On February 6, 2009, letters of intent were filed by Jere Stocks, President, on behalf of Washington Adventist Hospital ("WAH"), and William G. Robertson, President and CEO of Adventist, on behalf of Washington Adventist Hospital, Inc. ("WAHI"), to construct a new replacement 292-bed hospital in the Calverton/White Oak section of Silver Spring, Maryland, to be known as WAHI, consisting of 227 MSGA, 25 obstetric, and 40 psychiatric beds. On February 9, 2009, Ruby Potter acknowledged this intent. She also indicated that the submission date for Certificate of Need applications was April 10, 2009 and the Pre-Application Conference had been scheduled for February 18, 2009. (Docket Item ["DI"] #1)

On February 18, 2009, a pre-application conference was held in the Montgomery County Comparative Review. Those in attendance included representatives from Adventist HealthCare, Inc., Holy Cross Hospital, Montgomery General Hospital, MedStar Health, Office of the Attorney General, and Commission staff. (DI #2)

On April 10, 2009 William G. Robertson, President and CEO of Adventist filed a modified Letter of Intent. The Project involves the relocation and construction of a 288-bed hospital replacement facility consisting of 218 MSGA, 30 obstetric, and 40 psychiatric beds. (DI #3)

On April 10, 2009, Christopher C. Hall, Senior Director, Strategic Planning for Adventist Healthcare ("AHC") submitted 10 copies of the Certificate of Need Application (with large plans) for the relocation of WAH. (DI #4)

On April 10, 2009, letters of support dated February 18, 2009 through March 25, 2009, were received in support of the relocation of WAH. (DI #5)

On April 10, 2009, Ruby Potter sent a letter to Christopher Hall, Adventist HealthCare, and acknowledged receipt of the Certificate of Need application for Washington Adventist Hospital. (DI #6)

On April 10, 2009, Ruby Potter sent a request to the *Washington Examiner* to publish notice of receipt of application in Montgomery County. (DI #7)

On April 10, 2009, a request was made to publish notice of receipt in the *Maryland Register*. (DI #8)

On April 14, 2009, the *Washington Examiner* sent the notice of receipt of application as published. (DI #9)

On April 16, 2009, Joseph F. Schott, CPA, a resident of Montgomery County, sent a letter to Rex W. Cowdry, M.D. regarding the potential impact on health care costs of the

proposed Holy Cross Hospital-Germantown, Clarksburg Community Hospital and White Oak area. (DI #10)

On April 22, 2009, Susan Silber, Attorney for the City of Takoma Park, sent E-mail to Paul Parker requesting that the Commission require WAHI to provide detailed information regarding the health care services and facilities to be provided at its Takoma Park Campus in the event it is authorized to relocate. On April 22, 2009, Paul Parker E-mailed Susan Silber, Esquire that her concerns will be taken into consideration. (DI #11)

On April 24, 2009, Paul Parker, Chief, Certificate of Need, sent a letter to Christopher Hall, Adventist HealthCare, Inc., requesting completeness and additional information on the CON application for WAHI. (DI #12)

On May 8, 2009, Paul Parker sent a letter to Christopher C. Hall, Adventist Healthcare, extending the time in which to respond to completeness questions in the review of the WAHI application to May 29, 2009. (DI #13)

In a letter dated May 18, 2009, Chair Marilyn Moon wrote Jack C. Tranter, Esquire, Stephen F. Sfekas, Esquire, and Howard C. Sollins, Esquire, regarding Holy Cross Hospital's request for a comparative review of the applications to establish new hospitals in Montgomery County. (DI #14)

On May 26, 2009, Ruby Potter responded to Jack C. Tranter's request of May 6, 2009, that he receive all correspondence in reference to WAHI. (DI # 15)

On June 1, 2009, Christopher C. Hall. Adventist Healthcare, submitted responses (with large plans) to the completeness questions for the WAHI application to Paul Parker. (DI #16)

On June 4, 2009 Susan Silber, Esquire, on behalf of the City of Takoma Park, sent a letter to Paul Parker in response to the responses regarding WAHI's plan for reuse of its Takoma Park Campus. (DI #17)

On June 12, 2009, Ruby Potter responded to Anne Langley's request of June 8, 2009, that she receive, on behalf of John Hopkins Medicine, copies on all future filings concerning the WAHI project. (DI # 18)

On June 19, 2009, Paul Parker sent a letter to Christopher Hall, Adventist HealthCare, requesting clarification on several completeness responses previously submitted for the WAHI application. (DI #19)

On July 2, 2009, Paul Parker sent a letter to Howard Sollins, Esquire, in response to his letter of June 26 requesting an extension of time for WAHI to submit responses to the second round of completeness questions to August 3, 2009. (DI #20)

On August 3, 2009, Christopher C. Hall, Adventist Healthcare, submitted responses to the second round of completeness questions to Paul Parker. (DI #21)

On August 13, 2009, Susan Silber, Esquire, on behalf of the City of Takoma Park, sent a letter to Paul Parker regarding WAHI's responses to the Commission's June 19, 2009 request for further information. The City believed that WAHI's response did not adequately address the Commission's request for additional information in a few areas. (DI #22)

On August 27, 2009, Ruby Potter sent a letter to the *Washington Examiner* requesting they publish a notice of docketing of the WAHI application. (DI #23)

On August 27, a request was sent to the *Maryland Register* to publish notice of docketing of the WAHI application. (DI #24)

On September 13, 2009, the *Washington Examiner* published the notice of docketing of the WAHI application. (DI #25)

On September 15, 2009, Joel Riklin sent a letter to Christopher C. Hall, stating that the application would be docketed for formal review as of September 15, 2009. In that letter, Mr. Riklin also asked additional information questions. (DI #26)

On October 2, 2009, Paul Parker responded to Jack Tranter. Paul Parker denied Holy Cross Hospital's request for an extension of time to file comments related to WAHI's application to relocate the hospital. (DI #27)

On October 2, 2009, Stephen J. Sfekas, Esquire, representing Montgomery General Hospital and Laurel Regional Hospital, sent a letter to Chair Marilyn Moon agreeing with Jack C. Tranter that persons with comments should have an opportunity to review WAHI's answers and that an extension of up to 30 days for comments would be appropriate. (DI #28)

On October 8, 2009, Suzanne Ludlow, Deputy City Manager for the City of Takoma Park, sent a letter to Paul Parker requesting that the City of Takoma Park be treated as an Interested Party in this review. (DI #29)

On October 13, 2009, Jack C. Tranter, Esquire, submitted comments addressing the Certificate of Need application and related materials filed by WAHI and requesting that it be denied. (DI #30)

On October 13, 2009, Stephen J. Sfekas, Esquire, submitted comments of Laurel Regional Hospital related to the relocation project of WAHI. (DI #31)

On October 13, 2009, Stephen J. Sfekas, Esquire, submitted comments of Montgomery General Hospital related to the relocation project of WAHI. (DI #32)

October 5, 2009, Ulder Tillman, M.D., Montgomery County Department of Health and Human Services, submitted comments to Pamela Barclay in reference to the WAHI Certificate of Need application. (DI #33)

On October 13, 2009, Stephen J. Sfekas, Esquire, sent a letter to Rex W. Cowdry, M.D., requesting an opportunity for an oral argument before the Reviewer. (DI #34)

On October 13, 2009, Howard L. Sollins, Esquire, submitted a letter addressing the concerns expressed by Ulder Tillman, M.D., in her letter of September 9, 2009. (DI #35)

On October 13, 2009, Stephen J. Sfekas, Esquire, submitted six copies of the attestations which were inadvertently left out of the comments for Montgomery General Hospital. (DI #36)

On October 19, 2009, Howard L. Sollins, Esquire, sent a letter to Chair Marilyn Moon seeking guidance concerning comments filed by the City of Takoma Park ("CTP"). Mr. Sollins stated that the CTP is not entitled to be an Interested Party ("IP"), but supports the ability of CTP to participate in the proceedings as Participating Entity ("PE"). (DI #37)

On October 21, 2009, Susan Silber, Esquire, on behalf of the City of Takoma Park, sent a letter to Chair Marilyn Moon in response to the letter sent by Mr. Sollins on October 19, 2009. Ms. Silber stated that the CTP respectfully disagrees with Mr. Sollins assessment that the city is not entitled to IP status. (DI #38)

On October 22, 2009, Howard L. Sollins, Esquire, sent a letter to Paul Parker replying to Susan Silber's October 21, 2009 letter. (DI #39)

On October 22, 2009, Paul Parker sent a letter to Howard Sollins acknowledging receipt of his last two letters and advising him that WAHI's response to all comments, including those filed by the City of Takoma Park, is due 15 days from the later filings, or October 28th. (DI #40)

October 26 1, 2009, Christopher C. Hall, Adventist Healthcare, submitted clarification to the letter sent by Joel Riklin on September 15, 2009. (DI #41)

October 26, 2009 Christopher C. Hall submitted WAHI's project modification. The modification reflected a significant decrease in project cost by \$96,207,000 and analysis of more recent available data that required revisions of statistical projections. (DI #42)

On October 28, 2009, Howard L. Sollins, Esquire, sent a letter to Chair Marilyn Moon requesting an opportunity for an oral argument before the Reviewer prepared a Proposed Decision on WAHI's application for consideration by the full Commission. (DI #43)

On October 28, 2009, Howard L. Sollins, Esquire, submitted six copies of WAHI's response to Interested Party Comments. (DI #44)

On October 28, 2009, Jack C. Tranter, Esquire, on behalf of Holy Cross Hospital, requested an evidentiary hearing regarding the CON application for WAHI and related materials filed. (DI #45)

On November 4, 2009, Paul Parker sent a letter to Christopher Hall, Adventist Healthcare, requesting completion of a checklist indicating which items had been modified from the original application. (DI #46)

On November 5, 2009, Howard L. Sollins, Esquire, on behalf of Washington Adventist Hospital, sent a letter to Paul Parker in response to Holy Cross Hospital's request for an evidentiary hearing, stating that an evidentiary hearing was not necessary and would impose unwarranted delay and expense. (DI #47)

On November 12, 2009, the Commission received the modification checklist from Christopher Hall on behalf of WAHI. (DI #48)

On November 13, 2009, the modification notice for WAHI was published on the Maryland Health Care Commission's website. (DI #49)

In a memorandum dated November 13, 2009, Paul Parker wrote to the interested parties in the review regarding the modified Certificate of Need application's website posting and comment period. (DI #50)

On November 13, 2009, Christopher C. Hall wrote Paul Parker enclosing fourteen letters of support for WAHI. (DI #51)

On November 16, 2009, Ruby Potter sent a request to the *Washington Examiner* to publish notice of receipt for modification of the application for WAHI. (DI #52)

On November 20, 2009, Howard L. Sollins, Esquire, wrote Rex W. Cowdry, M.D., requesting a site visit by the Reviewer and the Commission staff to WAH in order to appreciate the present and future challenges posed by WAH's current location. (DI #53)

On November 24, 2009, notice of receipt of modified application was published in *The Washington Examiner*. (DI #54)

In a memorandum dated November 30, 2009, Hal Cohen, Ph. D., wrote to Jack C. Tranter per request from Holy Cross Hospital to review modifications and related filing submitted by WAHI regarding financial feasibility, economic viability, rate reduction agreement, impact on existing providers, and efficiency. (DI #55)

On December 2, 2009, Susan Silber, Esquire, sent a letter to Ruby Potter commenting on behalf of the City of Takoma Park on the modified application of WAHI. (DI #56)

On November 20, 2009, Stephen J. Sfekas, Esquire, sent a letter to Paul E. Parker enclosing comments of Laurel Regional Hospital on the answers to additional questions filed by WAHI, and the comments of Laurel Regional Hospital on the modification to the application. (DI #57)

On November 20, 2009, Stephen J. Sfekas, Esquire, sent a letter to Paul E. Parker enclosing comments of Montgomery General Hospital on the answers to additional questions filed by WAHI, and the comments of Montgomery General Hospital on the modification to the application. (DI #58)

On December 2, 2009, Jack C. Tranter, Esquire, submitted comments from Holy Cross Hospital addressing the modifications to the Certificate of Need application and related materials filed by WAHI. (DI #59)

On December 17, 2009, Howard L. Sollins, Esquire, on behalf of WAHI, responded to the Interested Party comments by the City of Takoma Park, Laurel Regional Hospital, Montgomery General Hospital, and Holy Cross Hospital with respect to the modified Certificate of Need application submitted by WAHI. (DI #60)

DI # 61 is a compilation of letters of support from various dates.

On December 28, 2009, Howard L. Sollins, Esquire, submitted a letter from Weymouth Spence, Ed.D, R.T. President, of Washington Adventist University. (DI #62)

On December 30, 2009, Jack C. Tranter, Esquire, submitted a response, on behalf of Holy Cross Hospital ("HCH"), to the comments filed by Adventist Health Care, Inc., regarding HCH's Request for an Evidentiary Hearing. (DI #63)

On January 7, 2010, Stephen J. Sfekas, Esquire, on behalf of Montgomery General Hospital, sent a letter to Rex W. Cowdry, M.D., regarding Montgomery General Hospital's strong support for holding an evidentiary hearing. (DI #64)

On January 11, 2010, Howard L. Sollins, Esquire, sent to Rex W. Cowdry, M.D., affirmations from Dr. Jack Cook and Jere Stocks that were not included the December 17, 2009 response to the Interested Party comments by the City of Takoma Park, Laurel Regional Hospital, Montgomery General Hospital and Holy Cross Hospital with respect to the modified Certificate of Need application submitted by WAHI. (DI #65)

On January 11, 2010, Howard L. Sollins, Esquire, sent to Rex W. Cowdry, M.D., a letter objecting for the record to MGH's "tardy and insubstantial" attempt to join in the Holy Cross Hospital request for an evidentiary hearing. (DI #66)

On January 11, 2010, Howard L. Sollins, Esquire sent Rex W. Cowdry, M.D., a letter that included material to ensure completeness of the record in the CON review. The material included an article from *The Gazette* dated December 3, 2008 and letters from William Robertson, CEO of Adventist Healthcare, Terry Francis, Director of Perinatal Services and Shady Grove Adventist Hospital Schools and Affiliations. (DI # 67)

On February 17, 2010, Stephen J. Sfekas, Esquire, submitted a letter withdrawing as Counsel to Montgomery General Hospital and Laurel Regional Hospital in review process due to his appointment as a judge of the Circuit Court of Baltimore City. (DI #68)

On February 23, 2010, Commissioner Randall P. Worthington wrote to Howard Sollins, Esquire, Paul Blackwood, Susan Silber, Esquire, Clarence Brewton, Jack Tranter, Esquire, and Ulder Tillman, M.D., stating he had been appointed Reviewer and sending his ruling on the status of Interested Party Requests. (DI #69)

March 12, 2010, Commissioner Randall P. Worthington wrote by letter and email to Howard Sollins, Esquire, Paul Blackwood, Susan Silber, Esquire, Clarence Brewton, Jack Tranter, Esquire, and Ulder Tillman, M.D., for scheduling site visits. (DI #70)

On March 16, 2010, Clarence Brewton, a representative for Montgomery General Hospital/MedStar Health Inc., responded to Ruby Potter by email, stating the dates of availability for site visits. (DI #71)

On March 16, 2010, Paul Blackwood, a representative for Laurel Regional Hospital, responded to Ruby Potter by email, stating that Donald Vann, Director would attend the WAH site visits on whatever date Commissioner Randall P. Worthington selected. (DI #72)

On March 16, 2010 Cindy Clark, assistant to Jack Tranter, responded to Ruby Potter by email, stating the dates Jack Tranter and Annice Cody, Vice President of Holy Cross Hospital, were available for site visits. (DI #73)

On March 17, 2010, Kurt J. Fischer, Esquire, sent a letter to Ruby Potter confirming that he and Patricia G. S. Cameron, Vice President of MedStar Health, would attend the site visit. Attached to the letter was a Notice of Entry of Appearance of Counsel to Montgomery General Hospital for Kurt J. Fischer, Melissa L. Mackiewicz, and DLA Piper LLP (US). (DI #74)

On March 17, 2010, Kurt J. Fischer, Esquire, sent to Paul Parker six copies of the Notice of Entry of Appearance of Counsel to Montgomery General Hospital for Kurt J. Fischer, Melissa L. Mackiewicz, and DLA Piper LLP (US). (DI #75)

On March 17, 2010 Howard Sollins, Esquire, on behalf of Washington Adventist Hospital, responded to Ruby Potter by email, stating his available dates for the WAH site visits. (DI #76)

On March 17, 2010, Ruth M. Martin, Senior Health Planner for Montgomery County Department of Health and Human Services, sent an email to Ruby Potter stating she would attend the WAH site visit and would be accompanied by Ulder Tillman, M.D. (DI #77)

On March 19, 2010 Cindy Clark, assistant to Jack Tranter, sent an additional email to Ruby Potter, stating the dates Jack Tranter and Annice Cody, Vice President of Holy Cross Hospital, were available for site visits. (DI #78)

On March 19, 2010, Suellen Wideman, Esquire, sent an email to all interested parties notifying them that Commissioner Randall P. Worthington set the site visit date for Monday, April 19, 2010. (DI #79)

On March 18, 2010, Susan Silber, Attorney for City Takoma Park, sent a letter to Commissioner Randall P. Worthington confirming that City Manager Barbara Matthews and Deputy Suzanne Ludlow would attend the WAH site visit and the dates they were available. (DI #80)

On March 17, 2010, Howard Sollins, Esquire, on behalf of Washington Adventist Hospital, responded to Commissioner Randall P. Worthington's letter of March 12, 2010 regarding WAH site visits and provided a list of participants, representatives that would be on hand for the question and answer session, and site map. (DI #81)

On April 5, 2010, John Reid, Executive Vice President of 1199 SEIU, commented on the CON application submitted by Adventist HealthCare, Inc. (DI #82)

On April 6, 2010, Howard L. Sollins, Esquire, sent a letter to Paul Parker and attached information about the *Maryland Daily Record's* decision to award Marcos Pesquera as a "Health Care Hero" (DI #83)

On April 9, 2010 Commissioner Randall P. Worthington wrote by letter and email to Howard Sollins, Esquire, Paul Blackwood, Susan Silber, Esquire, Kurt Fischer, Esquire, Jack Tranter, Esquire, and Ulder Tillman, M.D. setting the date of the site visit (April 19, 2010) and itinerary. (DI #84)

On April 13, 2010 Howard Sollins, Esquire, on behalf of Washington Adventist Hospital, responded to Commissioner Randall P. Worthington's letter of April 9, 2010 regarding WAH site visits and provided an updated list of participants and representatives that would be on hand during the site visit/tour. (DI #85)

On April 13, 2010, Kurt J. Fischer, Esquire, sent a letter to Commissioner Randall P. Worthington with information on visiting alternative sites as described in the modification application. (DI #86)

On April 14, 2010, Jack Tranter, Esquire, submitted a letter to Commissioner Randall P. Worthington, on behalf of Holy Cross Hospital, asking to limit the number of people AHC could have on site visit. (DI #87).

On April 15, 2010, Howard Sollins, Esquire, submitted a letter to Commissioner Randall P. Worthington, on behalf of Washington Adventist Hospital, asking not to limit the number of people AHC could have on site visit. (DI #88).

On April 15, 2010, Kurt J. Fischer, Esquire, submitted a letter to Commissioner Randall P. Worthington, asking to limit the number of people AHC could have on site visit. (DI #89).

On April 15, 2010, Howard Sollins, Esquire, emailed all interested parties on procedures for entry to the Food and Drug Administration building (DI #90).

On April 15, 2010, Howard Sollins, Esquire, emailed Suellen Wideman, Esquire, in response to her request for an address or directions to the alternate sites listed in the WAHI application. (DI #91).

