

# **EXHIBIT 19**

# ENCOMPASS HEALTH CORP

## FORM 10-K (Annual Report)

Filed 02/22/17 for the Period Ending 12/31/16

Address	3660 GRANDVIEW PARKWAY SUITE 200 BIRMINGHAM, AL, 35243
Telephone	205-967-7116
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Industry	Healthcare Facilities & Services
Sector	Healthcare
Fiscal Year	12/31

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2016  
Commission File Number 001-10315

**HealthSouth Corporation**

(Exact Name of Registrant as Specified in its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)

63-0860407  
(I.R.S. Employer  
Identification No.)

3660 Grandview Parkway, Suite 200  
Birmingham, Alabama  
(Address of Principal Executive Offices)

35243  
(Zip Code)

(205) 967-7116  
(Registrant's telephone number)

Securities Registered Pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>
Common Stock, \$0.01 par value	New York Stock Exchange

Securities Registered Pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-Accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

Yes  No

The aggregate market value of common stock held by non-affiliates of the registrant as of the last business day of the registrant's most recently completed second fiscal quarter was approximately \$3.3 billion. For purposes of the foregoing calculation only, executive officers and directors of the registrant have been deemed to be affiliates. There were 89,052,284 shares of common stock of the registrant outstanding, net of treasury shares, as of February 15, 2017.

DOCUMENTS INCORPORATED BY REFERENCE

The definitive proxy statement relating to the registrant's 2017 annual meeting of stockholders is incorporated by reference in Part III to the extent described therein.

**PART IV**

**Item 15. Exhibits and Financial Statement Schedules**

**Financial Statements**

See the accompanying index on page F-1 for a list of financial statements filed as part of this report.

**Financial Statement Schedules**

None.

**Exhibits**

See Exhibit Index immediately following page F-79 of this report.

**Item 16. Form 10-K Summary**

Not applicable.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

### HEALTHSOUTH CORPORATION

By: \_\_\_\_\_ /s/ MARK J. TARR  
**Mark J. Tarr**  
**President and Chief Executive Officer**

Date: February 22, 2017

[Signatures continue on the following page]

## POWER OF ATTORNEY

Each person whose signature appears below hereby constitutes and appoints Patrick Darby his true and lawful attorney-in-fact and agent with full power of substitution and re-substitution, for him in his name, place and stead, in any and all capacities, to sign any and all amendments to this Report and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, and hereby grants to such attorney-in-fact and agent, full power and authority to do and perform each and every act and thing requisite and necessary to be done, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agent or his substitute or substitutes may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<b>Signature</b>	<b>Capacity</b>	<b>Date</b>
<hr/> <i>/s/ M ARK J. T ARR</i> <hr/> <b>Mark J. Tarr</b>	President and Chief Executive Officer and Director	February 22, 2017
<hr/> <i>/s/ D OUGLAS E. C OLT HARP</i> <hr/> <b>Douglas E. Coltharp</b>	Executive Vice President and Chief Financial Officer	February 22, 2017
<hr/> <i>/s/ A NDREW L. P RICE</i> <hr/> <b>Andrew L. Price</b>	Chief Accounting Officer	February 22, 2017
<hr/> <i>/s/ L EO I. H IGDON, J R.</i> <hr/> <b>Leo I. Higdon, Jr.</b>	Chairman of the Board of Directors	February 22, 2017
<hr/> <i>/s/ J OHN W. C HIDSEY</i> <hr/> <b>John W. Chidsey</b>	Director	February 22, 2017
<hr/> <i>/s/ D ONALD L. C ORRELL</i> <hr/> <b>Donald L. Correll</b>	Director	February 22, 2017
<hr/> <i>/s/ Y VONNE M. C URL</i> <hr/> <b>Yvonne M. Curl</b>	Director	February 22, 2017
<hr/> <i>/s/ C HARLES M. E LSON</i> <hr/> <b>Charles M. Elson</b>	Director	February 22, 2017
<hr/> <i>/s/ J OAN E. H ERMAN</i> <hr/> <b>Joan E. Herman</b>	Director	February 22, 2017
<hr/> <i>/s/ L ESLYE G. K ATZ</i> <hr/> <b>Leslye G. Katz</b>	Director	February 22, 2017
<hr/> <i>/s/ J OHN E. M AUPIN, J R.</i> <hr/> <b>John E. Maupin, Jr.</b>	Director	February 22, 2017
<hr/> <i>/s/ L. E DWARD S HAW, J R.</i> <hr/> <b>L. Edward Shaw, Jr.</b>	Director	February 22, 2017

Table of Contents

**Item 15. Financial Statements**

<u>Report of Independent Registered Public Accounting Firm</u>	<u>F-2</u>
<u>Consolidated Statements of Operations for each of the years in the three-year period ended December 31, 2016</u>	<u>F-3</u>
<u>Consolidated Statements of Comprehensive Income for each of the years in the three-year period ended December 31, 2016</u>	<u>F-4</u>
<u>Consolidated Balance Sheets as of December 31, 2016 and 2015</u>	<u>F-5</u>
<u>Consolidated Statements of Shareholders' Equity for each of the years in the three-year period ended December 31, 2016</u>	<u>F-6</u>
<u>Consolidated Statements of Cash Flows for each of the years in the three-year period ended December 31, 2016</u>	<u>F-7</u>
<u>Notes to Consolidated Financial Statements</u>	<u>F-9</u>

**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders of HealthSouth Corporation:

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, comprehensive income, shareholders' equity and cash flows present fairly, in all material respects, the financial position of HealthSouth Corporation and its subsidiaries (the "Company") at December 31, 2016 and 2015, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2016 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2016, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on these financial statements and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP  
Birmingham, Alabama  
February 22, 2017



HealthSouth Corporation and Subsidiaries

Consolidated Statements of Operations

	For the Year Ended December 31,		
	2016	2015	2014
	(In Millions, Except Per Share Data)		
Net operating revenues	\$ 3,707.2	\$ 3,162.9	\$ 2,405.9
Less: Provision for doubtful accounts	(61.2)	(47.2)	(31.6)
Net operating revenues less provision for doubtful accounts	<u>3,646.0</u>	<u>3,115.7</u>	<u>2,374.3</u>
Operating expenses:			
Salaries and benefits	1,985.9	1,670.8	1,161.7
Other operating expenses	492.1	432.1	351.6
Occupancy costs	71.3	53.9	41.6
Supplies	140.0	128.7	111.9
General and administrative expenses	133.4	133.3	124.8
Depreciation and amortization	172.6	139.7	107.7
Government, class action, and related settlements	—	7.5	(1.7)
Professional fees—accounting, tax, and legal	1.9	3.0	9.3
Total operating expenses	<u>2,997.2</u>	<u>2,569.0</u>	<u>1,906.9</u>
Loss on early extinguishment of debt	7.4	22.4	13.2
Interest expense and amortization of debt discounts and fees	172.1	142.9	109.2
Other income	(2.9)	(5.5)	(31.2)
Equity in net income of nonconsolidated affiliates	(9.8)	(8.7)	(10.7)
Income from continuing operations before income tax expense	<u>482.0</u>	<u>395.6</u>	<u>386.9</u>
Provision for income tax expense	163.9	141.9	110.7
Income from continuing operations	<u>318.1</u>	<u>253.7</u>	<u>276.2</u>
(Loss) income from discontinued operations, net of tax	—	(0.9)	5.5
<b>Net income</b>	<u>318.1</u>	<u>252.8</u>	<u>281.7</u>
Less: Net income attributable to noncontrolling interests	(70.5)	(69.7)	(59.7)
<b>Net income attributable to HealthSouth</b>	<u>247.6</u>	<u>183.1</u>	<u>222.0</u>
Less: Convertible perpetual preferred stock dividends	—	(1.6)	(6.3)
<b>Net income attributable to HealthSouth common shareholders</b>	<u>\$ 247.6</u>	<u>\$ 181.5</u>	<u>\$ 215.7</u>
<b>Weighted average common shares outstanding:</b>			
Basic	<u>89.1</u>	<u>89.4</u>	<u>86.8</u>
Diluted	<u>99.5</u>	<u>101.0</u>	<u>100.7</u>
<b>Earnings per common share:</b>			
<b>Basic earnings per share attributable to HealthSouth common shareholders:</b>			
Continuing operations	\$ 2.77	\$ 2.03	\$ 2.40
Discontinued operations	—	(0.01)	0.06
Net income	<u>\$ 2.77</u>	<u>\$ 2.02</u>	<u>\$ 2.46</u>
<b>Diluted earnings per share attributable to HealthSouth common shareholders:</b>			
Continuing operations	\$ 2.59	\$ 1.92	\$ 2.24
Discontinued operations	—	(0.01)	0.05
Net income	<u>\$ 2.59</u>	<u>\$ 1.91</u>	<u>\$ 2.29</u>
<b>Cash dividends per common share</b>	<u>\$ 0.94</u>	<u>\$ 0.88</u>	<u>\$ 0.78</u>
<b>Amounts attributable to HealthSouth common shareholders:</b>			
Income from continuing operations	\$ 247.6	\$ 184.0	\$ 216.5
(Loss) income from discontinued operations, net of tax	—	(0.9)	5.5
Net income attributable to HealthSouth	<u>\$ 247.6</u>	<u>\$ 183.1</u>	<u>\$ 222.0</u>

The accompanying notes to consolidated financial statements are an integral part of these statements.

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**HealthSouth Corporation and Subsidiaries**  
**Consolidated Statements of Comprehensive Income**

	For the Year Ended December 31,		
	2016	2015	2014
	(In Millions)		
<b>COMPREHENSIVE INCOME</b>			
Net income	\$ 318.1	\$ 252.8	\$ 281.7
Other comprehensive loss, net of tax:			
Net change in unrealized gain (loss) on available-for-sale securities:			
Unrealized net holding gain (loss) arising during the period	0.1	(0.1)	(0.2)
Reclassifications to net income	—	(1.2)	(0.5)
Other comprehensive (income) loss before income taxes	0.1	(1.3)	(0.7)
Provision for income tax (expense) benefit related to other comprehensive loss items	(0.1)	0.6	0.3
Other comprehensive loss, net of tax:	—	(0.7)	(0.4)
<b>Comprehensive income</b>	<b>318.1</b>	<b>252.1</b>	<b>281.3</b>
Comprehensive income attributable to noncontrolling interests	(70.5)	(69.7)	(59.7)
<b>Comprehensive income attributable to HealthSouth</b>	<b>\$ 247.6</b>	<b>\$ 182.4</b>	<b>\$ 221.6</b>

The accompanying notes to consolidated financial statements are an integral part of these statements.

HealthSouth Corporation and Subsidiaries

Consolidated Balance Sheets

	As of December 31,	
	2016	2015
(In Millions, Except Share Data)		
<b>Assets</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 40.5	\$ 61.6
Restricted cash	60.9	45.9
Accounts receivable, net of allowance for doubtful accounts of \$53.9 in 2016; \$39.3 in 2015	443.8	410.5
Prepaid expenses and other current assets	109.3	80.7
Total current assets	654.5	598.7
Property and equipment, net	1,391.8	1,310.1
Goodwill	1,927.2	1,890.1
Intangible assets, net	411.3	419.4
Deferred income tax assets	75.8	190.8
Other long-term assets	221.3	197.0
<b>Total assets <sup>(1)</sup></b>	<b>\$ 4,681.9</b>	<b>\$ 4,606.1</b>
<b>Liabilities and Shareholders' Equity</b>		
<b>Current liabilities:</b>		
Current portion of long-term debt	\$ 37.1	\$ 36.8
Accounts payable	68.3	61.6
Accrued payroll	147.3	126.2
Accrued interest payable	25.8	29.7
Other current liabilities	197.1	172.1
Total current liabilities	475.6	426.4
Long-term debt, net of current portion	2,979.3	3,134.7
Self-insured risks	110.4	101.6
Other long-term liabilities	49.6	43.0
	3,614.9	3,705.7
Commitments and contingencies		
Redeemable noncontrolling interests	138.3	121.1
<b>Shareholders' equity:</b>		
HealthSouth shareholders' equity:		
Common stock, \$.01 par value; 200,000,000 shares authorized; issued: 109,381,283 in 2016; 108,275,900 in 2015	1.1	1.1
Capital in excess of par value	2,799.1	2,834.9
Accumulated deficit	(1,448.4)	(1,696.0)
Accumulated other comprehensive loss	(1.2)	(1.2)
Treasury stock, at cost (20,451,458 shares in 2016 and 18,145,822 shares in 2015)	(614.7)	(527.4)
Total HealthSouth shareholders' equity	735.9	611.4
Noncontrolling interests	192.8	167.9
Total shareholders' equity	928.7	779.3
<b>Total liabilities <sup>(1)</sup> and shareholders' equity</b>	<b>\$ 4,681.9</b>	<b>\$ 4,606.1</b>

<sup>(1)</sup> Our consolidated assets as of December 31, 2016 include total assets of variable interest entities of \$262.3 million, which cannot be used by us to settle the obligations of other entities. Our consolidated liabilities as of December 31, 2016 include total liabilities of the variable interest entities of \$50.3 million. See Note 3, *Variable Interest Entities*.

The accompanying notes to consolidated financial statements are an integral part of these statements.

**HealthSouth Corporation and Subsidiaries**  
**Consolidated Statements of Shareholders' Equity**

	HealthSouth Common Shareholders								Total
	Number of Common Shares Outstanding	Common Stock	Capital in Excess of Par Value	Accumulated Deficit	Accumulated Other Comprehensive Loss	Treasury Stock	Noncontrolling Interests		
	(In Millions)								
<b>December 31, 2013</b>	88.0	\$ 1.0	\$ 2,849.4	\$ (2,101.1)	\$ (0.1)	\$ (404.6)	\$ 124.1	\$ 468.7	
Net income	—	—	—	222.0	—	—	53.1	275.1	
Receipt of treasury stock	(0.3)	—	—	—	—	(9.7)	—	(9.7)	
Dividends declared on common stock	—	—	(69.0)	—	—	—	—	(69.0)	
Dividends declared on convertible perpetual preferred stock	—	—	(6.3)	—	—	—	—	(6.3)	
Stock-based compensation	—	—	23.9	—	—	—	—	23.9	
Stock options exercised	0.3	—	7.5	—	—	(0.1)	—	7.4	
Stock warrants exercised	0.2	—	6.3	—	—	—	—	6.3	
Distributions declared	—	—	—	—	—	—	(44.9)	(44.9)	
Repurchases of common stock in open market	(1.3)	—	—	—	—	(43.1)	—	(43.1)	
Consolidation of Fairlawn Rehabilitation Hospital	—	—	—	—	—	—	14.0	14.0	
Other	0.9	—	(1.3)	—	(0.4)	(1.2)	—	(2.9)	
<b>December 31, 2014</b>	87.8	1.0	2,810.5	(1,879.1)	(0.5)	(458.7)	146.3	619.5	
Net income	—	—	—	183.1	—	—	55.9	239.0	
Conversion of preferred stock	3.3	—	93.2	—	—	—	—	93.2	
Receipt of treasury stock	(0.5)	—	—	—	—	(17.2)	—	(17.2)	
Dividends declared on common stock	—	—	(79.9)	—	—	—	—	(79.9)	
Dividends declared on convertible perpetual preferred stock	—	—	(1.6)	—	—	—	—	(1.6)	
Stock-based compensation	—	—	22.4	—	—	—	—	22.4	
Stock options exercised	0.2	—	6.7	—	—	(4.4)	—	2.3	
Distributions declared	—	—	—	—	—	—	(49.0)	(49.0)	
Repurchases of common stock in open market	(1.3)	—	—	—	—	(45.3)	—	(45.3)	
Capital contributions from consolidated affiliates	—	—	—	—	—	—	14.8	14.8	
Fair value adjustments to redeemable noncontrolling interests, net of tax	—	—	(18.2)	—	—	—	—	(18.2)	
Other	0.6	0.1	1.8	—	(0.7)	(1.8)	(0.1)	(0.7)	
<b>December 31, 2015</b>	90.1	1.1	2,834.9	(1,696.0)	(1.2)	(527.4)	167.9	779.3	
Net income	—	—	—	247.6	—	—	56.4	304.0	
Receipt of treasury stock	(0.5)	—	—	—	—	(11.6)	—	(11.6)	
Dividends declared on common stock	—	—	(84.9)	—	—	—	—	(84.9)	
Stock-based compensation	—	—	21.4	—	—	—	—	21.4	
Stock options exercised	0.6	—	13.1	—	—	(7.8)	—	5.3	
Distributions declared	—	—	—	—	—	—	(54.2)	(54.2)	
Repurchases of common stock in open market	(1.7)	—	—	—	—	(65.6)	—	(65.6)	
Capital contributions from consolidated affiliates	—	—	—	—	—	—	19.6	19.6	
Fair value adjustments to redeemable noncontrolling interests, net of tax	—	—	(6.7)	—	—	—	—	(6.7)	
Windfall tax benefits from share-based compensation	—	—	17.3	—	—	—	—	17.3	
Other	0.4	—	4.0	—	—	(2.3)	3.1	4.8	
<b>December 31, 2016</b>	<b>88.9</b>	<b>\$ 1.1</b>	<b>\$ 2,799.1</b>	<b>\$ (1,448.4)</b>	<b>\$ (1.2)</b>	<b>\$ (614.7)</b>	<b>\$ 192.8</b>	<b>\$ 928.7</b>	

The accompanying notes to consolidated financial statements are an integral part of these statements.

