximately 80% of the geriatric psychiatric discharges historically cared for at UHCC for patients are in UC Behavioral Health’s service area. With this capture of market share from UHCC, UC Behavioral Health

expects that its market share of total geriatric psychiatric discharges will increase 19.8% from fiscal year 2018 to 2024 (Table 13). UC Behavioral Health does not expect to capture market share of geriatric psychiatric discharges from other Maryland hospitals.

Table 13
UC Behavioral Health’s Historical and Projected Market Share
Geriatric Psychiatric
FY2015 - FY2024

	Historical				Projected						% Change FY18-FY24
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	
Market Share											
Geriatric											
18-64	32.7%	35.1%	19.4%	19.4%	19.2%	19.3%	19.3%	25.7%	25.7%	25.7%	
%Change	-8.4%	7.1%	-44.8%	0.0%	-0.9%	0.2%	0.0%	33.5%	0.0%	0.0%	32.7%
65+	23.6%	22.2%	17.0%	17.0%	16.2%	15.7%	15.7%	20.1%	20.1%	20.1%	
%Change	-8.1%	-6.1%	-23.4%	0.0%	-4.4%	-3.4%	0.0%	28.4%	0.0%	0.0%	18.6%
Total	24.4%	23.9%	17.3%	17.3%	16.6%	16.1%	16.1%	20.7%	20.7%	20.7%	
% Change	-9.1%	-2.1%	-27.7%	-0.1%	-4.0%	-3.0%	-0.1%	29.0%	-0.1%	-0.1%	19.8%

b. UC Behavioral Health Non-Geriatric Program Market Share

UC Behavioral Health’s total market share of non-geriatric psychiatric discharges increased from fiscal year 2015 to 2017, but then declined in fiscal year 2018 (Table 13). This decline is expected to continue in fiscal year 2019 based on actual experience, but then increase in fiscal year 2020 based on budgeted experience. Beginning in fiscal year 2021, UC Behavioral Health’s market share is expected to level off at the age cohort level. With the aging of the population into age cohorts with lower market share, the total non-geriatric market share will continue to decline 0.1% a year. With this decline, UC Behavioral Health expects that its market share of total non-geriatric psychiatric discharges will decrease 1.4% from fiscal year 2018 to 2024 (Table 14).

Table 14
UC Behavioral Health’s Historical and Projected Market Share
Non-Geriatric Psychiatric
FY2015 - FY2024

	Historical				Projected						% Change FY18-FY24
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	
Market Share											
Non-Geriatric											
18-64	8.3%	8.3%	8.6%	8.4%	8.3%	8.3%	8.3%	8.3%	8.3%	8.3%	
%Change	-4.5%	0.1%	3.4%	-2.9%	-0.9%	0.5%	0.0%	0.0%	0.0%	0.0%	-0.4%
65+	7.2%	8.9%	5.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	
%Change	37.2%	23.0%	-38.7%	-17.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	8.2%	8.4%	8.4%	8.1%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	
% Change	-2.8%	1.4%	0.4%	-3.6%	-1.1%	0.2%	-0.1%	-0.1%	-0.1%	-0.1%	-1.4%

6. Out-of-Service Area Discharges

UC Behavioral Health’s historical out-of-service area discharges, expressed as a percentage of UC Behavioral Health’s service area discharges and presented in Table 15 and Table 16 below, are based on the division of historical psychiatric discharges from HMH and UCMC related to zip codes outside of the UC Behavioral Health service area by HMH and UCMC’s historical psychiatric discharges from zip codes within the service area.

a. UC Behavioral Health Geriatric Program Out-of-Service Area Discharges

There were no geriatric psychiatric discharges from outside of UC Behavioral Health service area in fiscal year 2015 and 2016 (Table 15). Beginning in fiscal year 2017, 5.6% of UC Behavioral Health total geriatric psychiatric discharges were from outside the service area. This experience is expected to remain relatively constant through fiscal year 2021. With the introduction of a dedicated geriatric psychiatric program in fiscal year 2022, UC Behavioral Health expects to capture discharges historically cared for at UHCC but within UC Behavioral Health’s service area. It does not expect to capture UHCC’s discharges from outside of UC Behavioral Health’s service area. As such, the projected percentage of geriatric psychiatric discharges from outside of UC Behavioral Health’s service area will decline as a percent of service area discharges. In total, out-of-service area geriatric discharges, as a percentage of service area discharges, are expected to decline from 5.6% in fiscal year 2018 to 4.2% in fiscal year 2024 (Table 15).

**Table 15
UC Behavioral Health’s Out-of-Service Area Discharges Expressed as a Percentage of Service Area Discharges Geriatric Psychiatric
FY2015 - FY2024**

	Historical				Projected						Change FY18-FY24
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	
Out-of-Service Area Discharges % of Service Area Discharges											
Geriatric											
18-64	0.0%	0.0%	13.3%	13.3%	13.3%	13.3%	13.3%	10.0%	10.0%	10.0%	
%Change	0.0%	0.0%	13.3%	0.0%	0.0%	0.0%	0.0%	-3.3%	0.0%	0.0%	-3.3%
65+	0.0%	0.0%	4.3%	4.3%	4.3%	4.3%	4.3%	3.4%	3.4%	3.4%	
%Change	0.0%	0.0%	4.3%	0.0%	0.0%	0.0%	0.0%	-0.9%	0.0%	0.0%	-0.9%
Total	0.0%	0.0%	5.6%	5.6%	5.6%	5.6%	5.5%	4.3%	4.2%	4.2%	
% Change	0.0%	0.0%	5.6%	0.0%	0.0%	0.0%	-0.1%	-1.2%	-0.1%	0.0%	-1.4%

b. UC Behavioral Health Non-Geriatric Program Out-of-Service Area Discharges

UC Behavioral Health’s non-geriatric out-of-service area discharges, as a percentage of service area discharges, declined from fiscal year 2015 to 2016, but then remained relatively constant through fiscal year 2018. Beginning in fiscal year 2019, out-of-service area discharges, as a percentage of service area discharges, is expected to remain constant at the 2018 level through fiscal year 2024 (Table 16).

Table 16
UC Behavioral Health’s Out-of-Service Area Discharges Expressed as a Percentage of
Service Area Discharges Non-Geriatric Psychiatric
FY2015 - FY2024

	Historical				Projected						Change FY18-FY24
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	
Out-of-Service Area Discharges % of Service Area Discharges											
Non-Geriatric											
18-64	17.3%	13.8%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	
%Change	0.0%	-3.5%	-0.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
65+	8.5%	4.1%	17.4%	17.4%	17.4%	17.4%	17.4%	17.4%	17.4%	17.4%	
%Change	0.0%	-4.4%	13.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	16.8%	13.1%	13.2%	13.1%	13.1%	13.1%	13.1%	13.1%	13.1%	13.2%	
% Change	0.0%	-3.7%	0.1%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%

7. Inpatient Psychiatric Discharges

Psychiatric discharges at HMH declined from fiscal year 2016 to 2018 due primarily to a loss of market share. This trend continued in fiscal year 2019, but is then expected to level off beginning in fiscal year 2020 with population growth and the aging of the population. With the opening of a geriatric psychiatric program in fiscal year 2022, UC Behavioral Health expects discharges to grow 9.7% with the shift of MSGA and Psych patients with applicable diagnoses to the geriatric psychiatry program and capture of similar discharges from UHCC. Combined with population growth, total psychiatric discharges are projected to increase by 11.1% from fiscal year 2018 to 2024 (Table 17).

Table 17
UC Behavioral Health’s Historical and Inpatient Psych Discharges
FY2015 – FY2024

	Historical				Projected						% Change FY18-FY24
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	
Inpatient - Discharges											
HMH	1,226	1,236	1,233	1,195	1,185	1,191	1,197	-	-	-	
UC Behavioral Health											
Geriatric	-	-	-	-	-	-	-	157	163	168	
Non-Geriatric	-	-	-	-	-	-	-	1,156	1,158	1,160	
Total	1,226	1,236	1,233	1,195	1,185	1,191	1,197	1,313	1,320	1,328	
% Change		0.8%	-0.2%	-3.1%	-0.8%	0.5%	0.5%	9.7%	0.5%	0.6%	11.1%

8. UC Behavioral Health Average Length of Stay

The average length of stay (“ALOS”) of adult psychiatric patients at HMH increased from fiscal year 2015 to 2018 (Table 18). It increased further in fiscal year 2019, based on actual experience, and is expected to continue to increase with the aging of the population into age cohorts with higher average lengths of stay. Beginning in fiscal year 2022, the ALOS of non-geriatric psychiatric patients is expected to decline to 6.18 days with the shift of short stay discharges to the outpatient setting in an expanded partial hospitalization program. With the aging

of the population into age cohorts with longer lengths of stay, the resulting ALOS will then increase through fiscal year 2024 (Table 18).

Beginning with its projected opening in fiscal year 2022, patients treated in the geriatric psychiatric program will require more services and have a longer average length of stay of 14.0 days. This longer length of stay reflects a 20.75 day ALOS for geriatric psychiatric patients at Sheppard and Enoch Pratt Hospital in fiscal year 2016 reduced to reflect the expected geriatric psychiatric patients at UC Behavioral Health (Table 18). In total the ALOS of psychiatric patients are projected to increase 10.9% from 6.47 days at HMH in fiscal year 2018 to 7.18 days at UC Behavioral Health in fiscal year 2024.

Table 18
UC Behavioral Health’s Historical and Projected Inpatient Psych ALOS
FY2015 – FY2024

	Historical				Projected						% Change FY18-FY24
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	
ALOS (days)											
HMH	5.60	6.07	6.07	6.47	6.53	6.71	6.73				
UC Behavioral Health											
Geriatric								14.00	14.00	14.00	
Non-Geriatric								6.19	6.19	6.20	
Average	5.60	6.07	6.07	6.47	6.53	6.71	6.73	7.13	7.15	7.18	
% Change		8.3%	0.0%	6.7%	0.8%	2.8%	0.3%	5.9%	0.4%	0.4%	10.9%

This increase in ALOS at HMH and then at UC Behavioral Health is consistent with the historical state-wide trend in the adult psychiatric ALOS from fiscal year 2017 to 2019 (Table 19).

Table 19
State of Maryland Adult Psychiatric Average Length of Stay
FY2017 – FY2019

	Historical			% Change FY17-FY19
	FY2017	FY2018	FY2019	
ALOS (days)	6.41	6.52	7.19	12.2%

Source: HSCRC Experience Reports

9. UC Behavioral Health Patient Days

Multiplying the projection of discharges by the projected average length of stay results in a projection of patient days (Table 20). With a growth in discharges and average length of stay, patient days are projected to increase 23.2% from fiscal year 2018 to 2024.

Table 20
UC Behavioral Health Historical and Projected Inpatient Psych Patient Days
FY2015 – FY2024

	Historical				Projected						% Change FY18-FY24
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	
Inpatient - Patient Days											
HMH	6,869	7,502	7,486	7,737	7,735	7,993	8,057	-	-	-	
UC Behavioral Health											
Geriatric	-	-	-	-	-	-	-	2,204	2,275	2,349	
Non-Geriatric	-	-	-	-	-	-	-	7,154	7,170	7,186	
Total	6,869	7,502	7,486	7,737	7,735	7,993	8,057	9,358	9,445	9,535	
% Change		9.2%	-0.2%	3.4%	0.0%	3.3%	0.8%	16.1%	0.9%	1.0%	23.2%

This increase in patient days at HMH and then at UC Behavioral Health is consistent with the historical state-wide trend in adult psychiatric patient days from fiscal year 2017 to 2019 (Table 21).

Table 21
State of Maryland Adult Psychiatric Patient Days
FY2017 – FY2019

	Historical			% Change FY17-FY19
	FY2017	FY2018	FY2019	
Patient Days	58,213	57,805	58,958	1.3%

Source: HSCRC Experience Reports

10. UC Behavioral Health Occupancy

UM UCH reviewed the *State Health Plan* section on “State Health Plan for Facilities and Services: Overview, Psychiatric Services, and Emergency Medical Services” (COMAR 10.21.07) (which dates back to 1984) and found that there is only one reference to psychiatric facility specific occupancy rates. This can be found on page AP-11, under standard AP 10, which states:

AP 10. Expansion of existing adult acute psychiatric bed capacity will not be approved in any hospital that has a psychiatric unit that does not meet the following occupancy standards for two consecutive years prior to formal submission of the application.

<u>Psychiatric Bed 'Range (PBR)</u>	<u>Occupancy Standards</u>
PBR < 20	80%
20 ≤ PBR < 40	85%
PBR ≥ 40	90%

UM UCH believes that this standard is outdated. Instead, UC Behavioral Health’s inpatient bed occupancy is projected at 80%. While less than the 85% included in the outdated State

Health Plan for Psychiatric Services, COMAR 10.24.07 (Need Projection Methodology (A)(7)) for facilities of this size, it is much higher than the jurisdictional minimum occupancy standard of 70% applicable to MSGA beds with an average daily census of between 0-49 inpatients.

11. UC Behavioral Health Bed Need

The applicants divided the projected patient days by 365 days a year to calculate the projected average daily census and then used the assumed occupancy rate of 80% to project the number of psychiatric beds at UC Behavioral Health. Based on the assumptions presented above, there is a projected need of 8 beds for the geriatric program, beginning in fiscal year 2022 with the opening of the new unit and through the end of the projection period in fiscal year 2024 (Table 22). The non-geriatric program is projected to have a need for 25 beds, which is a reduction of 3 beds from HMH's 28 licensed psychiatric beds in fiscal year 2019.

Table 22
UC Behavioral Health Projected Inpatient Psychiatric Bed Need
FY2022 – FY2024

	Projected		
	FY2022	FY2023	FY2024
Average Daily Census			
Geriatric	6.0	6.2	6.4
Non-Geriatric	19.6	19.6	19.7
Total	<u>25.6</u>	<u>25.9</u>	<u>26.1</u>
Occupancy	80%	80%	80%
Bed Need			
Geriatric	8	8	8
Non-Geriatric	24	25	25
Total	32	33	33

This increase in the need for adult psychiatric beds is consistent with the historical state-wide trend in adult psychiatric bed need from fiscal year 2017 to 2019 (Table 23).

Table 23
State of Maryland Adult Psychiatric Bed Need
FY2017 – FY2019

	Historical			% Change
	FY2017	FY2018	FY2019	FY17-FY19
ADC	159	158	162	1.3%
Occupancy	80%	80%	80%	0.0%
Bed Need	199	198	202	1.3%

Exhibit 1, Table F reflects psychiatric services at HMH and UC Behavioral Health along with the operations of UCMC and UC FMF. **Exhibit 1, Table I** reflects the psychiatric services at UM Behavioral Health in fiscal years 2022 to 2024.

10.24.01.08G(3)(c). Availability of More Cost-Effective Alternatives.

The Commission shall compare the cost effectiveness of the proposed project with the cost effectiveness of providing the service through alternative existing facilities, or through an alternative facility that has submitted a competitive application as part of a comparative review.

INSTRUCTIONS: Please describe the planning process that was used to develop the proposed project. This should include a full explanation of the primary goals or objectives of the project or the problem(s) being addressed by the proposed project. The applicant should identify the alternative approaches to achieving those goals or objectives or solving those problem(s) that were considered during the project planning process, including:

- a) the alternative of the services being provided through existing facilities;
- b) or through population-health initiatives that would avoid or lessen hospital admissions.

Describe the hospital's population health initiatives and explain how the projections and proposed capacities take these initiatives into account.

For all alternative approaches, provide information on the level of effectiveness in goal or objective achievement or problem resolution that each alternative would be likely to achieve and the costs of each alternative. The cost analysis should go beyond development costs to consider life cycle costs of project alternatives. This narrative should clearly convey the analytical findings and reasoning that supported the project choices made. It should demonstrate why the proposed project provides the most effective method to reach stated goal(s) and objective(s) or the most effective solution to the identified problem(s) for the level of costs required to implement the project, when compared to the effectiveness and costs of alternatives, including the alternative of providing the service through existing facilities, including outpatient facilities or population-based planning activities or resources that may lessen hospital admissions, or through an alternative facility that has submitted a competitive application as part of a comparative review.

Applicant Response:

A. Planning Process for the Proposed Project and Alternatives Considered

HMH has been serving Havre de Grace and the surrounding community with acute medical inpatient and behavioral health, outpatient, surgical, and emergency services for more than 100 years. Portions of HMH's current physical plant date to 1943 with most of the facility having been constructed between 1958 and 1972. While UM UCH has invested significant operational and capital resources over the years to renovate and maintain the facility, the physical structure of the building is well beyond its useful life, has numerous infrastructure issues, is cost prohibitive to maintain for the long-term, and would require significant capital expenditures for a partial or full renovation of the facility. Renovation and expansion opportunities are also constrained by the nine acre site in downtown Havre de Grace, which is surrounded by existing developed parcels.

Over the past decade, UM UCH has considered many alternatives to the transformation and modernization of HMH to improve access and services to the community it serves and to better serve the populations of Harford and Cecil Counties within an integrated health delivery

system. The proposed project involves construction of a new specialty psychiatric hospital at the UC Medical Campus at Aberdeen. Also planned at the same time as the proposed project, UM UCH proposes to develop a freestanding medical facility on the UC Medical Campus at Aberdeen and relocate other acute inpatient services from HMH to UCMC.

UM UCH considered the following primary alternatives to the proposed project:

1. Partial and/or full renovation and expansion of HMH;
2. Relocation of HMH's acute inpatient psychiatric beds and outpatient services to UCMC, with UM UCH developing a freestanding medical facility on the UC Medical Campus at Aberdeen. HMH would also transfer MSGA beds to UCMC; and
3. Maintaining all behavioral health services on the HMH campus and relocating emergency services to a freestanding medical facility and relocating acute inpatient and surgical services to UCMC's campus.

The following four objectives were broadly considered when evaluating each of the three alternatives. The overarching and primary objective – to maintain access to health care services for residents of UM UCH's service area – is not listed. Alternatives that did not accomplish this overarching and primary objective, such as simply closing HMH, were rejected without further analysis.

- a. Coordination of health care services across the continuum of communities served by UM UCH to improve efficiency, patient outcomes, and reduce redundancy of clinical care services;
- b. Reduction in the total per capita health care expenditures for service area residents by reducing unnecessary acute care hospital utilization;
- c. Efficient use of capital expenditures; and
- d. Establishment of modern, innovatively designed facilities with future expansion capability.

As described below, the ranking of each of the Alternatives followed more than a decade of strategic planning by UM UCH to create an optimal health care delivery system for the future health care needs of Harford and Cecil County residents. UM UCH's lengthy strategic planning process involved community input and engagement of a number of consultants in the fields of health care planning, architecture, and construction. The Alternatives presented are by no means a definitive recitation of every option that has been considered over the course of more than a decade. Many options were considered to transform and modernize HMH to improve access and services to the community it serves. The Alternatives presented reflect, at a high level, various options that were considered with cost estimations updated to reflect a contemplated mid-point of construction in 2020. The scoring matrix was prepared by UM UCH's current and former Chief Financial Officers, who were integrally involved in UM UCH's long term strategic planning, based on the decisions by UM UCH's strategic planning committee and its senior leadership.

Since filing its original CON Application to establish UC Behavioral Health in Aberdeen on November 21, 2018, UM UCH has updated the Alternatives considered in response to

communications with Commission staff. More specifically, Alternative 2 has been updated to include required significant additional costs associated with relocating behavioral health services to UCMC. UM UCH has also added Alternative 2.a., under which behavioral health services would be relocated to UCMC's campus in a separate stand-alone building to be constructed on an existing parking pad at UCMC. This would be the most cost-effective alternative for location of inpatient and outpatient behavioral health services on UCMC's campus along with required MSGA inpatient and observation capacity associated with the conversion of HMH to a freestanding medical facility.

Another potential alternative suggested by the Commission staff in September 2019 is not presented by UM UCH because it is simply not feasible. Specifically, Commission staff suggested that UM UCH explore the possibility of using two floors in the planned expansion above the Kaufman Cancer Center at UCMC to house inpatient and outpatient psychiatric services. Commission staff also suggested that UM UCH abandon plans for expansion of the Kaufman Cancer Center at UCMC, which is needed now for cancer patient services, and instead dedicate this space to a planned observation unit. In support of such a proposal, Commission staff cited the combined inpatient average daily census of UCMC and HMH in calendar year 2018, and apparently concluded that no additional physical MSGA inpatient capacity was needed at UCMC despite the fact that UM UCH plans to close HMH, which is presently licensed for 82 beds (51 MSGA and 31 psychiatric). The Commission staff's alternative would leave UCMC with 235 physical inpatient beds and potentially a 42 bed dedicated observation unit or a total of 277 inpatient and observation beds. Such beds would be housed in 33 private psychiatric rooms, 14 private obstetrics rooms, 14 private ICU rooms, 109 private MSGA rooms, 28 semi-private MSGA rooms, 1 private pediatric room, require conversion of 8 pediatrics beds to adult MSGA beds, and 21 semi-private observation rooms.

Table 24 below presents the average daily censuses of inpatients, ICU patients, pediatric patients, obstetrics patients, ED boarders, and observation patients waiting for a bed for more than four hours at UCMC and HMH in fiscal year 2018, calendar year 2018, and fiscal year 2019.

Table 24
UCH Historical Average Daily Census
FY2018, CY2018 and FY2019

Combined UCMC and HMH			
Inpatient	117	118	124
Intensive Care Unit	15	17	16
Pediatrics	1	1	1
Observation	71	83	103
4+ Hour ED Boarders (1)	6	8	8
Subtotal MedSurg	210	227	252
Obstetrics	18	18	20
Psychiatry	21	22	21
Total	248	267	293

Note (1): Reflects ED patients waiting for a MedSurg bed
Source: UCH internal census reports

As reflected in **Table 25** above, UCMC and HMH combined had an average daily census of 293 patients requiring physical beds, including observation beds, in fiscal year 2019. Even if 17 of the observation patients were removed from the average daily census figure associated with proposed development of UC FMF, the combined 2019 fiscal year average daily census at UCMC and HMH combined would be 276 patients, each of whom required either an inpatient or observation bed. The Commission staff's proposal would leave UCMC with an occupancy rate of physical bed capacity at 99%, with no surge capacity whatsoever, and no immediate ability for future expansion, despite a growing and aging population in the service area.

Based solely on the lack of capacity and the need to house patients in semi-private rooms and in a former pediatric unit, the Commission staff's proposed alternative is not presented here. However, as discussed below in connection with Alternatives 2 and 2.a., locating inpatient and outpatient psychiatric services at UCMC rather than at a stand-alone special psychiatric hospital would also include an avalanche of additional capital costs at UCMC that immediately renders such alternatives unfeasible. Moreover, the Commission's alternative would not allow for future expansion of cancer services at the Kaufman Cancer Center, which is needed now and included in UM UCH's capital budget plan but is being delayed due to the three CON projects under consideration by the Commission. From a behavioral health design perspective, the Commission's proposal would also not provide necessary space, including for nurses' stations, clean storage, dirty storage, equipment storage, medication rooms, or access to secure outdoor courtyard as recommended for modern design of psychiatric units.

1. Alternative 1 - Partial and/or Full Renovation and Expansion of UM HMH

In 2006, UM UCH engaged an architect and construction management company to determine the feasibility of renovating HMH. There were several key findings from this engagement.

a. Coordination of health care services across the continuum

Coordination of care across the continuum would not be improved; it could only be maintained.

b. Reduction in the total per capita health care expenditures for service area residents by reducing unnecessary acute care hospital utilization.

Under Alternative 1, total per capita health care expenditures would increase due to the need for rate increases from the HSCRC to support the capital costs and increased depreciation and interest expenses.

c. Efficient use of capital expenditures.

UM UCH determined renovation of HMH (Alternative 1) would not result in the efficient use of capital expenditures. First, the operating rooms and radiology suite could not be renovated, primarily due to shallow, nine foot-six inch floor-to-slab height in core which would not allow modern equipment, lighting, and HVAC. As a consequence, the operating rooms and radiology suite would need to be reconstructed elsewhere on the HMH campus, which has limited space due to existing developed parcels surrounding HMH.

The existing emergency department is obsolete and lacking patient privacy. As a result, current patient flow is inefficient. Due to HMM's existing configuration, HMM's emergency department could not be expanded absent significant relocation of other services and is further constrained by HMM's limited campus expansion possibilities.

Several parts of the building would require costly asbestos abatement in any renovation project. Further, several areas of the hospital would need to be upgraded to current life safety standards. Renovation would also require significant upgrades to the HVAC and electrical systems.

All of the acute and psychiatric beds are semi-private and many of the patient rooms have not been updated in several decades. Converting these rooms to private rooms in accordance with today's standards would be costly and require a complete bed tower renovation.

While the capital cost associated with a renovating and constructing new space at HMM varied based on the scope of construction and renovation, the cost of bringing the entire facility to modern standards is estimated to be \$239.3 million (updated to a midpoint of construction in 2020). The project scope included new operating rooms, a new radiology suite, infrastructure upgrades and emergency department renovations (Table 25).

Table 25
Estimated HMM Renovation Costs

Description	Total (in Millions)
Bed Tower Renovations (total 107 beds):	\$152.7
3rd - 4th floor for complete renovation for private rooms	
Improved and relocated Central Sterile Supply, Pharmacy, and Lab	
ED Renovation/Data Center Relocation	\$5.2
New OR Suite	\$16.2
New Radiology	\$15.1
Critical infrastructure upgrades	\$6.2
Surface Parking Addition	\$0.5
Demolition	\$1.2
Subtotal	\$201.1
Financing Cost (19%)	\$38.2
Total	\$239.3

d. Modern, innovatively designed facilities with future expansion capability.

Because Alternative 1 considered renovation of the existing building, the innovation potential was limited by the existing infrastructure. Furthermore, the extensive renovation required for this alternative would have been disruptive to HMH's ability to provide patient care services during the renovation. Future expansion would be possible on the site though extremely limited.

2. Alternative #2 - Relocate HMH's Acute Inpatient Psychiatric Beds and Outpatient Services and MSGA Beds to UCMC above the existing hospital bed towers, and Develop a New FMF on UCH Medical Campus at Aberdeen.

Before deciding on the proposed project, in 2015 UM UCH engaged architectural and construction consultants HKS and Whiting-Turner to evaluate various options to expand inpatient capacity on UCMC's campus. A summary of the evaluation is provided below and set forth in **Exhibit** Error! Reference source not found.. As explained in the study findings, there are few options for expansion on UCMC's existing campus.

An alternative that UM UCH evaluated constituted the relocation of HMH's behavioral health services to UCMC's campus in Bel Air. Under this alternative, UCMC would also build a two-level expansion to house MSGA beds transferred from HMH. There were several key findings.

a. Coordination of health care services across the continuum

Coordination of care across the continuum would not be improved through Alternative 2. UCMC's campus lacks adequate contiguous space to house inpatient psychiatric beds and proposed new behavioral health outpatient programs would make the program inefficient. Relocation of behavioral health services exclusively to UCMC would result in a vacuum of such services in the communities formerly served by HMH.

b. Reduction in the total per capita health care expenditures for service area residents by reducing unnecessary acute care hospital utilization.

Alternative 2 would increase the cost of care in the community due to the need for a rate increase from the HSCRC to support the increased capital costs and depreciation and interest expenses. Additionally, a new psychiatric unit at UCMC would not provide the Maryland health care system with cost savings. The additional capital costs with Alternative 2, would require a rate increase that would exceed that of Alternative 2.a. presented below. The consideration to move the volume expected at the planned UC Behavioral Health to UCMC would introduce changes to UM UCH's current financial projections. These changes would have an unfavorable impact to the net patient revenue and operating expenses in the current projections. UM UCH would need to seek to obtain additional rate relief from the HSCRC as one of the means to compensate for these changes.

c. Efficient use of capital expenditures.

Relocation of both acute and outpatient behavioral health services as well as MSGA services from HMH to UCMC could not be accommodated in a three-level expansion above the Kaufman Cancer Center. Rather, there would need to be two separate expansion projects at UCMC. A two-level addition above the Kaufman Cancer Center, projected to cost \$84,406,807, would house observation and inpatient beds as a result of MSGA beds being transferred from HMH to UCMC. A separate expansion above one of UCMC's existing patient bed towers would house acute and outpatient behavioral health services. This additional expansion is projected to cost \$83 million, and this projection has only been updated to the mid-point of construction in FY2020.

Proceeding with Alternative 2 would result in substantial additional costs which were suggested in UM UCH's November 21, 2018 CON Application but not quantified because they were determined to be so substantial that they would render the project a non-viable alternative.

First, the development of the FMF as a stand-alone facility would cost \$6,972,020 million more than is currently projected in the Request for Exemption from CON review because project site costs would not be shared with another facility. Second, the cumulative effect of relocating inpatient MSGA beds and psychiatric beds, and growing existing and needed outpatient services on UCMC's campus along with the projected volume of 13,625 behavioral health outpatient visits would trigger the need for a new parking garage, which is projected to cost \$22.5 million in construction costs alone. Third, UCMC would need to expand its emergency department, which is projected to cost \$8.6 million. Collectively, creating a new parking garage and expanding UCMC's emergency department give rise to a host of additional costs, which are detailed in Table 26 below.

Table 26
Additional Base Costs Associated With Alternative #2

Campus Master Plan	\$400,000
Entitlement and Site Design	\$1,000,000
Parking Garage	\$22,500,000
Off-Site Parking and Transportation	\$500,000
Site Development - Stormwater Management	\$1,500,000
Heli-Pad move to new Garage Room	\$2,000,000
A & E Design	\$1,800,000
Emergency Department Expansion	\$8,610,000
Lost Investment in Parking - Expense vs Capitalize	\$2,000,000
MacPhail Road Modifications - Town of Bel Air Road	\$350,000
Tollgate Road Modifications - Harford County Collector Road	\$500,000
	\$41,160,000
Redesign FMF with BH move to Bel Air	\$1,500,000
Cost Escalation 5% for FMF Based on Additional Delay	\$1,356,986
Total Cost with Campus Improvement and Renovation Costs	\$44,016,986
Finance Costs	\$7,266,276
Total	\$51,283,262

In total, relocating inpatient and outpatient psychiatric services to UCMC and developing UC FMF as stand-alone entity is projected to cost \$282,277,489 as reflected in **Table 27** below:

Table 27
Total Costs Associated With Alternative #2

Expansion Above the Kaufman Cancer Centef for MSGA and OBS	\$84,406,807
Project Budget for Expansion above UCMC Bed Tower for Psychiatric Services	\$83,000,000
Total Cost with Campus Improvement and Relocation Costs	\$51,283,262
FMF Construction as a Stand-Alone Facility	\$63,587,420
Total to Relocate MSGA and Psych At UCMC & Develop Stand-Alone FMF	\$282,277,489

d. Modern, innovatively designed facilities with future expansion capability

The new construction at UCMC that would be required for Alternative 2 would allow for modern design. It would, however, further limit the ability to expand on the UCMC campus, which already has limited space.

2.a. Alternative #2.a.- Relocate HMH’s Acute Inpatient Psychiatric Beds and Outpatient Services and MSGA Beds to UCMC in a Newly Constructed Building, and Develop a New FMF on UCH Medical Campus at Aberdeen.

In response to communications with Commission staff, UM UCH evaluated the relocation of HMH’s behavioral health services to UCMC’s campus in Bel Air using the most-cost effective alternative, which would include development of a new building on an existing parking pad to house inpatient and outpatient behavioral health services. There were several key findings.

a. Coordination of health care services across the continuum

Coordination of care across the continuum would not be improved through Alternative 2.a. UCMC’s campus lacks adequate contiguous space to the inpatient psychiatric beds for existing and proposed new behavioral health outpatient programs, which would make the program inefficient. Relocation of behavioral health services exclusively to UCMC would result in a vacuum of such services in the communities formerly served by HMH.

b. Reduction in the total per capita health care expenditures for service area residents by reducing unnecessary acute care hospital utilization.

Alternative 2.a. would increase the cost of care in the community due to the need for a rate increase from the HSCRC to support the increased capital costs and depreciation and interest expenses. Additionally, a new psychiatric unit at UCMC would not provide the Maryland health care system with cost savings. The consideration to move the volume expected at the

planned UC Behavioral Health to the UCMC would introduced changes to UM UCH's current financial projections. These changes would have an unfavorable impact to the net patient revenue and operating expenses in the current projections. UM UCH would need to obtain additional rate relief from the HSCRC as one of the means to compensate for these changes.

c. Efficient use of capital expenditures.

Relocation of both acute and outpatient behavioral health services as well as MSGA services from HMH to UCMC could not be accommodated in a three-level expansion above the Kaufman Cancer Center. Rather, there would need to be two separate expansion projects at UCMC. A two-level addition above the Kaufman Cancer Center, projected to cost \$84,406,807, would house observation and inpatient beds as a result of MSGA beds being transferred from HMH to UCMC. A separate new building to house inpatient and outpatient psychiatric services would be needed. The only location to place this new building would be on an existing parking pad. The proposed construction costs for such a building were projected to equal the cost to establish UC Behavioral Health at Aberdeen, with certain changes associated with the location on the UCMC campus and a delay in construction. In total, project costs for a stand-alone building to house inpatient and outpatient services is anticipated to cost \$66,082,729. See **Exhibit 14, Table E**.

As with Alternative 2, however, Alternative 2.a. would result in substantial additional costs. Development of UC FMF as a stand-alone facility would cost \$6,972,020 more than is currently projected in the Request for Exemption from CON review because project site costs would not be shared with another facility. Second, the cumulative effect of relocating inpatient MSGA beds and psychiatric beds, and growing existing and needed outpatient services on UCMC's campus along with the projected volume of 13,625 behavioral health outpatient visits as well as locating a new building on an existing above ground parking pad would trigger the need for a new parking garage, which is projected to cost \$22.5 million in construction costs alone. Third, UCMC would need to expand its emergency department at a projected cost of \$8.6 million. Creating a new parking garage and expanding UCMC's emergency department give rise to a host of additional costs. In total, additional campus improvement and relocation costs would equal \$59,824,530, which are detailed in a proposed project budget for construction of a stand-alone building on the campus at UCMC to house inpatient and outpatient psychiatric services. See **Exhibit 14, Table E**.

In total, relocating inpatient and outpatient psychiatric services to UCMC and developing UC FMF as stand-alone entity under Alternative 2.a. is projected to cost \$268,537,845 as reflected in **Table 28** below.

**Table 28
Total Costs Associated With Alternative #2.a.**

Expansion Above the Kaufman Cancer Centef for MSGA and OBS	\$84,406,807
Project Budget for Expansion at UCMC to House Psychiatric Services in New Building	\$66,082,729
Total Cost with Campus Improvement and Relocation Costs	\$59,824,530
FMF Construction as a Stand-Alone Facility	\$58,223,779
Total to Relocate MSGA and Psych to UCMC & Develop Stand-Alone FMF	\$268,537,845

Based on these project costs, UM UCH performed a three year financial projection for Alternative 2.a., which is submitted herewith as **Exhibit 14, Table K**. Operation of the psychiatric unit on UCMC’s campus under Alternative 2.a. would generate operating losses in each year of the financial projection between fiscal years 2022 and 2024, ranging from approximately \$8.3 million in fiscal year 2022 to approximately \$8 million in fiscal year 2024. See **Exhibit 14, Table K**. A comparison of operating income under Alternative 2.a. and the proposed project is set forth in **Table 29** below:

**Table 29
Comparison of Operating Income Alternative 4 and Alternative 2.a.**

Fiscal Year	UCHS Operating Income Psych in Aberdeen ^A (Alternative 4)	UCHS Operating Income Psych at UCMC ^B (Alternative 2.a.)	Lost Operating Income Moving Psych to UCMC ^C (Difference Between Alternatives 4 and 2.a.)
FY2022	\$16,405,000	\$8,211,000	(\$8,194,000)
FY2023	\$19,162,000	\$10,933,000	(\$8,229,000)
FY2024	\$21,490,000	\$13,314,000	(\$8,176,000)
3 Year Total Lost Operating Income			(\$24,599,000)

^A Source Exhibit 1, Table H, Line 32 (Net Income / Loss)

^B Source Exhibit 14, Table K, Line 32 (Net Income / Loss)

^C Source A less Source B less Exhibit 1, Table, K Line 32 (Net Income / Loss)

The projected increase in operating costs associated with Alternative 2.a. would result in a \$24.6 million loss of net operating income to UM UCH when compared to Alternative 4, which includes UM UCH’s three proposed projects. This \$24.6 million loss of funds could be more effectively utilized for critical projects and services at UM UCH and for the community it serves. Such projects include: expansion of much needed services at the Kaufman Cancer Center, development of the Ambulatory Institute in Bel Air including an outpatient surgical facility, enhanced unregulated ambulatory service offerings in Aberdeen and Havre de Grace as well as more extensive population health initiatives.

3. Alternative #3 - Maintain All Behavioral Health Services on the HMH Campus, Relocate Emergency Service to a Free Standing FMF, and Relocate Acute Inpatient Services to UCMC's Campus.

UM UCH also evaluated maintaining all behavioral health services on the HMH campus and relocating emergency services to a freestanding medical facility and acute inpatient and surgical services to UCMC's campus. There were several key findings.

a. Coordination of health care services across the continuum

Coordination of care across the continuum would not be improved; it would only be maintained.

b. Reduction in the total per capita health care expenditures for service area residents by reducing unnecessary acute care hospital utilization.

Under Alternative 3, there would be major operational cost inefficiencies created by the duplication of overhead and support services on multiple campuses and UM UCH's overall financial performance would suffer as a result of these inefficiencies. There would also be a need for ongoing and incremental capital expenditures associated with the need to maintain the aging HMH facility. Overall, these inefficiencies and costs would lead to an increase in the cost of care in the community due to the need for a rate increase from the HSCRC to support the increased capital costs and associated depreciation and interest expenses.

Finally, maintaining behavioral health services at HMH would not provide Maryland health system savings.

c. Efficient use of capital expenditures.

UM UCH determined that it would be too costly to construct only a freestanding medical facility on the UCH Medical Campus at Aberdeen due to extensive site acquisition and development costs being allocated to just one service line.

Moreover, Alternative 3 would require extensive capital expenditures to renovate HMH's existing psychiatric unit and to accommodate expansion of outpatient services. Total capital expenditures were estimated to be \$65.6 million at HMH, plus \$58,259,844 for the freestanding medical facility to be located at the UCH Medical Campus at Havre de Grace as a stand-alone facility, plus \$78,618,810 for a two-level expansion above the Kaufman Cancer Center at UCMC to house observation beds after MSGA beds were transferred from HMH to UCMC.

d. Modern, innovatively designed facilities with future expansion capability

The freestanding medical facility would be able to be innovatively designed. Even with the significant renovation at HMH, however, any future designs would be limited by the existing infrastructure without undertaking significantly more new construction and renovations. There would be room for expansion at UCH Medical Campus at Aberdeen and, potentially, expansion capability at HMH if the vacated space at the hospital could be re-purposed (at even more cost). As said previously, however, the existing building infrastructure has outlived its useful life.

4. Alternative #4 - Relocate Psychiatric Beds into a New Special Psychiatric Hospital on the UC Medical Campus at Aberdeen, Construct a Freestanding Medical Facility on the UC Medical Campus at Aberdeen, and Relocate MSGA beds from HMH to UCMC.

UM UCH evaluated a new UC Havre de Grace Medical Campus that would include a freestanding medical facility (“FMF”) and a special psychiatric hospital. There were several key findings.

a. Coordination of health care services across the continuum

UM UCH determined that Alternative 4 (which includes the proposed project) will result in improved care coordination across UM UCH’s service area. The new special psychiatric hospital will be centrally located within UM UCH’s Service area and between the two remaining acute general hospitals in the service area – UCMC and UHCC. This will lead to better patient access and service for the populations of Harford and Cecil Counties, and will improve behavioral health service provider recruitment and retention.

b. Reduce the total per capita health care expenditures for service area residents by reducing unnecessary acute care hospital utilization.

A new special psychiatric hospital would provide Maryland system saving of \$2.8 million annually due to the special psychiatric hospital’s reimbursement being based on the Medicare prospective payment system and a reduction in rates for Medicaid utilization. The Maryland system savings were calculated assuming the rates that Medicare will pay UC Behavioral health will be approximately 35% below what Medicare currently pays in the current regulated settings at HMH.

A potential reduction in Medicaid payments was not considered in this calculation. UM UCH has requested that the Department of Health budget to fund reimbursement to UC Behavioral Health for inpatient stays for patients aged 21 to 64, in the same manner that the Department of Health currently funds Maryland special psychiatric hospitals that are considered under the Medicaid program to be Institutes for Mental Disease or “IMDs.” As reflected in **Table 30** below, UM UCH estimates that the impact on the State’s Medicaid budget would be \$2.155 Million. To put this figure into perspective, combined federal and state Medicaid expenditures in Maryland in federal fiscal year 2017 were more than \$11.1 billion.³

3 Source: <https://www.medicaid.gov/state-overviews/scorecard/national-context/annual-expenditures/index.html> (last visited Sept. 13, 2019).

Table 30
Estimation of Medicaid Impact Associated with IMD Exclusion

Upper Chesapeake Health System
 Service Area Medicaid Age 21-64 Psychiatric Discharges and Charges
 FY2018 - FY2022

	Discharges			Patient Days			Charges (In '000's)		
	Gero	Non-Gero	Total	Gero	Non-Gero	Total	Gero	Non-Gero	Total
Service Area - Total	250	2,116	2,366	2,850	13,223	16,073	\$ 4,451	\$ 22,409	\$ 26,860
% Age 21-64	14.8%	79.9%	73.0%	7.4%	75.1%	63.1%	9.8%	74.6%	63.9%
Service Area - Age 21-64	37	1,690	1,727	211	9,924	10,135	\$ 437	\$ 16,723	\$ 17,160
% Medicaid	37.8%	50.2%	49.9%	12.8%	44.3%	43.7%	22.9%	44.1%	43.6%
Service Area - Medicaid Age 21-64	14	848	862	27	4,401	4,428	\$ 100	\$ 7,380	\$ 7,480
UCHS Market Share %	35.7%	48.5%	48.3%	44.4%	51.5%	51.5%	29.5%	50.3%	50.0%
UCHS Medicaid 21-64	5	411	416	12	2,268	2,280	\$ 30	\$ 3,710	\$ 3,739
Add: % UCHS Out of Service Area Age 21-64	40.0%	15.6%	15.9%	166.7%	16.3%	17.1%	125.9%	16.0%	16.8%
UCHS Out of Service Area Age 21-64	2	64	66	20	369	389	\$ 37	\$ 593	\$ 630
Total FY2018 UCHS Medicaid Age 21-64	7	475	482	32	2,637	2,669	\$ 67	\$ 4,303	\$ 4,369
Add: UCHS % Growth from FY2018-FY2022 ⁽¹⁾	35.0%	0.0%	0.5%	35.0%	0.0%	0.5%	39.5%	4.4%	4.9%
FY2022 UCHS Medicaid Age 21-64	9	475	484	43	2,637	2,680	\$ 93	\$ 4,493	\$ 4,585
Less: Medicaid Payment Differential ⁽²⁾							6.0%	6.0%	6.0%
FY2022 UCHS Medicaid Age 21-64 Payments							\$ 87	\$ 4,223	\$ 4,310
CMS Matching %							50.0%	50.0%	50.0%
FY2022 UCHS Medicaid Payments at Risk							\$ 44	\$ 2,112	\$ 2,155

Note:
 (1): Utilization includes population and market share growth from FY2018 - FY2022 to support need for 33 beds, charges reflect utilization growth and an annual inflation of 1.9% over that same period.
 (2): Excludes change in payment differential from 6.0% to 7.7% effective July 1, 2019 (base differential 4.0% + 1.7% differential increase + 2.0% sequestration effective) as charges are adjusted to reflect increase in payment differential

Source: St. Paul's Non-Confidential Data Tapes

Pending an agreement with the HSCRC regarding distribution of HMH's global budget revenue, an increase in rates from the HSCRC will not be required under Alternative 4, which includes the proposed project. UM UCH is negotiating with the HSCRC to reallocate revenue from HMH's global budget revenue cap to cover capital expenses and volume redistribution at UC Behavioral Health, UCMC, and UC FMF. Assuming that a sufficient amount of HMH's global budget revenue cap is reallocated within UM UCH, UM UCH anticipates that an increase in rates will not be required under Alternative 4.

c. Efficient use of capital expenditures.

Alternative 4 provides for an efficient use of capital expenditures. The new special psychiatric hospital projected capital cost is \$62,991,120.

The new FMF will cost \$56,665,400. The FMF would cost approximately \$6,972,020 less if built in combination with UC Behavioral Health because project site work and other costs can be shared with another facility as opposed to being constructed at different times in different locations. In other words, UC FMF would cost approximately \$6,972,020 more if built as a stand-alone facility.

The three-level expansion at UCMC with one floor of shell space will cost \$84,406,807. Total project costs are identified in Table 31 below.

Table 31
Total Costs Associated With Alternative #4

Expansion Above the Kaufman Cancer Center for MSGA and OBS	\$84,406,807
Special Psychiatric Hospital in Aberdeen	\$62,991,120
FMF Construction as a Stand-Alone Facility	\$56,665,400
Total to For Alternative 4	\$204,063,327

d. Modern, innovatively designed facilities with future expansion capability

Alternative 4 – which includes the proposed project – allows for both modern, innovatively designed facilities and future expansion of services. The new special psychiatric hospital will offer expanded inpatient psychiatric services including a new dedicated geriatric psychiatric unit as well as expanded and new outpatient behavioral health programs. This would include an expanded outpatient psychiatric clinic and intensive outpatient services and a new partial hospitalization program. Further, there is room for future expansion of the UC Medical Campus at Aberdeen.

With respect to the relocation of MSGA beds from HMH to UCMC, construction of one shelled floor allows for the future expansion of Kaufman Cancer Center services.

Based on these factors it was determined that a new special psychiatric hospital and freestanding medical facility at UC Medical Campus at Aberdeen was the most efficient use of capital, provided the most savings to the public and all of UCH's service area, and was able to best achieve each of UM UCH's objectives, including the overarching and primary objective of maintaining access to health care services for residents of UM UCH's service area.

Table 32 below summarizes how UCH evaluated the performance of each of the alternatives relative to the four objectives, scoring each in from 0-5.

**Table 32
Ranking of the Alternatives**

	Coordination of health care services across the continuum	Reduce the total per capita health care expenditures	Efficient use of capital expenditures	Innovatively designed facilities with future expansion capability	Total
1. Partial and/or Full Renovation and Expansion of UM HMH (\$239.3M)	3	0	0	3	6
2. Relocate UM HMH's Acute Inpatient Psychiatric Beds and Outpatient Services to UM UCMC. New FMF on Aberdeen Site and Two Story Expansion at UCMC to house observation beds. (\$282.2M)	3	0	1	3	7
2.A. Relocate UM HMH's Acute Inpatient Psychiatric Beds and Outpatient Services to UM UCMC. New FMF on Aberdeen Site and Two Story Expansion at UCMC to house observation beds. (\$275.3M)	3	0	1	3	7
3. Maintain All Behavioral Services on the UC-HMH Campus and Relocate Both Emergency Service to a Free Standing FMF and Acute Inpatient and Surgical Services to UCMC's Campus. (\$202.5M)	3	0	3	3	9
4. Construct a New Specialty Psychiatric Hospital and FMF on the Aberdeen Site and a three story addition at UCMC (\$204M)	5	5	5	4	19

B. Marshall Valuation Service Analysis

The following compares the project costs to the Marshall Valuation Service ("MVS") benchmark.

		Marshall Valuation Service Valuation Benchmark	
Type			Hospital
Construction Quality/Class			Good/A
Stories			3
Perimeter			478
Average Floor to Floor Height			15.6
Square Feet			59,802
f.1	Average floor Area		14,951
 A. Base Costs			
	Basic Structure		\$374.00
	Elimination of HVAC cost for adjustment		0
	HVAC Add-on for Mild Climate		0
	HVAC Add-on for Extreme Climate		0
Total Base Cost			\$374.00
 Adjustment for Departmental Differential Cost Factors			
			0.93
Adjusted Total Base Cost			\$349.15
 B. Additions			
	Elevator (If not in base)		\$0.00
	Other		\$0.00
Subtotal			\$0.00
Total			\$349.15
 C. Multipliers			
Perimeter Multiplier			0.928483879
	Product		\$324.18
Height Multiplier			1.08
	Product		\$350.73

Multi-story Multiplier		1.000
	Product	\$350.73

D. Sprinklers

	Sprinkler Amount	\$3.29
Subtotal		\$354.02

E. Update/Location Multipliers

Update Multiplier		1.08
	Product	\$382.34

Location Multiplier		1
	Product	\$382.34

Calculated Square Foot Cost Standard **\$382.34**

The MVS estimate for this project is impacted by the Adjustment for Departmental Differential Cost Factor. In Section 87 on page 8 of the Valuation Service, MVS provides the cost differential by department compared to the average cost for an entire hospital. The calculation of the average factor is shown below.

Department/Function	BGSF	MVS Department Name	MVS Differential Cost Factor	Cost Factor X SF
ACUTE PATIENT CARE				
Inpatient Care Services	35,028	Inpatient Unit	1.06	37,130
Shell	5,269	Unassigned	0.5	2,635
Engineering and Maintenance	1,001	Mechanical Equipment and Shops	0.7	701
Circulation	1,146	Internal Circulation	0.6	688
Vertical Circulation	1,456	Internal Circulation	0.6	874
Dietary	1,195	Dietary	1.52	1,816
Engineering and Maintenance	1,727	Mechanical Equipment and Shops	0.7	1,209
Biomed	513	Laboratory	1.15	590
Shared Space	481	Offices	0.96	462
Provider Staff Lounge and Lockers	623	Employee Facilities	0.8	498
Housekeeping	657	Housekeeping	1.31	861
Storage	1,628	Storage and Refrigeration	1.6	2,605

Mechanical	1,492	Mechanical Equipment and Shops	0.7	1,044
Public Dining	754	Dining Room	0.95	716
Public Space	1,176	Public Space	0.8	941
Shared Vertical Circulation	549	Internal Circulation	0.6	329
Shared Exterior Walls	901	Unassigned	0.5	451
Shared Circulation	1,779	Internal Circulation	0.6	1,067
Exterior Walls	2,427	Unassigned	0.5	1,214
TOTAL	59,802		0.93356844	55,829

Cost of New Construction

A. Base Calculations	Actual	Per Sq. Foot
Building	\$23,264,685	\$389.03
Fixed Equipment		\$0.00
Site Preparation	\$1,764,711	\$29.51
Architectural Fees	\$2,556,533	\$42.75
Permits	\$996,104	\$16.66
Capitalized Construction Interest	Calculated Below	Calculated Below
Subtotal	\$28,582,033	\$477.94

However, as related below, this project includes expenditures for items not included in the MVS average.

B. Extraordinary Cost Adjustments

	Project Costs	Associated Cap Interest & Financing
Site Demolition Costs	\$82,986	Site
Storm Drains	\$36,171	Site
Rough Grading	\$20,976	Site
Paving	\$262,386	Site
Exterior Signs on building	\$11,981	Site
Landscaping	\$213,200	Site
Walls	\$99,580	Site
Yard Lighting	\$47,720	Site
Dewatering	\$145,600	Site
Sediment Control & Stabilization	\$37,856	Site
Helipad	\$62,400	Site

Premium for Minority Business Enterprise Requirement	\$70,588	Site	
Canopy	\$85,000	Building	\$21,448
Rooftop Courtyard for BHH Patients	\$939,480	Building	\$237,059
Behavioral Health Courtyards	\$358,200	Building	\$90,385
Interior Courtyard	\$300,000	Building	\$75,699
Loading Dock Canopy	\$97,344	Building	\$24,563
Enclosed Ambulance Garage	\$359,600	Building	\$90,738
Bridge Lobby	\$178,000	Building	\$44,915
Bullet Resistant Sheathing	\$57,200	Building	\$14,433
Bullet Resistant Glazing	\$114,400	Building	\$28,867
Integral Blind System	\$320,000	Building	\$80,746
Integral Blind System	\$134,000	Building	\$33,812
Fully Audible Fire Alarm System	\$52,520	Building	\$13,252
Fire Pump	\$39,000	Building	\$9,841
Pedestrian Bridge	\$1,000,000	Building	\$252,330
Canopies	\$386,080	Building	\$97,420
Pneumatic Tube System	\$143,000	Building	\$36,083
Premium for Minority Business Enterprise Requirement	\$930,587	Building	\$218,259
Jurisdictional Hook-up Fees	\$650,000	Permits	
Total Cost Adjustments	\$7,235,856		\$1,369,849

Associated Capitalized Interest and Loan Placement Fees should be excluded from the comparison for those items which are also excluded from the comparison. Since only Capitalized Interest and Loan Placement fees relating to the Building costs are included in the MVS analysis, we have only eliminated them for the Extraordinary Costs that are in the Building cost item. This was calculated as follows, using the Canopy as an example:

(Cost of the Canopy/Building Cost) X (Building related Capitalized Interest and Loan Placement Fees).

Explanation of Extraordinary Costs

Below are the explanations of the Extraordinary Costs that are not specifically mentioned as not being in contained in the MVS average costs in the MVS Guide (at Section 1, Page 3) but that are specific to this project and would not be in the average cost of a hospital project.

1. Overhead Pedestrian Bridge to the outpatient services.

1. Bullet Resistant Sheathing, Bullet Resistant Glazing, and Fully Audible Fire Alarm System – Because this is a Behavioral Health Hospital, UMMS has determined that it should install these items throughout the building. These are not usually found in the average

hospital.

2. Fire Pump - Fire pump is on an as needed basis. Because the water pressure might be insufficient to meet the fire code, the fire pump is required. One would not normally expect one for a two-story building, but the demand required by the existing MOB diminishes performance. These are not usually found in the average hospital.

3. Rooftop Courtyard for BHH Patients, Behavioral Health Courtyards, Interior Courtyard – The BHH must have a courtyard for each neighborhood of patients. The only place this can be accomplished is on the roof. These are not found in the average hospital.

4. Enclosed Ambulance Garage - These are not found in the average hospital.

5. Premium for Minority Business Enterprise Requirement – UMMS projects include a premium for Minority Business Enterprises that would not be in the average cost of hospital construction. This premium was projected to be 4%. UMMS consulted with its cost estimators/construction managers on the impact on project budgets of targeting 25% inclusion of MBE subcontractors or suppliers as part of its projects, and their conservative estimate is that it adds 3-4% to the costs, compared to projects that do not include MBE subcontractors or suppliers. This estimate has been confirmed through UMMS’ experience with past construction jobs. UMMS now uses this percentage in all of its construction cost estimates.

Eliminating all of the extraordinary costs reduces the project costs that should be compared to the MVS benchmark.

C. Adjusted Project Cost	Per Square Foot	
Building	\$17,770,274	\$297.15
Fixed Equipment	\$0	\$0.00
Site Preparation	\$673,267	\$11.26
Architectural Fees	\$2,556,533	\$42.75
Permits	\$346,104	\$5.79
Subtotal	\$21,346,178	\$356.95
Capitalized Construction Interest	\$3,408,414	\$56.99
Total	\$24,754,592	\$413.94

Building associated Capitalized Interest and Loan Placement Fees were calculated as follows:

Hospital	New	Renovation	Total		
Building Cost	\$23,264,685				
Subtotal Cost (w/o Cap Interest)	\$28,582,033			\$28,582,033	
Subtotal/Total	100.0%	0.0%	Net Interest	Financing	Total
Total Project Cap Interest & Financing [(Subtotal Cost/Total Cost) X Total Cap Interest]	\$5,870,377	\$0	\$5,266,774	\$603,604	\$5,870,377

Building/Subtotal	81.4%	N/A
Building Cap Interest & Financing	\$4,778,263	N/A
Associated with Extraordinary Costs	\$1,369,849	
Applicable Cap Interest & Loan Place.	\$3,408,414	

As noted below, the project’s cost per square foot is within 15% of the MVS benchmark.

MVS Benchmark	\$382.34
The Project	\$413.94
Difference	\$31.60
	8.27%

10.24.01.08G(3)(d). Viability of the Proposal.

The Commission shall consider the availability of financial and nonfinancial resources, including community support, necessary to implement the project within the time frames set forth in the Commission's performance requirements, as well as the availability of resources necessary to sustain the project.

INSTRUCTIONS: Please provide a complete description of the funding plan for the project, documenting the availability of equity, grant(s), or philanthropic sources of funds and demonstrating, to the extent possible, the ability of the applicant to obtain the debt financing proposed. Describe the alternative financing mechanisms considered in project planning and provide an explanation of why the proposed mix of funding sources was chosen.

- Complete applicable Revenues & Expenses (Tables G, H, J and K as applicable), and the Work Force information (Table L) worksheets in the CON Table Package, as required. Instructions are provided in the cover sheet of the CON package. Explain how these tables demonstrate that the proposed project is sustainable and provide a description of the sources and methods for recruitment of needed staff resources for the proposed project, if applicable.
- Describe and document relevant community support for the proposed project.
- Identify the performance requirements applicable to the proposed project and explain how the applicant will be able to implement the project in compliance with those performance requirements. Explain the process for completing the project design, contracting and obtaining and obligating the funds within the prescribed time frame. Describe the construction process or refer to a description elsewhere in the application that demonstrates that the project can be completed within the applicable time frame.
- Audited financial statements for the past two years should be provided by all applicant entities and parent companies.

Applicant Response:

The proposed project as well as the other capital projects for which UM UCH and its constituent hospitals have sought approval from the Commission will be funded through a combination of \$214.3 million in tax exempt debt and \$4.0 million of interest earned on bond proceeds. The bonds are anticipated to be issued in fiscal year 2020 through the University of Maryland Medical System.

The Applicant has completed **Tables A, B, C, D, E, I, J, and K**, which are related to the proposed project, as well as the projected utilization and financial performance of UC Behavioral Health. These tables are included with **Exhibit 1. Table I** includes utilization projections that reflect both the inpatient and outpatient utilization of UC Behavioral Health and related outpatient ancillary services. Also enclosed with **Exhibit 1** are **Tables F, G, and H** that cover the entire utilization and financial performance of all UM UCH hospital facility components, including UCMC and HMH during the period from fiscal year 2015 to fiscal year 2021 and UCMC, UC FMF, and UC Behavioral Health between fiscal years 2022 and 2024. The financial projection assumptions related to revenue, expenses and financial performance underlying Tables G, H, J and K are also

provided with **Exhibit 1**. **Exhibit 1, Table K** reflects that UC Behavioral Health will generate approximately (\$0.06) million and \$0.2 million annually in operating income between fiscal years 2022 and 2024. Additionally, **Exhibit 1** includes a **Table L** that incorporates the workforce for UC Behavioral Health in fiscal year 2024. Included in the figures are full-time equivalent employees (“FTEs”) dedicated to the provision of services to patients at UC Behavioral Health.

The community is supportive of the proposed project and this Application. Letters of support are enclosed as **Exhibit 12**, and the Applicant understands additional letters of support will be provided directly to the Commission. UM UCH has submitted the most recent, audited, consolidated financial statements of the University of Maryland Medical System at **Exhibit 15**.

As set forth in the Project Schedule, the proposed project complies with performance requirements set forth at COMAR 10.24.01.12(C)(3).

10.24.01.08G(3)(e). Compliance with Conditions of Previous Certificates of Need.

An applicant shall demonstrate compliance with all terms and conditions of each previous Certificate of Need granted to the applicant, and with all commitments made that earned preferences in obtaining each previous Certificate of Need, or provide the Commission with a written notice and explanation as to why the conditions or commitments were not met.

INSTRUCTIONS: List all of the Certificates of Need that have been issued to the applicant or related entities, affiliates, or subsidiaries since 2000, including their terms and conditions, and any changes to approved CONs that were approved. Document that these projects were or are being implemented in compliance with all of their terms and conditions or explain why this was not the case.

Applicant Response:

UM UCH and its affiliates have complied with all terms and conditions of Certificates of Need issued since 2000.

On May 19, 2005, the Commission issued a CON authorizing UCMC to construct a three-story addition. This CON did not include any conditions. Construction of the addition is complete and this space is operational. On February 14, 2006, the Commission approved a Modification Request seeking Commission approval to add one floor of shell space as the top (fourth) floor of the addition approved on May 19, 2005. Two conditions were imposed in conjunction with the CON; i.e., that UCMC not finish the shell space without obtaining Commission approval and not seek an adjustment of rates that would include depreciation and interest costs associated with the construction of the shell space until UCMC obtains Commission approval to fit-out that space. UCMC is in compliance with both conditions.

On November 15, 2007, the Commission issued a CON authorizing the fit-out of the shell space floor approved for construction in February 2006. This CON includes the two conditions quoted below.

1. Any future change to the financing of this project involving adjustments in rates set by the Health Services Cost Review Commission must exclude the cost associated with the excess square footage of the new nursing units, which is calculated to be \$852,002, using the fully adjusted Marshall Valuation Service estimated cost per square foot for the new construction; and
2. Any future change to the financing of this project involving adjustments in rates set by the Health Services Cost Review Commission must exclude the construction cost found to be in excess of the applicable Marshall Valuation Service benchmark cost, which is calculated to be \$434,670, using the fully adjusted Marshall Valuation Service estimated cost per square foot for the new construction (adjusted for the previous excess space cost adjustment).

In 2008, the shell space was fit out and UCMC has not applied for a rate increase in conjunction with fit-out of the shell space floor.

On June 11, 2009, the Commission issued a CON authorizing HMH to renovate hospital space to add 16 MSGA beds as well to create family space and storage in a unit that formerly housed 17 nursing home beds. This CON was granted without conditions and successfully implemented the following year.

10.24.01.08G(3)(f). Impact on Existing Providers and the Health Care Delivery System.

An applicant shall provide information and analysis with respect to the impact of the proposed project on existing health care providers in the health planning region, including the impact on geographic and demographic access to services, on occupancy, on costs and charges of other providers, and on costs to the health care delivery system.

INSTRUCTIONS: Please provide an analysis of the impact of the proposed project:

- a) On the volume of service provided by all other existing health care providers that are likely to experience some impact as a result of this project⁴;
- b) On access to health care services for the service area population that will be served by the project. (state and support the assumptions used in this analysis of the impact on access);
- c) On costs to the health care delivery system.

If the applicant is an existing hospital, provide a summary description of the impact of the proposed project on costs and charges of the applicant hospital, consistent with the information provided in the Project Budget, the projections of revenues and expenses, and the work force information.

Applicant Response:

The opening of UC Behavioral Health in fiscal year 2022 will shift all of HMH's inpatient psychiatric patients to UC Behavioral Health. The proposed project will not adversely affect utilization of acute psychiatric services at other facilities other than geriatric psychiatric patients in HMH's service area that are presently sent to UHCC.

The proposed project will improve access to behavioral health services in the service area by creating a hub-and-spoke model for the provision of outpatient behavioral health services with additional outpatient services being delivered at UCMC. Further, the proposed project includes the development of specialized geriatric inpatient psychiatric services, which presently does not exist in the service area market and is needed by this population. This project not only ensures access to behavioral health services in the service area but also will improve patient handoffs across a continuum of providers, thereby leading to improved patient outcomes and transitions back to the community. Moreover, centralizing the service area's acute behavioral health services will solve several regional behavioral health delivery issues, including service provider recruitment and retention.

Pending an agreement with the HSCRC regarding distribution of HMH's global budget revenue, an increase in rates from the HSCRC will not be required under Alternative 4, which includes the proposed project. UM UCH is negotiating with the HSCRC to reallocate revenue from HMH's global budget revenue cap to cover capital expenses and volume redistribution at

⁴ Please assure that all sources of information used in the impact analysis are identified and identify all the assumptions made in the impact analysis with respect to demand for services, the relevant populations considered in the analysis, and changes in market share, with information that supports the validity of these assumptions.

UC Behavioral Health, UCMC, and UC FMF. Assuming that a sufficient amount of HMH's global budget revenue cap is reallocated within UM UCH, UM UCH anticipates that an increase in rates will not be required under Alternative 4 described in response to COMAR 10.24.01.08G(3)(c).

Pending final approval from the HSCRC regarding distribution of HMH's global budget revenue, the proposed project would also provide Maryland system saving of \$2.8 million annually due to the hospital's reimbursement being based on the Medicare prospective payment system and a reduction in rates for Medicaid utilization.

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2	Project Drawings
3	Deed to Property
4	UM UCH's Policy Regarding Charges
5	UM UCH's Financial Assistance Policy
6	UM UCH's Emergency Department Behavioral Health Protocols
7	UM UCH's Transportation Standard Operating Procedure
8	UM UCH's Inpatient Admission Policies and Procedures
9	UM UCH's Patient Safety and Quality Plan
10	UM UCH's Policies Relating to Interdisciplinary Discharge Planning for Behavioral Health
11	UM UCH's Policies Relating to Interdisciplinary Discharge Planning for Patient Transfers
12	Letters of Acknowledgement and Support of the Proposed Project
13	HKS and Whiting-Turner UCMC Development Alternatives
14	Alternative 2.a. Project Budget and Financial Projection
15	UM UCH Consolidated Financial Statements

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I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

10.21.19

Date



Lyle E. Sheldon
President and Chief Executive Officer
University of Maryland Upper
Chesapeake Health System

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

October 18, 2019

Date

Stephen Witman

Stephen Witman
Senior Vice President, Chief Financial
Officer
University of Maryland Upper
Chesapeake Health System

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

10.21.19

Date



Robin Luxon
Senior Vice President, Corporate
Planning, Marketing & Business
Development
University of Maryland Upper
Chesapeake Health System

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

10-18-19

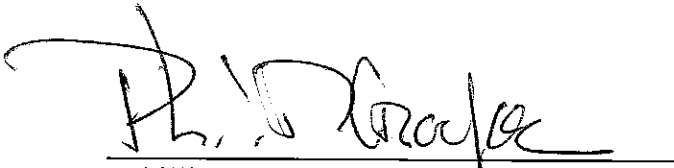
Date



Amale Obeid
Director of Planning and Business
Development
University of Maryland Upper
Chesapeake Health System

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

10/18/19
Date

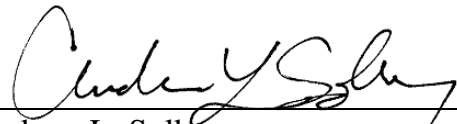


Phillip D. Crocker
Project Manager
University of Maryland Upper
Chesapeake Health System

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

10/18/19

Date



Andrew L. Solberg

A.L.S. Healthcare Consultant Services

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

10/18/2019

Date

Jay Wall

Jay Wall
Project Executive
ERDMAN

EXHIBIT 1

Table Number	Table Title	Instructions
Table A	Physical Bed Capacity Before and After Project	All applicants whose project impacts any nursing unit, regardless of project type or scope, must complete Table A.
Table B	Departmental Gross Square Feet	All applicants, regardless of project type or scope, must complete Table B for all departments and functional areas affected by the proposed project.
Table C	Construction Characteristics	All applicants proposing new construction or renovation must complete Table C.
Table D	Site and Offsite Costs Included and Excluded in Marshall Valuation Costs	All applicants proposing new construction or renovation must complete Table D.
Table E	Project Budget	All applicants, regardless of project type or scope, must complete Table E.
Table F	Statistical Projections - Entire Facility	Existing facility applicants must complete Table F. All applicants who complete this table must also complete Tables G and H.
Table G	Revenues & Expenses, Uninflated - Entire Facility	Existing facility applicants must complete Table G. The projected revenues and expenses in Table G should be consistent with the volume projections in Table F.
Table H	Revenues & Expenses, Inflated - Entire Facility	Existing facility applicants must complete Table H. The projected revenues and expenses in H should be consistent with the projections in Tables F and G.
Table I	Statistical Projections - New Facility or Service	Applicants who propose to establish a new facility, existing facility applicants who propose a new service, and applicants who are directed by MHCC staff must complete Table I. All applicants who complete this table must also complete Tables J and K.
Table J	Revenues & Expenses, Uninflated - New Facility or Service	Applicants who propose to establish a new facility and existing facility applicants who propose a new service and any other applicant who completes a Table I must complete Table J. The projected revenues and expenses in Table J should be consistent with the volume projections in Table I.
Table K	Revenues & Expenses, Inflated - New Facility or Service	Applicants who propose to establish a new facility and existing facility applicants who propose a new service and any other applicant that completes a Table I must complete Table K. The projected revenues and expenses in Table K should be consistent with the projections in Tables I and J.
Table L	Work Force Information	All applicants, regardless of project type or scope, must complete Table L.

TABLE A. PHYSICAL BED CAPACITY BEFORE AND AFTER PROJECT

INSTRUCTIONS: Identify the location of each nursing unit (add or delete rows if necessary) and specify the room and bed count before and after the project in accordance with the definition of physical capacity noted below. Applicants should add columns and recalculate formulas to address rooms with 3 and 4 bed capacity. NOTE: Physical capacity is the total number of beds that could be physically set up in space without significant renovations. This should be the maximum operating capacity under normal, non-emergency circumstances and is a physical count of bed capacity, rather than a measure of staffing capacity. A room with two headwalls and two sets of gasses should be counted as having capacity for two beds, even if it is typically set up and operated with only one bed. A room with one headwall and one set of gasses is counted as a private room, even if it is large enough from a square footage perspective to be used as a semi-private room, since renovation/construction would be required to convert it to semi-private use. If the hospital operates patient rooms that contain no headwalls or a single headwall, but are normally used to accommodate one or more than one patient (e.g., for psychiatric patients), the physical capacity of such rooms should be counted as they are currently used.

Before the Project							After Project Completion						
Hospital Service	Location (Floor/Wing)*	Licensed Beds: 7/1/201_	Based on Physical Capacity				Hospital Service	Location (Floor/Wing)*	Based on Physical Capacity				
			Room Count		Total Rooms	Bed Count			Room Count		Total Rooms	Bed Count	
			Private	Semi-Private					Private	Semi-Private			
ACUTE CARE							ACUTE CARE						
General Medical/ Surgical*					0	0	General Medical/ Surgical*				0	0	
					0	0					0	0	
					0	0					0	0	
					0	0					0	0	
					0	0					0	0	
SUBTOTAL Gen. Med/Surg*							SUBTOTAL Gen. Med/Surg*						
ICU/CCU					0	0	ICU/CCU				0	0	
Other (Specify/add rows as needed)					0	0					0	0	
TOTAL MSGA							TOTAL MSGA						
Obstetrics					0	0	Obstetrics				0	0	
Pediatrics					0	0	Pediatrics				0	0	
Psychiatric					0	0	Psychiatric			33	33	33	
TOTAL ACUTE		0	0	0	0	0	TOTAL ACUTE		33	0	33	33	
NON-ACUTE CARE							NON-ACUTE CARE						
Dedicated Observation**					0	0	Dedicated Observation**				0	0	
Rehabilitation					0	0	Rehabilitation				0	0	
Comprehensive Care					0	0	Comprehensive Care				0	0	
Other (Specify/add rows as needed)					0	0	Other (Specify/add rows as needed)				0	0	
TOTAL NON-ACUTE							TOTAL NON-ACUTE						
HOSPITAL TOTAL		0	0	0	0	0	HOSPITAL TOTAL		33	0	33	33	

* Include beds dedicated to gynecology and addictions, if unit(s) is separate for acute psychiatric unit

** Include services included in the reporting of the "Observation Center". Service furnished by the hospital on the hospital's promise, including use of a bed and periodic monitoring by the hospital's nursing or other staff, which are reasonable and necessary to determine the need for a possible admission to the hospital as an inpatient; Must be ordered and documented in writing, given by a medical practitioner.

TABLE B. DEPARTMENTAL GROSS SQUARE FEET AFFECTED BY PROPOSED PROJECT

INSTRUCTION: Add or delete rows if necessary. See additional instruction in the column to the right of the table.

DEPARTMENT/FUNCTIONAL AREA	DEPARTMENTAL GROSS SQUARE FEET				Total After Project Completion
	Current	To be Added Thru New Construction	To Be Renovated	To Remain As Is	
Inpatient Care Services		35,028			35,028
Shell		5,269			5,269
Outpatient Care Services			15,090		15,090
Engineering and Maintenance		1,001			1,001
Circulation		1,146			1,146
Vertical Circulation		1,456			1,456
Dietary		1,195			1,195
Engineering and Maintenance		1,727			1,727
Biomed		513			513
Shared Space		481			481
Provider Staff Lounge and Lockers		623			623
Housekeeping		657			657
Storage		1,628			1,628
Mechanical		1,492			1,492
Public Dining		754			754
Public Space		1,176			1,176
Shared Vertical Circulation		549			549
Shared Exterior Walls		901			901
Shared Circulation		1,779			1,779
Exterior Walls		2,427			2,427
Total		59,802	15,090		74,892

TABLE C. CONSTRUCTION CHARACTERISTICS

INSTRUCTION: If project includes non-hospital space structures (e.g., parking garages, medical office buildings, or energy plants), complete an additional Table C for each structure.

	NEW CONSTRUCTION	RENOVATION
BASE BUILDING CHARACTERISTICS	Check if applicable	
Class of Construction (for renovations the class of the building being renovated)*		
Class A	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Class B	<input type="checkbox"/>	<input type="checkbox"/>
Class C	<input type="checkbox"/>	<input type="checkbox"/>
Class D	<input type="checkbox"/>	<input type="checkbox"/>
Type of Construction/Renovation*		
Low	<input type="checkbox"/>	<input type="checkbox"/>
Average	<input type="checkbox"/>	<input type="checkbox"/>
Good	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Excellent	<input type="checkbox"/>	<input type="checkbox"/>
Number of Stories		

*As defined by Marshall Valuation Service

PROJECT SPACE	List Number of Feet, if applicable	
Total Square Footage	Total Square Feet	
Lower Level	13,475	
First Floor	0	
Second Floor	44,385	
Third Floor	1,942	
Existing Third Floor		15,090
Average Square Feet	14,951	15,090
Perimeter in Linear Feet	Linear Feet	
Lower Level	487	
First Floor		
Second Floor	1,148	
Third Floor	276	
Existing Third Floor		717
Total Linear Feet	1,911	717
Average Linear Feet	478	717
Wall Height (floor to eaves)	Feet	
Lower Level	14	
First Floor		
Second Floor	16	
Third Floor	16.3	
Existing Third Floor		15
Average Wall Height	15.6	15
OTHER COMPONENTS		
Elevators	List Number	
Passenger	4	
Freight	2	
Sprinklers	Square Feet Covered	
Wet System	59,802	15,090
Dry System		
Other	Describe Type	
Type of HVAC System for proposed project	VAV, Ducted return, AHUs with chilled and hot water	
Type of Exterior Walls for proposed project	Masonry	

TABLE D. ONSITE AND OFFSITE COSTS INCLUDED AND EXCLUDED IN MARSHALL VALUATION COSTS

INSTRUCTION : If project includes non-hospital space structures (e.g., parking garges, medical office buildings, or energy plants), complete an additional Table D for each structure.

	NEW CONSTRUCTION COSTS	RENOVATION COSTS
SITE PREPARATION COSTS		
Normal Site Preparation	\$673,267	
Utilities from Structure to Lot Line		
Subtotal included in Marshall Valuation Costs	\$673,267	
Site Demolition Costs	\$82,986	
Storm Drains	\$36,171	
Rough Grading	\$20,976	
Paving	\$262,386	
Exterior Signs on building	\$11,981	
Landscaping	\$213,200	
Walls	\$99,580	
Yard Lighting	\$47,720	
Dewatering	\$145,600	
Sediment Control & Stabilization	\$37,856	
Helipad	\$62,400	
Premium for Minority Business Enterprise Requirement	\$70,588	
Subtotal On-Site excluded from Marshall Valuation Costs	\$1,091,444	
OFFSITE COSTS		
Roads		
Utilities		
Jurisdictional Hook-up Fees		
Other (<i>Specify/add rows if needed</i>)		
Subtotal Off-Site excluded from Marshall Valuation Costs	\$0	
TOTAL Estimated On-Site and Off-Site Costs <u>not</u> included in Marshall Valuation Costs	\$1,091,444	\$0
TOTAL Site and Off-Site Costs included and excluded from Marshall Valuation Service*	\$1,764,711	\$0

BUILDING COSTS

Normal Building Costs	\$17,770,274	\$2,476,709
Subtotal included in Marshall Valuation Costs	\$17,770,274	\$2,476,709
Canopy	\$85,000	
Rooftop Courtyard for BHH Patients	\$939,480	
Behavioral Health Courtyards	\$358,200	
Interior Courtyard	\$300,000	
Loading Dock Canopy	\$97,344	
Enclosed Ambulance Garage	\$359,600	
Bridge Lobby	\$178,000	
Bullet Resistant Sheathing	\$57,200	
Bullet Resistant Glazing	\$114,400	
Integral Blind System	\$320,000	
Integral Blind System	\$134,000	
Fully Audible Fire Alarm System	\$52,520	
Fire Pump	\$39,000	
Pedestrian Bridge	\$1,000,000	
Canopies	\$386,080	
Pneumatic Tube System	\$143,000	
Premium for Minority Business Enterprise Requirement	\$930,587	
Subtotal Building Costs excluded from Marshall Valuation Costs	\$5,494,411	\$0
TOTAL Building Costs included and excluded from Marshall Valuation Service*	\$23,264,685	\$2,476,709
A&E COSTS		
Normal A&E Costs	\$2,556,533	\$157,921
Subtotal included in Marshall Valuation Costs	\$2,556,533	\$157,921
Subtotal A&E Costs excluded from Marshall Valuation Costs	\$0	
TOTAL A&E Costs included and excluded from Marshall Valuation Service*	\$2,556,533	\$157,921
PERMIT COSTS		
Normal Permit Costs	\$346,104	\$20,000
Subtotal included in Marshall Valuation Costs	\$346,104	\$20,000
Jurisdictional Hook-up Fees	\$650,000	
Subtotal Permit Costs excluded from Marshall Valuation Costs	\$650,000	\$0
TOTAL Permit Costs included and excluded from Marshall Valuation Service*	\$996,104	\$20,000

TABLE E. PROJECT BUDGET

INSTRUCTION: Estimates for Capital Costs (1.a-e), Financing Costs and Other Cash Requirements (2.a-g), and Working Capital Startup Costs (3) must reflect current costs as of the date of application and include all costs for construction and renovation. Explain the basis for construction cost estimates, renovation cost estimates, contingencies, interest during construction period, and inflation in an attachment to the application.

