



**PENINSULA**  
**REGIONAL HEALTH SYSTEM**

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PENINSULA  
REGIONAL HEALTH SYSTEM



# Illuminating the path to health care excellence

- **Care**  
*To facilitate the best care for the patient.*
- **Coach**  
*Health and wellness.*
- **Connect**  
*Exceptional hospital AND community care. Connect to the best provider*

# VISION2020

CARE | COACH | CONNECT



## Values

Respect for Every Individual  
Delivery of Exceptional  
Service  
Continuous Improvement  
Safety  
Effectiveness  
Trust & Compassion  
Transparency  
Stewardship

## Mission

To Improve the  
Health of the  
Communities we  
Serve.

## Vision

The trusted high  
performing innovative  
leader in the integration  
of people centered,  
compassionate  
healthcare resulting in  
world class community  
health and wellness for  
the Delmarva Peninsula.



## ***Peninsula Regional Health System - Background***

- 1897 - Region's Oldest Most Experienced Healthcare Team
- Largest Single-Site Employer in the Region
  - Nearly 3,000 Employees and 80 Providers
  - 330 Physicians on staff
- Nearly \$400M in economic benefit to the region
- Over 125 National Awards, Certifications and Recognitions Over the Past Five Years



- 9<sup>th</sup> Largest Hospital in Maryland (per bed size)
- 6<sup>th</sup> Most Busy Emergency Room in State
- *Over 17,500 Adult Admissions*
- *Approximately 1,900 Newborns*
- *Over 540,000 Outpatient Visits*
- *18,797 Surgical Procedures*
- Offers Full Scope of Services that Rival  
Metropolitan & Academic Hospitals

*Trauma*

*Open Heart Surgery*

*Special Care Nursery Level II*

*Robotic Surgery (2 di Vinci Robots)*

*Designated Comprehensive Cancer Care Center*

*Neurosurgery*

*Spine Center*

*Behavioral Health*

*Designated STEMI (404 South)*





## ***Regional Firsts***

- *1<sup>st</sup> in Intensive Care Unit 1964*
- *1<sup>st</sup> in Open Heart 1974*
- *1<sup>st</sup> in Joint Replacement 1970's*
- *1<sup>st</sup> in Radiation Therapy*
- *1<sup>st</sup> in Cancer Registrar*
- *1<sup>st</sup> in Cartilage Transplant 2000*
- *1<sup>st</sup> in Digital CathLab in United States 2003*
- *One of the Nation's first TMR Heart Surgeries 2003*
- *1<sup>st</sup> in Robotic Surgery 2007 (daVinci surgical robot)*



## ***Regional Firsts***

- *1<sup>st</sup> in EMR (Conversion to EPIC on 11/1)*
- *1<sup>st</sup> in Bedside Medication Scanning Accuracy*
- *1<sup>st</sup> to offer Exactech GPS – Joint Replacement*
- *1<sup>st</sup> June 2015 TAVR –First Transcatheter Aortic Valve*
- *1<sup>st</sup> November 2015- PRMC Offers Innovative LungGPS™ Technology for Patients with Suspected Lung Lesions*
- *1<sup>st</sup> December 11, 2015- One of the first location in the United States to install Eckert & Ziegler BEBIG, Inc.'s new SagiNova® High Dose Rate after loader system.*



## ***Leader Population Health***

- Establishment of Population Health Management Department – Karen Poisker, Vice President 2010
- 5.1 Million Transforming Clinical Practice Initiative Award with Bayhealth (one of 29 nationally to receive)
- CareWrap – Partnership with Lower Shore Clinic
- CareSage – Partnership with Philips Lifeline Services





## ***Expanding Ambulatory Services***

- *Delmarva Health Pavilion Millsboro October 2014*
- *Delmarva Health Pavilion Ocean Pines October 2015*
  - *Comprehensive Cancer Care 2017*
- *Coordinated Comprehensive Outpatient Breast Center & Outpatient Endoscopy Center (Snow Hill Rd)*
- *Weight Loss & Wellness Center*



## **Research**

- Affiliate of Johns Hopkins Clinical Research Network.