**Consolidated Statements of Cash Flows**

	For the Year Ended December 31,		
	2016	2015	2014
	(In Millions)		
<b>Cash flows from operating activities:</b>			
Net income	\$ 318.1	\$ 252.8	\$ 281.7
Loss (income) from discontinued operations, net of tax	—	0.9	(5.5)
Adjustments to reconcile net income to net cash provided by operating activities—			
Provision for doubtful accounts	61.2	47.2	31.6
Provision for government, class action, and related settlements	—	7.5	(1.7)
Depreciation and amortization	172.6	139.7	107.7
Amortization of debt-related items	13.8	14.3	12.7
Loss on early extinguishment of debt	7.4	22.4	13.2
Equity in net income of nonconsolidated affiliates	(9.8)	(8.7)	(10.7)
Distributions from nonconsolidated affiliates	8.5	7.7	12.6
Stock-based compensation	27.4	26.2	23.9
Deferred tax expense	132.9	127.1	97.4
Gain on consolidation of Fairlawn	—	—	(27.2)
Other, net	0.1	(0.6)	4.8
Changes in assets and liabilities, net of acquisitions—			
Accounts receivable	(127.5)	(134.1)	(91.6)
Prepaid expenses and other assets	(3.3)	(9.6)	6.5
Accounts payable	6.3	0.9	5.4
Accrued payroll	9.8	(18.1)	(4.9)
Other liabilities	11.8	13.8	(5.5)
Premium received on bond issuance	—	9.8	6.3
Premium paid on redemption of bonds	(5.8)	(13.7)	(10.6)
Windfall tax benefits from share-based compensation	(17.3)	—	—
Net cash used in operating activities of discontinued operations	(0.7)	(0.7)	(1.2)
Total adjustments	287.4	231.1	168.7
<b>Net cash provided by operating activities</b>	<b>605.5</b>	<b>484.8</b>	<b>444.9</b>
<b>Cash flows from investing activities:</b>			
Acquisition of businesses, net of cash acquired	(48.1)	(985.1)	(694.8)
Purchases of property and equipment	(177.7)	(128.4)	(170.9)
Additions to capitalized software costs	(25.2)	(28.1)	(17.0)
Proceeds from disposal of assets	23.9	4.0	0.2
Proceeds from sale of marketable securities	—	12.8	—
Purchases of restricted investments	(1.3)	(7.1)	(3.5)
Net change in restricted cash	(15.1)	2.7	6.8
Other, net	(1.6)	(1.1)	2.3
Net cash provided by investing activities of discontinued operations	0.1	0.5	—
<b>Net cash used in investing activities</b>	<b>(245.0)</b>	<b>(1,129.8)</b>	<b>(876.9)</b>

(Continued)

**HealthSouth Corporation and Subsidiaries**  
**Consolidated Statements of Cash Flows (Continued)**

	For the Year Ended December 31,		
	2016	2015	2014
(In Millions)			
<b>Cash flows from financing activities:</b>			
Principal borrowings on term loan facilities	—	250.0	450.0
Proceeds from bond issuance	—	1,400.0	175.0
Principal payments on debt, including pre-payments	(202.1)	(597.4)	(302.6)
Borrowings on revolving credit facility	335.0	540.0	440.0
Payments on revolving credit facility	(313.0)	(735.0)	(160.0)
Principal payments under capital lease obligations	(13.3)	(11.0)	(6.1)
Debt amendment and issuance costs	—	(31.9)	(6.5)
Repurchases of common stock, including fees and expenses	(65.6)	(45.3)	(43.1)
Dividends paid on common stock	(83.8)	(77.2)	(65.8)
Dividends paid on convertible perpetual preferred stock	—	(3.1)	(6.3)
Distributions paid to noncontrolling interests of consolidated affiliates	(64.9)	(54.4)	(54.1)
Windfall tax benefits from share-based compensation	17.3	—	—
Other, net	8.8	5.2	13.7
<b>Net cash (used in) provided by financing activities</b>	<b>(381.6)</b>	<b>639.9</b>	<b>434.2</b>
<b>(Decrease) increase in cash and cash equivalents</b>	<b>(21.1)</b>	<b>(5.1)</b>	<b>2.2</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>61.6</b>	<b>66.7</b>	<b>64.5</b>
<b>Cash and cash equivalents at end of year</b>	<b>\$ 40.5</b>	<b>\$ 61.6</b>	<b>\$ 66.7</b>

**Supplemental cash flow information:**

Cash (paid) received during the year for —

Interest	\$ (164.3)	\$ (121.4)	\$ (100.6)
Income tax refunds	1.4	7.4	1.3
Income tax payments	(33.3)	(16.8)	(17.7)

**Supplemental schedule of noncash investing and financing activities:**

Equity rollover from Encompass management	—	—	64.5
Preferred stock conversion	—	93.2	—

The accompanying notes to consolidated financial statements are an integral part of these statements.

**1. Summary of Significant Accounting Policies :***Organization and Description of Business—*

HealthSouth Corporation, incorporated in Delaware in 1984, including its subsidiaries, is one of the nation's largest providers of post-acute healthcare services, offering both facility-based and home-based post-acute services in 35 states and Puerto Rico through our network of inpatient rehabilitation hospitals, home health agencies, and hospice agencies. As a result of the December 31, 2014 acquisition of Encompass Home Health and Hospice ("Encompass"), management changed the way it manages and operates the consolidated reporting entity and modified the reports used by its chief operating decision maker to assess performance and allocate resources. These changes required us to revise our segment reporting from our historic presentation of only one reportable segment. We now manage our operations and disclose financial information using two reportable segments: (1) inpatient rehabilitation and (2) home health and hospice. See Note 18, *Segment Reporting*.

*Basis of Presentation and Consolidation—*

The accompanying consolidated financial statements of HealthSouth and its subsidiaries were prepared in accordance with generally accepted accounting principles in the United States of America and include the assets, liabilities, revenues, and expenses of all wholly-owned subsidiaries, majority-owned subsidiaries over which we exercise control, and, when applicable, entities in which we have a controlling financial interest.

We use the equity method to account for our investments in entities we do not control, but where we have the ability to exercise significant influence over operating and financial policies. Consolidated *Net income attributable to HealthSouth* includes our share of the net earnings of these entities. The difference between consolidation and the equity method impacts certain of our financial ratios because of the presentation of the detailed line items reported in the consolidated financial statements for consolidated entities compared to a one line presentation of equity method investments.

We use the cost method to account for our investments in entities we do not control and for which we do not have the ability to exercise significant influence over operating and financial policies. In accordance with the cost method, these investments are recorded at the lower of cost or fair value, as appropriate.

We eliminate all significant intercompany accounts and transactions from our financial results.

*Variable Interest Entities —*

Effective January 1, 2016, in connection with our adoption of ASU 2015-02, we updated our evaluation of all jointly held legal entities to determine whether they are now variable interest entities ("VIEs") under the new guidance. Any entity considered a VIE is evaluated to determine which party is the primary beneficiary and thus should consolidate the VIE. This analysis is complex, involves uncertainties, and requires significant judgment on various matters. In order to determine if we are the primary beneficiary of a VIE, we must determine what activities most significantly impact the economic performance of the entity, whether we have the power to direct those activities, and if our obligation to absorb losses or receive benefits from the VIE could potentially be significant to the VIE.

*Use of Estimates and Assumptions—*

The preparation of our consolidated financial statements in conformity with GAAP requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting periods. Significant estimates and assumptions are used for, but not limited to: (1) allowance for contractual revenue adjustments; (2) allowance for doubtful accounts; (3) fair value of acquired assets and assumed liabilities in business combinations; (4) asset impairments, including goodwill; (5) depreciable lives of assets; (6) useful lives of intangible assets; (7) economic lives and fair value of leased assets; (8) income tax valuation allowances; (9) uncertain tax positions; (10) fair value of stock options and restricted stock containing a market condition; (11) fair value of redeemable noncontrolling interests; (12) reserves for self-insured healthcare plans; (13) reserves for professional, workers' compensation, and comprehensive general insurance liability risks; and (14) contingency and litigation reserves. Future events and their effects cannot be predicted with certainty; accordingly, our accounting estimates require the exercise of judgment. The accounting estimates used in the preparation of our



Notes to Consolidated Financial Statements

consolidated financial statements will change as new events occur, as more experience is acquired, as additional information is obtained, and as our operating environment changes. We evaluate and update our assumptions and estimates on an ongoing basis and may employ outside experts to assist in our evaluation, as considered necessary. Actual results could differ from those estimates.

*Risks and Uncertainties—*

As a healthcare provider, we are required to comply with extensive and complex laws and regulations at the federal, state, and local government levels. These laws and regulations relate to, among other things:

- licensure, certification, and accreditation;
- policies, either at the national or local level, delineating what conditions must be met to qualify for reimbursement under Medicare (also referred to as coverage requirements);
- coding and billing for services;
- requirements of the 60% compliance threshold under The Medicare, Medicaid and State Children's Health Insurance Program (SCHIP) Extension Act of 2007;
- relationships with physicians and other referral sources, including physician self-referral and anti-kickback laws;
- quality of medical care;
- use and maintenance of medical supplies and equipment;
- maintenance and security of patient information and medical records;
- acquisition and dispensing of pharmaceuticals and controlled substances; and
- disposal of medical and hazardous waste.

In the future, changes in these laws or regulations or the manner in which they are enforced could subject our current or past practices to allegations of impropriety or illegality or could require us to make changes in our hospitals, equipment, personnel, services, capital expenditure programs, operating procedures, contractual arrangements, and patient admittance practices, as well as the way in which we deliver home health and hospice services.

If we fail to comply with applicable laws and regulations, we could be required to return portions of reimbursements deemed after the fact to have not been appropriate. We could also be subjected to liabilities, including (1) criminal penalties, (2) civil penalties, including monetary penalties and the loss of our licenses to operate one or more of our hospitals or agencies, and (3) exclusion or suspension of one or more of our hospitals from participation in the Medicare, Medicaid, and other federal and state healthcare programs which, if lengthy in duration and material to us, could potentially trigger a default under our credit agreement. Because Medicare comprises a significant portion of our *Net operating revenues*, it is important for us to remain compliant with the laws and regulations governing the Medicare program and related matters including anti-kickback and anti-fraud requirements. Reductions in reimbursements, substantial damages, and other remedies assessed against us could have a material adverse effect on our business, financial position, results of operation, and cash flows. Even the assertion of a violation, depending on its nature, could have a material adverse effect upon our stock price or reputation.

Historically, the United States Congress and some state legislatures have periodically proposed significant changes in regulations governing the healthcare system. Many of these changes have resulted in limitations on the increases in and, in some cases, significant roll-backs or reductions in the levels of payments to healthcare providers for services under many government reimbursement programs. There can be no assurance that future governmental initiatives will not result in pricing roll-backs or freezes or reimbursement reductions. Because we receive a significant percentage of our revenues from Medicare, such changes in legislation might have a material adverse effect on our financial position, results of operations, and cash flows.

**Notes to Consolidated Financial Statements**

Pursuant to legislative directives and authorizations from Congress, the United States Centers for Medicare and Medicaid Services (“CMS”) developed and instituted various Medicare audit programs. We undertake significant efforts through training and education to ensure compliance with coding and medical necessity coverage rules. Despite our belief that our coding and assessment of patients is accurate, audits may lead to assertions that we have been underpaid or overpaid by Medicare or submitted improper claims in some instances, require us to incur additional costs to respond to requests for records and defend the validity of payments and claims, and ultimately require us to refund any amounts determined to have been overpaid. We cannot predict when or how these programs will affect us.

In addition, there are increasing pressures from many third-party payors to control healthcare costs and to reduce or limit increases in reimbursement rates for medical services. Our relationships with managed care and nongovernmental third-party payors are generally governed by negotiated agreements. These agreements set forth the amounts we are entitled to receive for our services. We could be adversely affected in some of the markets where we operate if we are unable to negotiate and maintain favorable agreements with third-party payors.

Our third-party payors may also, from time to time, request audits of the amounts paid, or to be paid, to us. We could be adversely affected in some of the markets where we operate if the auditing payor alleges substantial overpayments were made to us due to coding errors or lack of documentation to support medical necessity determinations.

As discussed in Note 17, *Contingencies and Other Commitments*, we are a party to a number of lawsuits. We cannot predict the outcome of litigation filed against us. Substantial damages or other monetary remedies assessed against us could have a material adverse effect on our business, financial position, results of operations, and cash flows.

*Net Operating Revenues—*

We derived consolidated *Net operating revenues* from the following payor sources:

	<b>For the Year Ended December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Medicare	75.2%	74.9%	74.1%
Medicare Advantage	7.9%	7.9%	7.4%
Managed care	9.8%	9.8%	11.2%
Medicaid	3.2%	3.0%	1.8%
Other third-party payors	1.4%	1.7%	1.8%
Workers' compensation	0.8%	0.9%	1.2%
Patients	0.5%	0.6%	1.0%
Other income	1.2%	1.2%	1.5%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

We record gross service charges in our accounting records on an accrual basis using our established rates for the type of service provided to the patient. We recognize an estimated contractual allowance and an estimate of potential subsequent adjustments that may arise from post-payment and other reviews to reduce gross patient charges to the amount we estimate we will actually realize for the service rendered based upon previously agreed to rates with a payor. Our accounting systems calculate contractual allowances on a patient-by-patient basis based on the rates in effect for each primary third-party payor.

Management continually reviews the contractual estimation process to consider and incorporate updates to laws and regulations and the frequent changes in managed care contractual terms that result from contract renegotiations and renewals. Due to complexities involved in determining amounts ultimately due under reimbursement arrangements with third-party payors, which are often subject to interpretation, we may receive reimbursement for healthcare services authorized and provided that is different from our estimates, and such differences could be material. In addition, laws and regulations governing the Medicare and Medicaid programs are complex, subject to interpretation, and are routinely modified for provider reimbursement. All healthcare providers participating in the Medicare and Medicaid programs are required to meet certain financial reporting requirements. Federal regulations require submission of annual cost reports covering medical costs and

## Notes to Consolidated Financial Statements

expenses associated with the services provided under each hospital, home health, and hospice provider number to program beneficiaries. Annual cost reports required under the Medicare and Medicaid programs are subject to routine audits, which may result in adjustments to the amounts ultimately determined to be due to HealthSouth under these reimbursement programs. These audits often require several years to reach the final determination of amounts earned under the programs. If actual results are not consistent with our assumptions and judgments, we may be exposed to gains or losses that could be material.

CMS has been granted authority to suspend payments, in whole or in part, to Medicare providers if CMS possesses reliable information an overpayment, fraud, or willful misrepresentation exists. If CMS suspects payments are being made as the result of fraud or misrepresentation, CMS may suspend payment at any time without providing prior notice to us. The initial suspension period is limited to 180 days. However, the payment suspension period can be extended almost indefinitely if the matter is under investigation by the United States Department of Health and Human Services Office of Inspector General (the "HHS-OIG") or the United States Department of Justice. Therefore, we are unable to predict if or when we may be subject to a suspension of payments by the Medicare and/or Medicaid programs, the possible length of the suspension period, or the potential cash flow impact of a payment suspension. Any such suspension would adversely impact our financial position, results of operations, and cash flows.

Pursuant to legislative directives and authorizations from Congress, CMS has developed and instituted various Medicare audit programs under which CMS contracts with private companies to conduct claims and medical record audits. As a matter of course, we undertake significant efforts through training and education to ensure compliance with Medicare requirements. However, audits may lead to assertions we have been underpaid or overpaid by Medicare or submitted improper claims in some instances, require us to incur additional costs to respond to requests for records and defend the validity of payments and claims, and ultimately require us to refund any amounts determined to have been overpaid. We cannot predict when or how these audit programs will affect us.

Inpatient Rehabilitation Revenues

Our inpatient rehabilitation segment derived its *Net operating revenues* from the following payor sources:

	For the Year Ended December 31,		
	2016	2015	2014
Medicare	73.3%	73.2%	73.9%
Medicare Advantage	7.7%	7.9%	7.5%
Managed care	11.2%	11.1%	11.3%
Medicaid	3.0%	2.5%	1.8%
Other third-party payors	1.8%	2.0%	1.8%
Workers' compensation	1.0%	1.1%	1.2%
Patients	0.6%	0.7%	1.0%
Other income	1.4%	1.5%	1.5%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Revenues recognized by our inpatient rehabilitation segment are subject to a number of elements which impact both the overall amount of revenue realized as well as the timing of the collection of the related accounts receivable. Factors that are considered and could influence the level of our reserves include the patient's total length of stay for in-house patients, each patient's discharge destination, the proportion of patients with secondary insurance coverage and the level of reimbursement under that secondary coverage, and the amount of charges that will be disallowed by payors. Such additional factors are assumed to remain consistent with the experience for patients discharged in similar time periods for the same payor classes, and additional reserves are provided to account for these factors.

In connection with CMS approved and announced Recovery Audit Contractors ("RACs") audits related to inpatient rehabilitation facilities ("IRFs"), we received requests from 2013 to 2016 to review certain patient files for discharges occurring from 2010 to 2016. These RAC audits are post-payment reviews focused on identifying Medicare claims that may contain

## Notes to Consolidated Financial Statements

improper payments. RAC contractors must have CMS approval before conducting these focused reviews ranging from billing documentation to medical necessity. Medical necessity is an assessment by an independent physician of a patient's ability to tolerate and benefit from intensive multi-disciplinary therapy provided in an IRF setting.

To date, the Medicare payments that are subject to these audit requests represent less than 1% of our Medicare patient discharges from 2010 to 2016, and not all of these patient file requests have resulted in payment denial determinations by the RACs. Because we have confidence in the medical judgment of both the referring and the admitting physicians who assess the treatment needs of their patients, we have appealed substantially all RAC denials arising from these audits using the same process we follow for appealing denials of certain diagnosis codes by Medicare Administrative Contractors ("MACs") (see "Accounts Receivable and Allowance for Doubtful Accounts" below). Due to the delays announced by CMS in the related adjudication process, we believe the resolution of any claims that are subsequently denied as a result of these RAC audits could take in excess of three years. In addition, because we have limited experience with RACs in the context of post-payment reviews of this nature, we cannot provide assurance as to the future success of these disputes. As such, we make provisions for these claims based on our historical experience and success rates in the claims adjudication process, which is the same process we follow for appealing denials of certain diagnosis codes by MACs. As the ultimate results of these audits impact our estimates of amounts determined to be due to HealthSouth under these reimbursement programs, our provision for claims that are part of this post-payment review process are recorded to *Net operating revenues*. During 2016, 2015, and 2014, our adjustment to *Net operating revenues* for post-payment claims that are part of this review process was not material.

Home Health and Hospice Revenues

The results of operations for our home health and hospice segment in 2014 included only the results of HealthSouth's legacy hospital-based home health agencies. Our home health and hospice segment derived its *Net operating revenues* from the following payor sources:

	For the Year Ended December 31,		
	2016	2015	2014
Medicare	82.9%	83.7%	96.9%
Medicare Advantage	8.7%	7.7%	0.7%
Managed care	3.9%	3.0%	1.1%
Medicaid	4.3%	5.5%	—%
Other third-party payors	—%	—%	1.0%
Workers' compensation	—%	—%	0.3%
Patients	0.1%	0.1%	—%
Other income	0.1%	—%	—%
Total	100.0%	100.0%	100.0%

Home health and hospice revenues are earned as services are performed either on an episode of care basis, on a per visit basis, or on a daily basis, depending upon the payment terms and conditions established with each payor for services provided.

*Home Health*

Under the Medicare home health prospective payment system, we are paid by Medicare based on episodes of care. An episode of care is defined as a length of stay up to 60 days, with multiple continuous episodes allowed. A base episode payment is established by the Medicare program through federal legislation. The base episode payment can be adjusted based on each patient's health including clinical condition, functional abilities, and service needs, as well as for the applicable geographic wage index, low utilization, patient transfers, and other factors. The services covered by the episode payment include all disciplines of care in addition to medical supplies.

A portion of reimbursement from each Medicare episode is billed near the start of each episode, and cash is typically received before all services are rendered. Revenue for the episode of care is recorded over an average length of treatment period

Notes to Consolidated Financial Statements

using a calendar day prorating method. The amount of revenue recognized for episodes of care which are incomplete at period end is based on the pro rata number of days in the episode which have been completed as of the period end date. As of December 31, 2016, the difference between the cash received from Medicare for a request for anticipated payment on episodes in progress and the associated estimated revenue was not material and was recorded in *Other current liabilities* in our condensed consolidated balance sheets.

We are subject to certain Medicare regulations affecting outlier revenue if our patient's care was unusually costly. Regulations require a cap on all outlier revenue at 10% of total Medicare revenue received by each provider during a cost reporting year. Management has reviewed the potential cap. Reserves recorded for the outlier cap were not material as of December 31, 2016.

For episodic-based rates that are paid by other insurance carriers, including Medicare Advantage, we recognize revenue in a similar manner as discussed above for Medicare revenues. However, these rates can vary based upon the negotiated terms. For non-episodic-based revenue, gross revenue is recorded on an accrual basis based upon the date of service at amounts equal to our established or estimated per-visit rates. Contractual allowances are recorded for the differences between our standard rates and the applicable contracted rates.

