



# MDPCP Track 3: PMPM Payment Comparison & Assumption Review

Presentation to Advisory Council  
December 1, 2020

## Preliminary Results

# PMPM Comparison Across Models

- CMF/PBP PMPM: Monthly management fees, assumes beneficiaries are enrolled for 12 full months
- E&M PMPM: FFS or Flat Fee payments, GPCI-adjusted, with beneficiary cost sharing
  - E&Ms limited to 39 codes included in PCF flat fee
  - Services based on CY 2019 utilization, inflated to 2021 payment rates
  - Uses Medicare eligibility (Part A & B) for 2019 to determine total member months
- Universe is Track 2 practices (122) and attributed beneficiaries (99,047) as of Q3 2020
- For Models #2-4, total dollars (CMF + E&M) reflect 85-90% of total practice revenue for participating physicians and attributed beneficiaries (CMF + E&M + All Other Services)

Model	Assumptions	Total Dollars	CMF/PBP PMPM	E&M PMPM	Total PMPM
1) Fee for Service Only	E&M = FFS+BCS / Total Member Months	\$40,882,086	\$0	\$35.68	<b>\$35.68</b>
2) PCF	PBP = Total Annual PBP \$ / Total Beneficiaries E&M = <b>\$54.20</b> +BCS / Total Member Months	\$63,309,470	\$29.76	\$24.39	<b>\$54.15</b>
3A) Track 3 (Practice-Group Model)	PBP = Total Annual PBP \$ / Total Beneficiaries E&M = <b>\$62.00</b> +BCS / Total Member Months	\$65,598,349	\$29.76	\$26.38	<b>\$56.14</b>
3B) Track 3 (Beneficiary-Group Model)	PBP = Total Annual PBP \$ / Total Beneficiaries E&M = <b>\$62.00</b> +BCS / Total Member Months	\$84,864,733	\$45.97	\$26.38	<b>\$72.35</b>
4) Track 2	CMF = Total Annual CMF \$ / Total Beneficiaries E&M = FFS+BCS / Total Member Months	\$86,065,158	\$38.01	\$35.68*	<b>\$73.70</b>

\*Track 2 E&M PMPM payments exclude the 10% payment inflation used to calculate the quarterly CPCP based on the CPCP Election Percentage selected by each individual practice. Therefore, the E&M PMPM is understated by approximately 2-4%, and the Total PMPM is also slightly understated.

REFERENCE SLIDES:  
DISCUSSION WITH CMMI – 12/2

# Presentation Overview

- Review of Analytic Assumptions
- Preliminary Results: Review of Total Primary Care Payment & Practice Impacts

# Review of Key Assumptions

- All Track 2 practices are assumed to transition to Track 3
  - Based on Q3 2020 participation and beneficiary attribution
- No assumptions are made for changes in MDPCP beneficiary participation or changes in beneficiary risk/complexity
- PBP payments are based on PCF Group payment rates without geographic adjustment
- CMF payments are based on the current Risk Tier payments without geographic adjustment
- Flat fee rate is based on the utilization of select E&M services for CY 2019, inflated to 2021 proposed Medicare payments
  - Neither the Leakage adjustment, MIPS adjustment, nor sequestration are considered at this time
  - Track 2 E&M payments do not include the 10% payment inflation used to calculate the quarterly CPCP based on the CPCP Election Percentage selected by each individual practice.
- All results presented are prior to performance-based adjustments (PBAs)

Distribution of Practices by PCF Group

Track	Number of Practices	Percent of Practices	Number of Beneficiaries	Percent of Beneficiaries
Track 1	351	74%	251,342	72%
Track 2	122	26%	99,047	28%
Total Practices	473	100%	350,389	100%

PBP PBPM Payment by PCF Group

Group (Avg. HCC score)	PBP PBPM
Group 1 (<1.2)	\$28
Group 2 (1.2-1.5)	\$45
Group 3 (1.5-2.0)	\$100
Group 4 (>2.0)	\$175

CMF Payment by Risk Tier

Risk Tier	CMF PBPM
Tier 1 (0.10-0.48)	\$9
Tier 2 (0.49-0.70*)	\$11
Tier 3 (0.70-1.19)	\$19
Tier 4 (1.20-1.92)	\$33
Complex (0.10-13.9)	\$100

# Population-Based Payments (PBPs)

- Population-based Payments (PBPs) are modeled for two different Track 3 structures:
  - a) Practice Group: *Practices are assigned to a single PBP Group* and receive one Group-specific payment amount for each beneficiary
    - i. Aligns with the structure and payments of national PCF program
  - b) Beneficiary Group: *Beneficiaries are assigned to a PBP Group* and practices receive a PBP Group-specific payment amount (“Money follows the person”)
- Neither current CMFs nor PBPs are geographically adjusted

