



MHCC GRANT 21-014: ADVANCING PRACTICE TRANSFORMATION IN AMBULATORY PRACTICES

A FUNDING OPPORTUNITY FOR CARE TRANSFORMATION ORGANIZATIONS



OVERVIEW

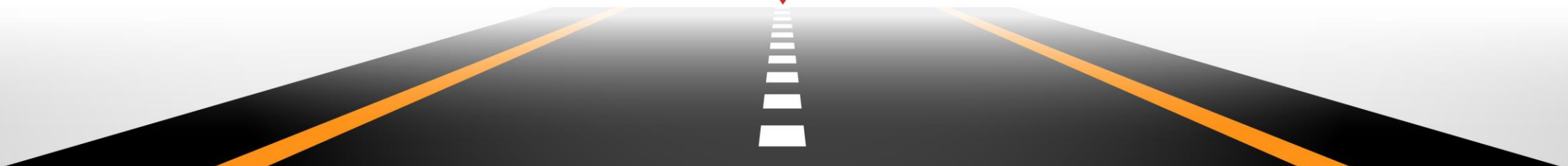
- The Maryland Health Care Commission (MHCC) seeks grant applications from eligible Care Transformation Organizations (CTOs) to engage qualifying primary care and specialty practices (practices) in a practice transformation program (program)
- Grant objectives include:
 - Prepare practices to deliver efficient, high quality care while improving health outcomes
 - Lay the foundation for practices to provide team-based, patient-centered care, and efficient use of health information technology
 - Support the broad goals of the Total Cost of Care Model by readying practices to participate in emerging advanced care delivery (ACD) models

FUNDING

- Up to \$500,000 in total grant funding is available – program will support approximately 50 practices
- Grant period of up to 24 months
- CTOs are eligible to earn payment(s) from the grant for supporting practices in completing specified milestones (up to a \$9,800 maximum payment per practice)
- Practices are eligible to receive quarterly payments of \$250 (\$1,000 maximum) for completing a quarterly program assessment questionnaire (PAQ)
- Financial match not required

MILESTONES

ROAD TO SUCCESS



RECRUITMENT

- CTOs will identify practices during a 60-day recruitment period
- Practices interested in the program must complete an application
 - The MHCC will select practices based upon applicants' overall application score and available funding

MILESTONE PAYMENT

- Milestone 1 – Readiness Assessment (Up to \$800/per practice)
- Milestone 2 – Workflow Redesign (Up to \$2,000/per practice)
- Milestone 3 – Training (Up to \$7,000/per practice)
 - CTOs can earn \$1,000 (flat fee) per Transforming Clinical Practice Initiative (TCPI) module

MILESTONE I READINESS ASSESSMENT

- CTOs will identify where a practice is along the continuum of practice transformation and guide development of a practice specific training plan using the TCPI Practice Assessment Tool
- Assessment categories include:
 - Person and family-centered care
 - Continuous, data-driven quality improvement
 - Sustainable business operations

MILESTONE 2

WORKFLOW REDESIGN

- Examine existing practice workflows with a focus on resolving bottlenecks and pain points
- Develop workflows that support coordinated care across the care team
- Work collaboratively with practice leadership to implement new workflows reflective of the unique processes at each practice
 - Use the Office of the National Coordinator for Health Information Technology Workflow Redesign Templates – customized for each practice

MILESTONE 3 TRAINING

- Guide practices through the Centers for Medicare & Medicaid Services' TCPI Seven Support Change Package Modules* including:
 - TCPI Power Packs, which consist of actionable solutions to resolve practice-specific transformation challenges
- Virtual or in-person education sessions
- Group training sessions are strongly encouraged
 - Capped at five practices per session
 - Key practice staff and a physician champion must participate in each training session
- Practices are required to complete the PAQ to report on transformation progress

**CMS TCPI details included in the Appendix section*

PRACTICE RECOGNITION

- Names of practices that complete the program will be posted on MHCC's website and shared with:
 - Private payors with ACD models
 - MedChi, The Maryland State Medical Society
 - Maryland Hospital Association
 - Health Services Cost Review Commission
- Practices that complete the program will also receive an MHCC Practice Transformation Program Completion Certificate

KEY DATES

- Submission of non-binding Letter of Intent – 5/11/21 (4pm ET)
- Application due – 5/24/21 (4pm ET)

MORE INFORMATION

For more information on the grant opportunity, visit:

mhcc.maryland.gov/mhcc/pages/home/procurement/procurement.aspx?id=0



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APPENDIX



TCPI CHANGE PACKAGE

- Describes the changes needed to transform clinical practice and meet TCPI goals
- Compilation of interventions developed and tested by other practices
- Organized around three primary management functions that drive performance, quality, and success (see slide 15)

TCPI CHANGE PACKAGE MODULE KEY ELEMENTS

- Getting Started
- Population Management
- Reducing Unnecessary Emergency Department Visits
- Practice Transformation
- Patient-centered Referrals
- Team-based Care
- Care Coordination

More information on TCPI is available at: innovation.cms.gov/innovation-models/transforming-clinical-practices.

TCPI CHANGE PACKAGE DRIVERS

Primary Drivers

Secondary Drivers

Patient and Family-Centered Care Design	<ul style="list-style-type: none">1.1 Patient & family engagement1.2 Team-based relationships1.3 Population management1.4 Practice as a community partner1.5 Coordinated care delivery1.6 Organized, evidence based care1.7 Enhanced Access
Continuous, Data-Driven Quality Improvement	<ul style="list-style-type: none">2.1 Engaged and committed leadership2.2 Quality improvement strategy supporting a culture of quality and safety2.3 Transparent measurement and monitoring2.4 Optimal use of HIT
Sustainable Business Operations	<ul style="list-style-type: none">3.1 Strategic use of practice revenue3.2 Staff vitality and joy in work3.3 Capability to analyze and document value3.4 Efficiency of operation