NOTE: Inflation should only be included in the Inflation allowance line A.1.e. The value of donated land for the project should be included on Line A.1.d as a use of funds and on line B.8 as a source of funds

	FMF	BHH	Total
A. USE OF FUNDS			
1. CAPITAL COSTS			
a. New Construction			
(1) Building	\$24,080,085	\$23,264,685	\$47,344,770
(2) Fixed Equipment			\$0
(3) Site and Infrastructure	\$1,628,964	\$1,764,711	\$3,393,675
(4) Architect/Engineering Fees	\$2,430,586	\$2,556,533	\$4,987,119
(5) Permits (Building, Utilities, Etc.)	\$946,453	\$996,104	\$1,942,557
SUBTOTAL	\$29,086,088	\$28,582,033	\$57,668,121
b. Renovations			
(1) Building		\$2,476,709	\$2,476,709
(2) Fixed Equipment (not included in construction)			\$0
(3) Architect/Engineering Fees		\$157,921	\$157,921
(4) Permits (Building, Utilities, Etc.)		\$20,000	\$20,000
SUBTOTAL	\$0	\$2,654,630	\$2,654,630
c. Other Capital Costs			
(1) Movable Equipment	\$8,450,287	\$10,896,214	\$19,346,501
(2) Contingency Allowance	\$3,777,853	\$4,200,332	\$7,978,185
(3) Gross interest during construction period	\$4,764,777	\$5,266,774	\$10,031,550
(4) Other (Specify/add rows if needed)			\$0
SUBTOTAL	\$16,992,917	\$20,363,319	\$37,356,236
TOTAL CURRENT CAPITAL COSTS	\$46,079,005	\$51,599,983	\$97,678,988
d. Land Purchase	\$2,197,329	\$2,299,294	\$4,496,623
e. Inflation Allowance	\$1,533,141	\$1,716,835	\$3,249,975
TOTAL CAPITAL COSTS	\$49,809,475	\$55,616,111	\$105,425,586
2. Financing Cost and Other Cash Requirements			
a. Loan Placement Fees	\$540,584	\$603,604	\$1,144,188
b. Bond Discount			\$0
c. CON Application Assistance			\$0
c1. Legal Fees	\$110,322	\$110,322	\$220,644
c2. Other (Specify/add rows if needed)	\$884,309	\$884,309	\$1,768,618
d. Non-CON Consulting Fees			\$0
d1. Legal Fees	\$227,508	\$227,508	\$455,016
d2. Other (Specify/add rows if needed)	\$1,181,081	\$1,181,081	\$2,362,163
e. Debt Service Reserve Fund	\$3,912,121	\$4,368,184	\$8,280,305
f. Other (Specify/add rows if needed)			\$0
SUBTOTAL	\$6,855,926	\$7,375,008	\$14,230,934
3. Working Capital Startup Costs			
TOTAL USES OF FUNDS	\$56,665,400	\$62,991,120	\$119,656,520
B. Sources of Funds			
1. Cash			\$0
2. Philanthropy (to date and expected)			\$0
3. Authorized Bonds	\$55,517,385	\$61,714,948	\$117,232,333
4. Interest Income from bond proceeds listed in #3			\$0
5. Mortgage			\$0
6. Working Capital Loans			\$0
7. Grants or Appropriations			\$0
a. Federal			\$0
b. State			\$0
c. Local			\$0
8. Other (Interest Earned on Trusteed Assets)	\$1,148,015	\$1,276,171	\$2,424,186
TOTAL SOURCES OF FUNDS	\$56,665,400	\$62,991,120	\$119,656,520
	<i>Hospital Building</i>	<i>Other Structure</i>	<i>Total</i>
Annual Lease Costs (if applicable)			
1. Land			\$0
2. Building			\$0
3. Major Movable Equipment			\$0
4. Minor Movable Equipment			\$0
5. Other (Specify/add rows if needed)			\$0

* Describe the terms of the lease(s) below, including information on the fair market value of the item(s), and the number of years, annual cost, and the interest rate for the lease.

TABLE G. REVENUES & EXPENSES, UNINFLATED - UPPER CHESAPEAKE HEALTH SYSTI

INSTRUCTION: Complete this table for the entire facility, including the proposed project. Table H should reflect inflation. Projected revenues and expenses should be consistent with the projections in Table F. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable.

Indicate CY or FY	Two Most Recent Years (Actual)		Current Year Projected	Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard.				
	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
1. REVENUE								
a. Gross patient services revenue	540,220	558,961	537,398	552,005	556,761	553,413	555,699	558,002
Gross Patient Service Revenues	\$ 540,220	\$ 558,961	\$ 537,398	\$ 552,005	\$ 556,761	\$ 553,413	\$ 555,699	\$ 558,002
c. Allowance For Bad Debt	14,027	14,080	14,227	14,663	14,701	14,130	14,199	14,268
d. Contractual Allowance	75,402	85,596	93,596	90,221	92,040	97,840	98,106	98,375
e. Charity Care	14,970	14,471	6,513	14,002	14,039	12,313	12,377	12,441
Net Patient Services Revenue	\$ 435,821	\$ 444,814	\$ 423,062	\$ 433,119	\$ 435,981	\$ 429,129	\$ 431,017	\$ 432,918
f. Other Operating Revenues (Specify/add row needed)	271	3,093	3,255	5,867	5,867	5,756	5,756	5,756
NET OPERATING REVENUE	\$ 436,092	\$ 447,908	\$ 426,317	\$ 438,986	\$ 441,848	\$ 434,884	\$ 436,772	\$ 438,674
2. EXPENSES								
a. Salaries & Wages (including benefits)	\$ 244,970	\$ 234,694	\$ 245,975	262,625	\$ 257,893	\$ 252,291	\$ 252,155	\$ 252,707
b. Contractual Services	13,253	10,071	10,029	11,839	11,987	11,013	11,155	11,295
c. Interest on Current Debt	8,150	9,808	9,523	9,271	8,963	8,643	8,313	8,030
d. Interest on Project Debt	-	-	-	-	-	9,600	9,421	9,234
e. Current Depreciation	22,137	22,922	23,591	22,755	23,518	23,042	23,979	24,980
f. Project Depreciation	-	-	-	-	-	8,127	8,127	8,127
g. Current Amortization	-	-	-	-	-	-	-	-
h. Project Amortization	-	-	-	-	-	-	-	-
i. Supplies	83,351	84,045	64,830	65,492	67,218	66,250	67,149	68,074
j. Other Expenses (Specify/add rows if needed)	58,623	65,064	55,238	62,328	59,666	51,981	51,611	51,065
TOTAL OPERATING EXPENSES	\$ 430,484	\$ 426,605	\$ 409,186	\$ 434,309	\$ 429,246	\$ 430,948	\$ 431,911	\$ 433,512
3. INCOME								
a. Income From Operation	\$ 5,608	\$ 21,303	\$ 17,132	\$ 4,677	\$ 12,602	\$ 3,937	\$ 4,861	\$ 5,162
b. Non-Operating Income	18,640	17,578	10,085	8,180	7,273	8,299	8,563	8,982
SUBTOTAL	\$ 24,248	\$ 38,881	\$ 27,217	\$ 12,858	\$ 19,875	\$ 12,235	\$ 13,424	\$ 14,143
c. Income Taxes	-	-	-	-	-	-	-	-
NET INCOME (LOSS)	\$ 24,248	\$ 38,881	\$ 27,217	\$ 12,858	\$ 19,875	\$ 12,235	\$ 13,424	\$ 14,143

Table G – Key Financial Projection Assumptions for UM Upper Chesapeake Health System (Excludes HSCRC Annual Update Factors & Expense Inflation)

<p>Projection is based on the Upper Chesapeake Health System FY2019 cost center level projections and high level FY2020 budget, including Upper Chesapeake Medical Center, Harford Memorial Hospital, Upper Chesapeake Medical Services, Upper Chesapeake Health System (Parent entity) and several other entities with assumptions identified below.</p>	
<p>Projection period reflects FY2021 – FY2024</p>	
<p>Volumes</p>	<ul style="list-style-type: none"> - Refer to COE Table F, including assumptions, and Need Assessment section of the application for volume methodology and assumptions
<p>Patient Revenue</p> <ul style="list-style-type: none"> • Gross Charges <ul style="list-style-type: none"> ○ Update Factor ○ Demographic and Other Rate Adjustment ○ Variable Cost Factor • Revenue Deductions <ul style="list-style-type: none"> ○ Contractual Allowances ○ Charity Care ○ Allowance for Bad Debt 	<ul style="list-style-type: none"> - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results.
<p>Other Revenue</p>	<ul style="list-style-type: none"> - Based on each entity's FY2020 budget operating results.
<p>Expenses</p> <ul style="list-style-type: none"> • Inflation <ul style="list-style-type: none"> ○ Salaries and Benefits ○ Professional Fees ○ Supplies ○ Purchased Services ○ Other Operating Expenses • Expense Volume Driver • Expense Variability with Volume Changes <ul style="list-style-type: none"> ○ Salaries and Benefits ○ Professional Fees ○ Supplies & Drugs ○ Purchased Services ○ Other Operating Expenses • Other Operating Expenses • Interest Expense – Existing Debt • Interest Expense – New Debt (Project Related) • Depreciation and Amortization 	<ul style="list-style-type: none"> - 0.0% increase per year <ul style="list-style-type: none"> - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - For the hospital entities, identified at the cost center level and varies based on cost center level statistics and key volume drivers. - Ranges from 10% for overhead departments to 100% for inpatient nursing units - 0% for all cost centers except inpatient nursing (50%) and Laboratory (100%) - Ranges from 0% for overhead departments to 100% for the Emergency Department - Ranges from 0% for overhead departments to 50% for certain ancillary departments - Ranges from 0% for overhead departments to 50% for certain ancillary departments - Beginning in FY2019 and F2020, UCHS includes 340B savings (at UCMC) offset by the increased cost of the implementation of the following systems: electronic medical records (EPIC), human resource module (Lawson), and time and attendance system (Kronos), which leads to a transition to UMMS Shared Services beginning in FY2020. - Beginning in FY2021 a \$0.9M performance improvement plan is assumed at UCMC, increasing to \$7.2M in FY2022 (\$5.9M at UCMC, \$0.2M at UCMS and \$1.1M at AMC Specialty Psych Hospital) when HMH closes and the Project opens. An incremental performance improvement of \$1.5M per year is assumed throughout the projection period. - Continued amortization of existing debt and related interest expense: <ul style="list-style-type: none"> - 5.76% interest on \$55.3M 2008C Series bonds - 5.76% interest on \$118.5M 2011 B&C Series bonds - 3.6% interest on \$50.0M 2011A Series bonds - 4.5% interest on \$214.4M bonds over 30 years - Average life of 26 years on \$196.3M (less land and debt service reserve fund) of construction project expenditures and 10 years on routine capital expenditures
<p>Routine Capital Expenditures</p>	<ul style="list-style-type: none"> - \$135.0M in routine capital over the projection period with another \$47.4M of other strategic capital projects (none are related to this Project)

TABLE H. REVENUES & EXPENSES, INFLATED - UPPER CHESAPEAKE HEALTH SYSTEM

INSTRUCTION: Complete this table for the entire facility, including the proposed project. Table G should reflect current dollars (no inflation). Projected revenues and expenses should be consistent with the projections in Table F and with the costs of Manpower listed in Table L. Manpower. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. Specify the sources of non-operating income.

	Two Most Recent Years (Actual)		Current Year Projected	Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses				
	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Indicate CY or FY								
1. GROSS REVENUE								
a. Gross Patient Service Revenues	\$ 540,220	\$ 558,961	\$ 537,398	\$ 565,253	\$ 583,806	\$ 594,222	\$ 610,997	\$ 628,254
Gross Patient Service Revenues	540,220	558,961	537,398	565,253	583,806	594,222	610,997	628,254
b. Allowance For Bad Debt	\$ 14,027	\$ 14,080	\$ 14,227	\$ 15,015	\$ 15,415	\$ 15,172	\$ 15,612	\$ 16,064
c. Contractual Allowance	75,402	85,596	93,596	92,386	96,511	105,055	107,869	110,760
d. Charity Care	14,970	14,471	6,513	14,338	14,721	13,221	13,609	14,008
Net Patient Services Revenue	435,821	444,814	423,062	443,514	457,159	460,773	473,908	487,422
e. Other Operating Revenues (Specify/add rows if needed)	271	3,093	3,255	5,926	5,985	5,930	5,989	6,049
NET OPERATING REVENUE	436,092	447,908	426,317	449,440	463,144	466,703	479,897	493,472
2. EXPENSES								
a. Salaries & Wages (including benefits)	\$ 244,970	\$ 234,694	\$ 245,975	\$ 268,665	\$ 269,892	\$ 270,102	\$ 276,166	\$ 283,136
b. Contractual Services	13,253	10,071	10,029	12,194	12,717	12,034	12,555	13,094
c. Interest on Current Debt	8,150	9,808	9,523	9,271	8,963	8,643	8,313	8,030
d. Interest on Project Debt						9,600	9,421	9,234
e. Current Depreciation	22,137	22,922	23,591	22,755	23,518	23,042	23,979	24,980
f. Project Depreciation						8,127	8,127	8,127
g. Current Amortization								
h. Project Amortization								
i. Supplies	83,351	84,045	64,830	67,457	71,312	72,393	75,577	78,917
j. Other Expenses (Specify/add rows if needed)	58,623	65,064	55,238	63,575	62,077	55,163	55,866	56,380
TOTAL OPERATING EXPENSES	430,484	426,605	409,186	443,916	448,480	459,105	470,004	481,898
3. INCOME								
a. Income From Operation	\$ 5,608	\$ 21,303	\$ 17,132	\$ 5,524	\$ 14,664	\$ 7,598	\$ 9,893	\$ 11,574
b. Non-Operating Income	18,640	17,578	10,085	8,344	7,567	8,806	9,269	9,916
SUBTOTAL	24,248	38,881	27,217	13,868	22,231	16,405	19,162	21,490
c. Income Taxes	-	-	-	-	-	-	-	-
NET INCOME (LOSS)	24,248	38,881	27,217	13,868	22,231	16,405	19,162	21,490

Table H - Key Financial Projection Assumptions for UM Upper Chesapeake Health System (Includes HSCRC Annual Update Factors & Expense Inflation)	
Projection is based on the Upper Chesapeake Health System FY2019 cost center level projections and high level FY2020 budget, including Upper Chesapeake Medical Center, Harford Memorial Hospital, Upper Chesapeake Medical Services, Upper Chesapeake Health System (Parent entity) and several other entities with assumptions identified below.	
Projection period reflects FY2021 – FY2024	
Volumes	- Refer to CON Table F, including assumptions, and Need Assessment section of the application for volume methodology and assumptions
Patient Revenue <ul style="list-style-type: none"> • Gross Charges <ul style="list-style-type: none"> ○ Update Factor ○ Demographic and Other Rate Adjustment ○ Variable Cost Factor • Revenue Deductions <ul style="list-style-type: none"> ○ Contractual Allowances ○ Charity Care ○ Allowance for Bad Debt 	<ul style="list-style-type: none"> - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results. - Based on each entity's FY2020 budget operating results.
Other Revenue	
Other Revenue	- Based on each entity's FY2020 budget operating results.
Expenses <ul style="list-style-type: none"> • Inflation <ul style="list-style-type: none"> ○ Salaries and Benefits ○ Professional Fees ○ Supplies ○ Purchased Services ○ Other Operating Expenses • Expense Volume Driver • Expense Variability with Volume Changes <ul style="list-style-type: none"> ○ Salaries and Benefits ○ Professional Fees ○ Supplies & Drugs ○ Purchased Services ○ Other Operating Expenses • Other Operating Expenses • Interest Expense – Existing Debt • Interest Expense – Project Debt • Depreciation and Amortization 	<ul style="list-style-type: none"> - 2.3% - 3.0% - 3.0% - 3.0% - 2.0% - For the hospital entities, identified at the cost center level and varies based on cost center level statistics and key volume drivers. - Ranges from 10% for overhead departments to 100% for inpatient nursing units - 0% for all cost centers except inpatient nursing (50%) and Laboratory (100%) - Ranges from 0% for overhead departments to 100% for the Emergency Department - Ranges from 0% for overhead departments to 50% for certain ancillary departments - Ranges from 0% for overhead departments to 50% for certain ancillary departments - Beginning in FY2019 and F2020, UCHS includes 340B savings (at UCMC) offset by the increased cost of the implementation of the following systems: electronic medical records (EPIC), human resource module (Lawson), and time and attendance system (Kronos) which leads to a transition to UMMS Shared Services beginning in FY2020. - Beginning in FY2021 a \$0.9M performance improvement plan is assumed at UCMC, increasing to \$7.2M in FY2022 (\$5.9M at UCMC, \$0.2M at UCMS and \$1.1M at AMC Specialty Psych Hospital) when HMM closes and the Project opens. An incremental performance improvement of \$1.5M per year is assumed throughout the projection period. - Continued amortization of existing debt and related interest expense: <ul style="list-style-type: none"> - 5.76% interest on \$55.3M 2008C Series bonds - 5.76% interest on \$118.5M 2011 B&C Series bonds - 3.6% interest on \$50.0M 2011A Series bonds - 4.5% interest on \$214.4M bonds over 30 years - Average life of 26 years on \$196.3M (less land and debt service reserve fund) of construction project expenditures and 10 years on routine capital expenditures
Routine Capital Expenditures	- \$135.0M in routine capital over the projection period with another \$47.4M of other strategic capital projects (none are related to this Project)

TABLE J. REVENUES & EXPENSES, UNINFLATED - UC BEHAVIORAL HEALTH

INSTRUCTION: Complete this table for the entire facility, including the proposed project. Table G should reflect current dollars (no inflation). Projected revenues and expenses should be consistent with the projections in Table F and with the costs of Manpower listed in Table L. Manpower. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. Specify the sources of non-operating income.

	Two Most Recent Years (Actual)		Current Year Projected	Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses				
	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Indicate CY or FY								
1. REVENUE								
a. Inpatient Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,969	\$ 19,068	\$ 19,172
b. Outpatient Services	-	-	-	-	-	8,115	8,190	8,266
Gross Patient Service Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 27,085	\$ 27,258	\$ 27,438
c. Allowance For Bad Debt	-	-	-	-	-	911	917	923
d. Contractual Allowance	-	-	-	-	-	6,132	6,172	6,212
e. Charity Care	-	-	-	-	-	-	-	-
Net Patient Services Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,041	\$ 20,169	\$ 20,302
f. Other Operating Revenues (Specify/add rows if needed)	-	-	-	-	-	117	116	115
NET OPERATING REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,158	\$ 20,285	\$ 20,417
2. EXPENSES								
a. Salaries & Wages (including benefits)	-	-	-	-	-	12,597	12,640	12,732
b. Contractual Services	-	-	-	-	-	571	571	571
c. Interest on Current Debt	-	-	-	-	-	442	425	411
d. Interest on Project Debt	-	-	-	-	-	3,011	2,955	2,896
e. Current Depreciation	-	-	-	-	-	-	-	-
f. Project Depreciation	-	-	-	-	-	2,491	2,528	2,640
g. Current Amortization	-	-	-	-	-	-	-	-
h. Project Amortization	-	-	-	-	-	-	-	-
i. Supplies	-	-	-	-	-	654	661	667
j. Other Expenses (Specify/add rows if needed)	-	-	-	-	-	649	696	607
TOTAL OPERATING EXPENSES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,414	\$ 20,476	\$ 20,523
3. INCOME								
a. Income From Operation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (255)	\$ (191)	\$ (106)
b. Non-Operating Income	-	-	-	-	-	-	-	-
SUBTOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (255)	\$ (191)	\$ (106)
c. Income Taxes	-	-	-	-	-	-	-	-
NET INCOME (LOSS)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (255)	\$ (191)	\$ (106)

TABLE J. REVENUES & EXPENSES, UNINFLATED - UC BEHAVIORAL HEALTH

INSTRUCTION: Complete this table for the entire facility, including the proposed project. Table G should reflect current dollars (no inflation). Projected revenues and expenses should be consistent with the projections in Table F and with the costs of Manpower listed in Table L. Manpower. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. Specify the sources of non-operating income.

	Two Most Recent Years (Actual)		Current Year Projected	Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses				
	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Indicate CY or FY								
4. PATIENT MIX								
a. Percent of Total Revenue								
1) Medicare						36.2%	36.2%	36.2%
2) Medicaid						41.3%	41.3%	41.3%
3) Blue Cross						6.1%	6.1%	6.1%
4) Commercial Insurance						12.5%	12.5%	12.5%
5) Self-pay						1.1%	1.1%	1.1%
6) Other						2.7%	2.7%	2.7%
TOTAL	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	100.0%	100.0%
b. Percent of Equivalent Inpatient Days								
1) Medicare						35.8%	35.8%	35.8%
2) Medicaid						41.6%	41.6%	41.6%
3) Blue Cross						6.2%	6.2%	6.2%
4) Commercial Insurance						12.6%	12.6%	12.6%
5) Self-pay						1.0%	1.0%	1.0%
6) Other						2.8%	2.8%	2.8%
TOTAL	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	100.0%	100.0%

Table J – Key Financial Projection Assumptions for UC Behavioral Health (Excludes HSCRC Annual Update Factors & Expense Inflation)

<p>Projection is based on the Harford Memorial Hospital (HMH) FY2019 cost center level projected results and high level FY2020 budget with assumptions identified below.</p>	
<p>Projection period reflects FY2022 – FY2024</p>	
<p>Volumes</p>	<ul style="list-style-type: none"> - Refer to CON Table F, including assumptions, and Need Assessment section of the application for volume methodology and assumptions
<p>Patient Revenue</p> <ul style="list-style-type: none"> • Gross Charges <ul style="list-style-type: none"> ○ Update Factor ○ Demographic and Other Rate Adjustment ○ Variable Cost Factor ○ Geriatric Psychiatry Change ○ Partial Hospitalization Psychiatry Charges ○ Other • Revenue Deductions <ul style="list-style-type: none"> ○ Contractual Allowances ○ Charity Care ○ Allowance for Bad Debt 	<ul style="list-style-type: none"> - 0.00% annual increase in FY2022 – FY2024 - No demographic adjustment - HMH Psychiatric revenue will shift to UC Behavioral Health at a 100% variable cost factor. - Geriatric Psychiatry charge per day calculated using state-wide average Geriatric Psychiatry utilization profile multiplied by projected rates - Outpatient Partial Hospitalization Psychiatry charges calculated by multiplying visits by projected PDC rate - Removed assessments and quality from HMH rates and changed the mark-up based on HMH FY2018 Psychiatric payer mix - Based on FY2018 HMH Psychiatric payer mix and remains constant at 21.7% of gross revenue per year <ul style="list-style-type: none"> - Medicare contractual adjustments reflect an inpatient Medicare per diem rate that is 64% of the assumed charge per visit based on Sheppard Pratt average per diem - Outpatient is assumed to be the same as inpatient - Assumes Medicaid will pay HSCRC rates - Based on FY2018 HMH uncompensated care and remains constant at 0.6% of gross revenue per year <ul style="list-style-type: none"> - No overfunding or underfunding of UCC - Based on FY2018 HMH uncompensated care and remains constant at 3.3% of gross revenue per year <ul style="list-style-type: none"> - No overfunding or underfunding of UCC
<p>Other Revenue</p> <ul style="list-style-type: none"> ○ Cafeteria Revenue and Other Operating Revenue 	<ul style="list-style-type: none"> - 0.0% increase per year
<p>Expenses</p> <ul style="list-style-type: none"> • Inflation <ul style="list-style-type: none"> ○ Salaries and Benefits ○ Professional Fees ○ Supplies ○ Purchased Services ○ Other Operating Expenses • Expense Volume Driver • Expense Variability with Volume Changes <ul style="list-style-type: none"> ○ Salaries and Benefits ○ Professional Fees ○ Supplies & Drugs ○ Purchased Services ○ Other Operating Expenses • Other Operating Expenses • Interest Expense – Existing Debt • Interest Expense – Project Debt • Depreciation and Amortization 	<ul style="list-style-type: none"> - 0.0% increase per year <ul style="list-style-type: none"> - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - Identified at the cost center level and varies based on cost center level statistics and key volume drivers. - Ranges from 10% for overhead departments to 100% for inpatient nursing units. - 0% for all cost centers except inpatient nursing (50%) and Laboratory (100%). - Ranges from 0% for overhead departments to 100% for the Emergency Department. - Ranges from 0% for overhead departments to 50% for certain ancillary departments - Ranges from 0% for overhead departments to 50% for certain ancillary departments - Additional adjustments totaling approximately \$3.0M were made to reduce Pharmacy and other operating expenses and UCHS overhead allocations to reflect Psychiatric specific services and a smaller facility - Beginning in FY2022 a \$1.1M performance improvement plan is assumed at UC Behavioral Health, increasing to a \$1.3M cumulative performance improvement plan in FY2024 - 5.1% allocation of the following debt amortization of existing debt and related interest expense: <ul style="list-style-type: none"> - 5.76% interest on \$55.3M 2008C Series bonds - 5.76% interest on \$118.5M 2011 B&C Series bonds - 3.6% interest on \$50.0M 2011A Series bonds - 4.5% interest on \$67.2M bonds over 30 years - Average life of 26 years on \$54.2M of construction project expenditures and 10 years on routine capital expenditures
<p>Routine Capital Expenditures</p>	<ul style="list-style-type: none"> - \$0.4M in FY2022, growing to \$1.1M in FY2023 and \$1.9M in FY2024

TABLE K. REVENUES & EXPENSES, INFLATED - UC BEHAVIORAL HEALTH

INSTRUCTION: Complete this table for the entire facility, including the proposed project. Table H should reflect inflation. Projected revenues and expenses should be consistent with the projections in Table F. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable.

	Two Most Recent Years (Actual)		Current Year Projected	Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard.				
	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Indicate CY or FY								
1. REVENUE								
a. Inpatient Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,130	\$ 20,640	\$ 21,167
b. Outpatient Services	-	-	-	-	-	8,612	8,865	9,127
Gross Patient Service Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 28,742	\$ 29,505	\$ 30,293
c. Allowance For Bad Debt	-	-	-	-	-	967	993	1,019
d. Contractual Allowance	-	-	-	-	-	6,508	6,680	6,859
e. Charity Care	-	-	-	-	-	-	-	-
Net Patient Services Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,268	\$ 21,832	\$ 22,415
f. Other Operating Revenues (Specify/add rows if needed)	-	-	-	-	-	124	125	127
NET OPERATING REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,392	\$ 21,957	\$ 22,542
2. EXPENSES								
a. Salaries & Wages (including benefits)	-	-	-	-	-	13,486	13,843	14,265
b. Contractual Services	-	-	-	-	-	624	642	662
c. Interest on Current Debt	-	-	-	-	-	442	425	411
d. Interest on Project Debt	-	-	-	-	-	3,011	2,955	2,896
e. Current Depreciation	-	-	-	-	-	-	-	-
f. Project Depreciation	-	-	-	-	-	2,491	2,528	2,640
g. Current Amortization	-	-	-	-	-	-	-	-
h. Project Amortization	-	-	-	-	-	-	-	-
i. Supplies	-	-	-	-	-	715	744	773
j. Other Expenses (Specify/add rows if needed)	-	-	-	-	-	688	754	670
TOTAL OPERATING EXPENSES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,456	\$ 21,891	\$ 22,316
3. INCOME								
a. Income From Operation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (64)	\$ 66	\$ 225
b. Non-Operating Income	-	-	-	-	-	-	-	-
SUBTOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (64)	\$ 66	\$ 225
c. Income Taxes	-	-	-	-	-	-	-	-
NET INCOME (LOSS)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (64)	\$ 66	\$ 225

TABLE K. REVENUES & EXPENSES, INFLATED - UC BEHAVIORAL HEALTH

INSTRUCTION: Complete this table for the entire facility, including the proposed project. Table H should reflect inflation. Projected revenues and expenses should be consistent with the projections in Table F. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable.

Indicate CY or FY	Two Most Recent Years (Actual)		Current Year Projected	Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard.				
	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
4. PATIENT MIX								
a. Percent of Total Revenue								
1) Medicare						36.2%	36.2%	36.2%
2) Medicaid						41.3%	41.3%	41.3%
3) Blue Cross						6.1%	6.1%	6.1%
4) Commercial Insurance						12.5%	12.5%	12.5%
5) Self-pay						1.1%	1.1%	1.1%
6) Other						2.7%	2.7%	2.7%
TOTAL	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	100.0%	100.0%
b. Percent of Equivalent Inpatient Days								
Total MSGA								
1) Medicare						35.8%	35.8%	35.8%
2) Medicaid						41.6%	41.6%	41.6%
3) Blue Cross						6.2%	6.2%	6.2%
4) Commercial Insurance						12.6%	12.6%	12.6%
5) Self-pay						1.0%	1.0%	1.0%
6) Other						2.8%	2.8%	2.8%
TOTAL	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	100.0%	100.0%

Table K – Key Financial Projection Assumptions for UC Behavioral Health (Includes HSCRC Annual Update Factors & Expense Inflation)

Projection is based on the Harford Memorial Hospital (HMH) FY2019 cost center level projected results and high level FY2020 budget with assumptions identified below.	
Projection period reflects FY2022 – FY2024	
Volumes	- Refer to CON Table F, including assumptions, and Need Assessment section of the application for volume methodology and assumptions
Patient Revenue <ul style="list-style-type: none"> • Gross Charges <ul style="list-style-type: none"> ○ Update Factor ○ Demographic and Other Rate Adjustment ○ Variable Cost Factor ○ Geriatric Psychiatry Change ○ Partial Hospitalization Psychiatry Charges ○ Other • Revenue Deductions <ul style="list-style-type: none"> ○ Contractual Allowances ○ Charity Care ○ Allowance for Bad Debt 	<ul style="list-style-type: none"> - 1.90% annual increase in FY2022 – FY2024 - No demographic adjustment - HMH Psychiatric revenue will shift to UC Behavioral Health at a 100% variable cost factor. - Geriatric Psychiatry charge per day calculated using state-wide average Geriatric Psychiatry utilization profile multiplied by projected rates - Outpatient Partial Hospitalization Psychiatry charges calculated by multiplying visits by projected PDC rate - Removed assessments and quality from HMH rates and changed the mark-up based on HMH FY2018 Psychiatric payer mix - Based on FY2018 HMH Psychiatric payer mix and remains constant at 21.7% of gross revenue per year <ul style="list-style-type: none"> - Medicare contractual adjustments reflect an inpatient Medicare per diem rate that is 64% of the assumed charge per visit based on Sheppard Pratt average per diem - Outpatient is assumed to be the same as inpatient - Assumes Medicaid will pay HSCRC rates - Based on FY2018 HMH uncompensated care and remains constant at 0.6% of gross revenue per year <ul style="list-style-type: none"> - No overfunding or underfunding of UCC - Based on FY2018 HMH uncompensated care and remains constant at 3.3% of gross revenue per year <ul style="list-style-type: none"> - No overfunding or underfunding of UCC
Other Revenue <ul style="list-style-type: none"> ○ Cafeteria Revenue and Other Operating Revenue 	<ul style="list-style-type: none"> - 1.0% increase per year
Expenses <ul style="list-style-type: none"> • Inflation <ul style="list-style-type: none"> ○ Salaries and Benefits ○ Professional Fees ○ Supplies ○ Purchased Services ○ Other Operating Expenses • Expense Volume Driver • Expense Variability with Volume Changes <ul style="list-style-type: none"> ○ Salaries and Benefits ○ Professional Fees ○ Supplies & Drugs ○ Purchased Services ○ Other Operating Expenses • Other Operating Expenses • Interest Expense – Existing Debt • Interest Expense – Project Debt • Depreciation and Amortization 	<ul style="list-style-type: none"> - 2.3% - 3.0% - 3.0% - 3.0% - 2.0% - Identified at the cost center level and varies based on cost center level statistics and key volume drivers. - Ranges from 10% for overhead departments to 100% for inpatient nursing units. - 0% for all cost centers except inpatient nursing (50%) and Laboratory (100%). - Ranges from 0% for overhead departments to 100% for the Emergency Department. - Ranges from 0% for overhead departments to 50% for certain ancillary departments - Ranges from 0% for overhead departments to 50% for certain ancillary departments - Additional adjustments totaling approximately \$3.0M were made to reduce Pharmacy and other operating expenses and UCHS overhead allocations to reflect Psychiatric specific services and a smaller facility - Beginning in FY2022 a \$1.1M performance improvement plan is assumed at UC Behavioral Health, increasing to a \$1.3M cumulative performance improvement plan in FY2024 - 5.1% allocation of the following debt amortization of existing debt and related interest expense: <ul style="list-style-type: none"> - 5.76% interest on \$55.3M 2008C Series bonds - 5.76% interest on \$118.5M 2011 B&C Series bonds - 3.6% interest on \$50.0M 2011A Series bonds - 4.5% interest on \$67.2M bonds over 30 years - Average life of 26 years on \$54.2M of construction project expenditures and 10 years on routine capital expenditures
Routine Capital Expenditures	- \$0.4M in FY2022, growing to \$1.1M in FY2023 and \$1.9M in FY2024

TABLE L. WORKFORCE INFORMATION - UC BEHAVIORAL HEALTH

INSTRUCTION: List the facility's existing staffing and changes required by this project. Include all major job categories under each heading provided in the table. The number of Full Time Equivalents (FTEs) should be calculated on the basis of 2,080 paid hours per year equals one FTE. In an attachment to the application, explain any factor used in converting paid hours to worked hours. Please ensure that the projections in this table are consistent with expenses provided in uninflated projections in Tables F and G.

Job Category	CURRENT ENTIRE FACILITY			PROJECTED CHANGES AS A RESULT OF THE PROPOSED PROJECT THROUGH THE LAST YEAR OF PROJECTION (CURRENT DOLLARS)			OTHER EXPECTED CHANGES IN OPERATIONS THROUGH THE LAST YEAR OF PROJECTION (CURRENT DOLLARS)			PROJECTED ENTIRE FACILITY THROUGH THE LAST YEAR OF PROJECTION (CURRENT DOLLARS) *	
	Current Year FTEs	Average Salary per FTE	Current Year Total Cost	FTEs	Average Salary per FTE	Total Cost (should be consistent with projections in Table G, if submitted).	FTEs	Average Salary per FTE	Total Cost	FTEs	Total Cost (should be consistent with projections in Table G)
1. Regular Employees											
Administration <i>(List general categories, add rows if needed)</i>											
Medical Staff Administration										0.2	\$18.17
Quality & Health Information Management										1.8	\$104.08
Fiscal Services										0.5	\$33.57
Spirituality										0.0	\$3.18
Patient Accounting										1.0	\$48.47
Centralized Scheduling										0.7	\$28.88
Admitting										3.9	\$140.70
MIS										1.3	\$115.77
Telecommunications										0.1	\$8.93
Administration										0.2	\$51.93
Safety										0.1	\$8.37
Nursing Administration										0.9	\$80.19
Hospital Education										0.6	\$50.87
Quality Management										0.4	\$28.88
Readmission										0.6	\$50.94
Clinical Resource Management										0.5	\$50.93
Distribution										0.6	\$21.54
Volunteers										0.1	\$8.63
Human Resources										0.4	\$29.24

TABLE L. WORKFORCE INFORMATION - UC BEHAVIORAL HEALTH

Healthlink										0.0	\$2.54
Business Intelligence										0.2	\$21.07
Performance Improvements										0.4	\$45.98
HC Epidemiology & Infection Control										0.1	\$7.43
Guest Services										0.1	\$8.70
Purchasing										0.3	\$15.99
Risk Management										0.1	\$14.80
General Hospital										1.1	\$112.05
Total Administration			\$0			\$0			\$0	16.4	\$1,112

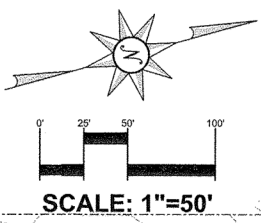
TABLE L. WORKFORCE INFORMATION - UC BEHAVIORAL HEALTH

Direct Care Staff <i>(List general categories, add rows if needed)</i>											
Partial Hospitalization Psych			\$0			\$0			\$0	8.9	\$754.48
Behavioral Health			\$0			\$0			\$0	57.9	\$5,340.99
Outpatient Psychiatric Clinic			\$0			\$0			\$0	10.9	\$924.03
Intensive Outpatient Psychiatry			\$0			\$0			\$0	2.2	\$181.89
Emergency Department			\$0			\$0			\$0	4.7	\$374.76
IV Therapy			\$0			\$0			\$0	0.4	\$33.54
Pharmacy			\$0			\$0			\$0	2.8	\$262.67
Respiratory Therapy			\$0			\$0			\$0	0.1	\$9.02
Physical Therapy			\$0			\$0			\$0	0.2	\$16.38
Occupational Therapy			\$0			\$0			\$0	0.2	\$21.10
Radiology			\$0			\$0			\$0	0.4	\$28.10
Nuclear Medicine			\$0			\$0			\$0	0.0	\$0.35
Cat Scan			\$0			\$0			\$0	0.1	\$7.39
MRI			\$0			\$0			\$0	0.0	\$2.43
Cardiovascular Institute			\$0			\$0			\$0	0.1	\$4.32
Electroencephalography			\$0			\$0			\$0	0.0	\$1.63
Laboratory			\$0			\$0			\$0	2.0	\$123.25
Total Direct Care			\$0			\$0			\$0	90.9	\$8,086
Support Staff <i>(List general categories, add rows if needed)</i>											
Nutritional Services			\$0			\$0			\$0	8.4	\$264.80
Plant Operations			\$0			\$0			\$0	4.0	\$251.82
Bio Med			\$0			\$0			\$0	0.1	\$4.23
Environmental Services			\$0			\$0			\$0	11.0	\$342.29
Security			\$0			\$0			\$0	8.5	\$310.81
Print Shop			\$0			\$0			\$0	0.1	\$3.91
Total Support			\$0			\$0			\$0	31.9	\$1,178
REGULAR EMPLOYEES TOTAL			\$0			\$0			\$0	139.2	\$10,376

TABLE L. WORKFORCE INFORMATION - UC BEHAVIORAL HEALTH

2. Contractual Employees											
<i>Administration (List general categories, add rows if needed)</i>											
			\$0			\$0			\$0	0.0	\$0
			\$0			\$0			\$0	0.0	\$0
			\$0			\$0			\$0	0.0	\$0
			\$0			\$0			\$0	0.0	\$0
Total Administration			\$0			\$0			\$0	0.0	\$0
<i>Direct Care Staff (List general categories, add rows if needed)</i>											
			\$0			\$0			\$0	0.0	\$0
			\$0			\$0			\$0	0.0	\$0
			\$0			\$0			\$0	0.0	\$0
			\$0			\$0			\$0	0.0	\$0
Total Direct Care Staff			\$0			\$0			\$0	0.0	\$0
<i>Support Staff (List general categories, add rows if needed)</i>											
			\$0			\$0			\$0	0.0	\$0
			\$0			\$0			\$0	0.0	\$0
			\$0			\$0			\$0	0.0	\$0
			\$0			\$0			\$0	0.0	\$0
Total Support Staff			\$0			\$0			\$0	0.0	\$0
CONTRACTUAL EMPLOYEES TOTAL			\$0			\$0			\$0	0.0	\$0
Benefits (State method of calculating benefits below) :										\$ 2,356	
22.7% of Salaries											
TOTAL COST		0.0	\$0	0.0	\$0	0.0	\$0	0.0	\$0	\$12,732	

EXHIBIT 2



STANOLLS INC
MIDDLETON RD.
T.M. 202 P. 2862 LOT 1
315/175, 784/247
ZONED R-3

NOTE:
SEE SHEET 6 OF 6 FOR SOILS MAP,
DRAINAGE AREA MAPS AND SOILS DATA

STANOLLS INC
1005 MIDDLETON RD.
T.M. 202 P. 2862 LOT 2
315/175, 784/247
ZONED R-3

MARYLAND PROPERTIES GROUP LLC
112 BOUZARTH LANE
T.M. 202 P. 618
863/643
ZONED B-3

BOUZARTH LANE

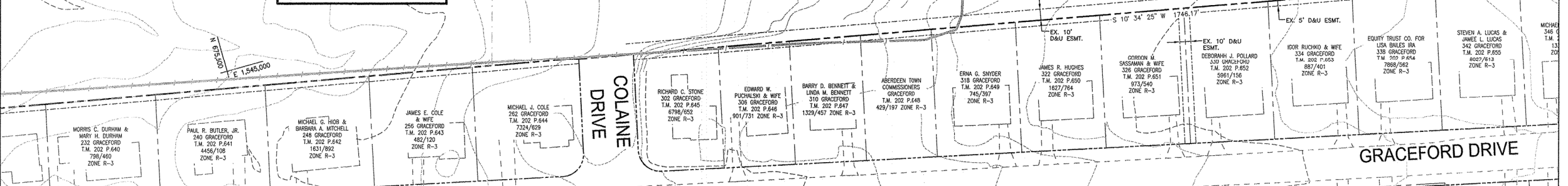
MARYLAND ROUTE 22

EX. BUILDING
95,250± S.F.
3 STORY
FFE 173.5

SWM / SEDIMENT BASIN #1
EX. BASIN WAS CONSTRUCTED AND PARTIAL AS-BUILT.
SEE CITY OF ABERDEEN GRADING PERMIT 99-02. THE
DESIGN OF SEDIMENT BASIN #1 HAS NOT BEEN MODIFIED.
EX./PROP. DRAINAGE AREA TO POND/BASIN: 20.43 Ac
WET STORAGE REQUIRED: 36,774 Cu Ft
WET STORAGE PROVIDED: 41,815 Cu Ft
WET STORAGE ELEVATION: 148.00
DRY STORAGE REQUIRED: 36,774 Cu Ft
DRY STORAGE PROVIDED: 281,795 Cu Ft
DRY STORAGE ELEVATION: 147.28
WEIR CREST ELEVATION: 150.00
TOTAL STORAGE REQUIRED: 73,548 Cu Ft
TOTAL STORAGE PROVIDED: 303,610 Cu Ft
BOTTOM OF BASIN: 142.00
CLEANOUT ELEVATION: 144.00

PAVEMENT LEGEND

	EX. PAVEMENT TO BE REMOVED
	EX. LIGHT DUTY PAVEMENT TO REMAIN
	EX. HEAVY DUTY PAVEMENT TO REMAIN



GRADING PERMIT NUMBER	19-06
STORMWATER MANAGEMENT PERMIT NUMBER	19-06
PUBLIC WORKS AGREEMENT NUMBER	19-06

DATE	REVISIONS

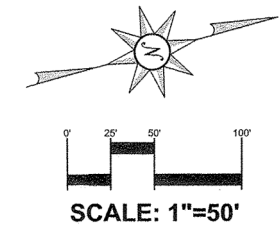
OWNER / DEVELOPER
UCH / UMMS REAL
ESTATE TRUST
520 UPPER CHESAPEAKE DRIVE
SUITE 405
BEL AIR, MARYLAND 21014
CONTACT: MR. PHIL CROCKER
P: 443-643-1305

PROFESSIONAL CERTIFICATION
(I, DAN SPIKER) HEREBY CERTIFY THAT THESE DOCUMENTS WERE PREPARED OR APPROVED BY ME, AND THAT I AM A DULY LICENSED PROFESSIONAL ENGINEER UNDER THE LAWS OF THE STATE OF MARYLAND, LICENSE NO. 32545, EXPIRATION DATE: 01-19-2021.

MORRIS & RITCHE ASSOCIATES, INC.
ENGINEERS, ARCHITECTS, PLANNERS, SURVEYORS & LANDSCAPE ARCHITECTS
3445-A BOX HILL CORPORATE CENTER DRIVE
ABINGDON, MARYLAND 21009
PHONE (410) 515-9000
FAX (410) 515-9002

**EROSION & SEDIMENT CONTROL PLAN
EXISTING CONDITIONS PLAN SHEET**
FOR
UCH MEDICAL CAMPUS
CITY OF ABERDEEN

JOB NO:	15402x4
SCALE:	1" = 50'
DATE:	JULY 27, 2019
DRAWN BY:	JKC
DESIGN BY:	JKC/DRS
REVIEW BY:	DRS
SHEET:	ES-2 OF 6



NOTE:
SEE SHEET 6 OF 6 FOR SOILS MAP,
DRAINAGE AREA MAPS AND SOILS DATA

STANCLIS INC
MIDDLETON RD.
T.M. 202 P. 2862 LOT 1
315/175, 794/247
ZONED B-3

STANCLIS INC
1025 MIDDLETON RD.
T.M. 202 P. 2862 LOT 2
315/175, 794/247
ZONED B-3

MARYLAND PROPERTIES GROUP LLC
112 BOUTWORTH LANE
T.M. 202, P. 618
6834/643
ZONED B-3

EXISTING 50' PRIVATE R/W
RDC PARKWAY & EX. DRAINAGE
AND UTILITY EASEMENT

NOTE:
INSTALL SSF PRIOR TO FUTURE
BUILDING CONSTRUCTION

NOTE:
ENTRANCE IMPROVEMENTS BY OTHERS.
SEE APPROVED SHA ESC PLANS

NOTE: SF CAN BE REMOVED WHEN
PAVEMENT BASE COURSE IS INSTALLED

SWM / SEDIMENT BASIN #1

EX. PROPOSED DRAINAGE AREA TO FORDGRAVE: 20.43 AC
EX. FUTURE CONSTRUCTION DRAINAGE AREA: 1.54 AC
SEE CITY OF ABERDEEN GRADING PERMIT 2020. THE
DESIGN OF SEDIMENT BASIN #1 HAS NOT BEEN RECORDED.

EX. PROPOSED DRAINAGE AREA TO FORDGRAVE:	20.43 AC
EX. FUTURE CONSTRUCTION DRAINAGE AREA:	1.54 AC
WET STORAGE REQUIRED:	30,734 Cu Ft
WET STORAGE PROVIDED:	41,818 Cu Ft
WET STORAGE ELEVATION:	148.00
DRY STORAGE REQUIRED:	26,774 Cu Ft
DRY STORAGE PROVIDED:	26,780 Cu Ft
DRY STORAGE ELEVATION:	142.00
WEIR CREST ELEVATION:	150.00
TOTAL STORAGE REQUIRED:	57,508 Cu Ft
TOTAL STORAGE PROVIDED:	68,600 Cu Ft
BOTTOM OF BASIN:	142.00
CLEAROUT ELEVATION:	144.82

EX. FOREBAY OVERFLOW EL. 155.00
W/ 10' WIDE GL. IRRIPAP PAD
OVER FILTER CLOTH

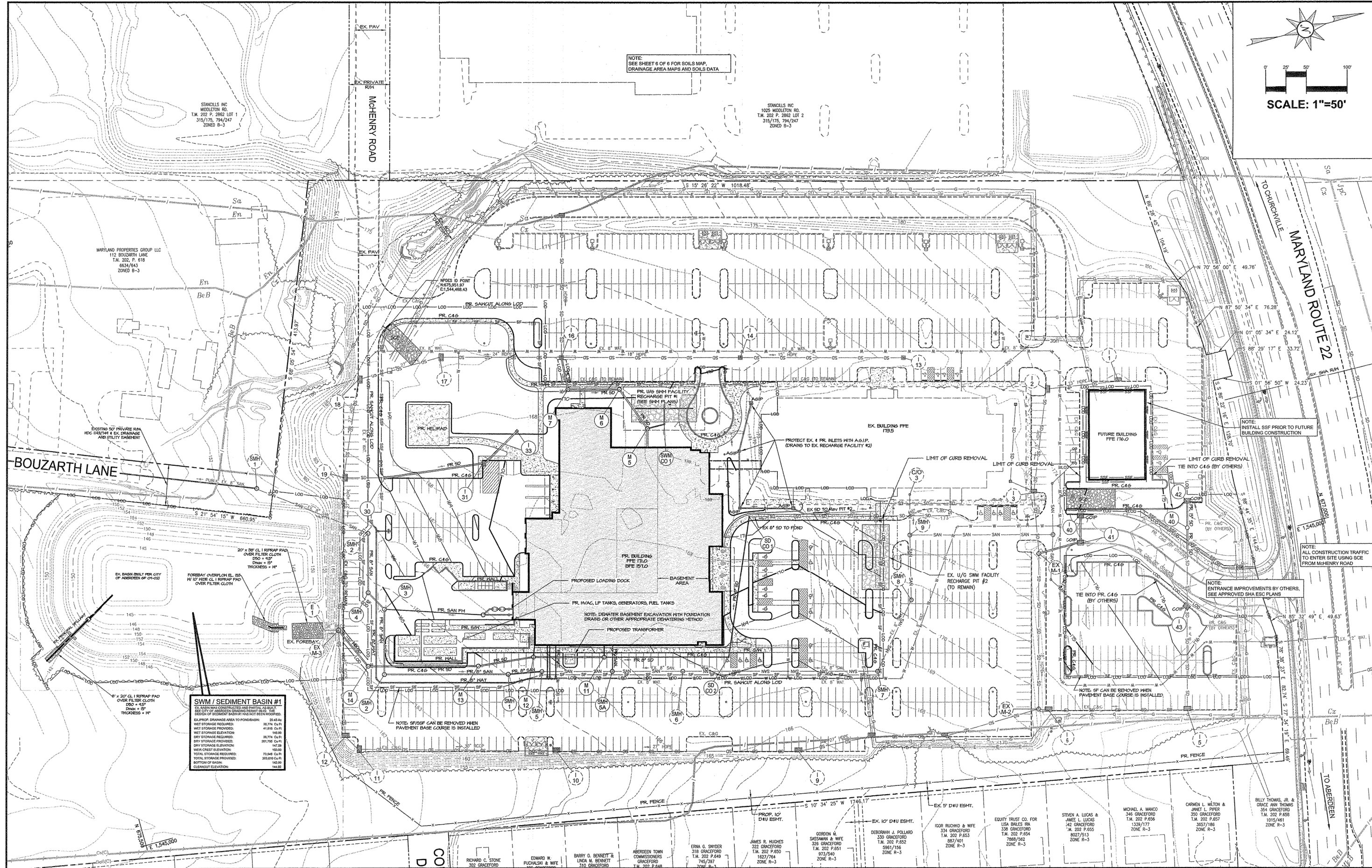
20' x 30' GL. IRRIPAP PAD
OVER FILTER CLOTH
D50 = 42"
THICKNESS = 4"

9' x 20' GL. IRRIPAP PAD
OVER FILTER CLOTH
D50 = 42"
THICKNESS = 4"

NOTE: SF/SSF CAN BE REMOVED WHEN
PAVEMENT BASE COURSE IS INSTALLED

BOUZARTH LANE

MARYLAND ROUTE 22



11. Copyright 2019 Morris & Ritchie Associates, Inc.
 11.1. Construction/ES/160204-4-ESC-01-PLAN-PROPOSED.dwg, 8/7/2019, 1:27:35 PM, 03/26/19

DATE	REVISIONS
19-06	GRADING PERMIT NUMBER
19-06	STORMWATER MANAGEMENT PERMIT NUMBER
19-06	PUBLIC WORKS AGREEMENT NUMBER

OWNER / DEVELOPER
UCH / UMMS REAL ESTATE TRUST
520 UPPER CHESAPEAKE DRIVE SUITE 405
BEL AIR, MARYLAND 21014
CONTACT: MR. PHIL CROCKER
PH: 443-643-1305

PROFESSIONAL CERTIFICATION
I (DAN SPIKER) HEREBY CERTIFY
THAT THESE DOCUMENTS WERE
PREPARED OR APPROVED BY ME,
AND THAT I AM A DULY LICENSED
PROFESSIONAL ENGINEER UNDER
THE LAWS OF THE STATE OF
MARYLAND, LICENSE NO. 32545,
EXPIRATION DATE: 01-19-2021.



MRA

MORRIS & RITCHIE ASSOCIATES, INC.
ENGINEERS, ARCHITECTS, PLANNERS, SURVEYORS & LANDSCAPE ARCHITECTS

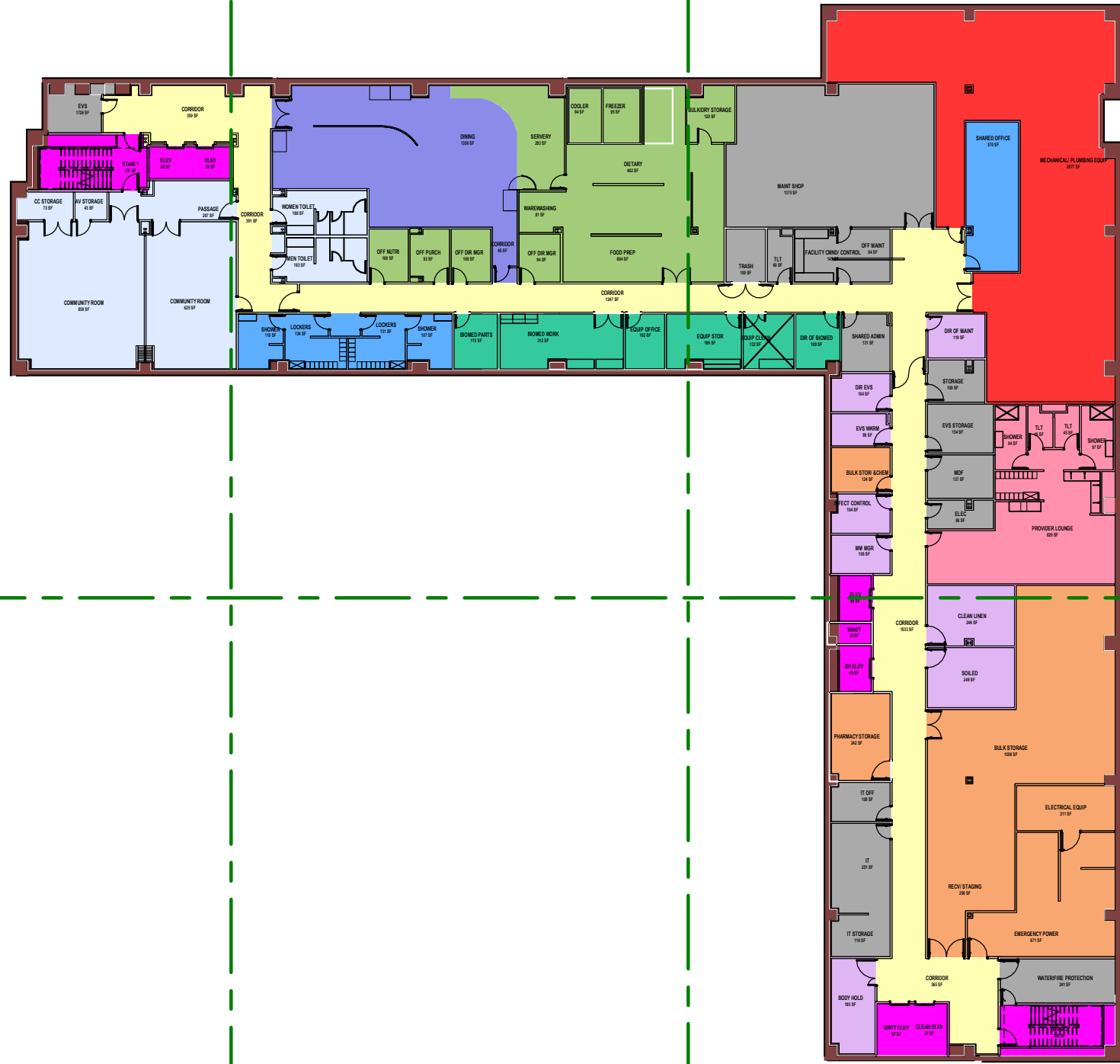
3445-A BOX HILL CORPORATE CENTER DRIVE
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EROSION & SEDIMENT CONTROL PLAN
PROPOSED CONDITIONS PLAN SHEET
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JOB NO:	15402x4
SCALE:	1" = 50'
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DRAWN BY:	JKC
DESIGN BY:	JKC/DRS
REVIEW BY:	DRS
SHEET:	ES-3 OF 6

HARFORD COUNTY, MARYLAND

F E D



DEPARTMENTS	Area
BIOMED	1,005 SF
CIRCULATION	3,488 SF
DIETARY	2,344 SF
ENGINEERING AND MAINTENANCE	3,388 SF
EXTERIOR WALL	1,766 SF
HOUSEKEEPING	1,290 SF
MECH	2,926 SF
PROVIDER LOUNGE/LKR	1,222 SF
PUBLIC DINING	1,478 SF
PUBLIC SPACE	2,306 SF
SHARED SPACE	944 SF
STORAGE	3,193 SF
VERTICAL CIRCULATION	1,076 SF

C B A

ERDMAN

One Erdman Place
P.O. Box 44975
Madison, Wisconsin
53717
Phone: (608) 410-8000
FAX: (608) 410-8500

**UNIVERSITY OF
MARYLAND -
UPPER
CHESAPEAKE
HEALTH**

MEDICAL CAMPUS

**ABERDEEN,
MARYLAND, 21001**



**LOWER LEVEL
OVERALL**

U100

Scale 1/32" = 1'-0"

JOB# 628620












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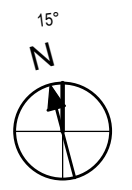
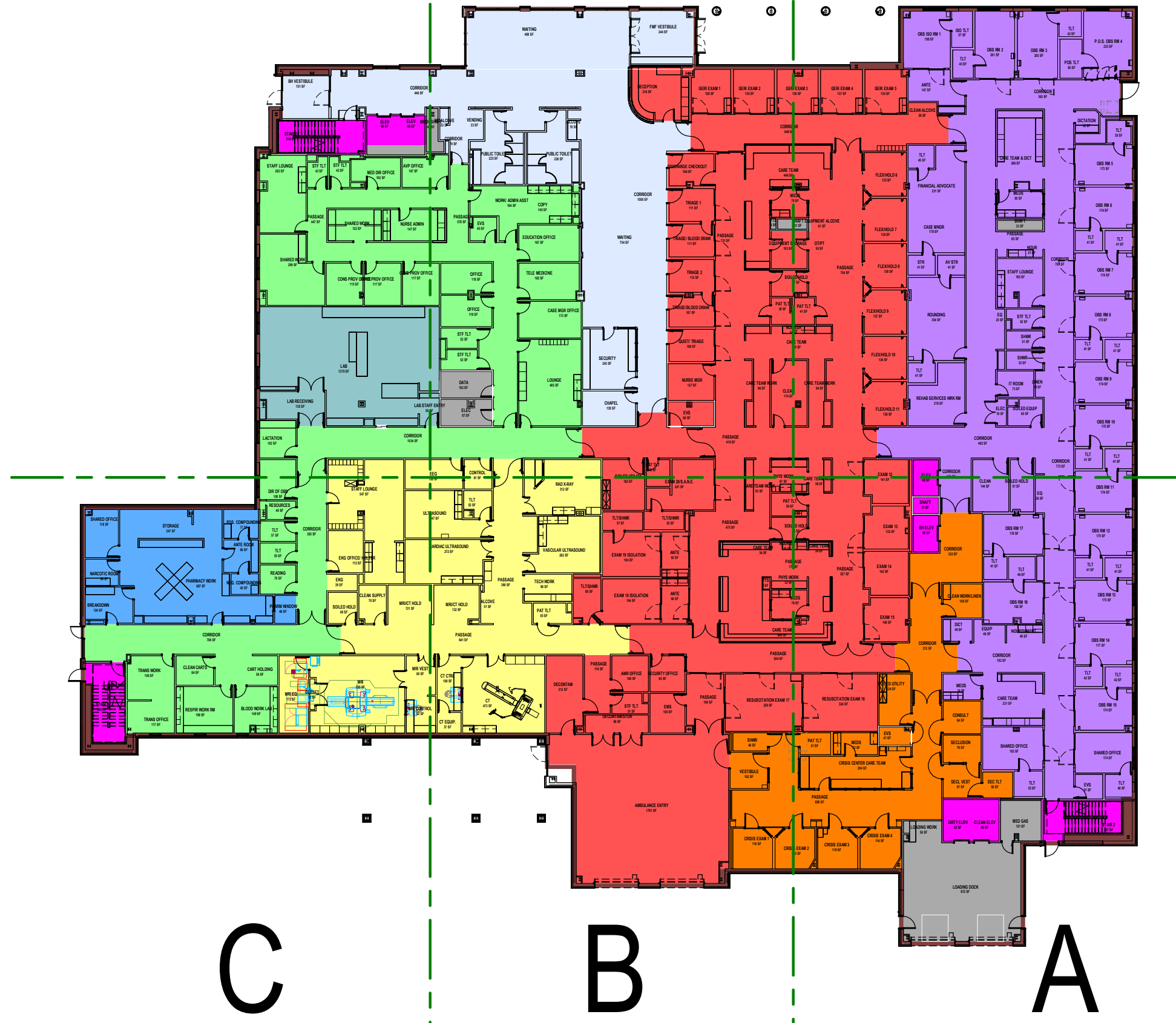
ERDMAN
 One Erdman Place
 P.O. Box 44975
 Madison, Wisconsin
 53717
 Phone: (608) 410-8000
 FAX: (608) 410-8500

**UNIVERSITY OF
 MARYLAND -
 UPPER
 CHESAPEAKE
 HEALTH**

MEDICAL CAMPUS

**ABERDEEN,
 MARYLAND, 21001**

DEPARTMENTS		Area
	ADMIN	7,574 SF
	BEHAVIORAL HEALTH CRISIS CENTER	3,408 SF
	EMERGENCY SERVICES	15,803 SF
	ENGINEERING AND MAINTENANCE	1,475 SF
	EXTERIOR WALL	1,585 SF
	IMAGING	5,573 SF
	LABORATORY	1,622 SF
	OBSERVATION	11,666 SF
	PHARMACY	1,602 SF
	PUBLIC SPACE	4,918 SF
	VERTICAL CIRCULATION	1,169 SF



C B A

**FIRST FLOOR
 OVERALL**

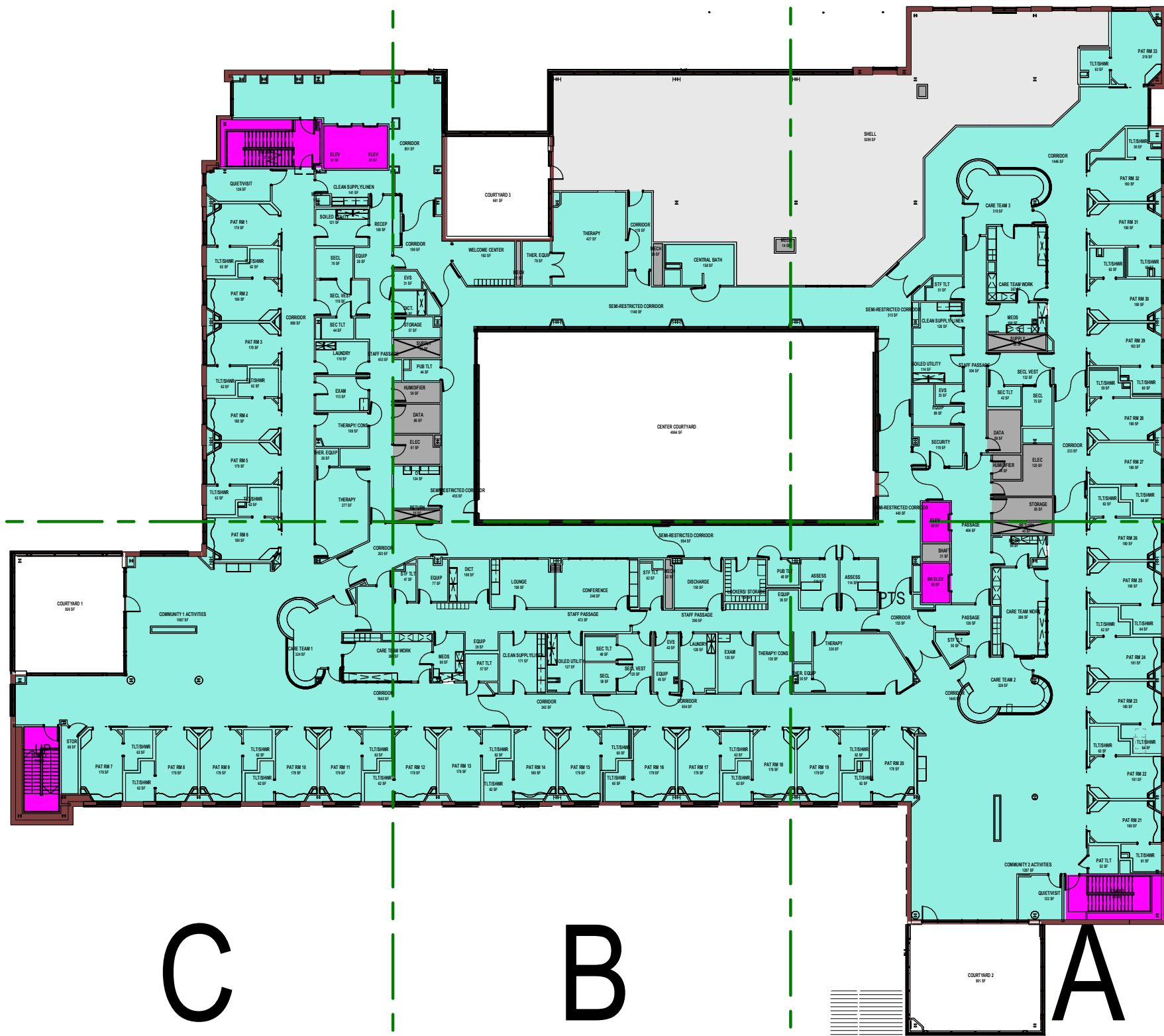
U101






Scale 1/32" = 1'-0"

JOB# 628620

F E D

C B A



DEPARTMENTS		Area
	ENGINEERING AND MAINTENANCE	1,001 SF
	EXTERIOR WALL	2,018 SF
	INPATIENT CARE SERVICES	34,977 SF
	SHELL	5,269 SF
	VERTICAL CIRCULATION	1,123 SF

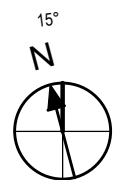
ERDMAN

One Erdman Place
P.O. Box 44975
Madison, Wisconsin
53717
Phone: (608) 410-8000
FAX: (608) 410-8500

UNIVERSITY OF
MARYLAND -
UPPER
CHESAPEAKE
HEALTH

MEDICAL CAMPUS

ABERDEEN,
MARYLAND, 21001

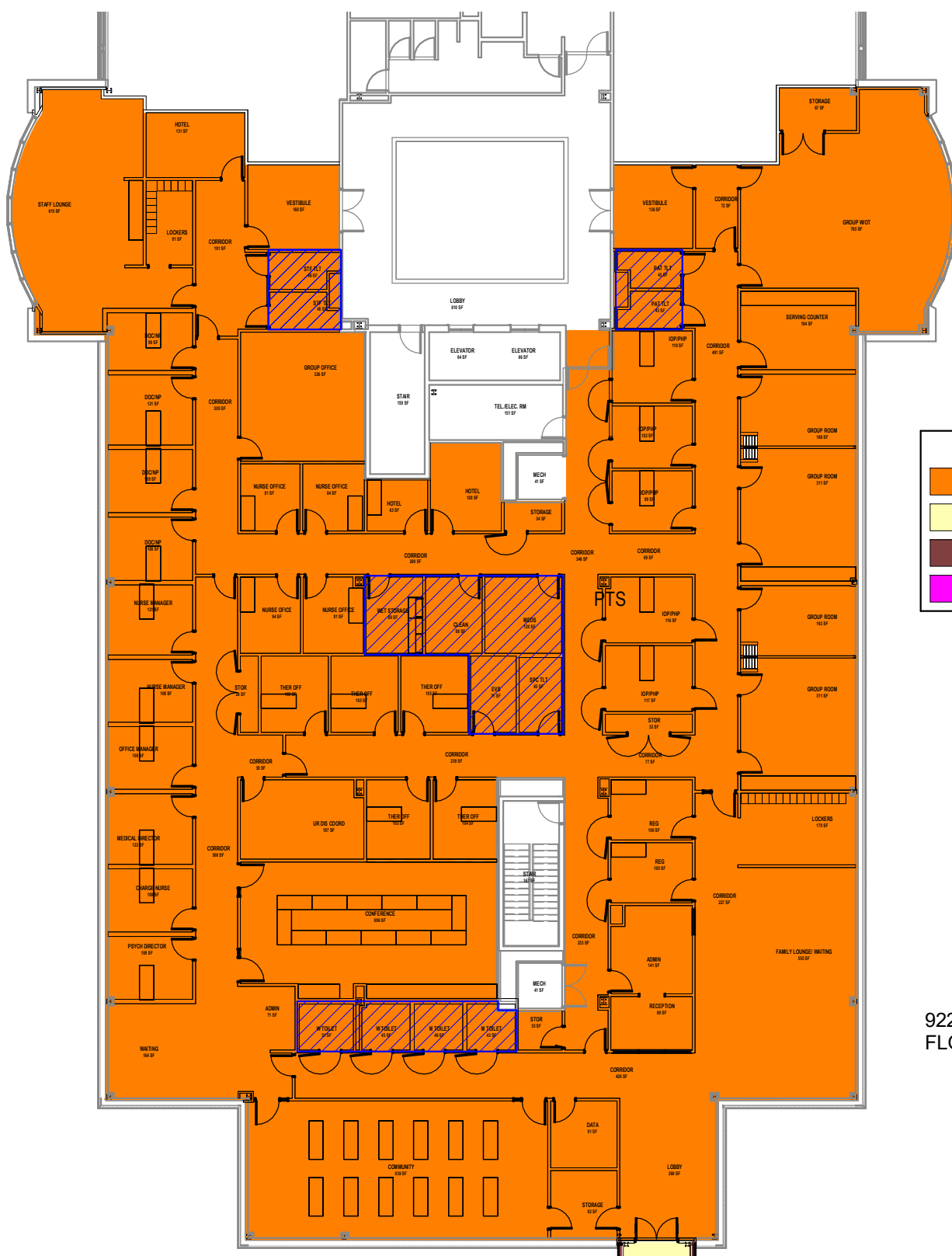



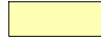


SECOND FLOOR
OVERALL


U 102

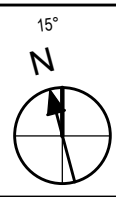
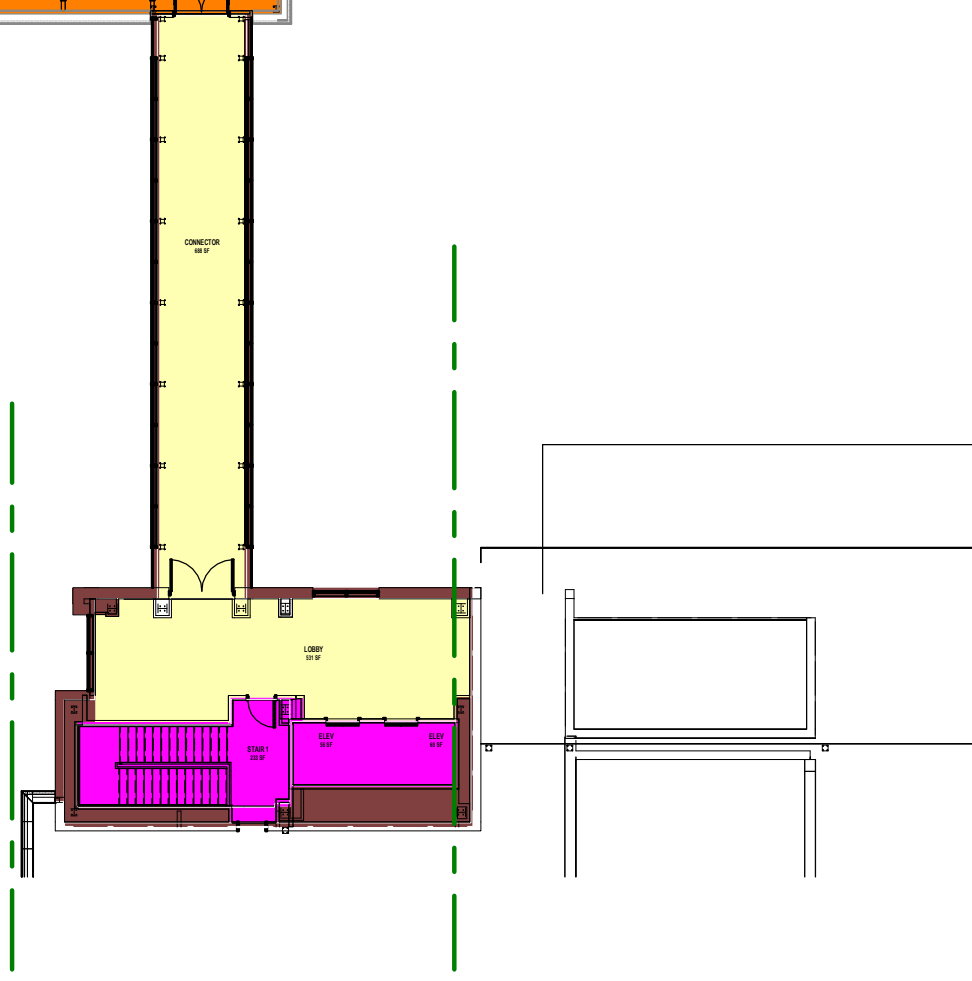
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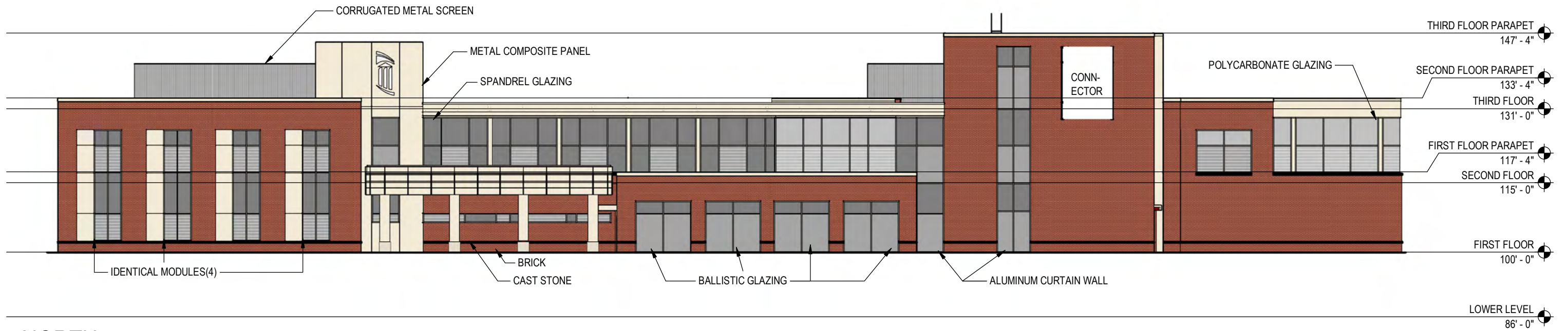
JOB# 628620



DEPARTMENTS		Area
	BEH. HEALTH OUTPATIENT CARE SERVICES	15,090 SF
	CIRCULATION	1,146 SF
	EXTERIOR WALL	409 SF
	VERTICAL CIRCULATION	387 SF

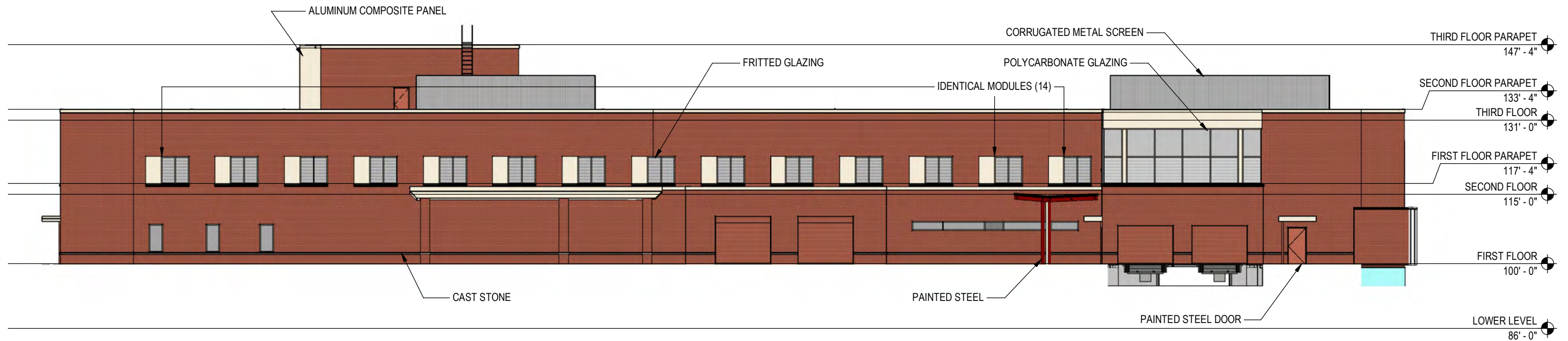
922 SF NEW RAISED FLOOR 





1 NORTH

SCALE: 3/64" = 1'-0"



2 SOUTH

SCALE: 3/64" = 1'-0"

ERDMAN
 Madison Dallas Denver Jensen Beach
 Los Angeles Nashville Seattle Washington DC

UNIVERSITY OF MARYLAND - UPPER
 CHESAPEAKE HEALTH
 MEDICAL CAMPUS
 ABERDEEN, MARYLAND, 21001

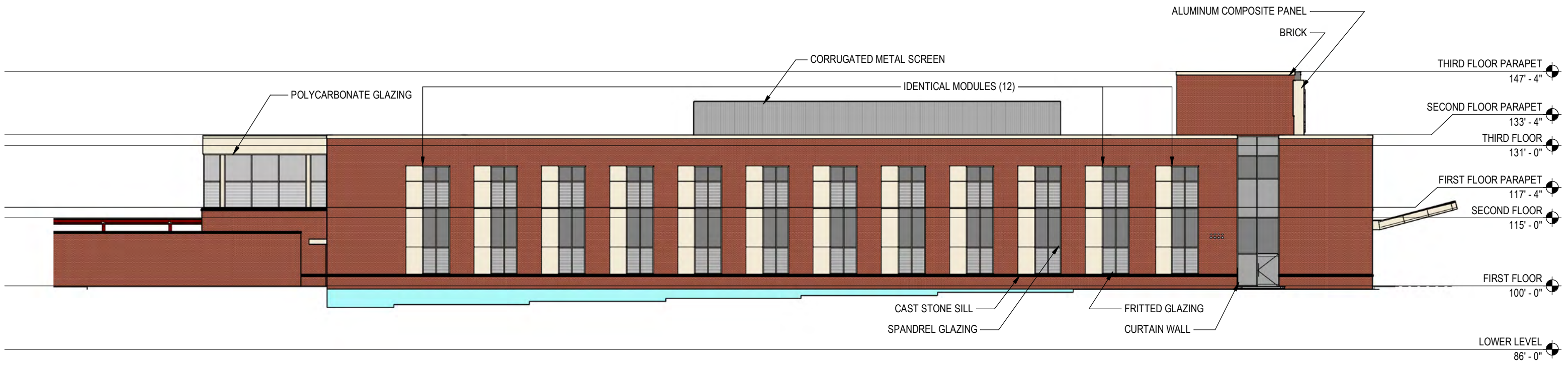
EXTERIOR ELEVATIONS

Project number 628620

Issue Date: 8/23/2018

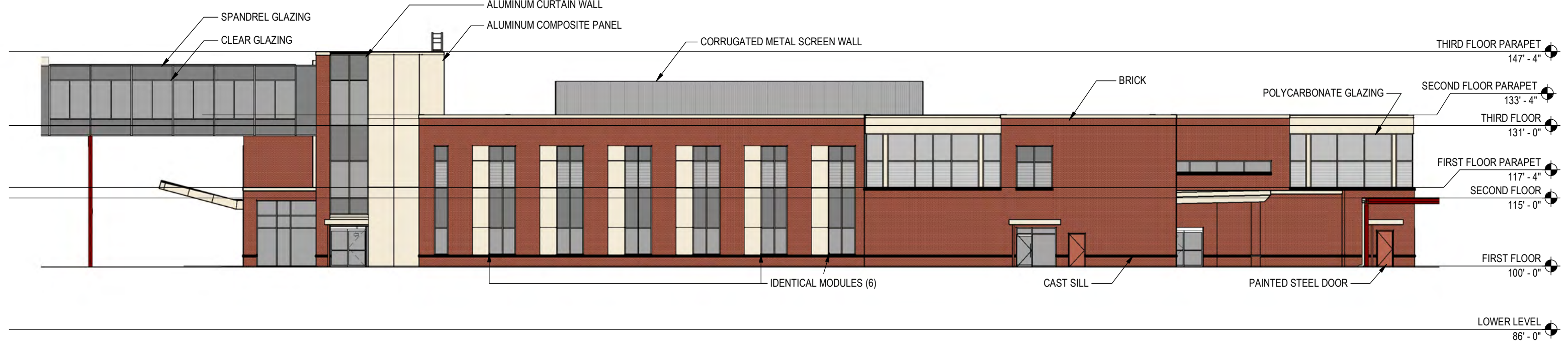
U201

Scale 3/64" = 1'-0"



1 EAST

SCALE: 3/64" = 1'-0"



2 WEST

SCALE: 3/64" = 1'-0"

ERDMAN
 Madison Dallas Denver Jensen Beach
 Los Angeles Nashville Seattle Washington DC

UNIVERSITY OF MARYLAND - UPPER
 CHESAPEAKE HEALTH
 MEDICAL CAMPUS
 ABERDEEN, MARYLAND, 21001

EXTERIOR ELEVATIONS		
Project number	628620	U202
Issue Date:	8/23/2018	
		Scale 3/64" = 1'-0"

EXHIBIT 3

2

DEED

THIS DEED, dated July 19, 2019, from MERRITT-AD, LLC, ("Grantor"), to UNIVERSITY OF MARYLAND - UPPER CHESAPEAKE HEALTH SYSTEM, INC., ("Grantee").