*Hospice*

Medicare revenues for hospice are recorded on an accrual basis based on the number of days a patient has been on service at amounts equal to an estimated daily or hourly payment rate. The payment rate is dependent on whether a patient is receiving routine home care, general inpatient care, continuous home care or respite care. Adjustments to Medicare revenues are recorded based on an inability to obtain appropriate billing documentation or authorizations acceptable to the payor or other reasons unrelated to credit risk. Hospice companies are subject to two specific payment limit caps under the Medicare program. One limit relates to inpatient care days that exceed 20% of the total days of hospice care provided for the year. The second limit relates to an aggregate Medicare reimbursement cap calculated by the Medicare fiscal intermediary. Currently, we do not believe we are at risk for exceeding these caps and have not recorded a reserve for these caps as of December 31, 2016.

For non-Medicare hospice revenues, we record gross revenue on an accrual basis based upon the date of service at amounts equal to our established rates or estimated per day rates, as applicable. Contractual adjustments are recorded for the difference between our established rates and the amounts estimated to be realizable from patients and third parties for services provided and are deducted from gross revenue to determine our net service revenue.

We are subject to changes in government legislation that could impact Medicare payment levels and changes in payor patterns that may impact the level and timing of payments for services rendered.

*Cash and Cash Equivalents—*

*Cash and cash equivalents* include highly liquid investments with maturities of three months or less when purchased. Carrying values of *Cash and cash equivalents* approximate fair value due to the short-term nature of these instruments.

We maintain amounts on deposit with various financial institutions, which may, at times, exceed federally insured limits. However, management periodically evaluates the credit-worthiness of those institutions, and we have not experienced any losses on such deposits.

*Marketable Securities—*

We record all equity securities with readily determinable fair values and for which we do not exercise significant influence as available-for-sale securities. We carry the available-for-sale securities at fair value and report unrealized holding gains or losses, net of income taxes, in *Accumulated other comprehensive loss*, which is a separate component of shareholders' equity. We recognize realized gains and losses in our consolidated statements of operations using the specific identification method.

Unrealized losses are charged against earnings when a decline in fair value is determined to be other than temporary. Management reviews several factors to determine whether a loss is other than temporary, such as the length of time a security is in an unrealized loss position, the extent to which fair value is less than cost, the financial condition and near term prospects of

## Notes to Consolidated Financial Statements

the issuer, industry, or geographic area and our ability and intent to hold the security for a period of time sufficient to allow for any anticipated recovery in fair value.

*Accounts Receivable and Allowance for Doubtful Accounts—*

We report accounts receivable at estimated net realizable amounts from services rendered from federal and state agencies (under the Medicare and Medicaid programs), managed care health plans, commercial insurance companies, workers' compensation programs, employers, and patients. Our accounts receivable are geographically dispersed, but a significant portion of our revenues are concentrated by type of payors. The concentration of net patient service accounts receivable by payor class, as a percentage of total net patient service accounts receivable, is as follows:

	As of December 31,	
	2016	2015
Medicare	73.0%	70.5%
Managed care and other discount plans, including Medicare Advantage	18.5%	19.7%
Medicaid	2.7%	2.9%
Other third-party payors	3.3%	4.1%
Workers' compensation	1.6%	1.9%
Patients	0.9%	0.9%
Total	100.0%	100.0%

While revenues and accounts receivable from the Medicare program are significant to our operations, we do not believe there are significant credit risks associated with this government agency. We do not believe there are any other significant concentrations of revenues from any particular payor that would subject us to any significant credit risks in the collection of our accounts receivable.

We provide for accounts receivable that could become uncollectible by establishing an allowance to reduce the carrying value of such receivables to their estimated net realizable value. Additions to the allowance for doubtful accounts are made by means of the *Provision for doubtful accounts*. We write off uncollectible accounts (after exhausting collection efforts) against the allowance for doubtful accounts. Subsequent recoveries are recorded via the *Provision for doubtful accounts*.

We estimate our allowance for doubtful accounts based on the aging of our accounts receivable, our historical collection experience for each type of payor, and other relevant factors so that the remaining receivables, net of allowances, are reflected at their estimated net realizable values. Accounts requiring collection efforts are reviewed via system-generated work queues that automatically stage (based on age and size of outstanding balance) accounts requiring collection efforts for patient account representatives. Collection efforts include contacting the applicable party (both in writing and by telephone), providing information (both financial and clinical) to allow for payment or to overturn payor decisions to deny payment, and arranging payment plans with self-pay patients, among other techniques. When we determine all in-house efforts have been exhausted or it is a more prudent use of resources, accounts may be turned over to a collection agency. Accounts are written off after all collection efforts (internal and external) have been exhausted.

The collection of outstanding receivables from Medicare, managed care payors, other third-party payors, and patients is our primary source of cash and is critical to our operating performance. While it is our policy to verify insurance prior to a patient being admitted, there are various exceptions that can occur. Such exceptions include instances where we are (1) unable to obtain verification because the patient's insurance company was unable to be reached or contacted, (2) a determination is made that a patient may be eligible for benefits under various government programs, such as Medicaid, and it takes several days, weeks, or months before qualification for such benefits is confirmed or denied, and (3) the patient is transferred to our hospital from an acute care hospital without having access to a credit card, cash, or check to pay the applicable patient responsibility amounts (i.e., deductibles and co-payments).

Our primary collection risks relate to patient responsibility amounts and pre-payment claim reviews conducted by MACs. Patient responsibility amounts include accounts for which the patient was the primary payor or the primary insurance

## Notes to Consolidated Financial Statements

carrier has paid the amounts covered by the applicable agreement, but patient co-payment amounts remain outstanding. Changes in the economy, such as increased unemployment rates or periods of recession, can further exacerbate our ability to collect patient responsibility amounts.

For several years, under programs designated as “widespread probes,” certain of our MACs have conducted pre-payment claim reviews of supporting documentation in patient medical files and have denied payment based on the assertion that the IRF admission lacked medical necessity, including one MACs denial of all claims under certain diagnosis codes. We dispute, or “appeal,” most of these denials, and for claims we choose to take to administrative law judge hearings, we have historically experienced an approximate 70% success rate. The resolution of these disputes can take in excess of three years, and we cannot provide assurance as to our ongoing and future success of these disputes. As such, we make provisions against these receivables in accordance with our accounting policy that necessarily considers historical collection trends of the receivables in this review process as part of our *Provision for doubtful accounts*. Because we do not write-off receivables until all collection efforts have been exhausted, we do not write off receivables related to denied claims while they are in this review process. When the amount collected related to denied claims differs from the net amount previously recorded, these collection differences are recorded in the *Provision for doubtful accounts*. As a result, the timing of these denials by MACs and their subsequent collection can create volatility in our *Provision for doubtful accounts*.

If actual results are not consistent with our assumptions and judgments, we may be exposed to gains or losses that could be material. Changes in general economic conditions, business office operations, payor mix, or trends in federal or state governmental and private employer healthcare coverage could affect our collection of accounts receivable, financial position, results of operations, and cash flows.

*Property and Equipment—*

We report land, buildings, improvements, vehicles, and equipment at cost, net of accumulated depreciation and amortization and any asset impairments. We report assets under capital lease obligations at the lower of fair value or the present value of the aggregate future minimum lease payments at the beginning of the lease term. We depreciate our assets using the straight-line method over the shorter of the estimated useful life of the assets or life of the lease term, excluding any lease renewals, unless the lease renewals are reasonably assured. Useful lives are generally as follows:

	<b>Years</b>
Buildings	10 to 30
Leasehold improvements	2 to 15
Vehicles	5
Furniture, fixtures, and equipment	2 to 10
Assets under capital lease obligations:	
Real estate	15 to 25
Vehicles	3
Equipment	3 to 5

Maintenance and repairs of property and equipment are expensed as incurred. We capitalize replacements and betterments that increase the estimated useful life of an asset. We capitalize pre-acquisition costs when they are directly identifiable with a specific property, the costs would be capitalizable if the property were already acquired, and acquisition of the property is probable. We capitalize interest expense on major construction and development projects while in progress.

We retain fully depreciated assets in property and accumulated depreciation accounts until we remove them from service. In the case of sale, retirement, or disposal, the asset cost and related accumulated depreciation balances are removed from the respective accounts, and the resulting net amount, less any proceeds, is included as a component of income from continuing operations in the consolidated statements of operations. However, if the sale, retirement, or disposal involves a discontinued operation, the resulting net amount, less any proceeds, is included in the results of discontinued operations.

## Notes to Consolidated Financial Statements

We account for operating leases by recognizing rents, including any rent holidays, on a straight-line basis over the term of the lease.

*Goodwill and Other Intangible Assets—*

We are required to test our goodwill and indefinite-lived intangible asset for impairment at least annually, absent some triggering event that would accelerate an impairment assessment. Absent any impairment indicators, we perform this impairment testing as of October 1st of each year. We recognize an impairment charge for any amount by which the carrying amount of the asset exceeds its implied fair value. We present an impairment charge as a separate line item within income from continuing operations in the consolidated statements of operations, unless the impairment is associated with a discontinued operation. In that case, we include the impairment charge, on a net-of-tax basis, within the results of discontinued operations.

We assess qualitative factors in our inpatient rehabilitation and home health and hospice reporting units to determine whether it is necessary to perform the first step of the two-step quantitative impairment test. If, based on this qualitative assessment, we were to believe we must proceed to Step 1, we would determine the fair value of our reporting units using generally accepted valuation techniques including the income approach and the market approach. The income approach includes the use of each reporting unit's discounted projected operating results and cash flows. This approach includes many assumptions related to pricing and volume, operating expenses, capital expenditures, discount factors, tax rates, etc. Changes in economic and operating conditions impacting these assumptions could result in goodwill impairment in future periods. We reconcile the estimated fair value of our reporting units to our market capitalization. When we dispose of a hospital or home health or hospice agency, goodwill is allocated to the gain or loss on disposition using the relative fair value methodology.

We assess qualitative factors related to our indefinite-lived intangible asset to determine whether it is necessary to perform the first step of the two-step quantitative impairment test. If, based on this qualitative assessment, we were to believe we must proceed to Step 1, we would determine the fair value of our indefinite-lived intangible asset using generally accepted valuation techniques including the relief-from-royalty method. This method is a form of the income approach in which value is equated to a series of cash flows and discounted at a risk-adjusted rate. It is based on a hypothetical royalty, calculated as a percentage of forecasted revenue, that we would otherwise be willing to pay to use the asset, assuming it were not already owned. This approach includes assumptions related to pricing and volume, as well as a royalty rate a hypothetical third party would be willing to pay for use of the asset. When making our royalty rate assumption, we consider rates paid in arms-length licensing transactions for assets comparable to our asset.

We amortize the cost of intangible assets with finite useful lives over their respective estimated useful lives to their estimated residual value. As of December 31, 2016, none of our finite useful lived intangible assets has an estimated residual value. We also review these assets for impairment whenever events or changes in circumstances indicate we may not be able to recover the asset's carrying amount.

The range of estimated useful lives and the amortization basis for our intangible assets, excluding goodwill, are generally as follows:

	<b>Estimated Useful Life and Amortization Basis</b>
Certificates of need	10 to 30 years using straight-line basis
Licenses	10 to 20 years using straight-line basis
Noncompete agreements	1 to 18 years using straight-line basis
Trade names:	
Encompass	indefinite-lived asset
All other	1 to 20 years using straight-line basis
Internal-use software	3 to 7 years using straight-line basis
Market access assets	20 years using accelerated basis



## Notes to Consolidated Financial Statements

We capitalize the costs of obtaining or developing internal-use software, including external direct costs of material and services and directly related payroll costs. Amortization begins when the internal-use software is ready for its intended use. Costs incurred during the preliminary project and post-implementation stages, as well as maintenance and training costs, are expensed as incurred.

Our market access assets are valued using discounted cash flows under the income approach. The value of the market access assets is attributable to our ability to gain access to and penetrate an acquired facility's historical market patient base. To determine this value, we first develop a debt-free net cash flow forecast under various patient volume scenarios. The debt-free net cash flow is then discounted back to present value using a discount factor, which includes an adjustment for company-specific risk. As noted in the above table, we amortize these assets over 20 years using an accelerated basis that reflects the pattern in which we believe the economic benefits of the market access will be consumed.

*Impairment of Long-Lived Assets and Other Intangible Assets—*

We assess the recoverability of long-lived assets (excluding goodwill and our indefinite-lived asset) and identifiable acquired intangible assets with finite useful lives, whenever events or changes in circumstances indicate we may not be able to recover the asset's carrying amount. We measure the recoverability of assets to be held and used by a comparison of the carrying amount of the asset to the expected net future cash flows to be generated by that asset, or, for identifiable intangibles with finite useful lives, by determining whether the amortization of the intangible asset balance over its remaining life can be recovered through undiscounted future cash flows. The amount of impairment of identifiable intangible assets with finite useful lives, if any, to be recognized is measured based on projected discounted future cash flows. We measure the amount of impairment of other long-lived assets (excluding goodwill) as the amount by which the carrying value of the asset exceeds the fair market value of the asset, which is generally determined based on projected discounted future cash flows or appraised values. We classify long-lived assets to be disposed of other than by sale as held and used until they are disposed. We report long-lived assets to be disposed of by sale as held for sale and recognize those assets in the balance sheet at the lower of carrying amount or fair value less cost to sell, and we cease depreciation.

*Investments in and Advances to Nonconsolidated Affiliates—*

Investments in entities we do not control but in which we have the ability to exercise significant influence over the operating and financial policies of the investee are accounted for under the equity method. Equity method investments are recorded at original cost and adjusted periodically to recognize our proportionate share of the investees' net income or losses after the date of investment, additional contributions made, dividends or distributions received, and impairment losses resulting from adjustments to net realizable value. We record equity method losses in excess of the carrying amount of an investment when we guarantee obligations or we are otherwise committed to provide further financial support to the affiliate.

We use the cost method to account for equity investments for which the equity securities do not have readily determinable fair values and for which we do not have the ability to exercise significant influence. Under the cost method of accounting, private equity investments are carried at cost and are adjusted only for other-than-temporary declines in fair value, additional investments, or distributions deemed to be a return of capital.

Management periodically assesses the recoverability of our equity method and cost method investments and equity method goodwill for impairment. We consider all available information, including the recoverability of the investment, the earnings and near-term prospects of the affiliate, factors related to the industry, conditions of the affiliate, and our ability, if any, to influence the management of the affiliate. We assess fair value based on valuation methodologies, as appropriate, including discounted cash flows, estimates of sales proceeds, and external appraisals, as appropriate. If an investment or equity method goodwill is considered to be impaired and the decline in value is other than temporary, we record an appropriate write-down.

*Financing Costs—*

We amortize financing costs using the effective interest method over the expected life of the related debt. Excluding financing costs related to our revolving line of credit (which is included in *Other long-term assets*), financing costs are presented as a direct deduction from the face amount of the financings. The related expense is included in *Interest expense and amortization of debt discounts and fees* in our consolidated statements of operations.

## Notes to Consolidated Financial Statements

We accrete discounts and amortize premiums using the effective interest method over the expected life of the related debt, and we report discounts or premiums as a direct deduction from, or addition to, the face amount of the financing. The related income or expense is included in *Interest expense and amortization of debt discounts and fees* in our consolidated statements of operations.

*Fair Value Measurements—*

Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions market participants would use in pricing an asset or liability.

The basis for these assumptions establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- *Level 1* – Observable inputs such as quoted prices in active markets;
- *Level 2* – Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- *Level 3* – Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

Assets and liabilities measured at fair value are based on one or more of three valuation techniques. The three valuation techniques are as follows:

- *Market approach* – Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities;
- *Cost approach* – Amount that would be required to replace the service capacity of an asset (i.e., replacement cost); and
- *Income approach* – Techniques to convert future cash flows to a single present amount based on market expectations (including present value techniques, option-pricing models, and lattice models).

Our financial instruments consist mainly of cash and cash equivalents, restricted cash, restricted marketable securities, accounts receivable, accounts payable, letters of credit, and long-term debt. The carrying amounts of cash and cash equivalents, restricted cash, accounts receivable, and accounts payable approximate fair value because of the short-term maturity of these instruments. The fair value of our letters of credit is deemed to be the amount of payment guaranteed on our behalf by third-party financial institutions. We determine the fair value of our long-term debt using quoted market prices, when available, or discounted cash flows based on various factors, including maturity schedules, call features, and current market rates.

On a recurring basis, we are required to measure our available-for-sale restricted marketable securities at fair value. The fair values of our available-for-sale restricted marketable securities are determined based on quoted market prices in active markets or quoted prices, dealer quotations, or alternative pricing sources supported by observable inputs in markets that are not considered to be active.

On a nonrecurring basis, we are required to measure property and equipment, goodwill, other intangible assets, investments in nonconsolidated affiliates, and assets and liabilities of discontinued operations at fair value. Generally, assets are recorded at fair value on a nonrecurring basis as a result of impairment charges or similar adjustments made to the carrying value of the applicable assets. The fair value of our property and equipment is determined using discounted cash flows and significant unobservable inputs, unless there is an offer to purchase such assets, which could be the basis for determining fair value. The fair value of our intangible assets, excluding goodwill, is determined using discounted cash flows and significant unobservable inputs. The fair value of our investments in nonconsolidated affiliates is determined using quoted prices in private markets, discounted cash flows or earnings, or market multiples derived from a set of comparables. The fair value of our assets and liabilities of discontinued operations is determined using discounted cash flows and significant unobservable inputs unless there is an offer to purchase such assets and liabilities, which would be the basis for determining fair value. The fair value of

## Notes to Consolidated Financial Statements

our goodwill is determined using discounted projected operating results and cash flows, which involve significant unobservable inputs.

See also the “Redeemable Noncontrolling Interests” section of this note.

*Noncontrolling Interests in Consolidated Affiliates—*

The consolidated financial statements include all assets, liabilities, revenues, and expenses of less-than-100%-owned affiliates we control. Accordingly, we have recorded noncontrolling interests in the earnings and equity of such entities. We record adjustments to noncontrolling interests for the allocable portion of income or loss to which the noncontrolling interests holders are entitled based upon their portion of the subsidiaries they own. Distributions to holders of noncontrolling interests are adjusted to the respective noncontrolling interests holders’ balance.

*Convertible Perpetual Preferred Stock—*

Our *Convertible perpetual preferred stock* contained fundamental change provisions that allowed the holder to require us to redeem the preferred stock for cash if certain events occurred. As redemption under these provisions was not solely within our control, we classified our *Convertible perpetual preferred stock* as temporary equity.

*Redeemable Noncontrolling Interests—*

Certain of our joint venture agreements contain provisions that allow our partners to require us to purchase their interests in the joint venture at fair value at certain points in the future. Likewise, and as discussed in Note 2, *Business Combinations*, certain members of Encompass management hold similar put rights regarding their interests in our home health and hospice business. Because these noncontrolling interests provide for redemption features that are not solely within our control, we classify them as *Redeemable noncontrolling interests* outside of permanent equity in our consolidated balance sheets. At the end of each reporting period, we compare the carrying value of the *Redeemable noncontrolling interests* to their estimated redemption value. If the estimated redemption value is greater than the current carrying value, the carrying value is adjusted to the estimated redemption value, with the adjustments recorded through equity in the line item *Capital in excess of par value*.

The fair value of the *Redeemable noncontrolling interests* related to our home health segment is determined using the product of a twelve-month specified performance measure and a specified median market price multiple based on a basket of public health companies. The fair value of our *Redeemable noncontrolling interests* in our joint venture hospitals is determined primarily using the income approach. The income approach includes the use of the hospital’s projected operating results and cash flows discounted using a rate that reflects market participant assumptions for the applicable hospitals, or *Level 3* inputs. The projected operating results use management’s best estimates of economic and market conditions over the forecasted periods including assumptions for pricing and volume, operating expenses, and capital expenditures.