On April 16, 2010, Commissioner Randall P. Worthington sent a letter to Howard Sollins, Esquire, Paul Blackwood, Susan Silber, Esquire, Kurt Fischer, Esquire, Jack Tranter, Esquire, and Ulder Tillman, M.D., responding to the letters objecting to the increase in AHC attendees and ruling on visiting alternative site and revised itinerary. (DI #92)

On April 16, 2010, Howard Sollins, Esquire, submitted a letter to Commissioner Randall P. Worthington, in response to Montgomery General Hospital's comments on the number of AHC persons attending the site visit (DI #93).

On April 16, 2010, Howard Sollins, Esquire, emailed Suellen Wideman, Esquire, and interested parties in appreciation of Commissioner Randall P. Worthington's ruling on number of persons attending the site visit and reducing the number of AHC people in attendance. (DI #94).

April 20, 2010 Memo to File: Hand-out of a document from Food and Drug Administration during the April 19, 2010 site visit conducted by MHCC staff to WAH. (DI #95)

On April 16, 2010, Howard Sollins, Esquire, emailed Suellen Wideman, Esquire, and interested parties stating WAHI intended to file plans for the existing site. (DI #96).

On April 21, 2010, Kurt J. Fischer, Esquire, sent to Paul Parker six copies of the Notice of Entry of Appearance of Counsel for Laurel Regional Hospital of Kurt J. Fischer, Melissa L. Mackiewicz, and DLA Piper LLP (US). (DI #97)

On May 18, 2010, FDA Commissioner Margaret A. Hamburg, M.D., wrote to Commissioner Randall P. Worthington, commenting on the Memorandum of Understanding between the FDA and WAHI. (DI #98)

On July 28, 2010, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington a copy of a letter from Prince George's County Council, expressing the Council's vote to support the WAHI project. (DI #99)

On November 4, 2010, Howard Sollins, Esquire, sent Paul Parker 230 additional letters of support. (DI #100)

On January 4, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington 23 physician letters expressing their support for the new WAH. (DI #101)

On January 5, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington 278 additional letters of support for the new WAH. (DI #102)

On January 24, 2011, Jere Stocks, President of Washington Adventist Hospital, sent Commissioner Randall P. Worthington additional information regarding WAHI's plans for continued use of its current campus in Takoma Park. (DI #103)

On February 7, 2011, District 14 Elected Officials wrote to Commissioner Randall P. Worthington in support for relocation of WAH. (DI #104)

On February 15, 2011, Howard Sollins, Esquire, submitted a letter to Commissioner Randall P. Worthington, on behalf of Washington Adventist Hospital, commenting on the application modification, stating that "given the passage of time we have been reviewing it for appropriate updating." (DI #105)

On February 16, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington letters of support for the new WAH from various AHC doctors. (DI #106)

On February 16, 2011, Susan Silber, Attorney for City Takoma Park, sent a letter to Commissioner Randall P. Worthington stating the City of Takoma remained interested in the project and may comment after the City's elected officials meet February 28, 2011. (DI #107)

On February 16, 2011, Delegate James W. Hubbard sent a letter to Commissioner Randall P. Worthington in support of the WAH relocation. (DI #108)

On February 18, 2011 Howard Sollins, Esquire, sent Commissioner Randall P. Worthington 55 additional letters of support for the new WAH. (DI #109)

On February 16, 2011, Delegate Joseline A. Pena-Melnyk sent a letter to Commissioner Randall P. Worthington in support of the WAH relocation. (DI #110)

On February 18, 2011, Senator Roger Manno sent a letter to Commissioner Randall P. Worthington in support of the WAH relocation. (DI #111)

On February 23, 2011, Delegate Bonnie L. Cullison sent a letter to Commissioner Randall P. Worthington in support of the WAH relocation. (DI #112)

On February 24, 2011, Senator Joanne C. Benson sent a letter to Commissioner Randall P. Worthington in support of the WAH relocation. (DI #113)

On February 28, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington a letter advising him of two important developments that confirmed WAHI's continuing commitment to community-based programs and services. (DI #114)

March 1, 2011, Commissioner Randall P. Worthington sent a letter to Robert Murray, Executive Director, HSCRC, requesting staff review of the financial projections provided in the WAHI CON application. (DI #115)

March 1, 2011 Commissioner Randall P. Worthington sent a letter to Howard Sollins, Esquire, requesting that WAHI update certain financial information in its CON application and requesting additional information. (DI #116)

On March 3, 2011 Commissioner Randall P. Worthington sent a letter to Howard Sollins, Esquire, Kurt J. Fischer Esquire, and Jack Tranter, Esquire, determining the need, and inquiring about dates, for an evidentiary hearing. (DI #117)

On March 9, 2011, Suellen Wideman, Esquire, sent an email to Howard Sollins, Esquire, Kurt J. Fischer, Esquire, Jack Tranter, Esquire, and other interested parties concerning dates for a possible evidentiary hearing. (DI #118)

On March 10, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington, on behalf of Holy Cross Hospital, responding to Commissions' letters dated March 1, 2011 and March 3, 2011. (DI # 119)

On March 10, 2011 Howard Sollins, Esquire, sent a letter to Commissioner Randall P. Worthington, responding to his letters dated March 1, 2011 and March 3, 2011. (DI # 120)

On March 11, 2011, Jack Tranter, Esquire, on behalf of Holy Cross Hospital, sent a letter to Commissioner Randall P. Worthington asking the Commission to have WAHI produce certain financial information and documents. (DI # 121)

On March 8, 2011, Gustavo Torres, Executive Director of Casa de Maryland, sent a letter to Commissioner Randall P. Worthington in support of the WAH relocation. (DI #122)

On March 11, 2011, Commissioner Randall P. Worthington sent a letter to Howard Sollins, Esquire, granting WAHI until March 28th to provide the requested additional information. (DI #123)

On March 14, 2011, Kurt J. Fischer, Esquire, sent letter to Commissioner Randall P. Worthington stating that all representatives and witnesses of interested parties from Montgomery General Hospital, Laurel Regional Hospital and Prince George's Hospital Center were available during the week of June 6-10, 2011. (DI #124)

On March 15, 2011, Howard Sollins, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington, responding to the March 10 and 11, 2011 letters from Mr. Tranter. (DI # 125)

On March 18, 2011, Howard Sollins, Esquire, on behalf of WAHI, sent a revised final letter to Commissioner Randall P. Worthington, responding to the March 10 and 11, 2011 letters from Mr. Tranter. (DI # 126)

On March 15, 2011 Howard Sollins, Esquire, on behalf of WAHI, sent an additional 175 letters of support to Commissioner Randall P. Worthington. (DI # 127)

On March 23, 2011, Kurt J. Fischer, Esquire, sent a letter to Commissioner Randall P. Worthington, responding to the March 15, 2011 letter from Howard Sollins, Esquire. (DI # 128)

On March 25, 2011, Jack Tranter, Esquire, on behalf of Holy Cross Hospital ("HCH"), sent a letter to Commissioner Randall P. Worthington responding to the March 15, 2011 letter from Howard Sollins, Esquire. (DI # 129)

On March 25, 2011 Howard Sollins, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington responding to the March 23, 2011 letter from Kurt J. Fischer, Counsel to Montgomery General Hospital ("MGH") and Laurel Regional Hospital ("LRH"). (DI #130)

On March 28, 2011 Howard Sollins, Esquire, on behalf of WAHI, submitted to Commissioner Randall P. Worthington seven copies of additional information and maps on a CD in response to the additional informational questions asked in the Commission's March 1, 2011 letter. (DI #131)

On March 30, 2011, Howard Sollins, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington, attaching duplicate, large copies of maps submitted on March 28, 2011. (DI #132)

On March 30, 2011, Howard Sollins, Esquire, sent a letter to Commissioner Randall P. Worthington, attaching seven copies of Appendix 4 of Exhibit 11 that were clearer copies than the ones submitted on March 28, 2011. (DI #133)

On April 1, 2011, Howard Sollins, Esquire, sent a letter to Commissioner Randall P. Worthington, providing corrections to the letter Mr. Sollins submitted on March 28, 2011. (DI #134)

On April 1, 2011, Howard Sollins, Esquire, sent a letter of support to Commissioner Randall P. Worthington, from the Next Century Health Leadership Council. (DI #135)

On April 5, 2011, Howard Sollins, Esquire, sent a copy of a letter of support to Commissioner Randall P. Worthington, from the Montgomery County East County Citizens Advisory Board to County Executive Ike Leggett. (DI #136)

On April 6, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington, addressing the materials submitted by WAHI through Howard Sollins, Esquire, on March 28, 2011. (DI # 137)

- On April 7, 2011, Jack Tranter, Esquire, sent Joel Riklin an email PDF attachment to Exhibit B, included in the WAHI filing on March 28, 2011. (DI # 138)
- On April 8, 2011, Ruby Potter sent a request to the *Washington Examiner* to publish notice of the modified application in newspaper. (DI #139)
- On April 8, 2011, Commissioner Randall P. Worthington sent a letter to Kurt Fischer, Esquire, in response to Mr. Fischer's April 7th e-mail, requesting clarification on the filing of comments. (DI #140)
- On April 8, 2011, Commissioner Randall P. Worthington sent a letter to Howard Sollins, Esquire, Kurt J. Fischer Esquire, and Jack Tranter, Esquire, requesting that AHC/WAHI produce additional documents. (DI #141)
- On April 8, 2011, Commissioner Randall P. Worthington sent a letter to Howard Sollins, Esquire, Kurt J. Fischer Esquire, and Jack Tranter, Esquire, outlining the issues for the Evidentiary Hearing. (DI #142)
- On April 10, 2011, Kurt J. Fischer Esquire, emailed Suellen Wideman, Esquire, requesting to reschedule the April 21st prehearing conference. (DI #143).
- On April 11, 2011, Kurt J. Fischer, Esquire, sent the Commission comments of Laurel Regional Hospital and Montgomery General Hospital to Washington Adventist Hospital's March 28, 2011 letter with answers to additional questions. (DI #144).
- On April 11, 2011, Jack Tranter, Esquire, sent the Commission comments of HCH to Washington Adventist Hospital's March 28, 2011 letter with answers to additional questions. (DI #145).
- On April 11, 2011, Susan Silber, Esquire, sent a letter to Commissioner Randall P. Worthington commenting on behalf of the City of Takoma Park on the CON application of WAHI. (DI #146)
- On April 11, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington an additional 137 letters of support, on behalf of WAHI. (DI # 147)
- On April 12, 2011 Howard Sollins, Esquire, sent Commissioner Randall P. Worthington a letter of support from the Honorable Isaiah Leggett, County Executive of Montgomery County. (DI # 148)
- On April 12, 2011, Howard Sollins, Esquire, on behalf of WAHI, sent Paul Parker an email with updates to Tables 3 and 5. (DI # 149)

On April 13, 2011, Howard Sollins, Esquire, on behalf of WAHI, emailed Paul Parker black line copies of Tables 3 and 5. (DI # 150)

On April 15, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington financial documents in response to Holy Cross Hospital's March 11, 2011 request for additional financial information. (DI # 151)

On April 18, 2011, Jack Tranter, Esquire, sent to the Commission, Holy Cross Hospital's Revised Comments on Washington Adventist Hospital, Inc's Response to Commissioner Randall P. Worthington's March 1, 2001 Request for Additional Information. (DI #152).

On April 18, 2011, Howard Sollins, Esquire, sent to the Commission seven copies of WAHI's response to April 11, 2011 Interested Parties' comments on WAHI's March 28, 2011 Response to Commissioner Randall P. Worthington's March 1, 2011 questions. (DI # 153)

On April 18, 2011, Howard Sollins, Esquire, sent to Commissioner Randall P. Worthington seven copies of WAHI's Statement of Issues and Proffers. (DI # 154)

On April 18, 2011, Jack Tranter, Esquire, sent to Commissioner Randall P. Worthington Holy Cross Hospital's Statement of Issues and Proffers. (DI #155).

On April 18, 2011, Kurt J. Fischer, Esquire, sent to Commissioner Randall P. Worthington Laurel Regional Hospital's Statement of Issues and Proffers. (DI #156).

On April 18, 2011, Kurt J. Fischer, Esquire, sent to the Commission Montgomery General Hospital's Statement of Issues and Proffers. (DI #157).

On April 20, 2011 Jack Tranter, Esquire, sent to the Commission Holy Cross Hospital's corrected Statement of Issues and Proffers. (DI #158)

On April 19, 2011, Jack Tranter, Esquire, sent to the Commission Holy Cross Hospital's errata to the Statement of Issues and Proffers. (DI #159)

On April 20, 2011, Kurt J. Fischer, Esquire, sent to Commissioner Randall P. Worthington a list of Laurel Regional Hospital's proposed witnesses for the evidentiary hearing scheduled for June 6, 2011. (DI #160)

On April 20, 2011, Kurt J. Fischer, Esquire, sent to Commissioner Randall P. Worthington a list of Montgomery General Hospital's proposed witnesses for the evidentiary hearing scheduled for June 6, 2011. (DI #161)

On April 20, 2011, Jack Tranter Esquire, sent to the Commission HCH's comments on WAHI's modification submitted on March 28, 2011. (DI #162).

On April 20, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington requesting that the Commission require WAHI to produce certain documents described in the RTKL Report attached as part of Exhibit 15 to the response WAHI filed on March 28, 2011. (DI #163)

On April 20, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington WAHI's response to Mr. Tranter's letter, dated April 20, 2011, requesting that WAHI produce certain documents. (DI # 164)

On April, 20, 2011, Suellen Wideman, Esquire, sent an email to Jack Tranter, Esquire discussing the issue of WAHI producing certain documents. (DI #165)

On April, 20, 2011, Suellen Wideman, Esquire, sent an email to Howard Sollins, Esquire, discussing the issue of WAHI producing certain documents. (DI #166)

On April, 20, 2011, the Montgomery Council sent a letter to MHCC expressing the Council's support to the WAHI project. (DI #167)

April 21, 2011: Sign-In Sheet for Pre-Hearing Conference. (DI #168)

On April 21, 2011, Jack Tranter, Esquire, sent to the Commission a list of HCH witnesses for the evidentiary hearing. (DI #169).

On April 21, 2011, WAHI sent to the Commission WAHI's witness list for the evidentiary hearing. (DI #170).

On April, 22, 2011, Howard Sollins, Esquire, sent to Commissioner Randall P. Worthington a copy of the Montgomery County Council letter to MHCC expressing the Council's support to the WAHI project. (DI #171)

April 21, 2011: Pre-Hearing Conference Report from the Commission. (DI #172)

On April 25, 2011, Commissioner Randall P. Worthington sent a letter to Robert Murray, Executive Director of HSCRC, requesting that HSCRC staff comment on the modified and updated application. (DI #173)

On April 25, 2011, Commissioner Randall P. Worthington sent a letter to Howard Sollins, Esquire, Kurt Fischer, Esquire, and Jack Tranter, Esquire, outlining the issues for the Evidentiary Hearing. (DI #174)

- On April 27, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington seeking guidance on the topics identified as appropriate for testimony. (DI # 175)
- On April 27, 2011, Jack Tranter, Esquire, sent to the Commission HCH's Summary of Witness Testimony. (DI #176)
- On April 27, 2011, Kurt J. Fischer, Esquire, sent to the Commission Proffer of Witness Testimony of Interested Party Laurel Regional Hospital. (DI #177)
- On April 27, 2011, Kurt J. Fischer, Esquire, sent the Commission Proffer of Witness Testimony of Interested Party Montgomery General Hospital. (DI #178)
- On April, 27, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington 8 copies of the WAHI Evidentiary Hearing Witness List, including a brief summary of the proposed testimony of each witness. (DI #179)
- On April, 23, 2011, James Starnes, Secretary of Riderwood Village, Inc. sent a letter of support to Commissioner Randall P. Worthington from Riderwood Continuing Care Retirement Community. (DI #180)
- On April, 28, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington a response to the Commission's April 25, 2011 letter to Robert Murray. (DI #181)
- On April, 28, 2011, Howard Sollins, Esquire, sent a letter to Commissioner Randall P. Worthington in response to the Commission's April 8, 2011 letter outlining the issues for the Evidentiary Hearing. (DI #182)
- On April, 28, 2011, Howard Sollins, Esquire, on behalf of WAHI, sent to Commissioner Randall P. Worthington eight copies of AHC's audited financial statements. (DI #183)
- On April, 29, 2011, Phil Andrews, Montgomery County Council member, sent a letter of support to Chair Marilyn Moon. (DI #184)
- On May 2, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington eight copies of the response to the Commission's March 28, 2011 letter. (DI #185)
- On May 2, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington WAHI's response to Interested Party requests. (DI #186)
- On May 3, 2011, Howard Sollins, Esquire, sent a letter to Commissioner Randall P. Worthington attaching copy of the support letter from Phil Andrews, Montgomery County Council member. (DI #187)

- On April, 28, 2011, Andre C. Whisenton, Acting President of Tamarack Triangle Civic Association, sent Commissioner Randall P. Worthington a letter of support. (DI #188)
- On May 4, 2011, Philip F. Diamond, Esquire, on behalf of HCH, sent to Commissioner Randall P. Worthington corrections to testimony by expert witnesses on hospital finances. (DI #189)
- On May 4, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington to address the April 28, 2011 letter sent by counsel for WAHI directing interested parties to provide financial documents. (DI #190)
- On May 4, 2011, Kurt J. Fischer, Esquire, sent a letter to Commissioner Randall P. Worthington in response to Mr. Sollins letter of May 2, 2011. (DI #191)
- On May 4, 2011, the Maryland General Assembly District 20 Delegation sent a letter to Commissioner Randall P. Worthington in support of the new hospital. (DI #192)
- On May 5, 2011, Philip F. Diamond, Esquire, on behalf of HCH, sent to Commissioner Randall P. Worthington a response to the May 2, 2011 letter from Mr. Sollins. (DI #193)
- On May 6, 2011, Howard Sollins, Esquire, sent to Commissioner Randall P. Worthington, documents pertaining to Option C of the Reviewer's April 25, 2011 ruling for HCH's request for additional documents. (DI #194)
- On May 9, 2011, Howard Sollins, Esquire, sent to Commissioner Randall P. Worthington documents pertaining to Option C of April 25, 2011 ruling for HCH's request for additional documents. (DI #195)
- On May 9, 2011, Howard Sollins, Esquire, sent to Commissioner Randall P. Worthington a copy of the letter from Maryland General Assembly District 20 Delegation in support of new hospital. (DI #196)
- On May 10, 2011, Jack Tranter, Esquire, sent to the Commission a Motion in Limine filed by HCH, asking that certain witnesses identified by WAHI may not testify in this case. (DI #197)
- On May 9, 2011, Howard Sollins, Esquire, sent to Commissioner Randall P. Worthington 109 Additional Letters of Support for the project. (DI #198)
- On May 12, 2011, Arlene Parry, Assistant to Kurt J. Fischer, emailed to Mr. Sollins the requested data on the debt service covenant. (DI #199)

On May 12, 2011, Howard Sollins, Esquire, sent to the Commission WAHI's Motion for Leave to Amend Witness List or, in the Alternative, to Strike Unidentified Witness of HCH, and WAHI's Response to Commissioner Randall P. Worthington's March 1, 2011 Questions. (DI # 200)

On May 12, 2011, Howard Sollins, Esquire, sent to Commissioner Randall P. Worthington a copy of a Draft Settlement Agreement referenced in a June 8, 2005 email to Mr. Jere Stocks at AHC pursuant to Mr. Diamond's request. (DI #201)

On May 09, 2011, Arlene Parry, Assistant to Kurt J. Fischer, emailed Suellen Wideman, Esquire, response and documents to the discovery request. (DI #202)