For consideration of Eighteen Million and No/100 Dollars (\$18,000,000.00) Grantor hereby grants, conveys and assigns to the Grantee, its successors and assigns, in fee simple, the real property located in Harford County, Maryland, and more particularly described on Exhibit A attached hereto and made a part hereof.

TOGETHER with all improvements thereupon, and the rights, alleys, ways, waters, easements, privileges, appurtenances and advantages belonging or appertaining thereto.

TOGETHER with the Release of Through Highway Controls dated July 12, 2019, granted by The State Highway Administration of the Department of Transportation acting for and on behalf of the State of Maryland and the Board of Public Works of Maryland to the within Grantor and recorded or intended to be recorded among the Land Records of Harford County, Maryland prior hereto.

TO HAVE AND TO HOLD the property hereby conveyed unto the Grantee, its successors and assigns, in fee simple, forever.

THE GRANTOR covenants to warrant specially the property hereby conveyed,

SUBJECT TO all matters of record on and prior to August 30, 2010, and all of the encumbrances set forth on Exhibit B attached hereto and made a part hereof.

THE GRANTOR covenants to execute such further assurances of the property as may be requisite.

GRANTOR hereby declares and affirms under the penalties of perjury that Grantor is a Maryland resident entity established more than 90 days prior to the date hereof and is exempt from the income tax withholding requirements of §10-912 of the Tax General Article, Annotate Code of Maryland.

75
40
90,000
AD
Date available 09/17/2019. Printed 10/16/2019.

HARFORD COUNTY CIRCUIT COURT (Land Records) JJR 13441, p. 0321, MSA_CE54_13441

LR - Deed (w Taxes) Rec
ST no NR 75.00
Name: -
Ref: 212
LR - Deed (with Taxes)
Surcharge 40.00
LR - Deed State
Transfer Tax 90,000.00
SubTotal: 90,115.00
Total: 95,245.00
09/13/2019 10:31
CC12-KB
#12704415 CC0302 -
Harford
County/CC03.02.01 -
Register 01

TJB
4

IN WITNESS WHEREOF, the Grantor has caused this Deed to be duly executed on its behalf by its duly authorized officer.

WITNESS:

MERRITT-AD, LLC

Cynthia A. Brown

By: Scott E. Dorsey
Scott E. Dorsey
CEO

State of Maryland, BALTIMORE County, to wit:

I HEREBY CERTIFY that on July 19, 2019, before me, a Notary Public of the State of Maryland, personally appeared Scott E. Dorsey, who acknowledged himself to be the CEO of Merritt-AD, LLC (the "Company"), and that he, as such CEO, being authorized so to do, executed the foregoing Deed for the purposes therein contained by signing, in my presence, the name of the Company by himself as such officer.

WITNESS my hand and Notarial Seal.



[Signature]
Notary Public

My Commission Expires: 5/8/23

ALL TAXES PAID 19/20
CITY OF ABERDEEN JK
FINANCE DIRECTOR 8/6/19

HARFORD COUNTY CIRCUIT COURT (Land Records) JJR 13441, p. 0322, MSA_CE54_13447. Date available 09/17/2019. Printed 10/16/2019.

CERTIFICATION

This is to certify that the within instrument was prepared by or under the supervision of the undersigned attorney duly admitted to practice before the Court of Appeals of Maryland.

Cynthia A. Berman

AFTER RECORDATION RETURN TO:

MID-ATLANTIC TITLE, LLC
100 WEST ROAD
SUITE 215
TOWSON, MARYLAND 21204

18. H. - 1502

HARFORD COUNTY, MARYLAND
TRANSFER TAX PD \$ 180,000.00 *all*
ALL OTHER TAXES PAID 9/11/19

PROPERTY PRESENTLY NOT ON WATER
& SEWER SYSTEM PER: *all*
DATE: 9/11/19 HARFORD COUNTY

HARFORD COUNTY MARYLAND
RECORDATION TAX PD \$ 13300.00
PER *all* DATE *9/11/19*

HARFORD COUNTY CIRCUIT COURT (Land Records) JJR 13441, p. 0323, MSA_CE54_13447. Date available 09/17/2019. Printed 10/16/2019.

EXHIBIT A

Property Description

Parcel 1

35.633 Acre Parcel of Land, Land of Chesapeake Bank of Maryland, City of Aberdeen, Second Election District, Harford County, Maryland.

Beginning for the same at an X-cut heretofore set in a concrete flume on the northerly side of Bel Air Avenue and at the beginning point of deed from 612 Aberdeen Venture, a Maryland general partnership, and Remle, Inc., a Maryland corporation, to 612 LLC, a Maryland limited liability company, dated July 30, 2003 and recorded among the Land Records of Harford County, Maryland in Liber JJR. 4825, Folio 0264, thence binding on the said Bel Air Avenue and on the first line of the said deed, as now surveyed, with bearings referred to the Maryland Coordinate System (NAD'83/91),

1. North 41° 14' 36" West 99.61 feet to a "CNA" pin & cap heretofore set, thence leaving the said Bel Air Avenue and binding on all of the second through ninth lines of the aforesaid deed, eight courses, viz:
2. North 18° 50' 39" East 190.58 feet to a "CNA" pin & cap heretofore set,
3. North 58° 32' 12" West 66.35 feet to a pipe heretofore set on the southeasterly side of Bouzarth Lane,
4. North 18° 42' 50" East 200.20 feet along the southeasterly side of Bouzarth Lane to a "CNA" pin & cap heretofore set,
5. North 68° 43' 13" West, crossing the said Bouzarth Lane, 51.74 feet to a "CNA" pin & cap heretofore set,
6. North 20° 11' 52" East 364.04 feet along the northwesterly side of Bouzarth Lane to a "CNA" pin & cap heretofore set,
7. North 21° 54' 15" East 661.69 feet along the southeasterly side of Bouzarth Lane to a "CNA" pin & cap heretofore set
8. North 68° 05' 56" West, leaving the said Bouzarth Lane, 363.97 feet to a "CNA" pin & cap heretofore set, and
9. North 15° 26' 22" East 1030.22 feet to a "CNA" pin & cap heretofore set and to intersect the southerly right of way line of the Northern Freeway, Maryland Route

22, as shown on State Roads Commission Plat Nos. 37395 and 37396, thence binding on the said right of way line and on the tenth through fourteenth lines of the first mentioned deed, five courses, viz,

10. By a non-tangent curve to the right with a radius of 2177.83 feet and an arc length of 89.92 feet, said curve being subtended by a chord bearing North $86^{\circ} 21' 30''$ East 89.91 feet, to a "CNA" pin & cap heretofore set,

11. North $70^{\circ} 50' 34''$ East 100.57 feet to a "CNA" pin & cap heretofore set at a point of curvature,

12. By a non-tangent curve to the right with a radius of 2208.83 feet and an arc length of 337.31 feet, said curve being subtended by a chord bearing South $85^{\circ} 35' 04''$ East 336.98 feet, to a "CNA" pin & cap heretofore set

13. South $87^{\circ} 45' 00''$ East 143.88 feet to a "CNA" pin & cap heretofore set, and

14. South $87^{\circ} 29' 05''$ East 69.69 feet to a "CNA" pin & cap heretofore set, thence leaving the aforesaid Northern Freeway and binding on all of the fifteenth line of the aforesaid deed, binding in part on the rear of Lots 1 through 10 as shown on the plat entitled "Aberdeen Hills - Section I" and recorded among the aforesaid Land records in Plat Book GCB 5, Folio 29, and binding in part on the rear of Lots 30 through 27, the west end of Colaine Drive, and Lots 25 through 19 as shown on the plat entitled "Paradise Manor Section A" and recorded among the aforesaid Land Records in Plat Book GCB 4, Page 29,

15. South $10^{\circ} 34' 25''$ West 1839.80 feet to a "CNA" pin and cap heretofore set at the southwest corner of the said Lot 19 and to intersect the north side of Lot 9 as shown on the plat entitled "Plat of Brookhaven" and recorded among the aforesaid Land Records in Plat Book GCB 4, Page 70, thence binding on the sixteenth line of the aforesaid deed and on the division line between the said Lots 9 and 19,

16. South $78^{\circ} 48' 14''$ West 26.25 feet to a 1" pipe heretofore set, thence binding on the west side of the aforesaid Lot 9 and binding on the seventeenth line of the aforesaid,

17. South $11^{\circ} 01' 20''$ West 100.07 feet to a "CNA" pin and cap heretofore set on the northern side of Burkley Avenue and the south side of Lot 9 of the last-mentioned plat, thence binding on the said Burkley Avenue and the said Lot 9 and binding on the eighteenth line of the aforesaid deed,

18. North 88° 51' 32" East 4.00 feet to a "CNA" pin and cap heretofore set, thence leaving the aforesaid Lot 9 and crossing the said Burkley Avenue and binding on the nineteenth line of the aforesaid deed,

19. South 10° 52' 52" West 41.99 feet to a "CNA" pin and cap heretofore set on the south side of the said Burkley Avenue and on the east side of Lot 8 as shown on the last mentioned plat, thence binding on the said Burkley Avenue and on the twentieth line of the aforesaid deed

20. South 88° 03' 17" West 4.01 feet to a "CNA" pin and cap heretofore set, thence leaving the said Burkley Avenue and binding on the west side of Lots 8 through 5 and part of Lot 4 as shown on the last mentioned plat, and binding on the twenty-first line of the aforesaid deed,

21. South 10° 58' 16" West 459.49 feet to a metal fence post heretofore set, thence leaving the said Lot 4 and binding on the twenty-second through twenty-sixth lines of the aforesaid deed, five courses, viz:

22. North 55° 27' 41" West 105.89 feet to a "CNA" pin & cap heretofore set,

23. North 55° 27' 41" West 285.46 feet to a "CNA" pin & cap heretofore set,

24. South 18° 41' 00" West 234.89 feet to a pipe heretofore set,

25. North 60° 22' 59" West 60.67 feet to a "CNA" pin & cap heretofore set, and

26. South 18° 21' 31" West 223.19 feet to the place of beginning.

Containing 35.633 acres of land, more or less.

Being also Lots 1 and 2 as shown on that certain final plat of subdivision entitled "Aberdeen Corporate Park" dated September 14, 2010, and recorded among the Land Records of Harford County, Maryland in Liber J.J.R. No. 136, No. 37.

Together with the benefit of the Utilities, Landscaping, Lighting and Signage easements as set forth in Paragraph 4 of Agreement regarding Mc Henry Road dated August 30, 2010 by and between Merritt - AD, LLC, and Stancills Inc., recorded among the Land Records of Harford County in Liber J.J.R. No. 8811, folio 226.

Saving and Excepting all of that land conveyed by Merritt-AD, LLC to the State Highway Administration of the Department of Transportation pursuant to a Deed dated April 10, 2014, and recorded among the Land Records of Harford County, Maryland in Liber J.J.R. No. 10717, folio 1.

Parcel 2

0.711 Acre Parcel of Land, Land of Stancills, Inc., City of Aberdeen, Second Election District, Harford County, Maryland.

Beginning for the same at a point at the southwesterly corner of Parcel "A" as shown on a plat entitled "Final Plat, Stancill's Middleton Road" and recorded among the Land Records of Harford County, Maryland in Plat Book CGH 88, Folio 79, said point being in and distant 49.84 feet from the beginning of the ninth or North 15°25'10" East 1030.26 foot line of deed from 612 Aberdeen Venture, a Maryland general partnership, and Remle, Inc., a Maryland corporation, to 612 LLC, a Maryland limited liability company, dated July 30, 2003 and recorded among the said Land Records in Liber JJR. 4825, Folio 264, thence leaving the said ninth line and binding on the southerly and southwesterly outline of the said Parcel "A", as now surveyed, with bearings referred to the Maryland Coordinate System (NAD'83/91), four courses, viz:

1. North 74° 33' 38" West 447.64 feet to a point of curvature
2. By a tangent curve to the right with a radius of 275.00 feet and an arc length of 116.96 feet, said curve being subtended by a chord bearing North 62° 22' 35" West 116.08 feet, to a point of tangency
3. North 50° 11' 32" West 46.15 feet, and
4. South 84° 48' 28" West 21.21 feet to a point and to intersect the southeasterly right of way line of Middleton Road as shown on the last mentioned plat, thence binding thereon,
5. North 39° 48' 28" East 80.00 feet to a "Corp 342" pin & cap heretofore set, thence leaving the said Middleton Road and binding on the northeasterly and northerly outline of the aforesaid
6. South 05° 11' 32" East 21.21 feet to a "Corp 342" pin & cap heretofore set,
7. South 50° 11' 32" East 46.15 feet to a to a "Corp 342" pin & cap heretofore set at a point of curvature,
8. By a tangent curve to the left with a radius of 225.00 feet and an arc length of 95.69 feet, said curve being subtended by a chord bearing South 62° 22' 35" East 94.97 feet, to a point of tangency, and
9. South 74° 33' 38" East 447.64 feet to a to a "Corp 342" pin & cap heretofore set and to intersect the aforesaid ninth line of the aforesaid deed, thence

binding reversely on part of the said ninth line and binding on the southerly end of the aforesaid Parcel "A",

10. South 15° 26' 22" West 50.00 feet to the place of beginning, Containing 0.711 acres of land, more or less.

Being all of Parcel "A" as shown on a plat entitled "Final Plat, Stancill's Middleton Road" and recorded among the Land Records of Harford County, Maryland in Plat Book CGH 88, Folio 79;

Being also the land conveyed by and described in a deed from Stancills, Inc. to Merritt-AD, LLC dated August 30, 2010 and recorded among the Land Records of Harford County, Maryland in Liber J.J.R. No. 8811, Folio 206.

EXHIBIT B

Encumbrances

- All those rights, ways, and encumbrances shown on that certain final plat of subdivision entitled "Aberdeen Corporate Park" dated September 14, 2010, and recorded among the Land Records of Harford County, Maryland in Liber J.J.R. No. 136, No. 37.
- Donation of Grant of Easement dated June 20, 2019, granted by Merritt-AD, LLC to The State of Maryland and recorded among the Land Records of Harford County in Liber 13334, folio 470.
- Agreement Regarding McHenry Road dated August 30, 2010 by and between Merritt-AD, LLC and Stancills Inc. as recorded among the aforesaid Land Records in Liber JJR, No. 8811, folio 226.
- Amended, Restated and Corrective Declaration of Restrictive Covenants dated September 27, 2010 by Merritt-AD, LLC as recorded among the aforesaid Land Records in Liber JJR, No. 8840, Folio 427.
- Right of Way Agreement dated November 5, 2010 by and between Merritt-AD, LLC and Baltimore Gas and Electric Company as recorded among the aforesaid Land Records in Liber JJR, No. 8967, Folio 462.
- State Highway Administration Plat as recorded among the aforesaid Land Records in Plat Book 58184.
- Deed dated April 10, 2014 by and between Merritt-AD, LLC and The State of Maryland as recorded among the aforesaid Land Records in Liber JJR, No. 10717, Folio 0001.
- Second Amendment to Operation and Easement Agreement dated August 30, 2010 by and between Stancills, Inc. and Target Corporation as recorded among the aforesaid Land Records in Liber JJR, No. 8811, folio 214.

**MARYLAND
FORM
WH-AR**

**Certification of Exemption from Withholding Upon
Disposition of Maryland Real Estate Affidavit of
Residence or Principal Residence**

2019

Based on the certification below, Transferor claims exemption from the tax withholding requirements of §10-912 of the Tax-General Article, Annotated Code of Maryland. Section 10-912 provides that certain tax payments must be withheld and paid when a deed or other instrument that effects a change

in ownership of real property is presented for recordation. The requirements of §10-912 do not apply when a transferor provides a certification of Maryland residence or certification that the transferred property is the transferor's principal residence.

1. Transferor Information

Name of Transferor Merritt-AD, LLC

2. Description of Property (Street address. If no address is available, include county, district, subdistrict and lot numbers).

Property ID #02-113775 and 02-033658

3. Reasons for Exemption

Resident Status As of the date this form is signed, I, Transferor, am a resident of the State of Maryland.

Transferor is a resident entity as defined in Code of Maryland Regulations (COMAR)03.04.12.02B(11), I am an agent of Transferor, and I have authority to sign this document on Transferor's behalf.

Principal Residence Although I am no longer a resident of the State of Maryland, the Property is my principal residence as defined in IRC 121 (principal residence for 2 (two) of the last 5 (five) years) and is currently recorded as such with the State Department of Assessments and Taxation.

Under penalty of perjury, I certify that I have examined this declaration and that, to the best of my knowledge, it is true, correct, and complete.

3a. Individual Transferors

Witness

Name

**Date

Signature

3b. Entity Transferors

Witness/Attest

Merritt-AD, LLC

Name of Entity

By

Scott E. Dorsey

07/19/19

Name

**Date

CEO

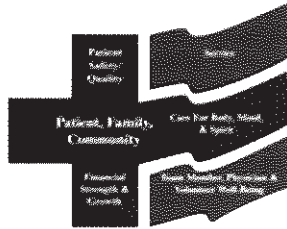
Title

** Form must be dated to be valid.

Note: Form is only valid if it was executed on the date the Property was transferred and is properly recorded with the Clerk of the Court.


To the Clerk of the Court: Only an un-altered Form WH-AR should be considered a valid certification for purposes of Section 10-912.

EXHIBIT 4



Upper Chesapeake Health
Subject: Estimate of Charges

Origin Date: 1/7/11

Approved by: 
Craig Willig, Vice President of Finance

To provide for transparency in health care pricing

Policy

Upper Chesapeake Health (UCH) shall publicly disclose, on a continuous basis, price estimates for such items, products, services, or procedures in accordance with current Legislation.

Manner of Disclosure

- Shall be made in an open and conspicuous manner;
- Shall be made available at the point of service, in print, and on the Internet; and
- UCH provides estimated charges for the most commonly used inpatient, outpatient, and ancillary services. The information is reviewed semi-annually by the Director of Reimbursement and updated when appropriate.

The amounts are estimates of charges for hospital procedures and services only.

Procedures

UCH promptly responds to individual requests for current charges for specific services/procedures.

- Patients seeking estimates of procedures/services that are not listed on the UCH Common Procedure chart will be encouraged to call the Cashier (443-643-1663).
- The UM Upper Chesapeake Health website will include a listing of current rates for common services; to be updated semi-annually
- If the Cashier is unable to provide the estimate, the Director of Reimbursement will be consulted.
- An estimate will be provided within three business days of receiving the request.

All Patient Accounting, Patient Access, Guest Services, and Administrative Personnel are knowledgeable of the process for providing estimates of charges.

DEVELOPER:

Patient Access, UCH

Reviewed / Revised: 7/1/17

ORIGIN DATE: 1/2011

NEXT REVIEW DATE: 7/2018

EXHIBIT 5

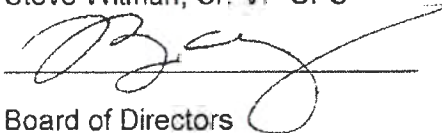
Upper Chesapeake Health

Subject: Financial Assistance Policy

Effective Date: 10/2018

Approved by: 

Steve Witman, Sr. VP CFO


Board of Directors

To provide financial relief to patients unable to meet their financial obligation to University of Maryland Upper Chesapeake Health.

1. Policy

- a. This policy applies to the University of Maryland Upper Chesapeake Health (UM UCH) facilities to include:
 - i. University of Maryland Upper Chesapeake Medical Center
 - ii. University of Maryland Harford Memorial Hospital.UM UCH is committed to providing financial assistance to persons who have health care needs and are uninsured, underinsured, ineligible for a government program, or otherwise unable to pay, for all medically necessary care will be covered based on their individual financial situation.
- b. It is the policy of UM UCH to provide Financial Assistance (FA) based on indigence or high medical expenses (Medical Financial Hardship program) for patients who meet specified financial criteria and request such assistance. The purpose of the following policy statement is to describe how applications for FA should be made, the criteria for eligibility, and the steps for processing applications.
- c. UM UCH will post notices of availability at appropriate intake locations as well as the Patient Accounting Office. Notice of availability will also be sent to patients on patient bills. A Patient Billing and Financial Assistance Information Sheet will be provided before discharge and will be available to all patients upon request and without charge, both by mail and in the emergency room and admission areas. A written estimate of total charges, excluding the emergency department, will be available to all

patients upon request. This policy, the Patient Billing and Financial Information Sheet, and the Financial Assistance Application will also be conspicuously posted on the UM UCH website (<https://www.umms.org/uch/patients-visitors/for-patients/financial-assistance>).

- d. FA may be extended when a review of a patient's individual financial circumstances has been conducted and documented. This may include a review of the patient's existing medical expenses and obligations, including any accounts having gone to bad debt.
- e. Payments made for care received during the financial assistance eligibility window that exceed the patients determined responsibility will be refunded if that amount exceeds \$5.00
 - i. Collector notes, and any other relevant information, are deliberated as part of the final refund decision; in general refunds are issued based on when the patient was determined unable to pay compared to when the payments were made
 - ii. Patients documented as uncooperative within 30 days after initiation of a financial assistance application are ineligible for a refund
- f. UM UCH retains the right in its sole discretion to determine a patient's ability to pay. All patients presenting for emergency services or diagnosed-cancer care will be treated regardless of their ability to pay, except as noted under 2. d. iv. below.

2. Program Eligibility

- a. Consistent with our mission to deliver compassionate and high quality healthcare services and to advocate for those who do not have the means to pay for medically necessary care, UM UCH strives to ensure that the financial capacity of people who need health care services does not prevent them from seeking or receiving care. To further the UM UCH commitment to our mission to provide healthcare to the surrounding community, UM UCH reserves the right to grant financial assistance without formal application being made by our patients.
- b. Specific exclusions to coverage under the Financial Assistance Program:
 - i. Physician charges are excluded from UM UCH's FA policy. Patients who wish to pursue FA for physician related bills must contact the physician directly. For a list of physicians providing emergency and other medically necessary care in the hospital facility, whose services are not covered under this policy, please contact our Financial Assistance Department at (443) 843-5092.

- ii. Generally, the FA program is not available to cover services that are 100% denied by a patient's insurance company; however, exceptions may be made on a case by case basis considering medical and programmatic implications
 - iii. Cosmetic or other non-medically necessary services
- c. Patients may become ineligible for FA for the following reasons:
 - i. Have insurance coverage through an HMO, PPO, Workers Compensation, Medicaid, Motor Vehicle or other insurance programs that deny access to UM UCH due to insurance plan restrictions/limits
 - ii. Refusal to be screened for other assistance programs prior to submitting an application to the FA program
- d. Determination for Financial Assistance eligibility will be based on assets, income, and family size. Please note the following:
 - i. Liquid assets greater than \$15,000 for individuals, and \$25,000 for families will disqualify the patient for 100% assistance.
 - ii. Equity of \$150,000 in a primary residence will be excluded from the calculation for determination of financial assistance; and
 - iii. Retirement assets, regardless of balance, to which the IRS has granted preferential tax treatment as a retirement account, including but not limited to, deferred compensation plans qualified under the IRS code or nonqualified deferred compensation plans will not be used for determination of financial assistance.
 - iv. Non-citizens/non-residents of the United States may only qualify for Financial Assistance under these circumstances: 1. an initial visit for emergency care or 2. if qualified for presumptive Medical Assistance upon inpatient admission or prior to outpatient treatments for cancer care, and only after a determination by the Financial Counselor/Director of Patient Accounting and/or V.P. of Finance. See the Upper Chesapeake Health Self Pay Billing policy for criteria for beginning outpatient cancer care for these patients.
- e. Patients who indicate they are unemployed and have no insurance coverage shall be required to submit a FA application unless they meet Presumptive FA (see section 3 below) eligibility criteria. If a patient qualifies for COBRA coverage, the patient's financial ability to pay COBRA insurance premiums shall be reviewed by the Financial Counselor and recommendations shall be made to Senior Leadership. Individuals with the financial capacity to purchase health insurance shall be encouraged to do so, as a means of assuring access to health care services and for their overall personal health.

- f. Free medically necessary care will be awarded to patients with family income at or below 200 percent of the Federal Poverty Level (FPL).
- g. Reduced-cost, medically necessary care will be awarded to low-income patients with family income between 200 and 300 percent of the FPL
- h. If a patient requests the application be reconsidered after a denial determination made by the Financial Counselor, the Director of Patient Accounting will review the application for final determination.
- i. Payment plans can be offered for all self-pay balances by our Self Pay Vendor.

3. Presumptive Financial Assistance

- a. Patients may also be considered for Presumptive Financial Assistance eligibility with proof of enrollment in one of the programs listed below. There are instances when a patient may appear eligible for FA, but there is no FA form on file. Often there is adequate information provided by the patient or through other sources, which could provide sufficient evidence to provide the patient with FA. In the event there is no evidence to support a patient's eligibility for FA, UM UCH reserves the right to use outside agencies or information in determining estimated income amounts for the basis of determining financial assistance eligibility and potential reduced care rates. Once determined, due to the inherent nature of presumptive circumstances, the only financial assistance that can be granted is a 100-percent write-off of the account balance. Presumptive FA eligibility shall only cover the patient's specific date of service. Presumptive eligibility may be determined on the basis of individual life circumstances that may include:
 - i. Active Medical Assistance pharmacy coverage
 - ii. Special Low Income Medicare Beneficiary (SLMB) coverage (covers Medicare Part B premiums)
 - iii. Homelessness
 - iv. Medical Assistance and Medicaid Managed Care patients for services provided in the ED beyond coverage of these programs
 - v. Maryland Public Health System Emergency Petition (EP) patients (balance after insurance)
 - vi. Participation in Women, Infants and Children Program (WIC)
 - vii. Supplemental Nutritional Assistance Program (SNAP)
 - viii. Eligibility for other state or local assistance programs
 - ix. Deceased with no known estate
 - x. Determined to meet eligibility criteria established under former State Only Medical Assistance Program

- xii. Low-income household Energy Assistance Program
 - xiii. Self-Administered Drugs (in the outpatient environment only)
 - xiv. Medical Assistance Spenddown amounts
- b. Specific services or criteria that are ineligible for Presumptive FA include:
- i. Uninsured patients seen in the ED under EP will not be considered under the presumptive FA program until the Maryland Medicaid Psych program has been billed

4. Procedures

- a. The Financial Counselor will complete an eligibility check with the Medicaid program to verify whether the patient has current coverage
- b. The Financial Counselor will consult via phone or meet with patients who request FA to determine if they meet preliminary criteria for assistance.
 - i. To facilitate this process each applicant must provide information about family size and income. To help applicants complete the process, we will provide an application that will let them know what paperwork is required for a final determination of eligibility
 - ii. All applications will be tracked and after eligibility is determined, a letter of final determination will be submitted to the patient
 - iii. Patients will have fifteen days to submit required documentation to be considered for eligibility. The patient may re-apply to the program and initiate a new case if the original timeline is not adhered to. For any episode of care, the financial assistance application process will be open up to at least 240 days after the first post-discharge patient bill for the care is sent.
- c. There will be one application process for UM UCH. The patient is required to provide a completed FA application. In addition, the following may be required:
 - i. A copy of their most recent Federal Income Tax Return (if married and filing separately, then also a copy of spouse's tax return)
 - ii. Proof of disability income (if applicable)
 - iii. A copy of their three most recent pay stubs (if employed) or other evidence of income of any other person whose income is considered part of the family income
 - iv. A Medical Assistance Notice of Determination (if applicable)
 - v. Proof of U.S. citizenship or lawful permanent residence status (green card)
 - vi. Reasonable proof of other declared expenses may be taken in to consideration

-
- vii. If unemployed, reasonable proof of unemployment such as statement from the Office of Unemployment Insurance, a statement from current source of financial support, etc.
 - viii. A Verification of No Income Letter (if there is no evidence of income)
 - ix. Three most recent bank statements

Written request for missing information will be sent to the patient. Where appropriate, oral submission of needed information will be accepted.

- d. In addition to qualifying for Financial Assistance based on income, a patient can qualify for FA either through lack of sufficient income, insurance or catastrophic medical expenses based on the Financial Hardship criteria discussed below. Within two (2) business days following a patient's request for Financial Assistance, application for Medical Assistance, or both, the hospital will make a determination of probable eligibility. Completed applications will be forwarded to the Manager of Patient Accounting who will determine approval for adjustments up to \$10,000. Adjustments of \$10,000 or greater will be forwarded to the Director of Patient Financial Services and the V.P. of Finance for an additional approval.
- e. Once a patient is approved for FA, FA coverage is effective for:
 - i. All accounts in an AR (Accounts Receivable) status
 - ii. All accounts in a BD (Bad Debt) status that were transferred within one year of the service date of the oldest AR account being adjusted using the current application
 - iii. All future visits within 6 months of the application date
 - iv. In addition, coverage will also extend to any account for which a written notice described in paragraph h (below) has not been sent or for which the deadline stated therein has not elapsed. However, UM UCH may decide to extend the FA eligibility period further into the past or the future.
- f. Social Security beneficiaries with lifelong disabilities may become eligible for FA indefinitely and may not need to reapply
- g. UM UCH does not report debts owed to credit reporting agencies.
- h. In rare cases, accounts may warrant Extraordinary Collection Actions (ECAs). Once an account has met the following criteria, the account is closed by the collection agency as "uncollectible" and forwarded back to Patient Accounting for review to establish grounds for legal action. UM UCH reserves the right to place a lien on a patient's income, residence and/or automobile. This only occurs after all efforts to resolve the debt have been exhausted.

Criteria:

- i. The debt is valid
- ii. The account is equal to or greater than 120 days old
- iii. Patient refuses to acknowledge the debt
- iv. Upon review and investigation, we have determined liquid assets are available (checking, savings, stocks, bonds or money market accounts)
- v. The VP of Finance must authorize legal action

Action will be preceded by notice 30 days prior to commencement. Availability of financial assistance will be communicated to the patient and a presumptive eligibility review will occur prior to any ECA action being taken. This written notice will indicate that Financial Assistance is available for eligible individuals, identify the ECAs that the hospital (or its collection agency, attorney or other authorized party) intends to initiate to obtain payment for the care, and state a deadline after which such ECAs may be initiated. It will also include a Patient Billing and Financial Assistance Information Sheet. In addition, the hospital will make reasonable efforts to orally communicate the availability of Financial Assistance to the patient and tell the patient how he or she may obtain assistance with the application process.

5. Financial Hardship

- a. The following guidelines are outlined as a separate, supplemental determination of Financial Assistance, known as Financial Hardship. Financial Hardship will be offered to all patients who apply for FA and are determined to be eligible. Medical Financial Hardship is available for patients who otherwise do not qualify for Financial Assistance under the primary guidelines of this policy.
- b. Financial Hardship Assistance is defined as facility charges incurred at UM UCH owned hospitals or physician practices for medically necessary treatment by a family household that exceeds 25% of the family's annual income. The Financial Assistance reduction will be the balance that exceeds the 25% of the family's annual income. Family annual income must be less than 500% of the Federal Poverty Limit
- c. Once a patient is approved for Financial Hardship Assistance, coverage may be effective starting with the first qualifying date of service and the following twelve (12) months
- d. Financial Hardship Assistance may cover the patient and the immediate family members living in the same household. Each family member may

be approved for the reduced cost and eligibility period for medically necessary treatment.

- e. Coverage will not apply to elective or cosmetic procedures.
- f. In order to continue in the program after the expiration of an eligibility period, each patient (family member) must reapply to be considered.
- g. Patients who have been approved for the program should inform UM UCH of any changes in income, assets, expenses or family (household) status within 30 days of such changes. Patients determined to be eligible for Financial Hardship Assistance and granted an eligibility period extending into the future will be notified about how to apply for more generous assistance during such eligibility period.
- h. All other eligibility, ineligibility and procedures for the primary Financial Assistance program criteria apply for the Financial Hardship Assistance, unless otherwise stated
- i. See Attachment A for the sliding scale reduced cost of care.

6. Amounts Generally Billed

- a. An individual who is eligible for assistance under this policy for emergency or other medically necessary care will never be charged more than the amounts generally billed (AGB) to an individual who is not eligible for assistance. The charges to which a discount will apply are set by the State of Maryland's rate regulation agency (HSCRC) and are the same for all payers (i.e. commercial insurers, Medicare, Medicaid or self-pay).

Reviewed / Revised: 10/2018

ORIGIN DATE: 10/2010

NEXT REVIEW DATE: 10/2019

2/1/2019

% discount	MAX/MIN	Family 1	Family 2	Family 3	Family 4	Family 5	Family 6	Family 7	Family 8
Fed Pov Guideline		\$12,490.00	\$16,910.00	\$21,330.00	\$25,750.00	\$30,170.00	\$34,590.00	\$39,010.00	\$43,430.00
MHA Guidelines now at 200% of FPL									
100% up to		\$ 24,980.00	\$ 33,820.00	\$ 42,660.00	\$ 51,500.00	\$ 60,340.00	\$ 69,180.00	\$ 78,020.00	\$ 86,860.00
90% Min		\$ 24,981.00	\$ 33,821.00	\$ 42,661.00	\$ 51,501.00	\$ 60,341.00	\$ 69,181.00	\$ 78,021.00	\$ 86,861.00
Max		\$ 27,478.00	\$ 37,202.00	\$ 46,926.00	\$ 56,650.00	\$ 66,374.00	\$ 76,098.00	\$ 85,822.00	\$ 95,546.00
80% Min		\$ 27,479.00	\$ 37,203.00	\$ 46,927.00	\$ 56,651.00	\$ 66,375.00	\$ 76,099.00	\$ 85,823.00	\$ 95,547.00
Max		\$ 28,727.00	\$ 38,893.00	\$ 49,059.00	\$ 59,225.00	\$ 69,391.00	\$ 79,557.00	\$ 89,723.00	\$ 99,889.00
70% Min		\$ 28,728.00	\$ 38,894.00	\$ 49,060.00	\$ 59,226.00	\$ 69,392.00	\$ 79,558.00	\$ 89,724.00	\$ 99,890.00
Max		\$ 29,976.00	\$ 40,584.00	\$ 51,192.00	\$ 61,800.00	\$ 72,408.00	\$ 83,016.00	\$ 93,624.00	\$ 104,232.00
60% Min		\$ 29,977.00	\$ 40,585.00	\$ 51,193.00	\$ 61,801.00	\$ 72,409.00	\$ 83,017.00	\$ 93,625.00	\$ 104,233.00
Max		\$ 31,225.00	\$ 42,275.00	\$ 53,325.00	\$ 64,375.00	\$ 75,425.00	\$ 86,475.00	\$ 97,525.00	\$ 108,575.00
50% Min		\$ 31,226.00	\$ 42,276.00	\$ 53,326.00	\$ 64,376.00	\$ 75,426.00	\$ 86,476.00	\$ 97,526.00	\$ 108,576.00
Max		\$ 32,474.00	\$ 43,966.00	\$ 55,458.00	\$ 66,950.00	\$ 78,442.00	\$ 89,934.00	\$ 101,426.00	\$ 112,918.00
40% Min		\$ 32,475.00	\$ 43,967.00	\$ 55,459.00	\$ 66,951.00	\$ 78,443.00	\$ 89,935.00	\$ 101,427.00	\$ 112,919.00
Max		\$ 33,723.00	\$ 45,657.00	\$ 57,591.00	\$ 69,525.00	\$ 81,459.00	\$ 93,393.00	\$ 105,327.00	\$ 117,261.00
30% Min		\$ 33,724.00	\$ 45,658.00	\$ 57,592.00	\$ 69,526.00	\$ 81,460.00	\$ 93,394.00	\$ 105,328.00	\$ 117,262.00
Max		\$ 34,972.00	\$ 47,348.00	\$ 59,724.00	\$ 72,100.00	\$ 84,476.00	\$ 96,852.00	\$ 109,228.00	\$ 121,604.00
20% Min		\$ 34,973.00	\$ 47,349.00	\$ 59,725.00	\$ 72,101.00	\$ 84,477.00	\$ 96,853.00	\$ 109,229.00	\$ 121,605.00
Max		\$ 36,221.00	\$ 49,039.00	\$ 61,857.00	\$ 74,675.00	\$ 87,493.00	\$ 100,311.00	\$ 113,129.00	\$ 125,947.00
10% Min		\$ 36,222.00	\$ 49,040.00	\$ 61,858.00	\$ 74,676.00	\$ 87,494.00	\$ 100,312.00	\$ 113,130.00	\$ 125,948.00
Max		\$ 37,470.00	\$ 50,730.00	\$ 63,990.00	\$ 77,250.00	\$ 90,510.00	\$ 103,770.00	\$ 117,030.00	\$ 130,290.00



**UM Upper Chesapeake Health has a
Financial Assistance Program based
on financial need.**

Please complete and return the attached form
and required documents within 15 days.

This information will be held in the strictest
confidence and is necessary to determine
eligibility.

Within two (2) business days of receipt of the
Financial Assistance Request, the hospital will
make a determination of probable eligibility.

Thank you for choosing **UM Upper Chesapeake Health**

We would like to assist you with the **Financial Assistance** process. Please complete the attached form and return it to us **within 15 days** with the requested information from the list below. This information will be held in the strictest confidence and is necessary to determine eligibility. Within two (2) business days of receipt of the Financial Assistance Request, the hospital will make a determination of probable eligibility. If you are unable to provide this information within that time frame, please contact:

Financial Counselor
(443) 843-5092

In order for you to qualify for **Financial Assistance**, we are required to obtain the completed and signed application along with the following:

- **Copies of all pages of your last three (3) bank statements**
 - Must be copies of original bank statements showing bank's name and all account holders' names
 - Need copies for applicant and spouse
 - If there are deposits other than payroll, please provide an explanation

- **Copies of your last three (3) pay stubs**
 - Need copies for applicant and spouse

- **Copies of all pages of your current income tax return and W-2's**

- **Copies of any benefits you are receiving**
 - Social Security benefit letter
 - Unemployment notifications
 - Disability benefit letters
 - Proof of any public assistance
 - Food Stamps
 - WIC program
 - Primary Adult Care Program
 - Energy Assistance
 - Free or reduced lunch plans

- **If there is no income**, you will need to call me to obtain a copy of our Verification of No Income form

Please be assured that this information is necessary to determine your eligibility.



Maryland State Uniform Financial Assistance Application

Information About You

Name: _____
First
Middle Initial
Last

Social Security Number - - Marital Status: Single Married Separated

US Citizen: Yes No Permanent Resident: Yes No

Home Address: _____
Street Address

City
State
Zip code
Country

Home Phone: _____
 -
(Area Code) ### - ####

Employer Name & Address: _____
Employer Name

Street Address

City
State
Zip code

Work Phone: _____
 -
(Area Code) ### - ####

Household Members:

Name	Age	Relationship
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Have you applied for Medical Assistance Yes No
 If yes, what was the date you applied? / / (MM/DD/YYYY)
 If yes, what was the determination?

Do you receive any type of state or county assistance? Yes No
If Yes, please attach a copy of your benefit letter as proof of this assistance.

Please return application to:
 UM Upper Chesapeake Health
 Patient Accounting Department
 2027 Pulaski Highway, Suite 215
 Havre de Grace, MD 21078

I. Family Income

List the amount of your monthly income from all sources. You may be required to supply proof of income, assets, and expenses. If you have no income, please provide a letter of support from the person providing your housing and meals. Within two (2) business days following a patient's request for Financial Assistance the hospital will make a determination of probable eligibility.

Monthly Amount

Employment	_____
Retirement/pension benefits	_____
Social security benefits	_____
Public assistance benefits	_____
Disability benefits	_____
Unemployment benefits	_____
Veterans benefits	_____
Alimony	_____
Rental property income	_____
Strike benefits	_____
Military allotment	_____
Farm or self employment	_____
Other income source:	_____
Total	_____

II. Liquid Assets

Current Balance

Checking account	_____
Savings account	_____
Stocks, bonds, CD, or money market	_____
Other accounts	_____
Total	_____

III. Other Assets

If you own any of the following items, please list the type and approximate value.

Home :	Loan Balance: _____	Approximate value: _____
Automobile:	Make: _____ Year: _____	Approximate value: _____
Additional vehicle:	Make : _____ Year: _____	Approximate value: _____
Additional vehicle:	Make: _____ Year: _____	Approximate value: _____
Other property:	_____	Approximate value: _____
		Total _____

IV. Monthly Expenses

Amount

Rent or Mortgage	_____
Utilities	_____
Car payment(s)	_____
Credit card(s)	_____
Car insurance	_____
Health insurance	_____
Other medical expenses	_____
Other expenses	_____
Total	_____

Do you have any other unpaid medical bills? Yes No

For what service? _____

If you have arranged a payment plan, what is the monthly payment? _____

If you request that the hospital extend additional financial assistance, the hospital may request additional information in order to make a supplemental determination. By signing this form, you certify that the information provided is true and agree to notify the hospital of any changes to the information provided within ten days of the change.

Applicant signature

Date

Relationship to Patient

Help for Patients to Pay Hospital Care Costs

If you cannot pay for all or part of your care from our hospital, you may be able to get **free** or **lower cost** services.

PLEASE NOTE:

1. We treat all patients needing emergency care, no matter what they are able to pay.
2. There may be services provided by physicians or other providers that are not covered by the **hospital's** Financial Assistance Policy. For a **list of physicians** providing emergency and other medically necessary care in the hospital facility, whose services are not covered under this policy, please visit our website or contact our Financial Assistance Department at (443) 843-5092.
3. You will never be charged for emergency and other **medically** necessary care more than **amounts generally billed** to patients who are not eligible for **financial** assistance under the financial assistance policy. Rates are set by the State of Maryland.

HOW THE PROCESS WORKS:

When you become a patient, we ask if you have any health insurance. We will not charge you more for hospital services than we charge people with health insurance. The hospital will:

1. Give you information about our financial assistance policy or
2. Offer you help with a counselor who will help you with the application.

HOW WE REVIEW YOUR APPLICATION:

The hospital will look at your ability to pay for care. We look at your income and family size. You may receive free or lower costs of care if:

1. Your income or your family's total income is at 300% or less of the federal poverty level.
2. Your income or your family's income is at 500% or less of the federal poverty level **and** your medical debt incurred at an UMMS hospital facility exceeds 25% of your family's annual household income.

PLEASE NOTE: If you are able to get financial help, we will tell you how much you can get. If you are not able to get financial help, we will tell you why not.

HOW TO APPLY FOR FINANCIAL HELP:

1. Fill out a **Financial Assistance Application Form**. (see below for website address of application form)
2. Give us all of your information to help us understand your financial situation.
3. Turn the Application Form into us.

PLEASE NOTE: The hospital must screen patients for Medicaid before giving financial help. Cosmetic and other non-medically necessary services may not be covered.

OTHER HELPFUL INFORMATION:

1. You can get a **free copy** of our Financial Assistance Policy and Application Form:
 - **Online** at www.umuch.org/patients/financial-assistance
 - **In person** at UM Upper Chesapeake Health, 2027 Pulaski Highway Ste 215, Havre De Grace MD 21078
 - **By mail** by calling (443) 843-5092 to request a copy.
2. You can call the Financial Assistance Department at (443) 843-5092 if you have questions or need help applying.
3. The FAP, FAP application or Plain Language Summary are also available in Spanish. If you need information translated in another language, please call (443) 843-5092.



UM Harford Memorial Hospital
443-843-5000
UM Upper Chesapeake Medical Center
443-643-1000

[f_Mis Current Date]

[f_Reg Guar Name Full]

[f_Reg Guarantor Address1]

[f_Reg Guarantor City], [f_Reg Guarantor State] [f_Reg Guarantor Zip]

Dear [f_Reg Guar Name Full]:

Thank you for returning your Financial Assistance application.

At this time, we have completed a preliminary review of your application and have determined that you did not return sufficient information with your application to allow us to complete the assessment of your eligibility. However, based on information we have received your eligibility for Financial Assistance is probable.

Therefore, if you would like for us to reconsider your application at this time, please return the requested information to us within **5 business days** to **University of Maryland Upper Chesapeake Health, Patient Accounting Department, 2027 Pulaski Highway, Suite 215, Havre de Grace, MD 21078.**

Missing or incomplete information: Account #: [f_Reg Account Number]

- Three (3) most recent pay stubs
- Three (3) most current bank statements (must be copies of original statements)
- Explanation for deposits on bank statements
(explanations must be submitted in writing)
- Proof of Retirement/Pension benefits
- Proof of Social Security Income
- Proof of Public Assistance benefits (WIC, PAC, Food Stamps, Energy Assistance)
- Proof of Disability benefits
- Proof of Unemployment benefits
- Proof of Veteran's benefits
- Proof of Alimony/Child Support
- Most current Tax Return including W-2's
- Verification of No Income form
- Applicant's signature on form
- Proof of insurance (copy of insurance card)
- Other _____

Please feel free to contact me directly Monday through Friday at (443) 843-5092 with any questions.

If the requested information is not available, please contact our **Billing Office at 855-748-0680 within 5 business days** on Monday through Thursday from 8am to 8pm or Friday from 8am to 4:30pm to set up an acceptable payment plan. We would like to continue to work with you to clear this account as soon as possible.

Thank you for your continued cooperation.

Sincerely,

Financial Counselor

NOTICE

University of Maryland Upper Chesapeake Health maintains accessibility to all emergency and other medically-necessary services regardless of an individual's ability to pay. The hospital's financial assistance policy will consider free or discounted care for those patients who cannot pay the total cost of hospitalization due to lack of insurance coverage and/or inability to pay. For more information on our financial assistance policy for patients who qualify for help with their hospital bills, or if you require translation services to understand this policy, please call 443-843-5092 or visit us at umuch.org.

AGF 3-2600 March 1

6163214

EXHIBIT 6

Behavioral Health Protocols for the UCH Emergency Department

Original: 08/08
Revised: 04/12

March 5, 2012

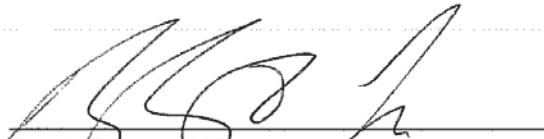
To Whom It May Concern:

We, the undersigned agree to the revised Emergency Department Laboratory Testing Policy for patients requiring Behavioral Health Services. In addition, the admission criteria to the Upper Chesapeake Behavioral Health Services will be amended. Under the Exclusion Criteria, number one, "Intoxication (BAL > or = 100)" will be changed to "Intoxication."



Syed W. Rizvi, M.D.
Chair, Department of Psychiatry

3/20/12
Date



Fermin Barrueto M.D.
Chair, Department of Emergency Medicine

3/6/2012
Date

Emergency Department Laboratory Testing Policy for Patients Requiring Behavioral Health Services

1. Blood Alcohol Testing
 - Patients with an initial blood alcohol of 180-200 mg/dl do not need to have their levels redrawn provided that they are evaluated 5 hours after the initial blood draw.
 - Patients with an initial blood alcohol of 160-179mg/dL do not need to have their levels redrawn provided that they are evaluated 4 hours after the initial blood draw.
 - Patients with an initial blood alcohol of 140-159 mg/dL do not need to have their levels redrawn provided that they are evaluated 3 hours after the initial blood draw.
 - Patients with an initial blood alcohol of 120-139 mg/dL, do not need to have their levels redrawn provided that they are evaluated 2 hours after the initial blood draw.
 - Patients with an initial blood alcohol of 100-119 mg/dL do not need to have their levels redrawn provided that they are evaluated 1 hour after the initial blood draw.
 - For patients requiring admission to the Behavioral Health Unit, the physician will sign, date, and time the admission paperwork only after the necessary alcohol clearance time has elapsed per the above stated criteria.
2. Laboratory testing does not need to be performed on psychiatric patients who are being discharged from the Emergency Department. Laboratory testing does not need to be performed before assessment by a Behavioral Health Evaluator, provided that the patient is clinically sober. If there is any indication that the patient may be intoxicated, then a blood alcohol level must be sent, and the evaluation will be performed when the patient is medically sober.
3. The urine toxicology screen should be performed in the Emergency Department. However, in the event that the patient is unable to give a specimen in a reasonable amount of time, the patient may be transferred to the Behavioral Health Unit without the urine toxicology screen at the discretion of the admitting psychiatrist.
4. The TCA screen does not need to be performed as part of the urine drug screen.

BEHAVIORAL HEALTH PROTOCOLS
UCH EMERGENCY DEPARTMENT

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- Criteria for Triage Patients to Behavioral Health Services
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- General Admission Criteria and Required Forms
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CRITERIA FOR TRIAGING PATIENTS TO BEHAVIORAL HEALTH SERVICES

PURPOSE: To expedite the care and disposition of patients in the emergency department who are in need of behavioral health services.

POLICY: All patients will be assessed by the ED physician and assigned to category I, II, or III according to written guidelines.

CRITERIA FOR CATEGORY I (Admitted to Inpatient Service):

1. There is evidence the patient has harmed or attempted to harm him/herself in a manner which is potentially lethal or disabling.
2. There is evidence the patient has harmed or attempted to harm others, due to a mental illness, in a manner which is potentially lethal or disabling.

CRITERIA FOR CATEGORY II (Requires Further Evaluation):

The patient exhibits any one or more of the following:

1. The patient has harmed or attempted to harm self or others without clear lethal intent and requires further evaluation to determine level of care needs.
2. The patient has made recent verbal threats to harm self or others.
3. The patient exhibits:
 - a. bizarre behavior or
 - b. disorganized thought process
 - c. psychotic thought or content
4. The patient is not agreeable to a referral to the Mobile Crisis Team or other community resource.
5. The patient has been brought to the ED with an emergency petition, with apparent cause.

CRITERIA FOR CATEGORY III (Referred to Community Resources):

1. The patient presents to the ED voluntarily.
2. There is no evidence of imminent danger to self or others:
 - a. Denies plan or intent to harm self or others.
 - b. There are no reports by patient or others of recent self harm
 - c. There are no reports by patient or others of recent aggressive behavior due to a mental illness.
 - d. There are no reports of recent verbal threats to harm self or others.
3. The patient:
 - a. Is alert and oriented
 - b. Presents a logical stream of thought
 - c. Is not intoxicated
 - d. Agrees to a referral to community resource.

Upper Chesapeake Health Behavioral Health Services

Emergency Department Categories for Psychiatric Patients

Category I:

The patient meets all criteria for admission to Behavioral Health inpatient. The management of the patients is completed by the Upper Chesapeake Health Emergency Department team; this includes all preauthorization and completion of all necessary documentation for the medical record.

Category II:

The patient requires further psychiatric evaluation by the on-call evaluators to determine an appropriate admission status. The on-call evaluator will arrive to the Emergency Department within one hour of the initial contact/request. Recommendations to the Upper Chesapeake Emergency Department physician will be provided, and the on-call psychiatrist* will be consulted. The on-call evaluator will be available to the Emergency Department case manager to provide additional clinical information. The Upper Chesapeake Health Emergency Department team will obtain all preauthorization, and complete all necessary documentation for the medical record.

Category III:

It is determined that the patient requires a psychiatric community provided, and is discharged from the Upper Chesapeake Emergency Department. The Mobile Crisis Team is available to the Upper Chesapeake Emergency Department physician to provide psychiatric community referral information.

*The psychiatrist on call is available for telephone consultation to the Emergency Department physician for questions, concerns or clarification.

BEHAVIORAL HEALTH PROTOCOL FOR CATEGORY I

PURPOSE: To expedite the care and disposition of patients who are assessed as Category I.

POLICY: All patients will be seen by the emergency department physician and assigned to Category I, II, or III based on written guidelines.

PROCEDURE:

Category I

- The Emergency Department (ED) physician consults with the psychiatrist on-call to determine whether there is clear indication for admission.
- At the request of ED staff, the Admissions/Registration staff identifies and contacts the appropriate third-party payer to verify benefits and to request a return call from the MCO case manager to authorize admission. The required information is documented on the preauthorization form.
- The MCO case manager returns the call to the Admission /registration staff and is transferred to the ED physician for clinical information.
- Once authorization is given, the ED physician documents the authorization number and number of authorized days on the medical record. This information is provided to the Admission/Registration staff for entry into Meditech.
- In the event a return call by the MCO case manager is not received after one hour, Admission/Registration staff will contact the MCO to inform them the patient will be admitted to the BHU, when appropriate.
- Voluntary Admission: The ED staff completes all necessary forms for voluntary admission, signed by the patients and the ED physician, where indicated. (See Appendix.)
- Involuntary Admission: The ED physician writes a brief progress note which includes the patient's medical history, current symptoms and diagnosis, and an explanation of why the patient meets criteria for involuntary admission, and completes and signs all necessary forms. (See Appendix).
- The patient is transferred to the HMH BHU according to established procedures.

Patients Requiring Admission to Another Facility

- Patients referred to other inpatient facilities require the following information, to be sent via fax :
 - The physician's progress note stating reason for admission
 - Relevant laboratory reports
 - The face sheet
 - Copy of insurance card
 - The *original* legal paperwork, (Voluntary and Involuntary Admission forms, E.P.), *must accompany the patient*. Copies are retained for the UC medical record. See Appendix for required forms for Admission
- The receiving facility will contact the ED when they have received all necessary information and accepted the patient for admission.

- The patient is transferred according to established procedures.

BEHAVIORAL HEALTH PROTOCOL FOR CATEGORY II

PURPOSE: To expedite the care and disposition of patients assessed as Category II.

POLICY: All patients will be seen by the Emergency Department physician and assigned to Category I, II, or III according to written guidelines.

PROCEDURE:

Category II

- The ED physician consults with the on-call psychiatrist if categorization is in question.
- The ED physician requests a consultation with the ED behavioral health evaluator after assigning the patient to Category II.
- The on-call evaluator will respond to the page within 30 minutes and will arrive in the ED within one hour unless involved in other crisis situation, in which case they will provide an ETA.
- The ED physician will provide the ED on-call evaluator with the reason for the consultation request.
- The behavioral health on-call evaluator will:
 - Assess the patient
 - Consult with the psychiatrist on call, as required
 - Provide a written evaluation, utilizing the Upper Chesapeake assessment form
 - Consult with the ED physician regarding disposition and provide outpatient referrals, when indicated.
 - Notify the Admission/Registration staff of need to request preauthorization for admission, when applicable
 - Be available to talk with the MCO case manager to provide clinical information
 - Provide the authorization number and authorized days to the Admission/Registration staff
 - Complete all necessary forms for Voluntary or Involuntary Admission
 - Arrange admission to another facility, when indicated
 - Provide written documentation and a verbal report to the ED charge nurse regarding disposition status prior to leaving the ED
- In the event the MCO case manager does not call to review the case for authorization one hour after the initial request by UCH, the Admission/Registration staff will notify the MCO of the patient's admissions to the BHU at HMH.
- Following completion of the evaluation and necessary forms, the patient is discharged by the ED physician or admitted to a psychiatry facility according to established procedures.

BEHAVIORAL HEALTH PROTOCOL FOR CATEGORY III PATIENTS

PURPOSE: To expedite the care and disposition of patients in the emergency department who are assessed as Category III

POLICY: All patients will be seen by the emergency department physician and assigned to Category I, II, or III according to written guidelines.

PROCEDURE:

- The ED physician determines the patient meets Category III criteria.
- The emergency department staff pages the on-call evaluator to speak with the patient by telephone to make referral and/or arrangements for a face-to-face visit, if indicated.
- The discharge checklist may be used as a guideline for discharge instructions.

**BEHAVIORAL HEALTH
GUIDELINE FOR DISCHARGE INSTRUCTIONS
CATEGORY III PATIENTS**

Meets Category III criteria

Agreeable to Mobile Crisis Team referral

Mobile Crisis team contacted

Date _____ Time _____

Available to speak with patient:

Appointment arranged _____
or

Referral given _____
or

Message left _____

Evaluator on call contacted to provide referral and/or relay message to MCT.

NOT PART OF THE MEDICAL RECORD

Chemical Dependency

Generally, efforts to secure admission to an inpatient detox or treatment program from the Emergency Department is a time consuming and fruitless prospect, resulting in hours of wasted time for the patient, family, and staff. Most managed care companies will not authorize admission to such programs until the patient has been assessed and recommended for admission *by the receiving facility*. The Behavioral Health Unit at HMM does not admit patients for the primary purpose of detox, or C.D. treatment. Assessment and recommendations from the psychiatric consultant in the ED are not sufficient to satisfy the MCO that the patient meets criteria for inpatient chemical dependency treatment. The receiving facility generally requires the *patient* make an intake appointment, which is scheduled during regular business hours. The MCO will approve admission based on the intake assessment and recommendation from the receiving facility. There are a very few exceptions to this procedure, but the vast majority of patients seeking this service *will not* be admitted from the ED. At best, the patient may be referred to an inpatient program for assessment (versus admission). The patient is usually capable of making the necessary telephone calls and arranging the intake appointment, and should be encouraged to do so.

Uninsured patients have no less difficulty securing admission, and may be given the referral list to arrange their own treatment. The Mobile Crisis Team is available, by telephone, to assist both insured and uninsured patients in finding resources.

**BEHAVIORAL HEALTH
GENERAL ADMISSION CRITERIA AND
REQUIRED FORMS**

VOLUNTARY ADULT

Criteria

The patient:

- Must be 16 year or older
- Must have a mental disorder that is susceptible to care or treatment
- Must be able to understand the nature of the request for treatment
- Must be able to give consent to retention by the facility (must be able to request release).
- Must be provided with information printed on the Application for Voluntary Admission (Health General Article, Annotated Code of Maryland) in order to make an informed decision about hospitalization
- The Application for Voluntary Admission must be signed by a physician licensed to practice medicine in the state of Maryland and by the patient.

Forms

- DHMH-4 (Request for Voluntary Admission)

INVOLUNTARY ADULT

Criteria

The patient:

- Has a mental disorder that is susceptible to care or treatment
- Needs continued treatment for the protection of the individual or another (imminent danger of suicidal or homicidal behavior)
- Is unable or unwilling to be voluntarily admitted
- Has no available less restrictive option for care that is consistent with his/her welfare

Forms

- Two DHMH-2s (Physician Certificates)
- One Supplemental DHMH-2 (Six Questions)
- DHMH-34 (Application for Involuntary Admission)*
- The Emergency Petition

PREAUTHORIZATION PROCEDURES FOR BEHAVIORAL HEALTH ADMISSIONS

- I. **PURPOSE:** To comply with preauthorization requirements of third-party payers.
- II. **POLICY:** The Admissions/Registration staff will request preauthorization for patients requiring admission and document the information on the appropriate forms.
- III. **PROCEDURE:**
 - At the request of the ED staff or the on-call evaluator, the Admissions/Registration staff identifies and contacts the appropriate insurance company or MCO, providing demographic and policy information, and requests a call back for preauthorization for admission, providing the name and contact number of the person giving clinical information, (ED physician or on-call evaluator).
 - The MCO or insurance representative verifies benefits and contacts the case manager for authorization.
 - The Admissions/Registration staff documents the required information on the preauthorization form and places on patient chart. (See attached)
 - The MCO case manager contacts the ED physician or the on-call evaluator for clinical information.
 - The MCO case manager provides the authorization number and the number of authorized days which is related to the Admissions/Registration staff for entry into the Meditech system.
 - In the event a return call is not received after one hour, Admissions/Registration staff notifies the MCO of the patient's admission to the Behavioral Health Unit.

PREAUTHORIZATION WORKSHEET

DATE: _____

TIME: _____

PATIENT NAME _____

DOB _____ SS# _____

INSURANCE CO. & POLICY # _____

MCO Contacted _____

COMMENTS

Authorizing Case Manager _____

Phone # _____ **Call returned (Date & Time)** _____

Authorized to: HMH Other _____

Number of Days Authorized _____ **Authorization #** _____

UR to Contact _____

Comments:

**BEHAVIORAL HEALTH
PROTOCOL FOR PATIENTS
REQUESTING CHEMICAL DEPENDENCY TREATMENT**

PURPOSE: To expedite the care and disposition for patients seeking detoxification and/or Chemical dependency treatment

POLICY: Sheppard Pratt does not provide assessment and placement for patients seeking detoxification, or other chemical dependency treatment. Patients will be medically stabilized and referred.

PROCEDURE:

- The ED physician provides medical evaluation and treatment as deemed appropriate.
- Patients who are medically stable are referred for treatment by contacting the on-call evaluator who will provide available resources and information.

PLEASE SEE APPENDIX FOR FURTHER INFORMATION

Admission Criteria to Upper Chesapeake Behavioral Health Services

Inclusion Criteria for Psychiatric Admissions:

1. Immediate danger to self/others as evidenced by verbal threats or observed behavior
2. Evidence of impaired judgment due to a psychiatric condition likely to endanger self/others
3. Evidence of treatment failure likely to result in behavior dangerous to self/others
4. Multiple suicide attempts (or other episodes of dangerous behaviors due to psychiatric condition) within a short period of time
5. Inability to contract for safety outside of the hospital in association with an active psychiatric condition
6. Disabling psychiatric condition for which no effective treatment alternative exists

Exclusion Criteria (based on physician collaborative review):

1. Intoxication
2. Medically unstable
3. Documented history of assaultive behavior against hospital staff
4. Persons under police custody or against whom active charges have been filed
5. Specialty services not available at time patient presents in emergency room


References:

Brennan DF, Betzelos S, Reed R, Falk JL. Ethanol elimination rates in an ED population. Am J Emerg Med 1995; 13(3):276-80

Lexicomp Online- Alcohol (Ethyl):

http://online.lexi.com/action/doc/retrieve/docid/patch_f/6294

EXHIBIT 7

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	ORIGINAL DATE: 12.2003	
	APPROVAL DATE:	EFFECTIVE DATE: Reviewed Date: 01.2006, 01.2009, 04.2012, 08.2015 Revised Date: 01.2006, 01.2009, 04.2012, 08.2015
POLICY/PROCEDURE/SOP TITLE: Transportation	FUNCTION/OWNER: CRM Policy Oversight Committee	

Standard Operating Procedure

KEY WORDS: (if applicable)

1. OBJECTIVES/PURPOSE:

- To outline the process by which Clinical Resource Management facilitates safe and appropriate transportation options to patients being discharged from a UMC UCMC or UM HMH

2. SCOPE/APPLICABILITY:

- The Standard Operating Procedure (SOP) will be applied in the Clinical Resource Management (CRM) Department. Team Member education will also be included in the scope of this SOP.

3. PREREQUISITES:

- Interdisciplinary team member education


4. RESPONSIBILITIES:

- CRM team member – proper identification, referral, coordination and facilitation of transportation
- Any member of the Interdisciplinary Team – Identify patients who will require assistance with transportation at discharge

5. PROCEDURE:

5.1 General Information

- a. Transportation arrangements will be made based on the patient's medical conditions, safety concerns, team recommendations and patient or family request.
- b. A list of transportation providers is available on the UCH Intranet>Case Management>Transportation

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POLICY/PROCEDURE/SOP TITLE: Transportation	FUNCTION/OWNER: CRM Policy Oversight Committee	

c. CRM will speak with members of the multidisciplinary team regarding safe options for transport

a. Check the Rehabilitation interventions

i. The Rehabilitation team will often make recommendations on how patient would best be transported

d. CRM will speak with patient and/or family about their preferences for transport and recommendations of the team – if any

e. Some Assisted Livings/Boarding Homes provide their own transportation

a. Usually is depends on staffing at the facility, time of day, etc.

f. CRM does not arrange for transportation for acute to acute transfers

5.2 Coordinating Transportation

a. Prior to setting up transport

a. CRM will verify with the patient and/or family where the patient will be going at the time of transport

b. CRM should verify with the patient and/or their family and facility (if appropriate) when transport is to occur

5.3 Ambulance transport

a. There are two types

a. Advanced Life Support (ALS)

i. Requires RN monitoring during transport

ii. Ventilator dependent

iii. Continuous intravenous devices

iv. Continuous cardiac (EKG) monitoring

v. The patient is comatose and requires trained monitoring

b. Basic Life Support (BLS)

i. Criteria – must meet one of the following

a. Must be considered bed bound


a. The patient is unable to get out of bed safely with one person assisting

b. Unable to get up from bed without assistance

c. Unable to ambulate AND Unable to sit in a chair – including a wheelchair

d. The patient cannot support themselves safely when seated in a wheelchair


i. Why

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- e. All other types of transportation must be contraindicated
- f. Any other means would endanger the patient's health
- g. Be Specific
- h. Additional helpful documentation
 - i. oral pain meds, antipsychotics
 - ii. pressure sores
 - iii. trunk instability
 - iv. Document the JHH Fall Risk Score
- c. When going to acute rehab or out of county closest accepting facility must be documented
- d. Insurance
 - a. CRM will remind patient/family that despite all of the documentation provided there is still no guarantee that Medicare will cover ambulance transport
 - b. Most insurance companies will cover ambulance transport if the above criteria are met
 - d. CRM will verify benefits and obtain authorization and identify preferred providers for commercial insurances – including MA MCO's
 - e. A Certificate of Medical Necessity should be completed for Medicare and some other commercial insurance
 - i. complete in and fax thru eDischarge

5.3 Wheelchair Van

- a. A wheelchair van can be used in the event that a patient does not meet the criteria to be transported by ambulance or their family does not feel comfortable transporting the patient in a private vehicle
- b. Criteria
 - a. The patient must be able to independently sit in a wheelchair
 - b. The patient must be able to transfer independently from the bed to the wheelchair or at least transfer with minimal assistance from the attendant
 - c. The patient can be on self-administered O2 but the transportation company does not supply the O2
- c. Insurance
 - a. Wheelchair vans are not covered by most insurances including Medicare
 - b. Wheelchair van service providers usually require payment at time of transport if insurance will not authorize or benefits are not available

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- c. CRM will facilitate a conversation with the patient and/or their family regarding cost and payment options- i.e.: cash, check or credit card
- d. Cost will be verified with transportation provider and shared with family

5.4 Coordination of transportation

- a. Demographic information – face sheet
- b. The patient’s height and weight
- c. Isolation precautions
- d. Oxygen requirements – if any
- e. If the patient is going to a private residence – are there any steps?
- f. Time requested

5.5 Cab Vouchers


- a. Are provided only when a patient is safe to be transported in a car
- b. It has been determined that there are no family and friends who can assist with transportation
- c. Bus transport is also not an option

5.6 Medical Assistance (MA) Transportation

- a. MA will cover transportation for SOME MA recipients
- b. Each county has certification forms that must be completed for transport –
 - a. Available in eDischarge
- c. Harford County phone number 410-638-1671
 - a. Must use Transcare for ambulance transportation
410-242-9000 phone/410-649-2253 fax
 - b. Must use Davi Transportation Services for wheel chair vans
443-768-6879 phone/410-654-0091 fax
- d. MA transport can verify benefits
- e. MA transport will either set up transport or inform you of the provider
- f. MA transport will provide you with an authorization number for ambulance or wheelchair van arrangements
- g. Requests must be received Monday thru Friday by 2pm
- h. They do not answer the phone after 2pm

5.7 Harford County Transportation Services

- a. Harford County has public bus service with various routes throughout the county 410-838-2562
- b. Schedules are available on the Harford County Government website
- c. The bus comes to the main entrance of both hospitals.

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d. It comes to UCMC about every 15 minutes

e. It comes to HMH about every 2 hours

5.8 Documentation

a. All transportation arrangements must be documented on the CRM DC Plan and in the progress notes section of the EMR.

b. If CRM paid for transportation please be sure to reflect this when documenting on the CRM Discharge Plan

6. REFERENCES:

- Transportation Provider List – UCH Intranet>Case Management>Transportation

7. DEFINITIONS:

- CRM –Clinical Resource Management
- EMR – Electronic Medical Record
- MA –Medical Assistance
- MCO's - Managed Care Organizations

STAKEHOLDERS:

Reviewed by:	Date:
Alexis Rivers	
Debbie Gebhardt	
Debi Cheng	

APPROVED BY:	Title	Date
Alexis Rivers	Director, CRM	

APPROVED BY:	Date
Digital signature and date are on file in Reference Library	



UNIVERSITY of MARYLAND
UPPER CHESAPEAKE HEALTH

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POLICY/PROCEDURE/SOP TITLE: Transportation	FUNCTION/OWNER: CRM Policy Oversight Committee

EXHIBIT 8

UNIVERSITY OF MARYLAND UPPER CHESAPEAKE HEALTH

BEHAVIORAL HEALTH SERVICES

**TITLE: ADMISSION CRITERIA AND PROCESS PROTOCOL
 FOR BEHAVIORAL HEALTH SERVICES**

Page 1 of 17

Approved by:

Director of Behavioral Health Services: _____

Chief of Psychiatry/Medical Director: _____

Vice President of Patient Services: _____

Original Date: 6/95

Reviewed Date: 9/97 4/08 10/14 11/18

Revised Date: 9/97 1/99 9/99 11/03 7/06 4/08 1/11 7/13 11/18

PURPOSE: To facilitate appropriate and timely admissions to the Behavioral Health Services unit (BHU).

POLICY: The Behavioral Health Services unit will provide inpatient acute mental health services for those patients that have been evaluated and meet admission criteria.

PROCEDURE:

I. Voluntary Admission

A. A voluntary patient is defined as any patient age 18 and over and experiencing a primary acute psychiatric illness or an exacerbation of a chronic condition that impairs the patient's ability to function independently and/or is dangerous to oneself or others, and agrees to treatment. (See attachment A: Admission Criteria/Limitations).

B. Voluntary status requires:

1. A signed Application for Voluntary Agreement endorsed by a licensed physician or Nurse Practitioner.
2. Patients must be able to comprehend the status of their admission and their need for treatment.
3. Ability to take prescribed medications as ordered.