# Flat Fee Payment

- PCF program developed a flat fee payment rate based on a Level 2 E&M service (99212)
- Most physicians in Track 2 practices routinely bill Level 3 & 4 E&M services
  - More than 70% of all services among the select E&M services included in the flat fee payment rate are for 99213 & 99214
- The selected E&M services included in the flat fee represent about 44% of all services provided by the practices, but 80% of the total allowed payments

# Flat Fee Payment: E&M Code 99212

- The construction of the flat fee payment is limited to only 99212, *consistent with PCF structure*
- Using the proposed 2021 Medicare Physician Fee Schedule payment rates (nationally), the Medicare payment for 99212 is \$54, which would be further GPCI-adjusted at the time of claim processing
- About 13.5% of claims contain more than one E&M service per patient per day; therefore, the flat fee payment needs to account for this additional cost
  - *The adjusted flat fee would be \$62*
- After adding beneficiary cost sharing (estimated at 27% of total Medicare allowed payment for both deductibles and copayments), the practice would receive \$98 in total payment, a 25% reduction relative to current Track 2 E&M payments

National Payment Rate for 99212

E&M Service	National Payment Rate (2021)
99212	\$54.20



PRELIMINARY RESULTS:  
TOTAL PRIMARY CARE PAYMENT (TPCP)

# Total Primary Care Payment

- Current Track 2 payments are compared to Track 3 payments to determine the overall impact of the new track on providers
- Total Primary Care Payment (TPCP) includes the annualized PBPM care management payments (CMF vs PBPs) and the E&M payments (fee schedule vs flat fee)
- E&M services are based on the actual services provided by practices to MDPCP attributed beneficiaries in CY 2019, inflated to 2021 dollars
  - Model assumes a E&M flat fee allowed amount that based on 99212 (\$62) plus beneficiary cost sharing

# Total Primary Care Payment: Practice Group

- Using the PCF Group structure, the Total Primary Care Payment for Track 3 practices is expected to be 24% lower than current payments under Track 2 (\$86.1M to \$65.6M annually)

Total Primary Care Payment for Track 3 Practices based on Q3 2020 Attribution: Current vs Modeled Payments Using PBP for Practice Groups Corrected HCC Scores; Flat Fee = \$62 + Beneficiary Cost Sharing

Practice Group	Number of Practices	Number of Beneficiaries	Track 2 Payments (Current)			Track 3 Payments (Modeled)			Percent Impact
			CMF Annual Payments	E&M Services (2021 \$)	Total Payments	PBP Annual Payments	E&M Flat Fee (2021 \$)	Total Payments	
Group 1	105	88,797	\$39,096,012	\$37,490,823	\$76,586,835	\$29,835,792	\$27,839,706	\$57,675,498	-24.7%
Group 2	17	10,250	\$6,087,060	\$3,391,263	\$9,478,323	\$5,535,000	\$2,392,183	\$7,927,183	-16.4%
<b>Total</b>	<b>122</b>	<b>99,047</b>	<b>\$45,183,072</b>	<b>\$40,882,086</b>	<b>\$86,065,158</b>	<b>\$35,370,792</b>	<b>\$30,231,889</b>	<b>\$65,602,681</b>	<b>-23.8%</b>

Track 3 Practices are based on Track 2 participation as of Q3 2020; Group assignment based on the practice's average HCC score for attributed beneficiaries; PBP assumes \$28 PBPM for Group 1 and \$45 PBPM for Group 2; Annualized results assume concurrent attribution for 12 months.

# Total Primary Care Payment: Beneficiary Group

- When applying PCF Group payments to individual beneficiaries, the Total Primary Care Payment for Track 3 practices is expected to be 1.4% lower than current payments under Track 2
- Practices will receive significant payment increases for beneficiaries in Group 3 and Group 4

Total Primary Care Payment for Track 3 Practices based on Q3 2020 Attribution: Current vs Modeled Payments Using PBP for Beneficiary Groups  
 Revised Model: Corrected HCC Scores; Flat Fee = \$62 + Beneficiary Cost Sharing

Practice Group	Number of Beneficiaries	Track 2 Payments (Current)			Track 3 Payments (Modeled)			Percent Impact
		CMF Annual Payments	E&M Services (2021 \$)	Total Payments	PBP Annual Payments	E&M Flat Fee (2021 \$)	Total Payments	
Group 1	77,376	\$26,210,460	\$29,627,650	\$55,838,110	\$25,998,336	\$21,857,862	\$47,856,198	-14.3%
Group 2	7,141	\$4,553,220	\$3,520,778	\$8,073,998	\$3,856,140	\$2,620,850	\$6,476,990	-19.8%
Group 3	6,367	\$4,623,792	\$3,298,698	\$7,922,490	\$7,640,400	\$2,456,250	\$10,096,650	27.4%
Group 4	8,163	\$9,795,600	\$4,429,396	\$14,224,996	\$17,142,300	\$3,292,595	\$20,434,895	43.7%
<b>Total</b>	<b>99,047</b>	<b>\$45,183,072</b>	<b>\$40,876,522</b>	<b>\$86,059,594</b>	<b>\$54,637,176</b>	<b>\$30,227,557</b>	<b>\$84,864,733</b>	<b>-1.4%</b>

