



Ruby Potter -MDH- <ruby.potter@maryland.gov>

## Fwd: Additional Questions Regarding the CON Application

1 message

**Eric Baker -MDH-** <eric.baker@maryland.gov>  
To: Ruby Potter -MDH- <ruby.potter@maryland.gov>

Wed, Nov 30, 2022 at 2:33 PM

Ruby-  
This email needs to be included in the record for Pascal.  
Thank you,



**Eric N. Baker**

**Program Manager**

4160 Patterson Avenue	<b>Office:</b> 410-764-3324
Baltimore, MD 21215	<b>Direct:</b> 410-476-3460
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From: **Eric Baker -MDH-** <eric.baker@maryland.gov>  
Date: Fri, Nov 4, 2022 at 4:48 PM  
Subject: Additional Questions Regarding the CON Application  
To: Katherine Bonincontri <katherine.bonincontri@pascalcsi.org>, Pascal Management <pascalmanagement@pascalcsi.org>  
Cc: Wynee Hawk -MDH- <wynee.hawk1@maryland.gov>, Alexa Bertinelli -MDH- <alexa.bertinelli@maryland.gov>, Caitlin Tepe -MDH- <caitlin.tepe@maryland.gov>, Moira Lawson -MDH- <moira.lawson1@maryland.gov>

Commission staff has reviewed the latest completeness response (submitted October 30, 2022) and needs more detailed information on the following items:

1. Question 2.a. (page 6) Please provide the average occupancy rate and the average daily census over the past 3 months at PASCAL. The October 30th response did not answer this question.
2. Update Tables C, D and E with the two most recent years of actual information and the current year projected.
3. Table G needs to be reviewed thoroughly for accuracy in each row and subtotal. Examples of identified inaccuracies:
  1. Current year total cost (column 1\*column 2).
  2. Projected changes total cost (column 4\*column5).
  3. Total FTE count at project end (e.g., direct care 18 and 14 = 32, not 30 FTEs).

4. Total costs for each row.
5. Explain how benefits are calculated and included in the table. This is usually a percentage of total salary.

4. Based on the revised tables provided in this response, provide an update in the response for the viability of the proposal. Ensure the corrected salary and benefit information is entered on the revenue and expense tables.

5. Provide more details on the SOR grant. Will it be renewed, if not, are there alternative revenue sources? How will any funding shortfall be accounted for in the future? Describe what, if any, impact this may have on viability.

6. If Pascal is required to pay Optum the disputed \$750,0000 in overpaid claims, will that affect the future viability of this project? Please provide a detailed explanation.

Please submit your response within five business days from receipt of this email.

Thank you,



**Eric N. Baker**

**Program Manager**

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