4. Ability to participate in milieu and therapeutic groups.
 5. Ability to meet with the psychiatrist daily.
 6. Ability to participate in discharge planning.
 7. Patients must be medically stable and not require intensive medical treatment.
 8. Pregnant patients greater than 12 weeks gestation will not be admitted
- C. In accordance with Maryland Health General Law 10-803, voluntarily admitted patients may request, in writing, their intent to leave the hospital within three days. If a guardian signs the Voluntary Admission Agreement for the patient, they must submit the three-day notice.
1. Patients must request, in writing, their intent to leave the hospital by completing Harford Memorial Hospital Behavioral Health Services three-day notice.
 2. If the treating psychiatrist determines that the patient meets criteria for certification for involuntary admission, then the certification process will be completed in accordance with Maryland Health General Law 10-803.
 3. A three-day Notice retraction must be reviewed and signed by a physician in order to validate its acceptance.
- D. Observation Status: A patient may be placed in observation status per the physician order. The patient will be evaluated by the physician within 24 hours and a decision made to either admit the patient or discharge the patient.

II. Involuntary Admissions

Observation Status

- A. Defined. Observation Status is defined as the interval between the time an individual is involuntarily confined in the facility and the time he/she is voluntarily admitted, released either by the attending psychiatrist or psychologist or by the Administrative Law Judge, or retained as an involuntary patient by an Administrative Law Judge. During the observation period the observee shall receive care and treatment as medically required but may not, absent an emergency, be forced to take medication. The purpose of observation is for assessment of need for involuntary admission, voluntary admission, or release without admission.
- B. Observation Status Initiated at Time of Admission. The hospital admitting nursing person is responsible to initiate the process leading to a hearing for involuntary admission when an individual is brought in for observation. The following forms must be completed on all involuntary admissions prior to arrival on the unit: (1) Application for Involuntary Admission (form DHMH - 34) completed and signed by a person who has a legitimate interest in the welfare of the individual; (2) two copies of the State of Maryland Certification by Physician or Psychologist (DHMH-2

REV.3/90) completed and signed by either two physicians licensed to practice in the State of Maryland, or by one physician and one Maryland licensed psychologist or mental health nurse practitioner listed in the National Register; (3) a report which explains how and why the individual meets each of the five certification criteria and summarizes the individual's medical history and current symptoms; and (4) if the individual is an emergency evaluatee, copy of a fully-completed Petition for Emergency Evaluation.

1. If the individual has been transferred from an inpatient facility after that facility completed application and certificates for involuntary admission, these documents are required in addition to a copy of the individual's most recent treatment plan, the discharge summary, and copies of all voluntary and involuntary admissions documents relating to the admission to that inpatient facility.
2. Within twelve hours of the commencement of the observation period, Admissions team members will read and explain in clear and understandable terms the Notification to Patient of Admission Status and Rights (form DHMH-35) and the Notice of Hearing (form OAH-1051). The Notification to Patient of Admission Status and Rights must be completed, signed, and made a permanent part of the observee's record. A copy of the notification must also be given to the observee. The Notice of Hearing will be completed, signed, and given to the observee. Remaining copies of the Notice of Hearing should be filed in the observee's record.
3. Once the above process is completed, nursing team members will call the Involuntary Admission Hearing Office to inform them of the pending hearing. The Involuntary Admission Hearing Office must be informed by Wednesday of any hearing.

C. Observation Status Initiated During an Inpatient Stay.

1. If the treating physician of the treatment team determines that a voluntary patient meets the criteria for certification or if a patient submits a Three-Day Notice and the treating physician of the treatment team determines that the patient at the time meets the criteria for certification for INVOLUTARY ADMISSION, then the certification process may be initiated by informing unit nursing team members and the social worker.
2. The nursing team members will use the Certification Process Checklist throughout the certification process. The RN or social

worker on the unit will sign the Application for Involuntary Admission (DHMH-34). Then nursing team members will contact two Harford Memorial Hospital licensed physicians or one licensed physician and one licensed psychologist or mental health nurse practitioner listed on the National register, who will examine the individual and determine if and why each of the five certification criteria is met.

3. Within twelve hours of the completion of the second certificate, nursing team members must complete the Notification to Individual of Admission Status and Rights and the Notice of Hearing, review both with the observee, and give the observee copies of these forms.

D. Roles and Responsibilities during the Observation period.

1. Psychiatrist (M.D.), Nurse Practitioner, Psychiatric Resident (M.D.) or Psychologist (Ph.D.) (all licensed):
 - a. Assisted by the treatment team, the physician determines whether the observee meets the following criteria:
 - (1) The individual has a mental disorder.
 - (2) The individual needs inpatient care or treatment.
 - (3) The individual presents a danger to the life or safety of the individual or of others.
 - (4) The individual is unable or unwilling to be admitted voluntarily.
 - (5) There is no available, less restrictive form of intervention that is consistent with the welfare and safety of the individual.
 - b. If the observee meets each of the above criteria, a hearing will be scheduled. If the observee is also refusing recommended psychiatric medication, a Clinical Review Panel may be scheduled to convene as soon as possible after the hearing. To request a Clinical Review Panel, the Patient Rights Advisors' Office must be contacted.
 - c. If the observee does not meet the above criteria, the physician must determine if the observee meets all the criteria for Voluntary Admission as follows:
 - (1) The individual has a mental disorder;
 - (2) The mental disorder is susceptible to care or

- treatment;
 - (3) The individual understands the nature of the request for treatment;
 - (4) The individual is able to give continuous assent to retention by the facility; and
 - (5) The individual is able to ask for release.
- d. If the observee meets the above criteria, he/she may sign an Application for Voluntary Admission for endorsement by a licensed physician. The hearing should be canceled. The licensed physician or his/her designee must also complete the Notification to Individual of Admission Status and Rights designating the changed status, review it with the patient, and give the patient a copy of this form.
- e. If the observee does not meet the criteria for involuntary admission and does not sign an Application for Voluntary Admission, then the observee must be released from observation and the hearing canceled. The observee's record must state that the individual is being "Released from Observation Status."

2. Social Worker:

- a. Shall be responsible for these functions:
 - (1) Shall inform the family/surrogate of the date, time and place of the hearing, and assist them in preparing for the hearing if their evidence is to be given (to be determined in conjunction with the treatment team and the hearing presenter).
 - (2) Shall notify the hearing office of any family/others who will be attending the hearing or who will be available for telephone testimony.
 - (3) Shall provide family support as necessary.
- b. May be called upon in regards to any of the following functions:
 - (1) May assist the observee in obtaining and communicating with counsel;
 - (2) May assist the family/surrogate in understanding the nature and implications of the hearing;
 - (3) May be called upon by the physician to attend the hearing.

3. Hearing Presenter: Using the Involuntary Checklist from the admissions process, the presenter obtains any documentation required for the individual's hearing, notifies the physician or designee of any documentation problems or concerns, and makes recommendations to the physician or designee and the risk manager regarding proceeding to hearing.

E. Individuals' Right to Access to Legal Counsel: Individuals on observation may obtain private legal counsel, and in so doing may obtain the assistance of the assigned social worker or the Patient Rights Advisor. Harford County Lawyer Referral Services can be contacted for assistance in obtaining private legal counsel. Should an individual not have or want private legal counsel, referral will be made to the Public Defender's Office by the Hearing Presenter.

F. The Hearing

An administrative hearing must be held to determine whether the observee may be involuntarily committed under Maryland law. An impartial Administrative Law Judge will hear the case and decide whether the observee is to be admitted to or released from the Hospital.

1. Schedule of Hearings

- a. Hearings are usually conducted on Fridays, and must be held within ten calendar days of the observee's confinement unless a postponement has been arranged. The observee's hearing will take place on the Friday following confinement. For individuals entering the hospital on observation after midnight on Tuesday, the hearing will be held the following week in order to allow the observee time to obtain legal counsel and to allow an adequate period for observation.
- b. The date of the hearing may be postponed or continued by the Administrative Law Judge for good cause shown, but in any event, the hearing shall be concluded and a decision made within 17 calendar days from the date of confinement. If an observee and/or his/her legal counsel requests a different hearing date, every effort will be made to schedule the hearing at a time acceptable to all involved.

Behavioral Health Services

Admission Policy

Attachment B

ADMISSION CRITERIA FOR THE VOLUNTARY PATIENT

- A. The individual's emotional/behavioral/mental condition is such that it significantly impairs his/her ability to function in the community, school, home, or other environment.
- B. The condition is susceptible to care or treatment.
- C. The individual understands the nature of the request for treatment.
- D. The individual is medically stable, not requiring intensive medical treatment. No pregnant patient greater than 12 weeks gestation will be admitted.
- E. The individual is able to participate in group activities, and to contribute to his/her self-care.
- F. The individual is able to continually assent to retention by the facility.
- G. The individual is able to ask for release.

Attachment C**General Admission Criteria/Limitations**

The Behavioral Health Unit is a general adult unit. Patients usually stay a short period of time until they are stabilized to be discharged home or to another level of care. General criteria for admission are:

- a. The patient must be experiencing a primary acute psychiatric illness or an exacerbation of a chronic mental health condition.
- b. The patient must be over 18 years of age.
- c. The patient is a potential threat to her/his own physical well being or the well being of others severe enough to impair the patient's ability to function independently, due to behavioral manifestations of a mental disorder.
- d. The severity of the patient's condition negates less restrictive alternative community treatment, and the inaccessibility of indicated outpatient treatment has been verified.
- e. The patient needs medically managed and registered-nurse-supervised skilled observation and evaluation.
- f. The patient requires high dose or intensive medications, or somatic and psychological treatment with potentially dangerous side effects.
- g. Patients admitted must be able to participate in therapeutic group activities since this is one of the primary milieu treatment modalities.

Some limitations of the program include but are not limited to the following:

- a. The program is able to provide for isolation of patients with infectious diseases or reduced resistance to disease contingent upon the patient's ability to participate in unit programming.
- b. Patients who are diagnosed with a primary chemical dependency illness or a primary diagnosis of mental retardation would not be considered appropriate for admission. A dually diagnosed person, if s/he meets the other admission criteria, would be appropriate.
- c. Patients whose medical status prevents them from participating in a milieu program would not be appropriate for admission.
- d. Patients requiring cardiac monitoring, intra cardiac invasive monitoring, peritoneal dialysis or endotracheal intubation ventilator management would not be appropriate for admission.
- e. The Chief of Psychiatry and Medical Director, in conjunction with the Director of Behavioral Health Services and Hospital Administration, may exercise the right to refuse to admit a patient, or require a patient to be transferred from the Behavioral Health Services unit, when it is felt that appropriate care and patient safety cannot be reasonably assured, or that the patient presents a continuous risk of great magnitude to the welfare of others, or of disruption of the treatment of

others. Assistance in referral or transfer, as indicated, to a more appropriate setting will be provided by treatment and/or administrative team members.

- f. A demand for beds beyond capacity will warrant the development of a waiting list, which will be prioritized by the acuity of the patient.

EXHIBIT 9

**UNIVERSITY OF MARYLAND UPPER CHESAPEAKE HEALTH
PATIENT SAFETY AND QUALITY PLAN
FY2018**

I. Statement of Purpose

Upper Chesapeake Health, having established the vision to become the preferred, integrated health care system creating the healthiest community in Maryland, is committed to the provision of compassionate, high quality, clinically effective health care in a safe environment coupled with trust, integrity and respect for all. In support of this commitment, the Board of Directors and Hospital Leadership endorse an integrated, systematic quality, safety and continuous improvement program to improve patient outcomes, improve efficiency and effectiveness and reduce risk.

II. Overall Patient Safety and Quality Plan Objectives

- A. To focus and coordinate organization wide patient safety and continuous improvement activities;
- B. To focus and coordinate organization wide patient safety and continuous improvement activities;
- C. To provide a framework for defining quality and continuous improvement opportunities, that includes:
 - 1. setting priorities for the scope of the plan;
 - 2. selecting measures that are meaningful and that address the needs of the patient;
 - 3. identifying the frequency of data collection;
 - 4. measuring the performance of processes that support patient care;
 - 5. collecting data;
 - 6. analyzing the data to identify trends, patterns and performance levels, including the adequacy of staffing to include number, skill mix and competency for sentinel events and root cause analyses;
 - 7. statistical tools and techniques are used to analyze and display data;
 - 8. implementing and reporting actions taken to resolve the identified problems;
 - 9. prioritizing improvement initiatives when necessary;
 - 10. evaluating actions to confirm they resulted in improvement;
 - 11. taking action(s) when improvement is not achieved or there are not sustained improvements;
 - 12. reporting issues, including staffing, through the PI structure reporting in Section VI ;
 - 13. prioritizing improvement initiatives when there are more opportunities than can be managed at one time;
- D. To provide a framework for defining quality and continuous improvement opportunities, setting priorities for the scope, measuring and assessing performance, evaluating results and implementing improvement actions;
- E. To include patients and families and capture the “voice of the patient” to provide the finest in care, courtesy and service;
- F. To develop strategies to improve efficiency, effectiveness and reduce operational waste;
- G. To define, support and maintain a Just Culture, providing structure for individual and organizational accountability.
- H. To maintain an environment that supports safety and does not tolerate conscious disregard of clear risks to patients or reckless behavior, while recognizing that even competent team members make mistakes.

- I. To facilitate communication and reporting of all performance improvement and patient safety activities to leadership, team members, medical staff and volunteers;
- J. To support analysis of “good catch” event and current trends, including Sentinel Event Alerts to proactively assess risk in current processes and to consider safety for all new services and process design/redesign;
- K. To achieve the appropriate balance between good outcomes, excellent care, services and costs;
- L. To enhance effective organizational and clinical decision making;
- M. To promote team work and group responsibility in identifying and implementing opportunities for improvement;
- N. To establish mechanisms for the disclosure of information related to errors.

III. Performance Improvement Model

UCH has adopted the IMPRV methodology, which is based on UCH’s Culture of Excellence to improve performance.

A. The phases of IMPRV are:

- 1. Identify – Clearly identify the problem, develop a charter and a justification for Executive Sponsorship.
- 2. Measure - Thoroughly understand the current state, develop a data collection plan, create a comprehensive Value Stream Map and collect baseline data.
- 3. Process – Assess and analyze process data to identify root cause of waste or inefficiency.
- 4. Re-think – Create a more efficient process and develop a full scale implementation plan of improvement solutions.
- 5. Validate – Implement solutions, ensure accuracy and provide comprehensive training for improvement, sustainment and ownership.

B. IMPRV Tools – Multiple tools have been created to assist in this process (See Attachment A). The following is a sample of tools used in process improvement:

- 1. Charter
- 2. SIPOC (Suppliers, Inputs, Process, Outputs, Customer)
- 3. Process Mapping
- 4. PDCAC (Plan, Do, Check, Act, Communicate)

IV. Continuous Improvement Process

The process for identifying quality and safety continuous improvement initiatives involves the following:

- A. Senior Leadership develops annual objectives and defines metrics to address and support improvement of Patient Quality and Safety, Service, Care for Mind, Body and Spirit and Finance and Growth. These objectives are identified through review of internal data, annual risk assessment, external benchmarks, sentinel event alerts and regulatory requirements. Priorities are assigned based on involvement with risk, volume, mission, patient satisfaction, clinical outcome, safety, efficiency, financial stability and growth.

Data is collected, systematically analyzed, using appropriate statistical technique by departments, committees, cross-functional teams and/or work groups to determine measureable outcomes and

goals. Actions are implemented to improve the performance of processes, obtain the desired outcome and enhance patient safety. Monthly and/or quarterly reports are submitted through the Safety and Quality Organizational Structure (See Attachment B).

V. Just Culture

Just Culture principles are the foundation of accountability. UMUCH fosters the Just Culture by applying these principles in response to adverse events or near misses. Applicable principles are defined as:

- A. Human Error is an inadvertent slip or lapse. Human error is expected, so systems are designed to help people do the right thing and avoid doing the wrong thing. The response to human error is to provide support to the person who made the error. The investigation will focus on how the system can be altered to prevent the error from happening again.
- B. At-Risk Behavior is to consciously choose an action without realizing the level of risk of an unintended outcome. The response is to counsel the person as to why the behavior is risky, investigate the reasons they chose this behavior, and enact system improvements if necessary.
- C. Reckless Behavior or negligence is choosing an action with knowledge and conscious disregard of the risk of harm. The response will result in disciplinary action.

VI. Scope of the Patient Safety and Quality Plan

- A. The Safety and Quality Plan integrates all Hospital and Medical Staff departments within UCH. Departmental indicators to support the organizational objectives and align their initiatives with the annual Operating Plan are described in Section IV above. The results are reported through the organizational structure referenced above.

The FY2018 Organizational Objectives are structured to support Patient Centered Care and are organized around the Safety, Quality, Empathy, and Efficiency domains.

- 1. Safety
 - a. Hospital Acquired Infection (HAI) Bundle
 - b. MHAC Achievement
- 2. Quality
 - a. Sepsis
 - b. COPD
 - c. CCTA
 - d. CHF
 - e. CDU Pathways
 - f. Transition of Care
- 3. Empathy
 - a. Team member recruitment, engagement, and development
 - b. Patient and family engagement
 - c. Care coordination and teamwork
- 4. Efficiency
 - a. Provider workflows
 - b. Discharge process coordination
 - c. Emergency Department

- d. CDU implementation
- e. Centralized transport model

Hospital and Medical Staff Ongoing Indicators are also monitored. Some are generic screening indicators and others are determined based on identified opportunities for improvement, the need to monitor new processes or in response to complaints, surveys or inspections performed by external accreditation, licensing, regulatory and reimbursement agencies.

B. Focused Root Cause Analysis and Process Improvement Strategy to Reduce the Risk of

Medical/Health Care Errors (Proactive Risk Assessment)

1. Proactive identification and management of potential risks to patient safety have the obvious advantage of preventing adverse occurrences, rather than simply reacting when they occur. This approach also avoids the barriers to understanding created by hindsight bias and the fear of disclosure, embarrassment, blame, and punishment that can arise in the wake of an actual event. UCH Hospitals have a proactive program for identification and reduction of adverse events through the use of self-assessments, the Good Catch and Near Miss reporting system, research and dissemination of literature regarding published information on adverse events that seriously harm patients.
2. UCH Hospitals seek to reduce the risk of sentinel events and medical/health care system error-related occurrences by conducting internal proactive risk assessment activities and by using available information about sentinel events, claims data and the like from organizations that provide similar care and services. This effort is undertaken so that processes, functions and services can be designed or redesigned to prevent such occurrences in the organization.
3. Process Improvement Strategies
 - A. Risk Reductions
 1. Risk assessments, reporting criteria, a non-punitive reporting culture, the Good Catch reporting system and Failure Mode Effects Analysis (FMEA) are all tools designed to proactively identify circumstances that present a risk of patient harm. Risk assessments and focused Root Cause Analyses are conducted on an ongoing basis recognizing high volume/low risk and, likewise, high risk/low volume activities. The Good Catch system, in the Notification System, is a tool developed to collect data regarding circumstances that could create an adverse outcome if left unimproved. The Root Cause Analysis (RCA) methodology of investigation is applied for such circumstances, particularly those where there is a risk of imminent patient, visitor or team member harm. The results of these risk assessment interventions are reviewed by the Patient Safety and Quality Council semi-annually.
 2. To further support proactive risk reduction the Patient Safety and Quality Council selects a high-risk process, based on the annual risk assessment to conduct a RCA or FMEA for intensive assessment and analysis at least annually. The selection of this process is guided by data received from sources referenced above, including sentinel event data and patient safety risk factors identified by the Joint Commission. The selected process is analyzed for undesirable process variation and for the associated potential for adverse patient impact. A RCA or FMEA is also conducted, as appropriate, to enable targeted process and/or system redesign necessary to achieving the desired reduction in patient risk. The Patient Safety and Quality Council oversees the implementation of the redesign efforts and assesses the effectiveness of the

modifications made. Periodic re-assessment is undertaken to validate that the effectiveness of the redesigned process is sustained over time.

B. Patient Safety and Quality

1. The Patient Safety and Quality Council completes a Culture of Safety organizational assessment biennial basis to measure the perceptions of patient safety throughout Upper Chesapeake. The results of these self-assessments are reported to the Patient Safety and Quality Council for oversight and recommended action. Medical staff issues identified are reported to the PIC and/or MEC for action.
2. The Sentinel Event Policy establishes a linkage between the Sentinel Event analysis and the Hospitals' performance improvement efforts through quarterly reporting by the Patient Safety Officer to the Patient Safety and Quality Council, Performance Improvement Committee and Quality of Care Committee. The report includes results and trends from identified Sentinel Events, salient investigatory findings from RCAs and resulting process changes. (See UCH Sentinel Event Policy.)
3. Participation in University of Maryland System and VHA collaboratives and Maryland Patient Safety Center initiatives that allows an exchange of ideas, best practices and benchmarking.
4. The Capacity and Efficiency Steering Committee works to maximize the efficient use of capacity to enhance the flow of patients through operational improvements.

VII. Delineation of Responsibility

A. Board of Directors

The Board of the Directors has the ultimate responsibility for ensuring the delivery of quality patient care. This authority is delegated to the Quality of Care Committee who provides oversight. The Patient Safety and Quality Council, Performance Improvement Committee, Hospital Leadership and Medical Staff oversee the development and implementation of the methods for monitoring the delivery of patient care. (See Attachment B)

B. Quality of Care Committee

This Committee of the Board of Directors was established to oversee the quality and safety activities by monitoring and evaluating the Patient Safety and Quality Plan of the Hospitals and reporting to the Board of Directors. This Committee is responsible for:

1. Meeting at least quarterly and reporting to the Board of Directors;
2. Serving as a forum for quality and safety issues;
3. Reviewing the activities of the quality and safety program through summary reports submitted through the Quality and Safety Committee structure (See Attachment I);
4. Establishing priorities and providing direction to the Medical Executive Committee and Hospital Leadership.

C. President/CEO

The Board of Directors delegates to the President/CEO of Upper Chesapeake Health the authority and accountability of the Quality and Safety Program. The President delegates the

responsibility for the development and implementation of the Quality and Safety Plan to the SVP/CMO and VP for Performance Improvement.

D. Patient Safety and Quality Council

This Patient Safety and Quality Council (PSQC) is a multi-disciplinary committee that provides oversight, coordination, and integration of all quality and patient safety activities throughout the Hospitals. This is accomplished through the receipt of summary reports of all monitoring activities. The Hospitals' Vice President of Performance Improvement chairs this Council. The Chief Operating Officer serves as a member and provides senior leadership to the Council. The Vice President for Patient Services, Directors of Quality Management, Performance Improvement and Health Information Management and Risk Management, as well as representation from the medical staff, clinical and non-clinical directors and staff members serve on the Council. Ad hoc members are also scheduled to attend based upon the reports to be presented. Representatives from the Council also serve on the Performance Improvement Committee and the Quality of Care Committee to enhance communication and a functional link between the Hospitals, Medical Staff and governing body. The Council duties include:

1. Meeting at least ten months per year;
2. Identifying processes to improve;
3. Setting goals for safety initiatives based on the organizational Patient Safety Risk Assessment and monitoring progress related to those goals;
4. Selecting FMEA's and RCA's as deemed necessary;
5. Reviewing measures of performance, both process and outcome for all patient care and organizational functions;
6. Providing oversight for analysis of reported events, trends, sentinel event alerts and making recommendations in order to ensure a safe patient environment;
7. Prioritizing opportunities for improvement in order of importance, considering those that affect a larger percentage of patients, place patients at risk, or are problem prone;
8. Appointing a work group or chartering a process action team to investigate and recommend process improvements within timeline established by the PSQC;
9. Providing oversight of departmental indicators for outcome compliance and reviewing corrective action plans for appropriateness;
10. Providing oversight of the Sentinel Event Core Team designated to undertake root cause analysis of sentinel events and is considered a medical review committee;
11. Providing direction and oversight for application of learning from The Joint Commission Sentinel Event Alerts and their impact on improvement for UCH Hospitals;
12. Reviewing resource utilization-clinical effectiveness as it relates to quality of care and make recommendations for action when necessary;
13. Referring medical staff issues to the PIC;
14. Reviewing issues referred from the PIC and making recommendation for action plan when necessary;
15. Reviewing issues referred from the Accreditation Compliance Council and making recommendations for action plan when necessary;
16. Reviewing the Patient Safety and Quality Plan annually.

- E. Medical Executive Committee reviews and approves, through receipt of minutes and summary reports, as defined in the Medical Staff Bylaws, all recommendations and actions that pertain to the Medical Staff.

F. Performance Improvement Committee

The Medical Executive Committee delegates the oversight responsibility for performance improvement monitoring, assessment and evaluation of patient care services provided by the Medical Staff to the Performance Improvement Committee (PIC). Specific duties include:

1. Coordinating the medical staff quality and safety program to ensure that necessary processes and structures are in place to carry out performance improvement activities and that all services and disciplines collaborate to create a culture that is focused on performance improvement.
2. Establishing performance expectations for new, existing, and modified processes.
3. Reviewing the outcome of peer review activities and recommending action to the MEC. Reviewing the outcome of peer review activities, taking final action on collegial interventions and recommending any action with the potential for a reduction in clinical privileges to the MEC for final approval to the responsibilities of the Performance Improvement Committee.
4. Developing and monitoring performance indicators that measure performance compared to expectations.
5. Monitoring existing processes to evaluate the performance of a function or process.
6. Reviewing summaries and aggregate data to:
 - a. Compare performance internally over time to similar processes in other organizations, and to other external sources of information.
 - b. Conduct ongoing professional practice evaluation to identify trends that impact quality of care and patient safety, including:
 1. patterns of operative and other procedures performed and their outcome
 2. patterns of blood and pharmaceutical usage
 3. morbidity and mortality data identified through ongoing monitoring of ongoing indicators,
 4. other relevant criteria as determined by the medical staff,
 5. adverse events related to deep or moderate sedation
 6. major discrepancies or patterns of discrepancies between preoperative and postoperative diagnoses,
 7. significant adverse events associated with anesthesia.

G. Identifying and monitoring performance measures related to the following processes:

1. Medication use – The Pharmacy and Therapeutics Committee reviews the appropriateness, safety and effectiveness of the prophylactic, empiric and therapeutic use of drugs, adverse drug reactions and significant medication errors through the review and analysis of individual and aggregate patterns of variations of drug practice and reports their results to the MEC.
2. Operative and other procedures that place patients at risk – The PIC recommends approval of the procedures to be reviewed annually based on being high-volume, high-risk and problem prone. The review includes the evaluation of appropriateness of the procedure performed, whether tissue is removed or not, the acceptability of the procedure chosen, complications, and preoperative and postoperative discrepancies.
3. Use of blood and blood components – The Blood Utilization Review Committees of each hospital review procedures for distribution, handling, use and administration of whole blood and blood components, the adequacy of transfusion services, actual or suspected transfusion reactions and blood usage, including the amounts requested, used and wasted. The appropriateness of transfusions are routinely reported to the PIC for oversight. Other issues are reported to PIC when input or action by the medical staff is necessary.
4. Medical record review – The medical staff reviews a representative sample of records for accuracy, timeliness and legible completion while performing peer review. Action is taken on documentation issues by the appropriate department and reported to PIC through the quarterly peer review summary.
5. Care or services provided to high-risk populations
6. Clinical Effectiveness – The PIC reviews reports to evaluate the appropriateness of hospital admissions, length of stays, discharge practices, use of medical and hospital resources, and medical necessity for continued hospital services and makes recommendations for action when necessary.
7. Patient and team member complaints involving the medical staff when action by the Committee is necessary.
8. Patient satisfaction.
9. Significant departures from established patterns of clinical practice
10. the JC sentinel event alerts
11. Identifying opportunities for improvement and prioritizing issues for more focused review; making recommendations for further study through workgroups or Process Action Teams to the Medical Executive Committee.
12. Identifying changes that will lead to improved performance and reduced risk of sentinel events and making appropriate recommendations for action to the Medical Executive

Committee.

13. Reviewing summary reports of sentinel events and “near miss” cases; making recommendations for corrective actions that include measuring the effectiveness of process and system improvements in reducing risk.
14. Integrating Risk Management findings into the Committee’s ongoing monitoring; making recommendations when necessary to assist in reducing risk and making changes that improve performance and patient safety.
15. Reviewing all QIO citations and/or quality issues received by the medical staff; making recommendations for corrective action.
16. Review and approval of the Patient Safety and Quality Plan.
17. Formulating a written Utilization Review Plan for the System, to be approved by the System Medical Executive Committee, the Senior Vice President, Medical Affairs/CMO and the Board of Directors.
18. Meetings, Reports and Recommendations:
 - a. The PIC shall meet at least ten times per year and shall maintain a permanent record of its findings, proceedings and actions.
 - b. The PIC shall make a written report after each meeting to the System Medical Executive Committee and the Senior Vice President, Medical Affairs/CMO.
 - c. If the PIC detects a problem with clinical competency, patient care or treatment, infraction of the Medical Staff Bylaws, Credentialing Policy, Organization and Functions Manual, Allied Health Practitioner Policy, Medical Staff and Departmental Rules and Regulations, other policies, procedures or protocols of the System or Medical Staff, professional ethics or unacceptable conduct on the part of any individual appointed to the Medical Staff, it will notify the individual in writing and permit a written response and/or afford the individual an opportunity to meet with it prior to making a final report. The PIC will notify the individual in a timely way if he or she is complying with relevant recommendations or whether further problems have been detected.
 - d. The PIC is responsible for documenting results in minutes, which may be submitted at any time, but no later than the conclusion of the review process.

H. The Accreditation Compliance Council is an administrative council established to monitor adherence to and compliance with all hospital accrediting bodies, specifically The Joint

Commission's National Patient Safety Goal and Hospital Accreditation Standards. The Council reports to the Patient Safety and Quality Council.

- I. The Capacity and Efficiency Steering Committee is an administrative committee established to maximize the efficient use of capacity by enhancing the throughput and flow of patients. The Committee's objectives are to improve throughput, expand access to UCH services, enhance current policies and procedures..
- J. Patient and Family Centered Care
UCH has adopted a Patient and Family Centered Care model that is an approach to the planning, delivery and evaluation of health care that is grounded in mutually beneficial partnerships among health care providers, patients and families. This approach shapes policies, programs, facility design and staff day to day interactions.
- K. Allied Health Practitioner Review Committee is responsible for monitoring performance indicators that measure performance compared to expectations of the Allied Health Practitioners.
- L. Leadership
At UCH Hospitals, leaders include the governing board, senior leadership, hospital leadership, the elected officers and appointed members of the medical staff and department directors. They are responsible for identifying and reporting circumstances and processes that pose a potential quality or safety risk to patients and visitors or actual events which jeopardize the patient's well-being. They shall actively participate in the implementation of the Quality and Safety Plan and be responsible for systematically measuring and assessing performance, implementing actions to improve performance, reassessing for appropriate action and sustained improvement and allocating adequate resources for assessing and improving patient care and organizational functions and are responsible for communicating all safety and quality data, both positive and negative trends, to the team members. The leaders will ensure safe practices by holding all direct reports accountable, performing appropriate evaluations and taking action when necessary as defined in the UCH Standards of Conduct Policy.
- M. Medical Staff Department Chairmen
The Medical Staff Department Chairmen are also responsible for the Professional Practice Evaluation of all members of the Medical Staff (See UCH Professional Practice Evaluation Policy).
- N. Patient Safety Officer
The Performance Improvement Manager/Patient Safety Officer is responsible for the coordination, and operational oversight and implementation of the Patient Safety Program. This includes collaboration with the Risk Management Department for conducting proactive patient safety risk assessments, analysis and action plan development for identified patient risks and tracking and trending reporting occurrences, including Near Miss and Sentinel Events. The Patient Safety Officer will provide regular reports to the Quality of Care Committee, Performance Improvement Committee and Patient Safety and Quality and Council, as the committee for oversight for this plan. These reports shall include trends of Near Miss and actual errors/events. Sentinel Events and Good Catch process improvement interventions and monitors (Ref COMAR 10.07.06.03).

VIII. Terms and Tools Defined

- A. Adverse Event / Incident - An unintended act or failure to act which leads to an unexpected outcome not related to the natural course of the patient's illness or underlying disease condition. This event is any occurrence that is not consistent with the normal operations of Upper Chesapeake Health or the anticipated disease/treatment process of a patient. (See UCH Incidents/Event Tracking System and The Reporting of Unusual Events Policies.)
- Level 1 adverse event - an adverse event that results in death or serious disability. (*A Sentinel Event* - See below) [Such events require a *Root Cause Analysis* and are reportable to DHMH]
 - Level 2 adverse event - an adverse event that requires a medical intervention to prevent death or serious disability. (*A Sentinel Event* - See below) [Such events require a *Root Cause Analysis*]
 - Level 3 adverse event - an adverse event that does not result in death or serious disability and does not require any medical intervention to prevent death or serious disability. [Such events require investigation and/or trending]
 - Near-miss - a situation that could have resulted in an adverse event but did not, either by chance or through timely intervention. (Can be a Sentinel Event – see below) [Such events require investigation and/or trending.]
- B. Case Study - a methodology designed as a teaching tool developed to broaden our team members understanding of a process-review approach to error. Actual events and “Good Catch” scenarios are used. This too is intended to support a non-punitive culture of safety.
- C. Complaint - any concern raised by a patient, family member or visitor, written or verbal, regarding the infringement of patient's rights. Any complaints of a clinical nature or alleging a clinical error or Near Miss are referred to Risk Management for investigation. Actionable items will be tracked as an “Event”.
- D. Notification Tracking System - A data base accessible by all team members and medical staff utilized as a data collection tool for reporting and trending Good Catches and Events pertaining to patient and visitor safety. Components include, but are not limited to, complaints, patient care events, non-clinical physician and team member conduct, the good catch and compliments.
- E. Failure Mode Effects Analysis - A systematic methodology designed to identify and prevent process failures before they occur. This is often utilized to proactively review processes in an effort to predict and prevent injury caused by a system or process failure.
- F. Good Catch - A set of circumstances that may lead to patient or visitor injury if the process is left unchanged. A Good Catch is identifying and reporting the existence of those hazardous conditions before the Adverse Event or Near Miss occurs.
- G. IMPRV Tools – are tools that provide a standard system-wide approach to process improvement.
- H. Medical Review Committees - Function as confidential peer review committee as defined in Health Occupations Article, §1-401 et seq., Annotated Code of Maryland. These committees include:

1. Patient Safety and Quality Council
 2. Performance Improvement Committee
 3. Infection Control Committee
 4. Pharmacy and Therapeutics Committee
 5. Department and Service Line Peer Review Committees
 6. Multi-disciplinary Evaluation Committee
 7. Sentinel Event Review Teams
 8. Accreditation Compliance Council
- I. Patient Safety - Ensuring freedom from accidental injury while receiving health care services.
- J. Patient Safety Review – classification used when a root cause analysis is completed and reported for “near miss” events not meeting the definition of Sentinel Event.
- K. Risk Assessment - A periodic review process, which is designed to assess the risks associated with the delivery of patient care in a specific setting or service. The assessment tool is a set of indicators/criteria by which an analysis of processes is evaluated and/or measured. The goal is to proactively identify process improvement opportunities to ensure the delivery of safe patient care.
- L. Root Cause Analysis (RCA) - A process for identifying the root causes or causal factors that underlie variation in performance that can result in an Adverse or Sentinel Event. A root cause analysis is required for Level 1 and Level 2 sentinel events, as well as those “near miss” events that could have resulted in a sentinel event if not otherwise avoided.
- M. Sentinel Event - An unexpected occurrence involving unanticipated death or serious physical or psychological injury, or the risk thereof. A Sentinel Event specifically includes unanticipated death or major loss of function not related to the natural course of the patient’s illness or underlying condition; such events specifically include, but are not limited to, unexpected death of a full term infant; suicide of an inpatient; infant abduction or discharge to the wrong family; a patient rape; significant blood transfusion reactions; surgery on the wrong body part or patient. These Events are considered Level 1 Events that require immediate internal reporting, a root cause analysis and are reportable to DHMH (See UCH Sentinel Events Policy.)

IX. Reporting Mechanisms

To effectively reduce adverse patient outcomes, there must be an environment that supports identification and learning from errors and system failures. This program defines an integrated and easily accessible reporting mechanism for all team members and medical staff and a non-punitive culture that supports open communication, data dissemination and education.

A. Non-Punitive Reporting

The UCH Hospitals recognize that if we are to succeed in creating a safe environment for our patients and visitors, we must create an environment in which it is safe for caregivers to report and learn from Events and Near Misses. The Hospitals promote openness and requires that errors be reported, while ensuring that most reported errors be handled without the threat of punitive action.

1. The Hospitals recognize that most clinical incidents are due to a failure of systems. The goal is to identify and track errors in order to continuously improve those systems and to provide necessary education to prevent reoccurrence. Reporting of errors identified as being due to a failure of process or systems will not be subject to disciplinary action in accordance with hospital policy.

2. All events, particularly those of a clinical nature, need to be reported immediately. If a team member reports the Event within 48 hours, there will be no disciplinary action taken for that Event. It is expected, by the implementation of the 48-hour policy that more complete disclosure will occur. This will not, however, negate the initiation of additional education and training for team members, if warranted.
3. This policy will not protect team members who consistently fail to participate in detection, reporting and remediation to prevent errors. Nor will it protect team members from disciplinary action where it is determined that the error may have been the result of criminal activity, criminal intent or an egregious act and/or omission on the part of the team member. A team member who knowingly fails to report a clinical error will be subject to disciplinary action in accordance with existing hospital policy.

B. Notification Tracking System

The Notification System has been developed as a data collection tool for the reporting of Events, Near Misses, Complaints and the Good Catch as each relates to the identification and prevention of patient and visitor harm. The PI Department provides trending, analysis and dissemination of the data, concerning circumstances that are not consistent with the normal operations of the health system or the anticipated disease/treatment process of the patient in order to prevent reoccurrence, improve quality care and ensure patient and visitor safety. Electronic event reporting through the Meditech application and an Notification Hotline (ext. 1133) is accessible to all team members and medical staff. (See UCH Event Tracking System and The Reporting of Unusual Events Policies.)

C. Sentinel Events

When a Sentinel Event occurs, appropriate individuals are notified and an immediate investigation is undertaken. The Sentinel Event Policy defines the reporting structure and oversight responsibilities for the Sentinel Event Team, a medical review committee. Initially Sentinel Events are reported directly to Risk Management, and the Department Director and or the Vice President of the involved service areas and/or Vice President for Performance Improvement. Guidelines for the analysis of the Event exist to determine why the incident occurred and how to reduce the likelihood of reoccurrence. Within fifteen days of the occurrence or knowledge thereof, a Sentinel Event Team will convene to begin the root cause analysis and the development of a risk reduction strategy and action plan. The Departments of Risk Management, Performance Improvement and the Patient Safety Committee provide oversight for this process. (Reference - Administrative Policy Manual - Sentinel Events)

D. Patient Complaint/Grievance

All Complaints are entered and tracked through the Event Tracking Notification System and trended and referred, as appropriate, for departmental action. Complaints are correlated with patient satisfaction surveys pertinent to inpatient, outpatient, and emergency services. Those Complaints involving clinical issues are referred to the Risk Management Department for investigation according to the mechanisms in place for Event/Error investigation. Should a complaint meet the criteria of a grievance, as defined by policy, a written response defining the investigation and action taken is shared with the patient/family. (Reference - Administrative Policy Manual - Patient/Guest Complaints, Grievances and Compliments)

E. Inter-hospital Notification of Level 1 or Level 2 Adverse Event

1. If a UCH hospital admits a patient with a condition resulting from an adverse event that Risk Management determines may be related to care that was provided at another Maryland hospital and that appears to be unknown to the other hospital at the time of discharge, RM shall notify and provide any necessary information to the appropriate medical review committee at the hospital where the adverse event allegedly occurred.
2. If a UCH hospital receives notification from another facility of an occurrence of an adverse event that resulted from an admission at a UCH hospital, it will be reported immediately to Risk Management and an investigation will commence at the direction of the Patient Safety and Quality Council (a confidential medical review committee.) In accordance with this Plan, as appropriate, a root cause analysis will be conducted, notice provided to DHMH Office of Healthcare Quality, and disclosure to the patient/family will occur by the Risk Management Department.
3. All communication that occurs in accordance with this provision is confidential under Health Occupations Article, §1-401, Annotated Code of Maryland.

F. Reports to Maryland Department of Health and Mental Hygiene, Office of Healthcare Quality

1. Risk Management shall report any Level 1 adverse event to the DHMH within 5 days of the Risk Management's determination and or knowledge that the event occurred.
2. Risk Management shall submit the Root Cause Analysis and Action Plan for the Level 1 adverse event to the Department within 60 days of the hospital's knowledge of the occurrence.
3. Any Root Cause Analysis and any other medical review committee information submitted to the Department and the identity of individuals appointed to the interdisciplinary root cause analysis team are confidential under Health Occupations Article, §1-401, Annotated Code of Maryland and may not be discoverable, disclosed, or admissible as evidence in any civil action or available under the Maryland Public Information Act.

G. Support for Patient, Family, Caregiver

The delivery of patient services at Upper Chesapeake Health occurs through organized and systematic processes designed to ensure the delivery of safe, effective, and timely care and treatment. Delivery of patient care encompasses the recognition of concepts underlying both health and disease, patient teaching and learning processes, patient advocacy, spirituality and a holistic approach to the processes of care delivery. Upper Chesapeake Health, the Medical Staff, Professional Nursing and other allied health care professionals comprise a multidisciplinary team which functions collaboratively to achieve positive patient outcomes. In all instances patients, and when appropriate, family members are involved in the patient's plan of care. This involvement is intended to include sharing of information, which includes unexpected or adverse outcomes including errors or incidents that have an impact on the outcome and/or are deemed a Sentinel Event.

Support services are available to patients' families, Medical Staff, and caregivers alike in managing and dealing with adverse outcomes. When an adverse event occurs with significant consequences for the patient or family, appropriate support from within the hospital is mobilized and coordinated by Risk Management to assist the patient, family, and the caregiver(s). Support may include access to such resources as Pastoral Care, Social Services, Guest Services, Risk Management, and Palliative Care. At all times the caregivers involved

are included in the investigation and process improvement efforts following an Event, Near Miss or Sentinel Event.

H. Medical Disclosure

When a Sentinel Event or outcome differs significantly from the anticipated plan of care the patient and, when appropriate, families are informed. This occurs as soon as reasonably possible. The attending physician who is responsible for the overall care of the patient should, in most instances, participate in disclosures, along with Risk Management. This disclosure of adverse outcomes resulting from medical error should be incorporated in the ongoing conversation regarding the patient's care and treatment, which begins at the time of admission, between the hospital personnel, medical staff, patient and family (See UCH Medical Disclosure Policy).

IX. Communication and Education to Enhance Patient Safety and Reduce the Risk of Medical/Health Care Errors

A. Communication with Patient & Family/Significant Other

1. Patient's rights and responsibilities are explained upon admission via the Patient Handbook and Plan of Care folders. This communication includes methods to report concerns and insights about safe patient care. (Reference – Administrative Policy Manual - Patient's Rights and Responsibilities)
2. Patient and family education regarding safe and effective use of medication and medical equipment is accomplished through direct team member education of patient and families in accordance with their job descriptions and within their scope of practice or through the video on demand system (Reference – Administrative Policy Manual - Patient and Family Education; Pharmacy Policy Manual - Monographs; Nursing Policy Manual – Drug-Nutrient Interaction Counseling - Caring for You). Documentation of this education process is done through computerized progress notes, educational records/forms and patient pathways.
3. Education about potential drug-food interaction and counseling on nutrition and modified diet is accomplished through Pharmacy Monograph, nursing handouts, special diets and referral to appropriate team members. (Reference – Administrative Policy Manual - Patient and Family Education)
4. Educational rights and responsibilities as an integral component of the overall plan of care are defined in the Administrative Policy Manual - Patient's Rights and Responsibilities. Patients and families are encouraged to participate to the best of their ability in decision-making regarding their care, to ask questions, to provide information concerning educational needs and to communicate understanding/or lack thereof, during educational activities.

B. Performance Improvement and IMPRV Training for UCH Team Members:

1. All new team members receive patient safety and quality training during orientation. Leaders, Department Directors, managers and supervisors receive PI awareness training through department leader meetings and presentations.

2. The IMPROV training approach is provided through:
 - a. Executive workshops (3 hours) to provide Senior Leadership with an overview of IMPROV methodology and ensure strategic alignment
 - b. Awareness Training (4 hours) is provided 3-4 times per year for team members and provides a high level of understanding of IMPROV methodology and toolkit.
 - c. Practitioner Training (40 Hours) 2-3 times per year to provide a comprehensive and hands-on training of IMPROV techniques and tools.

C. Internal Communication/Education and On-Going Training

The program fosters communication and coordination among individuals and departments. To coordinate and integrate patient care and to improve quality and patient safety, UCH supports a culture that emphasizes cooperation and communication. An open communication system facilitates an interdisciplinary approach to providing patient care. The following are methods of communication among services and individual team members as they relate to the dissemination of information and education for the purposes of improving patient safety. This dissemination is done so with the utmost care to protect the confidentiality of personal health information. Any required disclosures are done so in accordance with this same protection.

1. Monthly Departmental/Unit Event Tracking Reporting. The intent is for department managers/supervisors to share adverse Events and Near Miss data with team members to assist in identifying trends and improve processes to ensure patient safety on a department/unit specific level.
2. Performance improvement results are communicated by articles in hospital and physician newsletters; chartered process action team reports and presentations; team leader discussions in department meetings, recognition and award programs recognizing individual and team participation in performance improvement; the Patient Safety Intranet site; and Quality Council report to the PIC and the Quality of Care Committee.
3. The Patient Safety Officer reports on adverse event trends and Sentinel Events and their associated process improvements to the Quality Council and Performance Improvement Committee of the Medical Staff, which information in turn is communicated to the Quality of Care Committee.
4. Department reports are reviewed quarterly through the PI Report Card and presented to the Patient Safety and Quality Council, PIC and Quality of Care Committee. Assessments, recommendations and feedback are reported to the department.
5. Data collected internally or externally regarding lessons learned or best practices are shared departmentally by way of case studies. These case studies are designed to improve the process improvement analysis skills which, in turn, are to be applied to departmental process evaluation. These results are shared with team members and improve communication with and education of patients.
6. Patient Safety Walkabouts are conducted at each Hospital by the PI Patient Safety Coordinator and Leadership to promote an atmosphere of mutual trust in which all team members can talk freely about safety problems and how to solve them, without fear of blame or punishment.

X. Quality and Safety Program Resources

The Quality Management, Performance Improvement and Risk Management Departments support and facilitate organizational quality and safety activities. Resources are provided to assist

Hospital departments, team members and medical staff with identification of appropriate data resources, retrieval of data development, coordination of the activities and analysis of data to support and evaluate all improvement efforts.

XI. Confidentiality

All information related to the performance improvement activities performed by the medical staff in accordance with this plan is confidential and protected. Due to the sensitive nature of all data, reports and minutes generated under medical review, confidentiality will be protected by all Hospital team members regardless of the level of their participation. All reference to patients, team members and physicians will be made to protect patient/physician identity.

XII. Conflict of Interest

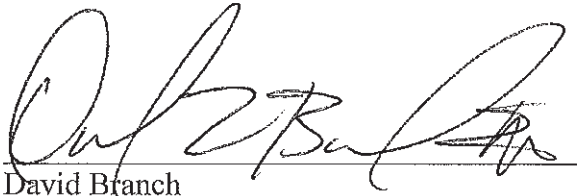
No healthcare provider or other individual involved in quality and performance improvement activities shall be allowed to make peer review decisions in any case in which he/she is professionally involved.

XIII. Annual Review of Plan Effectiveness

The Patient Safety and Program will be reviewed annually through the established structure to assure that the structure and function of the program are achieving major goals and objectives as defined in the mission of the Hospitals.

References:

TJC Accreditation Manual for Hospitals	Event Tracking System and the Reporting of Unusual Events Policy
CMS Conditions of Participation	Disclosing Medical Adverse Outcomes, Including Sentinel Events
Code of Ethical Conduct	Performance Improvement Plan
Risk Management Plan	Hospital Plan for Patient Care and Services
Sentinel Event Policy	Patient Complaints and/or Allegation of Violations of Patient Rights Policy
Patient & Family Education Policy	
Patient's Rights and Responsibility Policy	
COMAR 10.07.06 – Hospital Patient Safety Program (2004)	



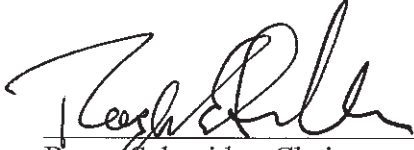
David Branch
VP of Performance Improvement
Chairperson, Quality and Safety Committee

7/6/17
Date



Lyle E. Sheldon, President/CEO
University of Maryland Upper Chesapeake Health

7.6.17
Date



Roger Schneider, Chairman of the Board
University of Maryland Upper Chesapeake Health

7/6/17
Date

ADDENDUM

UNIVERSITY OF MARYLAND UPPER CHESAPEAKE HEALTH

BULLE ROCK CAMPUS

PATIENT SAFETY AND QUALITY PLAN

I. Statement of Purpose

Upper Chesapeake Behavioral Health Bulle Rock is committed to the provision of compassionate, high quality, clinically effective healthcare in a safe environment coupled with trust, integrity, and respect for all. The Upper Chesapeake Health system supports an integrated, systematic quality, safety and continuous improvement program to improve patient outcomes, improve efficiency and effectiveness and reduce risk. Behavioral Health serves adults 18 and older with mental health diagnoses and includes patients with a secondary diagnosis of substance abuse and geriatric patients (including those geriatric patients with a secondary substance use diagnosis).

Overall Patient Safety and Quality Plan Objectives for Behavioral Health

- A. In mental health care, quality is a measure of whether services increase the likelihood of desired mental health outcomes and are consistent with current evidence-based practice. This definition incorporates two components. For people with mental disorders, their families and the population as a whole, it emphasizes that services should produce positive outcomes. For practitioners, service planners and policy makers, it emphasizes the best use of current knowledge and technology.

Improved quality means that mental health services should:

1. preserve the dignity of people with mental disorders;
2. provide accepted and relevant clinical and non-clinical care aimed at reducing the impact of the disorder and improving the quality of life of people with mental disorders;
3. use interventions which help people with mental disorders to cope by themselves with their mental health disabilities;
4. make more efficient and effective use of scarce mental health resources;
5. ensure that quality of care is improved in all areas, including mental health promotion, prevention, treatment and rehabilitation in primary health care, outpatient and inpatient

- B. To maintain an environment that supports safety
- C. To provide a framework for defining quality and continuous improvement opportunities, setting priorities for the scope, measuring and assessing performance, evaluating results and implementing improvement actions
- D. To include patients and their families in a multidisciplinary collaborative care approach
- E. To ensure that resources are used efficiently
- F. To continue to integrate behavioral health into primary care practices
- G. To provide a framework for defining quality and continuous improvement opportunities, setting priorities for the scope, measuring and assessing performance, evaluating results and implementing improvement actions
- H. To facilitate communication and reporting of all performance improvement and patient safety activities to leadership, team members, and medical staff
- I. To promote team work and group responsibility in identifying and implementing opportunities for improvement
- J. To achieve the appropriate balance between good outcomes, excellent care, services and costs

II. Scope of the Patient Safety and Quality Plan

- A. The Safety and Quality Plan supports the organizational objectives structured to support Patient-Centered Care organized around Safety, Quality, Empathy, and Efficiency domains.

The following pertain to Behavioral Health:

1. Safety

- a. Reduction of Restraints and Seclusion
- b. Use of Assessment tools to screen for violence, depression, anxiety, trauma and dementia
- c. Provide safe environment for geriatric patients and those patients with dementia

2. Quality

- a. Bedside Shift report
- b. Multidisciplinary rounds
- c. Plan of Care
- d. Discharge planning
- e. Reducing readmissions
- f. Group curriculum for geriatric patients/adult patients

- g. Integrated care in primary care practices
- h. Patient Satisfaction

3. Empathy

- a. Team member recruitment, engagement and educational development
- b. Patient and Family engagement
- c. Care coordination and teamwork

4. Efficiency

- a. Consultation services and discharge process coordination
- b. Turnaround times in Emergency Department for consults

PERFORMANCE IMPROVEMENT PLAN

The primary objective of the Performance Improvement (PI) Plan is to establish and articulate the measures of success that align with FY17 Departmental Objectives and UM UCH Strategic Operating Plan. Department Leaders will partner with their respective PI Consultant to navigate the PI Plan Process and ensure that chosen indicators support organization-wide priorities. The scope of the performance indicators will incorporate quality, patient safety/experience, and operational efficiency. The PI Plan Process consists of three phases which focus on identifying, monitoring, and reporting on the “critical few” indicators that measure not just performance, but organizational SUCCESS.

Planning

The goal of the Planning Phase is to develop a comprehensive PI Plan that focuses on the critical few success factors. This phase requires that department leaders gather input from their team and work with their PI Consultant in order to define and measure departmental priorities from a PI perspective.

Activities:

- ✓ Defining the strategic priorities that measure success in the department.
- ✓ Reviewing indicators from the previous year to determine the need to continue, revise, or discontinue the measure.
- ✓ Identifying indicators that will measure success from a quality, safety, or efficiency perspective.
- ✓ Establishing goals based on the analysis of baseline data (previous year), external benchmark data, or previous internal performance results.
- ✓ Developing a performance threshold. The threshold represents the minimum point of achievement based upon the current performance baseline and goal.
- ✓ Reviewing plan with appropriate Vice President for completion and approval.

Monitoring

The goal of the Monitoring Phase is to record and analyze data for the metrics stated in the PI Plan and work on improvement opportunities identified. If a measure does not meet the target, the department leader will partner with the PI Consultant to create a quarterly Performance Improvement Action Plan with the corrective actions to be taken.

Activities:

- ✓ Complying with data collection, frequency, and source of measurement.
- ✓ Analyzing the data and identifying improvement opportunities.
- ✓ Entering quarterly Measures of Success data into PI Quarterly Indicator Report on the SharePoint Performance Improvement Site under Monitoring.
- ✓ When necessary, completing a PI Action Plan for measures not meeting the goal.

Reporting and Improving

The Reporting and Improving Phase of the PI Plan process provides the results of the Monitoring Phase to departments and leadership at least on a quarterly basis. Department leaders will report an action plan for measures not meeting the target to the appropriate committee and share success stories.

- Quality and safety indicators are reported to the Patient Safety and Quality Council (PSQC).
- Efficiency indicators are reported to the Capacity and Efficiency Steering Committee.
- Patient Experience indicators are reported to the Patient Experience Steering Committee.

All committees report to the Quality of Care Committee of the Board of Directors.

Activities:

- ✓ Department meetings.
- ✓ Completing PI Action Plan for measures not meeting goal.
- ✓ Engagement between department leader and PI Consultant to utilize the IMPRV toolkit where applicable and support the department in executing the PI Action Plan.
- ✓ Presenting PI Action Plans and success stories at relevant committee meetings (when appropriate).

DEFINITION OF SUCCESS

Please identify the department's Key Priorities for the fiscal year.

- 1) Increase Patient Experience Scores by providing the Behavioral Health Patient a Person -Centered Model of Care.
- 2) Assure Behavioral Health Patient Safety by striving for complete and accurate seclusion and restraint documentation monitored in real time.

MEASURES OF SUCCESS

The Measures of Success include performance goals for each indicator, as well as relevant information regarding the metric and how it is measured.

- ✓ Benchmark/Baseline: Reference point established based on the analysis of previous internal performance results (e.g., last fiscal year) or external benchmarks, if available.
- ✓ Performance Goal: Target that we want to achieve for the indicator.
- ✓ Performance Threshold: Minimum point of achievement for the indicator based upon the current performance baseline and goal.

Measure 1

Name of Measure/Indicator	Patient Experience
Method of Collection (How will data be measured?)	Press Ganey survey
Data Source (e.g., Meditech)	Press Ganey
Frequency of Measurement	Quarterly
Benchmark/Baseline	
Performance Goal	Meet 50% on overall average score
Performance Threshold	Meet 35% on overall average score
Responsible for Monitoring	Claire Kidwell RN, Nurse Manager

Measure 2

Name of Measure/Indicator	Patient Safety- complete and accurate seclusion and restraint documentation
Method of Collection (How will data be measured?)	Real time monitoring
Data Source (e.g., Meditech)	Medical record and Meditech
Frequency of Measurement	As needed
Benchmark/Baseline	85%
Performance Goal	90%
Performance Threshold	85%
Responsible for Monitoring	Claire Kidwell RN, Nurse Manager

Measure 3

Name of Measure/Indicator	
Method of Collection (How will data be measured?)	
Data Source (e.g., Meditech)	
Frequency of Measurement	
Benchmark/Baseline	
Performance Goal	
Performance Threshold	
Responsible for Monitoring	

EXHIBIT 10

**UNIVERSITY OF MARYLAND UPPER CHESAPEAKE HEALTH
HOSPITAL**

**TITLE: INTERDISCIPLINARY DISCHARGE
PLANNING: BEHAVIORAL HEALTH**

Page 1

APPROVED BY:

Medical Director Behavioral Health Services

Original Date: 10/11/17

PURPOSE:

To provide a collaborative, interdisciplinary approach to meet a patient's individualized needs at the time of discharge from Behavioral Health Services that addresses continuity of care, ongoing treatment, and/or referral to other, more appropriate services.

POLICY:

- I. UM Upper Chesapeake Health utilizes an interdisciplinary approach to identify, discuss and coordinate the provision of an effective discharge plan that may occur across a continuum of care, treatment or services, in accordance with the individual's needs, strengths, preferences, and goals. All clinical disciplines are responsible for the coordination of patient care.

- II. The interdisciplinary and collaborative approach uses the following key elements to planning patient care and the discharge plan.
 - A. Integrate assessment findings in the discharge planning process.
 - B. Develop a plan of care that includes measurable patient care goals/outcomes.
 - C. A patient's physical and psychosocial needs will be assessed for continuing care.
 - D. Planning for transfer or discharge involves the individual served, his or her family, if applicable, and staff.
 - E. Provide patient and family education which includes:
 1. The reason he/she is being discharged
 2. The anticipated need for continued care, treatment and/or referral to more appropriate services after discharge.
 3. Education on how to obtain further care, treatment or services to meet their identified needs
 4. Works with the individual and/or their support (s) to ensure discharge instructions and appropriate next steps are clear and understood.

- III. UM Upper Chesapeake Health utilizes a proactive interdisciplinary approach to coordinate the provision of a safe and appropriate discharge plan. The healthcare team strives to achieve early identification of discharge planning needs so that the

Complexities of arranging and following through with a comprehensive plan are anticipated and managed.

- IV. To optimize compliance with a patient's post-hospital plan of care, an assessment of the patient's actual and potential discharge planning needs shall be initiated upon admission. A plan to meet these needs shall be developed, and interventions to meet specific discharge planning goals shall be designed. The plan shall be monitored and revised as necessary throughout the patient's hospital stay.
- V. UM UCH will not recommend or show preference for one service over another and shall leave the choice of the service provider to the patient and/or his or her family.

PROCEDURE:

- I. Interdisciplinary Discharge Planning Procedure
 - A. Plan for care, treatment and service is based on:
 - 1. Data collected from appropriate disciplines' specific assessments.
 - 2. Input obtained from the patient and family as indicated and acceptable to the patient.
 - B. Individualized and measurable goals/outcomes
 - 1. Disciplines, as appropriate, develop plans of care and identify individualized goals/outcomes in collaboration with the patient, family and/or other supports.
 - C. Monitoring of the effectiveness of plans of care and readiness for discharge:
 - 1. The Treatment team reviews/updates plans of care with the patient, based on the needs and desires of the patient.
 - 2. Address additional discharge planning needs with the patient based on change of condition/status or situation.
 - 3. The Treatment team will review, with the patient/family, readiness for discharge, including patient/family perspectives, aftercare services needed, and connection to additional resources and entitlements.
- II. Collaborative process to coordinate care, treatment and services.
 - A. The registered nurse assigned to care for the patient on a daily basis:
 - 1. Reviews:
 - a) Target date of discharge
 - b) Planned discharge disposition
 - c) Interdisciplinary goals and outcomes
 - 2. Coordinates appropriate resources to meet the on-going needs of the patient
 - a) Makes referrals/recommendations for other discipline involvement in care
 - b) Participates in multidisciplinary rounding

3. Reviews Plan of Care/Discharge Plan with patient and family

B. The, RN, Social Worker, Case Manager, physician, and other disciplines collaborate on the case of the patient.

1. Topics of discussion include:
 - a) acute case criteria
 - b) discharge plans
 - c) patient/family educational needs
 - d) available resources
 - e) peer recovery services
2. The patient and/or family, whenever possible, are included in the discussion.

III. Discharge Process

A. Discharge

1. Social Work

- a) Identifies payor to determine resource options for patient care needs.
- b) Finalizes plans with patient/family or post-acute facility/agency.
 - A) Assesses patient/family readiness for discharge.
 - B) Coordinates aftercare appointments for continuing care providers including, but not limited to, outpatient, IOP, PHP, PRP, RRP, ALF, SU Services, Peer Recovery Support, etc. When possible, in-person hand-offs will be completed with continuing care services.
 - C) Provides education regarding continuing care, treatment and service that the patient will need.
 - D) Confirms transportation, medications, etc.
 - E) Confirms understanding of discharge plan with patient/family.
 - F) Verifies that required documentation is prepared and communicated.

At the time of discharge or transfer, the hospital informs other service providers who will provide care, treatment, or services to the patient the following:

1. The reason for the patient's discharge or transfer
 2. The patient's physical and psychosocial status
 3. A summary of care, treatment, medications and services it provided to the patient
 4. The patient's progress toward goals.
 5. A list of community resources or referrals made or provided to the patient.
- c) Coordinates transport to home or referred resource

Provides appropriate information regarding the care and services provided during the inpatient stay to the post-acute facility or agency.

2. Nursing

- a) Verifies that required test results and consults are completed.
- b) Reviews the discharge instructions and medication reconciliation with the patient/caregiver and provides them with a written copy.
- c) Coordinates the discharge of patient to family/caregiver, ambulance personnel and/or post-acute facility.
- d) Discharge to Another Acute Facility
 - A) Transfer arrangements
 - B) Ambulance transport
 - C) Notifies caregiver

3. Physician

- a) Discharge Order and Summary
 - A) Provides necessary orders to allow for post-acute services to be coordinated
 - B) Assesses patient and determines if discharge is safe.
 - C) Dictates discharge summary in a timely manner to facilitate discharge. The discharge summary includes the reason for hospitalization, procedures performed, care, treatment, and services provided, condition and disposition at discharge, information provided to patient/family, and provisions for follow-up care.
 - D) Completes medication reconciliation.
- b) Discharge Instructions – Discharge Routine
 - A) Complete the EMR Discharge Routine process and sign the home medication list. Documents included are as follows:
 - Discharge instructions including home diet, activity, follow-up care, prescriptions, equipment needs, return to work/school, etc.
 - Disease/condition and medication education/instructions
 - Home medications list
- c) The physician discusses discharge plan with the patient/caregiver prior to or at the time of discharge and ensures the plan is understood.

4. High Risk Case Manager

- a) High Risk Case Manager may be involved with discharge planning for patients at high risk for readmission, history of multiple Emergency Room Visits, history of noncompliance with

discharge plan or to assist with coordination of services at discharge.

b) Patient and Family are included in the discharge plan.

IV. Transfer

- A. Medical Staff and clinical team members should use available information to assess the risk of transport.
- B. See “Patient Transfer” policy in Hospital/Administrative Policy Manual.
- C. Associated policies: DHMH COMAR 10.21.05, The Joint Commission policy CTS 06.02.01-CTS 06.02.05

EXHIBIT 1 1

**UNIVERSITY OF MARYLAND UPPER CHESAPEAKE HEALTH HOSPITALS
HOSPITAL/ADMINISTRATIVE POLICY MANUAL**

TITLE: PATIENT TRANSFER

Page 1 of 10

APPROVED BY:

President/CEO: _____

APPROVED BY Medical Executive Committee on: 4/06, 3/11, 8/14

Original Date: 7/96

Reviewed Date: 6/98, 11/12

Revised Date: 2/00, 2/02, 3/06; 3/07, 3/09, 2/11, 12/12, 9/13, 8/14

PURPOSE: To describe methods and procedures required for transfers of patients to a higher level of care within UCH hospitals, or between UCH hospitals, from UCH hospitals to other acute care facilities, and for local diagnostic and/or treatment related services (on or off campus) unavailable to inpatients at UCH hospitals.

Other Associated Policies/Documents:

- *Transporting Patients within the Hospital Campus.* Includes on campus transfers to the UCH Physician's Pavilions and the Ambulatory Care Center, and transporting methods and requirements for in-house transporting of patients.
- *Acute Patient Transfer Form* (This form provides structure and ensures compliance with EMTALA transfer guidelines.)
- *EMTALA Plan*

POLICY: All patient transfers will be conducted in a safe manner, and when appropriate in strict compliance with the federal Emergency Medical Treatment and Active Labor Act (EMTALA).

For all transfers the following elements are required. These tools will assist in making the appropriate arrangements for transfer, provide necessary hand off communication to and from receiving locations, and documenting the necessity of the transfer.

- *Acute Patient Transfer Form*
- *Ticket-to-Ride* Hand-off Communication
- A Physician Order for the transfer

PROCEDURES:

A. Transfers Between UCH Hospitals

1. Emergencies (Medical/Surgical):

- a. UCMC will accept all patients from HMH needing emergency surgery where life or limb is at risk, regardless of bed availability, as long as a surgeon accepting the case has been identified and the procedure is one UCMC is prepared to perform.
- b. The patient will be transported directly to the OR or ICU (bypassing the ED).
- c. Admitting will be responsible for registering the patient at UCMC.

- d. Coordinating the Transfer:
 - 1. The AC/Nursing Support Coordinator, along with the Charge Nurse, from HMH and UCMC will coordinate to arrange the transfer. The Transferring Physician is responsible for obtaining an accepting Intensivist and/or Surgeon; initiating the chain of command, as needed, to secure transfer.
- e. The *Acute Patient Transfer Form* must be completed before transfer.
- f. The Receiving Intensivist at UCMC is responsible for the following:
 - 1. the need to clear a bed in ICU to receive the surgical emergency or manage the patient in PACU
 - 2. identifying the patient most ready to be transferred to a lower level of care to make a bed available the surgical emergency;
 - 3. care of the surgical emergency patient until the patient's care is assumed by surgeon.
- g. The UCMC Support Coordinator will assist in locating available bed space and coordinating staff support.
- h. The Receiving ICU Clinical Nurse Manager (or designee) / AC is responsible for facilitating the relocation of existing ICU patient(s) to a lower level of care as directed by the Intensivist.
- i. The Sending AC (or designee) will ensure that the most timely and safe transport occurs. This includes responsibility for arranging the most appropriate mode of transport, and ensuring full communication with accepting unit.
 - 1. The Unit will gather pertinent medical records to include any records not available in the Meditech system. This should include copies of progress notes, if the patient has had an extended length of stay, progress notes of the most recent 7 days would be sufficient.
 - 2. The sending unit will follow the below algorithms to arrange transport:

Note: All Harford County Medical Assistance patients must have Transcare contacted as first option of transport. All ETA expectations below are in place for Transcare. If unable to meet these expectations, continue with below algorithms.

STEMI Transport Leaving HMH:

- a. Call Hart to Heart directly. If they cannot provide 30 minute ETA, call Express Care Communication Center (X1234) for Express Care unit from UCMC. If they cannot provide 30 minute ETA, call 911 and request ALS transport.
- b. If an EMS crew is already located in the ED, they may be requested to provide the STEMI transport prior to contacting commercial companies, however they have the right to refuse the transport until all commercial transport companies have been contacted and demonstrated inability to respond within 30 minute expectation.
- c. If a nurse is required and transport company cannot provide one in a timely manner so as not to delay the transport, HMH will send a nurse to manage the medications. This nurse must have 2 years critical care experience, current ACLS, and base station training.

NON-STEMI Priority One Transport Leaving HMH:

- a. Call Express Care Communication Center (X1234) to arrange transportation with a 30-45 minute ETA expectation. Order of requests should be Hart to Heart, Express Care ambulance, Harford County 911.
- b. If a nurse is required and transport company cannot provide one in a timely manner so as not to delay the transport, HMH will send a nurse to manage the medications. This nurse must have 2 years critical care experience, current ACLS, and base station training.

Priority Two Transport

- a. Call Express Care Communication Center (X1234) to arrange transportation with a 45 to 60 minute ETA expectation.

Routine Discharges

- a. Call Express Care Communication Center (X1234) to arrange routine discharge transport with 60 to 180 minute ETA expectation.

Wheelchair Transport Services

- a. Call Express Care Communication Center (X1234) to pre-schedule with a minimum 24 hour notice.

3. When the transport service arrives the primary care nurse for the patient contacts the nurse on the accepting Unit to give report.

- k. Delays in excess of 30 minutes from decision to transfer to acceptance by a surgeon shall trigger the Staff to initiate the Chain of Command to secure medical or administrative personnel to facilitate the transfer.
- l. Delays in excess of 2 hours from decision to transfer to actual transport shall trigger the Staff to initiate the Chain of Command to secure medical or administrative personnel to facilitate the transfer.

2. Specialty Related Transfers / Non-Emergent (to include Behavioral Health (BHU), Family Birthplace, Pediatrics, or Surgical Evaluations)

- a. The transferring physician is responsible for contacting the accepting unit and securing an accepting physician.
- b. The accepting physician will determine the transfer location i.e. directly to the unit or the Emergency Department.
- c. The *Acute Patient Transfer Form* must be completed before transfer.

- d. The Charge Nurse ensures all pertinent medical records are copied, to include lab and x-ray reports and obtains MRI and CT films to be sent with the patient at the time of transfer.
 1. The transferring and accepting physicians determine if ALS or BLS transport is required and the Charge Nurse or designee contacts the transport service. If ambulance company determines a different level of transport service is required, based upon Maryland State EMS Protocols, this information is reported to the physician for documentation in the medical record. If the transporting service cannot provide timely and adequately trained personnel, UCH Nursing and or Medical Staff Administration will evaluate the efficacy of sending UCH personnel with appropriate transport training as the patient requires, and as required by Maryland Law. This nurse will have 2 years critical care experience, current ACLS, and Base Station training. They will provide care within the scope of practice of the hospital RN.
- e. When the transport service arrives the primary care nurse for the patient contacts the nurse on the accepting unit to give report.
- f. Psychiatric Patients - Transfers of any patient being transferred to or from a psychiatric unit will be accompanied by either:
 1. an ambulance attendant or other individual of the same sex, whenever possible
 2. the parent, spouse, adult sibling or adult offspring of the patient

B. Off Campus Specialty Services

Temporary Off Campus transfers apply to inpatients transferred for diagnostic testing or medical/surgical services not offered on the campuses of Upper Chesapeake Hospitals, such as Open-MRI, TEE, ERCP, Oral Surgery, etc.

1. The Attending/Transferring Physician is responsible for writing an Order for the offsite service. A planned daily/weekly trip during the same admission requires only one order and one form.
2. The Attending/Transferring Physician is responsible for documenting by way of the *Acute Patient Transfer Form*, the necessity of the transfer, risks & benefits, and the patient's condition. The *Form* must be completed by the physician before transferring the patient.
3. Nursing staff or Unit Secretary will make scheduling arrangements for the procedure/test and direction sought as to special preparations needed such as diet restrictions or contrast prior to transfer, as well as addressing 'current treatments in progress' as indicated on the *Acute Patient Transfer Form*.
4. The transferring and accepting physicians determine if ALS or BLS transport is required and the charge nurse or designee contacts the transport service. If ambulance company determines a different level of transport service is required, based upon Maryland State EMS Protocols, this information is reported to the physician for documentation in the medical record.
5. Nursing team members prepare the patient for transport and complete a *Ticket to Ride* as the hand off communication to the receiving location.
 - a. The nurse will prepare the patient for transfer and have the medical record (including a copy of the medication reconciliation administration record) ready to accompany the patient.

- b. Team members caring for the patient will address toileting needs, medication needs and nutrition/fluid needs prior to the arrival of the transporter(s) to the unit.
 - c. The department housing the patient is responsible to assure that the patient is ready for transport in a timely manner.
6. When the transport service arrives the primary care nurse for the patient contacts the accepting facility to give report.
7. The receiving facility will be responsible for the patient upon arrival and is expected to utilize EMS services should the patient's condition deteriorate and need to be emergently returned to the hospital.

C. On Campus Specialty Services (UCMC)

Temporary On Campus Transfers apply to inpatients transferred to UCMC Physician Pavilions and Ambulatory Care Center

1. The Attending Physician writes an Order for a medical or surgical 'consult and treat' for the patient.
 - a. If the provider/consultant requests the patient be seen in his/her private office during an inpatient admission, there will be direct physician to physician communication between the consulting and attending physicians regarding the appropriateness/medical necessity for the patient to leave the unit.
 - b. The Attending Physician will write the Order for the off campus transport for the intended care/treatment/service.
2. The Attending/Transferring Physician is responsible for documenting by way of the *Acute Patient Transfer Form*, the necessity of the transfer, risks & benefits, and the patient's condition. The *Form* must be completed by the physician before transferring the patient.
3. Nursing staff or Unit Secretary will make scheduling arrangements for the procedure/test and direction sought as to special preparations needed such as diet restrictions or contrast prior to transfer, as well as addressing 'current treatments in progress' as indicated on the *Acute Patient Transfer Form*.
4. Nursing team members prepare the patient for transport and complete a *Ticket to Ride* as the hand off communication to the receiving location.
 - a. The nurse will prepare the patient for transfer and have the medical record (including a copy of the medication reconciliation administration record) ready to accompany the patient.
 - b. Team members caring for the patient will address toileting needs, medication needs and nutrition/fluid needs prior to leaving the unit.
 - c. The department housing the patient is responsible to assure that the patient is transported in a timely manner.
5. The registered nurse or PCT will accompany the patient to the physician's office / location with necessary equipment or Oxygen, the patient record,
 - a. Patients on O2 during transport must have their O2 placement and setting verified by the nurse prior to release of the patient and transport.
6. Upon return, the physician's office will provide hand-off report occurs to the patient's nurse and the complete *Ticket to Ride*.

7. The Consulting/Treating Physician will provide a brief procedural note for any interventions that were performed or any medication administered in the office setting, for the inpatient record.

D. Transfers to External Acute Care Facility

1. The transferring physician is responsible for contacting the accepting unit and securing an accepting physician at the receiving facility.
2. The accepting physician will determine the transfer location i.e. directly to the unit or the Emergency Department.
3. The *Acute Patient Transfer Form* must be completed before transfer documenting the reason for transfer, patient's condition, consent, risks and benefits and other salient information contained in the form.
4. The Charge Nurse ensures all pertinent medical records are copied, to include lab and x-ray reports and obtains MRI and CT films to be sent with the patient at the time of transfer.
5. The transferring and accepting physicians determine if ALS or BLS transport is required and the charge nurse or designee contacts the transport service. If ambulance company determines a different level of transport service is required, based upon Maryland State EMS Protocols, this information is reported to the physician for documentation in the medical record.
 1. If the transporting service cannot provide timely and adequately trained personnel, UCH Nursing and or Medical staff Administration will evaluate the efficacy of sending UCH personnel with appropriate training and experience as the patient requires, including 2 years critical care nursing experience, current ACLS, and Base Station training. They will provide care within the scope of the hospital RN.
6. When the transport service arrives the primary care nurse for the patient contacts the nurse / unit at the accepting facility to give report.
7. Psychiatric Patients - Transfers of any patient being transferred to or from a psychiatric unit will be accompanied by either:
 - a. an ambulance attendant or other individual of the same sex, whenever possible
 - b. the parent, spouse, adult sibling or adult offspring of the patient

E. Transfer Documentation

1. An *Acute Patient Transfer Form*
 - a. The *Form* must be completed for all patients transferred from a UCH hospital inpatient setting to an off-site location, including on-campus services, before the patient leaves the Unit.
 - b. Completing this documentation is the responsibility of the physician transferring the patient, the nurse assigned to the patient's care at the time of the transfer, and a charge nurse or Administrative Coordinator.
 - c. An *Acute Patient Transfer Form* is not necessary for lateral transfers within the same hospital. This includes patient transfers to Radiation Oncology for treatment.
 - i. UCH *Ticket to Ride* will accompany patients transferred between UCH hospitals and for temporary transfers to outpatient services as defined above.
 - d. If the transferring physician is not physically present in the hospital, the physician portions of the *Form* may be completed by a PA provided that:
 - i. The PA documents consultation with the transferring physician on the *Transfer Form*.