On May 16, 2011, Commissioner Randall P. Worthington sent a letter to Howard Sollins, Esquire, and Jack Tranter, Esquire, denying HCH's request to Deny Application and Modification of WAHI and have them resubmit. (DI #203)

On May 17, 2011, Jack Tranter, Esquire, sent an email to Howard Sollins, Esquire, stating he did not receive a copy of the long range plan as referenced. (DI #204)

On May 17, 2011 Commissioner Randall P. Worthington sent a letter to Howard Sollins, Esquire, Kurt J. Fischer Esquire, and Jack Tranter, Esquire, which included rulings on pending motions and requests. (DI #205)

On May 17, 2011, Howard Sollins, Esquire, sent to Commissioner Randall P. Worthington a response to Kurt Fischer's May 9, 2011 e-mail to provide a copy of WAHI's long range development plan that WAHI was required to submit to the County Board of Appeals in Condition 6 of its March 6, 2003 Opinion. (DI #206)

On May 16, 2011, Jack Tranter, Esquire, sent a letter to the Commission in opposition to WAHI's motion for leave to amend witness list, or in the alternative to strike unidentified witness of HCH. (DI #207)

On May 16, 2011, Jack Tranter, Esquire, sent a letter to the Commission replying to WAHI's opposition to the Motion in Limine filed by HCH. (DI #208)

On May 20, 2011, Howard Sollins, Esquire, sent Commissioner Randall P. Worthington the pre-filed testimony of Washington Adventist Hospital. The following are the names and Item number. (DI #209 with sections as follows)

Peter Bardwell – DI #209A Richard Coughlan – DI #209B James Lee – DI #209C Scott Martin - DI #209D Joyce Portela – DI #209E Raymond Brower – DI #209F Paul Nicholson – DI #209G Louis Rossiter – 2 DI #09H Mary Wilson – DI #209I Larry Walker – DI #209J Jack Cook - DI #209K Charles Davis – DI #209L William Robertson – DI #209M Don Carlson – DI #209N John Guckert – DI #2090 – with plans

On May 20, 2011, Jack Tranter, Esquire, sent to Commissioner Randall P. Worthington the pre-filed testimony of Holy Cross Hospital. (DI #210)

On May 20, 2011, Kurt J. Fischer, Esquire, sent to Commissioner Randall P. Worthington the Laurel Regional Hospital's Pre-filed Direct Testimony. (DI #211)

On May 20, 2011, Kurt J. Fischer, Esquire, sent to Commissioner Randall P. Worthington the Hearing Exhibits of Laurel Regional Hospital. (DI #212)

On May 20, 2011, Kurt J. Fischer, Esquire, sent to Commissioner Randall P. Worthington the Pre-Filed Direct Testimony of Montgomery General Hospital. (DI #213)

On May 20, 2011, Kurt J. Fischer, Esquire, sent to Commissioner Randall P. Worthington the Hearing Exhibits for Montgomery General Hospital. (DI #214)

On May 23, 2011, Jack Tranter, Esquire, sent to Ruby Potter the additional exhibits to Pre-Filed Testimony for Holy Cross Hospital. (DI #215)

On May 23, 2011, Lisa D. Stevenson, Esquire, sent a letter to Commissioner Randall P. Worthington on behalf of WAHI enclosing the Curriculum Vitae of John W. ("Wes") Guckert. (DI #216)

On May 23, 2011, Lisa D. Stevenson, Esquire, sent a letter to Commissioner Randall P. Worthington on behalf of WAHI enclosing Entry of Appearance of John F. Morkan, III, Esquire, as additional counsel for WAHI. (DI #217)

On May 24, 2011, John F. Morkan, III, Esquire sent a letter to Commissioner Randall P. Worthington on behalf of WAHI requesting to postpone the evidentiary hearing due to illness of Howard Sollins, Esquire, and lead counsel for WAHI. (DI #218)

On May 25, 2011, Michael Brown sent a letter to Commissioner Randall P. Worthington opposing the project. (DI #219)

- On May 25, 2011, Lisa D. Stevenson, Esquire, sent a letter to Commissioner Randall P. Worthington on behalf of WAHI submitting additions to the docket log. (DI #220)
- On May 25, 2011, Susan Silber, Esquire, sent a letter to Commissioner Randall P. Worthington consenting to WAHI's request to reschedule due to Mr. Sollins' health condition. (DI #221)
- On May 26, 2011, Commissioner Randall P. Worthington sent a letter to John F. Morkan, III, Esquire, granting the postponement of the evidentiary hearing and requested the parties to advise the Commission on available dates for rescheduling. (DI #222)
- On May 26, 2011, Susan Silber, Esquire, sent an email to Paul Parker and Suellen Wideman, Esquire, providing the availability dates of the City of Takoma staff for the rescheduled hearing. (DI #223)
- On June 2, 2011, Arlene Parry, Esquire, sent an email to Ruby Potter and Suellen Wideman, Esquire, providing the availability dates of the witnesses and representatives of MedStar and Dimensions for a rescheduled hearing. (DI #224)
- On June 2, 2011, John F. Morkan, III, Esquire, sent an email to Suellen Wideman, Esquire, providing the availability of WAHI for rescheduled hearing dates. (DI #225)
- On June 6, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington requesting the Commission share pre-filed testimony with HSCRC in regards to financial feasibility. (DI #226)
- On June 7, 2011, John F. Morkan, III, Esquire, sent a letter to Commissioner Randall P. Worthington responding to Mr. Tranter's letter of June 6, 2011 on providing HSCRC with additional information. (DI #227)
- On June 8, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington responding to Mr. Morkan's letter of June 7, 2011. (DI #228)
- On June 10, 2011, Susan Silber, Esquire, sent a letter to Commissioner Randall P. Worthington enclosing the Resolution and Agenda Packet on behalf of the City of Takoma Park. (DI #229)
- On June 15, 2011, Robert Murray and Gerard Schmith, both with HSCRC, sent a memorandum to Commissioner Randall P. Worthington commenting on the proposed project. (DI #230)

On June 20, 2011, Susan Silber, Esquire, sent a letter to Commissioner Randall P. Worthington enclosing the Interim Report from the City Council of Takoma Park. (DI #231)

On June 15, 2011, Councilwoman Mary A. Lehman sent a letter to Commissioner Randall P. Worthington copying him on her response to Riderwood residents on letters about relocating the hospital. (DI #232)

On June 27, 2011, Commissioner Randall P. Worthington sent a letter to John Morkan, III, Esquire, Kurt J. Fischer, Esquire, and Jack Tranter, Esquire, giving them the opportunity to supplement pre-filed testimony on HSCRC's comments since the analysis was not available before the submission of pre-filed testimony. (DI #233)

On June 30, 2011, John F. Morkan, III, Esquire, sent a letter to Commissioner Randall P. Worthington on behalf of WAHI enclosing Entry of Appearance of David L. Cole, Esquire, as additional counsel for WAHI. (DI #234)

On July 8, 2011, Donna F. Edwards, Member of Congress, sent a letter to Commissioner Randall P. Worthington in support of the project. (DI #235)

On July 15, 2011, Kurt J. Fischer, Esquire, sent Commissioner Randall P. Worthington a revised Pre-filed Direct Testimony of Dean Montgomery and Robert Lovic and Hearing Exhibits MGH 112-131 on behalf of MGH. (DI #236)

On July 18, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington enclosing Supplemental Pre-filed Testimony of Harold Cohen and Melvin Hurley. (DI #237)

On July 18, 2011, Lisa D. Stevenson, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington enclosing Supplemental Testimony of Paul Nicholson, Jack Cook, James Lee, Donald Carlson and Charles Davis. (DI #238)

On July 19, 2011, John Gudelsky, President of Percontee Incorporated, sent a letter to Commissioner Randall P. Worthington Re-emphasizing Percontee's support for the WAHI application. (DI #239)

On July 21, 2011, Marc Elrich, At-Large Member of Montgomery County Council, sent a letter to Commissioner Randall P. Worthington in support of the WAHI application. (DI #240)

On July 20, 2011, Louis W. Sullivan, M.D., sent a letter to Commissioner Randall P. Worthington in support of the WAHI application. (DI #241)

On July 25, 2011, Steny H. Hoyer, Democratic Whip, sent a letter to Commissioner Randall P. Worthington in support of the project. (DI #242)

On July 26, 2011, Philip F. Diamond, Esquire, sent Commissioner Randall P. Worthington the revised Pre-filed Testimony of Terrence Shirey and David Stokes and Replacement pages for testimony of Melvin (Chip) Hurley. (DI #243)

On July 27, 2011, Commissioner Randall P. Worthington sent a letter to John Morkan, III, Esquire, Kurt J. Fischer, Esquire, and Jack Tranter, Esquire, notifying them that the Closing of Record would be August 1, 2011. (DI #244)

On July 29, 2011, Jack Tranter, Esquire, on behalf of HCH, sent Commissioner Randall P. Worthington a Motion to Strike parts of the Pre-filed Direct Testimony filed by WAHI. (DI #245)

On August 1, 2011, Kurt J. Fischer, Esquire, sent Commissioner Randall P. Worthington a Motion in Limine to Exclude the Proffered Expert Opinion of Richard Coughlan. (DI #246)

On August 1, 2011, Kurt J. Fischer, Esquire, sent Commissioner Randall P. Worthington a Memorandum of Understanding with the University of Maryland Medical System Corporation, the University System of Maryland and Dimensions Health Corporation, and corrected MGH Exhibits 15 and 19. (DI #247)

On August 1, 2011, John F. Morkan, III, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington in response to June 10, 2011 and June 20, 2011 filings by the City of Takoma Park. (DI #248)

On August 3, 2011, Kurt J. Fischer, Esquire, sent Commissioner Randall P. Worthington a Motion to Strike the Expert Reports Entitled "The Economic Impacts of the Proposed Washington Adventist Hospital at White Oak" and "Stormwater Management Design Implications to the Proposed Hospital Concept" and the statements related thereto in the August 1, 2011 submission by Washington Adventist Hospital. (DI #249)

On August 4, 2011, Philip F. Diamond, Esquire, sent a letter to Commissioner Randall P. Worthington to inform him of changes in the availability of Holy Cross Witness Terrence Shirey. (DI #250)

On August 4, 2011, Melissa L. Mackiewicz sent email to Suellen Wideman, Esquire, attaching a corrected Hearing Exhibit No. 112 for MGH. (DI #251)

On August 4, 2011, Suellen Wideman, Esquire, sent an email to Kurt J. Fischer, Esquire, and interested parties stating that the scheduling was acceptable to Commissioner Randall P. Worthington as was the proposed scheduling of Mr. Shirey. (DI #252)

On August 4, 2011, Suellen Wideman, Esquire, sent an email to interested parties the disclosure of Paul Parker's interactions/professional relationships with two witnesses. (DI #253)

On August 5, 2011, Jack Tranter, Esquire, on behalf of HCH, sent a letter to Commissioner Randall P. Worthington requesting that WAHI be directed to produce documents relating to work described in Pre-Filed Direct Testimony of Raymond Brower. (DI #254)

On August 5, 2011, John F. Morkan, III, Esquire, emailed interested parties and Suellen Wideman, Esquire, concerning obtaining documents requested in an August 5, 2001 letter from Mr. Tranter. (DI #255)

On August 5, 2011, Philip F. Diamond, Esquire, emailed Suellen Wideman, Esquire, and interested parties stating that HCH has no plans to cross examine Mary G. Wilson. (DI #256)

On August 5, 2011, Kurt J. Fischer, Esquire, emailed all interested parties concerning cross-examination of Mr. Glover and intent to file motion to file additional pre-filed testimony. (DI #257)

On August 5, 2011, Commissioner Randall P. Worthington sent a letter to John Morkan, III, Esquire, Kurt J. Fischer, Esquire, and Jack Tranter, Esquire, concerning the Partial Ruling on Motion to Strike Testimony filed by Holy Cross Hospital. (DI #258)

On August 5, 2011, Philip F. Diamond, Esquire, emailed Suellen Wideman, Esquire, and interested parties attaching corrected replacement pages for Mr. Hurley's pre-filed testimony. (DI #259)

On August 5, 2011, John F. Morkan, III, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington replying to certain Pre-filed Testimony submitted by Montgomery General Hospital and Laurel Regional Hospital. (DI #260)

On August 5, 2011, Jack Tranter, Esquire, sent Commissioner Randall P. Worthington a Motion to Strike the "Fuller Report" and "Loiederman Report" from the record. (DI #261)

On August 5, 2011, Lisa D. Stevenson, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington with enclosed supplemental maps for Wes Guckert's testimony. (DI #262)

On August 5, 2011, Lisa D. Stevenson, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington enclosing replacement Exhibit 3 to Paul Nicholson's Testimony. (DI #263)

On August 5, 2011, Lisa D. Stevenson, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington attaching the Memorandum in Opposition to Motion in Limine to Exclude Opinion Testimony and Related Evidence of Richard J. Coughlan. (DI #264)

On August 5, 2011, John F. Morkan, III, Esquire, sent a letter to the Commission, on behalf of WAHI, in Opposition to the Montgomery General Hospital and Laurel Regional Hospital's Motion to Strike the expert reports entitled "The Economic Impacts of the Proposed Washington Adventist Hospital at White Oak" and "Stormwater Management Design Implications to the Proposed Hospital Concept." (DI #265)

On August 5, 2011, John F. Morkan, III, Esquire, on behalf of WAHI, sent a letter to the Commission in Opposition to HCH's Motion to Strike portions of Pre-Filed Direct Testimonies. (DI #266)

On August 7, 2011, Kurt J. Fischer, Esquire, sent an email to Suellen Wideman, Esquire, and interested parties stating that he could file supplemental pre-filed testimony of Mr. Glover by August 9, 2011 and gave Mr. Glover's availability dates for cross examination. (DI #267)

On August 7, 2011, Commissioner Randall P. Worthington sent to John Morkan, III, Esquire, Kurt J. Fischer, Esquire, and Jack Tranter, Esquire, the Rulings on Pending Motions. (DI #268)

On August 7, 2011, Laurel Regional Hospital submitted the Supplemental Pre-Filed Direct Testimony of Kenneth E Glover to the Commission. (DI #269)

On August 12, 2011, HCH submitted to the Commission corrected Pre-filed Testimony of Melvin (Chip) Hurley. (DI #270)

On August 12, 2011, HCH submitted to the Commission corrected Supplemental Prefiled Testimony of Melvin (Chip) Hurley. (DI #271)

On August 16, 2011, Philip F. Diamond, Esquire, emailed Suellen Wideman, Esquire, and interested parties stating that HCH had no plans to cross examine Dr. Rossiter. (DI #272)

On August 16, 2011, John F. Morkan, III, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington enclosing Proffers for Rebuttal Testimony. (DI #273)

On August 16, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington, relating that HCH would call one rebuttal witness, Hal Cohen, Ph.D., and requested to reschedule the hearing date due to unavailability of a witness due to illness. (DI #274)

On August 16, 2011, Kurt J. Fischer, Esquire, submitted to the Commission Proffer of Rebuttal Testimony for LRH and MGH, and a request to reschedule the hearing date due to unavailability of a witness because of illness. (DI #275)

On August 17, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington in response to Proffer of Rebuttal testimony as filed by WAHI. (DI #276)

On August 17, 2011, Jack Tranter, Esquire, sent a letter to Commissioner Randall P. Worthington suggesting changes in the process for completing the review. (DI #277)

August 18, 2011, Suellen Wideman, Esquire, sent an email to interested parties concerning rescheduling of the August 19, 2011 hearing date to September 8, 2011. (DI #278)

On August 18, 2011, John F. Morkan, III, Esquire, sent a letter to Commissioner Randall P. Worthington confirming that counsel and witnesses for WAHI were available for the rescheduled hearing. (DI #279)

On August 22, 2011, John F. Morkan, III, Esquire, sent a letter to Commissioner Randall P. Worthington in response to HCH, MGH and LRH proffers of rebuttal testimony. (DI #280)

On August 22, 2011, Commissioner Randall P. Worthington sent a letter to John Morkan, III, Esquire, Kurt J. Fischer, Esquire, and Jack Tranter, Esquire, informing them of the scheduling for conclusion of evidentiary hearing and submission date for rebuttal testimony. (DI #281)

On August 25, 2011, Kurt J. Fischer, Esquire, sent a letter to Commissioner Randall P. Worthington enclosing MGH's and LGH's Opposition to Washington Adventist Hospital's Motion to Preclude Rebuttal and Surrebuttal Testimony. (DI #282)

On August 25, 2011, John F. Morkan, III, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington in response to objections regarding rebuttal testimony proffers. (DI #283)

On August 30, 2011, Commissioner Randall P. Worthington sent a letter to John Morkan, III, Esquire, Kurt J. Fischer, Esquire, and Jack Tranter, Esquire, informing them of his rulings of Proffers of Rebuttal Testimony. (DI #284)

On August 31, 2011, Suellen Wideman, Esquire, sent an email to interested parties concerning starting the September 8, 2011 evidentiary hearing at 8 a.m. (DI #285)

On August 31, 2011, John F. Morkan, III, Esquire, on behalf of WAHI, sent a letter to Commissioner Randall P. Worthington regarding re-designation of rebuttal witnesses. (DI #286)

On September 6, 2011, Jack Tranter, Esquire, sent Commissioner Randall P. Worthington, eight copies of the Rebuttal Pre-Filed Direct Testimony of Harold A. Cohen, Ph.D. (DI #287)

On September 1, 2011, Lisa D. Stevenson, Esquire, sent a letter to Commissioner Randall P. Worthington in response to his letter of August 24, 2011 and attaching eight copies of prefiled rebuttal testimony of Peter Bardwell, Jack Cook, and David S. Cohen. (DI #288)

On September 1, 2011, Montgomery General Hospital and Laurel Regional Hospital sent the Commission Pre-filed Rebuttal and Surrebuttal Direct Testimony and Exhibits MGH 168-174. (DI #289)

On September 6, 2011, Cindy Clark, on behalf of Jack Tranter, Esquire, emailed Ruby Potter the Motion to Strike Parts of Pre-Filed Rebuttal Testimony of David Cohen, CPA. (DI #290)

On September 7, 2011, Susan Silber, Attorney for the City of Takoma Park, sent a letter to Commissioner Randall P. Worthington in response to portions of a letter of August 1, 2011 from John F. Morkan, III, Esquire. (DI #291)

On September 7, 2011, The City of Takoma Park sent to the Commission a Line Entering Appearance of Counsel of Kenneth Sigman, Assistant City Attorney, on behalf of the City of Takoma Park, in addition to Susan Silber, who would be away. (DI #292)

On September 9, 2011, Philip F. Diamond, Esquire, on behalf of HCH, sent a letter to Commissioner Randall P. Worthington objecting to proposal by counsel of WAHI to respond to letter from the City of Takoma Park. (DI #293)

On September 9, 2011, Suellen Wideman, Esquire, sent an email to Dave Cole and interested parties confirming an extension for WAHI to respond to the filing by the City of Takoma Park. (DI #294)

On September 22, 2011, Kurt J. Fischer, Esquire, sent a letter to Commissioner Randall P. Worthington informing him that certain testimony by Laurel Regional Hospital through Robert Lovie was incorrect and provided corrections. (DI #295)

On September 23, 2011, Lisa D. Stevenson, Esquire, sent Commissioner Randall P. Worthington a Motion to Strike the City of Takoma Park's September 7, 2011 letter from the record. (DI #296)

On September 27, 2011, Commissioner Randall P. Worthington sent a letter to John Morkan, III, Esquire, Kurt J. Fischer, Esquire, and Jack Tranter, Esquire, granting the request from Mr. Tranter for an extension to file closing arguments until October 13, 2011. (DI #297)

On September 27, 2011, Joshua M. Sharfstein, M.D., Secretary of DHMH, sent a letter to Mr. and Mrs. Paul Okamoto acknowledging their Letter of Support sent to Governor Martin O'Malley. (DI #298)