Track 3 Practices are based on Track 2 participation as of Q3 2020

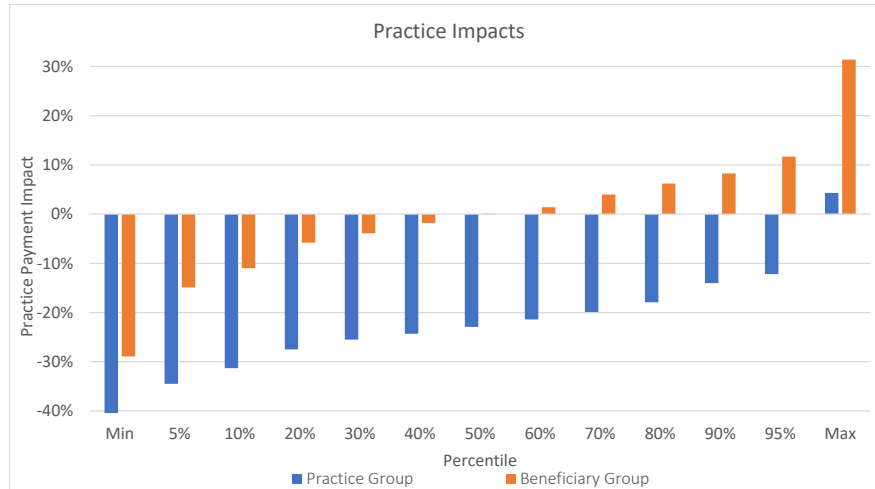
Beneficiary Group is based on the PCF Group score thresholds; PBP Group PBPM is applied to beneficiary groups; Annualized results assume concurrent attribution for 12 months.

Beneficiaries without HCC scores are auto-assigned to Group 1

## Preliminary Results

# Total Primary Care Payment: Practice Impact

- *Prior to any performance-based adjustments*, Track 3 could change practice TPCP payments significantly relative to current Track 2 payments
- Practice-specific impacts vary based on the current distribution of beneficiaries by Risk Tier



Distribution of Track 3 Practices by Percent Impact in TPCP by Model (Modeled vs Current)

Percentile	Practice Percent Impact	
	Model A Practice Group	Model B Beneficiary Group
Min	-45.6%	-28.9%
5%	-34.5%	-14.9%
10%	-31.3%	-11.0%
20%	-27.5%	-5.8%
30%	-25.5%	-3.9%
40%	-24.3%	-1.8%
50%	-22.9%	0.1%
60%	-21.4%	1.4%
70%	-19.9%	4.0%
80%	-17.9%	6.2%
90%	-14.0%	8.3%
95%	-12.2%	11.7%
Max	4.3%	31.4%

Total Track 3 practices = 122; approximately 12 practices represented in each decile

# Seriously Ill Population Overview

- SIP identification is based on calendar year 2019
- SIP requires *both* the Care Fragmentation and the Seriously Ill criteria to be met
- *Care Fragmentation* will be identified by one of these two criteria:
  - No single provider (identified by TIN) accounts for more than 50% of the beneficiary's total evaluation and management visits
    - Assumptions (all must be met):
      - Based only on PCF's 39 E&M codes
      - Restricted to Place of Service = Office (11)
      - Not limited to Primary Care specialists; anyone billing under TIN was included
- OR
- The beneficiary had two or more ED visits or observation stays
- *Serious Illness* will be identified by any one of these three criteria:
  - An HCC score of 3.0 or greater
- OR
- An HCC score of 2.0 or greater combined with 2 or more unplanned hospitalizations in the previous 12 months
  - **Not yet implemented**
- OR
- DME claims for either transfer equipment or a hospital bed (as indicators of frailty)

# Seriously Ill Population: Initial Estimate

## Initial Prevalence of SIP beneficiaries among Medicare CCLF Beneficiaries

Enrollment	Total Beneficiaries	Qualified for Care Fragmentation	Qualified for Seriously Ill*	Qualified Fragmentation + SIP
Fee for Service (Part A & B)	172,640	134,752	9,770	6,553
MDPCP Non-Participating	268,194	149,850	17,657	11,655
MDPCP Participating (Q3 2020)	339,998	188,881	19,672	12,953
<b>Total</b>	<b>780,832</b>	<b>473,483</b>	<b>47,099</b>	<b>31,161</b>

\* Logic to identify beneficiaries with 2 or more unplanned hospitalizations in the previous 12 months has not yet been applied