- e. The Director/Clinical Nurse Manager/Charge Nurse of the unit caring for the patient, or the Administrative Coordinator, must check the completeness of the *Acute Patient Transfer Form*, bring issues to the attention of the responsible physician or nurse for correction prior to the transfer.
 - f. Distribution of the *Form* is outlined on the *Form* itself. (One copy will be retained in the medical record, a second copy will be sent to the receiving facility and, for review purposes, the third copy will be forwarded as indicated and considered the transfer log.)
2. UCH *Ticket to Ride* will accompany patients transferred between UCH hospitals and for temporary transfers outpatient services as defined above.
 3. Additional documentation regarding care provided by UCH personnel during the transfer, if any, shall be completed on the *Acute Patient Transfer Form*, if able or on a progress note.

F. Reasons for Transfer

1. The only reasons for which a patient may be transferred from a UCH hospital to another acute care facility are:
 - a. the patient's request for transfer despite being assured of the availability of care at UCH;
 - b. the patient's need for a specialized capability not available at the transferring UCH hospital.
2. Temporary transfers to outpatient setting for diagnostic and or treatment services not readily available are permitted and procedurally defined above.
3. UCH nursing personnel shall report any proposed transfer not supported by these to their Department Director, the Administrative Coordinator or the Administrator On Call on an urgent basis, and Risk Management/Corporate Compliance.

G. Certification of Condition

1. Before any patient may be transferred from a UCH Hospital to another acute care facility the transferring physician must make one of the following certifications in writing regarding the patient's condition:
 - a. the patient has been stabilized such that within a reasonable degree of medical probability, no material deterioration of the individual's condition (or the condition of a mother and her unborn child) is likely to result from the transfer;
 - b. the patient's condition has not stabilized, however, the patient will benefit from a higher level of care that outweighs the risks associated with transfer; or
 - c. the patient is in labor, however the benefits of transfer outweigh the potential risks to the mother and her unborn child(ren).
2. The physician will document this Certification in writing on the *Acute Patient Transfer Form* and include:
 - a. Risks of Transfer and
 - b. Benefits of Care at the other facility considered in reaching this certification.

H. Patient Consent and Refusal

1. No patient will be transferred between or from a UCH hospital without the patient's or the patient's surrogate decision maker's informed consent to the transfer, except in the case of transfer for inpatient hospitalization following involuntary commitment.

**UNIVERSITY OF MARYLAND UPPER CHESAPEAKE HEALTH HOSPITALS
HOSPITAL/ADMINISTRATIVE POLICY MANUAL**

TITLE: PATIENT TRANSFER

Page 1 of 10

APPROVED BY:

President/CEO: _____

APPROVED BY Medical Executive Committee on: 4/06, 3/11, 8/14

Original Date: 7/96

Reviewed Date: 6/98, 11/12

Revised Date: 2/00, 2/02, 3/06; 3/07, 3/09, 2/11, 12/12, 9/13, 8/14

PURPOSE: To describe methods and procedures required for transfers of patients to a higher level of care within UCH hospitals, or between UCH hospitals, from UCH hospitals to other acute care facilities, and for local diagnostic and/or treatment related services (on or off campus) unavailable to inpatients at UCH hospitals.

Other Associated Policies/Documents:

- *Transporting Patients within the Hospital Campus.* Includes on campus transfers to the UCH Physician's Pavilions and the Ambulatory Care Center, and transporting methods and requirements for in-house transporting of patients.
- *Acute Patient Transfer Form* (This form provides structure and ensures compliance with EMTALA transfer guidelines.)
- *EMTALA Plan*

POLICY: All patient transfers will be conducted in a safe manner, and when appropriate in strict compliance with the federal Emergency Medical Treatment and Active Labor Act (EMTALA).

For all transfers the following elements are required. These tools will assist in making the appropriate arrangements for transfer, provide necessary hand off communication to and from receiving locations, and documenting the necessity of the transfer.

- *Acute Patient Transfer Form*
- *Ticket-to-Ride* Hand-off Communication
- A Physician Order for the transfer

PROCEDURES:

A. Transfers Between UCH Hospitals

1. Emergencies (Medical/Surgical):

- a. UCMC will accept all patients from HMH needing emergency surgery where life or limb is at risk, regardless of bed availability, as long as a surgeon accepting the case has been identified and the procedure is one UCMC is prepared to perform.
- b. The patient will be transported directly to the OR or ICU (bypassing the ED).
- c. Admitting will be responsible for registering the patient at UCMC.

- d. Coordinating the Transfer:
 - 1. The AC/Nursing Support Coordinator, along with the Charge Nurse, from HMH and UCMC will coordinate to arrange the transfer. The Transferring Physician is responsible for obtaining an accepting Intensivist and/or Surgeon; initiating the chain of command, as needed, to secure transfer.
- e. The *Acute Patient Transfer Form* must be completed before transfer.
- f. The Receiving Intensivist at UCMC is responsible for the following:
 - 1. the need to clear a bed in ICU to receive the surgical emergency or manage the patient in PACU
 - 2. identifying the patient most ready to be transferred to a lower level of care to make a bed available the surgical emergency;
 - 3. care of the surgical emergency patient until the patient's care is assumed by surgeon.
- g. The UCMC Support Coordinator will assist in locating available bed space and coordinating staff support.
- h. The Receiving ICU Clinical Nurse Manager (or designee) / AC is responsible for facilitating the relocation of existing ICU patient(s) to a lower level of care as directed by the Intensivist.
- i. The Sending AC (or designee) will ensure that the most timely and safe transport occurs. This includes responsibility for arranging the most appropriate mode of transport, and ensuring full communication with accepting unit.
 - 1. The Unit will gather pertinent medical records to include any records not available in the Meditech system. This should include copies of progress notes, if the patient has had an extended length of stay, progress notes of the most recent 7 days would be sufficient.
 - 2. The sending unit will follow the below algorithms to arrange transport:

Note: All Harford County Medical Assistance patients must have Transcare contacted as first option of transport. All ETA expectations below are in place for Transcare. If unable to meet these expectations, continue with below algorithms.

STEMI Transport Leaving HMH:

- a. Call Hart to Heart directly. If they cannot provide 30 minute ETA, call Express Care Communication Center (X1234) for Express Care unit from UCMC. If they cannot provide 30 minute ETA, call 911 and request ALS transport.
- b. If an EMS crew is already located in the ED, they may be requested to provide the STEMI transport prior to contacting commercial companies, however they have the right to refuse the transport until all commercial transport companies have been contacted and demonstrated inability to respond within 30 minute expectation.
- c. If a nurse is required and transport company cannot provide one in a timely manner so as not to delay the transport, HMH will send a nurse to manage the medications. This nurse must have 2 years critical care experience, current ACLS, and base station training.

NON-STEMI Priority One Transport Leaving HMH:

- a. Call Express Care Communication Center (X1234) to arrange transportation with a 30-45 minute ETA expectation. Order of requests should be Hart to Heart, Express Care ambulance, Harford County 911.
- b. If a nurse is required and transport company cannot provide one in a timely manner so as not to delay the transport, HMH will send a nurse to manage the medications. This nurse must have 2 years critical care experience, current ACLS, and base station training.

Priority Two Transport

- a. Call Express Care Communication Center (X1234) to arrange transportation with a 45 to 60 minute ETA expectation.

Routine Discharges

- a. Call Express Care Communication Center (X1234) to arrange routine discharge transport with 60 to 180 minute ETA expectation.

Wheelchair Transport Services

- a. Call Express Care Communication Center (X1234) to pre-schedule with a minimum 24 hour notice.

3. When the transport service arrives the primary care nurse for the patient contacts the nurse on the accepting Unit to give report.

- k. Delays in excess of 30 minutes from decision to transfer to acceptance by a surgeon shall trigger the Staff to initiate the Chain of Command to secure medical or administrative personnel to facilitate the transfer.
- l. Delays in excess of 2 hours from decision to transfer to actual transport shall trigger the Staff to initiate the Chain of Command to secure medical or administrative personnel to facilitate the transfer.

2. Specialty Related Transfers / Non-Emergent (to include Behavioral Health (BHU), Family Birthplace, Pediatrics, or Surgical Evaluations)

- a. The transferring physician is responsible for contacting the accepting unit and securing an accepting physician.
- b. The accepting physician will determine the transfer location i.e. directly to the unit or the Emergency Department.
- c. The *Acute Patient Transfer Form* must be completed before transfer.

- d. The Charge Nurse ensures all pertinent medical records are copied, to include lab and x-ray reports and obtains MRI and CT films to be sent with the patient at the time of transfer.
 1. The transferring and accepting physicians determine if ALS or BLS transport is required and the Charge Nurse or designee contacts the transport service. If ambulance company determines a different level of transport service is required, based upon Maryland State EMS Protocols, this information is reported to the physician for documentation in the medical record. If the transporting service cannot provide timely and adequately trained personnel, UCH Nursing and or Medical Staff Administration will evaluate the efficacy of sending UCH personnel with appropriate transport training as the patient requires, and as required by Maryland Law. This nurse will have 2 years critical care experience, current ACLS, and Base Station training. They will provide care within the scope of practice of the hospital RN.
- e. When the transport service arrives the primary care nurse for the patient contacts the nurse on the accepting unit to give report.
- f. Psychiatric Patients - Transfers of any patient being transferred to or from a psychiatric unit will be accompanied by either:
 1. an ambulance attendant or other individual of the same sex, whenever possible
 2. the parent, spouse, adult sibling or adult offspring of the patient

B. Off Campus Specialty Services

Temporary Off Campus transfers apply to inpatients transferred for diagnostic testing or medical/surgical services not offered on the campuses of Upper Chesapeake Hospitals, such as Open-MRI, TEE, ERCP, Oral Surgery, etc.

1. The Attending/Transferring Physician is responsible for writing an Order for the offsite service. A planned daily/weekly trip during the same admission requires only one order and one form.
2. The Attending/Transferring Physician is responsible for documenting by way of the *Acute Patient Transfer Form*, the necessity of the transfer, risks & benefits, and the patient's condition. The *Form* must be completed by the physician before transferring the patient.
3. Nursing staff or Unit Secretary will make scheduling arrangements for the procedure/test and direction sought as to special preparations needed such as diet restrictions or contrast prior to transfer, as well as addressing 'current treatments in progress' as indicated on the *Acute Patient Transfer Form*.
4. The transferring and accepting physicians determine if ALS or BLS transport is required and the charge nurse or designee contacts the transport service. If ambulance company determines a different level of transport service is required, based upon Maryland State EMS Protocols, this information is reported to the physician for documentation in the medical record.
5. Nursing team members prepare the patient for transport and complete a *Ticket to Ride* as the hand off communication to the receiving location.
 - a. The nurse will prepare the patient for transfer and have the medical record (including a copy of the medication reconciliation administration record) ready to accompany the patient.

- b. Team members caring for the patient will address toileting needs, medication needs and nutrition/fluid needs prior to the arrival of the transporter(s) to the unit.
 - c. The department housing the patient is responsible to assure that the patient is ready for transport in a timely manner.
6. When the transport service arrives the primary care nurse for the patient contacts the accepting facility to give report.
7. The receiving facility will be responsible for the patient upon arrival and is expected to utilize EMS services should the patient's condition deteriorate and need to be emergently returned to the hospital.

C. On Campus Specialty Services (UCMC)

Temporary On Campus Transfers apply to inpatients transferred to UCMC Physician Pavilions and Ambulatory Care Center

1. The Attending Physician writes an Order for a medical or surgical 'consult and treat' for the patient.
 - a. If the provider/consultant requests the patient be seen in his/her private office during an inpatient admission, there will be direct physician to physician communication between the consulting and attending physicians regarding the appropriateness/medical necessity for the patient to leave the unit.
 - b. The Attending Physician will write the Order for the off campus transport for the intended care/treatment/service.
2. The Attending/Transferring Physician is responsible for documenting by way of the *Acute Patient Transfer Form*, the necessity of the transfer, risks & benefits, and the patient's condition. The *Form* must be completed by the physician before transferring the patient.
3. Nursing staff or Unit Secretary will make scheduling arrangements for the procedure/test and direction sought as to special preparations needed such as diet restrictions or contrast prior to transfer, as well as addressing 'current treatments in progress' as indicated on the *Acute Patient Transfer Form*.
4. Nursing team members prepare the patient for transport and complete a *Ticket to Ride* as the hand off communication to the receiving location.
 - a. The nurse will prepare the patient for transfer and have the medical record (including a copy of the medication reconciliation administration record) ready to accompany the patient.
 - b. Team members caring for the patient will address toileting needs, medication needs and nutrition/fluid needs prior to leaving the unit.
 - c. The department housing the patient is responsible to assure that the patient is transported in a timely manner.
5. The registered nurse or PCT will accompany the patient to the physician's office / location with necessary equipment or Oxygen, the patient record,
 - a. Patients on O2 during transport must have their O2 placement and setting verified by the nurse prior to release of the patient and transport.
6. Upon return, the physician's office will provide hand-off report occurs to the patient's nurse and the complete *Ticket to Ride*.

7. The Consulting/Treating Physician will provide a brief procedural note for any interventions that were performed or any medication administered in the office setting, for the inpatient record.

D. Transfers to External Acute Care Facility

1. The transferring physician is responsible for contacting the accepting unit and securing an accepting physician at the receiving facility.
2. The accepting physician will determine the transfer location i.e. directly to the unit or the Emergency Department.
3. The *Acute Patient Transfer Form* must be completed before transfer documenting the reason for transfer, patient's condition, consent, risks and benefits and other salient information contained in the form.
4. The Charge Nurse ensures all pertinent medical records are copied, to include lab and x-ray reports and obtains MRI and CT films to be sent with the patient at the time of transfer.
5. The transferring and accepting physicians determine if ALS or BLS transport is required and the charge nurse or designee contacts the transport service. If ambulance company determines a different level of transport service is required, based upon Maryland State EMS Protocols, this information is reported to the physician for documentation in the medical record.
 1. If the transporting service cannot provide timely and adequately trained personnel, UCH Nursing and or Medical staff Administration will evaluate the efficacy of sending UCH personnel with appropriate training and experience as the patient requires, including 2 years critical care nursing experience, current ACLS, and Base Station training. They will provide care within the scope of the hospital RN.
6. When the transport service arrives the primary care nurse for the patient contacts the nurse / unit at the accepting facility to give report.
7. Psychiatric Patients - Transfers of any patient being transferred to or from a psychiatric unit will be accompanied by either:
 - a. an ambulance attendant or other individual of the same sex, whenever possible
 - b. the parent, spouse, adult sibling or adult offspring of the patient

E. Transfer Documentation

1. An *Acute Patient Transfer Form*
 - a. The *Form* must be completed for all patients transferred from a UCH hospital inpatient setting to an off-site location, including on-campus services, before the patient leaves the Unit.
 - b. Completing this documentation is the responsibility of the physician transferring the patient, the nurse assigned to the patient's care at the time of the transfer, and a charge nurse or Administrative Coordinator.
 - c. An *Acute Patient Transfer Form* is not necessary for lateral transfers within the same hospital. This includes patient transfers to Radiation Oncology for treatment.
 - i. UCH *Ticket to Ride* will accompany patients transferred between UCH hospitals and for temporary transfers to outpatient services as defined above.
 - d. If the transferring physician is not physically present in the hospital, the physician portions of the *Form* may be completed by a PA provided that:
 - i. The PA documents consultation with the transferring physician on the Transfer *Form*.

- e. The Director/Clinical Nurse Manager/Charge Nurse of the unit caring for the patient, or the Administrative Coordinator, must check the completeness of the *Acute Patient Transfer Form*, bring issues to the attention of the responsible physician or nurse for correction prior to the transfer.
 - f. Distribution of the *Form* is outlined on the *Form* itself. (One copy will be retained in the medical record, a second copy will be sent to the receiving facility and, for review purposes, the third copy will be forwarded as indicated and considered the transfer log.)
2. UCH *Ticket to Ride* will accompany patients transferred between UCH hospitals and for temporary transfers outpatient services as defined above.
 3. Additional documentation regarding care provided by UCH personnel during the transfer, if any, shall be completed on the *Acute Patient Transfer Form*, if able or on a progress note.

F. Reasons for Transfer

1. The only reasons for which a patient may be transferred from a UCH hospital to another acute care facility are:
 - a. the patient's request for transfer despite being assured of the availability of care at UCH;
 - b. the patient's need for a specialized capability not available at the transferring UCH hospital.
2. Temporary transfers to outpatient setting for diagnostic and or treatment services not readily available are permitted and procedurally defined above.
3. UCH nursing personnel shall report any proposed transfer not supported by these to their Department Director, the Administrative Coordinator or the Administrator On Call on an urgent basis, and Risk Management/Corporate Compliance.

G. Certification of Condition

1. Before any patient may be transferred from a UCH Hospital to another acute care facility the transferring physician must make one of the following certifications in writing regarding the patient's condition:
 - a. the patient has been stabilized such that within a reasonable degree of medical probability, no material deterioration of the individual's condition (or the condition of a mother and her unborn child) is likely to result from the transfer;
 - b. the patient's condition has not stabilized, however, the patient will benefit from a higher level of care that outweighs the risks associated with transfer; or
 - c. the patient is in labor, however the benefits of transfer outweigh the potential risks to the mother and her unborn child(ren).
2. The physician will document this Certification in writing on the *Acute Patient Transfer Form* and include:
 - a. Risks of Transfer and
 - b. Benefits of Care at the other facility considered in reaching this certification.

H. Patient Consent and Refusal

1. No patient will be transferred between or from a UCH hospital without the patient's or the patient's surrogate decision maker's informed consent to the transfer, except in the case of transfer for inpatient hospitalization following involuntary commitment.

2. Obtaining informed consent to the transfer is the responsibility of the physician recommending the transfer. Documenting the consent or the patient's involuntary commitment on the *Acute Patient Transfer Form* is a nursing responsibility.
3. Patient refusals to accept transfers that are recommended by a physician shall be documented in the patient record or on an *Against Medical Advice Form*.
4. Prior to any transfer to due to the change in a patient's condition or need for a change in level of care within the hospitals, communication should occur between a member of the care team and the patient's family and/or surrogate decision maker, and consent obtained as appropriate. This does not apply to transfers for operational needs, such as bed placement or availability.

I. Other Requirements

1. Continuing care - Prior to transferring a patient to another acute care facility, all necessary medical treatment within the capabilities available at the UCH hospital will be provided in order to minimize risks of the transfer to the patient's health and, in the case of a woman in labor, the health of her unborn child.
2. Records - UCH will send receiving hospitals copies of all necessary medical records related to the individual's condition which is available at the time of transfer. Copies of additional records, such as laboratory results, which become available after the patient has left the UCH facility, will also be sent to the receiving hospital as soon as possible. These records may be sent by fax.
3. Care during transfer - UCH will assure care of the patient during the transfer by appropriate levels of life support, personnel and equipment. Determining the required level of support, personnel and equipment is the responsibility of the transferring physician. If the transporting service cannot provide timely and adequately trained personnel, UCH Nursing and or Medical staff Administration will evaluate the efficacy of sending UCH personnel with appropriate training and experience as the patient requires. This nurse will have 2 years critical care experience, current ACLS, and Base Station training. They will provide care within the scope of practice of the hospital RN.
4. Transfer orders and discharge summaries - For patients transferred from an inpatient unit to another acute care facility, the transferring physician must provide transfer orders and a discharge summary of the patient's hospitalization at UCH. Discharge summaries for transferred patients are queued to a priority status for transcription.
5. Transfers due to the failure or refusal of an on-call physician to appear - If a patient must be transferred to another hospital due to the refusal or failure of an on-call physician to appear:
 - a. the physician's name and address must be documented on the *Acute Patient Transfer Form* and,
 - b. before the transfer takes place, the physician's department chairperson and the Administrator on Call must be notified of the physician's refusal/failure to appear so that alternative coverage, if possible, may be obtained.
6. Improper Transfers from Other facilities - If any patient is received from another facility in a manner that suggests that the other facility may have violated the federal Emergency Medical Treatment and Active Labor Act (EMTALA), the receiving nurse must notify the Administrative Coordinator and/or the Administrator on Call on an urgent basis so that the facility can determine if it has an obligation to report the transfer to the appropriate agency.
7. Psychiatric Patients - Transfers of any patient being transferred to or from a psychiatric unit will be accompanied by either:
 - i. an ambulance attendant or other individual of the same sex, whenever possible
 - ii. the parent, spouse, adult sibling or adult offspring of the patient

J. Patient Transfer by Helicopter

1. All measures will be taken to ensure the safety of all persons/property during the arrival and departure of helicopters at either hospital.
2. Upper Chesapeake Medical Center (UCMC):
 - a. Upon notification that UCMC will be receiving a helicopter, the following procedure will be followed:
 - i. The Emergency Department will notify the following :
 1. Administrative Coordinator/Charge Nurse
 2. Security (2444)
 - ii. The following information will be provided to the above:
 1. The reason the helicopter is coming
 2. The Estimated Time of Arrival (ETA)
 - b. A member of the nursing team may assist in the transportation of the patient to or from the helicopter, however, the placement of the patient in the helicopter will be under the direction of the Flight Paramedic.
 - c. The Landing Zone (LZ) is located off the Emergency Department.
 - d. Upon notification of an inbound helicopter, a Security Officer will respond to the LZ.
 - i. The Security Officer will ensure the area is cleared of people and any debris that could be blown around as a result of rotor wash from the main and/or tail rotors of the aircraft.
 - ii. During the arrival and departure of the aircraft, Upper Chesapeake Drive will be closed to pedestrian/vehicular traffic in the area potentially affected by debris.
 - iii. If necessary, the Facilities Services Team may be utilized to assist.
 - iv. The Security Officer will remain at the LZ until the helicopter has departed to ensure no unauthorized pedestrians approach the aircraft.
 - v. During this period, all hospital team members will turn their heads away from the helicopter to avoid blowing debris.
 - e. The Team Member entrance and doors adjacent to the Emergency Department will be closed during the arrival and departure of the aircraft.
 - f. The Security Officer will submit a Security Report outlining the circumstances any time a helicopter arrives. If any unusual event occurs (i.e., debris is blown into a vehicle causing damage), that too will be documented in the report.
3. Harford Memorial Hospital (HMH):
 - a. Due to its proximity to homes, there is no helipad at Harford Memorial Hospital.
 - b. Helicopter transfers to and from Harford Memorial Hospital will be made at the helipad located at the Maryland Army National Guard Complex, located on Old Bay Lane.
 - c. To arrange helicopter transfer, HMH ED Charge Nurse, AC, or designee will contact Express Care Communication Center (X1234). Express Care Communication Center will contact Hart to Heart to determine their availability to provide ground transport from helipad to hospital and return trip. If Hart to Heart is not available, Express Care Communication Center will contact Harford County 911 to arrange for transport.

- d. Upon arrival at the helipad, the Flight Paramedic will be transported to Harford Memorial by commercial ambulance, or when not available, Harford County Ambulance/Fire Personnel. Patients will be transported to and/or from the helipad by ambulance, utilizing the ambulance stretcher. The patient will be transferred to the aviation stretcher at the helipad.
- e. The transfer of all patients will be done at the direction of the Flight Paramedic.
- f. All Harford Memorial Hospital Team Members will make every effort to assist the Fire/Ambulance Company and flight crew.

REFERENCES:

42 U.S.C. 1395 dd

42 C.F.R. 489.24

Md. Code Ann. Health-Gen. 10-625, 10-807 and 19.308.2

COMAR 10.07.01.23

EXHIBIT 12



Public Health
Prevent. Promote. Protect
Harford County
Health Department

Harford County Health Department

Main Office: 120 S. Hays Street • P.O. Box 797 • Bel Air, Maryland 21014 • 410-838-1500

Russell W. Moy, MD, MPH • Health Officer
Marcy Austin • Deputy Health Officer



January 18, 2019

Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of Need to Construct a Special Psychiatric Hospital

Dear Mr. Parker:

On behalf of the Harford County Health Department, I write to express full support for the Certificate of Need application filed by UM Upper Chesapeake Health System proposing to construct a special psychiatric hospital in Aberdeen, Maryland.

The Harford County Health Department and UM Upper Chesapeake Health System work closely together to coordinate a behavioral health strategy for the community. Most recently, this partnership has resulted in the creation of a county-wide behavioral health crisis center with a 24/7 crisis hotline.

Behavioral health, specifically mental health and substance use, access, prevention and treatment have been top priorities in Harford County's community health needs assessment. UM Upper Chesapeake Health System's proposed forty-bed specialty psychiatric hospital will improve access to behavioral health care for the residents of northeast Maryland by offering a continuum of care in one centralized, convenient location.

In particular, the facility will provide a much needed resource for a growing population suffering from co-occurring mental health and substance abuse issues. Further, UM Upper Chesapeake Health System's proposed geriatric psychiatry program will allow treatment of an aging population closer to home. Currently, many geriatric patients in UM Upper Chesapeake Health's service area that require inpatient behavioral health services are transferred many miles from their community or even out of the state. The proposed outpatient behavioral health services, including partial hospitalization, intensive outpatient, individualized counseling sessions, coupled with collaborative relationships with other mental health and substance use providers, will afford accessible treatment, recovery, and support.

BEL AIR OFFICE
1 N. Main Street
Bel Air, MD 21014
410-638-3060

EDGEWOOD OFFICE
1321 Woodbridge Station Way
Edgewood, MD 21040
410-612-1779

EDGEWOOD OFFICE
2204 Hanson Road
Edgewood, MD 21040
443-922-7670

HAVRE DE GRACE OFFICE
2027 Pulaski Highway
Havre de Grace, MD 21078
410-939-6680

HAVRE DE GRACE OFFICE
2015 Pulaski Highway
Havre de Grace, MD 21078
410-942-7999

Letter to the Maryland Health Care Commission


Page 2

January 18, 2019

I strongly support UM Upper Chesapeake Health System's proposed specialty psychiatric hospital and urge the Maryland Health Care Commission to approve the Certificate of Need Application.

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information.

Sincerely,

A handwritten signature in black ink that reads "Russell W. Moy, MD". The signature is written in a cursive style with a large initial "R".

Russell W. Moy, MD, MPH
Health Officer
Harford County Health Department



CECIL COUNTY HEALTH DEPARTMENT

JOHN M. BYERS HEALTH CENTER • 401 BOVY STREET • ELKTON, MD 21921

WWW.CECILCOUNTYHEALTH.ORG

January 3, 2019

Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of Need to Construct a Special Psychiatric Hospital

Dear Mr. Parker:

On behalf the Cecil County Core Service Agency (CCCSA), I write to express full support for the Certificate of Need application filed by UM Upper Chesapeake Health System proposing to construct a special psychiatric hospital in Aberdeen, Maryland.

The CCCSA has been a key partner in the development of a regional approach to integrating Behavioral Health services across both Cecil and Harford Counties and development of the Aberdeen campus is vitally important to this entire region.

Behavioral health, specifically mental health and substance use, access, prevention and treatment have been top priorities in Cecil County's community health needs assessment. UM Upper Chesapeake Health System's proposed forty-bed specialty psychiatric hospital in Aberdeen will improve access to behavioral health care for the residents of northeast Maryland by offering a continuum of care in one centralized, convenient location.

In particular, the facility will provide a much-needed resource for a growing population suffering from co-occurring mental health and substance abuse issues. Further, UM Upper Chesapeake Health System's proposed geriatric psychiatry program will allow treatment of an aging population closer to home. Currently, many geriatric patients in UM Upper Chesapeake Health's service area that require inpatient behavioral health services are transferred many miles from their community. The proposed outpatient behavioral health services, including partial hospitalization, intensive outpatient, individualized counseling sessions, coupled with collaborative relationships with other mental health and substance use providers, will afford accessible treatment, recovery, and support.

The CCCSA strongly supports UM Upper Chesapeake Health System's proposed specialty psychiatric hospital and urges the Maryland Health Care Commission to approve the Certificate of Need Application.

Healthy People. Healthy Community. Healthy Future.

ADMINISTRATIVE SERVICES.....	410-996-5550	ENVIRONMENTAL HEALTH SERVICES.....	410-996-5160
ALCOHOL AND DRUG RECOVERY CENTER.....	410-996-5106	HEALTH PROMOTION.....	410-996-5168
EMERGENCY PREPAREDNESS.....	410-996-5113	MENTAL HEALTH AND SPECIAL POPULATIONS SERVICES.....	410-996-5112
COMMUNITY HEALTH SERVICES.....	410-996-5130	TTY USERS FOR DISABLED: MARYLAND RELAY.....	800-201-7165
DISEASE CONTROL.....	410-996-5100	EN ESPAÑOL.....	410-996-5550 EXT 4680

CECIL COUNTY HEALTH DEPARTMENT TOLL FREE.....877-334-9985

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information, I can be reached at 443-245-3841.

Sincerely

Shelly Gullledge

Shelly Gullledge, Director
Cecil County Health Department
Mental Health Core Service Agency



CECIL COUNTY HEALTH DEPARTMENT

JOHN M. BYERS HEALTH CENTER • 401 BOW STREET • ELKTON, MD 21921

WWW.CECILCOUNTYHEALTH.ORG

February 12, 2019

Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of Need to Construct a Special Psychiatric Hospital

Dear Mr. Parker:

On behalf of the Cecil County Health Department (CCHD), I write to express support for the Certificate of Need application filed by UM Upper Chesapeake Health System (UMUCH) proposing to construct a special psychiatric hospital in Aberdeen, Maryland.

UMUCH has collaborated with CCHD on projects affecting both Harford and Cecil Counties. Most notably, the Healthy Harford/Healthy Cecil WATCH program was honored as a Best Practice by the Maryland Rural Health Association in October 2018.

Behavioral health, specifically access to mental health and substance use treatment, has been identified as a top priority in Cecil County's community health needs assessment. Subsequently, advocating for the development of increased treatment options for adults and adolescents; and expanding options for inpatient and outpatient behavioral health treatment were strategies identified in CCHD's Local Health Improvement Plan. This proposed forty-bed specialty psychiatric hospital will address the need for additional resources, and improve access to behavioral health care for the residents of northeast Maryland.

In particular, the facility will provide a much needed resource for a growing population suffering from co-occurring mental health and substance abuse issues. Currently, many patients in Cecil County requiring inpatient behavioral health services are transferred many miles from their community or even out of the state. This proposed facility, although outside Cecil County, will provide services in closer proximity than existing resources.

The Cecil County Health Department supports UMUH's proposed specialty psychiatric hospital and urges the Maryland Health Care Commission to approve the Certificate of Need Application. Thank you for your consideration of this matter.

Sincerely,

Laurie Humphries
Acting Health Officer

Healthy People. Healthy Community. Healthy Future.

ADMINISTRATIVE SERVICES.....	410-996-5550	ENVIRONMENTAL HEALTH SERVICES.....	410-996-5160
ALCOHOL AND DRUG RECOVERY CENTER.....	410-996-5106	HEALTH PROMOTION.....	410-996-5168
EMERGENCY PREPAREDNESS.....	410-996-5113	MENTAL HEALTH AND SPECIAL POPULATIONS SERVICES.....	410-996-5112
COMMUNITY HEALTH SERVICES.....	410-996-5130	TTY USERS FOR DISABLED; MARYLAND RELAY.....	800-201-7165
DISEASE CONTROL.....	410-996-5100	EN ESPAÑOL.....	410-996-5550 EXT 4680

CECIL COUNTY HEALTH DEPARTMENT TOLL FREE.....877-334-9985



Office on Mental Health

Core Service Agency of Harford County, Inc.

2231 Conowingo Road
Suite A
Bel Air, Maryland 21015

410.803.8726 Phone
410.803.8732 Fax
www.harfordmentalhealth.org

Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of Need to Construct a Special Psychiatric Hospital

Dear Mr. Parker:

On behalf of the Office on Mental Health/Core Service Agency of Harford County, Inc. (OMH/CSA), I write to express full support for the Certificate of Need application filed by UM Upper Chesapeake Health System proposing to construct a special psychiatric hospital in Aberdeen, Maryland.

The OMH/CSA and UM Upper Chesapeake Health System continually work together on matters related to behavioral health. Staff from our agency and the hospital regularly meet to discuss hospital diversion strategies for individuals who may not meet the needs for emergency department interventions. In addition, this group works with local mental health providers to ensure high cost utilizers are connected to community providers to increase stability of the individual and increase independence within the community. Most recently hospital staff have participated in trainings facilitated by our agency's staff to work with individuals who need assistance in applying for Social Security benefits. This training allows the case manager to "bypass" the lengthy wait one normally has when applying for these benefits.

Behavioral health, specifically mental health and substance use, access, prevention and treatment have been top priorities in Harford/Cecil County's community health needs assessment. UM Upper Chesapeake Health System's proposed forty-bed specialty psychiatric hospital in Aberdeen will improve access to behavioral health care for the residents of northeast Maryland by offering a continuum of care in one centralized, convenient location.

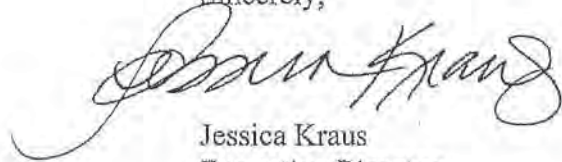
The facility will provide a much-needed resource for a growing population suffering from co-occurring mental health and substance abuse issues. Further, UM Upper Chesapeake Health System's proposed geriatric psychiatry program will allow treatment of an aging population

closer to home. Currently, many geriatric patients in UM Upper Chesapeake Health's service area that require inpatient behavioral health services are transferred many miles from their community. The proposed outpatient behavioral health services, including partial hospitalization, intensive outpatient, individualized counseling sessions, coupled with collaborative relationships with other mental health and substance use providers, will afford accessible treatment, recovery, and support.

The Office on Mental Health/Core Service Agency of Harford County, Inc. strongly supports UM Upper Chesapeake Health System's proposed specialty psychiatric hospital and urges the Maryland Health Care Commission to approve the Certificate of Need Application.

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information.

Sincerely,

A handwritten signature in cursive script, appearing to read "Jessica Kraus".

Jessica Kraus
Executive Director

Harford County Crisis Response Services
Affiliated Santé Group
802 Baltimore Pike
Bel Air, Maryland 21014

Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

6 February 2019

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of Need to Construct a Special Psychiatric Hospital

Dear Mr. Parker:

On behalf of Affiliated Santé Group's Harford County Crisis Response Services, I write to express full support for the Certificate of Need application filed by UM Upper Chesapeake Health System proposing to construct a special psychiatric hospital in Aberdeen, Maryland.

The Harford County Crisis Response Service of Affiliated Santé Group is a community partner with UM Upper Chesapeake Health and have worked collaboratively with UM Upper Chesapeake Health to establish the Mobile Crisis Team service and the Harford County Crisis Center in Bel air, Maryland.

Behavioral health, specifically mental health and substance use, access, prevention and treatment have been top priorities in Harford/Cecil County's community health needs assessment. UM Upper Chesapeake Health System's proposed forty-bed specialty psychiatric hospital will improve access to behavioral health care for the residents of northeast Maryland by offering a continuum of care in one centralized, convenient location.

In particular, the facility will provide a much needed resource for a growing population suffering from co-occurring mental health and substance abuse issues. Further, UM Upper Chesapeake Health System's proposed geriatric psychiatry program will allow treatment of an aging population closer to home. Currently, many geriatric patients in UM Upper Chesapeake Health's service area that require inpatient behavioral health services are transferred many miles from their community or even out of the state. The proposed outpatient behavioral health services, including partial hospitalization, intensive outpatient, individualized counseling sessions, coupled with collaborative relationships with other mental health and substance use providers, will afford accessible treatment, recovery, and support.

The Harford County Crisis Response Service of Affiliated Santé Group strongly supports UM Upper Chesapeake Health System's proposed specialty psychiatric hospital and urges the Maryland Health Care Commission to approve the Certificate of Need Application.

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information at 301-641-0102 or mclancy@santegroup.org.

Sincerely,



Michael Clancy, LCPC, LCADC
Director Harford County Crisis Response Services



Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of
Need to Construct a Special Psychiatric Hospital

Dear Mr. Parker:

On behalf Upper Bay Counseling & Support Services, I write to express full support for the Certificate of Need application filed by UM Upper Chesapeake Health System proposing to construct a special psychiatric hospital in Aberdeen, Maryland.

Upper Bay Counseling & Support Services and UM Upper Chesapeake Health Systems have a long history of working closely together to provide the best care for the residents in both Harford and Cecil Counties. Through our on-going collaborative work we have been able to improve access to both medical and behavioral health services. Together we work to reduce barriers and provide services in the least restrictive environment. We work closely with the emergency department staff, inpatient staff, and primary care staff to ensure those who need behavioral health services are assessed and offered appropriate treatment quickly.

Behavioral health, specifically mental health and substance use, access, prevention and treatment have been top priorities in Harford and Cecil County's community health needs assessment. UM Upper Chesapeake Health System's proposed forty-bed specialty psychiatric hospital in Aberdeen will improve access to behavioral health care for the residents of northeast Maryland by offering a continuum of care in one centralized, convenient location.

In particular, the facility will provide a much needed resource for a growing population suffering from co-occurring mental health and substance abuse issues. Further, UM Upper Chesapeake Health System's proposed geriatric psychiatry program will allow treatment of an aging population closer to home. Currently, many geriatric patients in UM Upper Chesapeake Health's service area that require inpatient behavioral health services are transferred many miles from their community. The proposed outpatient behavioral health services, including partial hospitalization, intensive outpatient, individualized counseling sessions, coupled with collaborative relationships with other mental health and substance use providers, will afford accessible treatment, recovery, and support.

Helping Individuals - Strengthening Families - Uniting Communities

Main Office, Outpatient &
Rehabilitation Services
200 Booth Street
Elkton, MD 21921
410-996-5104
Admin: 410-996-3400
Fax: 410-996-5197
Toll Free 877-587-7750

Outpatient & Intake
1275-B W. Pulaski Highway
Elkton, MD 21921
410-620-7161
Fax: 410-620-7168
Intake Appts: 410-996-3450

Outpatient Therapy
251 S. Bohemia Avenue
Cecilton, MD 21913
443-406-3427
Fax: 410-275-4375

Outpatient and
Rehabilitation Services
626 Revolution Street
Havre de Grace, MD 21078
410-939-8744
Fax: 410-939-8748
Toll Free 866-939-8744

Upper Bay Counseling & Support Services strongly supports UM Upper Chesapeake Health System's proposed specialty psychiatric hospital and urges the Maryland Health Care Commission to approve the Certificate of Need Application.

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information.

Sincerely,

A handwritten signature in cursive script that reads "Suanne Blumberg".

Suanne Blumberg, LCPC
Chief Executive Officer

Key Point
HEALTH SERVICES INC.
OUTPATIENT MENTAL HEALTH PROGRAMS
RESIDENTIAL CARE AND PSYCHIATRIC REHABILITATION

Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s
Certificate of Need to Construct a Special Psychiatric Hospital

Dear Mr. Parker:

On behalf Key Point Health Services, I write to express full support for the Certificate of Need application filed by UM Upper Chesapeake Health System proposing to construct a special psychiatric hospital in Aberdeen, Maryland.

Key Point is a large private non-profit mental health care provider in Maryland and has outpatient clinics and adjunct mental health services in Harford and Cecil Counties. UM Upper Chesapeake Health System has been a valuable partner in assisting Key Point with a continuum of physical and mental health care and the addition of a new psychiatric facility will greatly improve care in Harford and Cecil County.

Behavioral health, specifically mental health and substance use, access, prevention and treatment have been top priorities in Harford/Cecil County's community health needs assessment. UM Upper Chesapeake Health System's proposed forty-bed specialty psychiatric hospital in Aberdeen will improve access to behavioral health care for the residents of northeast Maryland by offering a continuum of care in one centralized, convenient location.

In particular, the facility will provide a much needed resource for a growing population suffering from co-occurring mental health and substance abuse issues. Further, UM Upper Chesapeake Health System's proposed geriatric psychiatry program will allow treatment of an aging population closer to home. Currently, many geriatric patients in UM Upper Chesapeake Health's service area that require inpatient behavioral health services are transferred many miles from their community. The proposed outpatient behavioral health services, including partial hospitalization, intensive outpatient, individualized counseling sessions, coupled with

Key Point
HEALTH SERVICES INC.

OUTPATIENT MENTAL HEALTH PROGRAMS
RESIDENTIAL CARE AND PSYCHIATRIC REHABILITATION

collaborative relationships with other mental health and substance use providers, will afford accessible treatment, recovery, and support.

Key Point strongly supports UM Upper Chesapeake Health System's proposed specialty psychiatric hospital and urges the Maryland Health Care Commission to approve the Certificate of Need Application.

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information.
Respectfully,



Russell Weber
Chief Executive Officer
Office: 443-625-1597
Fax: 443-625-1595
135 N. Parke St.
Aberdeen, MD 21001



March 29, 2019

Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of Exemption and Certificate of Need Applications to Construct a Freestanding Medical Facility and a Special Psychiatric Hospital.

Dear Mr. Parker:

On behalf of Union Hospital of Cecil County and its Board of Directors, I write to express full support for the Certificate of Exemption and Certificate of Need applications filed by UM Upper Chesapeake Health System proposing to construct a freestanding medical facility and special psychiatric hospital in Aberdeen, Maryland.

Union Hospital of Cecil County and UM Upper Chesapeake Health System have a longstanding history of collaborating on a regional two-county approach to delivering exceptional care for those in need of medical and behavioral health services.

Included in UM Upper Chesapeake Health System transformative plan is the development of a multi-services medical campus in Aberdeen. The Aberdeen campus is planned to house a state-of-the-art forty-bed psychiatric hospital offering specialized inpatient and outpatient psychiatric services in one central location. Behavioral health, specifically mental health and substance use, access, prevention and treatment have been top priorities in Harford and Cecil Counties' community health needs assessment. UM Upper Chesapeake Health System's proposed forty-bed specialty psychiatric hospital will improve access to behavioral health care for the residents of northeast Maryland by offering a continuum of care in one centralized, convenient location. In particular, the facility will provide a much needed resource for a growing population suffering from co-occurring mental health and substance abuse issues. Further, UM Upper Chesapeake Health System's proposed geriatric psychiatry program will allow treatment of an aging population closer to home. Currently, many geriatric patients in UM Upper Chesapeake Health's service area that require inpatient behavioral health services are transferred many miles from their community or even out of the state. The proposed outpatient behavioral health services, including partial hospitalization, intensive outpatient, individualized counseling sessions, coupled with collaborative relationships with other mental health and substance use providers, will afford accessible treatment, recovery, and support.

Also planned for the Aberdeen campus is a fully functional emergency department that will be open 24 hours a day, 7 days a week, and capable of handling the volume and the severity of most emergency cases currently handled by Harford Memorial Hospital. A helipad and dedicated, onsite ambulance will ensure rapid transport for those patients requiring transfer to a higher level of care. Finally, a medical office building on the Aberdeen campus will provide enhanced access to regionalized specialty physician services. The development of the Aberdeen campus will continue to provide access to needed health care services in the community formerly served by Harford Memorial Hospital.

Union Hospital of Cecil County strongly supports UM Upper Chesapeake Health System's proposed integrated plans and urges the Maryland Health Care Commission to approve the Certificate of Exemption and Certificate of Need Applications.

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information.

Regards,

A handwritten signature in black ink, appearing to read "Richard C. Szumel". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Richard C. Szumel, MD
President and CEO
Union Hospital of Cecil County
410-392-7009
rszumel@uhcc.com



Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of Exemption and Certificate of Need Application to Construct a Freestanding Medical Facility and Special Psychiatric Hospital.

Dear Mr. Parker:

On behalf of the City of Aberdeen, I write to express full support for the Certificate of Need application filed by UM Upper Chesapeake Health System proposing to construct a freestanding medical facility and special psychiatric hospital in Aberdeen, Maryland.

The City of Aberdeen is proud to support UM Upper Chesapeake Health System's vision of an integrated health care system in Harford County. Behavioral health, specifically mental health and substance use, access, prevention and treatment have been top priorities in Harford County's community health needs assessment. UM Upper Chesapeake Health System's proposed forty-bed specialty psychiatric hospital will improve access to behavioral health care for the residents of northeast Maryland by offering a continuum of care in one centralized, convenient location in Aberdeen. In addition, the proposed freestanding medical facility's modern design, convenient location off of Interstate 95, and inclusion of observation services will maintain access to and delivery of emergency care to the residents of Harford and Cecil Counties.

UM Upper Chesapeake Health System also plans to consolidate general inpatient hospital services at UM Upper Chesapeake Medical Center by constructing a three level addition in Bel Air, Maryland. This centralization of inpatient and observation hospital services will allow UM Upper Chesapeake Health System to achieve economies of scale and provide more efficient, cost effective inpatient care in a modern environment. Once implemented, UM Upper Chesapeake Health System's regional delivery system model will ensure access to care and achieve goals of federal and state regulators to promote population health, improve patient outcomes, and reduce costs.

I strongly support UM Upper Chesapeake Health System's proposed freestanding medical facility and specialty psychiatric hospital and urge the Maryland Health Care Commission to approve the Certificate of Exemption and Certificate of Need Applications.

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information.

Sincerely,

A large, stylized handwritten signature in black ink, which appears to be "Patrick McGrady". The signature is written over the printed name and title of the Mayor of Aberdeen.

Patrick McGrady
Mayor of Aberdeen



HARFORD COUNTY VOLUNTEER FIRE AND EMS ASSOCIATION, INC.

2220 ADY ROAD
FOREST HILL, MARYLAND 21050
410-638-4710

WWW.HCVFA.ORG

April 2, 2019

Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of Exemption and Certificate of Need Applications to Construct a Freestanding Medical Facility, a Special Psychiatric Hospital, and Expand the Bed Capacity at UM UCMC.

Dear Mr. Parker:

On behalf of the Harford County Volunteer Fire and EMS Association, Inc., I write to express full support for the Certificate of Exemption and Certificate of Need applications filed by UM Upper Chesapeake Health System proposing to construct a freestanding medical facility offering specialized inpatient and outpatient psychiatric services and a fully functional emergency department that will be open 24 hours a day, 7 days a week on a new site in Aberdeen. A helipad and dedicated, onsite ambulance will ensure rapid transport for those patients requiring transfer to a higher level of care. To accommodate the needs of patients, UM UCH also plans to expand the observation bed capacity at UM Upper Chesapeake Medical Center in Bel Air, Maryland.

The Harford County Volunteer Fire and EMS Association and UM Upper Chesapeake Health System have a strong working relationship. As the primary 911 emergency medical services (EMS) provider in Harford County, Maryland, the Harford County Volunteer Fire and EMS Association, Inc. has a vested interest in having sufficient beds to allow our EMS to quickly and safely transfer patients to the hospital facilities.

The Harford County Volunteer Fire and EMS Association's EMS units were alerted 29,853 times in 2018. Our EMS call volume has been increasing at an average rate of 3.9% per year over the past 5 years. While our average call volume is increasing over 1000 calls per year our times to transfer our patients at the two hospitals has gradually lengthened to point where we now require frequent administrative intervention between our Association and hospital management.

These delays are primarily caused by lack of emergency department beds as well as overall hospital capacity. As an example UCMC is frequently on Red Alert due to having "borders" in monitored emergency department beds since there are no beds available in the hospital.

While the Harford County EMS system delivers the majority of patients to the two UM Upper Chesapeake Health System hospitals, the hospitals also receive patients from Cecil County EMS and Baltimore County EMS. Since the majority of Harford County EMS patients are transported from the development envelope in the center of the County, transport to a facility outside the County would increase the patient transport time by at least 15 minutes and the total call time by 30 or more minutes.

The number of beds in the original UM Upper Chesapeake Health System plan proposed for the Aberdeen Campus as well as the expansion of the observation bed capacity at UM UCMC in Bel Air, MD would help to resolve the current issues. Any reduction in the requested number of planned beds would have a very negative affect on our service.

The UM Upper Chesapeake leadership has met several times with the senior leadership of our Association to discuss their plans and solicit our concerns of the changes that would affect our EMS service. During those discussions, it was obvious that they have given significant consideration to limiting negative impacts on EMS and provided several possible positive impacts. The UM Upper Chesapeake leadership continues to work closely with the Association to make this a positive change.

The Harford County Volunteer Fire and EMS Association, Inc. strongly supports UM Upper Chesapeake Health System's proposed freestanding medical facility, specialty psychiatric hospital, and UM UCMC observation bed expansion, and urges the Maryland Health Care Commission to approve the Certificate of Exemption and Certificate of Need applications as submitted.

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information.

Sincerely,



Rusty Eyre
President,
Harford County Volunteer Fire and EMS Association, Inc.



CITY OF ABERDEEN

April 1, 2019

Mr. Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of Exemption and Certificate of Need Applications to Construct a Freestanding Medical Facility and Special Psychiatric Hospital.

Dear Mr. Parker:

On behalf of the City of Aberdeen's Economic Development Commission, I write to express full support for the Certificate of Exemption and Certificate of Need applications filed by UM Upper Chesapeake Health System proposing to construct a freestanding medical facility and special psychiatric hospital in Aberdeen, Maryland.

The City of Aberdeen's Economic Development Commission is well apprised of UM Upper Chesapeake Health System's development of plans to construct a medical campus in Aberdeen, including a special psychiatric hospital.

The Aberdeen campus is planned to house a state-of-the-art forty-bed psychiatric hospital offering specialized inpatient and outpatient psychiatric services in one central location. Also planned for the Aberdeen campus is a fully functional emergency department that will be open 24 hours a day, 7 days a week. A helipad and dedicated, onsite ambulance will ensure rapid transport for those patients requiring transfer to a higher level of care. Finally, a medical office building on the Aberdeen campus will provide enhanced access to regionalized specialty physician services. The development of the Aberdeen campus will continue to provide access to needed health care services in the community formerly served by Harford Memorial Hospital. To accommodate the needs of patients, UM UCH also plans to expand the observation bed capacity at UM UCMC in Bel Air, MD.

I strongly support UM Upper Chesapeake Health System's proposed freestanding medical facility and specialty psychiatric hospital and urge the Maryland Health Care Commission to approve the Certificate of Exemption and Certificate of Need Applications.

Page 2
April 1, 2019

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information.

Sincerely,

A handwritten signature in black ink, appearing to read 'Tom Fidler', written in a cursive style.

Tom Fidler
Chairman
Aberdeen Economic Development Commission



CITY OF ABERDEEN

April 1, 2019

Mr. Paul Parker
Director, Center for Health Care Facilities Planning and Development
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215
paul.parker@maryland.gov

Re: Letter in Support of UM Upper Chesapeake Health System, Inc.'s Certificate of Exemption and Certificate of Need Applications to Construct a Freestanding Medical Facility and Special Psychiatric Hospital.

Dear Mr. Parker:

On behalf of the City of Aberdeen's Planning Commission, I write to express full support for the Certificate of Exemption and Certificate of Need applications filed by UM Upper Chesapeake Health System proposing to construct a freestanding medical facility and special psychiatric hospital in Aberdeen, Maryland.

The City of Aberdeen's Planning Commission is well apprised of UM Upper Chesapeake Health System's development of plans to construct a medical campus in Aberdeen, including a special psychiatric hospital. The Planning Commission unanimously approved these plans and is supportive of UM Upper Chesapeake Health System's vision to create an integrated medical and behavioral health strategy across the county.

The Aberdeen campus is planned to house a state-of-the-art forty-bed psychiatric hospital offering specialized inpatient and outpatient psychiatric services in one central location. Also planned for the Aberdeen campus is a fully functional emergency department that will be open 24 hours a day, 7 days a week. A helipad and dedicated, onsite ambulance will ensure rapid transport for those patients requiring transfer to a higher level of care. Finally, a medical office building on the Aberdeen campus will provide enhanced access to regionalized specialty physician services. The development of the Aberdeen campus will continue to provide access to needed health care services in the community formerly served by Harford Memorial Hospital. To accommodate the needs of patients, UM UCH also plans to expand the observation bed capacity at UM UCMC in Bel Air, MD.

I strongly support UM Upper Chesapeake Health System's proposed freestanding medical facility and specialty psychiatric hospital and urge the Maryland Health Care Commission to approve the Certificate of Exemption and Certificate of Need Applications.

Page 2
April 1, 2019

Thank you for your consideration of this matter. Please feel free to contact me if you require any additional information at 410.404.5373.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark Schlottman". The signature is fluid and cursive, with the first name "Mark" being more prominent and the last name "Schlottman" following in a similar style.

Mark Schlottman
Chairman
Aberdeen Planning Commission

EXHIBIT 13

HKS

WT
WHITING-TURNER

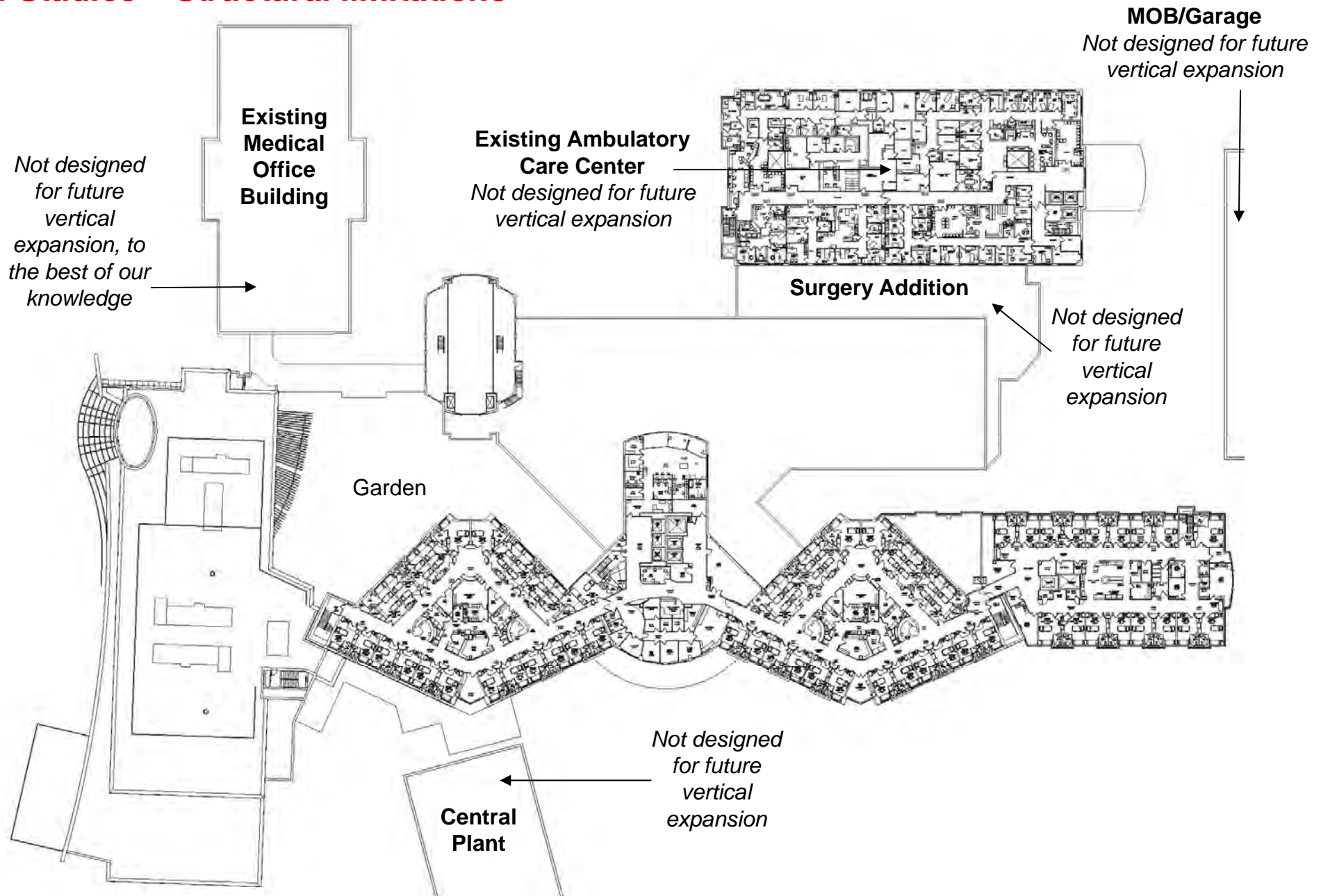
DW



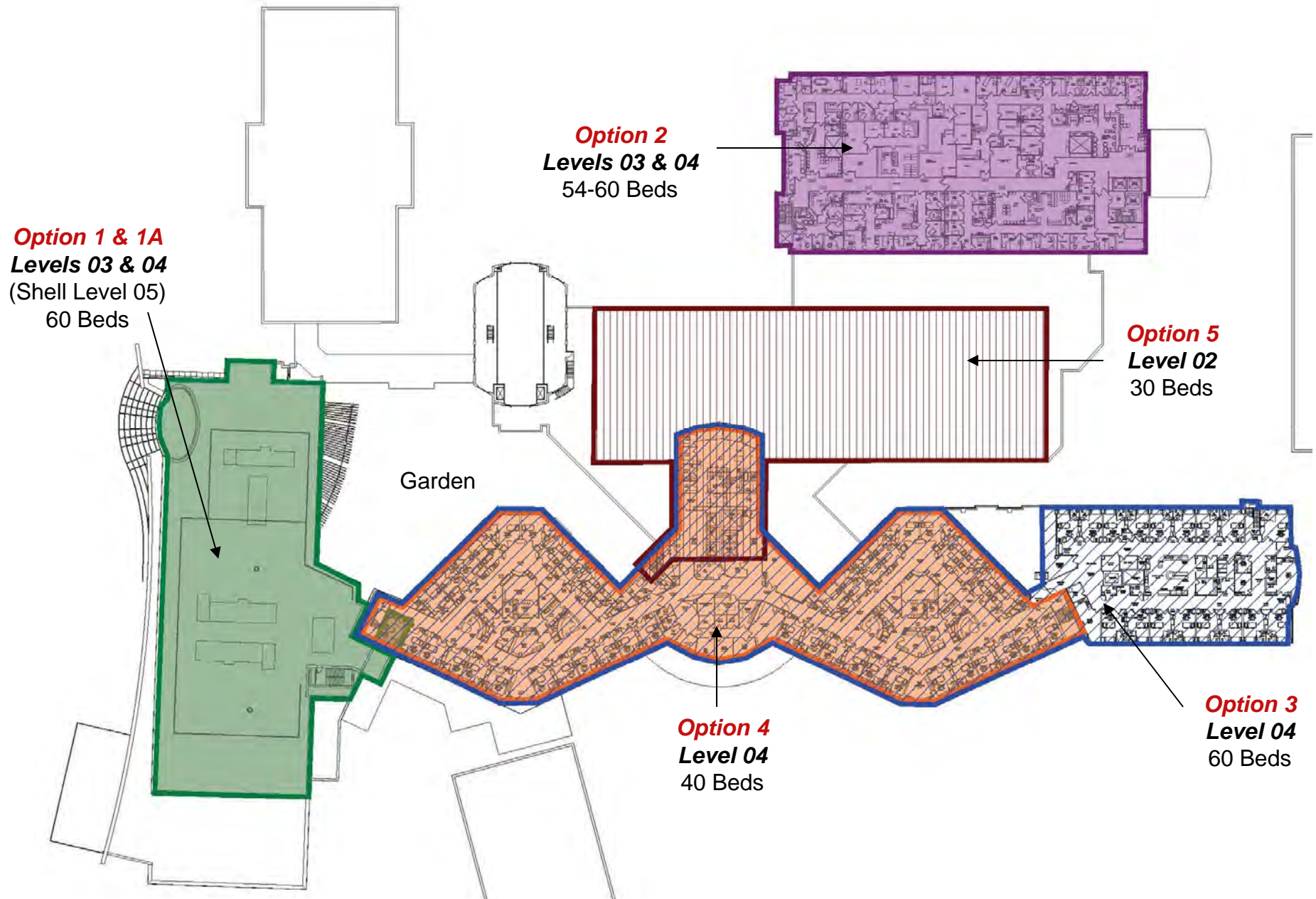
Upper Chesapeake Medical Center



Initial Studies – Structural limitations



Options Overview



Option 1 and 1A – Add 2 Levels above Cancer Center, optional shelled floor above

Levels 03 & 04

Accommodates 60 beds
Patient Room size approx. 300 sf

New Build (2 levels) BGSF = 52,000 sf (26,000 sf each)
Renovation (1 level) BGSF = 300 sf
 DGSF = 43,300 sf

Add Alternate:
New Build (1 level shell) BGSF = 26,000 sf

DGSF/bed 722 sf

Est. Cost per Bed

\$429,628
+\$69,340 Add Alt.

Estimated Cost

\$25,777,699
+\$4,160,384 Add Alt.



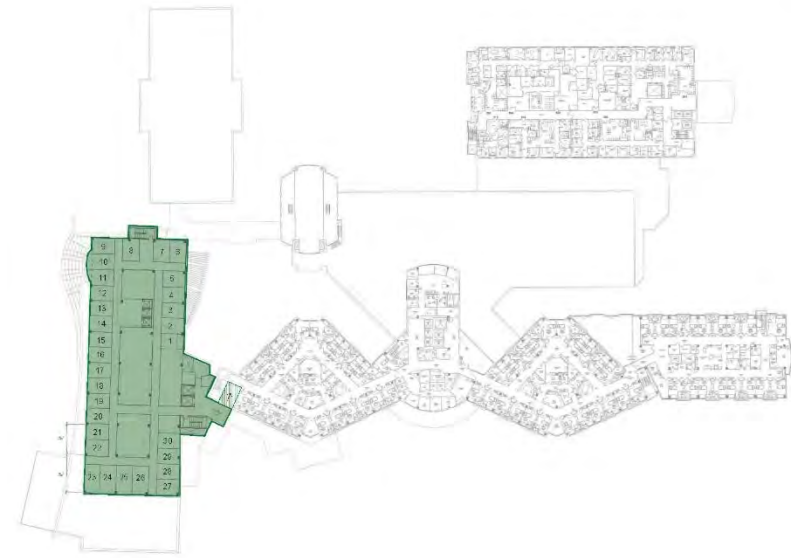
Option 1 and 1A – Opportunities and Challenges

OPPORTUNITIES

- Accommodates 60 Beds
- Patient Rooms in the 300 sf range
- Ideal for oncology beds
- Optional Shell for future expansion
- Structural stub-ups in place
- Rooftop mechanical equipment disposable/planned to be replaced
- Most recent addition to campus, so most likely to meet current seismic codes
- Planned to become high-rise; conversion accommodations in place

CHALLENGES

- Loss of 1 bed on adjacent wing for connector on Level 03
- Replace two existing chillers with larger units
- Replace 3 existing cooling towers with larger units
- Replace 2 existing boilers with larger units
- Replace existing fire pump
- Building will become high-rise
- Requires new emergency power feeder from central plant



Option 2 – Build New MOB, relocate physicians, renovate 2 Levels of ACC

Levels 03 & 04

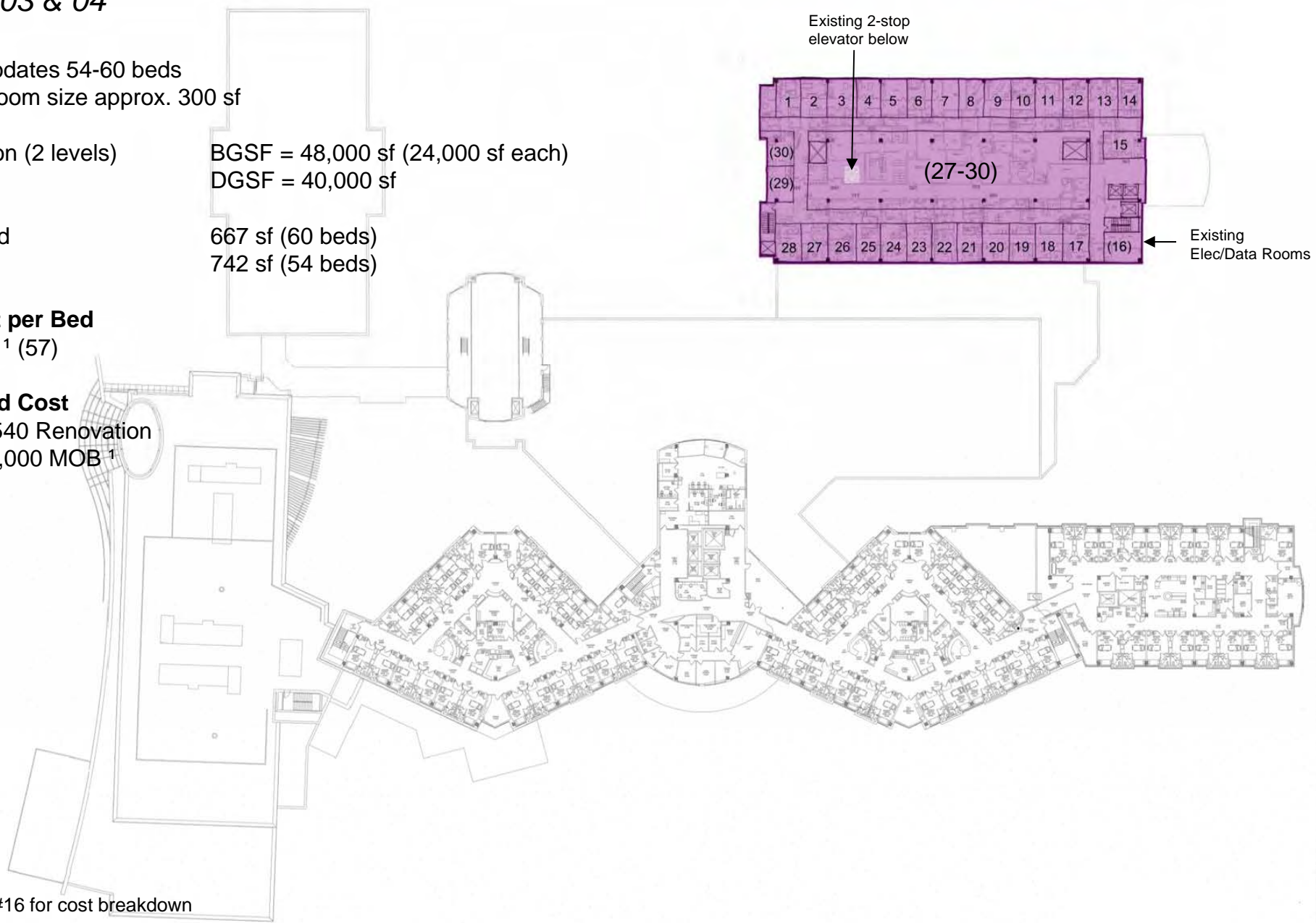
Accommodates 54-60 beds
Patient Room size approx. 300 sf

Renovation (2 levels) BGSF = 48,000 sf (24,000 sf each)
DGSF = 40,000 sf

DGSF/bed 667 sf (60 beds)
742 sf (54 beds)

Est. Cost per Bed
\$541,816 ¹ (57)

Estimated Cost
\$17,083,540 Renovation
+\$13,800,000 MOB ¹



¹See slide #16 for cost breakdown

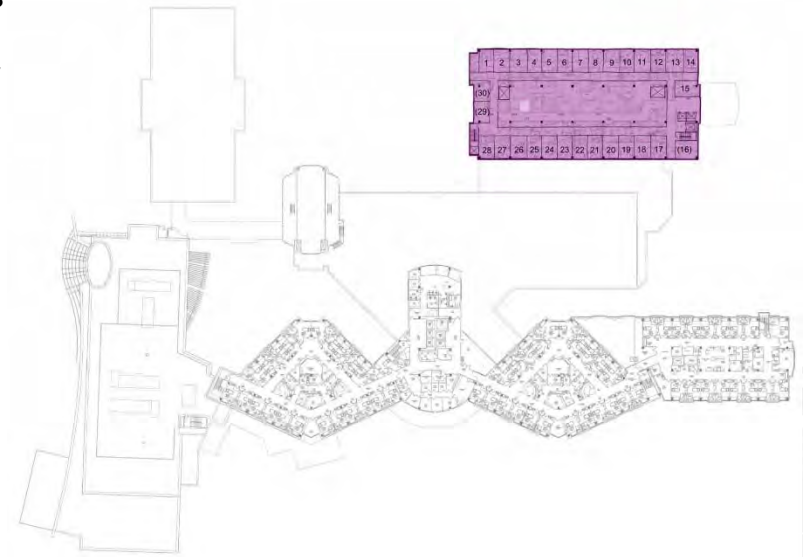
Option 2 – Opportunities and Challenges

OPPORTUNITIES

- Possibility for 60 Beds
- Patient Rooms in the 300 sf range
- Immediate access from parking garage
- Ability to expand MOB space
- Possibility to also renovate an additional level for additional beds in the future
- Interior renovation should not require structural evaluation provided the Risk Category (occupancy) does not change.

CHALLENGES

- Requires first building a new MOB
- Distance from other patient units
- Only 1 patient/service elevator existing
- 2 potential patient room locations non-standard, non-traditional
- 1 potential patient room location currently houses Elec/Data Rooms
- Physician offices relocation
- Plenum return system to be converted to fully ducted
- Requires new sanitary risers to be installed which will impact second floor
- Requires new medical gas risers extended up from Garden Level
- Requires new emergency power feeder from central plant



Option 3 – Add 1 Level above main hospital

Level 04

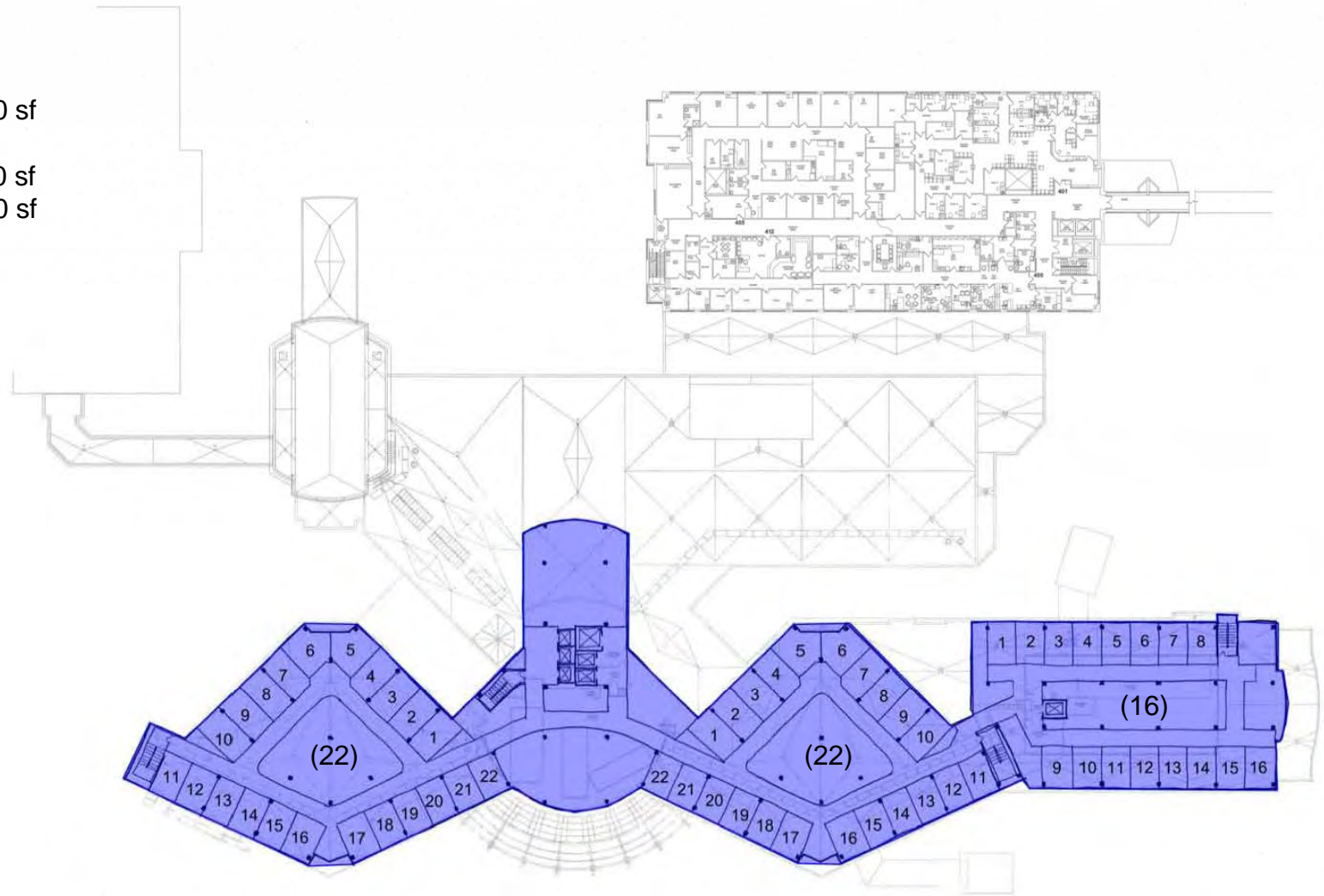
Accommodates 60 beds
Patient Room size approx. 250 sf

New Build BGSF = 47,000 sf
 DGSF = 39,200 sf

DGSF/bed 653 sf

Est. Cost per Bed
\$627,657 (60)

Estimated Cost
\$37,659,430



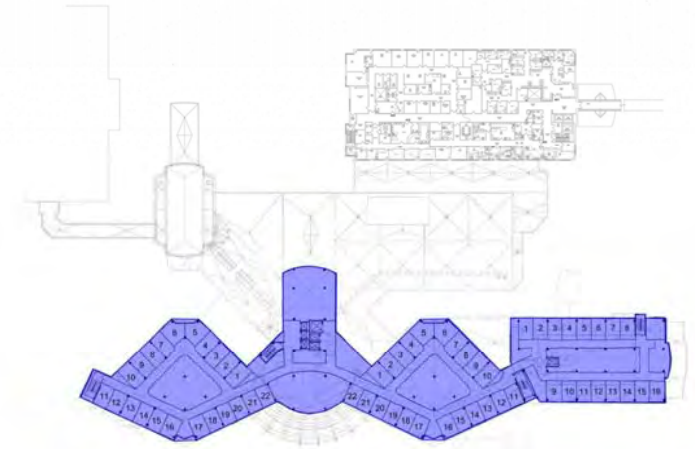
Option 3 – Opportunities and Challenges

OPPORTUNITIES

- Accommodates 60 Beds
- Maintains original patient unit configuration for wayfinding and staffing consistency
- Limits construction to rear of property

CHALLENGES

- Creates unfavorable staffing ratios for today's standards
- Patient Rooms in the 250 sf range
- Requires relocation of penthouses
- Requires structural re-analysis for seismic compliance with current building codes
- Requires phased construction including temporary AHU's which will increase construction duration
- Replace one existing chiller with a larger unit
- Replace 2 existing cooling towers with larger units
- Replace existing fire pump
- Requires new emergency power feeder from central plant
- Replace all rooftop fans, lightning protection, etc.