On September 27, 2011, Joshua M. Sharfstein, M.D., Secretary of DHMH, sent a letter to Ms. Hilda Mae Newkirk acknowledging her Letter of Support sent to Governor Martin O'Malley. (DI #299)

On September 27, 2011, Joshua M. Sharfstein, M.D., Secretary of DHMH, sent a letter to Ms. Benita Talbot acknowledging her Letter of Support sent to Governor Martin O'Malley. (DI #300)

On September 27, 2011, Joshua M. Sharfstein, M.D., Secretary of DHMH, sent a letter to Ms. Margaret C. Yoest acknowledging her Letter of Support sent to Governor Martin O'Malley. (DI #301)

On September 27, 2011, Joshua M. Sharfstein, M.D., Secretary of DHMH, sent a letter to Mr. John R. Lastova, Jr. acknowledging his Letter of Support sent to Governor Martin O'Malley. (DI #302)

On October 3, 2011, Commissioner Randall P. Worthington sent a letter to John Morkan, III, Esquire, Kurt J. Fischer, Esquire, Jack Tranter, Esquire, and Susan Silber, Esquire, in regards to his ruling on WAHI's Motion to Strike Takoma Park's Letter. (DI #303)

On October 13, 2011, Lisa D. Stevenson, Esquire, on behalf of WAHI, sent Commissioner Randall P. Worthington Closing Arguments and Proposed Findings of Fact and Conclusions of Law. (DI #304)

On October 13, 2011, Counsel for WAHI sent to the Commission the Proposed Findings of Fact and Conclusions of Law. (DI #305)

On October 13, 2011, Kurt J. Fischer, Esquire, on behalf of Laurel Regional Hospital and Montgomery General Hospital, sent to the Commission the Closing Argument of Interested Parties. (DI #306)

On October 13, 2011, Kurt J. Fischer Esquire, on behalf of Laurel Regional Hospital and Montgomery General Hospital, sent to the Commission the Proposed Finding of Fact and Conclusions of Law of Interested Parties. (DI #307)

On October 13, 2011, Kurt J. Fischer, Esquire, on behalf of Laurel Regional Hospital and Montgomery General Hospital, sent to the Commission the Motion for Oral Argument. (DI #308)

On October 13, 2011, Kurt J. Fischer, Esquire, on behalf of Laurel Regional Hospital, sent to the Commission the Motion for Leave to File Corrections to Pre-filed Testimony and Hearing Exhibits. (DI #309)

On October 13, 2011, Kurt J. Fischer, Esquire, sent to the Commission the Corrections to Laurel Regional Hospital's Pre-filed Direct Testimony of Michael King. (DI #310)

On October 13, 2011, Kurt J. Fischer, Esquire, sent to the Commission the Corrections to Laurel Regional Hospital's Supplemental Pre-Filed Direct Testimony of Kenneth Glover. (DI #311)

On October 13, 2011, Kurt J. Fischer, Esquire, on behalf of Laurel Regional Hospital, sent to the Commission the Corrected Hearing Exhibits 52 and 53 from Laurel Regional Hospital. (DI #312)

On October 13, 2011, Jack C. Tranter, Esquire, on behalf of Holy Cross Hospital, sent the Commission the Closing Memorandum from Holy Cross Hospital. (DI #313)

On October 13, 2011, Jack C. Tranter, Esquire, on behalf of Holy Cross Hospital, sent the Commission the Proposed Finding of Fact and Conclusions of Law. (DI #314)

On October 19, 2011, Kurt J. Fischer, Esquire, on behalf of Laurel Regional Hospital and Montgomery General Hospital, sent to the Commission the Errata to the Proposed Finding of Fact and Conclusions of Law of Interested Parties. (DI #315)

On October 19, 2011, Kurt J. Fischer, Esquire, on behalf of Laurel Regional Hospital and Montgomery General Hospital, sent to the Commission the Errata to the Closing Argument of Interested Parties. (DI #316)

On October 21, 2011, Lisa D. Stevenson, Esquire, on behalf of WAHI, sent Commissioner Randall P. Worthington the Memorandum in Opposition to Laurel Regional Hospital's Motion for Leave to File Corrected Testimony. (DI #317)

On October 21, 2011 Lisa D. Stevenson, Esquire, on behalf of WAHI, sent to Commissioner Randall P. Worthington an Opposition to Laurel Regional Hospital's and Montgomery General Hospitals Motion for Oral Argument . (DI #318)

On October 24, 2011, Kurt J. Fischer, Esquire, on behalf of Laurel Regional Hospital and Montgomery General Hospital, sent to the Commission the reply of Interested Party Laurel Regional Hospital to Washington Adventist Hospital's Opposition to Motion for Leave to File Corrections to Pre-filed Testimony. (DI #319)

On October 25, 2011, Jack C. Tranter, Esquire, on behalf of Holy Cross Hospital, sent the Commission Corrected Proposed Findings of Fact and Conclusions of Law from Holy Cross Hospital. (DI #320)

On October 25, 2011, Jack C. Tranter, Esquire, on behalf of Holy Cross Hospital, sent the Commission a Corrected Closing Memorandum from Holy Cross Hospital. (DI #321)

On October 26 2011, Commissioner Randall P. Worthington sent a letter to Counsel in regards to his decision on Pending Motions for oral arguments. (DI #322)

On March 23, 2012, Commissioner Barbara Gill McLean informed participants in Washington Adventist Hospital relocation of her appointment as the successor reviewer for this matter. (DI #323)

On April 18, 2012, Commissioner McLean sent a request to John F. Morkan, III, Esquire, Kurt Fischer, Esquire, and Jack C. Tranter, Esquire, for the Reviewer and Commission staff to conduct a visit of the existing and proposed relocation site for Washington Adventist Hospital. Copy of emails between Suellen Wideman, counsel for WAHI and the interested parties regarding the on site visit are attached. (DI #324)

April 20, 2012: E-mails between Suellen Wideman and counsel for WAHI and the interested parties regarding the date for the on site visit were exchanged. (DI #325)

On May 11, 2012, John F. Morkan, III, Esquire, on behalf of Washington Adventist Hospital, sent the Commission directions to WAHI and the list of WAHI representatives who would participate in the on-site visit. (DI #326)

May 11, 2012: Suellen Wideman and Susan Silber, Takoma Park City Attorney, exchanged e-mails regarding the names of the representatives from the City of Takoma Park who would attend the on site visit and clarification of the time for this meeting. (DI # 327)

On May 18, 2012, Commissioner Barbara Gill McLean sent to John F. Morkan, III, Esquire, Jack C. Tranter, Esquire, and Kurt Fischer, Esquire, an attachment regarding the on site visit with the list of persons attending, parking information, location of meeting place, and directions to the proposed site for WAH. (DI #328)

On June 5, 2012, Commissioner Barbara Gill McLean sent to Counsel for WAHI a request for an updated revenue and expense forecast and for additional information related to the proposed redevelopment of the existing WAH campus. (DI #329)

On June 8, 2012, Jack C. Tranter, Esquire, on behalf of Holy Cross Hospital, sent a request for the Reviewer not to reopen the record and to reconsider the request for additional evidence regarding financial viability of the proposed project. (DI #330)

On June 12, 2012, John F. Morkan, III, Esquire, on behalf of Washington Adventist Hospital, submitted a response supporting the Reviewer's request for additional information. (DI #331)

On June 13, 2012, Jack C. Tranter, Esquire, on behalf of Holy Cross Hospital, responded to John F. Morkan, III, Esquire, and to argue that the Reviewer not reopen the record and to review the project based on the existing record. (DI #332)

On June 19, 2012, John F. Morkan, II, Esquire, on behalf of Washington Adventist Hospital, submitted six copies of "Response to the Commission's Request for Supplemental Information." (DI #333)

On July 3, 2012, Philip F. Diamond, Esquire, on behalf of Holy Cross Hospital, submitted one original and six copies of comments regarding the "Response to the Commission's Request for Supplemental Information" submitted by WAHI. Mr. Diamond requested that the Reviewer not allow WAHI to have the opportunity to respond to the comments of the Interested Parties. (DI #334)

On July 3, 2012, Kurt J. Fischer, Esquire, and Melissa L. Mackiewicz, Esquire, on behalf of Laurel Regional Hospital and Montgomery General Hospital, submitted comments regarding the "Response to the Commission's Request for Supplemental Information" submitted by WAHI. (DI #335)

On July 5, 2012, Kurt J. Fischer, Esquire, on behalf of Laurel Regional Hospital and Montgomery General Hospital, submitted a request for oral arguments to WAHI's Response to the Commission's Request for Supplemental Information and the Interested Parties' Comments. (DI #336)

On July 10, 2012, John F. Morkan, III, Esquire, on behalf of Washington Adventist Hospital, submitted six copies of "Reply and Memorandum in Opposition to the Interested Parties' Motion for Oral Argument." (DI #337)

On July 19, 2012, Jack C. Tranter, Esquire, on behalf of Holy Cross Hospital, submitted a Motion to Strike from the record WAHI's response to Commission's Request for Supplemental Information and WAHI's Reply and Memorandum in Opposition to the Interested Parties' Motion for Oral Argument. (DI #338)

On July 25, 2012, Commissioner Barbara Gill McLean sent to John F. Morkan, III, Esquire, Jack C. Tranter, Esquire, and Kurt Fischer, Esquire, her decision to deny the Motion for Oral Argument filed by Laurel Regional Hospital and Montgomery General Hospital, and to deny the Motion to Strike filed by Holy Cross Hospital. The Reviewer permitted the interested parties to file comments by August 2, 2012 on the new information introduced in WAHI's Reply and Memorandum in Opposition to the Interested Parties' Motion for Oral Argument. (DI #339)

On August 2, 2012, Kurt J. Fischer, Esquire, on behalf of Laurel Regional Hospital and Montgomery General Hospital, submitted comments in response to the July 10, 2012 filing by WAHI entitled, "Reply and Memorandum in Opposition to the Interested Parties' Motion for Oral Argument." (DI #340)

On August 2, 2012, Philip F. Diamond, Esquire, on behalf of Holy Cross Hospital, submitted HCH's Comments to WAHI's Reply and Memorandum in Opposition to the Interested Parties' Motion for Oral Argument. (DI #341)

On August 6, 2012, John F. Morkan, III, Esquire, on behalf of WAHI, submitted an inquiry to the Reviewer regarding the need to submit a response to August 2nd Interested Party comments from HCH, LRH, and MGH, and that WAHI was comfortable with the record as it stands. (DI #342)

On August 23, 2012, Commissioner Barbara Gill McLean sent to John F. Morkan, III, Esquire, Jack C. Tranter, Esquire, and Kurt Fischer, Esquire notification of certain information being placed in the record for use in the Recommended Decision. Two items were attached as paper copy and four items were on an attached disk. (DI #343)

On August 27, 2012, John F. Morkan, III, Esquire, on behalf of WAHI, submitted WAH's filing of its July 31, 2012 Unaudited Financials and Miscellaneous Reports with the HSCRC that included a corrected June Statement of Revenue and Expense, which was item six of the information placed in the record by Commissioner McLean on August 23, 2012. (DI #344)

Appendix B

STATE OF MARYLAND DEPARTMENT OF HEALTH AND MENTAL HYGIENE

Frederick W. Puddester Chairman

> Kevin J. Sexton Vice Chairman

Joseph R. Antos, Ph.D.

George H. Bone, M.D.

C. James Lowthers

Herbert S. Wong, Ph.D.



HEALTH SERVICES COST REVIEW COMMISSION

4160 PATTERSON AVENUE, BALTIMORE, MARYLAND 21215 Phone: 410-764-2605 · Fax: 410-358-6217

Toll Free: 1-888-287-3229 www.hscrc.state.md.us 230

Robert Murray Executive Director

Stephen Ports
Principal Deputy Director
Policy & Operations

Gerard J. Schmith Deputy Director Hospital Rate Setting

Mary Beth Pohl Deputy Director Research and Methodology

MEMORANDUM

MARYLAND HEALTH CARE COMMISSION

JUN 15 2011

To:

Randall P. Worthington, Sr., Maryland Health Care Commission

From:

Robert Murray, Executive Director

Gerard J. Schmith, Deputy Director

Subject:

Washington Adventist Hospital, Inc. ("WAH," or "Hospital") - Updated Certificate

of Need Application

Docket No. 09-15-2295

Date:

June 15, 2011

On April 25, 2011, you requested that we review and comment on the financial feasibility of Washington Adventist Hospital, Inc.'s requested updated capital project. This updated project changed the size and the costs of the original project. The total costs of the project including the garage and financing is now \$397,705,000. WAH intends to finance the project with \$27,205,000 of cash, \$25,000,000 of philanthropy, \$34,000,000 of working capital transferred from Adventist HealthCare (AHC), \$15,380,000 of equipment transferred from the Old Washington Adventist Hospital, \$10,500,000 of land transferred by Adventist HealthCare (AHC), and \$285,620,000 of taxable Government National Mortgage Association (GNMA) securities issued by the Federal Housing Authority (FHA) and the Department of Housing and Urban Development (HUD). You also requested that we assess the impact a more conservative patient day scenario would have on the financial feasibility of the project. Additionally, you requested that we comment on the impact of the project on the financial position of AHC, the current parent corporation. Finally, you requested that we comment on the impact of the proposed project on the interested parties, namely Holy Cross Hospital of Silver Spring (HCH-SS), Laurel Regional Hospital (LRH), and Montgomery General Hospital (MGH).

Financial and Volume Information Reviewed

MHCC staff provided us with a number of documents and information, including the responses from the various interested parties as to the feasibility and financial impact of the

proposed project. HSCRC staff focused its review on the projected financial statements submitted by Washington Adventist Hospital. The HSCRC staff's current review is consistent with the normal financial assessment we conduct when a facility requests that the HSCRC issue a Comfort Order regarding a proposed financing. Hospitals routinely request Comfort Order determinations from the Commission related to proposed capital projects and associated financings. The review we perform represents our attempt to determine whether a facility can adequately finance a proposed project and associated capital-related expenditures on the basis of its existing rate structure. The Commission will then issue a Comfort Order upon a determination from staff that the requesting facility's rate structure is adequate to service all capital-related costs and maintain adequate operating margins and other financial ratios.

To perform this assessment, we focused our review on the financial projections submitted by the Hospital to the MHCC as part of the CON application process. Two sets of data were included. The first provided the projections in "current dollars," while the second provided projections in "inflated dollars" for the same time period. The data included actual financial data for fiscal years ending December 31, 2009 and 2010, current year projected data for fiscal year ending December 31, 2011, and forecasted data for fiscal years ending December 31, 2012 through 2018.

Background

The "current dollar" or uninflated projections enable an assessment of the impact of the projected volumes on overall operations (projected revenue growth and projected cost growth). Given these volume assumptions, the Hospital's operating performance (and performance on important financial ratios) will largely be a function of the proportion of fixed and variable costs assumed in the projections. In general, the HSCRC has observed that over the medium to long-term, hospital costs appear to be approximately 75-85% variable with changes in volume (and correspondingly 15-25% fixed regardless of volumes). As such, it is HSCRC policy to adjust hospital rates and revenue to reflect this relationship of fixed to variable costs. For volume increases, hospitals are allowed to keep 85 cents on the dollar, and for volume declines, their rates are adjusted such that they only lose 85 cents on the dollar (retaining 15 cents to cover fixed costs).

Over the shorter time horizon of one to two years, however, hospital managers have indicated to the HSCRC that they believe variable costs (the components of their cost structure that actually can be altered with changes in volume) are in the neighborhood of 40-60%. We believe these observations (or "rules of thumb") with regard to fixed and variable hospital costs are salient in the context of evaluating the financial projections provided by the Hospital.

Analysis

A review of the "current dollars" financial projections shows that revenues are projected to grow 0.61%, while expenses (net of depreciation and interest) are projected to grow 0.34% from FY 2011 through FY 2014. These changes reflect the Hospital's relatively flat volume assumptions over this period and an assumed variable cost proportion of approximately 56%.

Over the entire projection period, FY 2014 and FY 2018 revenues are expected to grow

10.89%, while expenses (net of depreciation and interest) are projected to grow only 3.93% relative to volume changes, reflecting an assumed variable cost factor of approximately 33% over the four year projection period. A closer review of the year-by-year change shows substantial differences in assumed variable costs in the first two years of the project vs. the last two years. For FY 2015 (the first year the new facility is in operation), revenues are projected to increase 2.10% (commensurate with projected volume increases), while expenses are projected to decrease 0.78% (reflecting a negative variable cost factor). For FY 2016, revenues are projected to increase 2.49%, while expenses are projected to increase only 0.65%. This would equate to a variable cost factor of only 26% for FY 2016 (implying dramatic and likely unprecedented cost reductions and improvements in efficiency over these two years). Staff would question whether the facility can indeed realize this level of operating cost improvement in FY 2015 and FY 2016.

By contrast, from FY 2016 through FY 2018 revenues are projected to increase 5.97%, while expenses are projected to increase 3.71%. This would equate to a variable cost factor of approximately 62% over this two year period. While low relative to the variable cost proportion reflected in HSCRC rate adjustments, this assumption is much more reasonable than the variable cost proportions assumed in years FY 2015 and 2016. ii

Staff also examined the "inflated dollar" projections relative to the current dollar projections to isolate the Hospital's revenue and expense inflation assumptions. This analysis shows that the Hospital is projecting expenses to increase at approximately the same rate as revenues are increasing for inflation through FY 2014. However, beginning with FY 2015 through FY 2018, the Hospital is projecting expenses to increase by approximately 0.4% less than revenue increases for inflation. While staff believes it may be plausible for the facility to manage costs to grow at this lower rate, achieving this assumed level of operating efficiency in addition to the cost reductions implied by the very low variable cost factors assumed in the period FY 2015 to FY 2018 does not seem plausible.

Analysis of Financial Ratios

Included as Attachment I to this memo are the financial ratios based on the Hospital's submitted "inflated dollars" financial projections. The important ratios and indicators include: operating margin; days of cash (DOC); debt to capitalization; and debt service coverage (DSCR). The ratios are calculated based on the projected financials (and the volume and cost assumptions discussed above) for the Hospital for the period FY 2011 through FY 2018. The institutions evaluating the credit-worthiness of the Hospital traditionally place great weight on these indicators. As such, staff believes that the Hospital's performance on these ratios are most important in determining whether the Hospital will be able to borrow the monies necessary to complete the project.

A review of the financial ratios shows that WAH has improved its operating margin between FY 2009 and 2010, and is projected to again improve during FY 2011 to 2.49%. The operating margin is then projected to remain somewhat constant through FY 2014. The Hospital is projecting a 7% decrease to its operating margin (from 2.29% to -4.75%) during FY 2015 due, in large part, to the significant increase in depreciation and interest (10% of total expenses) after the opening of the new facility. The decrease to the operating margin would have been more if

the Hospital had projected what staff believes might have been a more realistic variable cost factor for that year (as noted above, the Hospital projected a small decrease in expenses despite a substantial increase in volume, thus representing a negative variable cost assumption). Projected operating margin improves to -1.88% for FY 2016. Again, this is due to expenses increasing only a small proportion relative to increases in revenue resulting from volume increases (an assumed 26% variable cost proportion), which staff believes may be unrealistic.

The financial statements provided by the Hospital show the Hospital's Debt to Capitalization is extremely high up to the time when the new Hospital opens. This is in part because some assets being provided to the new entity are not reported on WAH's books until after the new facility opens. However, Debt to Capitalization remains high even after the new facility is opened and all assets are combined under the new obligated entity.