## **Integrator**

- Six Joint Ventures  
(Home Health, Surgery, DME, Nursing Home, Rehabilitation, Imaging)
- Exclusive Strategic Partner with YMCA
- HealthVisions Delmarva  
(*Bayhealth & Peninsula Regional*)
- Advanced Health Collaborative  
(*Lifebridge, Adventist, Trivergent*)
- PRCIN – Accountable Care Organization (ACO)  
(*10,000 Covered Lives, 200 Providers*)

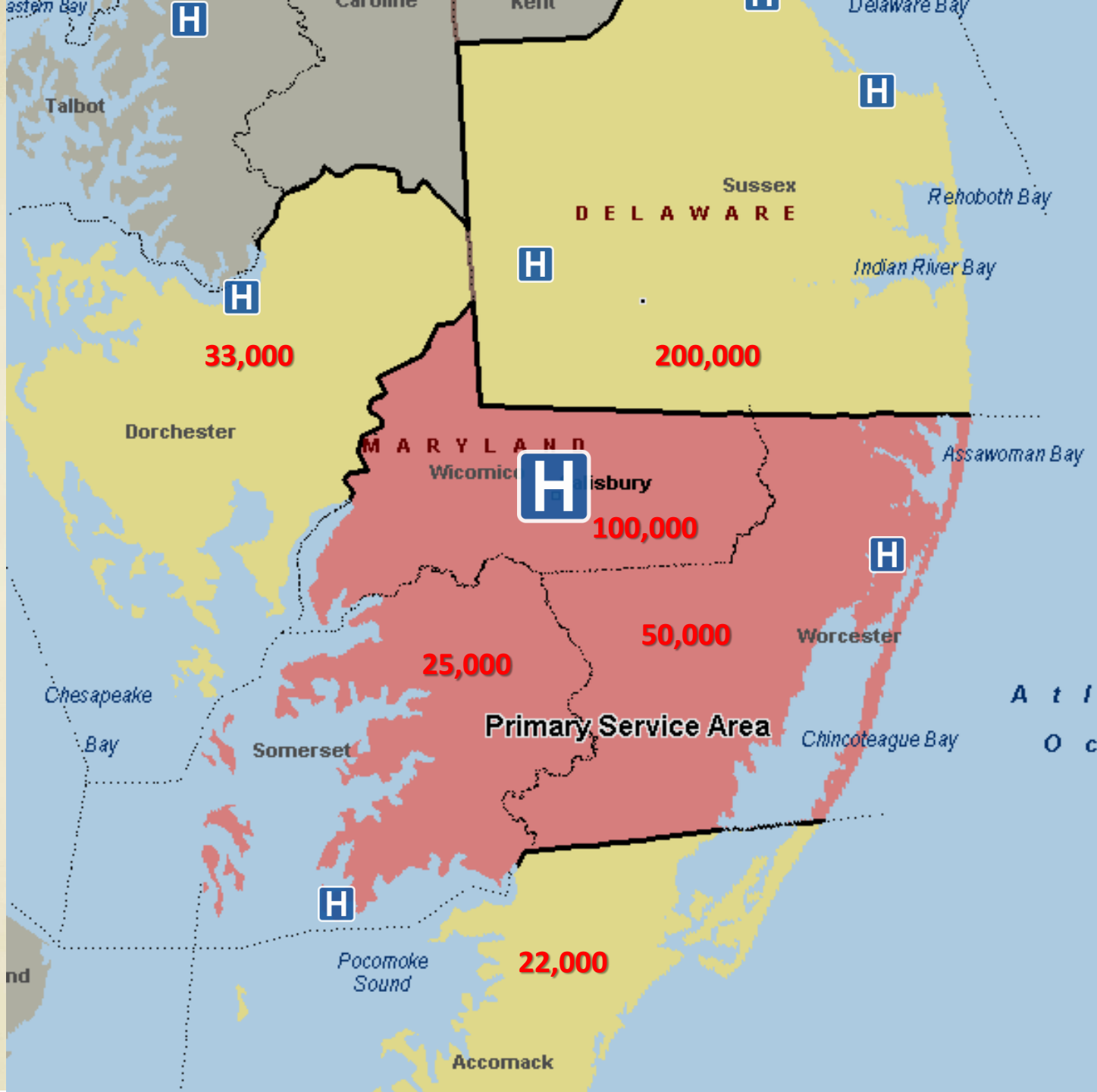
# Service Area

Primary  
 Secondary

**Note: Numbers reflect Population Counts by County**

## FTE Residence

Jurisdiction	Pct
Wicomico	60%
Delaware	15%
Worcester	13%
Somerset	6%
Dorchester	3%
Other	3%
Talbot	1%
Caroline	1%
Queen Annes	0%
Anne Arundel	0%
Baltimore	0%
Cecil	0%
Kent	0%