Option 4 – Add 1 Level above main hospital core

Level 04

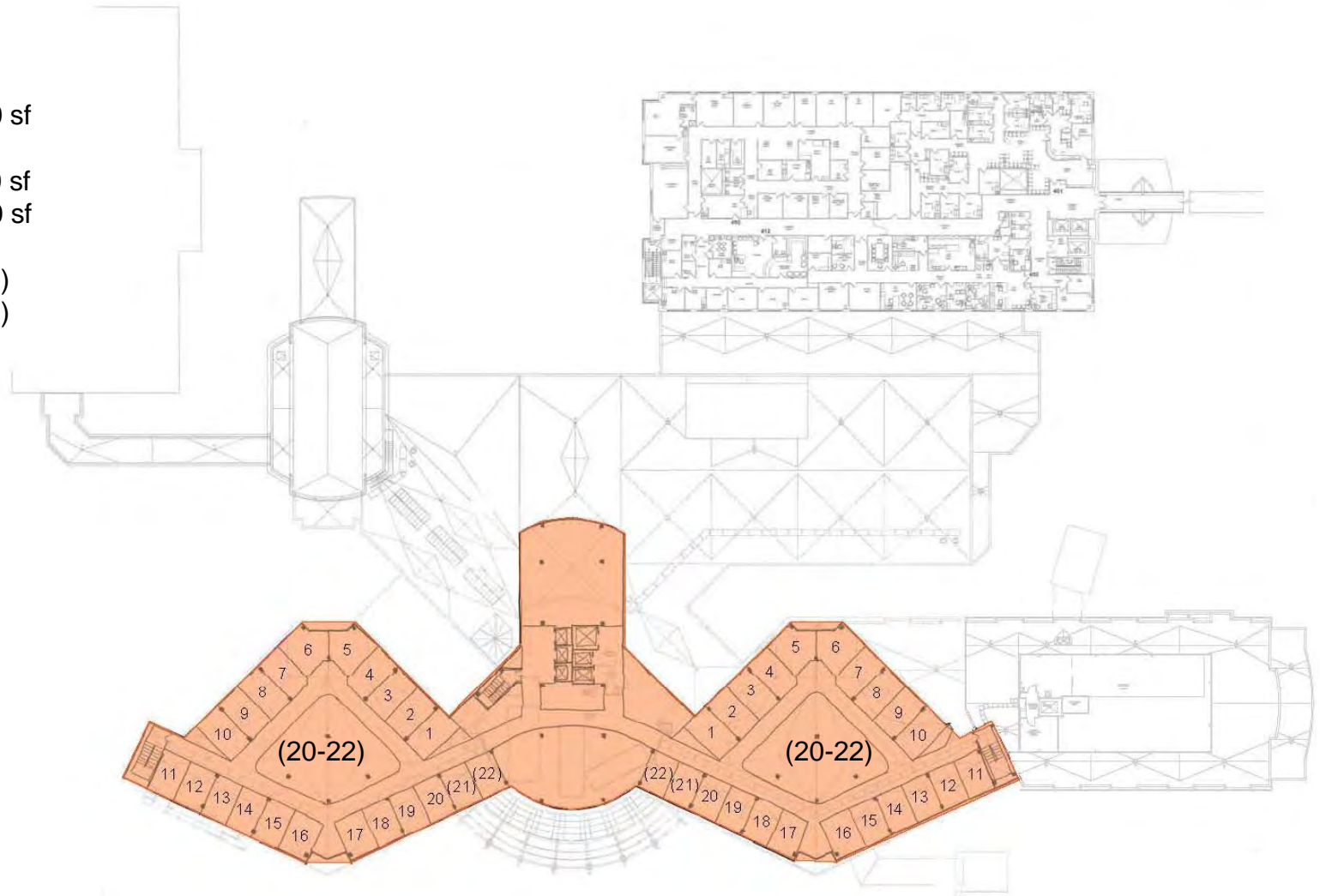
Accommodates 40-44 beds
Patient Room size approx. 250 sf

New Build BGSF = 35,000 sf
 DGSF = 29,200 sf

DGSF/bed 664 sf (44 beds)
 730 sf (40 beds)

Est. Cost per Bed
\$693,319 (40)

Estimated Cost
\$27,732,744



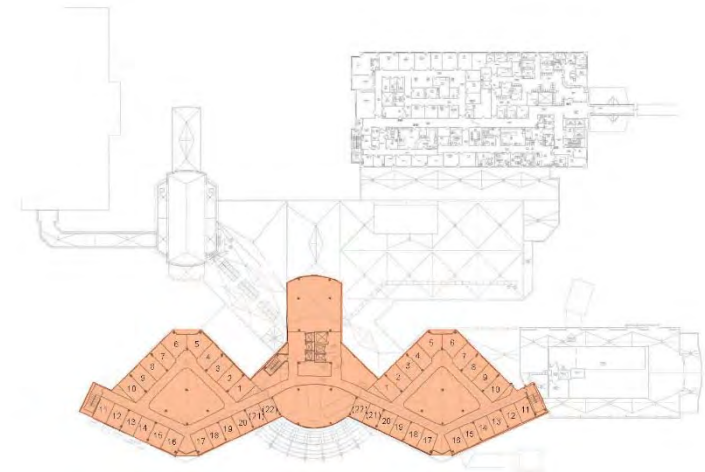
Option 4 – Opportunities and Challenges

OPPORTUNITIES

- Maintains original patient unit configuration for wayfinding and staffing consistency
- Limits construction to rear of property

CHALLENGES

- 44 Bed maximum
- Creates unfavorable staffing ratios for today's standards
- Patient Rooms in the 250 sf range
- Requires structural re-analysis for seismic compliance with current building codes
- Requires relocation of penthouse
- Three existing air handling units would be required to be removed
- Requires phased construction including temporary AHU's which will increase construction duration
- Replace one existing chiller with a larger unit
- Replace 2 existing cooling towers with larger units
- Replace existing fire pump
- Requires new emergency power feeder from central plant
- Replace all rooftop fans, lightning protection, etc.



Option 5 – Add 1 Level above D&T, connect to existing main elevator core

Level 02

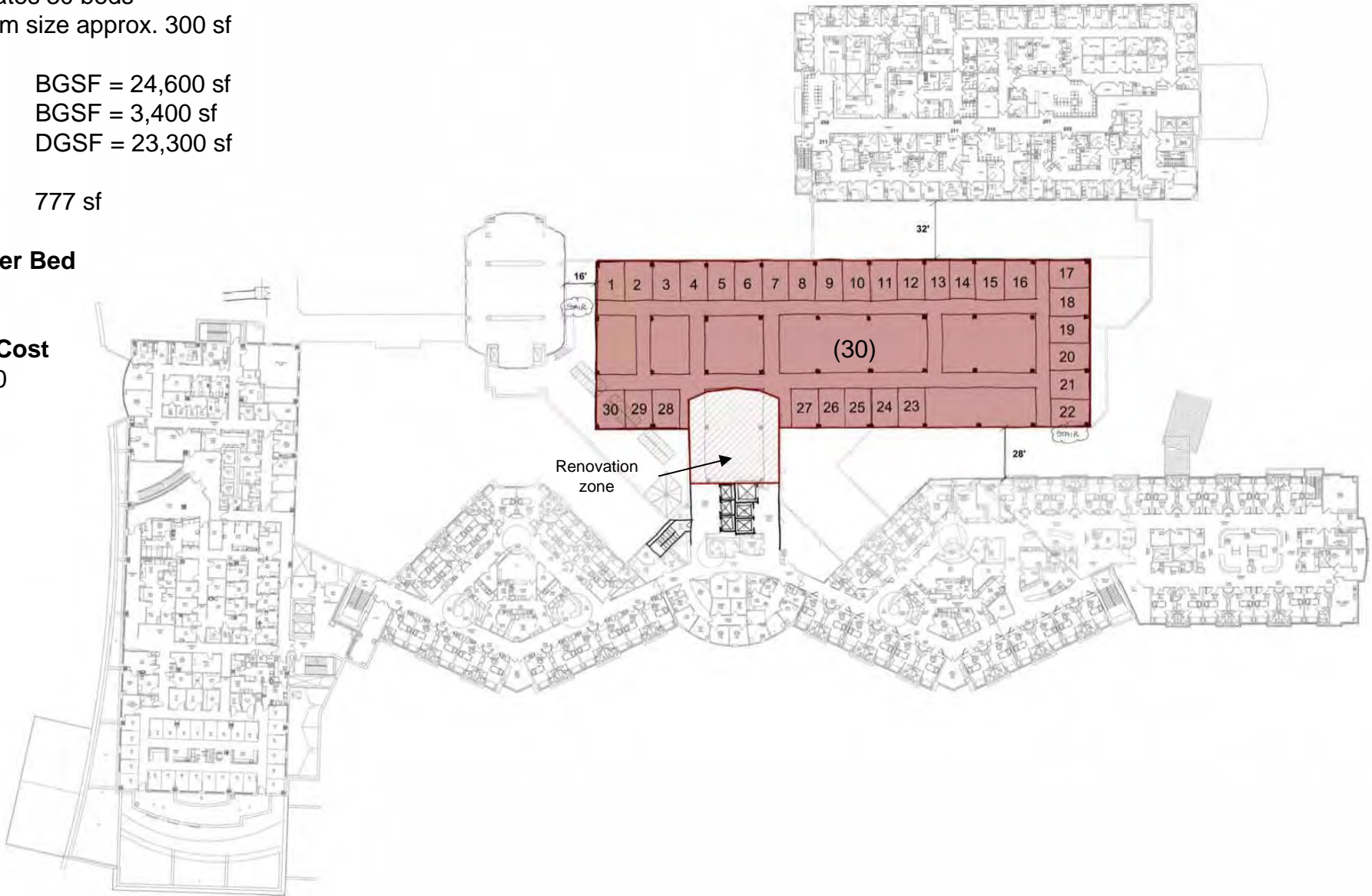
Accommodates 30 beds
Patient Room size approx. 300 sf

New Build BGSF = 24,600 sf
Renovation BGSF = 3,400 sf
DGSF = 23,300 sf

DGSF/bed 777 sf

Est. Cost per Bed
\$700,693

Estimated Cost
\$21,020,790



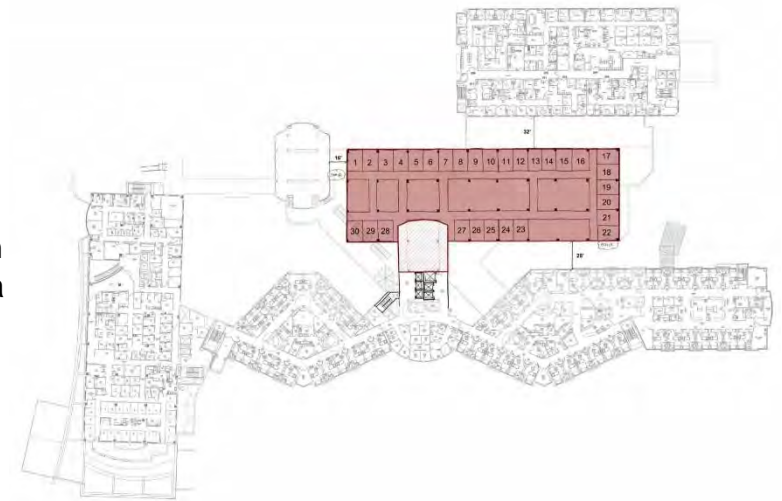
Option 5 – Opportunities and Challenges

OPPORTUNITIES

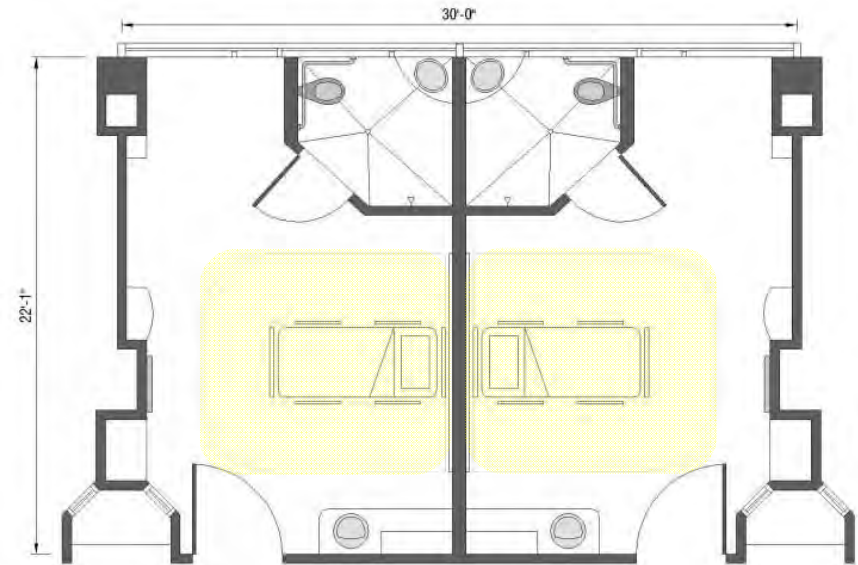
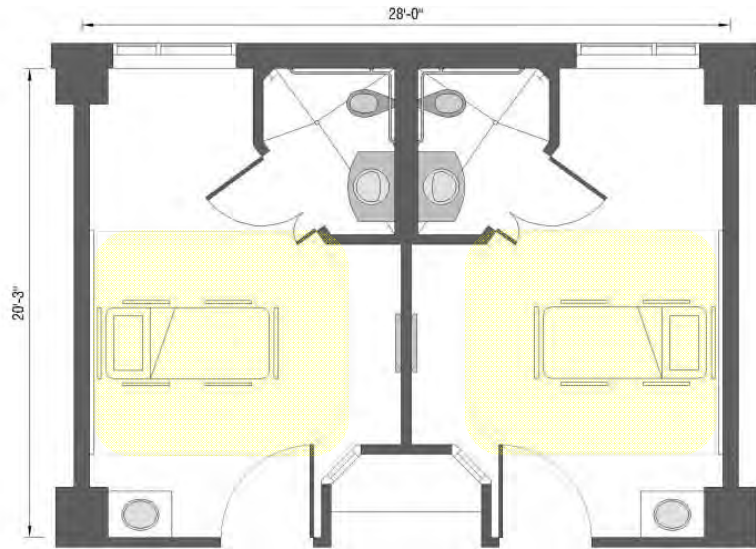
- Connection to other patient units
- Patient Rooms in the 300 sf range
- Good location for Med/Surg beds
- Utilization of existing visitor elevators simplifies wayfinding
- Provides plentiful support space

CHALLENGES

- Limited to 30 Beds
- Views into other occupied spaces
- (2) New stairs required through existing space on Level 01 (renovation)
- Sub-optimal bed configuration for staffing/nursing (split rooms)
- Construction over Surgery
- Requires relocation of Surgical air handler and MRI chillers
- Requires structural re-analysis for seismic compliance with current building codes
- Requires New sanitary piping in Surgery ceilings
- Requires relocation of Surgical air handler and MRI chillers
- Three existing air handling units would be required to be removed and relocated to the roof
- Requires phased construction including temporary AHU's which will increase construction duration
- Replace one existing chiller with a larger unit
- Replace 2 existing cooling towers with larger units
- Requires new emergency power feeder from central plant
- Replace all rooftop fans, lightning protection, etc.



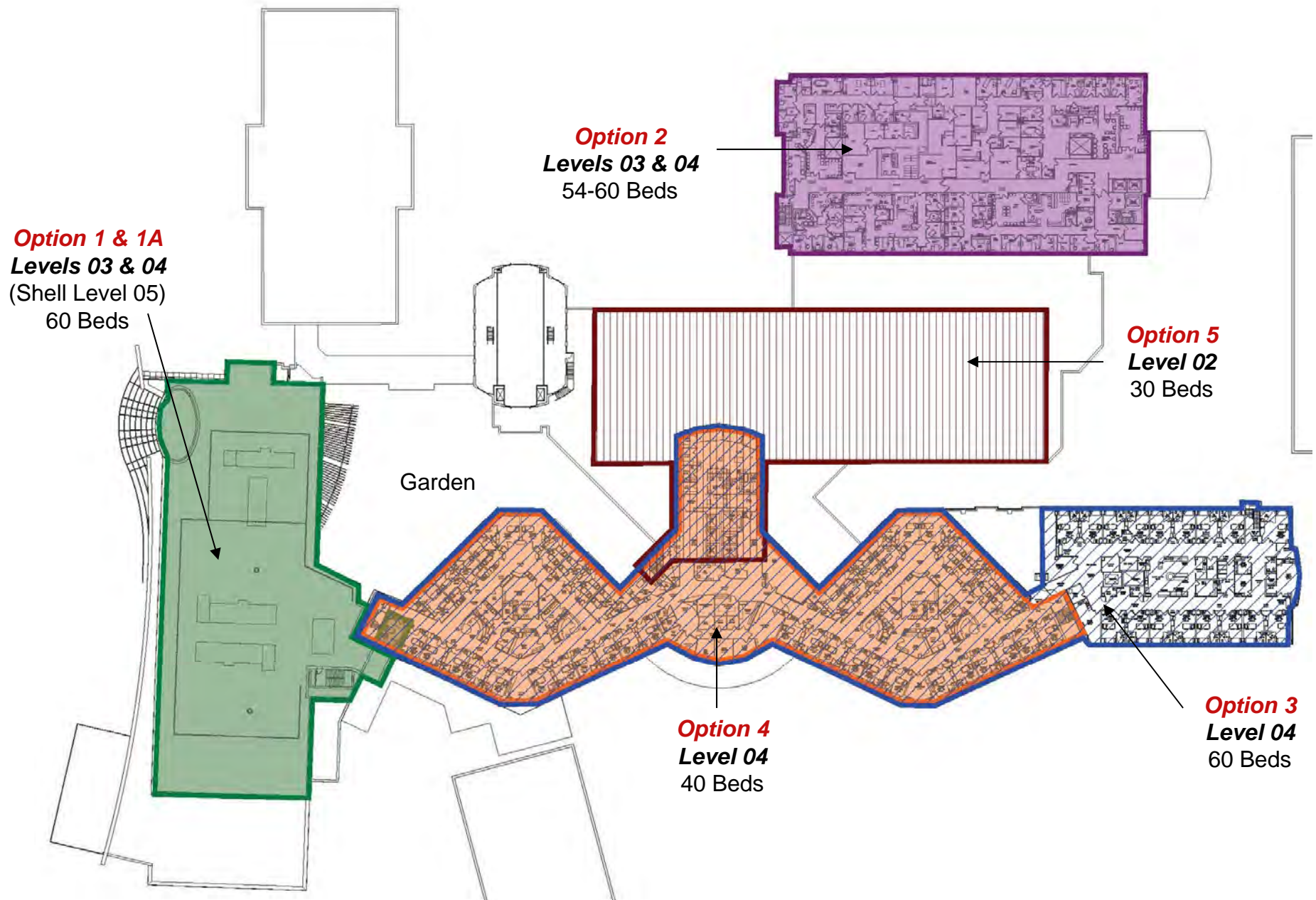
Sample Patient Room Size Comparison



Options 3 & 4 Above Main Hospital	
Total S.F.	250
Room S.F.	215
Toilet S.F.	35
Convertibility	Med/Surg
Comments: <i>Harris Methodist S.W., 2007</i>	

Options 1, 2, & 5 Cancer, ACC, Above D&T	
Total S.F.	303
Room S.F.	262
Toilet S.F.	41
Convertibility	Med/Surg
Comments: <i>Ahuja Medical Center, 2010</i>	

Options Overview



Options Overview with Pricing

	Option 1 Cancer Center	Option 1A (Add Alternate) Cancer Center	Option 2 ACC	Option 3 Main Hospital	Option 4 Main Hospital Core	Option 5 Above D & T	Optimal ¹
BGSF (sf)	52,000	26,000	48,000	47,000	35,000	24,600	
DGSF (sf)	43,300	21,650	40,000	39,200	29,200	23,300	
# of Floors	2	1	2	1	1	1	
# of Beds	60	30 (potential)	54 - 60	60	40 - 44	30	60
Room size (sf)	300	N/A	300	250	250	300	290-350
DGSF/Bed (sf)	722	N/A	742 - 667	653	730 - 664	777	650 ¹
Est. Cost per Bed (\$)	429,628	+69,340 (60)	541,816 ² (57)	627,657	693,319 (40)	700,693	
Estimated Cost (\$M)	25.8	4.2	30.9 ²	37.7	27.7	21	

Note: A/E fees will range between 5 and 8 percent depending on amount of renovation and complexities of each option.

¹ Square footage does not include additional respiratory therapy, case management, and IV therapy needed on unit

² Estimate includes new MOB

HKS

WT
WHITING-TURNER

DW



Upper Chesapeake Medical Center



Exhibit 14

TABLE E. PROJECT BUDGET

INSTRUCTION: Estimates for Capital Costs (1.a-e), Financing Costs and Other Cash Requirements (2.a-g), and Working Capital Startup Costs (3) must reflect current costs as of the date of application and include all costs for construction and renovation. Explain the basis for construction cost estimates, renovation cost estimates, contingencies, interest during construction period, and inflation in an attachment to the application.

NOTE: Inflation should only be included in the Inflation allowance line A.1.e. The value of donated land for the project should be included on Line A.1.d as a use of funds and on line B.8 as a source of funds

	BHH	Garage	Total
A. USE OF FUNDS			
1. CAPITAL COSTS			
a. New Construction			
(1) Building	39,574,589	22,500,000	62,074,589
(2) Fixed Equipment			-
(3) Site and Infrastructure	5,114,711	1,500,000	6,614,711
(4) Architect/Engineering Fees	6,076,533		6,076,533
(5) Permits (Building, Utilities, Etc.)	1,026,104		1,026,104
SUBTOTAL	51,791,937	24,000,000	75,791,937
b. Renovations			
(1) Building	2,476,709		2,476,709
(2) Fixed Equipment (not included in construction)			-
(3) Architect/Engineering Fees	157,921		157,921
(4) Permits (Building, Utilities, Etc.)	20,000		20,000
SUBTOTAL	2,654,630	-	2,654,630
c. Other Capital Costs			
(1) Movable Equipment	10,896,214		10,896,214
(2) Contingency Allowance	5,846,796	2,160,000	8,006,796
(3) Gross interest during construction period	8,205,881	2,899,066	11,104,947
(4) Redesign FMF with BH move to Bel Air	1,500,000		1,500,000
(4) Cost Escalation 5% for FMF - Base of cost is \$53,215,154 * 51%	1,356,986		1,356,986
SUBTOTAL	27,805,877	5,059,066	32,864,943
TOTAL CURRENT CAPITAL COSTS	82,252,445	29,059,066	111,311,510
d. Land Purchase			-
e. Inflation Allowance	2,375,352	870,396	3,245,748
TOTAL CAPITAL COSTS	84,627,797	29,929,461	114,557,258
2. Financing Cost and Other Cash Requirements			
a. Loan Placement Fees	782,364	276,691	1,059,055
b. Bond Discount			-
c. CON Application Assistance			-
c1. Legal Fees	110,322		110,322
c2. Other (Specify/add rows if needed)	884,309		884,309
d. Non-CON Consulting Fees			-
d1. Legal Fees	277,508		277,508
d2. Other (Specify/add rows if needed)	1,181,081		1,181,081
e. Debt Service Reserve Fund	5,790,025	2,047,700	7,837,724
f. Other (Specify/add rows if needed)			-
SUBTOTAL	9,025,609	2,324,391	11,350,000
3. Working Capital Startup Costs			
TOTAL USES OF FUNDS	93,653,406	32,253,852	125,907,258
B. Sources of Funds			
1. Cash			-
2. Philanthropy (to date and expected)			-
3. Authorized Bonds			123,388,301
4. Interest Income from bond proceeds listed in #3			-
5. Mortgage			-
6. Working Capital Loans			-
7. Grants or Appropriations			-
a. Federal			-
b. State			-
c. Local			-
8. Other (Interest Earned on Trusteed Assets)	-	-	2,518,957
TOTAL SOURCES OF FUNDS	-	-	125,907,259
	<i>Hospital Building</i>	<i>Other Structure</i>	<i>Total</i>
Annual Lease Costs (if applicable)			
1. Land			-
2. Building			-
3. Major Movable Equipment			-
4. Minor Movable Equipment			-
5. Other (Specify/add rows if needed)			-

* Describe the terms of the lease(s) below, including information on the fair market value of the item(s), and the number of years, annual cost, and the interest rate for the lease.

TABLE K. REVENUES & EXPENSES, INFLATED - UC Behavioral Health at UCMC

INSTRUCTION: Complete this table for the entire facility, including the proposed project. Table H should reflect inflation. Projected revenues and expenses should be consistent with the projections in Table F. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable.

	Two Most Recent Years (Actual)		Current Year Projected	Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard.				
	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Indicate CY or FY								
1. REVENUE								
a. Inpatient Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,683	\$ 18,141	\$ 18,610
b. Outpatient Services	-	-	-	-	-	4,214	4,294	4,421
Gross Patient Service Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,897	\$ 22,435	\$ 23,031
c. Allowance For Bad Debt	-	-	-	-	-	644	660	677
d. Contractual Allowance	-	-	-	-	-	1,811	1,855	1,905
e. Charity Care	-	-	-	-	-	1,033	1,058	1,086
Net Patient Services Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,410	\$ 18,862	\$ 19,363
f. Other Operating Revenues (Specify/add rows if needed)	-	-	-	-	-	124	125	125
NET OPERATING REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,534	\$ 18,987	\$ 19,489
2. EXPENSES								
a. Salaries & Wages (including benefits)	-	-	-	-	-	14,251	14,579	14,914
b. Contractual Services	-	-	-	-	-	624	642	662
c. Interest on Current Debt	-	-	-	-	-	441	424	410
d. Interest on Project Debt	-	-	-	-	-	5,527	5,424	5,316
e. Current Depreciation	-	-	-	-	-	-	-	-
f. Project Depreciation	-	-	-	-	-	4,543	4,580	4,692
g. Current Amortization	-	-	-	-	-	-	-	-
h. Project Amortization	-	-	-	-	-	-	-	-
i. Supplies	-	-	-	-	-	715	744	773
j. Other Expenses (Specify/add rows if needed)	-	-	-	-	-	691	757	674
TOTAL OPERATING EXPENSES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 26,792	\$ 27,151	\$ 27,440
3. INCOME								
a. Income From Operation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (8,258)	\$ (8,163)	\$ (7,951)
b. Non-Operating Income	-	-	-	-	-	-	-	-
SUBTOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (8,258)	\$ (8,163)	\$ (7,951)
c. Income Taxes	-	-	-	-	-	-	-	-
NET INCOME (LOSS)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (8,258)	\$ (8,163)	\$ (7,951)

Table K – Key Financial Projection Assumptions for UC Behavioral Health on Bel Air Campus (Includes HSCRC Annual Update Factors & Expense Inflation)

Projection is based on the Harford Memorial Hospital (HMH) FY2019 cost center level projected results and high level FY2020 budget with assumptions identified below.	
Projection period reflects FY2022 – FY2024	
<p>Patient Revenue</p> <ul style="list-style-type: none"> • Gross Charges <ul style="list-style-type: none"> ○ Update Factor ○ Demographic and Other Rate Adjustment • Revenue Deductions <ul style="list-style-type: none"> ○ Contractual Allowances ○ Charity Care ○ Allowance for Bad Debt 	<ul style="list-style-type: none"> - 2.6% annual increase - Remains constant at 0.43% per year - Based on FY2020 HMH payer mix and remains constant at 8.3% of gross revenue per year - Based on FY2020 HMH uncompensated care and remains constant at 2.9% of gross revenue per year - No overfunding or underfunding of UCC - Based on FY2020 HMH uncompensated care and remains constant at 4.7% of gross revenue per year - No overfunding or underfunding of UCC
Other Revenue	<ul style="list-style-type: none"> - 1.0% increase per year
<p>Expenses</p> <ul style="list-style-type: none"> • Inflation <ul style="list-style-type: none"> ○ Salaries and Benefits ○ Professional Fees ○ Supplies ○ Purchased Services ○ Other Operating Expenses • Expense Volume Driver • Expense Variability with Volume Changes <ul style="list-style-type: none"> ○ Salaries and Benefits ○ Professional Fees ○ Supplies & Drugs ○ Purchased Services ○ Other Operating Expenses • Other Operating Expenses • Interest Expense – Existing Debt • Interest Expense – Project Debt • Depreciation and Amortization 	<ul style="list-style-type: none"> - 2.3% - 3.0% - 3.0% - 3.0% - 2.0% - Identified at the cost center level and varies based on cost center level statistics and key volume drivers. - Ranges from 10% for overhead departments to 100% for inpatient nursing units. - 0% for all cost centers except inpatient nursing (50%) and Laboratory (100%). - Ranges from 0% for overhead departments to 100% for the Emergency Department. - Ranges from 0% for overhead departments to 50% for certain ancillary departments - Ranges from 0% for overhead departments to 50% for certain ancillary departments - Beginning in FY2022 a \$1.1M performance improvement plan is assumed at UC Behavioral Health, increasing to a \$1.3M cumulative performance improvement plan in FY2024 - 5.1% allocation of the following debt amortization of existing debt and related interest expense: <ul style="list-style-type: none"> - 5.76% interest on \$55.3M 2008C Series bonds - 5.76% interest on \$118.5M 2011 B&C Series bonds - 3.6% interest on \$50.0M 2011A Series bonds - 4.5% interest on \$123.4M bonds over 30 years - Average life of 26 years on \$114.5M of construction project expenditures and 10 years on routine capital expenditures
Routine Capital Expenditures	<ul style="list-style-type: none"> - \$0.4M in FY2022, growing to \$1.1M in FY2023 and \$1.9M in FY2024

Exhibit 15



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidated Financial Statements and Schedules

June 30, 2017 and 2016

(With Independent Auditors' Report Thereon)

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

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KPMG LLP
1 East Pratt Street
Baltimore, MD 21202-1128

Independent Auditors' Report

The Board of Directors
University of Maryland Medical System Corporation:

We have audited the accompanying consolidated financial statements of the University of Maryland Medical System Corporation and Subsidiaries (the Corporation), which comprise the consolidated balance sheets as of June 30, 2017 and 2016, and the related consolidated statements of income, changes in net assets, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University of Maryland Medical System Corporation and Subsidiaries as of June 30, 2017 and 2016, and the results of their operations and their cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information in Schedules 1-8 is presented for purposes of additional



analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

KPMG LLP

Baltimore, Maryland
October 26, 2017

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidated Balance Sheets

June 30, 2017 and 2016

(In thousands)

Assets	2017	2016
Current assets:		
Cash and cash equivalents	\$ 476,201	523,169
Assets limited as to use, current portion	50,940	51,412
Accounts receivable:		
Patient accounts receivable, less allowance for doubtful accounts of \$219,806 and \$202,298 as of June 30, 2017 and 2016, respectively	378,148	331,055
Other	84,709	97,887
Inventories	60,883	59,738
Prepaid expenses and other current assets	36,023	25,381
Total current assets	<u>1,086,904</u>	<u>1,088,642</u>
Investments	742,949	645,534
Assets limited as to use, less current portion	776,387	750,179
Property and equipment, net	2,092,103	2,086,546
Investments in joint ventures	82,094	71,906
Other assets	328,867	323,275
Total assets	<u>\$ 5,109,304</u>	<u>4,966,082</u>
Liabilities and Net Assets		
Current liabilities:		
Trade accounts payable	\$ 271,602	249,543
Accrued payroll and benefits	233,544	253,337
Advances from third-party payors	131,941	124,717
Lines of credit	125,000	180,000
Short-term financing	—	150,000
Other current liabilities	182,688	147,522
Long-term debt subject to short-term remarketing arrangements	28,440	32,515
Current portion of long-term debt	40,937	37,592
Total current liabilities	<u>1,014,152</u>	<u>1,175,226</u>
Long-term debt, less current portion and amount subject to short-term remarketing arrangements	1,550,490	1,422,604
Other long-term liabilities	334,274	352,605
Interest rate swap liabilities	194,524	273,037
Total liabilities	<u>3,093,440</u>	<u>3,223,472</u>
Net assets:		
Unrestricted	1,711,329	1,459,280
Temporarily restricted	266,025	246,265
Permanently restricted	38,510	37,065
Total net assets	<u>2,015,864</u>	<u>1,742,610</u>
Total liabilities and net assets	<u>\$ 5,109,304</u>	<u>4,966,082</u>

See accompanying notes to consolidated financial statements.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidated Statements of Operations

Years ended June 30, 2017 and 2016

(In thousands)

	2017	2016
Unrestricted revenues, gains and other support:		
Patient service revenue (net of contractual adjustments)	\$ 3,669,619	3,544,050
Provision for bad debts	(184,597)	(176,198)
Net patient service revenue	3,485,022	3,367,852
Other operating revenue:		
State support	18,200	3,200
Premium revenue	268,060	140,958
Other revenue	136,408	156,939
Total unrestricted revenues, gains and other support	3,907,690	3,668,949
Operating expenses:		
Salaries, wages and benefits	1,836,434	1,751,856
Expendable supplies	704,724	674,994
Purchased services	538,698	552,426
Medical claims expense	252,118	127,636
Contracted services	226,690	216,562
Depreciation and amortization	219,749	200,764
Interest expense	57,197	57,464
Total operating expenses	3,835,610	3,581,702
Operating income	72,080	87,247
Nonoperating income and expenses, net:		
Contributions	5,425	3,769
St. Joseph escrow settlement	—	34,275
Equity in net income (loss) of joint ventures	3,856	(298)
Investment income, net	35,496	21,111
Change in fair value of investments	54,175	(36,443)
Change in fair value of undesignated interest rate swaps	76,797	(78,429)
Loss on early extinguishment of debt	(26,427)	—
Other nonoperating losses, net	(38,043)	(31,033)
Excess of revenues over expenses	\$ 183,359	199

See accompanying notes to consolidated financial statements.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
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Consolidated Statements of Changes in Net Assets

Years ended June 30, 2017 and 2016

(In thousands)

	<u>Unrestricted net assets</u>	<u>Temporarily restricted net assets</u>	<u>Permanently restricted net assets</u>	<u>Total</u>
Balance at June 30, 2015	\$ 1,457,227	245,653	36,201	1,739,081
Excess of revenues over expenses	199	—	—	199
Investment gains, net	—	(968)	(52)	(1,020)
State support for capital	—	4,364	—	4,364
Contributions, net	—	15,884	469	16,353
Net assets released from restrictions used for operations and nonoperating activities	—	(7,067)	—	(7,067)
Net assets released from restrictions used for purchase of property and equipment	10,417	(10,417)	—	—
Change in economic and beneficial interests in the net assets of related organizations	—	(1,545)	—	(1,545)
Change in ownership interest of joint ventures	566	(36)	—	530
Amortization of accumulated loss of discontinued designated interest rate swap	1,765	—	—	1,765
Change in funded status of defined benefit pension plans	(10,643)	—	—	(10,643)
Asset reclassifications at request of donor	(847)	400	447	—
Other	596	(3)	—	593
Increase in net assets	<u>2,053</u>	<u>612</u>	<u>864</u>	<u>3,529</u>
Balance at June 30, 2016	<u>1,459,280</u>	<u>246,265</u>	<u>37,065</u>	<u>1,742,610</u>
Excess of revenues over expenses	183,359	—	—	183,359
Investment gains, net	—	4,519	489	5,008
State support for capital	—	23,029	—	23,029
Contributions, net	—	20,632	893	21,525
Net assets released from restrictions used for operations and nonoperating activities	—	(2,868)	—	(2,868)
Net assets released from restrictions used for purchase of property and equipment	33,038	(33,038)	—	—
Change in economic and beneficial interests in the net assets of related organizations	—	4,395	63	4,458
Change in ownership interest of joint ventures	397	1,266	—	1,663
Amortization of accumulated loss of discontinued designated interest rate swap	1,716	—	—	1,716
Change in funded status of defined benefit pension plans	34,353	—	—	34,353
Asset reclassifications at request of donor	(1,853)	1,853	—	—
Other	1,039	(28)	—	1,011
Increase in net assets	<u>252,049</u>	<u>19,760</u>	<u>1,445</u>	<u>273,254</u>
Balance at June 30, 2017	<u>\$ 1,711,329</u>	<u>266,025</u>	<u>38,510</u>	<u>2,015,864</u>

See accompanying notes to consolidated financial statements.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidated Statements of Cash Flows

Years ended June 30, 2017 and 2016

(In thousands)

	2017	2016
Cash flows from operating activities:		
Increase in net assets	\$ 273,254	3,529
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Depreciation and amortization	219,749	200,764
Provision for bad debts	184,597	176,198
Amortization of bond premium and deferred financing costs	919	1,944
Net realized gains and change in fair value of investments	(83,907)	28,046
Loss on early extinguishment of debt	26,427	—
Equity in net (income) loss of joint ventures	(3,856)	298
Change in economic and beneficial interests in net assets of related organizations	(4,458)	1,545
Change in fair value of interest rate swaps	(78,513)	76,665
Change in funded status of defined benefit pension plans	(34,353)	10,643
Restricted contributions, grants and other support	(21,525)	(16,353)
Change in operating assets and liabilities:		
Patient accounts receivable	(231,690)	(174,069)
Other receivables, prepaid expenses, other current assets and other assets	(8,700)	(45,510)
Inventories	(1,145)	(484)
Trade accounts payable, accrued payroll and benefits, other current liabilities and other long-term liabilities	57,976	22,842
Advances from third-party payors	7,224	(4,495)
Net cash provided by operating activities	301,999	281,563
Cash flows from investing activities:		
Purchases and sales of investments and assets limited as to use, net	8,691	47,619
Purchases of alternative investments	(175,688)	(120,788)
Sales of alternative investments	132,211	46,544
Acquisition of UM Health Plans, net of cash acquired	—	(30,747)
Purchases of property and equipment	(231,257)	(215,691)
(Contributions to)/distributions from joint ventures, net	(688)	3,031
Net cash used in investing activities	(266,731)	(270,032)

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
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Consolidated Statements of Cash Flows

Years ended June 30, 2017 and 2016

(In thousands)

	2017	2016
Cash flows from financing activities:		
Proceeds from long-term debt	\$ 653,396	51,350
Repayment of long-term debt and capital leases	(698,460)	(54,171)
Draws on lines of credit, net	(55,000)	35,600
Payment of debt issuance costs	(3,697)	—
Restricted contributions, grants and other support	21,525	16,353
	(82,236)	49,132
Net cash (used in) provided by financing activities		
Net (decrease) increase in cash and cash equivalents	(46,968)	60,663
Cash and cash equivalents, beginning of year	523,169	462,506
Cash and cash equivalents, end of year	\$ 476,201	523,169
Supplemental disclosures of cash flow information:		
Cash paid during the year for interest, net of amounts capitalized	\$ 56,330	56,478
Amount included in accounts payable for construction in progress	29,164	23,213
Supplemental disclosures of noncash information:		
Capital leases	\$ 1,276	2,309

See accompanying notes to consolidated financial statements.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
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Notes to Consolidated Financial Statements

June 30, 2017 and 2016

(1) Organization and Summary of Significant Accounting Policies

(a) Organization

The University of Maryland Medical System Corporation (the Corporation or UMMS) is a private, not-for-profit corporation providing comprehensive healthcare services through an integrated regional network of hospitals and related clinical enterprises. UMMS was created in 1984 when its founding hospital was privatized by the State of Maryland. Over its 30 year history, UMMS evolved into a multi-hospital system with academic, community and specialty service missions reaching primarily across Maryland. In continuing partnership with the University of Maryland School of Medicine, UMMS operates healthcare programs that improve the physical and mental health of thousands of people each day.

The accompanying consolidated financial statements include the accounts of the Corporation, its wholly owned subsidiaries, and entities controlled by the Corporation. In addition, the Corporation maintains equity interests in various unconsolidated joint ventures, which are described in note 4. The significant operating divisions of the Corporation are described in further detail below.

All material intercompany balances and transactions have been eliminated in consolidation.

(i) Recent Acquisitions & Divestitures

University of Maryland Health Ventures, LLC (UMHV), a wholly owned subsidiary of UMMS, acquired 100% of the stock of Riverside Health, Inc. (Riverside) and its affiliates on August 17, 2015 (the Purchase Date). Concurrent with the transaction, Riverside Health, Inc. was renamed University of Maryland Medical System Health Plans, Inc. (UM Health Plans).

UM Health Plans is a holding company that operates as a managed healthcare and insurance organization in the State of Maryland and includes the following subsidiaries: University of Maryland Health Partners, formerly Riverside Health of Maryland, Inc. (UMHP), University of Maryland Health Advantage, Inc., formerly Riverside Advantage, Inc. (UMHA), Riverside Health of Delaware, Inc. (RHDE), and Riverside Health DC, Inc.

The transaction is described in more detail below.

(ii) University of Maryland Medical Center (Medical Center)

The University of Maryland Medical Center, which is a major component of UMMS, is an 816-bed academic medical center located in Baltimore. The Medical Center has served as the teaching hospital of the School of Medicine of the University System of Maryland, Baltimore since 1823. While the Corporation is not affiliated with the University System of Maryland, clinical faculty members of the School of Medicine serve as medical staff of the Medical Center.

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The Medical Center is comprised of two operating divisions: University Hospital, which includes the Greenebaum Cancer Center, and Shock Trauma Center. University Hospital, which generates approximately 80% of the Medical Center's admissions and patient days, is a tertiary teaching hospital providing over 70 clinical services and programs. The Greenebaum Cancer Center specializes in the treatment of cancer patients and is a site for clinical cancer research. The Shock Trauma Center, which specializes in emergency treatment of patients suffering severe trauma, generates approximately 20% of admissions and patient days.

The Medical Center's operations include g, LLC (UCARE), a physician hospital organization of which the Corporation has a majority ownership interest and therefore consolidates, and 36 South Paca Street, LLC, a wholly owned subsidiary of the Corporation that operates a residential apartment building.

The Corporation has certain agreements with various departments of the University of Maryland School of Medicine concerning the provision of professional and administrative services to the Corporation and its patients. Total expense under these agreements in the years ended June 30, 2017 and 2016 was approximately \$158,649,000 and \$152,155,000, respectively.

(iii) University of Maryland Rehabilitation and Orthopaedic Institute (ROI)

ROI is comprised of a medical/surgical and rehabilitation hospital in Baltimore with 134 licensed beds, including 88 rehabilitation beds, 36 chronic care beds, 10 medical/surgical beds, and off-site physical therapy facilities.

A related corporation, The James Lawrence Kernan Endowment Fund, Inc. (Kernan Endowment), is governed by a separate, independent board of directors and is required to hold investments and income derived therefrom for the exclusive benefit of ROI. Accordingly, the accompanying consolidated financial statements reflect an economic interest in the net assets of the Kernan Endowment.

(iv) University of Maryland Medical Center Midtown Campus (Midtown)

Midtown is located in Baltimore city and is comprised of University of Maryland Midtown Hospital (UM Midtown), a 208-bed acute care hospital and a wholly owned subsidiary providing primary care.

(v) University of Maryland Baltimore Washington Medical System, Inc. (Baltimore Washington)

Baltimore Washington is located in Anne Arundel County, a suburb of Baltimore city, and is a health system comprised of University of Maryland Baltimore Washington Medical Center (UM Baltimore Washington), a 319-bed acute care hospital providing a broad range of services, and several wholly owned subsidiaries providing emergency physician and other services.

Baltimore Washington Medical Center Foundation, Inc. (BWMC Foundation) is governed by a separate, independent board of directors and is required to hold investments and income derived therefrom for the exclusive benefit of UM Baltimore Washington. Accordingly, the accompanying consolidated financial statements reflect an economic interest in the net assets of the BWMC Foundation.

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(vi) *University of Maryland Shore Regional Health System (Shore Regional)*

Shore Regional is a health system located on the Eastern Shore of Maryland. Shore Regional owns and operates University of Maryland Memorial Hospital (UM Memorial), a 132-bed acute care hospital providing inpatient and outpatient services in Easton, Maryland; University of Maryland Dorchester Hospital (UM Dorchester), a 41-bed acute care hospital providing inpatient and outpatient services in Cambridge, Maryland; University of Maryland Chester River Hospital Center (UM Chester River), a 41-bed acute care hospital providing inpatient and outpatient services to the residents of Kent and Queen Anne's counties; Shore Emergency Center at Queenstown (Shore Emergency Center), a free-standing emergency center; Memorial Hospital Foundation (Memorial Foundation), a nonprofit corporation established to solicit donations for the benefit of UM Memorial; Chester River Health Foundation (Chester River Foundation), a nonprofit corporation established to solicit donations for the benefit of UM Chester River; and several other subsidiaries providing various outpatient and home care services.

Dorchester General Hospital Foundation, Inc. (Dorchester Foundation) is governed by a separate, independent board of directors to raise funds on behalf of UM Dorchester. Shore Regional does not have control over the policies or decisions of the Dorchester Foundation, and accordingly, the accompanying consolidated financial statements reflect a beneficial interest in the net assets of the Dorchester Foundation.

(vii) *University of Maryland Charles Regional Health System, Inc. (Charles Regional)*

Charles Regional owns and operates University of Maryland Charles Regional Medical Center (UM Charles Regional), which is comprised of a 121-bed acute care hospital and other community healthcare resources providing inpatient and outpatient services to the residents of Charles County in Southern Maryland.

(viii) *University of Maryland St. Joseph Health System, LLC (St. Joseph)*

St. Joseph owns and operates University of Maryland St. Joseph Medical Center (UM St. Joseph), a 232-bed, Catholic acute care hospital located in Towson, Maryland, as well as other subsidiaries providing inpatient and outpatient services to the residents of Baltimore County.

(ix) *University of Maryland Upper Chesapeake Health System (Upper Chesapeake)*

Upper Chesapeake is a health system located in Harford County, Maryland. Upper Chesapeake's healthcare delivery system includes two acute care hospitals, University of Maryland Upper Chesapeake Medical Center (UM Upper Chesapeake), a 181-bed acute care hospital and University of Maryland Harford Memorial Hospital (UM Harford Memorial), an 89-bed acute care hospital; a physician practice; a captive insurance company; a land holding company; and Upper Chesapeake Health Foundation.

(x) *University of Maryland Medical System Foundation, Inc. (UMMS Foundation)*

The UMMS Foundation, a not-for-profit foundation, was established for the purpose of soliciting contributions on behalf of the Corporation.

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Notes to Consolidated Financial Statements

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(xi) *University of Maryland Community Medical Group, LLC (CMG)*

CMG is a physician network that employs more than 300 primary care physicians, specialists and advanced practice providers. CMG is a wholly owned subsidiary of UMMS and has over 75 locations across the state of Maryland.

(xii) *University of Maryland Medical System Health Plans Inc. (UM Health Plans)*

UM Health Plans (formerly Riverside Health Inc.), a Delaware corporation, is a public sector managed healthcare company based in Baltimore, Maryland. UM Health Plans is the parent company of: University of Maryland Health Partners (UMHP) which provides managed care health coverage to Medicaid recipients throughout Maryland; University of Maryland Health Advantage, Inc. (UMHA), a Medicare Advantage Plan; Riverside Health of Delaware Inc. (RHDE) and Riverside Health DC, Inc.

On August 17, 2015, UMHV, a wholly owned subsidiary of UMMS, purchased all of the outstanding shares of UM Health Plans for approximately \$42,250,000 in cash, net working capital and convertible promissory notes. In addition, the Stock Purchase Agreement included an earn-out payment clause for the previous stockholders of UM Health Plans, the final computation of which is not to be determined until March 31, 2020. This earn-out could result in an undiscounted payment ranging from \$7,000,000 to \$106,500,000 depending on the performance and membership of both plans. UMHV has recorded a contingent consideration liability representing a discounted estimate of the future payment of the earn-out provision of approximately \$35,700,000, which is included within other long-term liabilities in the accompanying consolidated balance sheets.

The acquisition was accounted for under the purchase accounting method for business combinations and the financial position and results of operations of UM Health Plans were consolidated by the Corporation beginning on August 17, 2015.

The following table summarizes the estimated fair value of UM Health Plan's assets acquired and liabilities assumed at August 17, 2015 (the acquisition date) (in thousands):

Assets:	
Current assets	\$ 29,786
Property and equipment	3,750
Goodwill	42,020
Other long-term assets	<u>46,638</u>
Total assets	<u>\$ 122,194</u>

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Notes to Consolidated Financial Statements

June 30, 2017 and 2016

Liabilities:	
Current liabilities	\$ 28,226
Long-term liabilities	<u>16,249</u>
Total liabilities	<u>44,475</u>
Net assets:	
Unrestricted	77,719
Temporarily restricted	<u>—</u>
Total net assets	<u>77,719</u>
Total liabilities and net assets	<u>\$ 122,194</u>

The following table summarizes the Corporation's pro forma consolidated results as though the acquisition date occurred at July 1, 2015 (in thousands):

Operating revenues	\$ 3,685,503
Net operating income	85,969
Changes in net assets:	
Unrestricted	\$ 775
Temporarily restricted	612
Permanently restricted	<u>864</u>
Total changes in net assets	<u>\$ 2,251</u>

(b) Basis of Presentation

The consolidated financial statements are prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles.

(c) Cash Equivalents

Cash and cash equivalents consist of cash and interest-bearing deposits with maturities of three months or less from the date of purchase.

(d) Investments and Assets Limited as to Use

The Corporation's investment portfolios are classified as trading, and are reported in the consolidated balance sheets at their fair value, based on quoted market prices, at June 30, 2017 and 2016. Unrealized holding gains and losses on trading securities with readily determinable market values are

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Notes to Consolidated Financial Statements

June 30, 2017 and 2016

included in nonoperating income. Investment income, including realized gains and losses, is included in nonoperating income in the accompanying consolidated statements of operations.

Assets limited as to use include investments set aside at the discretion of the board of directors for the replacement or acquisition of property and equipment, investments held by trustees under bond indenture agreements and self-insurance trust arrangements, and assets whose use is restricted by donors. Such investments are stated at fair value. Amounts required to meet current liabilities have been included in current assets in the consolidated balance sheets. Changes in fair values of donor-restricted investments are recorded in temporarily restricted net assets unless otherwise required by the donor or state law.

Assets limited as to use also include the Corporation's economic interests in financially interrelated organizations (note 12).

Alternative investments are recorded under the equity method of accounting. Underlying securities of these alternative investments may include certain debt and equity securities that are not readily marketable. Because certain investments are not readily marketable, their fair value is subject to additional uncertainty, and therefore values realized upon disposition may vary significantly from current reported values.

Investments are exposed to certain risks such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, changes in the value of investment securities could occur in the near term, and these changes could materially differ from the amounts reported in the accompanying consolidated financial statements.

(e) Inventories

Inventories, consisting primarily of drugs and medical/surgical supplies, are carried at the lower of cost or market, on a first-in, first-out basis.

(f) Economic Interests in Financially Interrelated Organizations

The Corporation recognizes its rights to assets held by recipient organizations, which accept cash or other financial assets from a donor and agree to use those assets on behalf of or transfer those assets, the return on investment of those assets, or both, to the Corporation. Changes in the Corporation's economic interests in these financially interrelated organizations are recognized in the consolidated statements of changes in net assets.

(g) Property and Equipment

Property and equipment are stated at cost, or estimated fair value at date of contribution, less accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful

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Notes to Consolidated Financial Statements

June 30, 2017 and 2016

lives of the depreciable assets using half-year convention. The estimated useful lives of the assets are as follows:

Buildings	20 to 40 years
Building and leasehold improvements	5 to 15 years
Equipment	3 to 15 years

Interest costs incurred on borrowed funds less interest income earned on the unexpended bond proceeds during the period of construction are capitalized as a component of the cost of acquiring those assets.

Gifts of long-lived assets such as land, buildings, or equipment are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

(h) Deferred Financing Costs

Costs incurred related to the issuance of long-term debt, which are included in long-term debt, are deferred and are amortized over the life of the related debt agreements or the related letter of credit agreements using the effective-interest method.

(i) Goodwill

Goodwill is an asset representing the future economic benefits arising from other assets acquired in a business combination that are not individually identified and separately recognized. Goodwill is evaluated for impairment at least annually using a qualitative assessment to determine whether there are events or circumstances that indicate it is more likely than not that the fair value of the reporting unit is less than its carrying value, which determines whether a quantitative goodwill impairment test is necessary. Under the quantitative assessment, the fair value of the reporting unit is compared with its carrying value (including goodwill). If the fair value of the reporting unit is less than its carrying value, goodwill impairment exists for the reporting unit and the entity must record an impairment loss. As of June 30, 2017 and 2016, the Corporation had one reporting unit, which included all subsidiaries of the Corporation and held goodwill on its consolidated balance sheet of \$90,830,000.

Based on the Corporation's qualitative assessment, it was determined that there was no goodwill impairment for the years ended June 30, 2017 or 2016. Accumulated impairment loss was \$0 at June 30, 2017 and 2016.

The changes in the carrying amount of goodwill are as follows (in thousands):

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	2017	2016
Goodwill, beginning of year	\$ 90,830	48,810
Current year acquisitions	—	42,020
Goodwill, end of year	\$ 90,830	90,830

(j) Contingent Consideration for Business Acquisitions

Acquisitions may include contingent consideration payments based on future financial measures of an acquired company. Contingent consideration is required to be recognized at fair value as of the acquisition date. The fair value of these liabilities is estimated based on financial projections of the acquired companies and estimated probabilities of achievement and discount the liabilities to present value using a weighted average cost of capital. Contingent consideration is valued using significant inputs that are not observable in the market, which are defined as Level 3 inputs pursuant to fair value measurement accounting. At each reporting date, the contingent consideration obligation is revalued to estimated fair value and changes in fair value subsequent to the acquisition are reflected in operating income in the consolidated statements of operations. Changes in the fair value of contingent consideration obligations may result from changes in discount periods and rates, changes in the timing and amount of revenue and/or earnings estimates, and changes in probability assumptions with respect to the likelihood of achieving the various earn-out criteria.

(k) Impairment of Long-Lived Assets

Long-lived assets, such as property, plant, and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by comparing the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized in the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the consolidated balance sheets and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the consolidated balance sheets.

No impairment losses were recorded for the years ended June 30, 2017 or 2016.

(l) Investments in Joint Ventures

When the Corporation does not have a controlling interest in an entity, but exerts a significant influence over the entity, the Corporation applies the equity method of accounting.

(m) Self-Insurance

Under the Corporation's self-insurance programs (general and professional liability, workers' compensation, and employee health and long-term disability benefits), claims are reflected as a

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present-value liability based upon actuarial estimates and reported and incurred but not reported claims analysis, taking into consideration the severity of incidents and the expected timing of claim payments.

(n) Net Assets

The Corporation classifies net assets based on the existence or absence of donor-imposed restrictions. Unrestricted net assets represent contributions, gifts, and grants, which have no donor-imposed restrictions or which arise as a result of operations. Temporarily restricted net assets are subject to donor-imposed restrictions that must or will be met either by satisfying a specific purpose and/or passage of time. Permanently restricted net assets are subject to donor-imposed restrictions that must be maintained in perpetuity. Generally, the donors of these assets permit the use of all or part of the income earned on related investments for specific purposes. The restrictions associated with these net assets generally pertain to patient care, specific capital projects, and funding of specific hospital operations and community outreach programs.

(o) Net Patient Service Revenue and Provision for Uncollectible Accounts

Patient service revenue for the Medical Center, ROI, Midtown, Baltimore Washington, Shore Regional, Charles Regional, St. Joseph, and Upper Chesapeake reflects actual charges to patients based on rates established by the State of Maryland Health Services Cost Review Commission (HSCRC) in effect during the period in which the services are rendered, net of contractual adjustments. Contractual adjustments represent the difference between amounts billed as patient service revenue and amounts allowed by third-party payors. Such adjustments include discounts on charges as permitted by the HSCRC. See note 18 for further discussion on the HSCRC and regulated rates.

The Corporation records revenues and accounts receivable from patients and third-party payors at their estimated net realizable value. Revenue is reduced for anticipated discounts under contractual arrangements and for charity care. An estimated provision for bad debts is recorded in the period the related services are provided based upon anticipated uncompensated care, and is adjusted as additional information becomes available.

The provision for bad debts is based upon management's assessment of historical and expected net collections considering historical business and economic conditions, trends in healthcare coverage, and other collection indicators. Periodically throughout the year, management assesses the adequacy of the allowance for uncollectible accounts based upon historical write-off experience by payor category. The results of this review are then used to make modifications to the provision for bad debts and to establish an allowance for uncollectible receivables. After collection of amounts due from insurers, the Corporation follows internal guidelines for placing certain past due balances with collection agencies.

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For receivables associated with services provided to patients who have third-party coverage, the Corporation analyzes contractually due amounts and provides an allowance for bad debts, allowance for contractual adjustments, provision for bad debts, and contractual adjustments on accounts for which the third-party payor has not yet paid or for payors who are known to be having financial difficulties that make the realization of amounts due unlikely. For receivables associated with self-pay patients or with balances remaining after the third-party coverage has already paid, the Corporation records a significant provision for bad debts in the period of service on the basis of its historical collections, which indicates that many patients ultimately do not pay the portion of their bill for which they are financially responsible. The difference between the discounted rates and the amounts collected after all reasonable collection efforts have been exhausted is charged against the allowance for doubtful accounts. The change in the allowance for doubtful accounts was as follows during the years ended June 30 (in thousands):

	2017	2016
Beginning allowance for doubtful accounts	\$ 202,298	248,054
Plus provision for bad debt	184,597	176,198
Less bad debt write-offs	(167,089)	(221,954)
Ending allowance for doubtful accounts	\$ 219,806	202,298

The change in the allowance for doubtful accounts during 2017 is attributable to changes in trends experienced in the collection of the related patient receivables.

(p) Premium Revenue and Medical Claims Expense

Premium revenue consists of amounts received from the State of Maryland and the Centers for Medicare and Medicaid Services (CMS) by the Corporation's managed care organization for providing medical services to subscribing participants, regardless of services actually performed. The managed care organization provides services primarily to enrolled Medicaid and Medicare beneficiaries. This revenue is recognized ratably over the contractual period for the provision of services. Medical expenses of the managed care organization include actuarially determined estimates of the ultimate costs for both reported claims and claims incurred but unreported and are included in purchased services on the consolidated statements of operations and changes in net assets.

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(q) Charity Care

The Corporation is committed to providing quality healthcare to all, regardless of one's ability to pay. Patients who meet the criteria of its charity care policy receive services without charge or at amounts less than its established rates. The criteria for charity care consider the household income in relation to the federal poverty guidelines. The Corporation provides services at no charge for patients with adjusted gross income equal to or less than 200% of the federal poverty guidelines. For uninsured patients with adjusted gross income greater than 200% of the federal poverty guidelines, a sliding scale discount is applied. Income and asset information obtained from patient credit reporting data are used to determine patients' ability to pay. The Corporation maintains records to identify and monitor the level of charity care it furnished under its charity care policy. The charity care policies of the new affiliates are generally consistent with that of the Corporation's policy.

Due to the complexity of the eligibility process, the Corporation provides eligibility services to patients free of charge to assist in the qualification process. These eligibility services include, but are not limited to, the following:

- Financial assistance brochures and other information are posted at each point of service. When patients have questions or concerns, they are encouraged to call a toll-free number to reach customer service representatives during the business day. Financial assistance programs are published on the Corporation's Web site and included on the statements provided to patients.
- The Corporation offers assistance to patients in completing the applications for Medicaid or other government payment assistance programs, or applying for care under the Corporation's charity care policy, if applicable. The Corporation also employs an external firm to assist in the eligibility process.
- Any patient, whether covered by insurance or not, may meet with a UMMS representative and receive financial counseling from UMMS' dedicated financial assistance unit.

The Corporation recognizes that a large number of uninsured and insured patients meet the charity care guidelines but do not respond to the Corporation's attempts to obtain necessary financial information. In these instances, the Corporation uses credit reporting data to properly classify these unpaid balances as charity care as opposed to bad debt expense. Utilization of income and asset information and credit reporting data indicate the vast majority of amounts reported as provision for bad debts represent amounts due from patients that would otherwise qualify for charity benefits but do not respond to the Corporation's attempts to obtain the necessary financial information. In these cases, reasonable collection efforts are pursued, but yield few collections. Amounts determined to meet the criteria under the charity care policy are not reported as net patient service revenue.

The amounts reported as charity care represent the cost of rendering such services. Costs incurred are estimated based on the cost-to-charge ratio for each hospital and applied to charity care charges. The Corporation estimates the total direct and indirect costs to provide charity care were \$36,195,000 and \$48,149,000 for the years ended June 30, 2017 and 2016, respectively.

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(r) *Nonoperating Income and Expenses, Net*

Other activities that are only indirectly related to the Corporation's primary business of delivering healthcare services are recorded as nonoperating income and expenses, and include investment income, equity in the net income of joint ventures, general donations and fund-raising activities, escrow settlements, gains on sale of joint venture interest, changes in fair value of investments, changes in fair value of undesignated interest rate swaps, settlement payments on interest rate swaps that do not qualify for hedge accounting treatment, and loss on early extinguishment of debt. Settlement payments on interest rate swaps were approximately \$23,469,000 and \$25,289,000 for the years ended June 30, 2017 and 2016, respectively, and are reported within other nonoperating losses, net.

(s) *Derivative Financial Instruments*

The Corporation records derivative and hedging activities on the consolidated balance sheets at their respective fair values.

The Corporation utilizes derivative financial instruments to manage its interest rate risks associated with long-term tax-exempt debt. The Corporation does not hold or issue derivative financial instruments for trading purposes.

The Corporation's specific goals are to (a) manage interest rate sensitivity by modifying the reprising or maturity characteristics of some of its tax-exempt debt, and (b) lower unrealized appreciation or depreciation in the market value of the Corporation's fixed-rate tax-exempt debt when that market value is compared with the cost of the borrowed funds. The effect of this unrealized appreciation or depreciation in market value, however, will generally be offset by the income or loss on the derivative instruments that are linked to the debt.

The Corporation formally documents all hedge relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. On the date the derivative contract is entered into, the Corporation may designate the derivative as either a hedge of the fair value of a recognized or forecasted liability (fair value hedge) or a hedge of the variability of cash flows to be received or paid related to a recognized liability (cash flow hedge), provided the derivative instrument meets certain criteria related to its effectiveness. This process includes linking all derivatives that are designated as fair value or cash flow hedges to specific liabilities on the consolidated balance sheets. The Corporation also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

All derivative instruments are reported as other assets or interest rate swap liabilities in the consolidated balance sheets and measured at fair value. Derivatives not designated as hedges or not meeting effectiveness criteria are carried at fair value with changes in the fair value recognized in other nonoperating income and expenses. For the years ended June 30, 2017 and 2016, none of the Corporation's derivatives qualify for hedge accounting.

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Changes in the fair value of derivative instruments are included in or excluded from the excess of revenues over expenses depending on the use of the derivative and whether it qualifies for hedge accounting treatment. Changes in the fair value of a derivative that is designated and qualifies as a fair value hedge, along with the changes in the fair value of the hedged item related to the risk being hedged, are included in the excess of revenues over expenses. Changes in the fair value of a derivative that is designated as a cash flow hedge are excluded from the excess of revenues over expenses to the extent that the hedge is effective until the excess of revenues over expenses is affected by the variability of cash flows in the hedged transaction. Changes in the fair value that relate to ineffectiveness are included in the excess of revenues over expenses as interest expense.

(t) Excess of Revenue over Expenses

The consolidated statements of operations includes a performance indicator, excess of revenue over expenses. Changes in unrestricted net assets that are excluded from the performance indicator, consistent with industry practice, include contributions of long-lived assets (including assets acquired using contributions, which, by donor restrictions, were to be used for the purpose of acquiring such assets), pension-related changes other than net periodic pension costs, change in the fair value of derivatives that qualify for hedge accounting, and other items that are required by generally accepted accounting principles to be reported separately.

(u) Income Taxes

The Corporation and most of its subsidiaries are not-for-profit corporations formed under the laws of the State of Maryland, organized for charitable purposes and recognized by the Internal Revenue Service as tax-exempt organizations under Section 501(c)(3) of the Internal Revenue Code pursuant to Section 501(a) of the Code. The effect of the taxable status of its for-profit subsidiaries is not material to the consolidated financial statements.

The Corporation has net operating loss carryforwards on for-profit and unrelated business activities of approximately \$59,189,000 and \$51,888,000 as of June 30, 2017 and June 30, 2016, respectively, which expire at various dates through 2031. The Corporation's remaining deferred tax assets, which consist primarily of the net operating loss carryforwards, of approximately \$23,676,000 at June 30, 2017 and \$20,755,000 at June 30, 2016 are fully reserved as they are not expected to be utilized. The Corporation has a deferred tax liability in the amount of \$17,356,000 and \$17,361,000 related to indefinite-lived intangibles at June 30, 2017 and June 30, 2016, respectively, which is included in other long-term liabilities on the accompanying consolidated balance sheets.

The Corporation follows a threshold of more likely than not for recognition and derecognition of tax positions taken or expected to be taken in a tax return. Management does not believe that there are any unrecognized tax benefits that should be recognized.

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(v) Donor-Restricted Gifts

Unconditional promises to give cash and other assets to the Corporation are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the promise becomes unconditional. Contributions are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction is satisfied, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the consolidated statements of operations as net assets released from restrictions. Such amounts are classified as other revenue or transfers and additions to property and equipment.

Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as prior collection history, type of contributions, and nature of fund-raising activity.

The Corporation follows accounting guidance for classifying the net assets associated with donor-restricted endowment funds held by organizations that are subject to an enacted version of the Uniform Prudent Management Institutional Funds Act of 2006 (UPMIFA).

(w) Fair Value Measurements

The following methods and assumptions were used by the Corporation in estimating the fair value of its financial instruments:

Cash and cash equivalents, accounts receivable, assets limited as to use, investments, trade accounts payable, accrued payroll and benefits, other accrued expenses, and advances from third-party payors – The carrying amounts reported in the consolidated balance sheets approximate the related fair values.

Pension plan assets – The Corporation applies Accounting Standards Update (ASU) No. 2009-12, *Fair Value Measurements and Disclosures (Topic 820): Investments in Certain Entities That Calculate Net Asset per Share (or Its Equivalent)*, to its pension plan assets. The guidance permits, as a practical expedient, fair value of investments within its scope to be estimated using the net asset value (NAV) or its equivalent. The alternative investments classified within of the fair value hierarchy have been recorded using the (NAV).

The Corporation discloses its financial assets, financial liabilities, and fair value measurements of nonfinancial items according to the fair value hierarchy required by GAAP that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted market prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are quoted market prices (unadjusted) in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date.

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- Level 2 inputs are inputs other than quoted market prices including within Level 1 that are observable for the asset or liability, either directly or indirectly. If the asset or liability has a specified (contractual) term, a Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 inputs are unobservable inputs for the asset or liability.

Assets and liabilities classified as Level 1 are valued using unadjusted quoted market prices for identical assets or liabilities in active markets. The Corporation uses techniques consistent with the market approach and the income approach for measuring fair value of its Level 2 and Level 3 assets and liabilities. The market approach is a valuation technique that uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. The income approach generally converts future amounts (cash flows or earnings) to a single present value amount (discounted).

The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

As of June 30, 2017 and 2016, the Level 2 assets and liabilities listed in the fair value hierarchy tables below utilize the following valuation techniques and inputs:

(i) Cash Equivalents

The fair value of investments in cash equivalent securities, with maturities within three months of the date of purchase, is determined using techniques that are consistent with the market approach. Significant observable inputs include reported trades and observable broker-dealer quotes.

(ii) U.S. Government and Agency Securities

The fair value of investments in U.S. government, state, and municipal obligations is primarily determined using techniques consistent with the income approach. Significant observable inputs to the income approach include data points for benchmark constant maturity curves and spreads.

(iii) Corporate Bonds

The fair value of investments in U.S. and international corporate bonds, including commingled funds that invest primarily in such bonds and foreign government bonds, is primarily determined using techniques that are consistent with the market approach. Significant observable inputs include benchmark yields, reported trades, observable broker-dealer quotes, issuer spreads, and security specific characteristics, such as early redemption options.

(iv) Collateralized Corporate Obligations

The fair value of collateralized corporate obligations is primarily determined using techniques consistent with the income approach, such as a discounted cash flow model. Significant observable inputs include prepayment speeds and spreads, benchmark yield curves, volatility measures, and quotes.

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(v) *Derivative Liabilities*

The fair value of derivative contracts is primarily determined using techniques consistent with the market approach. Derivative contracts include interest rate, credit default, and total return swaps. Significant observable inputs to valuation models include interest rates, treasury yields, volatilities, credit spreads, maturity, and recovery rates.

(x) *Commitments and Contingencies*

Liabilities for loss contingencies arising from claims, assessments, litigation, fines, penalties, and other sources are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated. Legal costs incurred in connection with loss contingencies are expensed as incurred.

(y) *Use of Estimates*

The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(z) *New Accounting Pronouncements*

The Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. This ASU establishes principles for reporting useful information to users of financial statements about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. The ASU requires that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU No. 2014-09 is effective for fiscal year 2019. The Corporation expects to record a decrease in net patient service revenue related to self-pay patients and a corresponding decrease in bad debt expense upon the adoption of the standard.

The FASB issued ASU No. 2015-03, *Interest – Imputation of Interest*. This ASU requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in this ASU. ASU No. 2015-03 is effective for fiscal year 2017. The Corporation adopted ASU No. 2015-03 for fiscal year 2017 and the change has been applied retrospectively to July 1, 2015, which resulted in a decrease in assets and liabilities of \$8,451,000 and \$9,531,000, respectively, for the years ended June 30, 2017 and 2016.

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The FASB issued ASU No. 2015-07, *Fair Value Measurement (Topic 820) Disclosures for Investments in Certain Entities that Calculate Net Asset Value per Share*. This ASU removes the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the NAV per share practical expedient. The amendments also remove the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the NAV per share practical expedient. Rather, those disclosures are limited to investments for which the entity has elected to measure the fair value using that practical expedient. The Corporation adopted ASU No. 2015-07 for fiscal year 2017. This change has been applied retrospectively to July 1, 2015 and was a disclosure only impact. There was no impact on the consolidated balance sheets, consolidated statements of operations, or consolidated statements of changes in net assets.

The FASB issued ASU No. 2016-02, *Leases (Topic 842)*, which will require lessees to recognize most leases on balance sheet, increasing their reported assets and liabilities – sometimes very significantly. This update was developed to provide financial statement users with more information about an entity's leasing activities, and will require changes in processes and internal controls. The adoption of ASU No. 2016-02 is effective fiscal year 2020, and will require application of the new guidance at the beginning of the earliest comparable period presented. Early adoption is permitted. The Corporation is in the process of assessing the impact the adoption of this standard will have on the consolidated financial statements.

The FASB issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958)*, to improve the current net asset classification requirements and information presented in financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. This update requires not-for-profit entities to present two classes of net assets (net assets with donor restrictions and net assets without donor restrictions), rather than the three classes of net assets currently required, and other qualitative information regarding the entity's liquidity, financial performance, and cash flows. The amendments in this update are effective for annual financial statements issued for fiscal years beginning after December 15, 2017 and for interim periods within fiscal years beginning after December 15, 2018. Early adoption is permitted. The Corporation is in the process of assessing the impact the adoption of this standard will have on the consolidated financial statements.

The FASB issued ASU No. 2014-15, *Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern (Topic 205-40)*. This ASU establishes the requirement for management to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are issued. Management's evaluation should be based on relevant conditions and events that are known and reasonably knowable at the date that the financial statements are issued. The Corporation adopted ASU No. 2014-15 for fiscal year 2017. Management performed an evaluation as required in this amendment and determined there are no conditions or events that raise substantial doubt about the Corporation's ability to continue as a going concern.

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The FASB issued ASU No. 2017-07, *Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*. The amendments in this ASU require that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost as defined in paragraphs 715-30-35-4 and 715-60-35-9 are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. The amendments also allow only the service cost component to be eligible for capitalization when applicable (e.g., as a cost of internally manufactured inventory or a self-constructed asset). ASU No. 2017-07 is effective for fiscal year 2020. This ASU requires retrospective application to all prior periods presented. The Corporation does not anticipate that the adoption of this ASU will have a material impact on its financial position and results of operations.

(2) Investments and Assets Limited as to Use

The carrying values of Assets Limited as to Use were as follows at June 30 (in thousands):

	<u>2017</u>	<u>2016</u>
Investments held for collateral	\$ 122,646	177,998
Debt service and reserve funds	54,411	66,712
Construction funds – held by the Corporation	107,490	41,986
Board designated funds	109,466	117,502
Self-insurance trust funds	180,220	154,327
Funds restricted by donors	60,751	55,181
Economic and beneficial interests in the net assets of related organizations (note 12)	<u>192,343</u>	<u>187,885</u>
Total Assets Limited as to Use	827,327	801,591
Less amounts available for current liabilities	<u>(50,940)</u>	<u>(51,412)</u>
Total Assets Limited as to Use, less current portion	<u>\$ 776,387</u>	<u>750,179</u>

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The carrying values of Assets Limited as to Use were as follows at June 30, 2017 (in thousands):

	Investments held for collateral	Debt service and reserve funds	Construction funds	Board designated funds	Self- insurance trust funds	Funds restricted by donors	Economic and beneficial interests	Total
Cash and cash equivalents	\$ 4,958	31,624	97,562	10,154	12,991	7,850	—	165,139
Corporate bonds	—	—	633	13,334	2,883	6,483	—	23,333
Collateralized corporate obligations	—	—	220	109	—	258	—	587
U.S. government and agency securities	117,688	22,787	283	140	283	331	—	141,512
Common stocks, including mutual funds	—	—	2,479	49,225	—	23,409	—	75,113
Alternative investments	—	—	6,313	36,504	—	22,420	—	65,237
Assets held by other organizations	—	—	—	—	164,063	—	192,343	356,406
Total Assets Limited as to Use	<u>\$ 122,646</u>	<u>54,411</u>	<u>107,490</u>	<u>109,466</u>	<u>180,220</u>	<u>60,751</u>	<u>192,343</u>	<u>827,327</u>

The carrying values of Assets Limited as to Use were as follows at June 30, 2016 (in thousands):

	Investments held for collateral	Debt service and reserve funds	Construction funds	Board designated funds	Self- insurance trust funds	Funds restricted by donors	Economic and beneficial interests	Total
Cash and cash equivalents	\$ 52,568	41,826	32,385	16,656	11,178	7,567	—	162,180
Corporate bonds	—	—	680	18,212	2,904	6,690	—	28,486
Collateralized corporate obligations	—	—	91	45	—	153	—	289
U.S. government and agency securities	125,430	24,886	268	133	204	449	—	151,370
Common stocks, including mutual funds	—	—	2,513	46,114	—	16,601	—	65,228
Alternative investments	—	—	6,049	36,342	—	23,721	—	66,112
Assets held by other organizations	—	—	—	—	140,041	—	187,885	327,926
Total Assets Limited as to Use	<u>\$ 177,998</u>	<u>66,712</u>	<u>41,986</u>	<u>117,502</u>	<u>154,327</u>	<u>55,181</u>	<u>187,885</u>	<u>801,591</u>

Self-insurance trust funds include amounts held by the Maryland Medicine Comprehensive Insurance Program (MMCIP) for payment of malpractice claims. These assets consist primarily of stocks, fixed-income corporate obligations, and alternative investments. MMCIP is a funding mechanism for the Corporation's malpractice insurance program. As MMCIP is not an insurance provider, transactions with MMCIP are recorded under the deposit method of accounting. Accordingly, the Corporation accounts for its participation in MMCIP by carrying limited-use assets representing the amount of funds contributed to MMCIP and recording a liability for claims, which is included in other current and other long-term liabilities in the accompanying consolidated balance sheets.

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The carrying values of investments were as follows at June 30 (in thousands):

	<u>2017</u>	<u>2016</u>
Cash and cash equivalents	\$ 37,160	42,382
Corporate bonds	52,440	52,175
Collateralized corporate obligations	14,573	5,567
U.S. government and agency securities	22,195	19,274
Common stocks	181,117	158,936
Alternative investments:		
Hedge funds/private equity	110,830	56,400
Commingled funds	324,634	310,800
	<u>\$ 742,949</u>	<u>645,534</u>

Alternative investments include hedge fund, private equity, and commingled investment funds, which are valued using the equity method of accounting. As of June 30, 2017, the majority of these alternative investments are subject to 30 day or less notice requirements and are available to be redeemed on at least a monthly basis. There are funds, totaling approximately \$52,500,000, which are subject to 31-60 day notice requirements and can be redeemed monthly, quarterly, or annually. Other funds, totaling approximately \$62,000,000, are subject to over 60-day notice requirements and can be redeemed monthly, quarterly, or annually. Of the funds with over 60-day notice requirements, approximately \$13,500,000 are subject to lockup restrictions and are not available to be redeemed until certain time restrictions are met, which range from one to three years. In addition, there are approximately \$6,200,000 of other funds that are subject to lockup restrictions and are not available to be redeemed until certain time restrictions are met, which range from one to three years. The Corporation had \$2,990,000 of unfunded commitments in alternative investments as of June 30, 2017.

As of June 30, 2016, the majority of these alternative investments are subject to 30 day or less notice requirements and are available to be redeemed on at least a monthly basis. There are funds, totaling approximately \$6,000,000, which are subject to 31-60 day notice requirements and can be redeemed on at least a monthly basis. Of the funds with 31-60 day notice requirements, approximately \$3,700,000 are subject to lockup restrictions and are not available to be redeemed until certain time restrictions are met, which range from one to three years. Other funds, totaling approximately \$80,700,000, are subject to over 60-day notice requirements and can be redeemed monthly, quarterly, or annually. Of the funds with over 60-day notice requirements, approximately \$17,700,000 are subject to lockup restrictions and are not available to be redeemed until certain time restrictions are met, which range from one to three years. In addition, there are approximately \$9,200,000 of other funds that are subject to lockup restrictions and are not available to be redeemed until certain time restrictions are met, which range from one to three years. The Corporation had \$4,077,000 of unfunded commitments in alternative investments as of June 30, 2016.