Debt Service Coverage Ratio (DSCR) is adequate until FY 2015 when it dips to a low of 1.26 times. Normally, bond rating agencies prefer DSCRs in the range of 2 to 3 times during the forecast period. DSCRs below 2.0 are cause for concern. Depending on the borrowing documents and bond covenants, DSCRs below 2.0 may place the Hospital in technical default on the bonds.

Days of Cash (DOC) also remain low throughout the projection period. If the unrestricted assets being provided to the new entity were included on the Hospital's balance sheet, the Hospital's DOC would improve somewhat. However, total DOC available to the new entity when it opens in FY 2015 are still projected to be low at 42 days. Bond rating agencies prefer to see days of cash at 100 days or higher at a minimum.

Should the Hospital receive CON approval for this project and come before the HSCRC requesting a Comfort Order given these current projections, staff would be hard-pressed to recommend a favorable report to the Commission.

Lastly, we should emphasize that while the staff review of these projections can provide some indicator of financial feasibility, a full-blown feasibility assessment would likely be required by any issuing authority. Financial Feasibility studies are time-intensive and require significant analyses and resources to complete. Such a study would also provide a much more thorough analysis of the Hospital's ability to borrow the funds needed to accomplish this project and service the accompanying debt into the future.

Other Request

You requested that we consider the effect an alternative scenario, which represented a more conservative projection of medical, surgical, gynecological, and addictions (MSGA) patient days, i.e. a lower average length of stay (ALOS), would have on the financial projections. Staff believes that if the Hospital is able to achieve a lower case mix adjusted ALOS, it would marginally improve the financial indicators and ratios provided the Hospital is also able to reduce the marginal cost associated with those removed days. However, this improvement would not significantly alleviate concerns regarding the Hospital's projected financial performance as indicated by the key financial indicators discussed above.

You also requested that the Staff comment on the impact the project would have on the financial condition of Adventist HealthCare. Given the material provided and the information we reviewed, staff could not meaningfully comment on the impact of the project on AHC's financial position.

Finally, you requested that staff comment on the impact of the proposed project on the financial condition of the hospital interested parties (HCH-SS, LRH, and MGH.) Staff believes that a new facility may certainly attract some market share from the other surrounding hospitals. In fact, the current incentives built into the rate setting system provide a hospital \$0.85 on a dollar for all additional revenue generated by increasing volumes. The surrounding hospitals would need to cut their cost by \$0.85 on a dollar for all revenue lost due to decreasing volumes in order to eliminate any impact. Thus, while the competing hospitals may well lose market share initially, they do have the ability to manage to volume declines by managing variable costs. This dynamic makes it difficult to assess whether the relocation of WAH would have a substantially negative impact on the solvency of surrounding facilities.

ⁱ Note: On page 8, footnote 8 of Attachment II (projections provided by the Hospital), the Hospital does provide some indication of how they expect to achieve the projected cost reductions sufficient to generate such a low assumed variable cost proportion in FY 2015 and FY 2016.

ⁱⁱ Staff would also question whether the Hospital appropriately accounted for the HSCRC's 15% volume adjustment in projecting the year-to-year increases in revenue. As noted, current HSCRC policy is to adjust revenues by an 85% variable cost factor for changes in volume.

Washington Adventist Hospital Modification to CON Request Financial Ratios

Based on Hospital's Projections	HSCRC Target	Audited FY2009	Audited FY2010	Budgeted FY2011	Project FY2012	Projected Prior to Openning 2012 FY2013 FY20	enning FY2014	FY2015	Projected PY2016	Projected After Openning -Y2016 FY2017	pg FY2018
Key Statistics Operating Revenue (in thousands)		\$239,217.0 \$230,844.0	\$230,844.0	\$240,648.0	\$242,222.0	\$246,299.0	\$250,820.0	\$262,857.0	\$275,402.0	\$289,586.0	\$305,007.0
Operating Income Excess Revenue over Expenses		(\$1,664.0) (\$1,663.0)	\$4,202.0 \$4,541.0	\$5,987.0 \$5,987.0	\$4,235.0 \$4,235.0	\$5,279.0 \$5,279.0	\$5,750.0 \$5,750.0	(\$12,498.0) (\$12,498.0)	(\$5,184.0) (\$5,184.0)	\$1,234.0 \$1,234.0	\$8,750.0 \$8,750.0
Profitability Operating Margin Excess Margin	2.75%	-0.70%	1.82% 1.96%	2.49%	1.75%	2.14%	2.29%	-4.75% -4.75%	-1.88%	0.43%	2.87%
Debt Related Debt to Capitalization Maximum Debt Service Coverage	40.00%	102.60%	102.80%	94.30%	111.20%	101.70%	175.30%	72.80%	72.40%	70.80%	68.70%
<u>Liquidity</u> Days of Cash on Hand	115	21	10	23	24	29	41	42	57	72	88

RESPONSE TO MHCC REQUEST TO UPDATE FINANCIAL INFORMATION

Washington Adventist Hospital - New Hospital

CON

PART II - PROJECT BUDGET

clude the costs	Total		157,860,000	19,573,000	8.411.000	15 496 000	789,000	212,629,000			,	,		27,024,000	7,625,000	21,147,000		8,700,000	1,950,000	11,200,000	1,600,000	2,500,000	1,000,000	000,000,01	310,755,000		17,018,000	(2,640,000)	13,654,000	338,787,000
n submission and should in	Parking Garage		19,588,000 \$		865 000	1 077 000	263,000	21,793,000 \$	i	i (à	,			•	1,084,000	•	, ;	150,000	•	ì				23,027,000 \$		1,263,000	(196,000)	1,047,000	25,141,000 \$
as of the date of application	Hospital		138,272,000 \$	19,573,000	7 546 000	14 419 000	526,000	\$ 000,836,000				1		27,024,000	7,625,000	20,063,000		8,700,000	1,800,000	11,200,000	1,600,000	2,500,000	1,000,000	000,000,01	.287,728,000 \$		15,755,000	(2,444,000)	12,607,000	313,646,000 \$
costs a			69					69	69			₩													69					69
(INSTRUCTION: All estimates for 1.ae., 2.ah., and 3 are for current costs as of the date of application submission and should include the costs for all intended construction and renovations to be undertaken)		Uses of Funds Capital Costs a. New Construction	(1) Building & Fixed Equipment		(4) Site Prenaration - Land Improvements			SUBTOTAL	(1) Building demolition	(2) Architect/Engineering Fees		SUBTOTAL	c. Other Capital Costs		(2) Minor Movable Equipment			a. Furniture					i. Ceruicadons, misc., etc.	g. Equipment transletted notif Old Hospital, 19et	TOTAL CURRENT CAPITAL COSTS $(A - C)$	d. Non Current Canital Cost			Inflation Allowance (2.1% for 2011; 2.7% for 2012 and (2) 2.7% for 2013 - midpoint of construction	TOTAL PROPOSED CAPITAL COSTS (a-d)

RESPONSE TO MHCC REQUEST TO UPDATE FINANCIAL INFORMATION

16,416,000	150,000	\$ 22,278,000 \$ 34,000,000 \$	\$ 397,705,000	\$ 27,205,000	25,000,000 - 285,620,000 34,000,000	15,380,000 10,500,000	\$ 397,705,000	x 50 years = \$ N/A
					" °0%			* A / Z / Z / Z / Z / Z / Z / Z / Z / Z /
an a	f. Consultant Fees: CON Application Assistance Other (Specify) g. Liquidation of Existing Debt h. Debt Serrice Reserve Fund I. Principal Amortization Reserve Fund j. Other (Specify) HUD AMPO Fund	TOTAL (a - j) Working Capital/Startup Costs Working Capital Amount Borrowed For Interest Payments After Completion of Construction	TOTAL USES OF FUNDS (1 - 3)	 Sources of Funds for Project: Cash 	2. Pledges: Gross, less allowance for uncollectibles \$0, 3. Gifts, bequests, Little and the complex gross, authorized Bonds 5. Taxable FHA/GNMA Debt 7. Net Working Capital Transferred from Adventist HealthCare Grants or Appropriation (a) Pederal (b) State	可田山	TOTAL SOURCES OF FUNDS (1 - 9)	Lease Costs: a) Land b) Building C) Major Movable Equipment d) Minor Movable Equipment e) Other

Instruction: Complete Table 1 for The Entire Facility, including the proposed project, and Table 2 for the proposed project only using the space provided on the following pages. Only existing facility applicants should complete Table 1. All Applicants should complete Table 2.

X_CY or = PY CObecly Two Moost Recent Ended Projected Acast (conding, with first full year at full unification) 2.00			Table 1.	Statistical Pro	jections - Ent	tire Facility-I	ncluding Proj	Table 1. Statistical Projections - Entire Facility-Including Proposed Project			
Directly 2009 2010 2011 2012 2013 2014 2015 2014 2014 2015 2014 201	X_CY orFY	Two Most Re Actual	scent Ended Years	Current Year Projected		Projecte	d Years (endi	ng with first full ye	ear at full utili	zation)	
Care	(Check)	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Care				Existing	Hospital				New Ho	spital	
A. H. 14,21 10,487 10,688 9,833 9,833 9,833 9,833 9,833 9,833 9,834 9,835 1,936 1,530	1. Admissions							Орен 1/1/2015			
c Caree 1,451 2,157 1,996 1,096 1,096 1,096 1,096 2,046 2,046 1,06	a. M/S/G/A	11,421	10,487	10,868	9,833	9,833	9,833	0,980	10,180	10,435	10,696
Care 2,451 2,157 1,956 1,956 1,956 1,956 1,956 1,956 1,956 1,956 1,956 1,956 1,956 1,956 1,956 1,952 1,922 1,522 1,922	b. Pediatric										
Former 4955 4443 3706 1,006 1,006 1,006 1,006 1,006 1,406 1,	c. Obstetric	2,451	2,157	1,996	1,996	1,996	1,996	2,046	2,097	2,149	2,203
Conce 495 443 376 376 </td <td>d. Intensive Care</td> <td>1,133</td> <td>1,186</td> <td>1,066</td> <td>1,066</td> <td>1,066</td> <td>1,066</td> <td>1,464</td> <td>1,493</td> <td>1,530</td> <td>1,568</td>	d. Intensive Care	1,133	1,186	1,066	1,066	1,066	1,066	1,464	1,493	1,530	1,568
becity) becomes a specify and a sp	e. Coronary Care	495	443	376	376	376	376	1	1	1	,
Pecify P	f. Psychiatric	2,070	1,710	1,922	1,922	1,922	1,922	1,922	1,922	1,922	1,922
Pecify) Pecify) Pays 17,570 18,983 16,228 15,193	g. Rehabilitation										
Pecify) Pays 17,570 18,083 16,228 18,193	h. Chronic										
Ayes 17,570 15,983 16,193 15,193 <td>i. Other (Specify)</td> <td></td>	i. Other (Specify)										
Asyles 49,154 48,081 47,582 47,582 46,154 44,984 46,110 4 c. c	i TOTAL	17,570	15,983	16,228	15,193	15,193	15,193	15,412	15,692	16,036	16,389
A 49,154 48,081 48,617 47,582 47,582 46,154 44,984 46,110 4 5 6,559 5,694 4,992 4,992 4,992 5,115 5,243 5,373 Care 1,999 1,852 1,559 1,559 1,559 1,559 2,427 3,847 8,002 8,201 cic 10,406 8,891 9,427 9,427 9,427 9,427 9,427 3,418 9,418 becify) Length A 4,30 4,30 6,736 69,736 69,736 68,534 67,647 69,102 7 Length A 4,30 4,30 5,20 4,99 6,736 69,736 68,534 67,647 69,102 7 Length A 4,30 4,30 4,47 6,84 4,84 4,84 4,84 4,84 4,84 4,84 4,89 4,62 2,50 2,50 2,50 2,50 2,50 2,50 2,50 2,5	2. Patient Days										
E. Care 6,559 5,694 4,992 4,992 4,992 5,115 5,243 5,373 E. Care 6,341 6,882 6,176 6,176 6,176 7,847 8,002 8,201 F. Care 1,999 1,882 1,559 1,559 1,559 1,559 1,559 F. Care 1,999 7,427 9,427 9,427 9,427 9,427 F. Care 1,999 7,418 7,447 6,942 1,559 1,559 1,559 F. Care 2,68 2,64 2,59 2,59 5,79 5,79 5,79 5,36 5,36 5,36 F. Care 5,03 5,20 4,90 4,90 4,90 4,90 4,90 4,90 4,90 F. Care 6,034 4,47 4,36 4,57 4,59 4,59 4,59 4,59 4,59 4,59 F. Care 6,034 4,47 4,36 4,59 4,59 4,59 4,59 4,59 4,59 4,59 F. Care 6,03 4,40 4,418 4	a. M/S/G/A	49,154	48,081	48,617	47,582	47,582	47,582	46,154	44,984	46,110	47,264
E Care 6,559 5,694 4,992 4,992 4,992 4,992 5,115 5,243 5,373 E Care 6,341 6,882 6,176 6,176 6,176 7,847 8,002 8,201 E Care 1,1999 1,852 1,559 1,599 1,422 1,599 1,422 1,599 1,422 1,599 1,422 1,599 1,422 1,599 1,422 1,599 1,429 1,	b. Pediatric										
Care 6,341 6,882 6,176 6,176 6,176 6,176 6,176 6,176 6,176 6,176 7,847 8,002 8,201 Care 1,999 1,552 1,559 1,559 1,559 1,559 - - - ration 10,406 8,891 9,427 9,427 9,427 9,427 9,418 9,418 9,418 ration 10,406 8,891 9,427 9,427 9,427 9,418 9,418 9,418 ration 10,406 9,437 9,427 9,427 9,427 9,418 9,428 9,429 9,429 9,429	c. Obstetric	6,559	5,694	4,992	4,992	4,992	4,992	5,115	5,243	5,373	5,508
Figure 1,999 1,882 1,559 1,559 1,559 1,559 1,599	d. Intensive Care	6,341	6,882	6,176	6,176	6,176	6,176	7,847	8,002	8,201	8,404
ic 10,406 8,891 9,427 9,427 9,427 9,427 9,427 9,428 9,418 9,418 9,418 9,418	e. Coronary Care	1,999	1,852	1,559	1,559	1,559	1,559	1	1	1	,
ration recify) Recify) <th< td=""><td>f. Psychiatric</td><td>10,406</td><td>8,891</td><td>9,427</td><td>9,427</td><td>9,427</td><td>9,427</td><td>9,418</td><td>9,418</td><td>9,418</td><td>9,418</td></th<>	f. Psychiatric	10,406	8,891	9,427	9,427	9,427	9,427	9,418	9,418	9,418	9,418
A.A. 4.30 4.58 4.47 4.84 4.84 4.84 4.84 4.84 4.84 4.84 4.84 4.84 4.84 4.84 4.84 4.84 4.82 4.42 4.42 A. A. A. A. A. A. A. A. B. A. B. A. B. A. B. A. B. A. B.	g. Rehabilitation										
A 4.30 4.58 4.47 4.84 4.62 4.42 4.42 4.42 4.42 4.42 4.42 4.42 4.	b. Chronic										
Length A 4.30	i. Other (Specify)										
A 4.36 4.58 4.47 4.84 4.84 4.84 4.62 4.42 4.42 A 4.30 4.58 4.47 4.84 4.84 4.84 4.62 4.42 4.42 4.42 4.43 4.84 4.84 4.84 4.84 4.84 4.84 4.84 4.42 4.42 4.47 4.84 4.84 4.84 4.84 4.84 4.84 4.45 4.42 4.42 4.47 4.84 4.84 4.84 4.84 4.84 4.84 4.84 4.84 4.45 4.40 4.40 4.40 4.40 4.40 4.40 4.90 <td>. TOTAL</td> <td>74,459</td> <td>71,400</td> <td>70,771</td> <td>69,736</td> <td>69,736</td> <td>69,736</td> <td>68,534</td> <td>67,647</td> <td>69,102</td> <td>70,594</td>	. TOTAL	74,459	71,400	70,771	69,736	69,736	69,736	68,534	67,647	69,102	70,594
A 4.30 4.58 4.47 4.84 4.84 4.84 4.62 4.42 4.42 4.42 7.50 7.50 7.50 7.50 7.50 7.50 7.50 7.50	3. Average Length of Stay										
E. Care 5.64 2.50 2.50 2.50 2.50 2.50 2.50 2.50 2.50	a. M/S/G/A	4.30	4.58	4.47	4.84	4.84	4.84	4.62	4.42	4.42	. 4.42
5. Care 5.60 5.80 2.50 2.50 2.50 2.50 2.50 2.50 2.50 2.5	b. Pediatric										
Care 5.60 5.80 5.79 5.79 5.79 5.79 5.36 5.36 5.36 Care 4.04 4.18 4.15 4.15 4.15 4.15 4.90 4.	c. Obstetric	2.68	2.64	2,50	2.50	2.50	2.50	2.50	2.50	2.50	2.50
ic 5.03 5.20 4.30 4.15 4.15 4.15 4.15 4.15 4.16 i.e. 5.03 5.20 4.90 4.90 4.90 4.90 4.90 4.90 4.90 4.9	d. Intensive Care	2.60	5.80	5.79	5.79	5.79	5.79	5.36	5.36	5.36	5.36
ie 5.03 5.20 4.90 4.90 4.90 4.90 4.90 4.90 4.90 4.9	e. Coronary Care	4.04	4.18	4.15	4.15	4.15	4.15				
ration recify) 4.24 4.47 4.36 4.59 4.59 4.59 4.59 4.45 4.31 4.31	f. Psychiatric	5.03	5.20	4.90	4.90	4.90	4.90	4.90	4.90	4.90	4.90
occify) 4.24 4.47 4.36 4.59 4.59 4.59 4.45 4.31 4.31	g. Rehabilitation										
4.24 4.47 4.36 4.59 4.59 4.59 4.45 4.31 4.31	h. Chronic										
4.24 4.47 4.36 4.59 4.59 4.59 4.45 4.31 4.31	i. Other (Specify)										
	j. TOTAL	4.24	4.47	4.36	4.59	4.59	4.59	4,45	4.31	4.31	4.31

			Table 1.	Table 1. Statistical Projections - Entire Facility Including Proposed Project - Continued	ojections - Er	ntire Facility ontinued				
_X_CY or FY	Two Most Actual E Recent Years	wo Most Actual Ended Recent Years	Current Year Projected		Proje	cted Years (en	Projected Years (ending with first full at full utilization)	at full utilizat	(ou)	
(Check)	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
			. Existing	Existing Hospital				New Hospital	pital	
4. Occupancy Percentage							Open 1/1/2015			
a. M/S/G/A	72.79%	74.00%	75.68%	73.24%	73.24%	73.24%	84.30%	82.16%	84.22%	86.33%
b. Pediatric										
c. Obstetric	71.88%	74.29%		65.13%	65.13%	65.13%	46.71%	47.88%	49.07%	50.30%
d. Intensive Care	51.10%	55.46%			49.77%	49.77%	67.18%	68.51%	70.21%	71.95%
e. Coronary Care	68.46%	63.42%		53.39%	53.39%	53.39%				
f. Psychiatric	71.27%	%06.09	64.39%	64.57%	64.57%	64.57%	69.74%	69.74%	69.74%	69.74%
g. Rehabilitation								1		
i Other (Caecifu)										
i. Other (Specify)										- 11
j. Total	%98.69	69.42%	69.31%	%66.79	%66'19	67.99%	75.20%	74.23%	75.82%	77.46%
5. Number of										
a. M/S/G/A	185	178	176	178	178	178	150	150	150	150
b. Pediatric										
c. Obstetric	25	21	21	21	21	21	30	30	30	30
d. Intensive Care	34	34		34	34	34	32	32	32	32
e. Coronary Care	80	80	80	8	80	8	0	0	0	0
f. Psychiatric	40	40	40	40	40	40	37	37	37	37
g. Rehabilitation					7					
h. Chronic										
i. Other (Specify)										
j. Total	292	281	279	281	281	281	249	249	249	249
6. Outpatient										
Visits - regulated										
a. Emergency**	35,375	34,903	34,884	35,233	35,585	35,941	36,840	37,945	39,273	40,844
b. Clinical Services	19,205	17,467	17,797	17,797	17,797	17,797	18,153	18,607	19,165	19,836
c. Other (Specify):										
Observation	0,0	7		7 (40	2	500	7	200	4 000	000
Extended Recovery	369	114	03/	1,012	1,0/2	1,0/2	1,/14	1,705	1,827	1,900
Same Day Surgery	4,397	3,984	3,859	3,859	3,859	3,859	3,936	4,034	4,155	4,300
Psych Day Care	1,011	1,432	1,124	1,124	1,124	1,124	1,146	1,175	1,210	1,252
d. Total	60,357	58,500	58,301	59,685	60,037	60,393	61,789	63,526	65,630	68,132

^{*} Number of Beds and occupancy percentage should be reported on the basis of licensed beds

^{**} Excludes patients admitted to the Hospital following a visit to the Emergency Dept.