# Inpatient Discharges

	<b>FY2014</b>	<b>FY2015</b>	<b>FY2016</b>
	<b>17,344</b>	<b>17,558</b>	<b>17,023</b>
<b>Caroline County</b>			
Inpatient Cases	120	176	134
Days	606	734	486
ALOS	5.05	4.17	3.63
% to Total Cases	0.7%	1.0%	0.8%
<b>Dorchester County</b>			
Inpatient Cases	422	454	456
Days	1,753	2,046	1,971
ALOS	4.15	4.51	4.32
% to Total Cases	2.4%	2.6%	2.7%
<b>Kent County</b>			
Inpatient Cases	19	10	40
Days	97	61	198
ALOS	5.11	6.10	4.95
% to Total Cases	0.1%	0.1%	0.2%

# Inpatient Discharges

	<b>FY2014</b>	<b>FY2015</b>	<b>FY2016</b>
	<b>17,344</b>	<b>17,558</b>	<b>17,023</b>
<b>Queen Anne County</b>			
Inpatient Cases	16	27	25
Days	50	114	79
ALOS	3.13	4.22	3.16
% to Total Cases	0.1%	0.2%	0.1%
<b>Talbot</b>			
Inpatient Cases	93	99	97
Days	430	387	320
ALOS	4.62	3.91	3.30
% to Total Cases	0.5%	0.6%	0.6%
<b>Mid-County Area Total</b>			
Inpatient Cases	670	766	752
Days	2,936	3,342	3,054
ALOS	4.38	4.36	4.06 <sub>13</sub>
% to Total	3.9%	4.4%	4.4%

# Top Inpatient Diagnosis Codes from Mid Shore Region

<b>FY 2014</b>	<b>Cases</b>	<b>Days</b>	<b>ALOS</b>
403 Obesity	39	52	1.33
174 Percutaneous Cardiovascular	34	108	3.18
190 Acute Myocardial Infarction	25	95	3.80
640 Neonate Birth	20	51	2.55
560 Vaginal Birth	20	45	2.25

<b>FY 2015</b>	<b>Cases</b>	<b>Days</b>	<b>ALOS</b>
403 Obesity	73	97	1.33
174 Percutaneous Cardiovascular	56	180	3.21
190 Acute Myocardial Infarction	27	104	3.85
194 Heart Failure	22	129	5.86
320 Knee Joint Replacement	20	71	3.55

<b>FY 2016</b>	<b>Cases</b>	<b>Days</b>	<b>ALOS</b>
403 Obesity	51	64	1.25
174 Percutaneous Cardiovascular	50	151	3.02
190 Acute Myocardial Infarction	36	91	2.53
640 Neonate Birth	26	66	2.54
194 Heart Failure	24	94	3.92