*Share-Based Payments—*

HealthSouth has shareholder-approved stock-based compensation plans that provide for the granting of stock-based compensation to certain employees and directors. All share-based payments to employees, excluding stock appreciation rights (“SARs”), are recognized in the financial statements based on their estimated grant-date fair value and amortized on a straight-line basis over the applicable requisite service period. Share-based payments to employees in the form of SARs are recognized in the financial statements based on their current fair value and expensed ratably over the applicable service period.

*Litigation Reserves—*

We accrue for loss contingencies associated with outstanding litigation for which management has determined it is probable a loss contingency exists and the amount of loss can be reasonably estimated. If the accrued amount associated with a loss contingency is greater than \$5.0 million, we also accrue estimated future legal fees associated with the loss contingency. This requires management to estimate the amount of legal fees that will be incurred in the defense of the litigation. These estimates are based on our expectations of the scope, length to complete, and complexity of the claims. In the future, additional adjustments may be recorded as the scope, length, or complexity of outstanding litigation changes.

**Notes to Consolidated Financial Statements**

*Advertising Costs—*

We expense costs of print, radio, television, and other advertisements as incurred. Advertising expenses, primarily included in *Other operating expenses* within the accompanying consolidated statements of operations, were \$7.5 million, \$7.3 million, and \$5.3 million in each of the years ended December 31, 2016, 2015, and 2014, respectively.

*Professional Fees—Accounting, Tax, and Legal—*

In 2016, 2015, and 2014, *Professional fees—accounting, tax, and legal* related primarily to legal and consulting fees for continued litigation and support matters discussed in Note 17, *Contingencies and Other Commitments*.

*Income Taxes—*

We provide for income taxes using the asset and liability method. This approach recognizes the amount of income taxes payable or refundable for the current year, as well as deferred tax assets and liabilities for the future tax consequence of events recognized in the consolidated financial statements and income tax returns. Deferred income tax assets and liabilities are adjusted to recognize the effects of changes in tax laws or enacted tax rates.

A valuation allowance is required when it is more likely than not some portion of the deferred tax assets will not be realized. Realization is dependent on generating sufficient future taxable income in the applicable tax jurisdiction. On a quarterly basis, we assess the likelihood of realization of our deferred tax assets considering all available evidence, both positive and negative. Our most recent operating performance, the scheduled reversal of temporary differences, our forecast of taxable income in future periods by jurisdiction, our ability to sustain a core level of earnings, and the availability of prudent tax planning strategies are important considerations in our assessment.

We evaluate our tax positions and establish assets and liabilities in accordance with the applicable accounting guidance on uncertainty in income taxes. We review these tax uncertainties in light of changing facts and circumstances, such as the progress of tax audits, and adjust them accordingly.

We have used the with-and-without method to determine when we will recognize excess tax benefits from stock-based compensation. Under this method in 2016, we recognized these excess tax benefits only after we fully realized the tax benefits of net operating losses.

HealthSouth and its corporate subsidiaries file a consolidated federal income tax return. Some subsidiaries consolidated for financial reporting purposes are not part of the consolidated group for federal income tax purposes and file separate federal income tax returns. State income tax returns are filed on a separate, combined, or consolidated basis in accordance with relevant state laws and regulations. Partnerships, limited liability companies, and other pass-through entities we consolidate or account for using the equity method of accounting file separate federal and state income tax returns. We include the allocable portion of each pass-through entity's income or loss in our federal income tax return. We allocate the remaining income or loss of each pass-through entity to the other partners or members who are responsible for their portion of the taxes.

*Assets and Liabilities in and Results of Discontinued Operations—*

Effective January 1, 2015, in connection with a new standard issued by the FASB, we changed our criteria for determining which disposals are presented as discontinued operations. Historically, any component that had been disposed of or was classified as held for sale qualified for discontinued operations reporting unless there was significant continuing involvement with the disposed component or continuing cash flows. In contrast, we now report the disposal of the component, or group of components, as discontinued operations only when it represents a strategic shift that has, or will have, a major effect on our operations and financial results. As a result, the sale or disposal of a single HealthSouth facility no longer qualifies as a discontinued operation. This accounting change was made prospectively. No new components were recognized as discontinued operations during 2015 or 2016.

## Notes to Consolidated Financial Statements

In the period a component of an entity has been disposed of or classified as held for sale, we reclassify the results of operations for current and prior periods into a single caption titled *(Loss) income from discontinued operations, net of tax*. In addition, we classify the assets and liabilities of those components as current and noncurrent assets and liabilities within *Prepaid expenses and other current assets*, *Other long-term assets*, *Other current liabilities*, and *Other long-term liabilities* in our consolidated balance sheets. We also classify cash flows related to discontinued operations as one line item within each category of cash flows in our consolidated statements of cash flows.

*Earnings per Common Share—*

The calculation of earnings per common share is based on the weighted-average number of our common shares outstanding during the applicable period. The calculation for diluted earnings per common share recognizes the effect of all potential dilutive common shares, including warrants, that were outstanding during the respective periods, unless their impact would be antidilutive. The calculation of earnings per common share also considers the effect of participating securities. Stock-based compensation awards that contain nonforfeitable rights to dividends and dividend equivalents, such as our nonvested restricted stock awards granted before 2014 and restricted stock units, are considered participating securities and are included in the computation of earnings per common share pursuant to the two-class method. In applying the two-class method, earnings are allocated to both common stock shares and participating securities based on their respective weighted-average shares outstanding for the period.

We use the if-converted method to include our convertible senior subordinated notes in our computation of diluted earnings per share. All other potential dilutive shares, including warrants, are included in our weighted-average diluted share count using the treasury stock method.

*Treasury Stock—*

Shares of common stock repurchased by us are recorded at cost as treasury stock. When shares are reissued, we use an average cost method to determine cost. The difference between the cost of the shares and the re-issuance price is added to or deducted from *Capital in excess of par value*. We account for the retirement of treasury stock as a reduction of retained earnings. However, due to our *Accumulated deficit*, the retirement of treasury stock is currently recorded as a reduction of *Capital in excess of par value*.

*Comprehensive Income—*

*Comprehensive income* is comprised of *Net income* and changes in unrealized gains or losses on available-for-sale securities and is included in the consolidated statements of comprehensive income.

*Recent Accounting Pronouncements —*

In May 2014, the FASB issued ASU 2014-09, “Revenue from Contracts with Customers” and has subsequently issued supplemental and/or clarifying ASUs (collectively “ASC 606”). ASC 606 outlines a five-step framework that intends to clarify the principles for recognizing revenue and eliminate industry-specific guidance. In addition, ASC 606 revises current disclosure requirements in an effort to help financial statement users better understand the nature, amount, timing, and uncertainty of revenue that is recognized. ASC 606 will be effective for our annual reporting period beginning on January 1, 2018, including interim periods within that year. Early adoption beginning on January 1, 2017 is permitted. ASC 606 may be applied retrospectively to each period presented or on a modified retrospective basis with the cumulative effect recognized as of the date of adoption. We are currently assessing the impact this guidance may have on our consolidated financial statements by analyzing our current portfolio of third-party payor contracts, including a review of historical accounting policies and practices to identify potential differences in applying the new guidance. We are also evaluating the nature and amount of data available to us in assessing implementation of ASC 606. Under ASC 606, substantially all amounts that were previously presented as *Provision for doubtful accounts* will be considered an implicit price concession in determining *Net operating revenues*. Amounts considered to be doubtful accounts under ASC 606 will be presented as a component of *Total operating expenses* within the consolidated statements of operations. We expect to adopt ASC 606 retrospectively effective January 1, 2018.

In February 2015, the FASB issued ASU 2015-02, “Consolidations (Topic 810) - Amendments to the Consolidation Analysis,” which provided guidance on evaluating whether a reporting entity should consolidate certain legal entities.

## Notes to Consolidated Financial Statements

Specifically, the amendments modified the evaluation of whether limited partnerships and similar legal entities are VIEs. Under this analysis, limited partnerships and other similar entities are considered a VIE unless the limited partners hold substantive kick-out rights or participating rights. Further, the amendments eliminated the presumption that a general partner should consolidate a limited partnership under the voting interest model, as well as affect the consolidation analysis of reporting entities that are involved with VIEs, particularly those that have fee arrangements and related party relationships. This standard was effective for annual periods beginning after December 15, 2015 and interim periods within those annual periods. We elected to adopt this guidance using the modified retrospective approach. Our adoption of this guidance resulted in certain limited partnership-like entities that were previously consolidated as voting interest entities to now be consolidated as VIEs, for which additional disclosures are required. Our adoption of ASU 2015-02 did not have a material impact on our financial position, results of operations, or cash flows. See Note 3, *Variable Interest Entities*.

In January 2016, the FASB issued ASU No. 2016-01, "Financial Instruments - Overall (Topic 825): Recognition and Measurement of Financial Assets and Financial Liabilities." This standard revises the classification and measurement of investments in certain equity investments and the presentation of certain fair value changes for certain financial liabilities measured at fair value. This revised standard requires the change in fair value of many equity investments to be recognized in net income. This revised standard is effective for our interim and annual periods beginning January 1, 2018. While we are currently assessing the impact this guidance may have on our consolidated financial statements, we expect to recognize mark to market gains and losses associated with our available-for-sale equity securities through *Net income* instead of *Accumulated other comprehensive income*. We continue to review the requirements of this revised standard and any potential impact it may have on our consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)," in order to increase transparency and comparability by recognizing lease assets and liabilities on the balance sheet and disclosing key information about leasing arrangements. Under the new standard, lessees will recognize a right-of-use asset and a corresponding lease liability for all leases other than leases that meet the definition of a short-term lease. The liability will be equal to the present value of future minimum lease payments. The asset will be based on the liability, subject to adjustment, such as for initial direct costs. For income statement purposes, the FASB retained a dual model, requiring leases to be classified as either operating or finance. Operating leases will result in straight-line expense while finance leases will result in an expense pattern similar to current capital leases. Classification will be based on criteria that are similar to those applied in current lease accounting. This standard will be effective for our annual reporting period beginning on January 1, 2019. Early adoption is permitted. In transition, we will be required to recognize and measure leases beginning in the earliest period presented using a modified retrospective approach; therefore, we anticipate restating our consolidated financial statements for the two fiscal years prior to the year of adoption. While we are currently assessing the impact this guidance may have on our consolidated financial statements, we expect that virtually all of our existing operating leases will be reflected as right of use assets and liabilities on our consolidated balance sheets under the new standard. We do not expect to early adopt this standard. See Note 6, *Property and Equipment*, for disclosure related to our operating leases.

In March 2016, the FASB issued ASU 2016-09, "Improvements to Employee Share-Based Payment Accounting (Topic 718)," to simplify various aspects of share-based payment accounting and presentation. The new standard requires entities to record all of the tax effects related to share-based payments at settlement (or expiration) through the income statement. This will require us to reclassify tax benefits in excess of compensation cost ("windfalls") and tax deficiencies ("shortfalls") to the extent of previous windfalls from *Capital in excess of par value* to *Provision for income tax expense*. This change is required to be applied prospectively to all excess tax benefits and tax deficiencies resulting from settlements after the date of adoption of the ASU. The standard eliminates the requirement to delay recognition of a windfall tax benefit until it reduces current taxes payable. This change is required to be applied on a modified retrospective basis, with a cumulative-effect adjustment to opening retained earnings. In addition, all income tax-related cash flows resulting from share-based windfall tax benefits are required to be reported as operating activities on the statement of cash flows as opposed to the current presentation as an inflow from financing activities and an outflow from operating activities. Either prospective or retrospective transition of this provision is permitted. Finally, the standard clarifies that all cash payments made to taxing authorities on the employees' behalf for withheld shares should be presented as financing activities on the statement of cash flows. This change will be applied retrospectively. For HealthSouth, this guidance is effective for its annual reporting period beginning January 1, 2017, including interim periods within that reporting period. Early adoption was permitted, with any adjustments reflected as of the beginning of the fiscal year of adoption. Upon our adoption in the first quarter of 2017, the historical and future amount of cash flows resulting from share-based windfall benefits and cash payments made to taxing authorities on the employees' behalf for

## Notes to Consolidated Financial Statements

withheld shares will result in an increase to our historical and future *Cash flows from operating activities* and a decrease to *Cash flows from financing activities*.

In June 2016, the FASB issued ASU 2016-13, “Financial Instruments – Credit Losses (Topic 326),” which provides guidance for accounting for credit losses on financial instruments. The new guidance introduces an approach based on expected losses to estimate credit losses on certain types of financial instruments and modifies the impairment model for available-for-sale debt securities. The new guidance is effective for HealthSouth for the annual period beginning January 1, 2020, including interim periods within that reporting period. Early adoption is permitted for HealthSouth beginning January 1, 2019. We continue to review the requirements of this standard and any potential impact it may have on our consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, “Statement of Cash Flows (Topic 230), Classification of Certain Cash Receipts and Cash Payments,” to reduce diversity in practice in how certain transactions are classified in the statement of cash flows. In addition, the standard clarifies when cash receipts and cash payments have aspects of more than one class of cash flows and cannot be separated, classification will depend on the predominant source or use. The new guidance requires retrospective application and is effective for HealthSouth for the annual reporting period beginning January 1, 2018, including interim periods within that reporting period. Early adoption is permitted. We continue to review the requirements of this standard and any potential impact it may have on our consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, “Statement of Cash Flows (Topic 230), Restricted Cash,” to clarify how entities should present restricted cash and restricted cash equivalents in the statement of cash flows. The new guidance requires amounts generally described as restricted cash and restricted cash equivalents be included with cash and cash equivalents when reconciling the total beginning and ending amounts for the periods shown on the statement of cash flows. The new guidance requires retrospective application and is effective for our annual reporting period beginning January 1, 2018, including interim periods within that reporting period. Early adoption is permitted. We continue to review the requirements of this revised standard and any potential impact it may have on our consolidated financial statements.

We do not believe any other recently issued, but not yet effective, accounting standards will have a material effect on our consolidated financial position, results of operations, or cash flows.

## 2. Business Combinations :

### *2016 Acquisitions*

#### Inpatient Rehabilitation

During 2016, we completed the following inpatient rehabilitation hospital acquisitions, none of which were individually material to our financial position, results of operations, or cash flows. Each acquisition was made to enhance our position and ability to provide inpatient rehabilitation services to patients in the applicable geographic areas. Each acquisition was funded through a contribution to the respective consolidated joint venture.

- In February 2016, we acquired 50% of the inpatient rehabilitation hospital at CHI St. Vincent Hot Springs (“Hot Springs”), a 20 -bed inpatient rehabilitation hospital in Hot Springs, Arkansas, through a joint venture with St. Vincent Community Health Services, Inc.
- In August 2016, we acquired 50% of the inpatient rehabilitation hospital at St. Joseph Regional Health Center (“Bryan”), a 19 -bed inpatient rehabilitation hospital in Bryan, Texas, through a joint venture with St. Joseph Health System.
- In August 2016, we also acquired 51% of the inpatient rehabilitation hospital at The Bernsen Rehabilitation Center at St. John (“Broken Arrow”), a 24 -bed inpatient rehabilitation hospital in Broken Arrow, Oklahoma, through a joint venture with St. John Health System.

We accounted for these transactions under the acquisition method of accounting and reported the results of operations of the acquired hospitals from their respective dates of acquisition. Assets acquired and liabilities assumed, if any, were recorded at their estimated fair values as of the respective acquisition dates. The fair values of the identifiable intangible assets

## Notes to Consolidated Financial Statements

were based on valuations using the income approach. The income approach is based on management's estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill. The goodwill reflects our expectations of our ability to gain access to and penetrate the acquired hospital's historical patient base and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets. None of the goodwill recorded as a result of these transactions is deductible for federal income tax purposes.

The fair value of the assets acquired at the acquisition date were as follows (in millions):

Property and equipment	\$	5.3
Identifiable intangible assets:		
Noncompete agreements (useful lives of 1 to 3 years)		0.4
Trade names (useful lives of 20 years)		1.0
Goodwill		9.4
Total assets acquired	\$	<u>16.1</u>

Information regarding the net cash paid for all inpatient rehabilitation acquisitions during 2016 is as follows (in millions):

Fair value of assets acquired	\$	6.7
Goodwill		9.4
Fair value of noncontrolling interest owned by joint venture partner		(16.1)
Net cash paid for acquisition	\$	<u>—</u>

See also Note 8, *Investments in and Advances to Nonconsolidated Affiliates*

Home Health and Hospice

During 2016, we completed the following home health and hospice acquisitions, none of which were individually material to our financial position, results of operations, or cash flows. Each acquisition was made to enhance our position and ability to provide post-acute healthcare services to patients in the applicable geographic areas. Each acquisition was funded using cash on hand.

- In May, 2016, we acquired Home Health Agency of Georgia, LLC ("Camellia"), a home health and hospice provider with two home health locations and two hospice locations in the Greater Atlanta area.
- In July 2016, we acquired Advantage Health Inc. ("Advantage"), a home health provider with one location in Yuma, Arizona.
- In September, 2016, we acquired three hospice agencies from Sotto International, Inc. ("Serenity") located in Texarkana, Arkansas, Magnolia, Arkansas, and Texarkana, Texas.
- In October 2016, we acquired two home health agencies from Summit Home Health Care, Inc. ("Summit") located in Cheyenne, Wyoming and Laramie, Wyoming.
- In October 2016, we also acquired LightHouse Health Care, Inc. ("LightHouse"), a home health provider with one location in Springfield, Virginia.
- In November 2016, we acquired Gulf City Home Care, Inc. ("Gulf City"), a home health provider with one location in Sarasota, Florida.



## Notes to Consolidated Financial Statements

- In November 2016, we also acquired Honor Hospice, LLC (“Honor”), a hospice provider with one location in Wheat Ridge, Colorado.

We accounted for all of these transactions under the acquisition method of accounting and reported the results of operations of the acquired locations from their respective dates of acquisition. Assets acquired and liabilities assumed were recorded at their estimated fair values as of the respective acquisition dates. The fair values of identifiable intangible assets were based on valuations using the cost and income approaches. The cost approach is based on amounts that would be required to replace the asset (i.e., replacement cost). The income approach is based on management’s estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill. The goodwill reflects our expectations of our ability to utilize the acquired locations’ mobile workforce and established relationships within each community and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets. All goodwill recorded as a result of these transactions is deductible for federal income tax purposes.