Instructions: Table 3 - Rewenue and Expenses - Entire Facility (including the proposed project) is to be completed by existing facilities solvies in the openion of the proposed project only. Table 1, Revenues and Expenses (for the first full year of utilization", is to be completed by each applicant for the proposed project only. Table 1, Revenues and Expenses (for the first full year of utilization", is to be completed by each applicant for the space provided. Specify whether data are for alculated on the basis of Medicaid revenue and expense figures should be presented in current dollars. Medicaid revenues for all projecting all revenues and expenses in effect at the time of submission of this application. Specify sources of non-operating income. State the assumptions used in projecting all revenues and expenses.)

	T	Two Most Recent	cent	Current Year	-	9	Two Most Recent Current Year						
_X_CY or FY	Enc	Ended Actual Years	Years	Projected			Proje	Projected Years (ending with first full year at full utilization)	ng with first fu	ll year at fu	Il utilizatio	(u	
Check	2009		2010	2011		2012	2013	2014	2015	2016	9	2017	2018
				Existing	Existing Hospital	al					New Hospital	pital	
Revenue									Open 1/1/2015				
a. Inpatient	S	216,819 \$	206,156	\$ 217,358	89	201,729	\$ 202,234	\$ 202,730	\$ 207,103	69	212,063 \$	218,021	\$ 224,031
b. Outpatient		62,959	59,909		62	83,555	83,857	84,325	86,042		88,395	91,131	94,353
c. Gross patient service rev		284,778	266,065	.,	57	285,284	286,091	287,055	293,145		300,458	309,152	318,384
d. Allowance for bad debt expense		15,619	14,522		51	15,676	15,720	15,773	16,12		16,525	17,003	17,511
e. Contractual allowance		25,955	16,368	23,489	39	23,730	23,795	23,872	24,399		25,006	25,728	26,486
f. Charity care		9,166	9,318		00	806'6	9,937	9,972	10,195		10,452	10,757	11,083
g. Net patient service revenue		234,038	225,857	235,997	7.0	235,970	236,639	237,438	242,42		248,475	255,664	263,304
h. Other operating revenue (Specify):													
Other operating revenue		5,251	4,840	4,471	71	4,471	4,471	4,473	4,134	-	4,108	4,156	4,
Parking garage revenue, net of operating expenses		,	1	,				,	2,108	3	2,411	2,585	2,732
Investment income		(72)	147		180	153	192	178	229	0	448	962	1,107
Interest income-trustee funds									40	0	122	204	289
I. Net operating revenue	8	239,217 \$	230,844	\$ 240,648	\$ 81	240,594	\$ 241,302	\$ 242,089	\$ 248,939	8	255,564 \$	263,405	\$ 271,639
Exmenses													
a. Salaries, wages, (including fringe benefits)	69	\$ 290,101	97,405	\$ 100,174	\$ \$	100,246	\$ 100,375	\$ 100,529	\$ 101,034	\$	102,085 \$	104,174	\$ 106,420
Contractual services and										(
b. Purchased labor agency		13,252	11,869		17	10,608	10,608	10,609	10,578	~	10,557	10,596	10,639
c. Interest on current debt		2,330	2,548	3,421	21	3,298	3,063	2,873				'	
Interest on project debt - d. including MIP and fees		,							17,411		17,072	16,714	16,335
e. Current depreciation		8,437	8,301	198'6	51	9,726	9,335	202'6	,				
f. Project depreciation									22,652		23,066	23,129	22,766
g. Current amortization		,		-		,			1,070		1,050	1,027	1,004
h. Project amortization			,				-	1	,			,	
I. Supplies		51,880	43,843	44,449	6:	44,518	44,599	44,701	45,296		46,066	47,001	48,018
j. Other expenses:					-								
Insurance		2,006	1,679		7	2,008	2,008	2,009	1,993		1,982	2,004	2,028
Building & maintenance		8,496	151,6	9,375	2	9,378	9,380	9,384	6,942		6,902	086'9	7,061
General & administrative		25,882	24,660	24,688	80	24,709	24,733	24,769	24,648		24,423	24,845	25,298
Shared services/management fees		27,531	27,186	30,079	6.	30,112	. 30,105	30,132	29,902		29,820	30,200	30,612
k. Total operating expenses	49	240,881 \$	226,642	\$ 234,661	\$ 1	234,603	\$ 234,206	\$ 234,713	\$ 261,526	S	263,023 \$	266,670	\$ 270,181
Income			-		-	- 1							
a. Income from operations	CA-	(1,664) \$	4,202	\$ 5,987	2	5,991	\$ 7,096	\$ 7,376	\$ (12,587)	8	(7,459) \$	(3,265)	\$ 1,458
b. Nonoperating income/expense:					-								
Other		-	339		-			,	'				
c. Subtotal		(1,663)	4,541	5,987	7	5,991	7,096	7,376	(12,587)		(7,459)	(3,265)	1,458
d. Income Taxes					+	-						- 1	
, , , , , , , , , , , , , , , , , , ,	6	\$ (5991)	7 541	£ 087	4	100 5	960 2	7.376	\$ (12.587)	v	(7.459) \$	(3.265)	1.458

		Two Most Actual Ended Recent	Anded Recent	Two Most Actual Ended Recent Current Year	0						
	X_CY or FY	Years		Projected		Projec	ted Years (endin	g with first full ye	Projected Years (ending with first full year at full utilization)	tion)	
	Check	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
				Existing Hospital	pital				New Hospital	ospital	
Patient Mix	fix										
a. Percent of	a. Percent of Total Revenue										
(1) Medicare		40.0%	40.9%	40.6%	39.4%	39.3%	39.4%	39.4%	39.4%	39.2%	39.3%
(2) Medicaid		10.6%	12.5%	12.4%	11.9%	11.9%	11.8%	11.8%	11.8%	11.8%	11.8%
(3) Blue Cross	\$1	13.5%	12.5%	12.5%	12.9%	12.9%	12.9%	12.9%	12.9%	12.9%	12.9%
t) Commerc	(4) Commercial Insurance	18.2%	15.9%	16.3%	17.4%	17.6%	17.5%	17.5%	17.5%	17.6%	17.6%
(5) Self-Pay		8.6%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%
(6) Other:											
Medicaid,	Medicaid/Medicare HMO	9.1%	10.1%	%1.01	10.3%	10.3%	10.3%"	10.3%	10.3%	10.3%	10.3%
(7) TOTAL		100.00%	100.0%	100.0%	100.0%	100.1%	100.0%	100.0%	100.0%	%6.66	100.0%
Percent of	Percent of Patient Days\Visits\Procedures										
b. (as applicable)	cable)										
(I) Medicare		40.0%	40.9%	40.6%	39.4%	39.3%	39.4%	39.4%	39.4%	39.21/1	39.3%
(2) Medicaid		10.6%	12.5%	12.4%	11.9%	11.9%	11.8%	11.8%	11.8%	11.8%	11.8%
(3) Blue Cross	S	13.5%	12.5%	12.5%	12.9%	12.9%	12.9%	12.9%	12.9%	12.9%	12.9%
() Commerci	(4) Commercial Insurance	18.2%	15.9%	16.3%	17.4%	17.6%	17.5%	17.5%	17.5%	17.6%	17.6%
(5) Self-Pay		8.6%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%
(6) Other:											
Medicaid/	Medicaid/Medicare HMO	9.1%	10.1%	10.1%	10.3%	10.3%	10.3%	10.3%	10.3%	10.3%	10.3%
TOTAL		100.0%	100.0%	100.0%	100.0%	100.1%	100.0%	100.0%	100.0%	%6.66	100.0%
	(INSTRUCTION: ALL APPLICANTS OF	ANTS OPERATING E	XISTING FAC	'ERATING EXISTING FACILITIES MUST SUBMIT THEIR MOST RECENT AUDITED FINANCIAL STATEMENTS	SUBMIT THE	IR MOST RE	CENT AUDIT	ED FINANCL	AL STATEME	(NTS)	

Assumptions Used in Projecting All Revenues and Expenses:

1 2011 is taken from WAH's budget.

2 Volume Changes from 2011: 2a Prior to Move

Inpatient 0.0% per annum growth in MSG/ICU/CCU cases, 0.0% growth in OB/Newborns; and no growth in Psych; in 2012 transfer of 1,035 cases from MSG L-day stays to Observation.

1% per annum growth 2012 - 2014 in outpatient ED volumes; in 2012 transfer of 1,035 1-day stay cases from MSG to Observation; no growth in other areas 2012 - 2014. Outpatient

2b After Move

Inpatient For MSG/ICU per annum growth of L5% in 2015, 2.0% in 2016, and 2.50% per annum in 2017 and 2018; 2.5% per annum for OB and Newborns; and no growth in Psych.

For ED and Observation visits per annum growth of 2.5% in 2015, 3.0% in 2016, 3.5% in 2017, and 4.0% Outpatient in 2018; and for Amb Surg cases and Clinic visits per annum growth of 2.0% in 2015, 2.5% in 2016, 3.0% in 2017 and 3.5% in 2018.

3 Average Length of Stay:

3a Prior to Move

No change

3b After Move

4.45% reduction per annum in MSG in 2015 and 2016.

4 Charges: 4a Prior to Move

Currently approved CPC and adjusted 7/1/2011, plus Maryland Health Insured Partners (MHTP), Health Care Inpatient Coverage Fund (HCCF), and Board of Public Worles (BPW) allocated costs, high charge ontliers and 1-day stay outlier revenue, etc.; adjusted for volume changes applying a 15% adjustment factor, and 0.25% per annum increase

in CMI.

Outpatient Average of currently approved rates and adjusted 7/1/2011; adjusted for volume changes.

Inpatient Rolled forward Existing Hospital rates with no rate increase for capital; adjusted for volume and 0.5% per annum increase in CMI.

Outpatient Rolled forward Existing Hospital rates; adjusted for volume.

5 Deductions from Revenue, as a % of GPSR based on recent experience:

4b After Move

5.50% 3.48% 8.33% Contractual allowances Bad debt expense Charity allowances Total

Note: Contractual Allowances include the HSCRC uncompensated care fund receipts, the Maryland Health Insured Partners (MHIP) payments, the Health Care Coverage Fund payments (HCCF), and Board of Public Works (BPW).

6 Other Operating Revenue:

6a Prior to Move No change

6b After Move

7 Salaries per FTE and benefits based on WAH's 2011Budget Charge for parking

Assumed changes based on variability with CMA EIPAs, patient days (specific to MSG, ICU, CCU, OB, Newborns, etc), and visits (ED visits, Observation visits, amb surgery cases, etc.) as appropriate.

Assumed Existing Hospital employees transferred to New Hospital - See Table 5

8 Other Operating Expenses (excludes Capital Costs):

8a Prior to Move

Assumed expense structure based on WAH's 2011 Budget.

Employee benefits projected at 20.58% of salary expensed based on recent experience.

Expense variability assumed with % changes in CMA EIPAs, or EIPDs.

Current outsourced lab services and shared services arrangements with AHC support center assumed to continue.

8b After Move

Expense variability assumed with % changes in CMA EIPAs, or EIPDs, as appropriate. Reduced utilities and maintenance costs as a result of new facility.

Depreciation expense based on overall depreciable lives of: Building and fixed equipment

Major movable equipment

26.0 years 6.8 years

> Financing cost amortization effective interest method

6.3% average % during 2015 - 2018

9 Capital Costs:

Project based on taxable FHA/GNMA Debt:

285,620,000 25 years, level debt service Taxable FHA/GNMA Debt \$

Interest rate on mortgage

0.50% assessed on monthly average outstanding mortgage balance. 5.55%

during and after construction Mortgage Insurance Premium

Mortgage Reserve Fund

Interest earnings:

Funded after construction to build to 1 annual mortgage payment 2.00% after 5 years and 2 annual mortgage payments after 10 years.

10 Interest earnings rate on average cash balances:

4.00% per annum 1.00% per annum 30,000,000 In excess of \$

30,000,000

613,000 24,000 converting baid hours to worked hours. List by service the staffing changes (specifying additions and /or deletions and distinguishing between employee and 9,235,000 439,000 27,963,000 33,943,000 1,228,000 63,747,000 14,793,000 1,886,000 11,560,000 14,817,000 Instruction: Complete Table 5-Manpower Information. FTB data shall be calculated as 2,080 paid hours peryear. Indicate the factor to be used in Total Cost 2018 Employee/ Contractor Employee Employee Employee Employee 72,450 | Employee Employee 134,950 | Agency Agency 80,000 Agency 68,590 62,870 069,99 49,360 120,200 Change in FTEs - Average Salary-to 2018 2018 84,030 71,800 49,440 79.020 contractual services required by this project.) (20.90) 7.00 1.90 0.10 45.30 23.10 23.10 0.40 9.30 0.10 00.99 Table 5. Manpower Information (0.20)77.50 Current Number (14.30) 276.90 102,90 28.10 440.20 5.00 402.50 00.6 856.70 276.60 0.30 6.00 137.00 of FTEs - 2011 Patient Care - inpatient units RNs, LPNs, patient care techs Patient Care - inpatient units RNs, LPNs, patient care techs Patient Care - ancillary services technicians & specialties Patient Care - ancillary services technicians & specialties Dietary, Laundry, Purchasing/Stores, Plant Ops Housekeeping, Central Supply, Pharmacy, Medical Records, Medical Care Review TOTAL FTEs including Agency Medical Staff Administration Subtotal Support Services Support Services Hospital Administration Nursing Administration Subtotal Subtotal Less Agency FTEs TOTAL FTEs - employees Position Title Administration Direct Care Support

20.58% of total salary expense.	87.50%	
Instruction: Indicate Method of Calculating Benefits Percentage:	Factor in converting Paid Hours to Worked Hours	

TOTAL Salary and Benefits (Employees) - Yr 2018

90,124,000 (1,865,000) 88,259,000 18,163,000 106,422,000

Subtotal (rounded to the nearest 1,000)
Less Cost of Agency Personnel
Salary Expense - Employees
Employee benefits and payroll taxes

Instructions: Table 3- Revenue and Expenses - Entire Facility (including the proposed project) is to be completed by existing facility applicants only. Applicant for each proposed project only. Table 5, Revenues and Expenses (for the first full year of utilization", is to be completed by each applicant for the proposed project only. Table 5, Revenues and Expenses (for the first full year of utilization", is to be completed by each applicant for the project project only. Table 5, Revenues and Expenses from the full and the presented in current dollars. Medicail revenues for all projected revenue and expense figures should be presented in current dollars. Medicail revenues for all projecting all revenues and expenses in affect at the time of submission of this assumptions used in projecting all revenues and expenses.)

	4					7 (Int & Simple	/ /	A word of the factor and the factor of the f	The second second			Contraction and the second	
X_CY or _ FY		Two Most Recent Ended Actual Years	ecent	0	Current Year Projected			Proje	Projected Years (ending with first full year at full utilization)	ing with first fi	ill year at full u	tilization		
Check		2009	2010		2011		2012	2013	2014	2015	2016	-	2017	2018
					Existing Hospital	ospital					Ž	New Hospital	ital	
Revenue										Open 1/1/201)				
a. Inpatient	65	216,819	\$ 206	206,156 \$	217,358	69	203,249 \$	206,813	\$ 210,464	\$ 218,767	7 \$ 228,510	510 \$	239,654	\$ 251,205
b. Outpatient		62,959	59	59,909	67,479		83,931	85,186	86,955			374	99,251	104,825
c. Gross patient service rev		284,778	266	266,065	284,837		287,180	291,999	297,419	308,933	3 322,884	384	338,905	356,030
d. Allowance for bad debt expense		15,619	14	14,522	15,651		15,780	16,044	16,342	166,91	17,759	652	18,640	19,582
e. Contractual allowance		25,955	16	16,368	23,489		23,891	24,294	24,742	25,722		380	28,213	29,628
f. Charity care		9,166	6	9,318	9,700		176,6	10,137	10,328	10,738		224	11,784	12,386
g. Net patient service revenue		234,038	225	225,857	235,997		237,538	241,524	246,007	255,482	2 267,021	021	280,268	294,434
h. Other operating revenue (Specify):														
Other operating revenue		5,251	4	4,840	4,471		4,537	4,605	4,676	4,515		4,575	4,717	4,84
Parking garage revenue, net of operating expenses				,						2,590		3,197	3,443	3,933
Investment income		(72)		147	180		147	170	137	230		487	954	1,483
Interest income-trustee funds		,								4	40	122	204	289
I. Net operating revenue	S	239,217 \$		230,844 \$	240,648	69	242,222 \$	246,299	\$ 250,820	\$ 262,857	7 \$ 275,402	\$ 201	289,586	\$ 305,007
Expenses														
a. Salaries, wages, (including fringe benefits)	69	\$ 101,067 \$		97,405 \$	100,174	(P)	\$ 052,101	103,397	\$ 105,110	\$ 107,208	8 \$ 109,928	\$ 820	113,857	\$ 118,058
Contractual services and		12 363		11 000	10.607		263.01	10.646	10 666	60 05		97.	2000	5
Turcitased tabor agency		7 330	2	2 5.40	3.421		3 200	3,040	2 673	10,03	10,040	940	10,,07	10,1/2
Interest on union debt -		00047	1	010	7,461		2,420	2,002	6,013			+		
d. including MIP and fees		1						,		17,411	17,072	772	16,714	16,335
e. Current depreciation		8,437	8	8,301	9,861		9,746	9,375	191.6	1				,
f. Project depreciation				-			,	,		22,731	1 23,164	164	23,248	22,907
g. Current amortization		•								1,070		1,050	1,027	1,004
h. Project amortization		,		,	•					,				,
I. Supplies		51,880	43,	43,843	44,449		45,588	46,759	47,997	49,820	0 51,875	:75	54,200	56,708
. Other expenses:			-											-
Insurance		2,006	1,	1,679	2,007		2,046	2,086	2,128	2,152		2,181	2,250	2,323
Building & maintenance		8,496	6	9,151	9,375		9,539	9,705	9,882	7,436		24	7,745	7,980
General & administrative		25,882	24,	24,660	24,688		24,954	25,224	25,511	25,636		45	26,342	27,096
Shared services/management fees		27,531	27,	27,186	30,079		30,439	30,765	31,136	31,238	31,499	66	32,262	33,074
k. Total operating expenses	65	240,881 \$	226,642	642 \$	234,661	UP.	237,987 \$	241,020	\$ 245,070	\$ 275,355	5 \$ 280,586	\$ 98	288,352	\$ 296,257
Income		- 1		-			-	-					-	
a. Income from operations	69	(1,664) \$	-	4,202 \$	5,987	69	4,235 \$	5,279	\$ 5,750	\$ (12,498)	50	(5,184) \$	1,234	\$ 8,750
b. Nonoperating income/expense:				-								-		
Other		1		. 339			1	1	,		,			1
c. Subtotal		(1,663)	4,	4,541	5,987		4,235	5,279	5,750	(12,498)	(5,184)	84)	1,234	8,750
d. Income Taxes		,			,		1			,				
W. T. W. W. T. W. W. T. W. W. T. W. W. T. W. W. T. W.	4			4 544 6	2002	6	4 325 6	0000	02120	4001 001		404	1 024 6	0 750