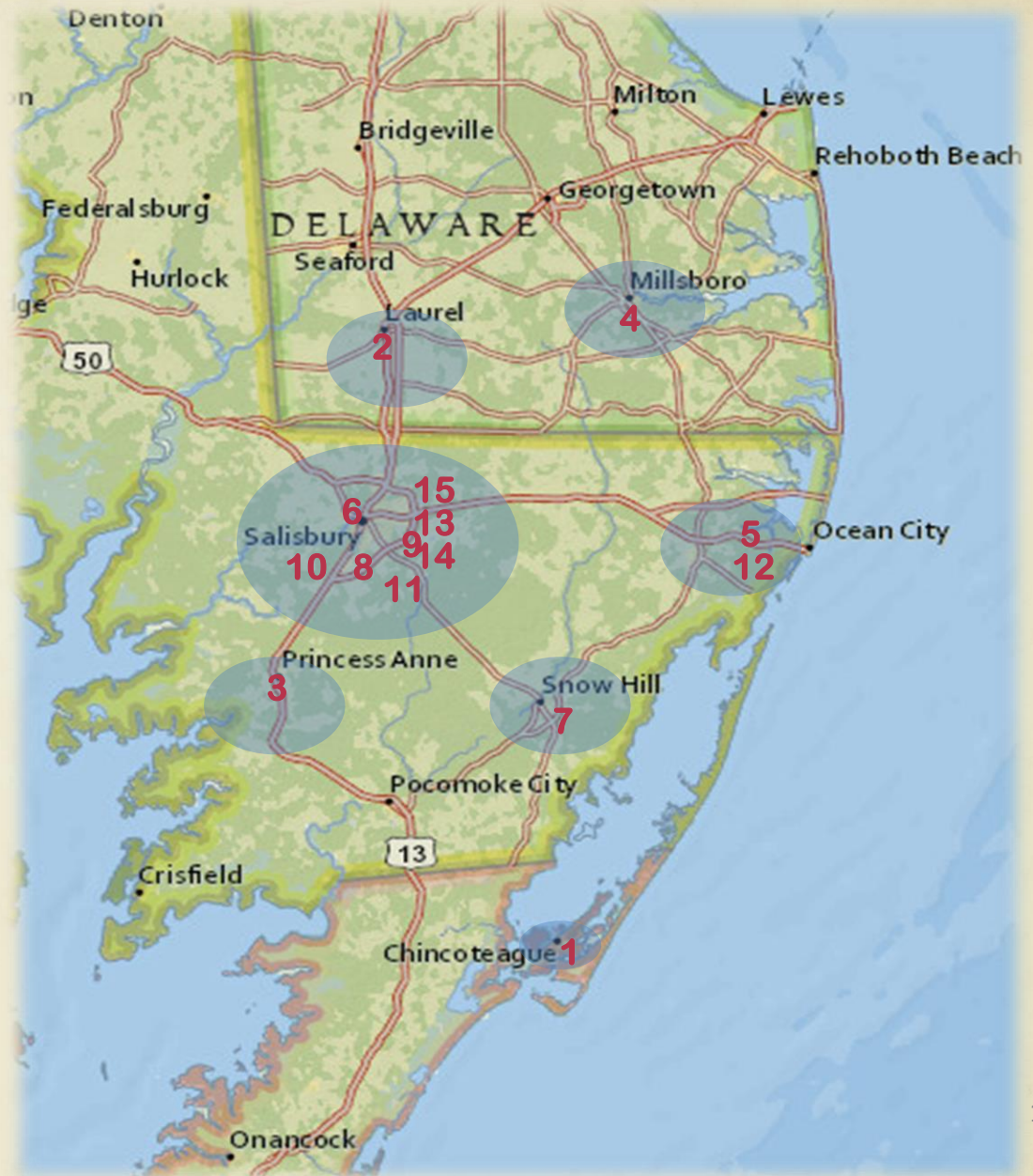


# Emergency Room Visits

	<b>FY2014</b>	<b>FY2015</b>	<b>FY2016</b>
<b>Total ER Visits</b>	<b>85,482</b>	<b>89,752</b>	<b>93,806</b>
Caroline	257	333	323
Percent of total	0.3%	0.4%	0.3%
Dorchester	1,167	1,264	1,323
	1.4%	1.4%	1.4%
Kent	27	30	42
	0.0%	0.0%	0.0%
Queen Annes	80	115	90
	0.1%	0.1%	0.1%
Talbot	152	169	146
	0.2%	0.2%	0.2%
<b>Mid-County Area Total</b>	<b>1,683</b>	<b>1,911</b>	<b>1,924</b>
<b>Percent of Total Visits</b>	<b>2.0%</b>	<b>2.1%</b>	<b>2.1%</b>

# Peninsula Regional Health System - Satellite Offices

- 1 FM Chincoteague\*
- 2 FM Laurel\*
- 3 Princess Anne Lab
- 4 FM Millsboro
- 4 Millsboro HomeScripts
- 4 Millsboro FamilyLab
- 5 FM Ocean Pines
- 5 Ocean Pines HomeScripts
- 5 Ocean Pines FamilyLab
- 5 Ocean Pines Cardiac Rehab
- 6 FM Salisbury\*
- 7 FM Snow Hill\*
- 8 Diabetes Endocrinology\*
- 9 Milford Street Lab
- 10 PRMG Gastroenterology
- 11 PRMG Neurosurgery
- 12 PRMG Oncology & Hematology
- 13 PRMG Pain Management
- 14 Breast Center
- 14 Surgery Center
- 15 Woodbrooke Lab



\* Denotes the **FamilyLab** onsite

# ***Community Health Needs Assessment***

Developed to provide an overview of the health needs in the PRMC tri-county service area.

## ***Priority Areas:***

- Diabetes
- Exercise, Nutrition, and Weight
- Behavioral Health (focusing on the topic areas of Mental Health and Mental Disorders as well as Substance Abuse)



**PENINSULA REGIONAL MEDICAL CENTER**

2016 Community  
Health Needs  
Assessment





# ***Development of a Master Facility Plan***

- ***Salisbury Campus***
  - *Short and Long Term Inpatient Acute Care Needs*
- ***Ambulatory Services***
  - *Salisbury Area*
  - *North, South and West Area Analysis*

***Perkins Wills & Blue  
Cottage***