The fair value of the assets acquired and liabilities assumed at the acquisition date were as follows (in millions):

Identifiable intangible asset:	
Noncompete agreements (useful lives of 5 years)	\$ 1.1
Trade names (useful lives of 1 year)	0.7
Certificate of needs (useful lives of 10 years)	1.9
Licenses (useful lives of 10 years)	3.4
Goodwill	41.4
Total assets acquired	48.5
Total liabilities assumed	(0.4)
Net assets acquired	<u>\$ 48.1</u>

Information regarding the net cash paid for home health and hospice acquisitions during 2016 is as follows (in millions):

Fair value of assets acquired	\$ 7.1
Goodwill	41.4
Fair value of liabilities assumed	(0.4)
Net cash paid for acquisitions	<u>\$ 48.1</u>

**Notes to Consolidated Financial Statements**

*Pro Forma Results of Operations*

The following table summarizes the results of operations of the above mentioned inpatient rehabilitation hospitals and home health and hospice agencies from their respective dates of acquisition included in our consolidated results of operations and the unaudited pro forma results of operations of the combined entity had the date of the acquisitions been January 1, 2015 (in millions):

	<b>Net Operating Revenues</b>	<b>Net (Loss) Income Attributable to HealthSouth</b>
Acquired entities only: Actual from acquisition date to December 31, 2016*	\$ 27.4	\$ (2.2)
Combined entity: Supplemental pro forma from 1/01/2016-12/31/2016 (unaudited)	3,745.6	252.2
Combined entity: Supplemental pro forma from 1/01/2015-12/31/2015 (unaudited)	3,217.1	187.3

- \* Hot Springs - includes operating results from February 1, 2016 through December 31, 2016
- Camellia - includes operating results from May 1, 2016 through December 31, 2016
- Advantage - includes operating results from July 1, 2016 through December 31, 2016
- Bryan - includes operating results from August 1, 2016 through December 31, 2016
- Broken Arrow - includes operating results from August 1, 2016 through December 31, 2016
- Serenity - includes operating results from September 1, 2016 through December 31, 2016
- Summit - includes operating results from October 1, 2016 through December 31, 2016
- LightHouse - includes operating results from October 1, 2016 through December 31, 2016
- Gulf City - includes operating results from November 1, 2016 through December 31, 2016
- Honor - includes operating results from November 1, 2016 through December 31, 2016

The information presented above is for illustrative purposes only and is not necessarily indicative of results that would have been achieved if the acquisitions had occurred as of the beginning of our 2015 reporting period.

*2015 Acquisitions*

Inpatient Rehabilitation

*Reliant Acquisition*

In October 2015, we completed the previously announced acquisition of the operations of Reliant Hospital Partners, LLC and affiliated entities (“Reliant”). Reliant operates a portfolio of 11 inpatient rehabilitation hospitals in Texas, Massachusetts, and Ohio with a total of 902 beds. All of the Reliant hospitals are leased, and seven of the leases are treated as capital leases for accounting purposes. We assumed all of these lease obligations. The amount of the capital lease obligation initially recognized on our balance sheet was approximately \$210 million. At closing, one Reliant hospital entity had a remaining minority limited partner interest of 0.5%. The cash purchase price was reduced by the estimated fair value of this interest. We funded the cash purchase price in the acquisition with proceeds from our August and September 2015 senior notes issuances and borrowings under our senior secured credit facility. See Note 9, *Long-term Debt*.

With this acquisition, we are able to offer comprehensive, high-quality and cost-effective facility-based care across new and existing service areas. We expect approximately 86% of the goodwill resulting from this transaction to be deductible for federal income tax purposes. The goodwill reflects our expectations of our ability to gain access to and penetrate each acquired hospital’s historical patient base and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets.

We accounted for this transaction under the acquisition method of accounting and reported the results of operations of Reliant from its date of acquisition. Assets acquired, liabilities assumed, and noncontrolling interests were recorded at their estimated fair values as of the acquisition date. Estimated fair values were based on various valuation methodologies including: replacement cost and continued use methods for property and equipment; an income approach using primarily discounted cash flow techniques for the noncompete and license intangible assets and capital lease liabilities; an income approach utilizing the

## Notes to Consolidated Financial Statements

relief-from-royalty method for the trade name intangible assets; an income approach utilizing the excess earnings method for the certificate of need intangible assets; and an estimated realizable value approach using historical trends and other relevant information for accounts receivable and certain accrued liabilities. The aforementioned income methods utilize management's estimates of future operating results and cash flows discounted using a weighted average cost of capital that reflects market participant assumptions. For all other assets and liabilities, the fair value was assumed to represent carrying value due to their short maturities. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill.

The fair value of the assets acquired and liabilities assumed at the acquisition date for Reliant were as follows (in millions):

Cash and cash equivalents	\$ 42.6
Accounts receivable	25.7
Prepaid expenses and other current assets	2.8
Property and equipment	220.6
Identifiable intangible assets:	
Noncompete agreements (useful lives of 1 to 2 years)	9.7
Trade names (useful lives of 20 years)	8.9
Certificates of need (useful lives of 20 years)	36.6
Licenses (useful lives of 20 years)	11.4
Goodwill	642.6
Other long-term assets	0.9
Total assets acquired	<u>1,001.8</u>
Liabilities assumed:	
Current portion of long-term debt	4.1
Accounts payable	1.7
Accrued payroll	3.7
Other current liabilities	10.8
Long-term debt, net of current portion	205.8
Deferred tax liabilities	3.9
Total liabilities assumed	<u>230.0</u>
Noncontrolling interests	0.4
Net assets acquired	<u>\$ 771.4</u>

Information regarding the net cash paid for the acquisition of Reliant is as follows (in millions):

Fair value of assets acquired, net of \$42.6 million of cash acquired	\$ 316.6
Goodwill	642.6
Fair value of liabilities assumed	(230.0)
Noncontrolling interests	(0.4)
Net cash paid for acquisition	<u>\$ 728.8</u>

#### *Other Inpatient Rehabilitation Acquisitions*

In April 2015, we acquired 83% of the inpatient rehabilitation hospital at Memorial University Medical Center ("Memorial"), a 50 -bed inpatient rehabilitation hospital in Savannah, Georgia, through a joint venture with Memorial Health.

**Notes to Consolidated Financial Statements**

The joint venture, which was funded using cash on hand, was not material to our financial position, results of operations, or cash flows. The Memorial transaction was made to enhance our position and ability to provide inpatient rehabilitative services to patients in Savannah and its surrounding areas. As a result of this transaction, *Goodwill* increased by \$0.7 million, none of which is deductible for federal income tax purposes.

In May 2015, we acquired Cardinal Hill Rehabilitation Hospital (“Cardinal Hill”), comprised of 158 licensed inpatient rehabilitation beds, 74 licensed skilled nursing beds, and one home health location, in Lexington, Kentucky. This acquisition was made to enhance our position and ability to provide inpatient rehabilitative and home health services to patients in Lexington, Kentucky and its surrounding areas. The acquisition, which was funded using availability under our revolving credit facility, was not material to our financial position, results of operations, or cash flows. Goodwill did not increase as a result of this transaction.

We accounted for these transactions under the acquisition method of accounting and reported the results of operations of the acquired hospitals from their respective dates of acquisition. Assets acquired, liabilities assumed, and noncontrolling interests, if any, were recorded at their estimated fair values as of the respective acquisition dates. The fair values of identifiable intangible assets were based on valuations using the cost and income approaches. The cost approach is based on amounts that would be required to replace the asset (i.e., replacement cost). The income approach, which was also used to estimate the fair value of any noncontrolling interest, is based on management’s estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired, if any, was recorded as goodwill. The goodwill reflects our expectations of our ability to gain access to and penetrate the acquired or consolidated hospitals’ historical patient base and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets.

The fair value of the assets acquired and liabilities assumed at the acquisition dates for the other inpatient rehabilitation transactions completed in 2015 were as follows (in millions):

Total current assets	\$ 10.1
Property and equipment	42.7
Identifiable intangible assets:	
Noncompete agreements (useful lives of 2 to 3 years)	0.1
Trade names (useful lives of 20 years)	0.8
Certificates of need (useful lives of 20 years)	8.8
Licenses (useful lives of 20 years)	0.2
Goodwill	0.7
Total assets acquired	63.4
Total liabilities assumed	(2.7)
Net assets acquired	<u>\$ 60.7</u>

Information regarding the net cash paid for other inpatient rehabilitation acquisitions during 2015 is as follows (in millions):

Fair value of assets acquired	\$ 62.8
Goodwill	0.7
Fair value of liabilities assumed	(2.7)
Fair value of noncontrolling interest owned by joint venture partner	(4.2)
Net cash paid for acquisitions	<u>\$ 56.6</u>

See also Note 8, *Investments in and Advances to Nonconsolidated Affiliates*.

Home Health and Hospice

*CareSouth Acquisition*

In November 2015, Encompass, a subsidiary of HealthSouth, completed its previously announced acquisition of the home health agency operations of CareSouth Health System, Inc. (“CareSouth”). CareSouth operates a portfolio of 44 home health agencies and 3 hospice agencies in Alabama, Florida, Georgia, North Carolina, South Carolina, Tennessee, and Virginia. In addition, two of these home health agencies operate as joint ventures which we account for using the equity method of accounting. We funded the cash purchase price in the acquisition with our term loan facility capacity and cash on hand. See Note 9, *Long-term Debt*.

With this acquisition, we are able to offer comprehensive, high-quality and cost-effective home-based care across new and existing service areas. We expect approximately 6.5% of the goodwill resulting from this transaction to be deductible for federal income tax purposes. The goodwill reflects our expectations of favorable growth opportunities in the home health and hospice markets based on positive demographic trends.

We accounted for this transaction under the acquisition method of accounting and reported the results of operations of CareSouth from its date of acquisition. Assets acquired, liabilities assumed, and noncontrolling interests were recorded at their estimated fair values as of the acquisition date. Estimated fair values were based on various valuation methodologies including: replacement cost and continued use methods for property and equipment; an income approach using primarily discounted cash flow techniques for the noncompete and license intangible assets and capital lease liabilities; an income approach utilizing the relief-from-royalty method for the trade name intangible asset; an income approach utilizing the excess earnings method for the certificate of need intangible assets; and an estimated realizable value approach using historical trends and other relevant information for accounts receivable and certain accrued liabilities. The aforementioned income methods utilize management’s estimates of future operating results and cash flows discounted using a weighted average cost of capital that reflects market participant assumptions. For all other assets and liabilities, the fair value was assumed to represent carrying value due to their short maturities. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill.

## Notes to Consolidated Financial Statements

The fair value of the assets acquired and liabilities assumed at the acquisition date for CareSouth were as follows (in millions):

Cash and cash equivalents	\$	0.4
Accounts receivable		10.5
Prepaid expenses and other current assets		2.0
Property and equipment		0.7
Identifiable intangible assets:		
Noncompete agreements (useful lives of 3 years)		0.8
Trade name (useful life of 5 years)		2.8
Certificates of need (useful lives of 10 years)		15.6
Licenses (useful lives of 10 years)		13.0
Internal-use software		0.4
Goodwill		143.3
Investment in nonconsolidated subsidiaries		2.2
Total assets acquired		191.7
Liabilities assumed:		
Current portion of long-term debt		0.1
Accounts payable		2.7
Accrued payroll		2.4
Other current liabilities		2.8
Long-term debt, net of current portion		0.2
Deferred tax liabilities		9.5
Total liabilities assumed		17.7
Noncontrolling interests		4.3
Net assets acquired	\$	169.7

Information regarding the net cash paid for the acquisition of CareSouth is as follows (in millions):

Fair value of assets acquired, net of \$0.4 million of cash acquired	\$	48.0
Goodwill		143.3
Fair value of liabilities assumed		(17.7)
Fair value of noncontrolling interest owned by joint venture partner		(4.3)
Net cash paid for acquisitions	\$	169.3

*Other Home Health and Hospice Acquisitions*

Other than the CareSouth acquisition discussed above, we completed the following home health and hospice acquisitions, none of which were individually material to our financial position, results of operations, or cash flows. Each acquisition was made to enhance our position and ability to provide post-acute healthcare services to patients in the applicable geographic areas. Each acquisition was funded with cash on hand.

- In March 2015, we acquired Integrity Home Health Care, Inc. (“Integrity”), a home health company with two locations in the Las Vegas, Nevada area.

**Notes to Consolidated Financial Statements**

- In April 2015, we acquired Harvey Home Health Services, Inc. (“Harvey”), a home health company in Houston, Texas.
- In May 2015, we acquired Heritage Home Health Care, LLC (“Heritage”), a home health company in Texarkana, Arkansas.
- In June 2015, we acquired Washington County Home Health Care, Inc. and Benton County Home Health, Inc., doing business as Alliance Home Health (“Alliance”), a home health company with two locations in the Fayetteville, Arkansas area.
- In July 2015, we acquired Southern Utah Home Health, Inc. (“Southern Utah”), a home health and hospice company with two home health locations and two hospice locations in southern Utah.
- In July 2015, we acquired Orthopedic Rehab Specialist, LLC (“ORS”), a home health company in Ocala, Florida.

We accounted for all of these transactions under the acquisition method of accounting and reported the results of operations of the acquired locations from their respective dates of acquisition. Assets acquired and liabilities assumed were recorded at their estimated fair values as of the respective acquisition dates. The fair values of identifiable intangible assets were based on valuations using the cost and income approaches. The cost approach is based on amounts that would be required to replace the asset (i.e., replacement cost). The income approach is based on management’s estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill. The goodwill reflects our expectations of our ability to utilize the acquired locations’ mobile workforce and established relationships within each community and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets. All goodwill recorded as a result of these transactions is deductible for federal income tax purposes.

The fair value of the assets acquired and liabilities assumed at the acquisition dates for the other home health and hospice transactions completed in 2015 were as follows (in millions):

Property and equipment	\$	0.1
Identifiable intangible assets:		
Noncompete agreements (useful lives of 2 to 5 years)		1.3
Trade names (useful lives of 1 year)		0.5
Certificates of need (useful lives of 10 years)		4.9
Licenses (useful lives of 10 years)		3.6
Goodwill		20.3
Total assets acquired		30.7
Total liabilities assumed		(0.2)
Net assets acquired	\$	<u>30.5</u>

Information regarding the net cash paid for the other home health and hospice acquisitions during 2015 is as follows (in millions):

Fair value of assets acquired	\$	10.4
Goodwill		20.3
Fair value of liabilities assumed		(0.2)
Net cash paid for acquisitions	\$	<u>30.5</u>

2015 Pro Forma Results of Operations

The following table summarizes the results of operations of the above mentioned transactions from their respective dates of acquisition included in our consolidated results of operations and the unaudited pro forma results of operations of the combined entity had the date of the acquisitions been January 1, 2014 (in millions):

	Net Operating Revenues	Net Income Attributable to HealthSouth
Acquired entities only: Actual from acquisition date to December 31, 2015:*		
Reliant	\$ 63.7	\$ 11.2
All Other Inpatient	54.7	1.7
CareSouth	19.2	2.5
All Other Home Health and Hospice	17.8	1.2
Combined entity: Supplemental pro forma from 1/01/2015-12/31/2015 (unaudited)	3,479.9	234.0
Combined entity: Supplemental pro forma from 1/01/2014-12/31/2014 (unaudited)	2,851.0	276.9

- \* Memorial - includes operating results from April 1, 2015 through December 31, 2015  
 Cardinal Hill - includes operating results from May 1, 2015 through December 31, 2015  
 Integrity - includes operating results from March 3, 2015 through December 31, 2015  
 Harvey - includes operating results from April 15, 2015 through December 31, 2015  
 Heritage - includes operating results from May 1, 2015 through December 31, 2015  
 Alliance - includes operating results from June 4, 2015 through December 31, 2015  
 Southern Utah - includes operating results from July 1, 2015 through December 31, 2015  
 ORS - includes operating results from July 13, 2015 through December 31, 2015  
 Reliant - includes operating results from October 1, 2015 through December 31, 2015  
 CareSouth - includes operating results from November 2, 2015 through December 31, 2015

The information presented above is for illustrative purposes only and is not necessarily indicative of results that would have been achieved if the acquisitions had occurred as of the beginning of our 2014 reporting period. For the Reliant and CareSouth acquisitions, the unaudited pro forma information above includes adjustments for: (1) acquisition costs; (2) amortization of incremental identifiable intangible assets; (3) management fees paid to their former equity holders; (4) interest on debt incurred to fund the acquisitions (see Note 9, *Long-term Debt*); (5) income taxes using a rate of 40%; and (6) noncontrolling interests.

2014 Acquisitions

Encompass Acquisition

On December 31, 2014, we completed the acquisition of EHHI and its Encompass Home Health and Hospice business. On the acquisition date, Encompass provided home health and hospice services out of 135 locations across 12 states. In the acquisition, we acquired all of the issued and outstanding equity interests of EHHI, other than equity interests contributed to HealthSouth Home Health Holdings, Inc. (“Holdings”), a subsidiary of HealthSouth and now indirect parent of EHHI, by certain sellers in exchange for shares of common stock of Holdings. These certain sellers, who are members of Encompass management, including April Anthony, the Chief Executive Officer of Encompass, contributed a portion of their shares of common stock of EHHI, valued at approximately \$64.5 million, in exchange for shares of common stock of Holdings. As a result of that contribution, they hold approximately 16.7% of the outstanding common stock of Holdings, while HealthSouth owns the remainder. In addition, Ms. Anthony and certain other employees of Encompass entered into amended and restated employment agreements, each agreement having an initial term of three years. We funded the cash purchase price in the acquisition entirely with draws under the revolving and expanded term loan facilities of our credit agreement. See Note 9, *Long-term Debt*.



## Notes to Consolidated Financial Statements

This acquisition was made to enhance our position and expand our ability to provide post-acute healthcare services to patients. Approximately 23% of the goodwill resulting from this transaction is deductible for federal income tax purposes. The goodwill reflects our expectations of favorable growth opportunities in the home health and hospice markets based on positive demographic trends.

We accounted for this transaction under the acquisition method of accounting. Because the acquisition took place on December 31, 2014, our consolidated results of operations for the year ended December 31, 2014 do not include any results of operations from Encompass. Assets acquired, liabilities assumed, and redeemable noncontrolling interests were recorded at their estimated fair values as of the acquisition date. Fair values were based on various valuation methodologies including: replacement cost and continued use methods for property and equipment; an income approach using primarily discounted cash flow techniques for amortizable intangible assets; an income approach utilizing the relief-from-royalty method for the indefinite-lived intangible asset; and an estimated realizable value approach using historical trends and other relevant information for accounts receivable and certain accrued liabilities. For all other assets and liabilities, the fair value was assumed to represent carrying value due to their short maturities. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill.

The fair value of the assets acquired and liabilities assumed at the acquisition date for Encompass were as follows (in millions):

Cash and cash equivalents	\$	20.9
Accounts receivable		37.6
Prepaid expenses and other current assets		8.6
Property and equipment		9.6
Identifiable intangible assets:		
Noncompete agreements (useful life of 2 to 5 years)		5.6
Trade name (indefinite life)		135.2
Licenses (useful life of 10 years)		58.2
Internal-use software (useful life of 3 years)		3.2
Goodwill		592.5
Other long-term assets		2.1
Total assets acquired		873.5
Current portion of long-term debt		2.0
Accounts payable		0.9
Accrued payroll		25.8
Other current liabilities		18.5
Long-term debt, net of current portion		2.0
Deferred tax liabilities		64.3
Total liabilities assumed		113.5
Redeemable noncontrolling interests		64.5
Net assets acquired	\$	695.5

## Notes to Consolidated Financial Statements

Information regarding the net cash paid for the acquisition of Encompass is as follows (in millions):

Fair value of assets acquired, net of \$20.9 million of cash acquired	\$	260.1
Goodwill		592.5
Fair value of liabilities assumed		(113.5)
Redeemable noncontrolling interests		(64.5)
Net cash paid for acquisition	\$	<u>674.6</u>

See also Note 11, *Redeemable Noncontrolling Interests*.