		The second secon	The state of the s							
	Two Most Actual Ended Recent	nded Recent	Current Year			1				
X_CY or FY	Years		Projected		Proje	cted Years (endin	g with first full y	Projected Years (ending with first full year at full utilization)	ion)	
Check	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
			Existing Hospital	spital				New Hospital	spital	
4. Patient Mix										
a. Percent of Total Revenue				,						
(1) Medicare	40.0%	40.9%	40.6%	39.4%	39.3%	39.4%	39.4%	39.4%	39.3%	39.3%
(2) Medicaid	10.6%	12.5%	12.4%	11.9%	11.9%	11.9%	11.9%	11.9%	11.8%	11.8%
(3) Blue Cross	13.5%	12.5%	12.5%	12.9%	12.9%	12.9%	12.9%	12.9%	12.9%	12.9%
(4) Commercial Insurance	18.2%	15.9%	16.3%	17.4%	17.5%	17.4%	17.4%	17.4%	17.6%	17.6%
(5) Self-Pay	8.6%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%
(6) Other:										
Medicaid/Medicare HMO	9.1%	10.1%	10.1%	10.3%	10.3%	10.3%	10.3%	10.3%	10.3%	10.3%
(7) TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Percent of Patient Days\Visits\Procedures b. (as applicable)										
(1) Medicare	40.0%	40.9%	40.6%	39.4%	39.3%	39.4%	39.4%	39.4%	39.3%	39.3%
(2) Medicaid	10.6%	12.5%	12.4%	11.9%	11.9%	11.9%	11.9%	11.9%	11.8%	11.8%
(3) Blue Cross	13.5%	12.5%	12.5%	12.9%	12.9%	12.9%	12.9%	12.9%	12.9%	12.9%
(4) Commercial Insurance	18.2%	15.9%	16.3%	17.4%	17.5%	17.4%	17.4%	17.4%	17.6%	17.6%
(5) Self-Pay	8.6%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%
(6) Other:										
Medicaid/Medicare HMO	%1.6	10.1%	10.1%	10.3%	10.3%	10.3%	10.3%	10.3%	10.3%	10.3%
(7) TOTAL	100 001	100 0%	100.0%	100 0%	100 0%	100 0%.	100 00%	100 0%.	100 00%	100 04%

INPLATION ASSUMPTIONS

Inflated model based upon assumed per annum increases assumed for 2012 - 2018:

Gross patient service revenue - 1.50%, Other income - 2.0%, Salary expense - 1.5%, Existing Hospital Medical supplies and pharmaceuticals - 2.5%, Utilities - 3.0%, Insurance - 2.0%, Professional fees (physician related) - 0.0%, All other expenses - 1.0% Same inflation assumptions as above, except starting in 2015, and Other Income: 5% in 2015 and 2.0%, per annum in 2016-2018.

Projected Balance Sheets

Washington Adventist Hospital - Existing Hospital

			The second secon	,		The second secon
	2009	2010	2011	2012	2013	2014
ASSETS						
Current Assets						
Cash and cash equivalents \$	13,206,122 \$	6,047,431 \$	14,120,000	\$ 15,302,000	\$ 18,622,000	\$ 8,759,000
Patient accounts receivable, net	33,344,928	42,668,765	38,579,000	38,830,000	39,482,000	40,215,000
Other receivables	2,466,077	1,015,585	1,036,000	1,057,000	1,078,000	1,100,000
Inventories	4,328,343	4,223,155	4,262,000	4,371,000	4,484,000	4,602,000
Prepaid expenses	494,840	714,503	463,000	472,000	481,000	491,000
Current portion of trustee-held funds	1,754,465	1,743,818	1,744,000	1,744,000	1,744,000	1,744,000
Total Current Assets	55,594,775	56,413,257	60,204,000	61,776,000	65,891,000	56,911,000
Assets Whose Use is Limited						
Trustee-Held Funds:						
Debt service reserve fund						
prior issues	5,452,319	2,644,743	2,645,000	2,645,000	2,645,000	2,645,000
Subtotal	5,452,319	2,644,743	2,645,000	2,645,000	2,645,000	2,645,000
Deferred compensation fund	1,248,262	1,494,259	1,554,000	1,616,000	1,681,000	1,748,000
Total Assets Whose Use is Limited	6,700,581	4,139,002	4,199,000	4,261,000	4,326,000	4,393,000
roperty and Equipment						
Land and land improvements	3,519,152	3,519,152	3,519,000	3,519,000	3,519,000	3,519,000
Building and Improvements	95,299,818	95,837,761	95,838,000	95,838,000	95,838,000	95,838,000
Fixed and major moveable equipment	58,327,417	54,960,889	61,211,000	67,461,000	73,711,000	54,961,000
Equipment under capital leases	5,189,805	7,616,277	7,616,000	7,616,000	7,616,000	7,616,000
Construction in progress	3,246,036	5,353,420	5,353,000	5,353,000	5,353,000	5,353,000
	165,582,228	167,287,499	173,537,000	179,787,000	186,037,000	167,287,000
Less accumulated depreciation	(124,048,394)	(131,091,805)	(138,923,000)	(146,619,000)	(153,924,000)	(151,980,000)
Total Property and Equipment	41,533,834	36,195,694	34,614,000	33,168,000	32,113,000	15,307,000
Other Assets	11.058.669	13.113.880	14.114.000	o	0	C
Unamortized financing costs	889,921	827,611	772,000	716,000	660,000	604,000
Deposits and other current assets	283,894	5,508	6,000	6,000	6,000	6,000
Total Other Assets	12,232,484	13,946,999	14,892,000	722,000	000'999	610,000
S S S S S S S S S S S S S S S S S S S	* ***	4 610 707 011	000 000 011	4 00074000	000 700 001	000

Projected Balance Sheets -- Continued Washington Adventist Hospital - Existing Hospital

	1		The state of the s	Section of the sectio	-			-		-	Per de la constitución de la con
	1		2009	2010		2011	2012		2013	7	2014
UABIUTIES AND NET ASSETS Current Liabilities	ASSETS										
Accounts payable, accrued expenses & other	ises & other	69	22,163,434	\$ 17,756,253	69	17,716,000	\$ 18,042,000	₩	18,374,000	8	18,724,000
Accrued compensation and related items	ed items		8,261,472	8,468,337		8,782,000	8,921,000		9,065,000	5	9,215,000
Advances from third-party payers	so		6,424,069	7,128,749		7,271,000	7,416,000		7,564,000	_	7,715,000
Current portion of long-term debt	bt		32,227,705	3,628,799		4,541,000	3,566,000		3,550,000	4	4,058,000
Total C	Total Current Liabilities		69,076,680	36,982,138		38,310,000	37,945,000		38,553,000	39	39,712,000
Long-Term Debt, net											
of current maturities											
Bonds payable:											
MHHEFA Series 2003A			21,925,000	20,880,000		9,780,000	18,625,000		17,410,000	91	16,135,000
MHHEFA Series 2003B			5,239,771	5,088,925		4,934,000	4,774,000		4,609,000	4	4,439,000
MHHEFA Series 2004A			3,437,472	2,961,184		2,467,000	1,955,000		1,936,000		1,913,000
MHHEFA Series 2004B			10,070,262	10,073,641		9,736,000	9,400,000		9,064,000	80	8,728,000
MHHEFA Series 2005A			7,488,000	7,488,000		7,488,000	7,488,000		7,488,000		7,488,000
MHHEFA Series 2005B			21,570,651	21,570,651	14	21,571,000	21,571,000		20,244,000	80	8,498,000
Unamortized bond discounts			(226,800)	(217,010)		(207,000)	(197,000)		(187,000)		(177,000)
Notes payable			1,300,000	1,300,000		1,300,000	0		0		0
Capital lease obligations			1,408,471	604,951		0	0		0		0
Capital lease purchase- 2007 tax exempt facility	exempt facility		1,711,215	1,115,331		493,000	0		0		0
Capital lease purchase- 2008 tax exempt facility	exempt facility		2,193,951	1,652,406		1,090,000	505,000		0		0
Total I	Total Long-Term Debt		76,117,993	72,518,079	9	68,652,000	64,121,000		60,564,000	57	57,024,000
Less current maturities			(32,227,705)	(3.628,799)		(4,541,000)	(3,566,000)		(3,550,000)	4	(4,058,000)
Total L	Total Long-Term Debt,										
Net of Cu	Net of Current Maturities		43,890,288	68,889,280	4	64,111,000	60,555,000		57,014,000	52	52,966,000
Deferred compensation			1,248,262	1,494,259		1,550,000	1,612,000		1,676,000	-	1,743,000
Other liabilities			3,226,565	4,713,095		4,898,000	5,094,000	.	5,298,000	5	5,510,000
TOT	TOTAL LIABILITIES		117,441,795	112,078,772	2	108,869,000	105,206,000	-	102,541,000	66	99,931,000
Vet Assets										į	
Unrestricted			(1,934,363)	(2,002,798)		4,138,000	(6,470,000)		(1,031,000)	(24	(24,497,000)
Temporarily restricted	1		554,242	618,978		902,000	1,191,000		1,486,000		1,787,000
4TOT	TOTAL NET ASSETS		(1,380,121)	(1,383,820)		5,040,000	(5,279,000)		455,000	(22	(22,710,000)
TOT	TOTAL LIABILITIES		272 120 211	110 204 053	6	1			000 700 COI 6	1	000 100
	A PLUBOR IN THE	•	10,001,074	116,061,674 \$ 110,694,932	- A	4 113,303,000 4	000,724,64			-	000,122,11

Projected Statements of Changes in Net Assets Washington Adventist Hospital - Existing Hospital

	2009 2010	2010	2011	2012	011 2012 2013 2014	2014
Unrestricted Net Assets, Balance at Beginning of Year	\$ (096,829)	(1,934,363)	\$ (2,003,000)	\$ 4,138,000	\$ (6,470,000) \$	(1,031,000)
		4,542,524	5,987,000		5,279,000	
Net unrealized gains on investments	(35,326)	37,291	•	,	,	•
Transfer (to)from						
unconsolidated subsidiary	122,916	(4,802,363)	•	í		•
Transfer to new WAH - equipment-net/CIP	•	٠	r	(15,000,000)	,	(15,380,000)
Transfer to new WAH - working capital-cash		٠	,	٠		(14,000,000)
Net assets released from restrictions						
for the acquisition of property and						
equipment	217,386	154,113	154,000	157,000	160,000	163,000
Change in Unrestricted Net Assets	(1,355,403)	(68,435)	6,141,000	(10,608,000)	5,439,000	(23,466,000)
Balance at End of Year \$	(1,934,363) \$	(2,002,798)	\$ 4,138,000	\$ (6,470,000)	\$ (000,180,1) \$	(24,497,000)
Temporarily Restricted Net Assets,						
Balance at Beginning of Year	267,551 \$	554,242	\$ 619,000	\$ 902,000	\$ 1,191,000 \$	1,486,000
Contributions	888,251	630,989	631,000	644,000	657,000	670,000
Net assets released from restrictions						
for the acquisition of property and						
equipment	(217,386)	(154,113)	(154,000)	(157,000)	(160,000)	(163,000)
Net assets released from restrictions	3 1 7 9 6 7	200	1000	100000		1000
used for operations	(384,174)	(412,140)	(194,000)	(198,000)	(202,000)	(206,000)
Change in Temporarily						
Restricted Net Assets	786,691	64,736	283,000	289,000	295,000	301,000
Balance at End of Year \$	554,242 \$	618,978	\$ 902,000	\$ 1,191,000	\$ 1,486,000 \$	1,787,000
Total Net Assets,						
Balance at Beginning of Year	(311,409) \$	(1,380,121)	\$ (1,384,000)	\$ 5,040,000	\$ (5,279,000) \$	455,000
Change in Net Assets	(1,068,712)	(3,699)	6,424,000	(10,319,000)	5,734,000	(23,165,000)
TOTAL NET ASSETS,						
RAI ANCE AT END OF YEAR &	(1.380.121)	(1.383.820)	\$ 5.040,000	\$ (5,279,000)	\$ 455,000 \$	(22,710,000)

Projected Statements of Cash Flows Washington Adventist Hospital - Existing Hospital

	2009	2010	2011	2012	2013	2014
Cash Flows from Operating Activities						
Change in net assets	\$ (1,068,712) \$	(3,699) \$	6,424,000 \$	\$ (000,915,010)	5,734,000 \$	(23,165,000)
Adjustments to reconcile change						
in net assets to net cash provided						
by operating activities:						
Provision for bad debts	15,619,006	14,522,378	15,650,816	15,780,000	16,044,000	16,342,000
Depreciation and amortization	7,106,158	7,197,724	7,887,000	7,752,000	7,361,000	7,732,000
Bond discount amortization	9,790	6,790	29,590	10,000	10,000	10,000
Restricted contributions	(790,754)	(572,113)	(631,000)	(644,000)	(657,000)	(670,000)
Net unrealized gains on investments	60,783	(37,291)	0	0	0	0
Other	174,099	133,997	0	0	0	0
Noncash transfer to (from) affiliates	(132,883)	4,802,363	0	0	0	0
Transfer of working capital new WAH	0	0	0	0	0	14,000,000
Transfer of CIP, equipment-net to new WAH	0	0	0	15,000,000	0	15,380,000
Decrease (increase) in:						
Patient accounts receivable	(10,659,244)	(23,846,215)	(11,561,051)	(16,031,000)	(16,696,000)	(17,075,000)
Other receivables, net	(707,873)	1,450,492	(20,415)	(21,000)	(21,000)	(22,000)
Inventories, prepaid expenses						
other current assets	(678,869)	(114,475)	212,658	(118,000)	(122,000)	(128,000)
Increase (decrease) in:						
Accounts payable and accrued expenses	5,539,845	(4,521,646)	(68,476)	326,000	331,100	349,600
Accrued compensation and related items	41,083	206,865	313,663	139,000	144,000	150,000
Advances from third party payers	(300,080)	704,680	142,251	145,000	148,000	151,000
Other noncurrent assets and liabilities	(227,083)	1,764,916	180,113	196,000	203,000	212,000
Net Cash Provided by						
Operating Activities	13,684,266	1,697,766	18,559,149	12,215,000	12,479,100	13,266,600
Cash Flows from Investing Activities						
Purchase of property and equipment	(6,653,985)	(6,550,983)	(6,250,000)	(6,250,000)	(6,250,000)	(6,250,000)
Net (increase)decrease in:						
Debt service reserve funds						
- prior issues	(183,125)	2,819,032	(439)	0	0	0
Land held for develeopment	(3,448,452)	(2,055,211)	(1,000,120)	(886,000)	0	0
Other	(281,565)	(31,582)	0	0	0	0
Net Cash Used by						
Investing Activities	(70 567 177)	(5.818.744)	(7.250.559)	(7,136,000)	(6.250.000)	(6.250.000)

Projected Statements of Cash Flows Washington Adventist Hospital - Existing Hospital

	Historical for the Years Ended December 31,	ded December 31,	Projecte	Projected for the Years Ending December 31,	Ending Decembe	or 31,
	2009	2010	2011	2012	2013	2014
Cash Flows from Financing Activities						
Payments of long-term debt	(2,936,233)	(3,609,704)	(3,866,590)	(4,541,000)	(3,566,100)	(3,549,600)
Other	811,462	0	0	0	0	0
Transfer to New WAH - working capital	0	0	0	0	0	(14,000,000)
Proceeds from restricted grants						
and contributions	790,754	572,113	631,000	644,000	657,000	670,000
Net Cash Provided(Used) by Financing Activities	(1,334,017)	(3.037.591)	(3.235,590)	(3,897,000)	(2,909,100)	(16,879,600)
Net Increase in Cash and Cash Equivalents	1,783,122	(7,158,569)	8,073,000	1,182,000	3,320,000	(9,863,000)
Cash and Cash Equivalents Beginning of Year	11,423,000	13,206,000	6,047,000	14,120,000	15,302,000	18,622,000
Cash and Cash Equivalents End of Year	13,206,122 \$	6,047,431 \$	14,120,000 \$	6,047,431 \$ 14,120,000 \$ 15,302,000 \$ 18,622,000 \$	18,622,000 \$	8,759,000
Cash paid for interest, net of						
capitalized interest	\$ 865'862'1	2,548,092 \$	3,421,000 \$	3,298,200 \$	3,063,100 \$	2,872,800

Projected Balance Sheets

			Washin	Washington Adventist Hospital - New Hospital Projected as of December 31,	lospital - New P December 31,	-l ospital		
	2011	2012	2013	2014	2015	2016	2017	2018
ASSETS								
Current Assets								
Cash and cash equivalents	1	\$ 15,001,000	\$ 7,504,000	\$ 16,643,000	\$ 29,280,000	\$ 40,092,000	\$ 52,621,000	\$ 66,511,000
Patient accounts receivable, net	0	O	0	0	41,764,000	43,650,000	45,815,000	48,131,000
Other receivables		0	0	0	1,100,000	1,100,000	1,100,000	1,100,000
Inventories	0	0	0	0	4,777,000	4,974,000	5,197,000	5,438,000
Prepaid expenses	0	0	0	0	501,000	511,000	521,000	531,000
Total Current Assets	0	15,001,000	7,504,000	16,643,000	77,422,000	90,327,000	105,254,000	121,711,000
Assets Whose Use is Limited								
AMPO fund	0	0	0	5,712,000	4,212,000	712,000	0	0
Mortgage reserve fund	0	0	0	0	4,064,000	8,210,000	12,438,000	16,751,000
Total Assets Whose Use is Limited	0	0	0	5,712,000	8,276,000	8,922,000	12,438,000	16,751,000
Property and Equipment								
Land Building and improvements	10,500,000	10,500,000	10,500,000	10,500,000	10,500,000	10,500,000	10,500,000	10,500,000
and land improvements	0	0	0	271,802,000	271,802,000	271,802,000	271,802,000	271,802,000
Fixed and major moveable equipment	0	0	0	56,483,000	57,983,000	61,483,000	66,483,000	71,983,000
Construction in progress	0	15,000,000	159,212,000	0	0	0	0	0
	10,500,000	25,500,000	169,712,000	338,785,000	340,285,000	343,785,000	348,785,000	354,285,000
Less accumulated depreciation	0	0	0	0	(20,693,000)	(41,811,000)	(62,970,000)	(83,742,000)
Total Property and Equipment	10,500,000	25,500,000	169,712,000	338,785,000	319,592,000	301,974,000	285,815,000	270,543,000
Other Assets								
Unamortized financing costs	0	16,566,000	16,566,000	16,566,000	15,495,800	14,445,500	13,418,400	12,414,500
Total Other Assets	0	16,566,000	16,566,000	16,566,000	15,495,800	14,445,500	13,418,400	12,414,500
TOTAL ASSETS \$	10,500,000	\$ 57,067,000	\$ 193,782,000	\$ 377,706,000	\$ 420,785,800	\$ 415,668,500	\$ 416,925,400	\$ 421,419,500

Projected Balance Sheets -- Continued Washington Adventist Hospital - New Hospital