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The following table presents investments and assets limited as to use that are measured at fair value on a recurring basis excluding alternative investments in the amount of \$435,464 and \$65,237, respectively, which are accounted for under the equity method at June 30, 2017 (in thousands):

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets:				
Investments:				
Cash and cash equivalents	\$ 37,160	—	—	37,160
Corporate bonds	31,421	21,019	—	52,440
Collateralized corporate obligations	—	14,573	—	14,573
U.S. government and agency securities	10,610	11,585	—	22,195
Common and preferred stocks, including mutual funds	180,999	118	—	181,117
	<u>260,190</u>	<u>47,295</u>	<u>—</u>	<u>307,485</u>
Assets limited as to use:				
Cash and cash equivalents	133,678	31,461	—	165,139
Corporate bonds	19,786	3,547	—	23,333
Collateralized corporate obligations	—	587	—	587
U.S. government and agency securities	118,127	23,385	—	141,512
Common and preferred stocks, including mutual funds	75,113	—	—	75,113
Investments held by other organizations	—	356,406	—	356,406
	<u>346,704</u>	<u>415,386</u>	<u>—</u>	<u>762,090</u>
	<u>\$ 606,894</u>	<u>462,681</u>	<u>—</u>	<u>1,069,575</u>

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The following table presents investments and assets limited as to use that are measured at fair value on a recurring basis excluding alternative investments in the amount of \$367,200 and \$66,112, respectively, which are accounted for under the equity method at June 30, 2016 (in thousands):

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets:				
Investments:				
Cash and cash equivalents	\$ 42,382	—	—	42,382
Corporate bonds	39,215	12,960	—	52,175
Collateralized corporate obligations	—	5,567	—	5,567
U.S. government and agency securities	8,879	10,395	—	19,274
Common and preferred stocks, including mutual funds	158,817	119	—	158,936
	<u>249,293</u>	<u>29,041</u>	<u>—</u>	<u>278,334</u>
Assets limited as to use:				
Cash and cash equivalents	120,371	41,809	—	162,180
Corporate bonds	25,137	3,349	—	28,486
Collateralized corporate obligations	—	289	—	289
U.S. government and agency securities	125,922	25,448	—	151,370
Common and preferred stocks, including mutual funds	65,228	—	—	65,228
Investments held by other organizations	—	327,926	—	327,926
	<u>336,658</u>	<u>398,821</u>	<u>—</u>	<u>735,479</u>
	<u>\$ 585,951</u>	<u>427,862</u>	<u>—</u>	<u>1,013,813</u>

Changes to Level 1 and Level 2 securities between June 30, 2017 and 2016 were the result of strategic investments and reinvestments, interest income earnings, and changes in the fair value of investments.

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The Corporation's total return on its investments and assets limited as to use was as follows for the years ended June 30 (in thousands):

	<u>2017</u>	<u>2016</u>
Dividends and interest, net of fees	\$ 10,772	11,694
Net realized gains	26,827	11,559
Change in fair value of trading securities	57,080	(39,605)
Total investment return	<u>\$ 94,679</u>	<u>(16,352)</u>

Total investment return (loss) is classified in the consolidated statements of operations as follows for the years ended June 30 (in thousands):

	<u>2017</u>	<u>2016</u>
Nonoperating investment income	\$ 35,496	21,111
Change in fair value of unrestricted investments	54,175	(36,443)
Investment gains on restricted net assets	5,008	(1,020)
Total investment return (loss)	<u>\$ 94,679</u>	<u>(16,352)</u>

Investment return does not include the returns on the economic interests in the net assets of related organizations, the returns on the self-insurance trust funds, returns on undesignated interest rates swaps, or the returns on certain construction funds where amounts have been capitalized.

(3) Property and Equipment

The following is a summary of property and equipment at June 30 (in thousands):

	<u>2017</u>	<u>2016</u>
Land	\$ 148,905	142,256
Buildings	1,480,610	1,465,218
Building and leasehold improvements	808,738	775,638
Equipment	1,485,195	1,596,086
Construction in progress	132,740	119,031
	4,056,188	4,098,229
Less accumulated depreciation and amortization	(1,964,085)	(2,011,683)
	<u>\$ 2,092,103</u>	<u>2,086,546</u>

Interest cost capitalized was \$0 for both years ended June 30, 2017 and 2016.

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Remaining commitments on construction projects were approximately \$59,735,000 at June 30, 2017.

Construction in progress includes building and renovation costs for assets that have not yet been placed into service. These costs relate to major construction projects as well as routine renovations under way at the Corporation's facilities.

(4) Investments in Joint Ventures

The Corporation has investments of \$82,094,000 and \$71,906,000 at June 30, 2017 and 2016, respectively, in the following unconsolidated joint ventures:

<u>Joint venture</u>	<u>Business purpose</u>	<u>Ownership percentage</u>	
		<u>FY 2017</u>	<u>FY 2016</u>
Shipley's Imaging Center, LLC	Freestanding imaging center	50 %	50 %
Maryland Care, Inc.	Managed care organization	(a)	(a)
Innovative Health Services, LLC	Third-party insurance claims processor	50	50
Terrapin Insurance Company (Terrapin)	Healthcare professional liability insurance company	50	50
Mt. Washington Pediatric Hospital, Inc. (Mt. Washington)	Healthcare services	50	50
Central Maryland Radiation Oncology Center LLC	Healthcare services	50	50
University of Maryland Medicine ASC, LLC	Ambulatory surgical services	50	—
Chesapeake-Potomac Healthcare Alliance	Healthcare services	33	33
Civista Ambulatory Surgery Center, Inc.	Ambulatory surgical services	50	50
NRH/CPT/St. Mary's/Civista Regional Rehab, LLC	Medical rehabilitative and therapy services	15	15
UM SJMC Choice One Urgent Care Centers	Urgent care centers	25	25
UM UCHS Choice One Urgent Care Centers	Urgent care centers	49	49
UM SRH Choice One Urgent Care Centers	Urgent care centers	49	49

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<u>Joint venture</u>	<u>Business purpose</u>	<u>Ownership percentage</u>	
		<u>FY 2017</u>	<u>FY 2016</u>
Maryland eCare, LLC	Remote monitoring technology	14 %	14 %
MRI at St. Joseph Medical Center, LLC	Healthcare services	51	51
Advanced/Upper Chesapeake Health Center, LLC	Imaging center	10	10

(a) UMMS sold its 20% ownership interest during August 2015.

The Corporation recorded equity in net income (losses) of \$3,856,000 and \$(298,000) related to these joint ventures for the years ended June 30, 2017 and 2016, respectively.

The following is a summary of the Corporation's joint ventures' combined unaudited condensed financial information as of and for the years ended June 30 (in thousands):

	<u>2017</u>				
	<u>Mt. Washington</u>	<u>Terrapin</u>	<u>Choice One*</u>	<u>Others</u>	<u>Total</u>
Current assets	\$ 26,025	24,240	3,470	21,646	75,381
Noncurrent assets	92,483	221,844	5,525	17,925	337,777
Total assets	<u>\$ 118,508</u>	<u>246,084</u>	<u>8,995</u>	<u>39,571</u>	<u>413,158</u>
Current liabilities	\$ 13,273	106	420	5,276	19,075
Noncurrent liabilities	8,255	244,028	183	1,033	253,499
Net assets	<u>96,980</u>	<u>1,950</u>	<u>8,392</u>	<u>33,262</u>	<u>140,584</u>
Total liabilities and net assets	<u>\$ 118,508</u>	<u>246,084</u>	<u>8,995</u>	<u>39,571</u>	<u>413,158</u>
Total operating revenue	\$ 58,271	(5,670)	5,702	47,439	105,742
Total operating expenses	(54,822)	(5,456)	(7,313)	(43,496)	(111,087)
Total nonoperating gains/(losses), net	4,722	11,126	—	11	15,859
Contributions from (to) owners	—	—	7,116	(65)	7,051
Other changes in net assets, net	3,326	—	344	(1,070)	2,600
Increase (decrease) in net assets	<u>\$ 11,497</u>	<u>—</u>	<u>5,849</u>	<u>2,819</u>	<u>20,165</u>

* Choice One is the combination of UMSJMC, UM UCHS, and UM SRH Choice One Urgent Care Centers

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	2016				
	Mt. Washington	Terrapin	Choice One*	Others	Total
Current assets	\$ 24,976	9,513	2,759	19,184	56,432
Noncurrent assets	83,436	199,572	3,620	16,121	302,749
Total assets	<u>\$ 108,412</u>	<u>209,085</u>	<u>6,379</u>	<u>35,305</u>	<u>359,181</u>
Current liabilities	\$ 14,437	105	448	4,947	19,937
Noncurrent liabilities	8,492	207,030	32	972	216,526
Net assets	<u>85,483</u>	<u>1,950</u>	<u>5,899</u>	<u>29,386</u>	<u>122,718</u>
Total liabilities and net assets	<u>\$ 108,412</u>	<u>209,085</u>	<u>6,379</u>	<u>35,305</u>	<u>359,181</u>
Total operating revenue	\$ 56,811	34,150	2,659	57,925	151,545
Total operating expenses	(53,853)	(31,515)	(3,137)	(52,071)	(140,576)
Total nonoperating gains (losses), net	455	(2,635)	(6)	(5,560)	(7,746)
Contributions from (to) owners	—	—	1,365	(3,971)	(2,606)
Other changes in net assets, net	<u>(1,516)</u>	<u>—</u>	<u>5,018</u>	<u>(1,552)</u>	<u>1,950</u>
Increase (decrease) in net assets	<u>\$ 1,897</u>	<u>—</u>	<u>5,899</u>	<u>(5,229)</u>	<u>2,567</u>

* Choice One is the combination of UMSJMC, UM UCHS, and UM SRH Choice One Urgent Care Centers

(5) Leases

The Corporation rents various equipment and facility space. Rent expense under these operating leases for the years ended June 30, 2017 and 2016 was approximately \$25,215,000 and \$24,594,000, respectively.

Future noncancelable minimum lease payments under operating leases are as follows for the years ending June 30 (in thousands):

2018	\$ 12,080
2019	11,707
2020	8,475
2021	5,427
2022	4,396
Thereafter	<u>12,460</u>
	<u>\$ 54,545</u>

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The Corporation rents property used for administration under a 99-year lease. The lease was recorded as a capital lease, and the Corporation recorded assets at their respective fair values of \$3,770,000 and \$29,230,000 for land and buildings, respectively. The lease includes an option for the Corporation to purchase the property during the period from April 20, 2017 to February 28, 2021 for a purchase price of not less than \$37,000,000 but not more than \$45,000,000, as determined by appraisals. In addition, the lease agreement includes a put option exercisable through February 28, 2021, whereby the lessor may require the Corporation to purchase the building for \$37,000,000. As of June 30, 2017 and 2016, amounts of \$37,198,000 and \$36,744,000, respectively, representing obligations under the lease have been recorded in other current liabilities.

As of June 30, 2017, amounts of \$2,434,000 and \$14,891,000 representing obligations under all other capital leases are included in other current liabilities and other long-term liabilities, respectively.

The following is a summary of all property and equipment under capital leases at June 30 (in thousands):

	2017	2016
Land	\$ 3,770	3,770
Buildings	29,230	29,230
Equipment	25,176	23,899
	58,176	56,899
Less accumulated amortization	(18,129)	(12,338)
	\$ 40,047	44,561

Future minimum lease payments under capital leases, together with the present value of the net minimum lease payments, are as follows as of June 30, 2017 (in thousands):

2018	\$ 42,153
2019	2,460
2020	2,318
2021	1,187
2022	860
Thereafter	13,379
Total minimum lease payments	62,357
Less amounts representing interest	(7,834)
Present value of net minimum lease payments	\$ 54,523

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(6) Lines of Credit

Lines of credit outstanding are as follows as of the years ended June 30 (in thousands):

2017					
Line number	Interest rate calculation	Interest rate as of June 30, 2017	Date of expiration	Total available	Outstanding amount
1	1-month LIBOR + 0.70%	1.78 %	8/30/2017*	\$ 250,000	125,000

* Date of expiration has since been extended to 8/31/2018

2016					
Line number	Interest rate calculation	Interest rate as of June 30, 2016	Date of expiration	Total available	Outstanding amount
1	1-month LIBOR + 2.20%	2.30 %	Annually renewing	\$ 75,000	75,000
2	1, 2 or 3 month LIBOR + 0.75%	3.50	10/3/2016	20,000	20,000
3	1-month LIBOR + 0.75%	1.24	12/31/2016	60,000	60,000
4	1-month LIBOR + 0.85%	1.27	3/28/2017	25,000	25,000
Total lines of credit				<u>\$ 180,000</u>	<u>180,000</u>

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(7) Long-Term Debt and Other Borrowings

Long-term debt consists of the following at June 30 (in thousands):

	<u>Interest rate</u>	<u>Payable in fiscal year(s)</u>	<u>2017</u>	<u>2016</u>
MHHEFA project revenue bonds:				
Corporation issue, payments due annually on July 1:				
Series 2017B/C Bonds	1.20%–5.00%	2018–2040	\$ 273,810	—
Series 2017A Bonds	Variable rate	2017–2043 ¹	46,220	—
Series 2016A-F Bonds	Variable rate	2017–2042 ¹	321,515	—
Series 2015 Bonds	2.00%–5.00%	2016–2042	77,735	79,010
Series 2013 Bonds	2.00%–5.00%	2014–2044	346,850	350,300
Series 2012A-D Bonds	Variable rate	2014–2042	—	213,200
Series 2010 Bonds	2.00%–5.25%	2011–2040	62,835	209,675
Series 2008D/E Bonds	Variable rate	2025–2042	105,000	105,000
Series 2008F Bonds	4.00%–5.25%	2009–2024	40,415	46,360
Series 2007A Bonds	Variable rate	2008–2035	85,095	87,750
Series 2005 Bonds	4.00%–5.50%	2006–2032	—	119,675
Series 1991B Bonds	7.00 %	1992–2023	—	21,840
Upper Chesapeake issue, payments due annually January 1:				
Series 2011B/C Bonds	Variable rate	2013–2040	—	108,929
Series 2011A Bonds	3.67 %	2012–2043	—	47,090
MHHEFA Pooled Loan Program	Variable rate	2017–2035	8,022	—
Other long-term debt:				
UCHS Term Loan	Variable rate	2019	150,000	150,000
Term loans	1.86%–3.95%	2009–2022	56,540	60,018
Other loans, mortgages and notes payable	3.05%–7.00%	Monthly, 1991–2025	21,099	21,519
			<u>1,595,136</u>	<u>1,620,366</u>
Total debt				
			1,595,136	1,620,366
Less current portion of long-term debt			40,937	37,592
Less short-term financing			—	150,000
Less long-term debt subject to short-term remarketing agreements			28,440	32,515
			<u>1,525,759</u>	<u>1,400,259</u>
Plus unamortized premiums and discounts, net			33,033	31,628
Plus unamortized deferred financing costs			(8,302)	(9,283)
			<u>\$ 1,550,490</u>	<u>1,422,604</u>

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¹ Mandatory purchase options are due in the following (fiscal years), unless the bank and the Obligated Group agree to an extension: Series 2016A (2024), 2016B (2022), 2016C&D (2024), 2016E&F (2027), and 2017A (2022).

Pursuant to an Amended and Restated Master Loan Agreement dated February 1, 2017 (UMMS Master Loan Agreement), the Corporation and several of its subsidiaries have issued debt through MHHEFA. As security for the performance of the bond obligation under the Master Loan Agreement, the Authority maintains a security interest in the revenue of the obligors. The UMMS Master Loan Agreement contains certain restrictive covenants. These covenants require that rates and charges be set at certain levels, limit incurrence of additional debt, require compliance with certain operating ratios and restrict the disposition of assets.

The Obligated Group under the UMMS Master Loan Agreement includes the Medical Center, ROI, UM Midtown, UM Baltimore Washington, Shore Health (UM Memorial and UM Dorchester), UM Chester River, UM Charles Regional, UM St. Joseph, UM Upper Chesapeake, UM Harford Memorial, and the UMMS Foundation. Each member of the Obligated Group is jointly and severally liable for the repayment of the obligations under the UMMS Master Loan Agreement.

Under the terms of the UMMS Master Loan Agreement and other loan agreements, certain funds are required to be maintained on deposit with the Master Trustee to provide for repayment of the obligations of the Obligated Group (note 2).

In September 2016, the Corporation refunded \$212,065,000 of the Series 2012A-D Bonds. The refunding was completed using the proceeds of a new \$212,785,000 variable-rate MHHEFA bond issue (the Series 2016A-D Bonds).

In October 2016, the Corporation refunded \$108,420,000 of the Series 2011B/C (UCHS issue) Bonds. The refunding was completed using the proceeds of a new \$108,730,000 variable rate MHHEFA bond issue (the Series 2016E/F Bonds).

In January 2017, the Corporation refunded \$46,050,000 of the Series 2011A (UCHS issue) Bonds. The refunding was completed using the proceeds of a new \$46,220,000 variable-rate MHHEFA bond issue (the Series 2017A Bonds).

In February 2017, the Corporation refunded \$20,225,000 of the Series 1991B Bonds, \$116,375,000 of the Series 2005 Bonds, and \$140,885,000 of the Series 2010 Bonds. The refunding was completed using the proceeds of a new \$273,810,000 fixed-rate MHHEFA bond issue (the Series 2017B/C Bonds).

The unamortized portion of issuance costs on the debt refunded by the Series 2016A-D Bonds, 2016E/F Bonds, 2017A Bonds, and 2017B/C Bonds was expensed as a loss on early extinguishment of debt during the year ended June 30, 2017.

The Corporation has a term loan in the amount of \$150,000,000 related to the acquisition of Upper Chesapeake, which expires on March 1, 2019. The Corporation intends to refinance this obligation prior to its maturity date, and has classified this obligation as a long-term debt and short-term financing at June 30, 2017 and 2016, respectively, in the consolidated balance sheets.

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In May 2017, the Corporation was authorized to borrow \$19,000,000 of the Series 1985A/B Pooled Loan Program Bonds (\$175,000,000 original MHHEFA Pooled Loan Program). These proceeds are to be used for the purchase, renovation and furnishing a new administrative building. As a participant in the Pooled Loan Program, the Corporation bears the full interest cost on the \$19,000,000 and will draw-down on the funds as they are required to complete the project.

The payment of principal and interest on the Corporation's issue Series 1991B Bonds and its Series 2005 Bonds are each insured under a financial guaranty insurance policy. These policies insure the payment of principal, sinking fund installments, and interest on the corresponding bonds. The insurance policies require the Obligated Group to adhere to the same covenants as those in the UMMS Master Loan Agreement.

The aggregate annual future maturities of long-term debt according to the original terms of the Master Loan Agreement and all other loan agreements are as follows for the years ending June 30 (in thousands):

2018		\$	40,937
2019			203,656
2020			43,579
2021			66,230
2022			47,604
Thereafter			<u>1,193,130</u>
		\$	<u>1,595,136</u>

The Corporation's Series 2007A and 2008D-E Bonds are variable rate demand bonds requiring remarketing agents to purchase and remarket any bonds tendered before the stated maturity date. The reimbursement obligations with respect to the letters of credit are evidenced and secured by the respective bonds. To provide liquidity support for the timely payment of any bonds that are not successfully remarketed, the Corporation has entered into letter of credit agreements with three banking institutions. These agreements have terms that expire in 2020 through 2022. If the bonds are not successfully remarketed, the Corporation is required to pay an interest rate specified in the letter of credit agreement, and the principal repayment of bonds may be accelerated to require repayment in periods ranging from 20 to 60 months from the date of the failed remarketing. The Corporation has reflected the amount of its long-term debt that is subject to these short-term remarketing arrangements as a separate component of current liabilities in its consolidated balance sheets. In the event that bonds are not remarketed, the Corporation maintains available letters of credit and has the ability to access other sources to obtain the necessary liquidity to comply with accelerated repayment terms. All variable rate demand bonds were successfully remarketed as of June 30, 2017.

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The following table reflects the mandatory redemptions and required repayment terms for the years ended June 30 (in thousands) of the Corporation's debt obligations in the event that the put options associated with variable rate demand bonds subject to short-term remarketing agreements were exercised, but not successfully remarketed, and mandatory purchase options are not extended:

2018	\$	69,377
2019		276,250
2020		79,876
2021		66,230
2022		188,279
Thereafter		915,124
	\$	1,595,136

The approximate interest rates on outstanding debt bearing interest at variable rates were as follows at June 30:

	2017	2016
Series 2011B Bonds – UCHS Issue	— %	1.51 %
Series 2011C Bonds – UCHS Issue	—	1.19
Series 2008D Bonds	0.90	0.38
Series 2008E Bonds	0.89	0.41
Series 2007A Bonds	0.91	0.46
Series 2012A Bonds	—	1.37
Series 2012B Bonds	—	1.07
Series 2012C Bonds	—	1.39
Series 2012D Bonds	—	1.31
Series 2016A Bonds	1.41	—
Series 2016B Bonds	1.27	—
Series 2016C Bonds	1.32	—
Series 2016D Bonds	1.52	—
Series 2016E Bonds	1.43	—
Series 2016F Bonds	1.41	—
Series 2017A Bonds	1.23	—
Series 1985 Pooled Loan Program (MHHEFA)	1.69	—
UCHS Term Loan	1.98	1.31

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Term loans outstanding are as follows at June 30 (in thousands):

	<u>Interest rate</u>	<u>Interest rate as of June 30, 2017</u>	<u>Payable in fiscal year(s)</u>	<u>2017</u>	<u>2016</u>
Term loan 1:					
Payable monthly beginning March 2012	Fixed rate	3.95 %	2012–2022	\$ 7,600	8,400
Term loan 2:					
Payable monthly beginning January 2012	Fixed rate	—	2012–2017	—	142
Term loan 3:					
Payable monthly beginning April 2012	Fixed rate	—	2012–2017	—	196
Term loan 4:					
Payable monthly beginning February 2010	1-month LIBOR + 2.00%	3.22 %	2010–2018	2,831	3,056
Term loan 5:					
Payable monthly beginning October 2012	Fixed rate	2.80 %	2013–2018	61	228
Term loan 6:					
Payable monthly beginning November 2012	Fixed rate	2.80 %	2013–2018	16	52
Term loan 7:					
Payable monthly beginning November 2015	1-month LIBOR + 1.95%	3.17 %	2016–2021	41,667	46,667
Term loan 8:					
Payable monthly beginning May 2016	Fixed rate	1.86 %	2016–2019	834	1,277
Term loan 9:					
Payable monthly beginning February 2017	Fixed rate	2.47 %	2017–2020	1,524	—
Term loan 10:					
Payable monthly beginning July 2017	Fixed rate	2.66 %	2018–2020	2,007	—
Total term loans (included in long-term debt)				<u>\$ 56,540</u>	<u>60,018</u>

(8) Interest Rate Risk Management

The Corporation uses a combination of fixed and variable rate debt to finance capital needs. The Corporation maintains an interest rate risk-management strategy that uses interest rate swaps to minimize significant, unanticipated earnings fluctuations that may arise from volatility in interest rates.

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At June 30, 2017 and 2016, the Corporation's notional values of outstanding interest rate swaps were \$770,919,000 and \$782,455,000, respectively, the details of which were as follows (in thousands):

	<u>Notional amount</u>	<u>Pay rate</u>	<u>Receive rate</u>	<u>Maturity date</u>	<u>Mark to market</u>
As of June 30, 2017:					
Swap #1	\$ 85,809	3.59 %	70% 1-month LIBOR	7/1/2031	\$ (13,430)
Swap #2	84,000	3.93	68% 1-month LIBOR	7/1/2014	(30,029)
Swap #3	21,000	4.24	68% 1-month LIBOR	7/1/2041	(8,573)
Swap #4	35,400	3.99	67% 1-month LIBOR	7/1/2034	(7,729)
Swap #5	26,680	3.54	70% 1-month LIBOR	7/1/2031	(4,066)
Swap #6	196,000	3.93	68% 1-month LIBOR	7/1/2041	(70,082)
Swap #7	49,000	4.24	68% 1-month LIBOR	7/1/2041	(20,006)
Swap #8	82,600	4.00	67% 1-month LIBOR	7/1/2034	(18,097)
Swap #9	3,580	3.63	67% 1-month LIBOR	7/1/2032	(376)
Swap #10	104,000	3.92	67% 1-month LIBOR	1/1/2043	(28,384)
Swap #11	<u>82,850</u>	0.51	67% 1-month LIBOR + 0.5133%	1/1/2038	<u>1,058</u>
					(199,714)
				Valuation adjustments	<u>5,190</u>
Total	<u>\$ 770,919</u>				<u>\$ (194,524)</u>

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	<u>Notional amount</u>	<u>Pay rate</u>	<u>Receive rate</u>	<u>Maturity date</u>	<u>Mark to market</u>
As of June 30, 2016:					
Swap #1	\$ 88,090	3.59 %	70% 1-month LIBOR	7/1/2031	\$ (20,115)
Swap #2	84,000	3.93	68% 1-month LIBOR	7/1/2014	(41,582)
Swap #3	21,000	4.24	68% 1-month LIBOR	7/1/2041	(11,603)
Swap #4	36,425	3.99	67% 1-month LIBOR	7/1/2034	(10,921)
Swap #5	27,400	3.54	70% 1-month LIBOR	7/1/2031	(6,128)
Swap #6	196,000	3.93	68% 1-month LIBOR	7/1/2041	(97,040)
Swap #7	49,000	4.24	68% 1-month LIBOR	7/1/2041	(27,077)
Swap #8	84,975	4.00	67% 1-month LIBOR	7/1/2034	(25,554)
Swap #9	3,970	3.63	67% 1-month LIBOR	7/1/2032	(590)
Swap #10	106,625	3.92	67% 1-month LIBOR	1/1/2043	(39,754)
Swap #11	<u>84,970</u>	0.51	67% 1-month LIBOR + 0.5133%	1/1/2038	<u>1,803</u>
					(278,561)
				Valuation adjustments	<u>5,524</u>
Total	<u>\$ 782,455</u>				<u>\$ (273,037)</u>

The mark-to-market values of the Corporation's interest rate swaps include a valuation adjustment representing the creditworthiness of the counterparties to the swaps.

On January 1, 2013, in accordance with ASC 815, *Derivatives and Hedging*, the Corporation elected to discontinue the cash flow hedging relationship for Swap #8. As of that date, the accumulated losses included in unrestricted net assets will be reclassified into earnings over the life of the Series 2007 bonds. For the years ended June 30, 2017 and 2016, \$1,716,000 and \$1,764,000, respectively, were reclassified from other changes in net assets into change in fair value of undesignated interest rate swaps. The accumulated losses included in unrestricted net assets were \$(17,934,000) and \$(19,650,000) at June 30, 2017 and 2016, respectively.

The Corporation recorded a net nonoperating gain (loss) on changes in the fair value of nonqualifying interest rate swaps of \$76,797,000 and \$(78,429,000) for the years ended June 30, 2017 and 2016, respectively.

The swap agreements are included in the consolidated balance sheets at their fair value of \$(194,524,000) and \$(273,037,000) as of June 30, 2017 and 2016, respectively, an amount that is based on observable inputs other than quoted market prices in active markets for identical liabilities (Level 2 in the fair value hierarchy).

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The Corporation is subject to a collateral posting requirement with two of its swap counterparties. Collateral posting requirements are based on the Corporation's long-term debt credit ratings, as well as the net liability position of total interest rate swap agreements outstanding with that counterparty. The amount of such posted collateral was \$115,250,000 and \$174,661,000 at June 30, 2017 and 2016, respectively. As of June 30, 2017 and 2016, the Corporation met its collateral posting requirement through the use of collateralized investments, which were selected and purchased by the Corporation and subsequently transferred to the custody of the swap counterparty. The amount of posted investments that is required to meet the collateral requirement is computed daily, and is accounted for as a component of the Corporation's assets limited as to use on the accompanying consolidated balance sheets as of that date. Any excess investment value is considered a component of the Corporation's unrestricted investment portfolio, and is included in investments on the accompanying consolidated balance sheets as of that date.

(9) Other Liabilities

Other liabilities consist of the following at June 30 (in thousands):

	2017	2016
Professional and general malpractice liabilities	\$ 234,569	235,871
Capital lease obligations	54,523	54,881
Accrued pension obligations	26,422	42,761
Contingent consideration	35,700	35,700
Accrued interest payable	18,870	20,659
Deferred tax liability, net	17,356	17,361
Unearned revenue	26,521	11,136
Other miscellaneous	103,001	81,758
Total other liabilities	516,962	500,127
Less current portion	(182,688)	(147,522)
Other long-term liabilities	\$ 334,274	352,605

Other miscellaneous liabilities primarily consist of medical claims payable and patient credit balance liabilities.

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(10) Retirement Plans

Employees of the Corporation are included in various retirement plans established by the Corporation, the Medical Center, ROI, Midtown, Baltimore Washington, Shore Regional, Charles Regional, St. Joseph, and Upper Chesapeake. Participation by employees in their specific plan(s) has evolved based upon the organization by which they were first employed and the elections that they made at the times when their original employers became part of the Corporation. The following is a brief description of each of the retirement plans in which employees of the Corporation participate:

(a) Defined Benefit Plans

University of Maryland Medical Center Midtown Campus Retirement Plan for Non-Union Employees (Midtown Plan) – A noncontributory defined benefit plan covering substantially all nonunion employees. The benefits are based on years of service and compensation. Contributions to this plan are made to satisfy the minimum funding requirements of ERISA. In 2006, Midtown froze the defined benefit pension plan.

Baltimore Washington Medical Center Pension Plan (Baltimore Washington Plan) – A noncontributory defined benefit pension plan covering full-time employees who have been employed for at least one year and have reached 21 years of age.

Baltimore Washington Medical Center Supplemental Executive Retirement Plan – A noncontributory defined benefit pension plan for senior management level employees.

Chester River Health System, Inc. Pension Plan and Trust – A noncontributory defined benefit pension plan covering substantially all CRHC employees as well as employees of a subsidiary. The benefits are paid to retirees based upon age at retirement, years of service, and average compensation. Chester River's funding policy is to satisfy the minimum funding requirements of ERISA. Effective June 30, 2008, Chester River froze the defined-benefit pension plan.

Civista Health Inc. Retirement Plan and Trust (Charles Regional Plan) – A noncontributory defined benefit pension plan covering employees that have worked at least one thousand hours per year during three or more plan years. Plan benefits are accumulated based upon a combination of years of service and percent of annual compensation. Charles Regional makes annual contributions to the plan based upon amounts required to be funded under provisions of ERISA.

Upper Chesapeake Health System, Inc. Pension Plan and Trust – A noncontributory defined benefit pension plan covering substantially all employees of the various affiliates of Upper Chesapeake who have completed six months of employment and attained the age of twenty and a half years. Upper Chesapeake makes annual contributions to the plan equal to the minimum funding requirements pursuant to ERISA regulations. On December 31, 2005, Upper Chesapeake froze the defined benefit pension plan. On June 30, 2015, Upper Chesapeake terminated the defined benefit pension plan and liquidation of its remaining benefit obligation using its plan assets were completed by September 30, 2017. The benefit obligations for the year ended June 30, 2016 represented the annuities to be transferred.

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On June 30, 2015, the Corporation amended the Baltimore Washington Medical Center Pension Plan to provide for the merger of the Midtown Plan and the Charles Regional Plan into the Baltimore Washington Plan and to change the name of the newly consolidated plan to the University of Maryland Medical System Corporate Pension Plan (the Corporate Plan). All provisions of the respective previous plans shall continue to apply to the respective applicable participants. All of the assets of the three formerly separate plans are now available to pay benefits for all participants under the newly consolidated Corporate Plan.

The Corporation recognizes the funded status (i.e., the difference between the fair value of plan assets and projected benefit obligations) of its defined benefit pension plans as an asset or liability in its consolidated balance sheets. The Corporation recognizes changes in the funded status in the year in which the changes occur as changes in unrestricted net assets. All defined benefit pension plans use a June 30 measurement date.

The following tables set forth the combined benefit obligations and assets of the defined benefit plans at June 30 (in thousands):

	2017	2016
Change in projected benefit obligations:		
Benefit obligations at beginning of year	\$ 245,686	259,170
Settlements	(55,324)	(29,962)
Service cost	4,502	4,146
Interest cost	7,299	10,698
Actuarial loss	(4,612)	20,072
Benefit payments	(15,527)	(18,438)
Projected benefit obligations at end of year	\$ 182,024	245,686
	2017	2016
Change in plan assets:		
Fair value of plan assets at beginning of year	\$ 202,925	233,689
Actual return on plan assets	12,560	5,688
Settlements	(55,324)	(29,962)
Employer contributions	10,968	11,948
Benefit payments	(15,527)	(18,438)
Fair value of plan assets at end of year	\$ 155,602	202,925

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The funded status of the plans and amounts recognized as accrued payroll and benefits and other long-term liabilities in the consolidated balance sheets at June 30 are as follows (in thousands):

	2017	2016
Funded status, end of period:		
Fair value of plan assets	\$ 155,602	202,925
Projected benefit obligations	182,024	245,686
Net funded status	\$ (26,422)	(42,761)
Accumulated benefit obligation at end of year	\$ 176,660	239,375
Amounts recognized in consolidated balance sheets at June 30:		
Accrued payroll and benefits	\$ 1,056	(1,250)
Accrued pension obligation	(27,478)	(41,511)
	\$ (26,422)	(42,761)
Amounts recognized in unrestricted net assets at June 30:		
Net actuarial loss	\$ (62,233)	(96,423)
Prior service cost	(485)	(648)
	\$ (62,718)	(97,071)

The estimated amounts that will be amortized from unrestricted net assets into net periodic pension cost in fiscal year 2018 are as follows (in thousands):

Net actuarial loss	\$ 4,736
Prior service cost	162
	\$ 4,898

The components of net periodic pension cost for the years ended June 30 are as follows (in thousands):

	2017	2016
Service cost	\$ 4,502	4,146
Interest cost	7,299	10,698
Expected return on plan assets	(9,976)	(14,169)
Prior service cost recognized	20,814	67
Recognized gains or losses	6,351	17,743
Net periodic pension cost	\$ 28,990	18,485

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The following table presents the weighted average assumptions used to determine benefit obligations for the plans at June 30:

	<u>2017</u>	<u>2016</u>
Discount rate	2.50%–4.11%	2.00%–3.95%
Rate of compensation increase (for nonfrozen plan)	3.00–4.50	2.50–4.50

The following table presents the weighted average assumptions used to determine net periodic benefit cost for the plans for the years ended June 30:

	<u>2017</u>	<u>2016</u>
Discount rate	2.00%–3.95%	3.00%–4.62%
Expected long-term return on plan assets	6.75	4.75–6.75
Rate of compensation increase (for nonfrozen plan)	2.50–4.50	2.50–4.50

The investment policies of the Corporation's pension plans incorporate asset allocation and investment strategies designed to earn superior returns on plan assets consistent with reasonable and prudent levels of risk. Investments are diversified across classes, sectors, and manager style to minimize the risk of loss. The Corporation uses investment managers specializing in each asset category, and regularly monitors performance and compliance with investment guidelines. In developing the expected long-term rate of return on assets assumption, the Corporation considers the current level of expected returns on risk-free investments, the historical level of the risk premium associated with the other asset classes in which the portfolio is invested, and the expectations for future returns of each asset class. The expected return for each asset class is then weighted based on the target allocation to develop the expected long-term rate of return on assets assumption for the portfolio.

The Corporation's pension plans' target allocation and weighted average asset allocations at the measurement date of June 30, 2017 and 2016, by asset category, are as follows:

<u>Asset category</u>	<u>Target allocation</u>	<u>Percentage of plan assets as of June 30</u>	
		<u>2017</u>	<u>2016</u>
Cash and cash equivalents	0–10%	5 %	9 %
Fixed income securities	40–60	32	47
Equity securities	10–30	26	20
Global asset allocation	10–20	27	20
Hedge funds	5–15	10	4
		<u>100 %</u>	<u>100 %</u>

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Equity and fixed income securities include investments in hedge fund of funds that are categorized in accordance with each fund's respective investment holdings.

The table below presents the Corporation's combined investable assets of the defined benefit pension plans as of June 30, 2017, aggregated by the fair value hierarchy as described in note 1(w) (in thousands):

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Investments Reported at NAV*</u>	<u>Total</u>
Cash and cash equivalents	\$ 1,694	6,639	—	—	8,333
Corporate bonds	—	—	—	—	—
Gov't and agency bonds	—	—	—	—	—
Fixed income mutual funds	11,495	—	—	—	11,495
Common and preferred stocks	10,993	—	—	—	10,993
Equity mutual funds	22,714	—	—	—	22,714
Other mutual funds	13,056	—	—	—	13,056
Alternative investments	18,240	28,431	—	42,340	89,011
	<u>\$ 78,192</u>	<u>35,070</u>	<u>—</u>	<u>42,340</u>	<u>155,602</u>

* Fund investments reported at NAV as practical expedient

The table below presents the Corporation's combined investable assets of the defined benefit pension plans as of June 30, 2016, aggregated by the fair value hierarchy as described in note 1(w) (in thousands):

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Investments Reported at NAV*</u>	<u>Total</u>
Cash and cash equivalents	\$ 10,919	7,250	—	—	18,169
Corporate bonds	22,419	—	—	—	22,419
Gov't and agency bonds	21,218	—	—	—	21,218
Fixed income mutual funds	11,763	—	—	—	11,763
Common and preferred stocks	11,736	—	—	—	11,736
Equity mutual funds	19,627	—	—	—	19,627
Other mutual funds	11,852	—	—	—	11,852
Alternative investments	22,386	30,375	—	33,380	86,141
	<u>\$ 131,920</u>	<u>37,625</u>	<u>—</u>	<u>33,380</u>	<u>202,925</u>

* Fund investments reported at NAV as practical expedient

As noted in note 1(z), the Corporation adopted ASU No. 2015-07 for the year ended June 30, 2017. As a result of this adoption, at June 30, 2016, alternative investments in the amounts of \$6,750,000 and \$26,630,000 were reclassified from Level 2 and Level 3, respectively, in the fair value hierarchy to Investments reported at NAV.

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ASU No. 2015-10, *Technical Corrections and Improvements*, amended the definition of readily determinable fair value to include equity securities in structures similar to mutual funds where the fair value per share is determined and published on a regular basis and is the basis for current transactions. The Corporation has reassessed the basis of fair value for its investments and concluded that certain investments have readily determinable fair values consistent with the amendment. As a result, fair value disclosures have been amended, and certain investments within the defined benefit plans have been reclassified to Level 1 and 2 investments within the fair value hierarchy. As a result of this adoption, at June 30, 2016, alternative investments in the amount of \$22,386,000 were reclassified from Level 2 in the fair value hierarchy to Level 1. Alternative investments in the amount of \$10,615,000 were reclassified from Level 3 in the fair value hierarchy to Level 2.

Alternative investments include hedge funds and commingled investment funds. The majority of these alternative investments held as of June 30, 2017 are subject to notice requirements of 30 days or less and are available to be redeemed on at least a monthly basis. There are funds, totaling \$6,500,000, which are subject to notice requirements of 30-60 days and are available to be redeemed on a monthly or quarterly basis. Funds totaling \$5,000,000 are subject to notice requirements of 90 days and can be redeemed monthly or quarterly. Of these funds, one fund totaling \$1,200,000 is subject to a lock-up restriction of three years. The Corporation had no unfunded commitments as of June 30, 2017.

The alternative investments held as of June 30, 2016 are subject to notice requirements of 30 days or less and are available to be redeemed on at least a monthly basis with the exception of one fund, totaling \$7,300,000, which is subject to 70-day notice requirements and can be redeemed on a quarterly basis. None of the alternative investments are subject to any lock-up restrictions. The Corporation had no unfunded commitments as of June 30, 2016.

The Corporation expects to contribute \$9,260,000 to its defined benefit pension plans for the fiscal year ending June 30, 2017.

The following benefit payments, which reflect expected future employee service, as appropriate, are expected to be paid from plan assets in the following years ending June 30 (in thousands):

2018	\$	10,478
2019		10,324
2020		10,543
2021		11,228
2022		17,477
2023–2027		61,273

The expected benefits to be paid are based on the same assumptions used to measure the Corporation's benefit obligation at June 30, 2017.

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(b) Defined Contribution Plans

Corporation Salary Reduction 403(b) Plan – A contributory benefit plan covering substantially all employees not participating in the plans described below. Employees are immediately eligible for elective deferrals of compensation as contributions to the plan. Employees are eligible for matching contributions after one year of service with a five-year gradual vesting schedule. Effective January 1, 2017, this plan was opened for new participants.

Corporation Pension Plan – A noncontributory defined contribution plan for all eligible Corporation employees not participating in the ROI Plan or the Midtown Plan described below. Contributions to this plan by the Corporation are determined as a fixed percentage of total employees' base compensation. Effective January 1, 2017, this plan was frozen to new participants.

Corporation Salary Reduction 403(b) Plan – A contributory benefit plan covering substantially all employees not participating in the plans described below. Employees are immediately eligible for elective deferrals of compensation as contributions to the plan. Effective July 29, 2016, the Baltimore Washington retirement plan was merged into this plan. Effective January 1, 2017, this plan was frozen to new participants.

Midtown 401(k) Profit Sharing Plan for Union Employees – Defined contribution plan for substantially all union employees of Midtown. Employer contributions to this plan are determined based on years of service and hours worked. Employees are immediately eligible for elective deferrals of compensation as contributions to the plan.

Baltimore Washington Retirement Plans – Defined contribution plans covering all employees of Baltimore Washington Medical Center and certain related entities. Effective July 29, 2016, this plan merged into the UMMS Voluntary 403(b) plan.

Shore Health System Retirement Plan – A contributory benefit plan covering substantially all employees of Shore Health. Employees are eligible for matching contributions after one year of service.

Chester River Retirement Plan – A contributory benefit plan covering substantially all employees of Chester River who have met the eligibility requirements. Employees are eligible for matching contributions after one year of service.

Charles Regional Retirement Savings Plan – A contributory benefit plan covering substantially all full-time employees of Charles Regional. Employees are eligible for matching contributions after three years of service as defined in the plan.

Upper Chesapeake Retirement Plan – A contributory benefit plan covering substantially all employees of Upper Chesapeake. Employees are eligible for elective deferrals of compensation as contributions to the plan. Employees are eligible for matching contributions after one year of service with a five-year gradual vesting schedule.

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Total annual retirement costs incurred by the Corporation for the previously discussed defined contribution plans were \$41,900,000 and \$40,064,000 for the years ended June 30, 2017 and 2016, respectively. Such amounts are included in salaries, wages and benefits in the accompanying consolidated statements of operations.

(11) Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are restricted primarily for the following purposes at June 30 (in thousands):

	2017	2016
Facility construction and renovations, research, education, and other	\$ 73,682	58,380
Economic and beneficial interests in the net assets of related organizations	192,343	187,885
	\$ 266,025	246,265

Net assets were released from donor restrictions during the years ended June 30, 2017 and 2016 by expending funds satisfying the restricted purposes or by occurrence of other events specified by donors as follows (in thousands):

	2017	2016
Purchases of equipment and construction costs	\$ 33,038	10,417
Research, education, uncompensated care, and other	2,868	7,067
	\$ 35,906	17,484

Permanently restricted net assets consist primarily of gifts to be held in perpetuity, the income from which may be used to fund the operations of the Corporation.

The Corporation's endowments consist of donor-restricted funds established for a variety of purposes. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

(a) Interpretation of Relevant Law

The Corporation has interpreted the Maryland Uniform Prudent Management of Institutional Funds Act (MUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Corporation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The

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remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by MUPMIFA. In accordance with MUPMIFA, the Corporation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Corporation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Corporation
- (7) The investment policies of the Corporation.

Endowment net assets are as follows (in thousands):

		June 30, 2017			
		Unrestricted	Temporarily restricted	Permanently restricted	Total
Donor-restricted endowment funds	\$	—	13,335	38,510	51,845
		June 30, 2016			
		Unrestricted	Temporarily restricted	Permanently restricted	Total
Donor-restricted endowment funds	\$	—	11,232	37,065	48,297

(b) Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or MUPMIFA requires the Corporation to retain as a fund of perpetual duration. The Corporation does not have any donor-restricted endowment funds that are below the level that the donor or MUPMIFA requires.

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(c) Investment Strategies

The Corporation has adopted policies for corporate investments, including endowment assets, that seek to maximize risk-adjusted returns with preservation of principal. Endowment assets include those assets of donor-restricted funds that the Corporation must hold in perpetuity or for a donor-specified period(s). The endowment assets are invested in a manner that is intended to hold a mix of investment assets designed to meet the objectives of the account. The Corporation expects its endowment funds, over time, to provide an average rate of return that generates earnings to achieve the endowment purpose.

To satisfy its long-term rate-of-return objectives, the Corporation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Corporation employs a diversified asset allocation structure to achieve its long-term return objectives within prudent risk constraints.

The Corporation monitors the endowment funds' returns and appropriates average returns for use. In establishing this practice, the Corporation considered the long-term expected return on its endowment. This is consistent with the Corporation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

(12) Economic and Beneficial Interests in the Net Assets of Related Organizations

The Corporation is supported by several related organizations that were formed to raise funds on behalf of the Corporation and certain of its subsidiaries. These interests are accounted for as either economic or beneficial interests in the net assets of such organizations.

The following is a summary of economic and beneficial interests in the net assets of financially interrelated organizations as of June 30 (in thousands):

	<u>2017</u>	<u>2016</u>
Economic interests in:		
UCH Legacy Funding Corporation	\$ 150,000	150,000
The James Lawrence Kernan Hospital Endowment Fund, Incorporated	29,725	26,821
Baltimore Washington Medical Center Foundation, Inc.	<u>9,222</u>	<u>7,960</u>
Total economic interests	188,947	184,781
Beneficial interest in the net assets of Dorchester General Hospital Foundation, Inc.	<u>3,396</u>	<u>3,104</u>
	<u>\$ 192,343</u>	<u>187,885</u>

The UCH Legacy Funding Corporation was formed in December 2013 to hold funds restricted for the benefit of Upper Chesapeake.

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At the discretion of its board of trustees, the Kernan Endowment Fund may pledge securities to satisfy various collateral requirements on behalf of ROI and may provide funding to ROI to support various clinical programs or capital needs.

BWMC Foundation was formed in July 2000 and supports the activities of Baltimore Washington Medical Center by soliciting charitable contributions on its behalf.

Shore Regional maintains a beneficial interest in the net assets of Dorchester Foundation, a nonprofit corporation organized to raise funds on behalf of Dorchester Hospital. Shore Regional does not have control over the policies or decisions of the Dorchester Foundation.

A summary of the combined unaudited condensed financial information of the financially interrelated organizations in which the Corporation holds an economic or beneficial interest as of June 30 is as follows (in thousands):

	<u>2017</u>	<u>2016</u>
Current assets	\$ 3,073	2,891
Noncurrent assets	<u>189,927</u>	<u>185,672</u>
Total assets	<u>\$ 193,000</u>	<u>188,563</u>
Current liabilities	\$ 532	452
Noncurrent liabilities	125	226
Net assets	<u>192,343</u>	<u>187,885</u>
Total liabilities and net assets	<u>\$ 193,000</u>	<u>188,563</u>
Total operating revenue	\$ 2,422	2,165
Total operating expense	(210)	(4,344)
Other changes in net assets	<u>2,246</u>	<u>634</u>
Total increase (decrease) in net assets	<u>\$ 4,458</u>	<u>(1,545)</u>

(13) State Support

The Corporation received \$3,200,000 in support for the Shock Trauma Center operations from the State of Maryland, for both years ended June 30, 2017 and 2016. In addition, the Corporation received \$15,000,000 in support of Dimensions Health System operations for the year ended June 30, 2017. See note 19 for further discussion over the affiliation with Dimensions Health System.

The State of Maryland appropriates funds for construction costs incurred, equipment purchases made, and other capital support. The Corporation recognizes this support as the funds are expended for the intended projects. The Corporation expended and recorded \$23,029,000 and \$4,364,000 during the years ended June 30, 2017 and 2016, respectively.

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(14) Functional Expenses

The Corporation provides general healthcare services to residents within its geographic location. Expenses related to providing these services, based on management's estimates of expense allocations, are as follows for the years ended June 30 (in thousands):

	<u>2017</u>	<u>2016</u>
Healthcare services	\$ 3,368,273	3,144,882
General and administrative	<u>467,337</u>	<u>436,820</u>
	<u>\$ 3,835,610</u>	<u>3,581,702</u>

(15) Insurance

The Corporation maintains self-insurance programs for professional and general liability risks, employee health, employee long-term disability, and workers' compensation. Estimated liabilities have been recorded based on actuarial estimation of reported and incurred but not reported claims. The accrued liabilities for these programs as of June 30, 2017 and 2016 were as follows (in thousands):

	<u>2017</u>	<u>2016</u>
Professional and general malpractice liabilities	\$ 234,569	235,871
Employee health	33,130	27,656
Employee long-term disability	8,696	12,661
Workers' compensation	<u>18,961</u>	<u>17,610</u>
Total self-insured liabilities	295,356	293,798
Less current portion	<u>(71,832)</u>	<u>(68,500)</u>
	<u>\$ 223,524</u>	<u>225,298</u>

The Corporation provides for and funds the present value of the costs for professional and general liability claims and insurance coverage related to the projected liability from asserted and unasserted incidents, which the Corporation believes may ultimately result in a loss. These accrued malpractice losses are discounted using a discount rate of 2.5%. In management's opinion, these accruals provide an adequate and appropriate loss reserve. The professional and general malpractice liabilities presented above include \$144,313,000 and \$141,625,000 as of June 30, 2017 and 2016, respectively, for which related insurance receivables have been recorded within other assets on the accompanying consolidated balance sheets.

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The Corporation and each of its affiliates are self-insured for professional and general liability claims up to the limits of \$1.0 million on individual claims and \$3.0 million in the aggregate on an annual basis. For amounts in excess of these limits, the risk of loss has been transferred to the Terrapin Insurance Company (Terrapin), an unconsolidated joint venture. Terrapin provides insurance for claims in excess of \$1 million individually and \$3 million in the aggregate up to \$150 million individually and \$150 million in the aggregate under claims made policies between the Corporation and Terrapin. For claims in excess of Terrapin's coverage limits, if any, the Corporation retains the risk of loss.

As discussed in note 4, Terrapin is a joint venture corporation in which a 50% equity interest is owned by the Corporation and a 50% equity interest is owned by Faculty Physicians, Inc.

Total malpractice insurance expense for the Corporation during the years ended June 30, 2017 and 2016 was approximately \$36,367,000 and \$40,359,000, respectively.

(16) Business and Credit Concentrations

The Corporation provides healthcare services through its inpatient and outpatient care facilities located in the State of Maryland. The Corporation generally does not require collateral or other security in extending credit; however, it routinely obtains assignment of (or is otherwise entitled to receive) patients' benefits receivable under their health insurance programs, plans, or policies (e.g., Medicare, Medicaid, Blue Cross, workers' compensation, health maintenance organizations (HMOs), and commercial insurance policies).

The Corporation maintains cash accounts with highly rated financial institutions, which generally exceed federally insured limits. The Corporation has not experienced any losses from maintaining cash accounts in excess of federally insured limits, and as such, management does not believe the Corporation is subject to any significant credit risks related to this practice.

The Corporation had gross receivables from patients and third-party payors as follows at June 30:

	<u>2017</u>	<u>2016</u>
Medicare	25 %	25 %
Medicaid	20	25
Commercial insurance and HMOs	21	19
Blue Cross	11	11
Self-pay and others	23	20
	<u>100 %</u>	<u>100 %</u>

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The Corporation recorded gross revenues from patients and third-party payors for the years ended June 30 as follows:

	2017	2016
Medicare	39 %	38 %
Medicaid	22	23
Commercial insurance and HMOs	20	19
Blue Cross	14	14
Self-pay and others	5	6
	100 %	100 %

(17) Certain Significant Risks and Uncertainties

The Corporation provides general acute healthcare services in the State of Maryland. The Corporation and other healthcare providers in Maryland are subject to certain inherent risks, including the following:

- Dependence on revenues derived from reimbursement by the Federal Medicare and state Medicaid programs;
- Regulation of hospital rates by the State of Maryland Health Services Cost Review Commission;
- Government regulation, government budgetary constraints, and proposed legislative and regulatory changes; and
- Lawsuits alleging malpractice and related claims.

Such inherent risks require the use of certain management estimates in the preparation of the Corporation's consolidated financial statements and it is reasonably possible that a change in such estimates may occur.

The Medicare and state Medicaid reimbursement programs represent a substantial portion of the Corporation's revenues, and the Corporation's operations are subject to a variety of other federal, state, and local regulatory requirements. Failure to maintain required regulatory approvals and licenses and/or changes in such regulatory requirements could have a significant adverse effect on the Corporation.

Changes in federal and state reimbursement funding mechanisms and related government budgetary constraints could have a significant adverse effect on the Corporation.

The healthcare industry is subject to numerous laws and regulations from federal, state, and local governments. The Corporation's compliance with these laws and regulations can be subject to periodic governmental review and interpretation, which can result in regulatory action unknown or unasserted at this time. Management is aware of certain asserted and unasserted legal claims and regulatory matters arising in the ordinary course of business, none of which, in the opinion of management, are expected to result in losses in excess of insurance limits or have a materially adverse effect on the Corporation's financial position.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
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June 30, 2017 and 2016

The federal government and many states have aggressively increased enforcement under Medicare and Medicaid antifraud and abuse laws and physician self-referral laws (STARK law and regulation). Recent federal initiatives have prompted a national review of federally funded healthcare programs. In addition, the federal government and many states have implemented programs to audit and recover potential overpayments to providers from the Medicare and Medicaid programs. The Corporation has implemented a compliance program to monitor conformance with applicable laws and regulations, but the possibility of future government review and enforcement action exists.

The general healthcare industry environment is increasingly uncertain, especially with respect to the impact of Federal healthcare reform legislation, which was passed in 2010 and largely upheld by the U.S. Supreme Court in June 2012. Potential impacts of ongoing healthcare industry transformation include but are not limited to (1) significant capital investments in healthcare information technology, (2) continuing volatility in the state and federal government reimbursement programs, (3) lack of clarity related to the health benefit exchange framework mandated by reform legislation, including important open questions regarding exchange reimbursement levels, and impact on the healthcare “demand curve” as the previously uninsured enter the insurance system, and (4) effective management of multiple major regulatory mandates, including the transition to ICD-10. This Federal healthcare reform legislation does not affect the consolidated financial statements for the year ended June 30, 2017.

(18) Maryland Health Services Cost Review Commission (HSCRC)

Effective July 1, 2013, the Health System and the Health Services Cost Review Commission (HSCRC) agreed to implement the Global Budget Revenue (GBR) methodology for the following hospitals: Medical Center, ROI, Midtown, Baltimore Washington, Charles Regional, St. Joseph, Shore Emergency Center, and Upper Chesapeake. The agreements will continue each year and on July 1 of each year thereafter; the agreements will renew for a one-year period unless it is canceled by the HSCRC or by the Corporation. The agreements were in place for the years ended June 30, 2017 and 2016. The GBR model is a revenue constraint and quality improvement system designed by the HSCRC to provide hospitals with strong financial incentives to manage their resources efficiently and effectively in order to slow the rate of increase in healthcare costs and improve healthcare delivery processes and outcomes. The GBR model is consistent with the Corporation’s mission to provide the highest value of care possible to its patients and the communities it serves.

The GBR agreements establish a prospective, fixed revenue base “GBR cap” for the upcoming year. This includes both inpatient and outpatient regulated services. Under GBR, a hospital’s revenue for all HSCRC regulated services is predetermined for the upcoming year, regardless of changes in volume, service mix intensity, or mix of inpatient or outpatient services that occurred during the year. The GBR agreement allows the Corporation to adjust unit rates, within certain limits, to achieve the overall revenue base for the Corporation at year-end. Any overcharge or undercharge versus the GBR cap is prospectively added to the subsequent year’s GBR cap. Although the GBR cap does not adjust for changes in volume or service mix, the GBR cap is adjusted annually for inflation, and for changes in payor mix and uncompensated care. The Corporation will receive an annual adjustment to its cap for the change in population in the Corporation’s service areas. GBR is designed to encourage hospitals to operate efficiently by reducing utilization and managing patients in the appropriate care delivery setting. The HSCRC also may impose various other revenue adjustments, which could be significant in the future.

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June 30, 2017 and 2016

For the years ended June 30, 2017 and 2016, Memorial Hospital, Dorchester Hospital, and CRHC continued their participation in Total Patient Revenue (TPR) agreements with the HSCRC. The TPR agreements establish an approved aggregate inpatient and outpatient revenue for regulated services to provide care for the patient population in the geographic region without regard for patient acuity or volumes.

The HSCRC utilizes a bad debt pool into which each of the regulated hospitals in Maryland participates. The funds in the bad debt pool are distributed to the hospitals that exceed the state average based upon the amount of uncompensated care delivered to patients during the year. For the years ended June 30, 2017 and 2016, the Corporation recognized a net distribution from the pool of \$8,345,000 and \$11,521,000, respectively, which is recorded as net patient service revenue.

(19) Subsequent Events

The Corporation evaluated all events and transactions that occurred after June 30, 2016 and through October 26, 2017, the date the consolidated financial statements were issued. Other than those described below, the Corporation did not have any material recognizable subsequent events during the period.

Effective September 1, 2017, the Corporation entered into an affiliation agreement with Dimensions Healthcare System and Subsidiaries (DHS) whereby the Corporation became the sole corporate member of DHS. DHS has changed its trade name to University of Maryland Capital Region Health (UMCRH) and is located in Prince George's County, Maryland, and includes an acute care hospital as well as several ambulatory and outpatient facilities. The Corporation, Prince George's County, the State of Maryland, and UMCRH began discussions in 2010 regarding the formation of a new regional healthcare system to serve Prince George's County and the surrounding region. The affiliation represents the culmination of this effort and includes plans to build a new state-of-the-art medical center in Largo, Maryland. The Corporation believe the residents of the region served by UMCRH will benefit from the affiliation with the Corporation through accelerated deployment of clinical programs and technologies and improved access to physicians. In accordance with the agreement, the county, the state, and the Corporation have each approved funding of \$208,000,000 towards the construction of the new medical facility, as well as ongoing annual operating support.

The transaction will be accounted for under the guidance of ASU No. 2010-07, *Not-for-Profit Entities: Mergers and Acquisitions*, and accordingly, the Corporation will consolidate UMCRH at its fair value as of September 1, 2017. Such amounts are currently being determined. The Corporation does not expect the fair value adjustment recorded during the year ended June 30, 2018 to have a material impact on the Corporation's consolidated financial statements.

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Notes to Consolidated Financial Statements

June 30, 2017 and 2016

Excluding any impact from fair value accounting which is still being evaluated, the following table summarizes the Corporation's pro forma consolidated results as through the acquisition date occurred at June 30, 2017 (in thousands):

Operating revenues:		
The Corporation	\$	3,907,690
UM Capital Region Health Combined		<u>392,562</u>
	\$	<u><u>4,300,252</u></u>
Operating expenses:		
The Corporation	\$	3,835,610
UM Capital Region Health Combined		<u>393,481</u>
	\$	<u><u>4,229,091</u></u>
Net nonoperating revenues:		
The Corporation	\$	111,279
UM Capital Region Health Combined		<u>2,146</u>
	\$	<u><u>113,425</u></u>
Total net assets:		
The Corporation	\$	2,016,864
UM Capital Region Health Combined		<u>475,612</u>
	\$	<u><u>2,492,476</u></u>

Total net assets of UMCRH include \$416,000,000 of restricted net assets, representing legislative commitments from Prince George's County and the State of Maryland to fund the construction of the new medical facility.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division
June 30, 2017
(In thousands)

	University of Maryland Medical Center & Affiliates	Rehabilitation & Orthopedic Institute	Midtown	Baltimore Washington Medical System	Shore Regional	Charles Regional	St. Joseph Health	Upper Chesapeake	UM Health Plans	UMMS Foundation	Community Med. Group	ECARE	Eliminations	Consolidated total
Assets														
Current assets:														
Cash and cash equivalents	332,747	(85)	3,841	18,579	7,997	11,317	5,199	55,906	40,876	—	22	—	—	476,201
Accounts receivable:	46,797	—	432	1,228	814	342	1,327	—	—	—	—	—	—	50,940
Patient accounts receivable, less allowance for doubtful accounts of \$279,605	179,672	11,530	14,421	49,189	26,469	8,614	43,389	45,634	—	—	5,221	—	—	378,149
Other	272,613	22,394	32,743	18,924	21,626	2,638	23,246	13,326	18,056	—	3,141	120	(349,669)	80,189
Inventories	28,689	1,108	3,071	18,131	1,593	1,398	5,613	10,395	—	—	—	—	—	60,983
Prepaid expenses and other current assets	16,682	116	1,048	1,132	1,854	818	2,040	9,959	331	1,500	571	563	—	38,023
Total current assets	873,819	35,053	55,326	96,053	63,575	25,120	81,013	135,203	59,263	1,500	8,955	683	(349,669)	1,096,304
Investments	232,384	28,013	3	136,194	89,570	33,535	11,539	180,493	10,208	—	—	—	—	742,949
Assets limited as to use, less current portion:														
Investments held for collateral	81,987	—	3,700	8,000	—	—	—	28,959	—	—	—	—	—	122,646
Debt service funds	10,438	—	—	—	—	—	—	—	—	—	—	—	—	10,438
Construction funds	46,264	14,203	8,081	10,051	9,970	10,651	8,270	—	—	—	—	—	—	107,490
Board designated and escrow funds	—	—	—	—	74,632	(107)	—	22,383	—	12,548	10	—	—	108,466
Self-insurance trust funds	72,828	—	16,776	23,028	53,120	6,707	7,891	12,903	—	—	—	—	—	173,253
Funds retained by donor	—	—	1,116	—	32,756	—	1,555	—	—	25,354	—	—	—	60,751
Equity method financial interests in the net assets of related organizations	197,124	31,446	442	9,222	3,396	—	9,503	—	—	—	—	—	(58,790)	192,343
Property and equipment, net	408,641	45,649	30,115	50,301	153,874	17,251	27,189	64,245	—	37,902	10	—	(58,790)	776,387
Investments in joint ventures and other assets	915,834	45,924	103,973	283,057	173,371	109,487	211,700	254,177	4,451	—	8,553	1,576	—	2,092,103
Total assets	672,137	—	9,970	18,010	10,395	6,364	32,525	218,709	209,503	10,039	—	—	(776,681)	410,961
	\$ 3,102,825	155,639	199,367	553,625	500,785	191,757	363,986	892,827	285,425	49,441	17,518	2,259	(1,184,150)	5,109,304

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division
June 30, 2017
(In thousands)

	University of Maryland Medical Center & Affiliates	Rehabilitation & Chesapeake Institute	Midtown	Baltimore Washington Medical System	Shore Regional	Charles Regional	St. Joseph Health	Upper Chesapeake	UM Health Plans	UMMS Foundation	Community Med. Group	ECARE	Eliminations	Consolidated total
Liabilities and Net Assets														
Current liabilities:														
Trade accounts payable	\$ 141,737	9,249	17,295	22,466	21,183	9,160	26,554	18,628	933	154	3,703	560	—	271,602
Accrued payroll and benefits	108,519	5,489	10,144	21,106	19,681	4,206	25,538	26,967	2,378	—	9,916	—	—	233,544
Advances from third-party payors	79,155	3,588	10,706	9,951	6,466	2,593	11,089	8,413	—	—	—	—	—	131,941
Lines of credit	125,000	—	—	—	—	—	—	—	—	—	—	—	—	125,000
Short-term financing	148,514	7,236	12,553	37,771	28,522	10,693	105,256	59,194	103,118	—	6,056	11,444	(348,669)	182,688
Other current liabilities	28,440	—	—	—	—	—	—	—	—	—	—	—	—	28,440
Long-term debt subject to short-term remarketing arrangements	13,271	505	1,010	4,187	2,539	3,033	6,260	4,832	5,000	—	—	—	—	40,937
Current portion of long-term debt	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Total current liabilities	645,636	26,047	51,696	95,471	78,691	29,685	174,697	117,634	111,429	154	19,675	12,004	(348,669)	1,014,152
Long-term debt, less current portion	718,215	20,486	31,865	163,722	85,425	59,464	238,172	196,474	36,667	—	—	—	—	1,550,490
Other long-term liabilities	123,123	144	21,226	36,913	18,208	15,398	25,628	40,371	53,263	—	—	—	—	334,274
Interest rate swap liabilities	194,524	—	—	—	—	—	—	—	—	—	—	—	—	194,524
Total liabilities	1,891,498	46,677	104,789	296,106	182,324	104,547	438,497	354,479	201,359	154	19,675	12,004	(348,669)	3,093,440
Net assets:														
Unrestricted	1,200,794	77,383	93,040	256,297	279,315	87,117	(95,139)	350,019	82,066	17,777	(2,157)	(9,745)	(627,439)	1,711,329
Temporarily restricted	218,844	31,579	1,568	9,222	23,429	93	19,610	157,053	—	11,404	—	—	(206,767)	266,025
Permanently restricted	1,689	—	—	—	15,717	—	988	1,276	—	20,106	—	—	(1,276)	39,510
Total net assets	1,421,327	108,962	94,598	267,519	318,461	87,210	(74,531)	508,348	82,066	49,287	(2,157)	(9,745)	(835,481)	2,015,864
Total liabilities and net assets	\$ 3,102,825	\$ 155,639	\$ 199,387	\$ 563,625	\$ 500,785	\$ 191,757	\$ 363,966	\$ 862,827	\$ 283,425	\$ 49,441	\$ 17,518	\$ 2,259	\$ (1,184,150)	\$ 5,109,304

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – University of Maryland Medical Center & Affiliates (UMMC)

June 30, 2017

(In thousands)

Assets	University of Maryland Medical Center	36 South Paca	University CARE	Eliminations	University of Maryland Medical Center & Affiliates consolidated total
Current assets:					
Cash and cash equivalents	\$ 328,162	2,543	2,042	—	332,747
Assets limited as to use, current portion	46,797	—	—	—	46,797
Accounts receivable:					
Patient accounts receivable, less allowance for doubtful accounts of \$88,957	173,649	—	23	—	173,672
Other	283,680	42	—	(7,809)	275,913
Inventories	28,559	—	39	—	28,598
Prepaid expenses and other current assets	16,035	—	57	—	16,092
Total current assets	<u>876,882</u>	<u>2,585</u>	<u>2,161</u>	<u>(7,809)</u>	<u>873,819</u>
Investments	232,394	—	—	—	232,394
Assets limited as to use, less current portion:					
Investment held for collateral	81,987	—	—	—	81,987
Debt service funds	10,438	—	—	—	10,438
Construction funds	46,264	—	—	—	46,264
Board designated and escrow funds	—	—	—	—	—
Self-insurance trust funds	72,828	—	—	—	72,828
Funds restricted by donor	—	—	—	—	—
Economic interests in the net assets of related organizations	197,124	—	—	—	197,124
Property and equipment, net	408,641	—	—	—	408,641
Investments in joint ventures and other assets	907,068	8,707	59	—	915,834
	676,447	3,277	—	(7,587)	672,137
Total assets	<u>\$ 3,101,432</u>	<u>14,569</u>	<u>2,220</u>	<u>(15,396)</u>	<u>3,102,825</u>

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – University of Maryland Medical Center & Affiliates (UMMC)

June 30, 2017

(In thousands)

	University of Maryland Medical Center	36 South Paca	University CARE	Eliminations	University of Maryland Medical Center & Affiliates consolidated total
Liabilities and Net Assets					
Current liabilities:					
Trade accounts payable	\$ 140,720	159	858	—	141,737
Accrued payroll and benefits	108,479	—	40	—	108,519
Advances from third-party payors	79,155	—	—	—	79,155
Lines of credit	125,000	—	—	—	125,000
Short-term financing	—	—	—	—	—
Other current liabilities	149,408	6,902	1,013	(7,809)	149,514
Long-term debt subject to short-term remarketing arrangements	28,440	—	—	—	28,440
Current portion of long-term debt	13,271	—	—	—	13,271
Total current liabilities	644,473	7,061	1,911	(7,809)	645,636
Long-term debt, less current portion	718,215	—	—	—	718,215
Other long-term liabilities	123,107	16	—	—	123,123
Interest rate swaps	194,524	—	—	—	194,524
Total liabilities	1,680,319	7,077	1,911	(7,809)	1,681,498
Net assets:					
Unrestricted	1,200,580	7,492	309	(7,587)	1,200,794
Temporarily restricted	218,844	—	—	—	218,844
Permanently restricted	1,689	—	—	—	1,689
Total net assets	1,421,113	7,492	309	(7,587)	1,421,327
Total liabilities and net assets	\$ 3,101,432	14,569	2,220	(15,396)	3,102,825

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Midtown Health, Inc. (Midtown)

June 30, 2017

(In thousands)

Assets	UM Midtown Health Systems, Inc.	UMMC Midtown Campus	UM Midtown Clin. Prac. Group	Eliminations	Midtown consolidated total
Current assets:					
Cash and cash equivalents	\$ 726	2,970	(55)	—	3,641
Assets limited as to use, current portion	—	432	—	—	432
Accounts receivable:					
Patient accounts receivable, less allowance for doubtful accounts of \$17,621	287	14,012	122	—	14,421
Other	1,749	30,964	—	—	32,713
Inventories	—	3,071	—	—	3,071
Prepaid expenses and other current assets	549	499	—	—	1,048
Total current assets	<u>3,311</u>	<u>51,948</u>	<u>67</u>	<u>—</u>	<u>55,326</u>
Investments	—	3	—	—	3
Assets limited as to use, less current portion:					
Investment held for collateral	—	3,700	—	—	3,700
Debt service funds	—	—	—	—	—
Construction funds	—	8,081	—	—	8,081
Board designated and escrow funds	—	—	—	—	—
Self-insurance trust funds	—	16,776	—	—	16,776
Funds restricted by donor	—	1,116	—	—	1,116
Economic interests in the net assets of related organizations	—	442	—	—	442
Property and equipment, net	—	30,115	—	—	30,115
Investments in joint ventures and other assets	4,630	99,343	—	—	103,973
Total assets	<u>\$ 11,344</u>	<u>187,976</u>	<u>67</u>	<u>—</u>	<u>199,387</u>

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Midtown Health, Inc. (Midtown)

June 30, 2017

(In thousands)

Liabilities and Net Assets	UM Midtown Health Systems, Inc.	UMMC Midtown Campus	UM Midtown Clin. Prac. Group	Eliminations	Midtown consolidated total
Current liabilities:					
Trade accounts payable	235	17,046	4	—	17,285
Accrued payroll and benefits	—	10,144	—	—	10,144
Advances from third-party payors	—	10,706	—	—	10,706
Lines of credit	—	—	—	—	—
Other current liabilities	5,658	6,839	56	—	12,553
Current portion of long-term debt	228	782	—	—	1,010
Total current liabilities	6,121	45,517	60	—	51,698
Long-term debt, less current portion	140	31,725	—	—	31,865
Other long-term liabilities	—	21,226	—	—	21,226
Total liabilities	6,261	98,468	60	—	104,789
Net assets:					
Unrestricted	5,083	87,950	7	—	93,040
Temporarily restricted	—	1,558	—	—	1,558
Permanently restricted	—	—	—	—	—
Total net assets	5,083	89,508	7	—	94,598
Total liabilities and net assets	\$ 11,344	\$ 187,976	67	—	\$ 199,387

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division – Baltimore Washington Medical System (BWMS)

June 30, 2017

(In thousands)

Assets	Baltimore Washington Medical System, Inc.	Baltimore Washington Medical Center	Baltimore Washington Healthcare Services	Baltimore Washington Health Enterprises	North County Corporation	Shipley's	Eliminations	BWMS consolidated total
Current assets:								
Cash and cash equivalents	\$ —	18,724	187	—	(332)	—	—	18,579
Assets limited as to use, current portion	—	1,228	—	—	—	—	—	1,228
Accounts receivable:								
Patient accounts receivable, less allowance for doubtful accounts of \$37,330	—	41,501	6,369	1,299	—	—	—	49,169
Other	151	1,408	14,475	2,000	1,790	—	—	19,824
Inventories	—	6,131	—	—	—	—	—	6,131
Prepaid expenses and other current assets	—	1,138	22	(36)	8	—	—	1,132
Total current assets	151	70,130	21,053	3,263	1,466	—	—	96,063
Investments	—	136,194	—	—	—	—	—	136,194
Assets limited as to use, less current portion:								
Investment held for collateral	—	8,000	—	—	—	—	—	8,000
Debt service funds	—	—	—	—	—	—	—	—
Construction funds	—	10,051	—	—	—	—	—	10,051
Board designated and escrow funds	—	—	—	—	—	—	—	—
Self-insurance trust funds	—	23,028	—	—	—	—	—	23,028
Funds restricted by donor	—	—	—	—	—	—	—	—
Economic interests in the net assets of related organizations	—	9,222	—	—	—	—	—	9,222
Property and equipment, net	—	50,301	—	—	—	—	—	50,301
Investments in joint ventures and other assets	—	243,492	—	2,597	16,968	—	—	263,057
	262,322	17,672	—	(310)	248	—	(261,922)	18,010
Total assets	\$ 262,473	517,789	21,053	5,550	18,682	—	(261,922)	563,625

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Baltimore Washington Medical System (BWMS)

June 30, 2017

(In thousands)

Liabilities and Net Assets	Baltimore Washington Medical System, Inc.	Baltimore Washington Medical Center	Baltimore Washington Healthcare Services	Baltimore Washington Health Enterprises	North County Corporation	Shipley's	Eliminations	BWMS consolidated total
Current liabilities:								
Trade accounts payable	\$ (139)	22,259	241	836	(741)	—	—	22,456
Accrued payroll and benefits	1,401	18,847	858	—	—	—	—	21,106
Advances from third-party payors	—	9,951	—	—	—	—	—	9,951
Lines of credit	—	—	—	—	—	—	—	—
Other current liabilities	—	31,343	—	6,377	51	—	—	37,771
Current portion of long-term debt	—	3,962	—	—	225	—	—	4,187
Total current liabilities	1,262	86,362	1,099	7,213	(465)	—	—	95,471
Long-term debt, less current portion	—	161,116	—	—	2,606	—	—	163,722
Other long-term liabilities	—	36,049	—	864	—	—	—	36,913
Total liabilities	1,262	283,527	1,099	8,077	2,141	—	—	296,106
Net assets:								
Unrestricted	261,211	225,040	19,954	(2,527)	16,541	—	(261,922)	258,297
Temporarily restricted	—	9,222	—	—	—	—	—	9,222
Permanently restricted	—	—	—	—	—	—	—	—
Total net assets	261,211	234,262	19,954	(2,527)	16,541	—	(261,922)	267,519
Total liabilities and net assets	\$ 262,473	517,789	21,053	5,550	18,682	—	(261,922)	563,625

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division – Shore Regional Health (Shore Regional)

June 30, 2017
(In thousands)

Assets	Shore Health System, Inc.	Shore Orthopedics	UM Shore Home Care	Queenstown ASC	UM Shore Nursing and Rehab.	Memorial Hospital Foundation, Inc. and Subsidiary	Chester River Consolidated Total	Eliminations	Shore Regional consolidated total
Current assets:									
Cash and cash equivalents	\$ 8,955	298	35	—	368	—	(1,659)	—	7,997
Assets limited as to use, current portion	572	—	—	—	—	—	242	—	814
Accounts receivable:									
Patient accounts receivable, less allowance for doubtful accounts of \$22,262	22,473	568	344	49	579	—	2,486	—	26,499
Other	2,692	2	1,221	—	20	4,277	13,611	—	21,823
Inventories	3,892	—	—	—	—	—	696	—	4,588
Prepaid expenses and other current assets	1,476	251	26	—	42	27	32	—	1,854
Total current assets	40,060	1,119	1,626	49	1,009	4,304	15,408	—	63,575
Investments	83,553	—	—	—	—	338	15,679	—	99,570
Assets limited as to use, less current portion:									
Debt service funds	—	—	—	—	—	—	—	—	—
Construction funds	5,432	—	—	—	—	—	4,538	—	9,970
Board designated and escrow funds	25,000	—	—	—	—	43,835	5,797	—	74,632
Self-insurance trust funds	25,492	—	—	—	301	—	7,327	—	33,120
Funds restricted by donor	5,029	—	—	—	—	23,644	4,083	—	32,756
Economic and beneficial interests in the net assets of related organizations	78,558	—	—	—	81	—	6,509	(81,752)	3,396
Property and equipment, net	139,511	—	—	—	382	67,479	28,254	(81,752)	153,874
Investments in joint ventures and other assets	142,380	480	250	35	1,549	3,206	25,471	—	173,371
	9,822	—	—	—	—	15	2,183	(1,625)	10,395
Total assets	\$ 415,326	1,599	1,876	84	2,940	75,342	86,995	(83,377)	500,785

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Shore Regional Health (Shore Regional)

June 30, 2017

(In thousands)