Other Acquisitions

In June 2014, using cash on hand, we acquired an additional 30% equity interest from UMass Memorial Health Care, our joint venture partner in Fairlawn Rehabilitation Hospital (“Fairlawn”) in Worcester, Massachusetts. This transaction increased our ownership interest from 50% to 80% and resulted in a change in accounting for this hospital from the equity method of accounting to a consolidated entity. As a result of our consolidation of this hospital and the remeasurement of our previously held equity interest at fair value, *Goodwill* increased by \$34.0 million, and we recorded a \$27 million gain as part of *Other income* during 2014. The Fairlawn transaction was made to increase our ownership in a profitable hospital and continue to grow our core business by consolidating its operations. None of the goodwill resulting from this transaction is deductible for federal income tax purposes. See also Note 15, *Income Taxes*.

In November 2014, we acquired 50.1% of the James H. & Cecile C. Quillen Rehabilitation Hospital (“Quillen”), a 26 -bed inpatient rehabilitation hospital in Johnson City, Tennessee, through a joint venture with Mountain States Health Alliance. The joint venture, which was funded using cash on hand, was not material to our financial position, results of operations, or cash flows. The Quillen transaction was made to enhance our position and ability to provide inpatient rehabilitative services to patients in Johnson City and its surrounding areas. As a result of this transaction, *Goodwill* increased by \$0.6 million, none of which is deductible for federal income tax purposes. The noncontrolling interest associated with this agreement includes redemption features that are not solely within our control and, therefore, is considered *Redeemable noncontrolling interests*. See Note 11, *Redeemable Noncontrolling Interests*.

We accounted for all of these transactions under the acquisition method of accounting and reported the results of operations of the acquired or newly consolidated hospitals from their respective dates of acquisition. Assets acquired and liabilities assumed were recorded at their estimated fair values as of the respective acquisition dates. The fair values of identifiable intangible assets were based on valuations using the cost and income approaches. The cost approach is based on amounts that would be required to replace the asset (i.e., replacement cost). The income approach is based on management’s estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill. The goodwill reflects our expectations of our ability to gain access to and penetrate the acquired or consolidated hospitals’ historical patient base and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets.

**Notes to Consolidated Financial Statements**

The fair value of the assets acquired and liabilities assumed at the acquisition dates for the other acquisitions completed in 2014 were as follows (in millions):

Total current assets	\$ 12.1
Property and equipment, net	36.9
Identifiable intangible assets:	
Noncompete agreements (useful lives of 2 to 3 years)	0.4
Trade names (useful lives of 20 years)	2.9
Certificates of need (useful lives of 20 years)	10.8
Licenses (useful lives of 20 years)	2.1
Goodwill	34.6
<b>Total assets acquired</b>	<b>99.8</b>
Total current liabilities assumed	(7.8)
Total long-term liabilities assumed	(13.4)
<b>Net assets acquired</b>	<b>\$ 78.6</b>

Information regarding the net cash paid for all other acquisitions during 2014 is as follows (in millions):

Fair value of assets acquired, net of \$5.1 million of cash acquired in 2014	\$ 60.1
Goodwill	34.6
Fair value of liabilities assumed	(21.2)
Fair value of noncontrolling interest owned by joint venture partner	(18.3)
Fair value of equity interest prior to acquisition	(35.0)
<b>Net cash paid for acquisitions</b>	<b>\$ 20.2</b>

See also Note 8, *Investments in and Advances to Nonconsolidated Affiliates*.

*2014 Pro Forma Results of Operations*

The following table summarizes the results of operations of the above 2014 transactions from their respective dates of acquisition included in our consolidated results of operations and the unaudited pro forma results of operations of the combined entity had the date of the acquisitions been January 1, 2013 (in millions):

	<b>Net Operating Revenues</b>	<b>Net Income Attributable to HealthSouth</b>
Acquired entities only: Actual from acquisition date to December 31, 2014*	\$ 27.2	\$ 4.0
Combined entity: Supplemental pro forma from 1/01/2014-12/31/2014 (unaudited)	2,799.8	237.5
Combined entity: Supplemental pro forma from 1/01/2013-12/31/2013 (unaudited)	2,627.6	311.3

- \* Encompass - Actual amounts are zero due to the acquisition of Encompass on December 31, 2014.
- Fairlawn - includes operating results from June 1, 2014 through December 31, 2014
- Quillen - includes operating results from November 1, 2014 through December 31, 2014

The information presented above is for illustrative purposes only and is not necessarily indicative of results that would have been achieved if the acquisitions had occurred as of the beginning of our 2013 reporting period. For the Encompass acquisition, the unaudited pro forma information above includes adjustments for: (1) acquisition costs; (2) amortization of incremental identifiable intangible assets; (3) management fees paid to Encompass' former equity holders; (4) interest on debt

## Notes to Consolidated Financial Statements

incurred to fund the acquisition (see Note 9, *Long-term Debt*); (5) income taxes using a rate of 40%; and (6) noncontrolling interests.

### 3. Variable Interest Entities :

As of December 31, 2016, we consolidated ten limited partnership-like entities that are VIEs and of which we are the primary beneficiary. All ten of these entities were also consolidated as of December 31, 2015. Our ownership percentages in these entities range from 6.8% to 99.5%. Through partnership and management agreements with or governing each of these entities, we manage all of these entities and handle all day-to-day operating decisions. Accordingly, we have the decision making power over the activities that most significantly impact the economic performance of our VIEs and an obligation to absorb losses or receive benefits from the VIE that could potentially be significant to the VIE. These decisions and significant activities include, but are not limited to, marketing efforts, oversight of patient admissions, medical training, nurse and therapist scheduling, provision of healthcare services, billing, collections and creation and maintenance of medical records. The terms of the agreements governing each of our VIEs prohibit us from using the assets of each VIE to satisfy the obligations of other entities.

The carrying amounts and classifications of the consolidated VIEs' assets and liabilities, which are included in our consolidated balance sheet, are as follows (in millions):

	<u>December 31, 2016</u>
<b>Assets</b>	
Current assets:	
Cash and cash equivalents	\$ 1.6
Restricted cash	3.8
Accounts receivable, net of allowance for doubtful accounts	30.8
Other current assets	2.0
Total current assets	<u>38.2</u>
Property and equipment, net	140.0
Goodwill	73.5
Intangible assets, net	9.6
Deferred income tax assets	0.6
Other long-term assets	0.4
Total assets	<u>\$ 262.3</u>
<b>Liabilities</b>	
Current liabilities:	
Current portion of long-term debt	\$ 1.5
Accounts payable	6.8
Accrued payroll	6.6
Accrued interest payable	0.2
Other current liabilities	5.4
Total current liabilities	<u>20.5</u>
Long-term debt, net of current portion	29.8
Total liabilities	<u>\$ 50.3</u>

Notes to Consolidated Financial Statements

4. Cash and Marketable Securities :

The components of our investments as of December 31, 2016 are as follows (in millions):

	Cash & Cash Equivalents	Restricted Cash	Restricted Marketable Securities	Total
Cash	\$ 40.5	\$ 60.9	\$ —	\$ 101.4
Equity securities	—	—	57.7	57.7
<b>Total</b>	<b>\$ 40.5</b>	<b>\$ 60.9</b>	<b>\$ 57.7</b>	<b>\$ 159.1</b>

The components of our investments as of December 31, 2015 are as follows (in millions):

	Cash & Cash Equivalents	Restricted Cash	Restricted Marketable Securities	Total
Cash	\$ 61.6	\$ 45.9	\$ —	\$ 107.5
Equity securities	—	—	56.2	56.2
<b>Total</b>	<b>\$ 61.6</b>	<b>\$ 45.9</b>	<b>\$ 56.2</b>	<b>\$ 163.7</b>

*Restricted Cash—*

As of December 31, 2016 and 2015, *Restricted cash* consisted of the following (in millions):

	As of December 31,	
	2016	2015
Affiliate cash	\$ 22.9	\$ 20.3
Self-insured captive funds	38.0	25.6
<b>Total restricted cash</b>	<b>\$ 60.9</b>	<b>\$ 45.9</b>

Affiliate cash represents cash accounts maintained by joint ventures in which we participate where one or more of our external partners requested, and we agreed, that the joint venture's cash not be commingled with other corporate cash accounts and be used only to fund the operations of those joint ventures. Self-insured captive funds represent cash held at our wholly owned insurance captive, HCS, Ltd., as discussed in Note 10, *Self-Insured Risks*. These funds are committed to pay third-party administrators for claims incurred and are restricted by insurance regulations and requirements. These funds cannot be used for purposes outside HCS without the permission of the Cayman Islands Monetary Authority.

The classification of restricted cash held by HCS as current or noncurrent depends on the classification of the corresponding claims liability. As of December 31, 2016 and 2015, all restricted cash was current.

*Marketable Securities—*

Restricted marketable securities at both balance sheet dates represent restricted assets held at HCS. HCS insures a substantial portion HealthSouth's professional liability, workers' compensation, and other insurance claims. These funds are committed for payment of claims incurred, and the classification of these marketable securities as current or noncurrent depends on the classification of the corresponding claims liability. As of December 31, 2016 and 2015, \$33.5 million and \$40.1 million, respectively, of restricted marketable securities are included in *Other long-term assets* in our consolidated balance sheets.

**Notes to Consolidated Financial Statements**

A summary of our restricted marketable securities as of December 31, 2016 is as follows (in millions):

	<u>Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
Equity securities	\$ 59.6	\$ 0.2	\$ (2.1)	\$ 57.7

A summary of our restricted marketable securities as of December 31, 2015 is as follows (in millions):

	<u>Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
Equity securities	\$ 58.3	\$ 0.3	\$ (2.4)	\$ 56.2

Cost in the above tables includes adjustments made to the cost basis of our equity securities for other-than-temporary impairments. During the years ended December 31, 2016, 2015, and 2014, we did not record any impairment charges related to our restricted marketable securities.

Investing information related to our restricted marketable securities is as follows (in millions):

	<b>For the Year Ended December 31,</b>		
	<u>2016</u>	<u>2015</u>	<u>2014</u>
Proceeds from sales of restricted available-for-sale securities	\$ —	\$ —	\$ —
Proceeds from sales of nonrestricted available-for-sale securities	\$ —	\$ 12.8	\$ 2.7
Gross realized gains	\$ —	\$ 1.2	\$ 0.5
Gross realized losses	\$ —	\$ —	\$ (0.1)

Our portfolio of marketable securities is comprised of investments in mutual funds that hold investments in a variety of industries and geographies. As discussed in Note 1, *Summary of Significant Accounting Policies*, “Marketable Securities,” when our portfolio includes marketable securities with unrealized losses that are not deemed to be other-than-temporarily impaired, we examine the severity and duration of the impairments in relation to the cost of the individual investments. We also consider the industry and geography in which each investment is held and the near-term prospects for a recovery in each.

**5. Accounts Receivable :**

Accounts receivable consists of the following (in millions):

	<b>As of December 31,</b>	
	<u>2016</u>	<u>2015</u>
<b>Current:</b>		
Patient accounts receivable, net of allowance for doubtful accounts of \$53.9 million in 2016; \$39.3 million in 2015	\$ 432.0	\$ 403.3
Other accounts receivable	11.8	7.2
	443.8	410.5
Noncurrent patient accounts receivable, net of allowance for doubtful accounts of \$49.5 million in 2016; \$32.3 million in 2015	125.9	96.6
Accounts receivable, net	\$ 569.7	\$ 507.1

Notes to Consolidated Financial Statements

Because the resolution of claims that are part of Medicare audit programs can take in excess of three years, we review the patient receivables that are part of this adjudication process to determine their appropriate classification as either current or noncurrent. Amounts considered noncurrent are included in *Other long-term assets* in our consolidated balance sheet.

At December 31, 2016 and 2015, our allowance for doubtful accounts represented approximately 15.6% and 12.5%, respectively, of the total patient due accounts receivable balance.

The following is the activity related to our allowance for doubtful accounts (in millions):

<b>For the Year Ended December 31,</b>	<b>Balance at Beginning of Period</b>	<b>Additions and Charges to Expense</b>	<b>Deductions and Accounts Written Off</b>	<b>Balance at End of Period</b>
2016	\$ 71.6	\$ 61.2	\$ (29.4)	\$ 103.4
2015	\$ 43.0	\$ 47.2	\$ (18.6)	\$ 71.6
2014	\$ 33.1	\$ 31.6	\$ (21.7)	\$ 43.0

**6. Property and Equipment :**

Property and equipment consists of the following (in millions):

	<b>As of December 31,</b>	
	<b>2016</b>	<b>2015</b>
Land	\$ 125.3	\$ 113.3
Buildings	1,601.4	1,521.1
Leasehold improvements	115.2	96.2
Vehicles	11.8	10.0
Furniture, fixtures, and equipment	425.3	392.7
	2,279.0	2,133.3
Less: Accumulated depreciation and amortization	(982.4)	(874.3)
	1,296.6	1,259.0
Construction in progress	95.2	51.1
Property and equipment, net	\$ 1,391.8	\$ 1,310.1

As of December 31, 2016, approximately 74% of our consolidated *Property and equipment, net* held by HealthSouth Corporation and its guarantor subsidiaries was pledged to the lenders under our credit agreement. See Note 9, *Long-term Debt*, and Note 20, *Condensed Consolidating Financial Information*.

In February 2016, we entered into a development/lease agreement with CR HQ, LLC (the "Developer") to construct our new corporate headquarters in Birmingham, Alabama. Under the terms of this agreement, the Developer is responsible for all costs of constructing the new facility 'shell' which will then be leased to us for an initial term of 15 years with four, five-year renewal options. The lease is expected to commence in the first half of 2018. We are responsible for the costs associated with improvements to the interior of the building. Due to the nature and extent of the tenant improvements we will be making to the new corporate headquarters and certain provisions of the development/lease agreement, we are deemed to be the accounting owner of the new corporate headquarters during the construction period. Construction commenced in the second quarter of 2016. Accordingly, we increased *Property and equipment, net* by \$20.3 million, based on the construction costs incurred to date by the Developer, and recorded a corresponding noncurrent financing obligation liability of \$20.3 million in *Long-term debt, net of current portion* within our condensed consolidated balance sheet as of December 31, 2016. The total financing obligation associated with the Developer's costs to construct the new corporate headquarters is estimated at \$56 million. The amounts recorded for construction costs and the corresponding liability are non-cash activities for purposes of our condensed consolidated statement of cash flows. See Note 9, *Long-term Debt*.

Notes to Consolidated Financial Statements

Information related to fully depreciated assets and assets under capital lease obligations is as follows (in millions):

	As of December 31,	
	2016	2015
Fully depreciated assets	\$ 289.7	\$ 252.4
Assets under capital lease obligations:		
Buildings	\$ 331.0	\$ 333.9
Vehicles	8.6	6.5
Equipment	0.3	0.3
	339.9	340.7
Less: Accumulated amortization	(83.5)	(66.6)
Assets under capital lease obligations, net	\$ 256.4	\$ 274.1

The amount of depreciation expense, amortization expense relating to assets under capital lease obligations, interest capitalized, and rent expense under operating leases is as follows (in millions):

	For the Year Ended December 31,		
	2016	2015	2014
Depreciation expense	\$ 102.3	\$ 91.0	\$ 79.9
Amortization expense	\$ 21.8	\$ 12.7	\$ 7.5
Interest capitalized	\$ 2.0	\$ 1.3	\$ 1.5
Rent expense:			
Minimum rent payments	\$ 62.6	\$ 48.8	\$ 37.3
Contingent and other rents	29.4	21.6	18.2
Other	4.0	3.8	3.9
Total rent expense	\$ 96.0	\$ 74.2	\$ 59.4

Leases—

We lease certain land, buildings, and equipment under noncancelable operating leases generally expiring at various dates through 2028 . We also lease certain buildings and equipment under capital leases generally expiring at various dates through 2037 . Operating leases generally have 1 - to 15 -year terms, with one or more renewal options, with terms to be negotiated at the time of renewal. Various facility leases include provisions for rent escalation to recognize increased operating costs or require us to pay certain maintenance and utility costs. Contingent rents are included in rent expense in the year incurred.

Some facilities are subleased to other parties. Rental income from subleases approximated \$4.1 million , \$5.0 million , and \$5.1 million for the years ended December 31, 2016 , 2015 , and 2014 , respectively. Total expected future minimum rentals under these noncancelable subleases approximated \$4.1 million as of December 31, 2016 .

Certain leases contain annual escalation clauses based on changes in the Consumer Price Index while others have fixed escalation terms. The excess of cumulative rent expense (recognized on a straight-line basis) over cumulative rent payments made on leases with fixed escalation terms is recognized as straight-line rental accrual and is included in *Other long-term liabilities* in the accompanying consolidated balance sheets, as follows (in millions):

	As of December 31,	
	2016	2015
Straight-line rental accrual	\$ 11.8	\$ 12.4



Notes to Consolidated Financial Statements

Future minimum lease payments at December 31, 2016, for those leases having an initial or remaining noncancelable lease term in excess of one year, are as follows (in millions):

<u>Year Ending December 31,</u>	<u>Operating Leases</u>	<u>Capital Lease Obligations</u>	<u>Total</u>
2017	\$ 62.5	\$ 34.7	\$ 97.2
2018	56.9	34.9	91.8
2019	51.4	31.0	82.4
2020	42.6	27.8	70.4
2021	32.8	28.4	61.2
2022 and thereafter	173.8	356.5	530.3
	<u>\$ 420.0</u>	<u>513.3</u>	<u>\$ 933.3</u>
Less: Interest portion		(234.0)	
Obligations under capital leases		<u>\$ 279.3</u>	

In addition to the above, and as discussed in Note 9, *Long-term Debt*, "Other Notes Payable," we have two sale/leaseback transactions involving real estate accounted for as financings. Future minimum payments, which are accounted for as interest, under these obligations are \$2.7 million in each of the next five years and \$5.7 million thereafter.

7. **Goodwill and Other Intangible Assets :**

The following table shows changes in the carrying amount of *Goodwill* for the years ended December 31, 2016, 2015, and 2014 (in millions):

	<u>Inpatient Rehabilitation</u>	<u>Home Health and Hospice</u>	<u>Consolidated</u>
<b>Goodwill as of December 31, 2013</b>	\$ 456.9	\$ —	\$ 456.9
Acquisitions	0.6	592.5	593.1
Consolidation of joint venture formerly accounted for under the equity method of accounting	34.0	—	34.0
<b>Goodwill as of December 31, 2014</b>	491.5	592.5	1,084.0
Acquisitions	641.6	164.5	806.1
<b>Goodwill as of December 31, 2015</b>	1,133.1	757.0	1,890.1
Acquisitions	8.9	42.5	51.4
Divestiture of pediatric home health services	—	(14.3)	(14.3)
<b>Goodwill as of December 31, 2016</b>	<u>\$ 1,142.0</u>	<u>\$ 785.2</u>	<u>\$ 1,927.2</u>

*Goodwill* increased in 2014 as a result of our consolidation of Fairlawn and the remeasurement of our previously held equity interest at fair value and our acquisitions of Encompass and Quillen. *Goodwill* increased in 2015 as a result of our acquisitions of Reliant, CareSouth, and other inpatient and home health and hospice operations. *Goodwill* increased in 2016 as a result of our acquisitions of inpatient and home health and hospice operations offset by the divestiture of our pediatric home health assets to Thrive Skilled Pediatric Care in November 2016 for approximately \$21 million. We recorded a \$3.3 million gain as part of *Other operating expenses* in our consolidated statements of operations during the year ended December 31, 2016. See Note 2, *Business Combinations* and Note 11, *Redeemable Noncontrolling Interests*.

We performed impairment reviews as of October 1, 2016, 2015, and 2014 and concluded no *Goodwill* impairment existed. As of December 31, 2016, we had no accumulated impairment losses related to *Goodwill*.