					0	Projected as of December 31,	December 3			
		2011		2012	2013	2014	2015	2016	2017	2018
LIABILITIES AI	LIABILITIES AND NET ASSETS									
Current Liabilities										
Accounts payable, accrued expenses & other	sed expenses & other \$		₩	1,000	\$ 4,000	; ⇔	\$ 18,744,700	\$ 19,159,700	\$ 19,749,200	\$ 20,377,700
Accrued compensation and related items	d related items	0		0	0	0	9,399,000	9,638,000	9,982,000	10,350,000
Advances from third party payers	payers	0		0	0	0	7,869,000	8,026,000	8,187,000	8,351,000
Current portion of long-term debt	ırm debt	0		0	0	5,435,000	5,744,000	6,071,000	6,417,000	6,782,000
	Total Current Liabilities	0		1,000	4,000	5,435,000	41,756,700	42,894,700	44,335,200	45,860,700
Long-Term Debt, net										
of current maturities										
Taxable FHA/GNMA Debt		0		6,860,000	138,572,000	285,620,000	280,185,000	274,441,000	268,369,000	261,952,000
	Total Long-Term Debt	0		6,860,000	138,572,000	285,620,000	280,185,000	274,441,000	268,369,000	261,952,000
Less current maturities		0		0	0	(5,435,000)	(5,744,000)	(6,071,000)	(6,417,000)	(6,782,000)
	Total Long-Term Debt,									
	Net of Current Maturities	0		6,860,000	138,572,000	280,185,000	274,441,000	268,370,000	261,952,000	255,170,000
trein to	TOTAL LIABILITIES	0		6,861,000	138,576,000	285,620,000	316,197,700	311,264,700	306,287,200	301,030,700
Net Assets										
Unrestricted		10,500,000		50,206,000	55,206,000	92,086,000	104,588,100	104,403,800	110,638,200	119,388,800
Temporarily restricted		0		0	0	0	0	0	0	1,000,000
	TOTAL NET ASSETS	10,500,000	,	50,206,000	55,206,000	92,086,000	104,588,100	104,403,800	110,638,200	120,388,800
	TOTAL LIABILITIES									
	AND NET ASSETS \$	\$ 10,500,000	₩	57,067,000	\$ 193,782,000	\$ 377,706,000	\$ 420,785,800	\$ 415,668,500	\$ 416,925,400	\$ 421,419,500

Projected Statements of Changes in Net Assets Washington Adventist Hospital - New Hospital

Balance at Beginning of Year Excess of revenues over expenses Net unrealized gains on investments Secure our expenses Net unrealized gains on investments Capital contributions from AHC - working capital Capital contributions from AHC - working capital Capital contributions from AHC - working capital Capital contributions from AHC - land Change in Unrestricted Net Assets Balance at Beginning of Year Contributions Net assets released from restrictions for the acquisition of property and equipment Change in Temporarily Restricted Net Assets Change in Temporarily Change in Temporarily Restricted Net Assets Change in Temporarily Restricted Net Assets Change in Temporarily Change in	nts - cash - working capital - land - equipment/CIP	, ,	-				2004		2107
### 10,500,000 \$ 50,206,000 \$ 50,206,000 \$ 50,006,000 \$ 5	nts - cash - working capital - land - equipment/CIP	Ω , ,	100						
nning of Year nover expenses no investments no from AHC -card no from AHC -equipment/CIP from AHC -equipment/CIP from AHC -equipment/CIP from restrictions nof property and from restrictions fro	rnts - cash - working capital - land - equipment/CIP	; i							
over expenses Is on investments In from AHC - cash In from AHC - equipment/CIP In from restrictions In from	nts - cash - working capital - land - equipment/CIP			50,206,000		\$ 92,086,000	\$ 104,588,100	\$ 104,403,800	\$ 110,638,200
ns from AHC - cash ns fro	h rking capital d uipment/CIP		,	1		(12,497,900)	(5.184,300)	1,234,400	8,750,600
ins from AHC - cash Instrom AHC - working capital Instrom AHC - working capital Instrum AHC - working capital Instrum AHC - equipment/CIP Instrum AHC - equi	h rking capital d ipment/CIP	,				,	1	a	,
ins from AHC - working capital ins from AHC - working capital ins from AHC - land ins from AHC - equipment/CIP in the following in Unrestrictions in Of property and in Temporarily in of property and ins Change in Temporarily ins Change ins C	rking capital d uipment/CIP		24,706,000		2,500,000	,	ï	,	•
Ans from AHC - land	d uipment/CIP	,	,	,	14,000,000	20,000,000	. 1	,	•
15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 10,500,000 10,	IC - equipment/CIP	000'00	į				i	,	ï
Afrom restrictions Tricted Net Assets Tricted Net Assets, Tricted Net		,	15,000,000	,	15,380,000	•			
ange in Unrestricted Net Assets 10,500,000 \$9,706,000 \$5,000,000 \$7 ricted Net Assets, nning of Year \$10,500,000 \$5,000,000 \$5,000,000 \$7 nning of Year \$10,500,000 \$5,000,000 \$7 nof property and charactictions Change in Temporarily Restricted Net Assets Balance at End of Year \$. \$. \$. \$ Change in Temporarily Restricted Net Assets Balance at End of Year \$. \$. \$. \$	rictions								
ange in Unrestricted Net Assets Balance at End of Year ricted Net Assets, nning of Year from restrictions Change in Temporarily Restricted Net Assets Balance at End of Year Balance at End of Year S,000,000 5,000,000 5,000,000 5,000,000	ty and								
Balance at End of Year 10,500,000 39,706,000 \$,000,000 \$			i	2,000,000	5,000,000	5,000,000	5,000,000	5,000,000	i
### Balance at End of Year ### 10,500,000 ## 55,206,000 ## 55,206,000 ### 55,206,000 ### 55,206,000 ### 55,206,000 ### 55,206,000 ### 55,000,000 ###		000'00	39,706,000	5,000,000	36,880,000	12,502,100	(184,300)	6,234,400	8,750,600
ricted Net Assets, nning of Year from restrictions of property and from restrictions Change in Temporarily Restricted Net Assets Balance at End of Year Balance at End of Year From the stricted Net Assets Balance at End of Year From Temporarily From Tem	₩	1 1		55,206,000		\$ 104,588,100	\$ 104,403,800	\$ 110,638,200	\$ 119,388,800
Temporarily 6d Net Assets 0 0 0 0 0 0 tt End of Year \$. \$. \$. \$. \$. \$. \$. \$ tt End of Year \$. \$. \$. \$. \$. \$									
from restrictions of property and from restrictions I from restrictions Change in Temporarily Restricted Net Assets Balance at End of Year \$ - \$. \$ - \$		6				6	·	€	€
from restrictions of property and from restrictions Change in Temporarily Restricted Net Assets Balance at End of Year \$. \$. \$		1	•						
I from restrictions of property and from restrictions Change in Temporarily Restricted Net Assets Balance at End of Year \$. \$. \$			•	2,000,000	5,000,000	5,000,000	5,000,000	2,000,000	1,000,000
of property and from restrictions Change in Temporarily Restricted Net Assets Balance at End of Year \$ - \$ - \$	rictions								
I from restrictions Change in Temporarily Restricted Net Assets Balance at End of Year \$. \$. \$	ty and		i.						
Change in Temporarily Restricted Net Assets 0 0 0 Balance at End of Year \$. \$. \$.		,	,	(5,000,000)	(5,000,000)	(5,000,000)	(2,000,000)	(5,000,000)	1
Change in Temporarily Restricted Net Assets 0 0 0 0 Balance at End of Year \$. \$. \$. \$	ictions								
Change in Temporarily Restricted Net Assets 0 0 0 Balance at End of Year \$. \$. \$. \$		1				,			ı
Restricted Net Assets 0 0 0 0 Balance at End of Year \$. \$. \$. \$.	Change in Temporarily								
Balance at End of Year \$ - \$ - \$	Restricted Net Assets	0	0	0	0	0	0	0	1,000,000
otal Nat Assets.	Balance at End of Year \$		1	1			٠.	. ↔	000,000,1 \$
Ralance at Beginning of Year \$ 55.206.000 \$ 55.206.000		69	\$ 000.005.01	50.206.000	55.206.000	\$ 92.086.000	\$ 104.588.100	\$ 104.403.800	\$ 110.638.200
ange in Net Assets 10,500,000 39,706,000 5,000,000	ange in Net Assets		39,706,000	2,000,000	36,880,000		(184,300)	6,234,400	9,750,600
TOTAL NET ASSETS, RAI ANGE AT END GE YEAR & 10 SOO AND & 50 204 DOD & 92 084 DOD	6		\$0.006.000	55 206 000		\$ 104 588 100	\$ 104 403 800	000 859 011 \$	000 388 800

Projected Statements of Cash Flows Washington Adventist Hospital - New Hospital

							Projected as of December 31,	ecember 31,			
	2011		7	2012		2013	2014	2015	2016	2017	2018
Cash Flows from Operating Activities											
Change in net assets	10,500,000	\$ 000		39,706,000	₩	\$,000,000 \$	36,880,000 \$	12,502,100 \$	(184,300) \$	6,234,400 \$	9,750,600
Adjustments to reconcile change in net assets to net cash provided											
by operating activities:											
Provision for bad debts		0		0		0	0	16,991,000	17,759,000	18,640,000	19,582,000
Depreciation		0		0		0	0	21,763,200	22,168,300	22,186,100	21,775,900
Capital contributions/transfers - AHC		0	(24	(24,706,000)		0	(2,500,000)	0	0	0	0
Capital contributions/transfers - AHC working capital		0		0		0	(14,000,000)	(20,000,000)	0	0	0
	/10 500	100	11/	1000 000		c	(15 290 000)	c	c	c	c
 land/Clt/equipment Restricted contributions for capital 	(10,500,0	000	9	0 (000,000,61)	9)	(5,000,000)	(15,380,000)	(5,000,000)	(5,000,000)	(5,000,000)	(1,000,000)
Decrease (increase) in:											
Patient accounts receivable		0		0		0	0	(58,755,000)	(19,645,000)	(20,805,000)	(21,898,000)
Other receivables, net		0		0		0	0	(1,100,000)	0	0	0
Inventories, prepaid expenses											
other current assets		0		0		0	0	(5.278,000)	(207,000)	(233,000)	(251,000)
Increase (decrease) in:											
Accounts payable, accrued expenses and other		0		1,000		3,500	(4,818)	18,744,700	414,700	588,500	628,500
Accrued compensation and related items		0		0		0	0	9,399,000	239,000	344,000	368,000
Advances from third party payers		0		0		0	0	7,869,000	157,000	161,000	164,000
Net Cash Provided by											
Operating Activities		0		1,000		3,500	(4,818)	(2,864,000)	15,701,700	22,116,000	29,120,000
Cash Flows from Investing Activities Project expenditures		0		0	(147	(144,211,500)	(153,693,500)	0	0	0	0
Purchase of property and equipment - nonproject (partially funded							280				
through AMPO Fund)		0		0		0	0	(1,500,000)	(3,500,000)	(5,000,000)	(5,500,000)
Net change in Taxable FIPA GINITA Debt Funds: Morreage reserve fund		0		0		0	0	(4,064,000)	(4,146,000)	(4,228,000)	(4,313,000)
AMPO fund		0		0		0	(5,712,000)	1,500,000	3,500,000	712,000	0
Net Cash Used by Investing Activities		0		0	(144	(144,211,500)	(159,405,500)	(4,064,000)	(4,146,000)	(8,516,000)	(9,813,000)

Projected Statements of Cash Flows Washington Adventist Hospital - New Hospital

				44 43111115	Projected as of December 31,	ecember 31,	plical		
	2011		2012	2013	2014	2015	2016	2017	2018
Cash Flows from Financing Activities									
Taxable FHA/GNMA Security:									
Project payments		0	6,860,000	131,712,000	147,048,000	0	0	0	0
Principal payments		0	0	0	0	(5,435,000)	(5,744,000)	(6,071,000)	(6,417,000)
Payment of issuance costs		0	(16,566,000)	0	0	0	0	0	0
Payments of long-term debt		0	0	0	0	0	0	0	0
Proceeds of long-term debt		0	0	0	0	0	0	0	0
AHC capital contributions - cash	•	0	24,706,000	0	16,500,000	20,000,000	0	0	0
Temporarily restricted contributions		0	0	0	0	0	0	0 .	0
Net assets released from restrictions									
for the acquisition of property and							ř		
equipment		0	0	5,000,000	5,000,000	2,000,000	5,000,000	5,000,000	1,000,000
Net Cash Provided(Used)									
by Financing Activities	J	0	15,000,000	136,712,000	168,548,000	19,565,000	(744,000)	(1,071,000)	(5,417,000)
Net Increase in Cash and Cash Equivalents		0	15,001,000	(7,496,000)	9,137,682	12,637,000	10,811,700	12,529,000	13,890,000
Cash and Cash Equivalents Beginning of Year	0	0	0	15,000,000	7,505,318	16,643,000	29,280,300	40,092,000	52,621,000
						000000000000000000000000000000000000000	200		
End of Year	•	A	15,000,1000	7,504,000 \$	16,643,000 \$	\$ 000,082,72	40,092,000 \$	\$ 000,126,26	000,112,000
(seb hald for interest, net of									
capitalized interest	1	€	⇔		٠	\$ 000'512'51	15,406,000 \$	\$ 000'620'51	14,733,000
AHC Capital contributions - land/CIP/equipment \$	10,500,000	69	\$ 000,000,51	٠	15,380,000 \$	·	٠		1

HSCRC RATIO ANALYSIS Washington Adventist Hospital

and correction to the correcti		Washingto	Washington Advendst Hospital - Existing Hospital	spital - Existi	g Hospial					Was	hington Ad	rentist Hos	Washington Adventist Hospital - New Hospital	spical		٠,
	2009	2010	2010 2011 2012 2013 2013 2013	Z012	2013	2014	2011		2012	2013	2014	ne rears Es	rojected for the rears Ending December 31, 2014 2015	2016	2017	2018
PROFITABILITY Onessering Marris	782.9	1.8%	%b (764.	2 1%.	2 10%	1/4		u/u	4/4	6/4		74 84%	7.01	7.40	7.60 6
Excess Margin	-0.7%	2.0%		1.7%	2.1%	2.3%	n/a		n/a	n/a	n/a		-4.8%	-1.9%	0.4%	2.9%
Ratios Computed Based on Table 3 Groupings: Operating Revenue less Bad Debt (includes investment income)	\$239,221,000	\$230,845,000	\$239,221,000 \$230,845,000 \$240,648,000	\$242,222,000	\$242,222,000 \$246,299,000	\$250,820,000	s	,		,	v		262,857,000	\$ 275,402,000	\$ 289,586,000	\$ 305,007,000
Operating income (includes investment income) Excess of Revenue over Expenses	\$ (1,660,000) \$ 4,203,000 \$ (1,659,000) \$ 4,542,000	s 4,203,000 s 4,542,000	\$ 5,987,000 \$ 5,987,000	\$ 4,235,000 \$ 4,235,000	\$ 5,279,000 \$ 5,279,000	\$ 5,750,000	w w	· · ·		49.49	us us	, ,	(12,498,000) 3 (12,498,000) 5	\$ (5,184,000) \$ (5,184,000)	\$ 1,234,000 \$ 1,234,000	\$ 8,750,000 \$ 8,750,000
DEBT RELATED Debt to Capitalization Total Long Term Debt Unrestricted Net Asset	1.026 \$ 76,118,000 (1,934,000)	1.028 \$ 72,518,000 (2,003,000)		\$ 64,121,000 (6,470,000)	1.017 \$ 60,564,000 (1,031,000)	1.753 s 57,024,000 (24,497,000)	s 10,500	n/a \$ 10,500,000	0.120 6,860,000 50,206,000	0.715 \$ 138,572,000 55,206,000	69	0.756 285,620,000 \$ 92,086,000			0.708 \$ 268,369,000 110,638,200	0.687 \$ 261,952,000 119,388,800
Capitalization	\$ 74,184,000	\$ 70,515,000	\$ 72,790,000	\$ 57,651,000	\$ 59,533,000	\$ 32,527,000	\$ 10,5	\$ 000,000,01	57,066,000	\$ 193,778,000	4	377,706,000 \$	384,773,100	\$ 378,844,800	\$ 379,007,200	\$ 381,340,800
Debt Service Coverage Ratio EBIDTA: EXCESS OF REVENUE OVER EXPENSES	\$ (1,659,000)	\$ 4,542,000	000'286'5 \$ 000'285'8 \$ (000'659'1) \$	\$ 4,235,000	\$ 5,279,000	\$ 5,750,000	(A		,	, s	69	1	(12,498,000) \$	s (5,184,000) s	\$ 1,234,000	\$ 8,750,000
Add back: Interest expense HUD Mortgage Insurance Premium	2,330,000	2,548,000	3,421,000	3,298,000	3,063,000	2,873,000		0 0	00		0 0	0 0	15,715,000	15,406,000	15,079,000	14,733,000
Depreciation and amortization excludes "IT Depreciation" EBIDTA	7,193,000	7,198,000	7,887,000	7,752,000 \$ 15,285,000	7,361,000	7,732,000 \$ 16,355,000	w]	0 -	0 ,		\$	0 .	21,763,000 26,676,000 s	22,168,000 34,056,000	22,186,000 \$ 40,134,000	21,776,000 \$ 46,861,000
Curren Year Dobt Service: Interest Expense - all components HTD Morteage Institute Premium	\$ 2,330,000 \$ 2,548,000 0 0	\$ 2,548,000	\$ 3,421,000	\$ 3,298,000	\$ 3,063,000	\$ 2,873,000	49	s , o	. 0	9	ø	. 0	15,715,000 \$	15,406,000	s 15,079,000 1,635,000	\$ 14,733,000
Current Principal payments Current Year Debt Service	\$ 5,266,000 \$ 6,158,000	3,610,000	3,867,000	4,541,000	3,566,000	3,550,000	S	0	0	s	s	0 .	5,435,000	5,744,000	6,071,000	6,417,000
Debt Service Coverage Ratio	1.493	2.320	2.373	1.950	2.369	2.546	n/a		n/u	n/a	n/a	4	1.261	1.610	1.898	2.216
EBITDA Margin	3,3%	6.2%	7.2%	6.3%	6.4%	%5'9	n/a		n/a	n/a	n/a		10.1%	12.4%	13.9%	15.4%
LiQUIDITY Days of Cash on Hand	1d 20.6	10.1	22.7	24.3	29.1	13.5	в/п .		n/a	n/a	п/п	-	42.1	56.6	72.2	88.4
Operating Expenses Less Depreciation Less Bad Debt Expense	\$256,500,000 (7,193,000) (15,619,000)	\$241,164,000 (7,198,000) (14,522,000)	\$250,312,000 (7,887,000) (15,651,000)	\$253,767,000 (7,752,000) (15,780,000)	\$257,064,000 (7,361,000) (16,044,000)	\$261,412,000 (7,732,000) (16,342,000)	w	00	,00		9	,00	292,346,000 s (21,763,000) (16,991,000)	298,345,000 (22,168,000) (17,759,000)	\$ 306,992,000 (22,186,000) (18,640,000)	\$ 315,839,000 (21,776,000) (19,582,000)
Cash Openting Expenses	\$233,688,000	\$219,444,000	\$233,688,000 \$219,444,000 \$226,774,000 \$230,235,000	\$230,235,000	\$233,659,000	\$237,338,000	69	· · s			s		253,592,000 \$	258,418,000 \$	266,166,000	\$ 274,481,000
Cash Operating Expenses/Day	\$ 640,241	\$ 601,216	\$ 621,299	\$ 630,781	\$ 640,162	\$ 650,241	69	8		s	CA.	45	694,773 \$	\$ 566,707	729,222	\$ 752,003
Cash and Cash Equivalents	\$ 13,206,122	\$ 6,047,431	\$ 14,120,000	\$ 15,302,000	\$ 18,622,000	\$ 8,759,000	69	s	15,001,000	\$ 7,504,000	49	16,643,000 \$	29,280,000 \$	40,092,000	\$ 52,621,000	\$ 66,511,000