

Management Service Organization Advisory Panel



October 22, 2013



The MARYLAND
HEALTH CARE COMMISSION

Meeting Purpose

- Ensure the management service organization (MSO) State-Designation program aligns with the requirements in House Bill 706 from the 2009 legislative session
- House Bill 706, 2009 Legislative Session: *Electronic Health Records – Regulation and Reimbursement*

“MANAGEMENT SERVICE ORGANIZATION” MEANS AN ORGANIZATION THAT OFFERS MULTIPLE ONE OR MORE HOSTED ELECTRONIC HEALTH RECORD SOLUTIONS AND OTHER MANAGEMENT SERVICES TO MULTIPLE HEALTH CARE PROVIDERS.

ON OR BEFORE OCTOBER 1, 2012, THE COMMISSION SHALL DESIGNATE ONE OR MORE MANAGEMENT SERVICE ORGANIZATIONS TO OFFER SERVICES THROUGHOUT THE STATE.

Advantages of State-Designation

- **State endorsement of the organization**
- **Marketing opportunities for the organization by the State**
- **Competitive advantages**
- **Potential future funding**

Discussion Points

- **Align MSO State-Designation requirements with the Centers for Medicare and Medicaid Services (CMS) Triple Aim**
- **Develop guiding principles to support the Triple Aim**
- **Identify measurable activities to implement the guiding principles**

Triple Aim

- Originally developed by the Institute for Healthcare Improvement, the *Triple Aim* is a framework that describes an approach to optimizing health system performance
- Adopted by the CMS, the goals of the *Triple Aim* are defined as:
 1. Better care for individuals, including quality and satisfaction
 2. Better health for populations
 3. Reducing the per capita cost of health care

Draft Guiding Principles

- 1. A State-Designated MSO should be able to introduce information tools into clinical practice that improve quality of care, decrease cost, and improve patient outcomes**
- 2. A State-Designated MSO should ensure that ambulatory practices are electronically exchanging information with disparate organizations**
- 3. A State-Designated MSO should help ambulatory practices use technology to personalize care delivery**
- 4. A State-Designated MSO should ensure that ambulatory practices are using the technology for advance surveillance and reporting for population health improvement**

Next Steps

- **Finalize the guiding principles**
- **Begin drafting key components for each guiding principle**
- **Continue the discussions at the upcoming meetings:**
 - **Thursday, January 23, 2014 10:00am – 12:00pm**
 - **Tuesday, March 25, 2014 2:30pm – 4:30pm**
 - **Tuesday, May 6, 2014 2:30pm – 4:30pm**

Thank You!



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