Notes to Consolidated Financial Statements

The following table provides information regarding our other intangible assets (in millions):

	Gross Carrying Amount	Accumulated Amortization	Net
<b>Certificates of need:</b>			
2016	\$ 98.6	\$ (12.9)	\$ 85.7
2015	93.9	(6.9)	87.0
<b>Licenses:</b>			
2016	\$ 142.0	\$ (62.1)	\$ 79.9
2015	138.9	(53.7)	85.2
<b>Noncompete agreements:</b>			
2016	\$ 62.2	\$ (47.3)	\$ 14.9
2015	58.0	(37.0)	21.0
<b>Trade name - Encompass:</b>			
2016	\$ 135.2	\$ —	\$ 135.2
2015	135.2	—	135.2
<b>Trade names - all other:</b>			
2016	\$ 34.6	\$ (13.9)	\$ 20.7
2015	32.9	(11.5)	21.4
<b>Internal-use software:</b>			
2016	\$ 181.4	\$ (110.2)	\$ 71.2
2015	155.7	(90.5)	65.2
<b>Market access assets:</b>			
2016	\$ 13.2	\$ (9.5)	\$ 3.7
2015	13.2	(8.8)	4.4
<b>Total intangible assets:</b>			
2016	\$ 667.2	\$ (255.9)	\$ 411.3
2015	627.8	(208.4)	419.4

Amortization expense for other intangible assets is as follows (in millions):

	For the Year Ended December 31,		
	2016	2015	2014
Amortization expense	\$ 48.5	\$ 36.0	\$ 20.3

Total estimated amortization expense for our other intangible assets for the next five years is as follows (in millions):

Year Ending December 31,	Estimated Amortization Expense
2017	\$ 45.6
2018	36.2
2019	31.5
2020	26.6
2021	22.9

Notes to Consolidated Financial Statements

8. Investments in and Advances to Nonconsolidated Affiliates :

Investments in and advances to nonconsolidated affiliates as of December 31, 2016 represents our investment in seven partially owned subsidiaries, of which six are general or limited partnerships, limited liability companies, or joint ventures in which HealthSouth or one of its subsidiaries is a general or limited partner, managing member, member, or venturer, as applicable. We do not control these affiliates but have the ability to exercise significant influence over the operating and financial policies of certain of these affiliates. Our ownership percentages in these affiliates range from approximately 1% to 60% . We account for these investments using the cost and equity methods of accounting. Our investments, which are included in *Other long-term assets* in our consolidated balance sheets, consist of the following (in millions):

	As of December 31,	
	2016	2015
Equity method investments:		
Capital contributions	\$ 0.9	\$ 0.9
Cumulative share of income	97.8	88.0
Cumulative share of distributions	(86.0)	(77.5)
	12.7	11.4
Cost method investments:		
Capital contributions, net of distributions and impairments	0.3	0.3
Total investments in and advances to nonconsolidated affiliates	\$ 13.0	\$ 11.7

The following summarizes the combined assets, liabilities, and equity and the combined results of operations of our equity method affiliates (on a 100% basis, in millions):

	As of December 31,	
	2016	2015
Assets—		
Current	\$ 13.1	\$ 7.8
Noncurrent	19.2	20.5
Total assets	\$ 32.3	\$ 28.3
Liabilities and equity—		
Current liabilities	\$ 2.7	\$ 1.4
Noncurrent liabilities	0.2	0.1
Partners' capital and shareholders' equity—		
HealthSouth	12.7	11.4
Outside partners	16.7	15.4
Total liabilities and equity	\$ 32.3	\$ 28.3

Notes to Consolidated Financial Statements

Condensed statements of operations (in millions):

	For the Year Ended December 31,		
	2016	2015	2014
Net operating revenues	\$ 44.8	\$ 36.5	\$ 50.2
Operating expenses	(24.3)	(16.9)	(25.9)
Income from continuing operations, net of tax	20.5	18.9	30.9
Net income	20.5	18.9	30.9

See Note 2, *Business Combinations*.

9. **Long-term Debt :**

Our long-term debt outstanding consists of the following (in millions):

	As of December 31,	
	2016	2015
Credit Agreement—		
Advances under revolving credit facility	\$ 152.0	\$ 130.0
Term loan facilities	421.2	443.3
Bonds payable—		
7.75% Senior Notes due 2022	—	174.3
5.125% Senior Notes due 2023	295.3	294.6
5.75% Senior Notes due 2024	1,193.2	1,192.6
5.75% Senior Notes due 2025	343.9	343.4
2.00% Convertible Senior Subordinated Notes due 2043	275.7	265.9
Other notes payable	55.8	39.2
Capital lease obligations	279.3	288.2
	3,016.4	3,171.5
Less: Current portion	(37.1)	(36.8)
Long-term debt, net of current portion	\$ 2,979.3	\$ 3,134.7

The following chart shows scheduled principal payments due on long-term debt for the next five years and thereafter (in millions):

Year Ending December 31,	Face Amount	Net Amount
2017	\$ 37.1	\$ 37.1
2018	38.1	38.1
2019	39.7	39.6
2020	836.2	790.7
2021	10.7	10.7
Thereafter	2,117.9	2,100.2
Total	\$ 3,079.7	\$ 3,016.4

Notes to Consolidated Financial Statements

As a result of the 2016, 2015, and 2014 redemptions discussed below, we recorded a \$7.4 million, \$22.4 million, and \$13.2 million *Loss on early extinguishment of debt* in 2016, 2015, and 2014, respectively.

*Senior Secured Credit Agreement—*

Credit Agreement

In June and July 2015, we amended our existing credit agreement, previously amended on December 23, 2014 (the “Credit Agreement”). The Credit Agreement provided for \$500 million of term loan commitments and a \$600 million revolving credit facility, with a \$260 million letter of credit subfacility and a swingline loan subfacility, all of which mature in July 2020. Outstanding term loan borrowings are payable in equal consecutive quarterly installments, commencing on March 31, 2016, of 1.25% of the aggregate principal amount of the term loans outstanding as of December 31, 2015, with the remainder due at maturity. We have the right at any time to prepay, in whole or in part, any borrowing under the term loan facilities.

Amounts drawn on the term loan facilities and the revolving credit facility bear interest at a rate per annum of, at our option, (1) LIBOR or (2) the higher of (a) Barclays’ Bank PLC’s (“Barclays”) prime rate and (b) the federal funds rate plus 0.5%, in each case, plus, in each case, an applicable margin that varies depending upon our leverage ratio. We are also subject to a commitment fee of 0.375% per annum on the daily amount of the unutilized commitments under the term loan facilities and revolving credit facility. The current interest rate on borrowings under the Credit Agreement is LIBOR plus 2.00%.

The Credit Agreement contains affirmative and negative covenants and default and acceleration provisions, including a minimum interest coverage ratio and a maximum leverage ratio that change over time. Under one such negative covenant, we are restricted from paying common stock dividends, prepaying certain senior notes, and repurchasing preferred and common equity unless (1) we are not in default under the terms of the Credit Agreement and (2) our senior secured leverage ratio, as defined in the Credit Agreement, does not exceed 1.75x. In the event the senior secured leverage ratio exceeds 1.75x, these payments are subject to a limit of \$200 million plus an amount equal to a portion of available excess cash flows each fiscal year. Our obligations under the Credit Agreement are secured by the current and future personal property of the Company and its subsidiary guarantors. The maximum leverage ratio in the financial covenants is 4.50x through June 2017 and 4.25x from then until maturity.

As of December 31, 2016 and 2015, \$152 million and \$130 million were drawn under the revolving credit facility with an interest rate of 2.7% and 2.3%, respectively. Amounts drawn as of December 31, 2016 and 2015 exclude \$33.3 million and \$34.2 million, respectively, utilized under the letter of credit subfacility, which were being used in the ordinary course of business to secure workers’ compensation and other insurance coverages and for general corporate purposes. In December 2014, we drew \$375 million under our term loan facilities and \$325 million under our revolving credit facility to fund the acquisition of Encompass. In September 2015, we borrowed \$125 million of the term loan facilities, the proceeds of which were used to fund a portion of the Reliant acquisition. In October 2015, we utilized the remaining \$125 million of term loan facility capacity to finance a portion of the CareSouth acquisition. Currently, there are no undrawn term loan commitments under the Credit Agreement. See Note 2, *Business Combinations*.

2014 Credit Agreement

In September and December 2014, we amended our existing credit agreement, previously amended on June 11, 2013 (the “2014 Credit Agreement”). The 2014 Credit Agreement provided for \$450 million of term loan commitments and a \$600 million revolving credit facility, with a \$260 million letter of credit subfacility and a swingline loan subfacility, all of which would have matured in September 2019. Outstanding term loan borrowings were payable in equal consecutive quarterly installments, commencing on March 31, 2015, of 1.25% of the aggregate principal amount of the term loans outstanding as of March 31, 2015 with the remainder due at maturity. The 2014 Credit Agreement contained the same affirmative and negative covenants and default and acceleration provisions as the Credit Agreement, except for the maximum leverage ratio was 4.25x.

*Bonds Payable—*

Nonconvertible Notes

The Company’s 2020 Notes, 2022 Notes, 2023 Notes, 2024 Notes, and 2025 Notes (collectively, the “Senior Notes”) were issued pursuant to an indenture (the “Base Indenture”) dated as of December 1, 2009 between us and The Bank of Nova

## Notes to Consolidated Financial Statements

Scotia Trust Company of New York, as trustee (the “Original Trustee”), as supplemented by each Senior Notes respective supplemental indenture (together with the Base Indenture, the “Indenture”), among us, the Subsidiary Guarantors (as defined in the Indenture), and the Original Trustee. The Original Trustee notified us of its intention to discontinue its corporate trust operations and, accordingly, to resign upon the appointment of a successor trustee. Effective July 29, 2013, Wells Fargo Bank, National Association, was appointed as successor trustee under the Indenture.

Pursuant to the terms of the Indenture, the Senior Notes are jointly and severally guaranteed on a senior, unsecured basis by all of our existing and future subsidiaries that guarantee borrowings under our Credit Agreement and other capital markets debt (see Note 20, *Condensed Consolidating Financial Information*). The Senior Notes are senior, unsecured obligations of HealthSouth and rank equally with our other senior indebtedness, senior to any of our subordinated indebtedness, and effectively junior to our secured indebtedness to the extent of the value of the collateral securing such indebtedness.

Upon the occurrence of a change in control (as defined in the Indenture), each holder of the Senior Notes may require us to repurchase all or a portion of the notes in cash at a price equal to 101% of the principal amount of the Senior Notes to be repurchased, plus accrued and unpaid interest.

The Senior Notes contain covenants and default and acceleration provisions, that, among other things, limit our and certain of our subsidiaries’ ability to (1) incur additional debt, (2) make certain restricted payments, (3) consummate specified asset sales, (4) incur liens, and (5) merge or consolidate with another person.

*2018 and 2022 Notes*

In October 2010, we completed a public offering of \$525.0 million aggregate principal amount of senior notes, which included \$275.0 million of our 7.25% Senior Notes due 2018 (“the 2018 Notes”) at par and \$250.0 million of our 7.75% Senior Notes due 2022 (“the 2022 Notes”) at par (collectively, the “2018 and 2022 Senior Notes”). We used the net proceeds from the initial offering of the 2018 and 2022 Senior Notes to repay amounts outstanding under the term loan facility of our former credit agreement dated March 2006.

In March 2011, we completed a public offering of \$120 million aggregate principal amount of senior notes, which included an additional \$60 million of the 2018 Notes at 103.25% of the principal amount and an additional \$60 million of the 2022 Notes at 103.50% of the principal amount. Net proceeds from this offering were approximately \$122 million. We used approximately \$45 million of the net proceeds to repay a portion of the amounts outstanding under our revolving credit facility. In June 2011, the remainder of the net proceeds were used to redeem a portion of our former senior notes due 2016 outstanding at that time.

In October 2012, \$64.5 million of the net proceeds from our public offering of the 5.75% Senior Notes due 2024 (“the 2024 Notes”) were used to redeem \$33.5 million of the outstanding principal amount of our existing 2018 Notes and \$31.0 million of the outstanding principal amount of our existing 2022 Notes. This optional redemption was at a price of 103%, which resulted in an additional cash outlay of \$1.9 million from the net proceeds.

In November 2013, we redeemed \$30.2 million and \$27.9 million of the outstanding principal amount of our existing 2018 Notes and our existing 2022 Notes, respectively. Pursuant to the terms of these senior notes, this optional redemption was at a price of 103%, which resulted in a total cash outlay of approximately \$60 million to retire the \$58.1 million in principal. We used a combination of cash on hand and availability under our revolving credit facility for this redemption.

In October 2014, we redeemed the remaining \$271.4 million outstanding principal amount of our 2018 Notes. Pursuant to the terms of the 2018 Notes, this optional redemption was made at a price of 103.625%, which resulted in a total cash outlay of approximately \$281 million to retire the \$271.4 million in principal. We used the net proceeds from the \$175 million September offering of our existing 2024 Notes discussed below, a \$75 million draw under our term loan facilities, and cash on hand for this redemption. The 2018 Notes would have matured on October 1, 2018. Inclusive of premiums and financing costs, the effective interest rate on the 2018 Notes was 7.5%. Interest was payable semiannually in arrears on April 1 and October 1 of each year.

## Notes to Consolidated Financial Statements

In December 2014, we redeemed \$25.1 million of the outstanding principal amount of our existing 2022 Notes. Pursuant to the terms of the 2022 Notes, this optional redemption was at a price of 103% , which resulted in a total cash outlay of approximately \$26 million to retire the \$25.1 million in principal. We used cash on hand for this redemption.

In November 2015, we redeemed \$50.0 million of the outstanding principal amount of our existing 2022 Notes. Pursuant to the terms of the 2022 Notes, this optional redemption was made at a price of 103.875% , which resulted in a total cash outlay of approximately \$52 million . We used borrowings under our revolving credit facility to fund the redemption.

In March and May 2016, we redeemed \$50.0 million of the outstanding principal amount of our existing 2022 Notes. Pursuant to the terms of the 2022 Notes, these optional redemptions were made at a price of 103.875% , which resulted in a total cash outlay of approximately \$104 million . We used cash on hand and capacity under our revolving credit facility to fund these redemptions.

In September 2016, we redeemed the remaining outstanding principal amount of \$76 million of the existing 2022 Notes. Pursuant to the terms of these notes, these optional redemptions were made at a price of 102.583% , which resulted in a total cash outlay of approximately \$78 million . We used cash on hand and capacity under our revolving credit facility to fund this redemption. The 2022 Notes would have matured on September 15, 2022. Inclusive of premiums and financing costs, the effective interest rate on the 2022 Notes was 7.9% . Interest was payable semiannually in arrears on March 15 and September 15 of each year.

*2023 Notes*

In March 2015, we issued \$300 million of 5.125% Senior Notes due 2023 (“the 2023 Notes”) at par, which resulted in approximately \$295 million in net proceeds from the public offering. We used the net proceeds from this offering along with cash on hand to redeem all of our senior notes due 2020 outstanding at that time. Pursuant to the terms of these senior notes due 2020, this redemption was made at a price of 104.063% , which resulted in a total cash outlay of approximately \$302 million to retire the \$290 million in principal. The 2023 Notes mature on March 15, 2023 and bear interest at a per annum rate of 5.125% . Inclusive of financing costs, the effective interest rate on the 2023 Notes is 5.4% . Interest on the 2023 Notes is payable semiannually in arrears on March 15 and September 15, beginning on September 15, 2015.

We may redeem the 2023 Notes, in whole or in part, at any time on or after March 15, 2018 at the redemption prices set forth below:

<b>Period</b>	<b>Redemption Price*</b>
2018	103.844%
2019	102.563%
2020	101.281%
2021 and thereafter	100.000%

\* Expressed in percentage of principal amount

*2024 Notes*

In September 2012, we completed a public offering of \$275 million aggregate principal amount of the 2024 Notes at par. Net proceeds from this offering were approximately \$270 million . We used \$195 million of the net proceeds to repay the amounts outstanding under our revolving credit facility. Additionally, in October 2012, \$64.5 million of the net proceeds were used to redeem a portion of our 2018 and 2022 Senior Notes.

In September 2014, we issued an additional \$175 million of the 2024 Notes at a price of 103.625% of the principal amount, which resulted in approximately \$182 million in net proceeds from the public offering. We used the net proceeds to redeem the 2018 Notes, as discussed above.

In January 2015, we issued an additional \$400 million of the 2024 Notes at a price of 102% of the principal amount, which resulted in approximately \$406 million in net proceeds from the public offering. We used \$250 million of the net

## Notes to Consolidated Financial Statements

proceeds to repay borrowings under our term loan facilities, with the remaining net proceeds used to repay borrowings under our revolving credit facility.

In August 2015, we issued an additional \$350 million of our 2024 Notes at a price of 100.5% of the principal amount, which resulted in approximately \$351 million in net proceeds from the private offering. We used the net proceeds to reduce borrowings under our revolving credit facility and fund a portion of the Reliant acquisition, as discussed in Note 2, *Business Combinations*.

The 2024 Notes mature on November 1, 2024 and bear interest at a per annum rate of 5.75%. Inclusive of premiums and financing costs, the effective interest rate on the 2024 Notes is 5.8%. Interest is payable semiannually in arrears on May 1 and November 1 of each year.

We may redeem the 2024 Notes, in whole or in part, at any time on or after November 1, 2017, at the redemption prices set forth below:

<b>Period</b>	<b>Redemption Price*</b>
2017	102.875%
2018	101.917%
2019	100.958%
2020 and thereafter	100.000%

\* Expressed in percentage of principal amount

*2025 Notes*

In September 2015, we issued \$350 million of 5.75% Senior Notes due 2025 ("the 2025 Notes") at par, which resulted in approximately \$344 million in net proceeds from the private offering. We used the net proceeds from this borrowing to fund a portion of the Reliant acquisition. The 2025 Notes mature on September 15, 2025 and bear interest at a per annum rate of 5.75%. Inclusive of financing costs, the effective interest rate on the 2025 Notes is 6.0%. Interest on the 2025 Notes is payable semiannually in arrears on March 15 and September 15, beginning on March 15, 2016.

We may redeem the 2025 Notes, in whole or in part, at any time on or after September 15, 2020, at the redemption prices set forth below:

<b>Period</b>	<b>Redemption Price*</b>
2020	102.875%
2021	101.917%
2022	100.958%
2023 and thereafter	100.000%

\* Expressed in percentage of principal amount



## Notes to Consolidated Financial Statements

Convertible Notes*Convertible Senior Subordinated Notes Due 2043*

In November 2013, we exchanged \$320 million in aggregate principal amount of newly issued 2.00% Convertible Senior Subordinated Notes due 2043 (the "Convertible Notes") for 257,110 shares of our outstanding 6.50% Series A Convertible Perpetual Preferred Stock. The Company's Convertible Notes were issued pursuant to an indenture dated November 18, 2013 (the "Convertible Notes Indenture") between us and Wells Fargo Bank, National Association, as trustee and conversion agent. The Convertible Notes are senior subordinated unsecured obligations of the Company. As such, the Convertible Notes are subordinated to all our existing and future senior unsecured debt and are effectively subordinated to our existing and future secured debt to the extent of the value of the collateral securing such debt. Additionally, the Convertible Notes are structurally subordinated to all existing and future debt and other obligations of our subsidiaries.