Liabilities and Net Assets	Shore Health System, Inc.	Shore Orthopedics	UM Shore Home Care	Queenstown ASC	UM Shore Nursing and Rehab.	Memorial Hospital Foundation, Inc. and Subsidiary	Chester River Consolidated Total	Eliminations	Shore Regional consolidated total
Current liabilities:									
Trade accounts payable	\$ 17,471	173	10	18	544	2	2,965	—	21,183
Accrued payroll and benefits	15,175	750	241	—	296	22	3,197	—	19,681
Advances from third-party payors	5,618	—	—	—	111	—	737	—	6,466
Lines of credit	—	—	—	—	—	—	—	—	—
Other current liabilities	23,406	2,810	—	176	827	155	1,148	—	28,522
Current portion of long-term debt	2,705	—	—	—	30	—	104	—	2,839
Total current liabilities	64,375	3,733	251	194	1,808	179	8,151	—	78,691
Long-term debt, less current portion	81,081	—	—	—	36	—	4,308	—	85,425
Other long-term liabilities	12,374	—	—	—	379	—	5,455	—	18,208
Total liabilities	157,830	3,733	251	194	2,223	179	17,914	—	182,324
Net assets:									
Unrestricted	222,367	(2,134)	1,625	(110)	674	48,572	61,128	(52,807)	279,315
Temporarily restricted	20,708	—	—	—	43	15,225	5,361	(17,908)	23,429
Permanently restricted	14,421	—	—	—	—	11,366	2,592	(12,662)	15,717
Total net assets	257,496	(2,134)	1,625	(110)	717	75,163	69,081	(83,377)	318,461
Total liabilities and net assets	\$ 415,326	1,599	1,876	84	2,940	75,342	86,995	(83,377)	500,785

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Chester River Health System, Inc. (CRHS) a subsidiary of Shore Regional Health

June 30, 2017

(In thousands)

Assets	Chester River Hospital Center	Chester River Manor	UM Chester River Home Care	Chester River Health Foundation	Chester River consolidated total
Current assets:					
Cash and cash equivalents	\$ (1,901)	—	242	—	(1,659)
Assets limited as to use, current portion	242	—	—	—	242
Accounts receivable:					
Patient accounts receivable, less allowance for doubtful accounts of \$3,306	2,208	—	278	—	2,486
Other	13,308	—	300	3	13,611
Inventories	696	—	—	—	696
Prepaid expenses and other current assets	20	—	12	—	32
Total current assets	<u>14,573</u>	<u>—</u>	<u>832</u>	<u>3</u>	<u>15,408</u>
Investments	12,230	—	1,577	1,872	15,679
Assets limited as to use, less current portion:					
Debt service funds	—	—	—	—	—
Construction funds	4,538	—	—	—	4,538
Board designated and escrow funds	5,000	—	—	797	5,797
Self-insurance trust funds	7,327	—	—	—	7,327
Funds restricted by donor	105	—	—	3,978	4,083
Economic interests in the net assets of related organizations	6,270	—	239	—	6,509
Property and equipment, net	23,240	—	239	4,775	28,254
Investments in joint ventures and other assets	25,257	—	214	—	25,471
Total assets	<u>\$ 77,483</u>	<u>—</u>	<u>2,862</u>	<u>6,650</u>	<u>86,995</u>

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Chester River Health System, Inc. (CRHS) a subsidiary of Shore Regional Health

June 30, 2017

(In thousands)

Liabilities and Net Assets

	Chester River Hospital Center	Chester River Manor	UM Chester River Home Care	Chester River Health Foundation	Chester River consolidated total
Current liabilities:					
Trade accounts payable	\$ 2,893	—	57	15	2,965
Accrued payroll and benefits	3,007	—	190	—	3,197
Advances from third-party payors	737	—	—	—	737
Lines of credit	—	—	—	—	—
Other current liabilities	1,102	—	—	46	1,148
Current portion of long-term debt	104	—	—	—	104
Total current liabilities	7,843	—	247	61	8,151
Long-term debt, less current portion	4,308	—	—	—	4,308
Other long-term liabilities	5,455	—	—	—	5,455
Total liabilities	17,606	—	247	61	17,914
Net assets:					
Unrestricted	55,913	—	2,606	2,609	61,128
Temporarily restricted	2,668	—	9	2,684	5,361
Permanently restricted	1,296	—	—	1,296	2,592
Total net assets	59,877	—	2,615	6,589	69,081
Total liabilities and net assets	\$ 77,483	—	2,862	6,650	86,995

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division – Charles Regional Health System, Inc. (Charles Regional)

June 30, 2017
(in thousands)

Assets	Charles Regional Health, Inc.	Charles Regional Medical Center, Inc.	Charles Regional Urgent Care	Charles Regional Care Partners, Inc. and Subsidiary	Charles Regional Health Foundation, Inc.	Charles Regional Imaging Center	Eliminations	Charles Regional consolidated total
Current assets:								
Cash and cash equivalents	\$ —	8,548	1	431	1,171	1,166	—	11,317
Assets limited as to use, current portion	—	342	—	—	—	—	—	342
Accounts receivable:								
Patient accounts receivable, less allowance for doubtful accounts of \$6,689	—	8,396	166	—	—	52	—	8,614
Other	(1,050)	4,586	—	(920)	7	15	—	2,638
Inventories	—	1,391	—	—	—	—	—	1,391
Prepaid expenses and other current assets	1	784	10	—	23	—	—	818
Total current assets	(1,049)	24,047	177	(489)	1,201	1,233	—	25,120
Investments	—	31,145	—	—	2,390	—	—	33,535
Assets limited as to use, less current portion:								
Debt service funds	—	—	—	—	—	—	—	—
Construction funds	—	10,651	—	—	—	—	—	10,651
Board designated and escrow funds	(107)	—	—	—	—	—	—	(107)
Self-insurance trust funds	—	6,707	—	—	—	—	—	6,707
Funds restricted by donor	—	—	—	—	—	—	—	—
Economic interests in the net assets of related organizations	—	5,179	—	—	—	—	(5,179)	—
Property and equipment, net	(107)	22,537	—	—	—	—	(5,179)	17,251
Investments in joint ventures and other assets	26,468	75,087	638	—	2,489	4,805	—	109,487
	903	6,976	—	3,763	—	—	(5,278)	6,364
Total assets	\$ 26,215	159,792	815	3,274	6,080	6,038	(10,457)	191,757

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Charles Regional Health System, Inc. (Charles Regional)

June 30, 2017
(in thousands)

Liabilities and Net Assets	Charles Regional Health, Inc.	Charles Regional Medical Center, Inc.	Charles Regional Urgent Care	Charles Regional Care Partners, Inc. and Subsidiary	Charles Regional Health Foundation, Inc.	Charles Regional Imaging Center	Eliminations	Charles Regional consolidated total
Current liabilities:								
Trade accounts payable	\$ 1	8,268	195	1	(13)	708	—	9,160
Accrued payroll and benefits	—	4,206	—	—	—	—	—	4,206
Advances from third-party payors	—	2,593	—	—	—	—	—	2,593
Lines of credit	—	—	—	—	—	—	—	—
Other current liabilities	3,341	1,047	1,904	4,193	156	52	—	10,693
Current portion of long-term debt	670	2,337	—	—	26	—	—	3,033
Total current liabilities	4,012	18,451	2,099	4,194	169	760	—	29,685
Long-term debt, less current portion	6,274	52,457	—	—	733	—	—	59,464
Other long-term liabilities	—	15,398	—	—	—	—	—	15,398
Total liabilities	10,286	86,306	2,099	4,194	902	760	—	104,547
Net assets:								
Unrestricted	15,929	73,393	(1,284)	(920)	5,085	5,278	(10,364)	87,117
Temporarily restricted	—	93	—	—	93	—	(93)	93
Permanently restricted	—	—	—	—	—	—	—	—
Total net assets	15,929	73,486	(1,284)	(920)	5,178	5,278	(10,457)	87,210
Total liabilities and net assets	\$ 26,215	159,792	815	3,274	6,080	6,038	(10,457)	191,757

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division – University of Maryland St. Joseph Health System (SJHS)

June 30, 2017

(In thousands)

Assets	St. Joseph Medical Center	St. Joseph Medical Group	St. Joseph Properties	St. Joseph Orthopaedics	O'Dea Medical Arts	St. Joseph Foundation	UM Regional Supplier svcs	UM Regional Prof svcs	Eliminations	St. Joseph consolidated total
Current assets:										
Cash and cash equivalents	\$ (1,201)	(464)	—	—	1,784	5,079	1	—	—	5,199
Assets limited as to use, current portion	1,327	—	—	—	—	—	—	—	—	1,327
Accounts receivable:										
Patient accounts receivable, less allowance for doubtful accounts of \$16,045	37,685	3,572	—	1,328	—	—	500	303	—	43,388
Other	20,341	48	—	—	4	2,726	—	327	—	23,446
Inventories	5,435	—	—	—	—	—	175	3	—	5,613
Prepaid expenses and other current assets	1,026	545	181	115	137	—	—	36	—	2,040
Total current assets	64,613	3,701	181	1,443	1,925	7,805	676	669	—	81,013
Investments	—	—	—	—	—	11,539	—	—	—	11,539
Assets limited as to use, less current portion:										
Debt service funds	—	—	—	—	—	—	—	—	—	—
Construction funds	8,270	—	—	—	—	—	—	—	—	8,270
Board designated and escrow funds	—	—	—	—	—	—	—	—	—	—
Self-insurance trust funds	7,891	—	—	—	—	—	—	—	—	7,891
Funds restricted by donor	—	—	—	—	—	1,525	—	—	—	1,525
Economic interests in the net assets of related organizations	9,503	—	—	—	—	—	—	—	—	9,503
	25,664	—	—	—	—	1,525	—	—	—	27,189
Property and equipment, net	198,818	850	219	280	11,242	—	151	140	—	211,700
Investments in joint ventures and other assets	25,627	—	2,322	—	—	4,052	895	1,951	(2,322)	32,525
Total assets	\$ 314,722	4,551	2,722	1,723	13,167	24,921	1,722	2,760	(2,322)	363,966

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – University of Maryland St. Joseph Health System (SJHS)

June 30, 2017

(In thousands)

	St. Joseph Medical Center	St. Joseph Medical Group	St. Joseph Properties	St. Joseph Orthopaedics	O'Dea Medical Arts	St. Joseph Foundation	UM Regional Supplier svcs	UM Regional Prof svcs	Eliminations	St. Joseph consolidated total
Liabilities and Net Assets										
Current liabilities:										
Trade accounts payable	\$ 25,140	866	591	(332)	(19)	26	230	52	—	26,554
Accrued payroll and benefits	20,743	2,428	—	2,017	—	—	167	183	—	25,538
Advances from third-party payors	11,089	—	—	—	—	—	—	—	—	11,089
Lines of credit	—	—	—	—	—	—	—	—	—	—
Other current liabilities	2,950	67,831	5,233	25,452	29	109	3,451	201	—	105,256
Current portion of long-term debt	6,260	—	—	—	—	—	—	—	—	6,260
Total current liabilities	66,182	71,125	5,824	27,137	10	135	3,848	436	—	174,697
Long-term debt, less current portion	229,474	—	—	—	8,698	—	—	—	—	238,172
Other long-term liabilities	25,628	—	—	—	—	—	—	—	—	25,628
Total liabilities	321,284	71,125	5,824	27,137	8,708	135	3,848	436	—	438,497
Net assets:										
Unrestricted	(6,563)	(66,574)	(3,102)	(25,414)	4,459	4,179	(2,126)	2,324	(2,322)	(95,139)
Temporarily restricted	1	—	—	—	—	19,609	—	—	—	19,610
Permanently restricted	—	—	—	—	—	998	—	—	—	998
Total net assets	(6,562)	(66,574)	(3,102)	(25,414)	4,459	24,786	(2,126)	2,324	(2,322)	(74,531)
Total liabilities and net assets	\$ 314,722	4,551	2,722	1,723	13,167	24,921	1,722	2,760	(2,322)	363,966

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division - University of Maryland Upper Chesapeake Health System (UCHS)

June 30, 2017
(In thousands)

Assets	Upper Chesapeake Medical Center	Harford Memorial Hospital	UCHS Properties	Health Ventures	Medical Services	Residential Hospice House	Upper Chesapeake Health Foundation	Upper Chesapeake Health System	Hospice of Harford County	Upper Chesapeake Insurance Co.	Upper Chesapeake Land Trust	Eliminations	Upper Chesapeake consolidated total
Current assets:													
Cash and cash equivalents	\$ 26,476	27,804	23	—	178	6	1,419	—	—	—	—	—	56,906
Assets limited as to use, current portion	—	—	—	—	—	—	—	—	—	—	—	—	—
Accounts receivable:													
Patient accounts receivable, less allowance for doubtful accounts of \$21,934	32,509	7,456	—	—	5,659	10	—	—	—	—	—	—	45,634
Other	12,084	—	—	—	—	—	—	—	—	1,226	—	—	13,320
Inventories	6,959	2,743	—	—	683	—	—	—	—	—	—	—	10,385
Prepaid expenses and other current assets	1,915	2,191	16	37	515	5	4,135	29	—	1,114	—	—	9,956
Total current assets	79,953	40,194	39	37	7,036	21	5,554	29	—	2,340	—	—	135,203
Investments	110,900	79,066	—	—	—	527	—	—	—	—	—	—	190,493
Assets limited as to use, less current portion:													
Investments held for swap collateral	28,959	—	—	—	—	—	—	—	—	—	—	—	28,959
Debt service funds	—	—	—	—	—	—	—	—	—	—	—	—	—
Construction funds	—	—	—	—	—	—	—	—	—	—	—	—	—
Board designated and escrow funds	—	—	—	—	—	—	22,383	—	—	—	—	—	22,383
Self-insurance trust funds	—	—	—	—	—	—	—	—	—	12,903	—	—	12,903
Funds restricted by donor	—	—	—	—	—	—	—	—	—	—	—	—	—
Economic interests in the net assets of related organizations	—	—	—	—	—	—	—	—	—	—	—	—	—
Property and equipment, net	28,959	—	—	—	—	—	22,383	—	—	12,903	—	—	64,245
Investments in joint ventures and other assets	217,332	28,913	—	10	1,987	1,761	59	1,114	—	—	3,001	—	254,177
	228,151	—	—	3,901	—	—	21	—	—	9,101	—	(22,465)	218,709
Total assets	\$ 665,295	148,173	39	3,948	9,023	2,309	28,017	1,143	—	24,344	3,001	(22,465)	862,827

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division - University of Maryland Upper Chesapeake Health System (UCHS)

June 30, 2017
(In thousands)

	Upper Chesapeake Medical Center	Harford Memorial Hospital	UCHS Properties	Health Ventures	Medical Services	Residential Hospice House	Upper Chesapeake Health Foundation	Upper Chesapeake Health System	Hospice of Harford County	Upper Chesapeake Insurance Co.	Upper Chesapeake Land Trust	Eliminations	Upper Chesapeake consolidated total
Liabilities and Net Assets													
Current liabilities:													
Trade accounts payable	8,627	6,834	—	—	2,849	—	—	292	—	36	—	—	18,628
Accrued payroll and benefits	19,737	5,532	—	—	—	—	—	1,298	—	—	—	—	26,567
Advances from third-party payors	6,715	1,698	—	—	—	—	—	—	—	—	—	—	8,413
Other current liabilities	12,958	22,153	23	—	6,136	495	9,789	2,305	—	2,168	3,102	65	59,194
Current portion of long-term debt	4,832	—	—	—	—	—	—	—	—	—	—	—	4,832
Total current liabilities	52,869	36,217	23	—	8,985	495	9,789	3,885	—	2,204	3,102	65	117,634
Long-term debt, less current portion	171,619	24,855	—	—	—	—	—	—	—	—	—	—	196,474
Other long-term liabilities	22,528	1,134	—	—	—	—	—	1	—	20,945	—	(4,237)	40,371
Total liabilities	247,016	62,206	23	—	8,985	495	9,789	3,886	—	23,149	3,102	(4,172)	354,479
Net assets:													
Unrestricted	250,051	85,967	16	3,948	38	1,287	10,426	(2,743)	—	1,195	(101)	(65)	350,019
Temporarily restricted	168,228	—	—	—	—	527	6,526	—	—	—	—	(18,228)	157,053
Permanently restricted	—	—	—	—	—	—	1,276	—	—	—	—	—	1,276
Total net assets	418,279	85,967	16	3,948	38	1,814	18,228	(2,743)	—	1,195	(101)	(18,293)	508,348
Total liabilities and net assets	\$ 665,295	\$ 148,173	39	3,948	9,023	2,309	28,017	1,143	—	24,344	3,001	(22,465)	862,827

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – University of Maryland Health Plans

June 30, 2017

(In thousands)

Assets	UM Health Ventures	UM Health Plans	Eliminations	UM Health Plans consolidated total
Current assets:				
Cash and cash equivalents	\$ —	40,876	—	40,876
Assets limited as to use, current portion	—	—	—	—
Accounts receivable:				
Patient accounts receivable, less allowance for doubtful accounts of \$0	—	—	—	—
Other	—	18,056	—	18,056
Inventories	—	—	—	—
Prepaid expenses and other current assets	—	331	—	331
Total current assets	—	59,263	—	59,263
Investments	—	10,208	—	10,208
Assets limited as to use, less current portion:				
Investment held for collateral	—	—	—	—
Debt service funds	—	—	—	—
Construction funds	—	—	—	—
Board designated and escrow funds	—	—	—	—
Self-insurance trust funds	—	—	—	—
Funds restricted by donor	—	—	—	—
Economic interests in the net assets of related organizations	—	—	—	—
Property and equipment, net	—	4,451	—	4,451
Investments in joint ventures and other assets	120,880	88,623	—	209,503
Total assets	\$ 120,880	162,545	—	283,425

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – University of Maryland Health Plans

June 30, 2017

(In thousands)

Liabilities and Net Assets	UM Health Ventures	UM Health Plans	Eliminations	UM Health Plans consolidated total
Current liabilities:				
Trade accounts payable	\$ 216	717	—	933
Accrued payroll and benefits	—	2,378	—	2,378
Advances from third-party payors	—	—	—	—
Lines of credit	—	—	—	—
Other current liabilities	53,885	49,233	—	103,118
Current portion of long-term debt	5,000	—	—	5,000
Total current liabilities	59,101	52,328	—	111,429
Long-term debt, less current portion	36,667	—	—	36,667
Other long-term liabilities	35,700	17,563	—	53,263
Total liabilities	131,468	69,891	—	201,359
Net assets:				
Unrestricted	(10,588)	92,654	—	82,066
Temporarily restricted	—	—	—	—
Permanently restricted	—	—	—	—
Total net assets	(10,588)	92,654	—	82,066
Total liabilities and net assets	\$ 120,880	162,545	—	283,425

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division
June 30, 2016
(In thousands)

Assets	University of Maryland Medical Center & Affiliates	Rehabilitation & Orthopaedic Institute	Midtown	Baltimore Washington Medical System	Shore Regional	Charles Regional	St. Joseph Health	Upper Chesapeake	UM Health Plans	UMMS Foundation	Community Med. Group	ECARE	Eliminations	Consolidated total
Current assets:														
Cash and cash equivalents	\$ 395,209	6,218	11,907	28,231	22,038	13,780	3,910	49,428	1,540	—	898	—	—	523,189
Accounts receivable:	47,477	—	528	1,183	860	404	960	—	—	—	—	—	—	51,412
Patient accounts receivable, less allowance for doubtful accounts of \$202,183	189,672	9,849	16,265	35,659	17,884	7,721	34,917	35,916	—	—	4,572	—	—	331,055
Other	175,626	9,686	13,691	46,628	14,988	2,788	1,844	9,877	22,770	—	2,147	209	(207,393)	37,987
Inventories	26,228	1,072	2,880	8,160	4,278	1,487	5,660	9,807	—	—	—	—	—	59,739
Prepaid expenses and other current assets	12,806	128	325	1,480	1,550	477	1,833	4,140	776	1,500	324	42	—	25,381
Total current assets	814,915	26,933	47,866	113,129	61,856	26,665	61,425	108,968	25,086	1,500	7,941	251	(207,393)	1,096,642
Investments	195,252	25,304	—	121,768	80,315	30,003	10,341	172,343	10,208	—	—	—	—	645,534
Assets limited as to use, less current portion:														
Investments held for collateral	125,487	—	3,700	8,000	—	—	—	40,811	—	—	—	—	—	177,988
Debt service funds	22,280	—	—	—	—	—	—	—	—	—	—	—	—	22,280
Construction funds	335	10,360	5,259	4,985	4,772	10,449	5,916	—	—	—	—	—	—	41,986
Board designated and escrow funds	—	—	78,209	—	28,209	3,576	—	17,757	—	17,950	10	—	—	117,502
Self-insurance trust funds	55,064	—	16,397	23,205	—	4,820	10,407	11,066	—	—	—	—	—	147,357
Funds restricted by donor	—	—	1,113	—	29,986	—	1,057	—	—	23,413	—	—	—	35,181
Endowment and beneficial interests in the net assets of related organizations	197,438	28,355	437	7,980	3,105	—	9,503	—	—	—	—	—	(68,913)	187,885
Property and equipment, net	398,614	38,715	26,846	44,160	144,422	18,845	26,483	89,634	—	41,363	10	—	(68,913)	750,179
Investments in joint ventures and other assets	913,959	48,190	99,309	262,303	178,578	97,781	210,395	259,210	5,306	—	9,346	2,169	—	2,086,546
Investments in joint ventures and other assets	676,735	—	12,908	18,733	9,875	7,919	17,579	218,812	86,687	6,561	—	—	(680,528)	395,181
Total assets	\$ 2,989,475	139,142	186,929	560,693	475,146	181,213	328,223	828,367	127,187	49,424	17,297	2,420	(928,854)	4,996,082

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division
June 30, 2016
(In thousands)

	University of Maryland Medical Center & Affiliates	Rehabilitation & Orthopedic Institute	Midtown	Baltimore Washington Medical System	Shore Regional	Charles Regional	St. Joseph Health	Upper Chesapeake	UM Health Plans	UMMS Foundation	Community Med. Group	ECARE	Eliminations	Consolidated total
Liabilities and Net Assets														
Current liabilities:														
Trade accounts payable	\$ 127,944	7,961	14,462	21,089	17,971	9,361	29,367	16,663	109	14	4,461	151	—	249,543
Accrued payroll and benefits	115,204	5,181	12,501	25,273	22,335	3,944	28,124	25,470	1,656	—	9,649	—	—	253,337
Advances from third-party payors	72,546	2,910	9,660	9,667	6,789	3,735	10,633	8,777	—	—	—	—	—	124,717
Lines of credit	160,000	—	—	—	—	—	—	—	—	—	—	—	—	160,000
Short-term financing	150,000	—	—	—	—	—	—	—	—	—	—	—	—	150,000
Other current liabilities	86,581	1,266	7,565	43,706	7,304	7,742	82,502	63,259	40,129	—	5,685	9,174	(207,363)	150,000
Long-term debt, subject to short-term remarketing arrangements	32,515	—	—	—	—	—	—	—	—	—	—	—	—	32,515
Current portion of long-term debt	11,846	465	719	3,870	3,213	2,875	5,159	4,445	5,000	—	—	—	—	37,592
Total current liabilities	780,636	17,785	44,897	103,605	57,612	27,857	155,785	118,614	46,894	14	19,795	9,325	(207,363)	1,175,226
Long-term debt, less current portion	566,363	20,991	33,022	168,066	88,243	60,306	242,609	201,307	41,667	—	—	—	—	1,422,604
Other long-term liabilities	124,130	144	29,724	47,978	22,971	16,918	15,652	41,788	53,300	—	—	—	—	352,605
Interest rate swap liabilities	273,037	—	—	—	—	—	—	—	—	—	—	—	—	273,037
Total liabilities	1,744,166	38,920	107,643	319,679	168,826	104,891	414,046	361,709	141,861	14	19,795	9,325	(207,363)	3,223,472
Net assets:														
Unrestricted	1,035,728	71,734	77,736	232,454	267,012	76,239	(97,860)	308,990	(14,674)	22,599	(2,496)	(6,905)	(511,275)	1,458,280
Temporarily restricted	217,892	28,489	1,550	7,960	23,811	93	9,375	156,392	—	7,594	—	—	(206,860)	246,265
Permanently restricted	1,689	—	—	—	15,497	—	662	1,276	—	19,217	—	—	(1,276)	37,085
Total net assets	1,255,309	100,223	79,286	240,414	306,320	76,332	(87,823)	466,658	(14,674)	49,410	(2,496)	(6,905)	(719,441)	1,742,610
Total liabilities and net assets	\$ 2,999,475	\$ 139,142	\$ 186,929	\$ 560,093	\$ 475,146	\$ 181,213	\$ 326,223	\$ 828,367	\$ 127,187	\$ 49,424	\$ 17,297	\$ 2,420	\$ (926,834)	\$ 4,966,082

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Operations Information by Division
Year ended June 30, 2017
(In thousands)

	University of Maryland Medical & Affiliates	Rehabilitation & Chronic Care Institutes	Midtown	Baltimore Washington Medical System	St. Joseph Regional	Charles Regional	St. Joseph Health	UCHS	UM Health Plans	UMMS Foundation	Community Med. Group	ECARE	Eliminations	Consolidated total
Unrestricted revenues, gains and other support:														
Patient Service Revenue (net of contractual adjustments)	\$ 1,482,557	115,107	228,153	423,080	325,782	137,928	434,315	462,276	—	—	73,474	—	(1,033)	3,699,619
Provision for bad debts	(73,931)	(7,286)	(20,133)	(35,205)	(11,486)	(6,462)	(13,548)	(16,459)	—	—	(1)	—	—	(184,597)
Net patient service revenue	1,408,626	107,841	208,020	387,855	314,284	131,466	420,669	435,821	—	—	73,473	—	(1,033)	3,465,022
Other operating revenue:														
State support	18,200	—	—	—	—	—	—	—	268,060	—	—	—	—	18,200
Premium Revenue	105,443	2,602	11,228	5,450	5,547	746	4,750	271	—	—	59,222	2,942	(61,795)	268,060
Other revenue	—	—	—	—	—	—	—	—	—	—	—	—	—	136,408
Total unrestricted revenue, gains and other support	1,532,269	110,443	217,248	393,305	318,831	132,212	425,419	436,092	268,060	—	132,695	2,942	(62,826)	3,907,690
Operating expenses:														
Salaries and benefits	747,544	52,003	93,615	182,185	157,714	57,397	198,026	244,970	13,854	—	89,146	—	—	1,836,434
Expensed supplies	354,148	15,379	29,905	61,498	46,202	19,020	82,507	83,361	63	—	12,651	63	—	704,724
Purchased services	119,187	23,500	48,698	93,858	78,364	30,671	103,220	58,823	16,623	—	26,173	4,637	(62,826)	538,698
Medical Claims Expense	—	—	—	—	—	—	—	—	252,118	—	—	—	—	252,118
Contracted services	134,767	8,867	23,146	9,560	17,049	6,081	8,241	13,253	—	—	5,716	—	—	226,690
Depreciation and amortization	96,054	6,535	12,875	27,565	22,705	7,782	19,716	22,137	2,278	—	1,427	695	—	219,749
Interest expense	24,525	722	1,149	5,811	3,141	2,175	10,034	8,150	1,304	—	—	186	—	57,197
Total operating expenses	1,476,205	107,006	207,378	380,257	325,175	123,116	421,744	430,484	286,177	—	135,113	5,781	(62,826)	3,935,610
Operating income (loss)	56,064	3,437	9,870	13,048	(6,344)	9,096	3,675	5,608	(18,117)	—	(2,418)	(2,839)	—	72,080
Nonoperating income and expenses, net:														
Loss on early extinguishment of debt	(26,427)	—	—	—	—	—	—	—	—	—	—	—	—	(26,427)
Change in fair value of undesignated interest rate swaps	76,737	—	—	—	—	—	—	—	—	—	—	—	—	76,737
Other nonoperating gains and losses:														
Contributions	—	—	—	—	326	200	279	228	—	4,392	—	—	—	5,425
Equity in net income of joint ventures	3,038	—	—	(115)	(166)	48	834	217	—	—	—	—	—	3,866
Investment income	10,454	1,106	102	4,901	9,374	810	360	7,807	182	1,000	—	—	—	35,496
Change in fair value of investments	13,863	2,607	—	10,139	9,161	2,539	962	12,813	—	—	—	—	—	54,175
Other nonoperating gains and losses	(10,812)	(363)	(584)	(3,213)	(7,261)	(648)	(5,552)	(2,229)	(2,399)	(5,359)	—	—	—	(38,043)
Total other nonoperating gains and losses	16,663	3,350	(482)	11,312	11,434	2,949	(2,927)	18,940	(2,157)	2,007	(2,418)	(2,839)	—	60,909
Excess (deficiency) of revenues over expenses	123,067	6,787	9,408	24,360	6,090	12,045	848	24,248	(20,274)	2,007	(2,418)	(2,839)	—	183,359

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Operations Information by Division for University of Maryland Medical Center & Affiliates (UMMC)

Year ended June 30, 2017

(In thousands)

	University of Maryland Medical Center Hospital	University of Maryland Medical Center Shock Trauma Center	Subtotal	36 South Paca	University CARE	Eliminations	University of Maryland Medical Center & Affiliates consolidated total
Unrestricted revenues, gains and other support:							
Patient service revenue (net of contractual adjustments)	\$ 1,261,576	219,539	1,481,115	—	1,442	—	1,482,557
Provision for bad debts	(60,800)	(13,014)	(73,814)	—	(117)	—	(73,931)
Net patient service revenue	1,200,776	206,525	1,407,301	—	1,325	—	1,408,626
Other operating revenue:							
State support	15,000	3,200	18,200	—	—	—	18,200
Other revenue	102,963	276	103,239	929	1,275	—	105,443
Total unrestricted revenue, gains and other support	1,318,739	210,001	1,528,740	929	2,600	—	1,532,269
Operating expenses:							
Salaries, wages and benefits	678,468	67,458	745,926	130	1,488	—	747,544
Expendable supplies	324,277	29,571	353,848	191	109	—	354,148
Purchased services	74,090	41,633	115,723	746	2,698	—	119,167
Contracted services	122,497	12,270	134,767	—	—	—	134,767
Depreciation and amortization	83,438	12,227	95,665	389	—	—	96,054
Interest expense	24,165	—	24,165	360	—	—	24,525
Total operating expenses	1,306,935	163,159	1,470,094	1,816	4,295	—	1,476,205
Operating income (loss)	11,804	46,842	58,646	(887)	(1,695)	—	56,064
Nonoperating income and expenses, net:							
Loss on early extinguishment of debt	(26,427)	—	(26,427)	—	—	—	(26,427)
Change in fair value of undesignated interest rate swaps	76,797	—	76,797	—	—	—	76,797
Other nonoperating gains and losses:							
Contributions	—	—	—	—	—	—	—
Equity in net income of joint ventures	630	—	630	—	—	2,408	3,038
Investment income	10,454	—	10,454	—	—	—	10,454
Change in fair value of investments	13,983	—	13,983	—	—	—	13,983
Other nonoperating gains and losses	(10,981)	—	(10,981)	—	—	169	(10,812)
Total other nonoperating gains and losses	14,086	—	14,086	—	—	2,577	16,663
Excess (deficiency) of revenues over expenses	\$ 76,260	46,842	123,102	(887)	(1,695)	2,577	123,097

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Operations Information by Division for Midtown Health, Inc. (Midtown)

Year ended June 30, 2017

(In thousands)

	UM Midtown Health Systems, Inc.	UMMC Midtown Campus	UM Midtown Clin. Prac. Group	Eliminations	Midtown consolidated total
Unrestricted revenues, gains and other support:					
Patient service revenue (net of contractual adjustments)	661	224,909	3,400	(2,817)	226,153
Provision for bad debts	(52)	(19,757)	(324)	—	(20,133)
Net patient service revenue	609	205,152	3,076	(2,817)	206,020
Other operating revenue:	—	—	—	—	—
State support	963	10,221	44	—	11,228
Other revenue	1,572	215,373	3,120	(2,817)	217,248
Total unrestricted revenue, gains and other support	795	92,820	—	—	93,615
Operating expenses:	52	29,853	—	—	29,905
Salaries, wages and benefits	1,558	44,827	303	—	46,688
Expendable supplies	—	23,146	2,817	(2,817)	23,146
Purchased services	411	12,464	—	—	12,875
Contracted services	33	1,116	—	—	1,149
Depreciation and amortization	2,849	204,226	3,120	(2,817)	207,378
Interest expense	(1,277)	11,147	—	—	9,870
Total operating expenses	—	—	—	—	—
Operating income (loss)	—	—	—	—	—
Nonoperating income and expenses, net:	—	—	—	—	—
Loss on early extinguishment of debt	—	—	—	—	—
Change in fair value of undesignated interest rate swaps	—	—	—	—	—
Other nonoperating gains and losses:	—	—	—	—	—
Contributions	—	—	—	—	—
Equity in net income of joint ventures	—	—	—	—	—
Investment income	—	102	—	—	102
Change in fair value of investments	—	—	—	—	—
Other nonoperating gains and losses	—	(564)	—	—	(564)
Total other nonoperating gains and losses	—	(462)	—	—	(462)
Excess (deficiency) of revenues over expenses	(1,277)	10,685	—	—	9,408

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Operations Information by Division for Baltimore Washington Medical System (BWMS)
Year ended June 30, 2017
(In thousands)

	Baltimore Washington Medical System, Inc.	Baltimore Washington Medical Center	Baltimore Washington Healthcare Services	Baltimore Washington Health Enterprises	North County Corporation	Shipley's	Eliminations	BWMS consolidated total
Unrestricted revenues, gains and other support:								
Patient service revenue (net of contractual adjustments)	\$ —	382,961	35,797	6,388	—	—	(2,086)	423,060
Provision for bad debts	—	(19,775)	(15,193)	(237)	—	—	—	(35,205)
Net patient service revenue	—	363,186	20,604	6,151	—	—	(2,086)	387,855
Other operating revenue:								
State support	—	—	—	—	—	—	—	—
Other revenue	4,150	3,681	—	—	2,592	—	(4,973)	5,450
Total unrestricted revenue, gains and other support	4,150	366,867	20,604	6,151	2,592	—	(7,059)	393,305
Operating expenses:								
Salaries, wages and benefits	4,149	165,110	11,640	1,266	—	—	—	182,165
Expendable supplies	—	60,895	—	461	142	—	—	61,498
Purchased services	24,254	66,602	5,323	3,208	1,330	—	(7,059)	93,658
Contracted services	—	9,560	—	—	—	—	—	9,560
Depreciation and amortization	—	26,386	—	421	758	—	—	27,565
Interest expense	—	5,657	—	67	87	—	—	5,811
Total operating expenses	28,403	334,210	16,963	5,423	2,317	—	(7,059)	380,257
Operating income (loss)	(24,253)	32,657	3,641	728	275	—	—	13,048
Nonoperating income and expenses, net:								
Loss on early extinguishment of debt	—	—	—	—	—	—	—	—
Change in fair value of undesignated interest rate swaps	—	—	—	—	—	—	—	—
Other nonoperating gains and losses:								
Contributions	—	—	—	—	—	—	—	—
Equity in net income of joint ventures	48,611	(115)	—	—	—	—	(48,611)	(115)
Investment income	—	4,501	—	—	—	—	—	4,501
Change in fair value of investments	—	10,139	—	—	—	—	—	10,139
Other nonoperating gains and losses	—	(2,854)	—	(359)	—	—	—	(3,213)
Total other nonoperating gains and losses	48,611	11,671	—	(359)	—	—	(48,611)	11,312
Excess (deficiency) of revenues over expenses	\$ 24,358	44,328	3,641	369	275	—	(48,611)	24,360

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Operations Information by Division for Shore Regional Health (Shore Regional)

Year ended June 30, 2017

(in thousands)

	Shore Health System, Inc.	Shore Orthopedics	UM Shore Home Care	Queenstown ASC	UM Shore Nursing and Rehab.	Shore Med. Group	Memorial Hospital Foundation, Inc. and Subsidiary	Chester River Consolidated Total	Eliminations	SHS consolidated total
Unrestricted revenues, gains and other support:										
Patient service revenue (net of contractual adjustments)	\$ 249,692	7,691	3,480	257	8,012	—	—	56,650	—	325,782
Provision for bad debts	(8,531)	—	56	(126)	(100)	—	—	(2,797)	—	(11,498)
Net patient service revenue	241,161	7,691	3,536	131	7,912	—	—	53,853	—	314,284
Other operating revenue:										
State support	—	—	—	—	—	—	—	—	—	—
Other revenue	4,576	68	—	427	71	—	—	405	—	5,547
Total unrestricted revenue, gains and other support	245,737	7,759	3,536	558	7,983	—	—	54,258	—	319,831
Operating expenses:										
Salaries, wages and benefits	120,913	7,635	3,760	383	5,106	—	—	19,917	—	157,714
Expendable supplies	38,148	751	82	152	827	—	—	6,242	—	46,202
Purchased services	42,398	1,462	606	11	2,735	19,302	—	11,850	—	78,364
Contracted services	11,137	—	—	118	12	—	—	5,782	—	17,049
Depreciation and amortization	17,976	43	76	3	255	—	—	4,352	—	22,705
Interest expense	2,983	—	—	—	6	—	—	152	—	3,141
Total operating expenses	233,555	9,891	4,524	667	8,941	19,302	—	48,295	—	325,175
Operating income (loss)	12,182	(2,132)	(988)	(109)	(958)	(19,302)	—	5,963	—	(5,344)
Nonoperating income and expenses, net:										
Loss on early extinguishment of debt	—	—	—	—	—	—	—	—	—	—
Change in fair value of undesignated interest rate swaps	—	—	—	—	—	—	—	—	—	—
Other nonoperating gains and losses:										
Contributions	25	—	—	—	—	—	151	150	—	326
Equity in net income of joint ventures	(166)	—	—	—	—	—	—	—	—	(166)
Investment income (loss)	5,786	—	—	—	—	—	3,002	586	—	9,374
Change in fair value of investments	5,237	—	—	—	—	—	2,440	1,484	—	9,161
Other nonoperating gains and losses	(3,407)	—	—	—	—	—	(3,302)	(552)	—	(7,261)
Total other nonoperating gains and losses	7,475	—	—	—	—	—	2,291	1,668	—	11,434
Excess (deficiency) of revenues over expenses	\$ 19,657	(2,132)	(988)	(109)	(958)	(19,302)	2,291	7,631	—	6,090

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Operations Information by Division for Chester River Health System, Inc. (CRHS) a subsidiary of Shore Regional Health
Year ended June 30, 2017

(In thousands)

	Chester River Hospital Center	Chester River Manor	UM Chester River Home Care	Chester River Health Foundation	Chester River consolidated total
Unrestricted revenues, gains and other support:					
Patient service revenue (net of contractual allowances)	\$ 54,588	—	2,062	—	56,650
Provision for bad debts	(2,777)	—	(18)	(2)	(2,797)
Net patient service revenue	51,811	—	2,044	(2)	53,853
Other operating revenue:					
State support	—	—	—	—	—
Other revenue	403	—	—	2	405
Total unrestricted revenue, gains and other support	52,214	—	2,044	—	54,258
Operating expenses:					
Salaries, wages and benefits	18,097	—	1,820	—	19,917
Expendable supplies	6,191	—	47	4	6,242
Purchased services	11,488	—	366	(4)	11,850
Contracted services	5,782	—	—	—	5,782
Depreciation and amortization	4,338	—	14	—	4,352
Interest expense	152	—	—	—	152
Total operating expenses	46,048	—	2,247	—	48,295
Operating income	6,166	—	(203)	—	5,963
Nonoperating income and expenses, net:					
Loss on early extinguishment of debt	—	—	—	—	—
Other nonoperating gains and losses:					
Contributions	—	—	—	150	150
Equity in net income of joint ventures	—	—	—	—	—
Investment income	516	—	48	22	586
Change in fair value of investments	1,240	—	116	128	1,484
Other nonoperating gains and losses	(72)	—	—	(480)	(552)
Total other nonoperating gains and losses	1,684	—	164	(180)	1,668
Excess (deficiency) of revenues over expenses	\$ 7,850	—	(39)	(180)	7,631

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Operations Information by Division for Charles Regional Health (Charles Regional)

Year ended June 30, 2017

(In thousands)

	Charles Regional Health, Inc.	Charles Regional Medical Center, Inc.	Charles Regional Urgent Care	Charles Regional Care Partners, Inc. and Subsidiary	Charles Regional Health Foundation, Inc.	Charles Regional Imaging Center	Eliminations	Charles Regional consolidated total
Unrestricted revenues, gains and other support:								
Patient service revenue (net of contractual adjustments)	\$ —	136,289	1,584	—	—	55	—	137,928
Provision for bad debts	—	(6,428)	(32)	—	—	(2)	—	(6,462)
Net patient service revenue	—	129,861	1,552	—	—	53	—	131,466
Other operating revenue:								
State support	239	—	—	—	—	—	—	—
Other revenue	—	507	—	—	—	—	—	746
Total unrestricted revenue, gains and other support	239	130,368	1,552	—	—	53	—	132,212
Operating expenses:								
Salaries, wages and benefits	—	57,397	—	—	—	—	—	57,397
Expendable supplies	—	18,879	90	—	—	51	—	19,020
Purchased services	1,544	27,006	1,941	(1)	—	181	—	30,671
Contracted services	—	6,067	1	—	—	23	—	6,091
Depreciation and amortization	1,767	5,543	123	192	—	137	—	7,762
Interest expense	288	1,887	—	—	—	—	—	2,175
Total operating expenses	3,599	116,779	2,155	191	—	392	—	123,116
Operating income	(3,360)	13,589	(603)	(191)	—	(339)	—	9,096
Nonoperating income and expenses, net:								
Loss on early extinguishment of debt	—	—	—	—	—	—	—	—
Other nonoperating gains and losses:								
Contributions	—	200	—	—	—	—	—	200
Equity in net income of joint ventures	—	48	—	(238)	—	—	238	48
Investment income	63	702	—	—	45	—	—	810
Change in fair value of investments	—	2,268	—	—	271	—	—	2,539
Other nonoperating gains and losses	—	(434)	—	—	(34)	—	(180)	(648)
Total other nonoperating gains and losses	63	2,784	—	(238)	282	—	58	2,949
Excess (deficiency) of revenues over expenses	(3,297)	16,373	(603)	(429)	282	(339)	58	12,045

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Operations Information by Division for University of Maryland St. Joseph Health System (SJHS)

Year ended June 30, 2017

(In thousands)

	St. Joseph Medical Center	St. Joseph Medical Group	St. Joseph Properties	St. Joseph Orthopaedics	O'Dea Medical Arts	St. Joseph Foundation	UM Regional Supplier Svcs	UM Regional Prof Svcs	Eliminations	St. Joseph consolidated total
Unrestricted revenues, gains and other support:										
Patient service revenue (net of contractual adjustments)	\$ 370,211	34,177	—	24,281	—	—	2,004	3,642	—	434,315
Provision for bad debts	(10,577)	(1,562)	—	(1,464)	—	—	(43)	—	—	(13,646)
Net patient service revenue	359,634	32,615	—	22,817	—	—	1,961	3,642	—	420,669
Other operating revenue:										
State support	—	—	—	—	—	—	—	—	—	—
Other revenue	3,231	9,052	1,600	—	2,666	—	—	115	(11,914)	4,750
Total unrestricted revenue, gains and other support	362,865	41,667	1,600	22,817	2,666	—	1,961	3,757	(11,914)	425,419
Operating expenses:										
Salaries, wages and benefits	135,718	43,306	—	15,174	—	—	1,179	2,649	—	198,026
Expendable supplies	80,461	1,147	—	9	—	—	820	70	—	82,507
Purchased services	77,393	12,747	2,420	11,427	1,336	—	575	461	(3,139)	103,220
Contracted services	16,946	70	—	—	—	—	—	—	(8,775)	8,241
Depreciation and amortization	18,955	146	32	40	475	—	47	21	—	19,716
Interest expense	9,620	—	—	—	414	—	—	—	—	10,034
Total operating expenses	339,093	57,416	2,452	26,650	2,225	—	2,621	3,201	(11,914)	421,744
Operating income (loss)	23,772	(15,749)	(852)	(3,833)	441	—	(660)	556	—	3,675
Nonoperating income and expenses, net:										
Loss on early extinguishment of debt	—	—	—	—	—	—	—	—	—	—
Other nonoperating gains and losses:										
Contributions	—	—	—	—	—	279	—	—	—	279
Equity in net income of joint ventures	834	—	—	—	—	—	—	—	—	834
Investment income	—	—	—	—	—	360	—	—	—	360
Change in fair value of investments	—	—	—	—	—	962	—	—	—	962
Other nonoperating gains and losses	(4,040)	5	—	—	—	(1,227)	—	—	—	(5,262)
Total other nonoperating gains and losses	(3,206)	5	—	—	—	374	—	—	—	(2,827)
Excess (deficiency) of revenues over expenses	\$ 20,566	(15,744)	(852)	(3,833)	441	374	(660)	556	—	848

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Operations Information by Division for Upper Chesapeake Health System (UCHS)

Year ended June 30, 2017
(In thousands)

	Upper Chesapeake Medical Center	Harford Memorial Hospital	UCHS Properties	Health Ventures	Medical Services	Residential Hospice House	Upper Chesapeake Health Foundation	Upper Chesapeake Health System	Hospice of Harford County	Upper Chesapeake Insurance Co.	Upper Chesapeake Land Trust	Eliminations	Upper Chesapeake consolidated total
Unrestricted revenues, gains and other support:													
Patient service revenue (net of contractual adjustments)	\$ 306,683	94,328	—	—	50,918	347	—	—	—	—	—	—	452,276
Provision for bad debts	(19,849)	(5,207)	—	—	(1,361)	(38)	—	—	—	—	—	—	(19,655)
Net patient service revenue	286,834	89,121	—	—	49,557	309	—	—	—	—	—	—	432,621
Other operating revenue:													
State support	—	—	—	—	—	—	—	—	—	—	—	—	—
Other revenue	3,937	1,162	—	(321)	6,342	400	—	16,067	—	671	—	(27,987)	271
Total unrestricted revenue, gains and other support	300,771	90,283	—	(321)	55,899	709	—	16,067	—	671	—	(27,987)	432,621
Operating expenses:													
Salaries, wages and benefits	140,964	48,855	—	—	43,151	798	—	11,202	—	—	—	—	244,970
Expendable supplies	67,028	8,246	—	—	7,803	49	—	225	—	—	—	—	83,351
Purchased services	42,989	18,156	305	105	12,685	132	—	3,994	—	682	13	(20,458)	58,623
Contracted services	10,016	3,902	—	—	5,774	—	—	81	—	—	—	(6,520)	13,263
Depreciation and amortization	16,311	4,518	—	—	506	271	—	531	—	—	—	—	22,137
Interest expense	6,901	1,249	—	—	—	—	—	—	—	—	—	—	8,150
Total operating expenses	284,219	84,928	305	105	69,929	1,250	—	16,033	—	682	13	(26,978)	430,484
Operating income (loss)	16,552	5,357	(305)	(426)	(14,030)	(541)	—	34	—	(11)	(13)	(1,009)	5,608
Nonoperating income and expenses, net:													
Loss on early extinguishment of debt	—	—	—	—	—	—	—	—	—	—	—	—	—
Change in fair value of undesignated interest rate swaps	—	—	—	—	—	—	—	—	—	—	—	—	—
Other nonoperating gains and losses:													
Contributions	—	—	—	—	—	—	—	—	—	—	—	—	—
Equity in net income of joint ventures	—	—	—	217	—	—	—	—	—	—	—	—	228
Investment income	2,889	2,409	—	—	—	53	—	—	—	11	—	—	217
Change in fair value of investments	6,995	5,733	—	—	—	(4)	—	—	—	—	—	—	7,607
Other nonoperating gains and losses	(2,225)	—	—	—	—	—	—	—	—	—	—	—	12,813
Total other nonoperating gains and losses	7,659	8,142	—	217	—	49	—	—	—	11	—	—	18,640
Excess (deficiency) of revenues over expenses	\$ 24,211	\$ 13,489	(305)	(209)	(14,030)	(482)	—	34	—	(11)	(13)	(1,009)	\$ 24,248

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES**

Consolidating Operations Information by Division for University of Maryland Health Plans
Year ended June 30, 2017
(In thousands)

	UM Health Ventures	UM Health Plans	Eliminations	UM Health Plans consolidated total
Unrestricted revenues, gains and other support:				
Patient service revenue (net of contractual adjustments)	\$ —	—	—	—
Provision for bad debts	—	—	—	—
Net patient service revenue	—	—	—	—
Other operating revenue:				
State support	—	—	—	—
Premium revenue	(4,411)	272,471	—	268,060
Other revenue	—	—	—	—
Total unrestricted revenue, gains and other support	<u>(4,411)</u>	<u>272,471</u>	<u>—</u>	<u>268,060</u>
Operating expenses:				
Salaries, wages and benefits	220	13,634	—	13,854
Expendable supplies	—	—	—	—
Purchased services	37	16,586	—	16,623
Medical Claims Expense	—	252,118	—	252,118
Contracted services	—	—	—	—
Depreciation and amortization	—	2,278	—	2,278
Interest expense	1,304	—	—	1,304
Total operating expenses	<u>1,561</u>	<u>284,616</u>	<u>—</u>	<u>286,177</u>
Operating income (loss)	<u>(5,972)</u>	<u>(12,145)</u>	<u>—</u>	<u>(18,117)</u>
Nonoperating income and expenses, net:				
Loss on early extinguishment of debt	—	—	—	—
Change in fair value of undesignated interest rate swaps	—	—	—	—
Other nonoperating gains and losses:				
Contributions	—	—	—	—
Equity in net income of joint ventures	—	—	—	—
Investment income	—	182	—	182
Change in fair value of investments	—	—	—	—
Other nonoperating gains and losses	—	(2,339)	—	(2,339)
Total other nonoperating gains and losses	<u>—</u>	<u>(2,157)</u>	<u>—</u>	<u>(2,157)</u>
Excess (deficiency) of revenues over expenses	<u>\$ (5,972)</u>	<u>(14,302)</u>	<u>—</u>	<u>(20,274)</u>

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Consolidating Operations Information by Division
Year ended June 30, 2016
(In thousands)

	University of Maryland Medical Center & Affiliates	Rehabilitation & Chronic Disease Institutes	Midtown	Baltimore Washington Medical System	Shore Regional	Charles Regional	St. Joseph Health	UCHS	UM Health Plans	UMMS Foundation	Community Med. Group	ECARE	Eliminations	Consolidated total
Unrestricted revenues, gains and other support:														
Patient Service Revenue (net of contractual adjustments)	\$ 1,428,329	108,436	208,673	419,188	318,917	133,783	425,006	436,284	—	—	84,007	—	(852)	3,544,050
Provision for bad debts	(64,664)	(7,015)	(18,354)	(35,972)	(15,070)	(5,148)	(16,131)	(14,849)	—	—	—	—	—	(176,198)
Net patient service revenue	1,364,665	101,420	191,219	382,196	303,847	128,637	409,275	421,438	—	—	84,007	—	(852)	3,367,852
Other operating revenue:														
State support	3,200	—	—	—	—	—	—	—	140,858	—	—	—	—	3,200
Premium Revenue	121,601	5,719	2,970	5,507	3,240	666	6,539	3,364	—	—	49,525	2,975	(45,470)	140,858
Other revenue	1,488,466	107,139	194,189	397,703	308,087	129,303	416,114	424,802	140,961	—	113,532	2,975	(46,322)	156,339
Total unrestricted revenue, gains and other support														3,569,949
Operating expenses:														
Salaries, wages and benefits	725,096	50,763	89,089	179,444	139,771	59,728	195,905	221,243	14,358	—	77,460	—	—	1,751,856
Depreciation	343,281	14,096	23,208	61,958	40,614	17,075	81,920	81,781	—	—	11,087	—	—	674,994
Expendable supplies	139,443	23,430	45,671	91,785	77,612	29,432	97,257	56,282	137,240	—	24,801	4,351	(46,322)	680,062
Purchased services	130,634	9,126	20,881	9,469	13,941	5,666	7,437	15,309	—	—	4,679	—	—	216,562
Contracted services	91,131	5,675	12,515	24,616	19,979	6,066	17,598	19,893	1,663	—	884	654	—	200,764
Depreciation and amortization	23,923	786	1,232	6,156	3,320	2,143	10,110	8,590	1,047	—	—	187	—	57,464
Interest expense	1,452,488	103,855	192,593	373,428	295,237	116,520	410,127	403,088	154,309	—	119,111	5,288	(46,322)	3,981,702
Total operating expenses	36,978	3,293	1,596	14,275	13,850	10,783	5,987	21,734	(13,347)	—	(5,679)	(2,313)	—	87,247
Operating income (loss)	(78,429)	—	—	—	—	—	—	—	—	—	—	—	—	(78,429)
Nonoperating income and expenses, net:														
Loss on early extinguishment of debt	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Change in fair value of designated interest rate swaps	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Other nonoperating gains and losses:														
Contributions	34,275	—	—	—	787	—	466	—	—	2,526	—	—	—	3,769
St. Joseph escrow settlement	(1,629)	—	—	—	(178)	470	664	375	—	—	—	—	—	34,275
Equity in net income of joint ventures	10,642	636	38	2,343	6,153	316	1,445	4,409	148	281	—	—	—	(298)
Investment income	(21,918)	(1,300)	23	(4,770)	(10,540)	(964)	(429)	4,446	—	(989)	—	—	—	21,111
Change in fair value of investments	(10,392)	(390)	(605)	(3,287)	(3,077)	(675)	(5,246)	(3,384)	(1,614)	(2,353)	—	—	—	(36,443)
Other nonoperating gains and losses	10,978	(1,057)	(544)	(5,724)	(6,855)	(653)	(4,410)	1,846	(1,498)	(534)	—	—	—	(31,033)
Total other nonoperating gains and losses	(30,473)	2,226	1,052	8,551	6,985	9,930	1,577	23,990	(14,813)	(534)	(5,679)	(2,313)	—	(8,619)
Excess (deficiency) of revenues over expenses														199

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Combining Balance Sheet Information – Obligated Group

June 30, 2017
(In thousands)

Assets	University of Maryland Medical Center	Rehabilitation & Orthopaedic Institute	University of Maryland Mifflin Campus	Baltimore Washington Medical Center, Inc.	Shore Health System, Inc.	Chester River Medical Center	Charles Regional Medical Center	St. Joseph Medical Center	Upper Chesapeake Hospitals	UMMS Foundation	Eliminations	Obligated group total
Current assets:												
Cash and cash equivalents	\$ 328,162	(83)	2,970	18,724	8,955	(1,901)	8,548	(1,201)	54,280	—	—	418,454
Assets limited as to use, current portion	46,797	—	432	1,228	572	242	342	1,327	—	—	—	50,940
Accounts receivable:												
Patient accounts receivable, less allowance for doubtful accounts of \$168,977	173,649	11,530	14,012	41,501	22,473	2,208	8,398	37,685	39,965	—	—	351,419
Other	283,680	576	30,964	1,408	2,682	13,308	4,586	20,341	12,094	—	(125,283)	244,366
Inventories	28,559	1,106	3,071	6,131	3,892	696	1,391	5,435	9,702	—	—	58,963
Prepaid expenses and other current assets	16,035	21,924	499	1,138	1,476	20	784	1,026	4,106	1,500	—	48,508
Total current assets	876,882	35,053	51,948	70,130	40,060	14,573	24,047	64,613	120,147	1,500	(125,283)	1,173,670
Investments	232,394	29,013	3	136,194	83,553	12,230	31,145	—	189,966	—	—	714,498
Assets limited as to use, less current portion:												
Investments held for collateral	81,987	—	3,700	8,000	—	—	—	—	28,959	—	—	122,646
Debt service funds	10,438	—	—	—	—	—	—	—	—	—	—	10,438
Construction funds	46,264	14,203	8,081	10,051	5,432	4,538	10,651	8,270	—	—	—	107,490
Board designated and escrow funds	—	—	—	—	25,000	5,000	—	—	—	12,548	—	42,548
Self-insurance trust funds	72,828	—	16,776	23,028	25,492	7,327	6,707	7,891	—	—	—	160,049
Funds restricted by donor	—	—	1,116	—	5,029	105	—	—	—	25,364	—	31,604
Economic interests in the net assets of related organizations	197,124	31,446	442	9,222	78,558	6,270	5,179	9,503	—	—	(69,790)	277,954
Property and equipment, net	408,641	45,649	30,115	50,301	139,511	23,240	22,537	25,664	28,959	37,902	(69,790)	752,729
Investments in joint ventures and other assets	907,068	45,924	99,343	243,492	142,390	25,257	75,087	198,818	246,245	—	—	1,983,614
	676,447	—	6,567	17,672	9,822	2,183	6,976	25,627	228,151	10,039	(660,528)	322,956
Total assets	\$ 3,101,432	155,639	187,976	517,789	415,326	77,493	159,792	314,722	813,468	49,441	(845,601)	4,947,467

* Includes both Upper Chesapeake Medical Center and Harford Memorial Hospital

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Combining Balance Sheet Information – Obligated Group

June 30, 2017
(In thousands)

Liabilities and Net Assets	University of Maryland Medical Center	Rehabilitation & Orthopaedic Institute	University of Maryland Midtown Campus	Baltimore Washington Medical Center, Inc.	Shore Health System, Inc.	Chester River Medical Center	Charles Regional Medical Center	St. Joseph Medical Center	Upper Chesapeake Hospitals	UMMS Foundation	Eliminations	Obligated group total
Current liabilities:												
Trade accounts payable	\$ 140,720	9,220	17,046	22,259	17,471	2,893	8,268	25,140	15,461	154	—	258,632
Accrued payroll and benefits	108,479	5,384	10,144	18,847	15,175	3,007	4,206	20,743	25,269	—	—	211,264
Advances from third-party payors	79,155	3,568	10,706	9,951	5,618	737	2,593	11,089	8,413	—	—	131,830
Short-term financing	—	—	—	—	—	—	—	—	—	—	—	—
Lines of credit	125,000	1,040	—	31,343	23,406	1,102	1,047	2,950	35,111	—	—	125,000
Other current liabilities	149,408	—	—	—	—	—	—	—	—	—	—	126,963
Long-term debt subject to short-term remarketing arrangements	28,440	505	782	3,962	2,705	104	2,337	6,260	4,832	—	—	28,440
Current portion of long-term debt	13,271	—	—	—	—	—	—	—	—	—	—	34,758
Total current liabilities	644,473	19,717	45,517	86,362	64,375	7,843	18,451	66,182	89,086	154	(125,283)	916,877
Long-term debt, less current portion	718,215	20,486	31,725	161,116	81,081	4,308	52,457	229,474	196,474	—	—	1,495,336
Other long-term liabilities	123,107	144	21,226	36,049	12,314	5,495	15,398	25,628	23,862	—	—	263,043
Interest rate swap liabilities	194,524	—	—	—	—	—	—	—	—	—	—	194,524
Total liabilities	1,680,319	40,347	98,468	283,527	157,830	17,606	86,306	321,284	309,222	154	(125,283)	2,869,780
Net assets:												
Unrestricted	1,200,580	83,846	87,950	225,040	222,367	55,913	73,393	(6,563)	336,018	17,777	(511,275)	1,785,046
Temporarily restricted	218,844	31,446	1,556	9,222	20,708	2,668	93	1	168,228	11,404	(207,767)	256,406
Permanently restricted	1,689	—	—	—	14,421	1,296	—	—	—	20,106	(1,276)	36,236
Total net assets	1,421,113	115,292	89,508	234,262	257,496	59,877	73,486	(6,562)	504,246	49,287	(720,318)	2,077,687
Total liabilities and net assets	\$ 3,101,432	155,639	187,976	517,789	415,326	77,483	159,792	314,722	813,468	49,441	(845,601)	4,947,467

* Includes both Upper Chesapeake Medical Center and Harford Memorial Hospital

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Combining Balance Sheet Information – Obligated Group

June 30, 2016
(In thousands)

Assets	University of Maryland Medical Center	Rehabilitation & Orthopaedic Institute	University of Maryland Mifflin Campus	Baltimore Washington Medical Center, Inc.	Shore Health System, Inc.	Chester River Medical Center	Charles Regional Medical Center	St. Joseph Medical Center	Upper Chesapeake Hospitals	UMMS Foundation	Eliminations	Obligated group total
Current assets:												
Cash and cash equivalents	\$ 383,678	6,218	11,362	27,186	14,619	5,214	11,285	1,443	49,052	—	—	510,057
Assets limited as to use, current portion	44,007	—	528	1,183	627	233	404	960	—	—	—	47,942
Accounts receivable:												
Patient accounts receivable, less allowance for doubtful accounts of \$174,267	168,652	9,849	15,268	29,646	12,830	3,928	7,390	30,765	30,778	—	—	309,106
Other	178,002	333	14,293	1,926	6,296	2,964	976	12,345	—	—	(84,596)	132,539
Inventories	28,187	1,072	2,860	6,100	4,077	689	1,467	5,337	8,985	—	—	59,064
Prepaid expenses and other current assets	12,789	128	319	1,261	1,429	63	478	968	3,265	1,500	—	22,200
Total current assets	815,315	17,600	44,630	67,352	39,878	13,101	22,020	52,018	92,080	1,500	(84,596)	1,080,898
Investments	195,252	25,304	—	121,768	67,312	10,461	27,923	—	171,865	—	—	619,885
Assets limited as to use, less current portion:												
Investments held for collateral	125,487	—	3,700	8,000	—	—	—	—	40,811	—	—	177,998
Debt service funds	22,290	—	—	—	234	—	—	—	—	—	—	22,290
Construction funds	335	10,360	5,259	4,995	25,000	4,538	10,449	5,816	—	—	—	41,988
Board designated and escrow funds	—	—	—	—	22,603	5,000	—	—	—	17,950	—	47,950
Self-insurance trust funds	53,064	—	16,337	23,205	22,603	6,051	4,820	10,107	—	—	—	136,187
Funds restricted by donor	—	—	1,113	—	4,683	105	—	—	—	23,413	—	29,314
Economic interests in the net assets of related organizations	197,438	30,838	437	7,960	78,090	5,196	4,898	9,503	—	—	(68,913)	275,447
Property and equipment, net	398,614	41,198	26,846	44,160	130,610	20,880	20,167	25,426	40,811	41,363	(58,913)	731,172
Investments in joint ventures and other assets	905,247	48,190	97,302	241,592	145,237	27,736	74,373	197,090	250,348	—	—	1,987,115
	683,709	—	7,805	18,703	10,395	2,077	6,985	14,207	225,127	6,561	(660,528)	315,041
Total assets	\$ 2,998,137	132,292	176,583	493,575	393,432	74,265	151,468	288,741	780,231	49,424	(804,037)	4,734,111

* Includes both Upper Chesapeake Medical Center and Harford Memorial Hospital

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Combining Balance Sheet Information - Obligated Group

June 30, 2016
(In thousands)

Liabilities and Net Assets	University of Maryland Medical Center	Rehabilitation & Orthopaedic Institute	University of Maryland Midtown Campus	Baltimore Washington Medical Center, Inc.	Shore Health System, Inc.	Chester River Medical Center	Charles Regional Medical Center	St. Joseph Medical Center	Upper Chesapeake Hospitals*	UMMS Foundation	Eliminations	Obligated group total
Current liabilities:												
Trade accounts payable	\$ 126,770	7,949	14,432	21,886	13,688	3,546	8,996	27,488	13,987	14	—	238,766
Accrued payroll and benefits	119,166	5,076	12,501	23,101	18,990	2,694	3,944	23,338	23,995	—	—	232,806
Advances from third-party payors	72,546	2,910	9,660	9,667	5,946	778	3,735	10,633	8,777	—	—	124,632
Short-term financing	180,000	—	—	—	—	—	—	—	—	—	—	180,000
Lines of credit	150,000	—	—	—	—	—	—	—	—	—	—	150,000
Other current liabilities	86,475	(13,954)	5,676	37,506	2,147	3,873	3,338	2,984	41,360	—	(84,596)	84,809
Long-term debt subject to short-term remarketing arrangements	32,515	—	—	—	—	—	—	—	—	—	—	32,515
Current portion of long-term debt	11,846	465	719	3,645	3,087	96	2,207	5,159	4,445	—	—	31,669
Total current liabilities	779,318	2,446	42,988	95,805	43,658	10,987	22,220	69,602	92,564	14	(84,596)	1,075,206
Long-term debt, less current portion	566,363	20,991	32,654	165,078	63,786	4,412	54,797	233,727	201,307	—	—	1,363,115
Other long-term liabilities	124,114	144	29,724	46,874	12,696	10,009	16,918	15,652	25,648	—	—	281,779
Interest rate swap liabilities	273,037	—	—	—	—	—	—	—	—	—	—	273,037
Total liabilities	1,742,832	23,581	105,366	307,757	140,340	25,408	93,935	318,981	319,519	14	(84,596)	2,993,137
Net assets:												
Unrestricted	1,035,724	77,873	69,667	177,858	216,600	46,082	57,440	(30,241)	293,810	22,599	(511,275)	1,456,137
Temporarily restricted	217,862	30,838	1,550	7,960	22,283	1,487	93	1	166,902	7,594	(206,860)	249,710
Permanently restricted	1,689	—	—	—	14,209	1,288	—	—	—	19,217	(1,276)	35,127
Total net assets	1,255,305	108,711	71,217	185,818	253,092	48,857	57,533	(30,240)	460,712	49,410	(719,441)	1,740,974
Total liabilities and net assets	\$ 2,998,137	132,292	176,583	493,575	393,432	74,265	151,468	288,741	780,231	49,424	(804,037)	4,734,111

* Includes both Upper Chesapeake Medical Center and Harford Memorial Hospital

See accompanying independent auditors' report.
Unrestricted

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Combining Operations and Changes in Net Assets Information - Obligated Group

Year ended June 30, 2017

(in thousands)

	University of Maryland Medical Center	Rehabilitation & Orthopaedic Institute	University of Maryland Midtown Campus	Baltimore Washington Medical Center	Memorial Hospital	Shore Health System Dorchester General	OAC	Subtotal	Chester River Hospital Center	Charles Regional Medical Center	St. Joseph Medical Center	Upper Chesapeake Hospitals*	UMMS Foundation	Eliminations	Obligated total
Unrestricted revenues, gains and other support:															
Patient service revenue (net of contractual adjustments)	\$ 1,481,115	114,438	224,909	362,861	196,566	46,354	5,772	249,692	54,588	136,289	370,211	401,011	—	(1,033)	3,414,181
Provision for bad debts	(73,814)	(7,188)	(19,757)	(19,775)	(6,861)	(2,044)	(626)	(8,531)	(2,777)	(6,428)	(10,577)	(15,056)	—	—	(163,903)
Net patient service revenue	1,407,301	107,250	205,152	363,086	192,705	43,310	5,146	241,161	51,811	129,861	359,634	385,955	—	(1,033)	3,250,278
Other operating revenue:															
State support	18,200	—	—	—	—	—	—	—	—	—	—	—	—	—	18,200
Other revenue	103,239	2,583	10,221	3,681	4,230	335	11	4,576	403	507	3,231	5,939	—	—	133,540
Total unrestricted revenue, gains and other support	1,528,740	109,833	215,373	366,867	196,935	43,645	5,157	245,737	52,214	130,368	362,865	391,054	—	(1,033)	3,402,018
Operating expenses:															
Salaries, wages, and benefits	745,926	51,275	92,820	165,110	91,466	25,767	3,680	120,913	18,097	57,397	135,718	189,819	—	—	1,577,075
Expendable supplies	353,848	15,357	29,853	60,895	34,202	3,441	505	38,148	5,191	18,879	80,461	75,274	—	—	678,906
Purchased services	115,723	23,315	44,827	66,602	33,965	7,372	1,061	42,388	11,488	27,006	77,393	61,155	—	(1,033)	468,874
Contracted services	134,767	8,867	23,146	9,560	7,254	2,377	906	11,137	5,782	6,067	16,946	13,918	—	—	230,190
Depreciation and amortization	95,665	6,535	12,464	26,386	14,137	3,192	647	17,976	4,338	5,543	18,955	20,829	—	—	208,691
Interest expense	24,165	722	1,116	5,657	2,480	160	343	2,883	152	1,867	9,620	8,150	—	—	54,452
Total operating expenses	1,470,094	106,071	204,226	334,210	183,504	42,909	7,142	233,655	46,048	116,779	339,093	369,145	—	(1,033)	3,218,188
Operating income (loss)	58,646	3,762	11,147	32,657	13,431	736	(1,985)	12,182	6,166	13,589	23,772	21,909	—	—	183,830
Nonoperating income and expenses, net:															
Loss on early extinguishment of debt	(26,427)	—	—	—	—	—	—	—	—	—	—	—	—	—	(26,427)
Change in fair value of undesignated interest rate swaps	76,797	—	—	—	—	—	—	—	—	—	—	—	—	—	76,797
Other nonoperating gains and losses:															
Contributions	—	—	—	—	25	—	—	25	—	200	—	—	4,392	—	4,617
Equity in net income of joint ventures	630	1,106	102	(115)	(126)	(35)	(5)	(166)	—	48	834	—	—	—	1,231
Investment income	10,454	2,607	—	4,501	5,786	—	—	5,786	516	702	—	5,298	1,000	—	29,465
Change in fair value of investments	13,983	—	—	10,139	5,237	—	—	5,237	1,240	2,268	—	12,728	1,971	—	50,173
Other nonoperating gains and losses	(10,981)	(363)	(654)	(2,554)	(2,589)	(716)	(102)	(3,407)	(72)	(454)	(4,040)	(2,225)	—	—	(30,295)
Total other nonoperating gains and losses	14,086	3,350	(462)	11,671	8,333	(751)	(107)	7,475	1,684	2,784	(3,206)	15,801	2,007	—	55,190
Excess (deficiency) of revenues over expenses	123,102	7,112	10,665	44,328	21,764	(15)	(2,092)	19,657	7,850	16,373	20,566	37,710	2,007	—	289,390
Net assets released from restrictions used for purchase of property and equipment	21,500	—	1,529	—	7,692	—	—	7,692	423	—	2,063	—	—	—	33,207
Change in economic and beneficial interest in the net assets of related organizations	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Change in net assets of joint ventures	397	—	—	—	1,304	—	—	1,304	—	—	—	—	—	—	1,304
Capital transfers (to) from affiliates	18,280	(1,137)	(249)	(3,454)	(22,886)	—	—	(22,886)	(180)	(1,121)	1,269	(15,330)	(6,833)	—	(31,641)
Amortization of accumulated loss of discontinued designated interest rate swap	1,794	—	—	—	—	—	—	—	—	—	—	—	—	—	1,794
Change in funded status of defined benefit pension plans	—	—	4,570	6,308	—	—	—	—	1,738	705	—	21,032	—	—	34,353
Asset reclassifications at request of donor	(217)	(2)	1,748	—	—	—	—	—	—	(4)	(220)	(58)	—	—	(1,326)
Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—	1,251
Increase (decrease) in unrestricted net assets	\$ 164,856	5,973	18,283	47,182	7,874	(15)	(2,092)	5,767	9,831	15,953	23,678	42,028	(4,822)	—	328,729

* Includes both Upper Chesapeake Medical Center and Herford Memorial Hospital

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION
AND SUBSIDIARIES

Combining Operations and Changes in Net Assets Information — Obligated Group
Year ended June 30, 2016
(in thousands)

	University of Maryland Medical Center	Rehabilitation & Orthopaedic Institute	University of Maryland Midtown Campus	Baltimore Washington Medical Center	Memorial Hospital	Shore Health System Dorchester General	OAC	Subtotal	Chester River Hospital Center	Charles Regional Medical Center	St. Joseph Medical Center	Upper Chesapeake Hospitals*	UMMS Foundation	Eliminations	Obligated total
Unrestricted revenues, gains and other support:															
Patient service revenue (net of contractual adjustments)	\$ 1,427,659	107,692	208,590	375,219	196,846	46,056	5,646	248,548	56,080	132,762	361,730	367,529	—	(852)	3,304,957
Provision for bad debts	(64,713)	(6,948)	(17,595)	(17,584)	(7,230)	(2,101)	(695)	(10,026)	(2,774)	(4,903)	(13,109)	(12,593)	—	—	(150,246)
Net patient service revenue	1,362,946	100,744	190,994	357,635	189,616	43,955	4,951	238,522	53,306	127,859	348,621	374,936	—	(852)	3,154,711
Other operating revenue:															
State support	3,200	—	—	—	—	—	—	—	—	—	—	—	—	—	3,200
Other revenue	119,197	5,719	1,990	3,595	2,425	327	6	2,758	255	451	5,196	5,720	—	(441)	144,441
Total unrestricted revenue, gains and other support	1,485,343	106,463	192,984	361,231	192,041	44,282	4,957	241,280	53,561	128,310	353,817	380,656	—	(1,293)	3,302,352
Operating expenses:															
Salaries, wages, and benefits	723,438	50,054	89,088	162,722	86,401	22,826	3,207	112,434	18,011	58,728	134,867	172,601	—	—	1,521,943
Expendable supplies	342,951	14,078	23,206	61,531	30,320	3,255	609	34,184	5,464	16,976	80,224	74,195	—	—	652,809
Purchased services	134,423	23,244	44,630	67,989	32,420	8,074	731	41,225	15,571	26,247	70,455	56,981	—	(1,293)	479,472
Contracted services	130,634	9,126	20,881	9,469	5,388	2,285	896	8,569	5,435	5,086	15,382	13,010	—	—	217,592
Depreciation and amortization	90,697	5,874	12,273	23,109	11,965	2,784	913	15,662	3,971	4,652	16,877	18,432	—	—	191,347
Interest expense	23,559	766	1,185	5,003	2,484	195	515	3,154	160	1,874	9,685	8,560	—	—	54,966
Total operating expenses	1,445,702	102,942	191,263	330,623	168,978	39,379	6,871	215,228	48,612	113,563	327,490	343,799	—	(1,293)	3,118,129
Operating income (loss)	39,641	3,521	1,721	30,608	23,063	4,903	(1,914)	26,052	4,949	14,747	26,327	36,857	—	—	184,223
Nonoperating income and expenses, net:															
Loss on early extinguishment of debt	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Change in fair value of undesignated interest rate swaps	(76,429)	—	—	—	—	—	—	—	—	—	—	—	—	—	(76,429)
Other nonoperating gains and losses:															
Contributions	—	—	—	—	71	—	—	71	333	—	—	—	2,526	—	2,930
St. Joseph escrow settlement	34,275	—	—	—	(136)	(37)	(5)	(178)	—	202	664	—	—	—	34,275
Equity in net income of joint ventures	(4,305)	—	—	—	3,716	(37)	(6)	(178)	—	206	—	—	—	—	(3,617)
Investment income	10,642	636	38	2,343	3,716	(382)	—	3,716	57	206	628	281	—	—	18,547
Change in fair value of investments	(21,918)	(1,303)	23	(4,770)	(6,261)	—	—	(6,261)	(382)	(645)	(4,165)	(3,736)	—	—	(32,066)
Other nonoperating gains and losses	(10,592)	(390)	(605)	(3,064)	(1,111)	(287)	(39)	(4,537)	(411)	(740)	(4,165)	(2,353)	—	—	(27,484)
Total other nonoperating gains and losses	8,112	(1,057)	(544)	(5,491)	(3,721)	(324)	(44)	(4,089)	(403)	(1,167)	(3,502)	1,280	—	—	(7,415)
Excess (deficiency) of revenues over expenses	(30,676)	2,464	1,177	24,917	19,342	4,579	(1,958)	21,963	4,546	13,560	22,825	38,137	(534)	—	98,379
Net assets released from restrictions used for purchase of property and equipment	4,364	—	87	—	1,466	—	—	1,466	564	1,150	1,768	—	—	—	9,399
Change in unrealized gains on investments	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Change in economic and beneficial interest in the net assets of organizations	—	—	—	—	(1,843)	—	—	(1,843)	(561)	133	—	—	—	—	(2,271)
Change in ownership interest of joint ventures	498	—	—	—	—	—	—	—	—	—	—	—	—	—	498
Capital transfers (to) from affiliate	(16,212)	1,100	400	(3,200)	(11,285)	—	—	(11,285)	—	—	(2,800)	12,331	(2,250)	—	(24,416)
Amortization of accumulated loss of discontinued designated interest rate swap	1,716	—	—	(6,225)	—	—	—	—	(413)	(3,697)	—	—	—	—	1,716
Change in funded status of defined benefit pension plans	—	—	(8,419)	—	—	—	—	—	—	—	—	8,111	—	—	(10,643)
Asset reclassifications at request of donor	—	—	—	—	—	—	—	—	—	—	—	—	—	—	(947)
Other	(233)	8	(14)	500	(1)	—	—	(1)	(1)	2	225	(605)	(6)	—	(25)
Increase (decrease) in unrestricted net assets	(40,543)	3,572	(6,769)	15,992	7,679	4,579	(1,958)	10,300	4,135	11,148	22,018	58,074	(3,737)	(2,500)	71,690

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