The Convertible Notes bear regular interest at a rate of 2.0% per year payable semiannually in arrears in cash on June 1 and December 1 of each year. Beginning with the six-month period starting December 1, 2018, contingent interest is payable, in addition to regular interest, if the trading price of the Convertible Notes for each of the five trading days ending two trading days prior to any six-month contingent interest period is equal to or greater than \$1,200. The amount of contingent interest payable per \$1,000 principal amount of the Convertible Notes in respect of any contingent interest period is equal to 0.25% of the average trading price of the Convertible Notes during the specified measurement period. Due to discounts and financing costs, the effective interest rate on the Convertible Notes is 6.0%.

The Convertible Notes mature on December 1, 2043, unless earlier redeemed, repurchased, or converted. The Convertible Notes are convertible, at the option of the holder, at any time on or prior to the close of business on the business day immediately preceding December 1, 2043 into shares of our common stock at an initial conversion rate of 25.2194 shares per \$1,000 principal amount of the Convertible Notes, subject to customary antidilution adjustments. This conversion rate equates to an initial conversion price of \$39.652 per share. We may elect to settle any conversion, in whole or in part, by delivering cash in lieu of shares. Upon the occurrence of certain change of control events and a redemption prior to December 2018, in either case, in connection with elections by holders to convert their Convertible Notes, we will pay a make-whole premium on any Convertible Notes converted by increasing the conversion rate on such Convertible Notes.

The payment of dividends on our common stock has triggered and will continue to trigger, from time to time, the antidilutive adjustment provisions of the Convertible Notes, except in instances when such adjustments are deemed *de minimis*. The current conversion price of the Convertible Notes is \$37.16, and the current conversion rate is 26.9106 for each \$1,000 principal amount of the Convertible Notes.

Prior to December 1, 2018, we may redeem all or any part of the Convertible Notes if the volume weighted-average price per share of our common stock is at least 120% of the conversion price of the Convertible Notes for at least 20 trading days during any 30 consecutive trading day period, at a redemption price equal to 100% of the principal amount of Convertible Notes to be redeemed, plus accrued and unpaid interest, provided that, as described above, the holders may elect to convert their Convertible Notes in lieu of the redemption and receive any make-whole premium due. On or after December 1, 2018, we may, at our option, redeem all or any part of the Convertible Notes at a redemption price equal to 100% of the principal amount of the Convertible Notes to be redeemed, plus accrued and unpaid interest.

Upon the occurrence of a fundamental change (as defined in the Convertible Notes Indenture), each holder of the Convertible Notes may require us to repurchase for cash all or any portion of such holders' Convertible Notes at a price equal to 100% of the principal amount of the repurchased Convertible Notes, plus accrued and unpaid interest thereon to, but excluding, the repurchase date and, if the fundamental change also constitutes a nonstock change of control (as defined in the Convertible Notes Indenture), the amount of any make-whole premium due. Holders may, at their option, also require us to repurchase all or any portion of such holders' Convertible Notes on December 1 of 2020, 2027, 2034, and 2041 at a price equal to 100% of the principal amount of the repurchased Convertible Notes, plus accrued and unpaid interest thereon to, but excluding, the repurchase date.

The Convertible Notes Indenture contains customary events of default, which includes, among other things, a default in the obligation of the Company to convert the Convertible Notes that continues for five business days.

*Other Notes Payable—*

Our notes payable consist of the following (in millions):

	As of December 31,		Interest Rates
	2016	2015	
Sale/leaseback transactions involving real estate accounted for as financings	\$ 48.2	\$ 28.0	7.5% to 11.2%
Acquisition of an inpatient rehabilitation unit	—	1.3	7.8%
Construction of a new hospital	7.4	9.6	LIBOR + 2.5%; 3.1% and 2.7% as of December 31, 2016 and 2015, respectively
Other	0.2	0.3	6.8%
Other notes payable	\$ 55.8	\$ 39.2	

See also Note 6, *Property and Equipment*.

*Capital Lease Obligations—*

We engage in a significant number of leasing transactions including real estate and other equipment utilized in operations. Leases meeting certain accounting criteria have been recorded as an asset and liability at the lower of fair value or the net present value of the aggregate future minimum lease payments at the inception of the lease. Interest rates used in computing the net present value of the lease payments generally ranged from 2% to 11% based on our incremental borrowing rate at the inception of the lease. Our leasing transactions include arrangements for vehicles with major finance companies and manufacturers who retain ownership in the equipment during the term of the lease and with a variety of both small and large real estate owners.

**10. Self-Insured Risks :**

We insure a substantial portion of our professional liability, general liability, and workers' compensation risks through a self-insured retention program ("SIR") underwritten by our consolidated wholly owned offshore captive insurance subsidiary, HCS, Ltd., which we fund via regularly scheduled premium payments. HCS is an insurance company licensed by the Cayman Island Monetary Authority. We use HCS to fund our first layer of insurance coverage up to approximately \$28 million for annual aggregate losses associated with general and professional liability risks. Workers' compensation exposures are capped on a per claim basis. Risks in excess of specified limits per claim and in excess of our aggregate SIR amount are covered by unrelated commercial carriers.

Notes to Consolidated Financial Statements

The following table presents the changes in our self-insurance reserves for the years ended December 31, 2016, 2015, and 2014 (in millions):

	2016	2015	2014
<b>Balance at beginning of period, gross</b>	\$ 142.1	\$ 134.3	\$ 140.3
Less: Reinsurance receivables	(26.6)	(26.0)	(32.6)
<b>Balance at beginning of period, net</b>	115.5	108.3	107.7
Increase for the provision of current year claims	43.5	37.1	34.7
Decrease for the provision of prior year claims	(0.1)	(4.6)	(3.5)
Expenses related to discontinued operations	(0.4)	(0.5)	(0.3)
Payments related to current year claims	(5.0)	(4.7)	(4.4)
Payments related to prior year claims	(23.5)	(22.5)	(25.9)
Acquisitions	—	2.4	—
<b>Balance at end of period, net</b>	130.0	115.5	108.3
Add: Reinsurance receivables	41.4	26.6	26.0
<b>Balance at end of period, gross</b>	\$ 171.4	\$ 142.1	\$ 134.3

As of December 31, 2016 and 2015, \$61.0 million and \$40.5 million, respectively, of these reserves are included in *Other current liabilities* in our consolidated balance sheets.

Provisions for these risks are based primarily upon actuarially determined estimates. These reserves represent the unpaid portion of the estimated ultimate cost of all reported and unreported losses incurred through the respective consolidated balance sheet dates. The reserves are estimated using individual case-basis valuations and actuarial analyses. Those estimates are subject to the effects of trends in loss severity and frequency. The estimates are continually reviewed and adjustments are recorded as experience develops or new information becomes known. The changes to the estimated ultimate loss amounts are included in current operating results.

The reserves for these self-insured risks cover approximately 1,000 and 1,100 individual claims at December 31, 2016 and 2015, respectively, and estimates for potential unreported claims. The time period required to resolve these claims can vary depending upon the jurisdiction, the nature, and the form of resolution of the claims. The estimation of the timing of payments beyond a year can vary significantly. Although considerable variability is inherent in reserve estimates, management believes the reserves for losses and loss expenses are adequate; however, there can be no assurance the ultimate liability will not exceed management's estimates.

**11. Redeemable Noncontrolling Interests :**

The following is a summary of the activity related to our *Redeemable noncontrolling interests* (in millions):

	For the Year Ended December 31,		
	2016	2015	2014
<b>Balance at beginning of period</b>	\$ 121.1	\$ 84.7	\$ 13.5
Acquisition of Encompass	—	—	64.5
Net income attributable to noncontrolling interests	14.1	13.8	6.6
Distributions	(7.8)	(7.3)	(8.5)
Contribution to joint venture	—	—	4.3
Change in fair value	10.9	29.9	4.3
<b>Balance at end of period</b>	\$ 138.3	\$ 121.1	\$ 84.7

Notes to Consolidated Financial Statements

The following table reconciles the net income attributable to nonredeemable *Noncontrolling interests*, as recorded in the shareholders' equity section of the consolidated balance sheets, and the net income attributable to *Redeemable noncontrolling interests*, as recorded in the mezzanine section of the consolidated balance sheets, to the *Net income attributable to noncontrolling interests* presented on the consolidated statements of operations (in millions):

	For the Year Ended December 31,		
	2016	2015	2014
Net income attributable to nonredeemable noncontrolling interests	\$ 56.4	\$ 55.9	\$ 53.1
Net income attributable to redeemable noncontrolling interests	14.1	13.8	6.6
Net income attributable to noncontrolling interests	\$ 70.5	\$ 69.7	\$ 59.7

See also Note 2, *Business Combinations*.

12. Fair Value Measurements :

Our financial assets and liabilities that are measured at fair value on a recurring basis are as follows (in millions):

	Fair Value Measurements at Reporting Date Using					Valuation Technique <sup>(1)</sup>
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
<b>As of December 31, 2016</b>						
Prepaid expenses and other current assets:						
Current portion of restricted marketable securities	\$ 24.2	\$ —	\$ 24.2	\$ —		M
Other long-term assets:						
Restricted marketable securities	33.5	—	33.5	—		M
Redeemable noncontrolling interests	138.3	—	—	138.3		I
<b>As of December 31, 2015</b>						
Prepaid expenses and other current assets:						
Current portion of restricted marketable securities	\$ 16.1	\$ —	\$ 16.1	\$ —		M
Other long-term assets:						
Restricted marketable securities	40.1	—	40.1	—		M
Redeemable noncontrolling interests	121.1	—	—	121.1		I

<sup>(1)</sup> The three valuation techniques are: market approach (M), cost approach (C), and income approach (I).

In addition to assets and liabilities recorded at fair value on a recurring basis, we are also required to record assets and liabilities at fair value on a nonrecurring basis. Generally, assets are recorded at fair value on a nonrecurring basis as a result of impairment charges or similar adjustments made to the carrying value of the applicable assets. During the years ended December 31, 2016 and 2015, we did not record any gains or losses related to our nonfinancial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a nonrecurring basis as part of our continuing operations.

As a result of our consolidation of Fairlawn in 2014 and the remeasurement of our previously held equity interest at fair value, we recorded a \$27.2 million gain as part of *Other income* during the year ended December 31, 2014. We determined the fair value of our previously held equity interest using the income approach. The income approach included the use of

Notes to Consolidated Financial Statements

Fairlawn’s projected operating results and cash flows discounted using a rate that reflects market participant assumptions. The projected operating results used management’s best estimates of economic and market conditions over the forecasted period including assumptions for pricing and volume, operating expenses, and capital expenditures. See Note 2, *Business Combinations*.

As discussed in Note 1, *Summary of Significant Accounting Policies*, “Fair Value Measurements,” the carrying value equals fair value for our financial instruments that are not included in the table below and are classified as current in our consolidated balance sheets. The carrying amounts and estimated fair values for our other financial instruments are presented in the following table (in millions):

	As of December 31, 2016		As of December 31, 2015	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Long-term debt:				
Advances under revolving credit facility	\$ 152.0	\$ 152.0	\$ 130.0	\$ 130.0
Term loan facilities	421.2	422.5	443.3	445.0
7.75% Senior Notes due 2022	—	—	174.3	183.7
5.125% Senior Notes due 2023	295.3	297.8	294.6	288.0
5.75% Senior Notes due 2024	1,193.2	1,216.6	1,192.6	1,146.0
5.75% Senior Notes due 2025	343.9	349.6	343.4	332.5
2.00% Convertible Senior Subordinated Notes due 2043	275.7	382.6	265.9	345.0
Other notes payable	55.8	55.8	39.2	39.2
Financial commitments:				
Letters of credit	—	33.3	—	34.2

Fair values for our long-term debt and financial commitments are determined using inputs, including quoted prices in nonactive markets, that are observable either directly or indirectly, or *Level 2* inputs within the fair value hierarchy. See Note 1, *Summary of Significant Accounting Policies*, “Fair Value Measurements” and “Redeemable Noncontrolling Interests.”

**13. Share-Based Payments :**

The Company has awarded employee stock-based compensation in the form of stock options, SARs, and restricted stock awards (“RSAs”) under the terms of share-based incentive plans designed to align employee and executive interests to those of its stockholders. Excluding SARs issued in 2014, all employee stock-based compensation awarded between January 1, 2014 and May 8, 2016 was issued under the Amended and Restated 2008 Equity Incentive Plan (the “2008 Plan”), a stockholder-approved plan that reserved and provided for the grant of up to nine million shares of common stock. This plan allowed the grants of nonqualified stock options, incentive stock options, restricted stock, SARs, performance shares, performance share units, dividend equivalents, restricted stock units (“RSUs”), and/or other stock-based awards. No additional stock-based compensation will be issued from the 2008 Plan.

In May 2016, our stockholders approved the 2016 Omnibus Performance Incentive Plan, which reserves and provides for the grant of up to 14,000,000 shares of common stock. All employee stock-based compensation awarded after May 8, 2016 was issued under this plan. This plan allows for the same types of equity grants as the 2008 Plan.

*Stock Options—*

Under our share-based incentive plans, officers and employees are given the right to purchase shares of HealthSouth common stock at a fixed grant price determined on the day the options are granted. The terms and conditions of the options, including exercise prices and the periods in which options are exercisable, are generally at the discretion of the compensation committee of our board of directors. However, no options are exercisable beyond ten years from the date of grant. Granted options vest over the awards’ requisite service periods, which are generally three years.

Notes to Consolidated Financial Statements

The fair values of the options granted during the years ended December 31, 2016, 2015, and 2014 have been estimated at the grant date using the Black-Scholes option-pricing model with the following weighted-average assumptions:

	For the Year Ended December 31,		
	2016	2015	2014
Expected volatility	37.2%	39.5%	40.3%
Risk-free interest rate	1.6%	1.9%	2.2%
Expected life (years)	7.5	7.7	7.2
Dividend yield	2.1%	2.1%	2.1%

The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, the Black-Scholes option-pricing model requires the input of highly subjective assumptions, including the expected stock price volatility. We estimate our expected term through an analysis of actual, historical post-vesting exercise, cancellation, and expiration behavior by our employees and projected post-vesting activity of outstanding options. We calculate volatility based on the historical volatility of our common stock over the period commensurate with the expected term of the options. The risk-free interest rate is the implied daily yield currently available on U.S. Treasury issues with a remaining term closely approximating the expected term used as the input to the Black-Scholes option-pricing model. In 2016, 2015, and 2014, we estimated our dividend yield based on our annual dividend rate and our stock price on the dividend payment dates. Under the Black-Scholes option-pricing model, the weighted-average grant date fair value per share of employee stock options granted during the years ended December 31, 2016, 2015, and 2014 was \$11.55, \$15.11, and \$11.41, respectively.

A summary of our stock option activity and related information is as follows:

	Shares (In Thousands)	Weighted- Average Exercise Price per Share	Weighted- Average Remaining Life (Years)	Aggregate Intrinsic Value (In Millions)
Outstanding, December 31, 2015	2,056	\$ 21.37		
Granted	186	36.15		
Exercised	(563)	23.14		
Forfeitures	(102)	37.22		
Expirations	(2)	24.72		
Outstanding, December 31, 2016	1,575	21.45	4.3	\$ 31.3
Exercisable, December 31, 2016	1,442	19.94	3.9	30.8

We recognized approximately \$1.6 million, \$1.6 million, and \$1.9 million of compensation expense related to our stock options for the years ended December 31, 2016, 2015, and 2014, respectively. As of December 31, 2016, there was \$1.1 million of unrecognized compensation cost related to unvested stock options. This cost is expected to be recognized over a weighted-average period of 26 months. The total intrinsic value of options exercised during the years ended December 31, 2016, 2015, and 2014 was \$9.1 million, \$4.2 million, and \$2.4 million, respectively.

*Stock Appreciation Rights—*

In conjunction with the Encompass acquisition, we granted SARs based on Holdings' common stock to certain members of Encompass management at closing on December 31, 2014. Under a separate plan, we granted 122,976 SARs that vest based on continued employment and an additional maximum number of 129,124 SARs that vest based on continued employment and the extent of Encompass' attainment of a specified 2017 performance measure. In general terms, half of the SARs of each type will vest on December 31, 2018 with the remainder vesting on December 31, 2019. The SARs that ultimately vest will expire on the tenth anniversary of the grant date or within a specified period following any earlier

Notes to Consolidated Financial Statements

termination of employment. Upon exercise, each SAR must be settled for cash in the amount by which the per share fair value of Holdings' common stock on the exercise date exceeds the per share fair value on the acquisition date. The fair value of Holdings' common stock is determined using the product of the trailing 12-month specified performance measure for Holdings and a specified median market price multiple based on a basket of public home health companies.

The fair value of the SARs granted in conjunction with the Encompass acquisition has been estimated using the Black-Scholes option-pricing model with the following weighted-average assumptions:

	For the Year Ended December 31,	
	2016	2015
Expected volatility	25.9%	30.7%
Risk-free interest rate	1.9%	2.1%
Expected life (years)	5.3	6.3
Dividend yield	—%	—%

We did not include a dividend payment as part of our pricing model because Holdings currently does not pay dividends on their common stock. Under the Black-Scholes option-pricing model, the weighted-average fair value per share of SARs granted in conjunction with the Encompass acquisition was \$84.33 and \$64.09 as of December 31, 2016 and 2015, respectively.

We recognized approximately \$5.8 million and \$3.5 million of compensation expense related to our SARs for the years ended December 31, 2016 and 2015, respectively. As of December 31, 2016, there was \$11.4 million of unrecognized compensation cost related to unvested SARs. This cost is expected to be recognized over a weighted-average period of 63 months. The remaining unrecognized compensation expense for our SARs may vary each reporting period based on changes in both the expected achievement of the performance measure and the specified median market multiple. As of December 31, 2016, 252,100 SARs were outstanding.

*Restricted Stock—*

The RSAs granted in 2016, 2015, and 2014 included service-based awards, performance-based awards (that also included a service requirement), and (in 2015 and 2014) market condition awards (that also included a service requirement). These awards generally vest over a three-year requisite service period. For RSAs with a service and/or performance requirement, the fair value of the RSA is determined by the closing price of our common stock on the grant date. For RSAs with a market condition, the fair value of the RSA is determined using a lattice model. Inputs into the model include the historical price volatility of our common stock, the historical volatility of the common stock of the companies in the defined peer group, and the risk-free interest rate. Utilizing these inputs and potential future changes in stock prices, multiple trials are run to determine the fair value.

A summary of our issued restricted stock awards is as follows (share information in thousands):

	Shares	Weighted-Average Grant Date Fair Value
Nonvested shares at December 31, 2015	842	\$ 28.05
Granted	542	33.56
Vested	(712)	25.63
Forfeited	(54)	35.24
Nonvested shares at December 31, 2016	618	35.06

The weighted-average grant date fair value of restricted stock granted during the years ended December 31, 2015 and 2014 was \$27.86 and \$23.94 per share, respectively. We recognized approximately \$18.7 million, \$19.5 million, and \$20.8

## Notes to Consolidated Financial Statements

million of compensation expense related to our restricted stock awards for the years ended December 31, 2016, 2015, and 2014, respectively. As of December 31, 2016, there was \$18.6 million of unrecognized compensation expense related to unvested restricted stock. This cost is expected to be recognized over a weighted-average period of 21 months. The remaining unrecognized compensation expense for the performance-based awards may vary each reporting period based on changes in the expected achievement of performance measures. The total fair value of shares vested during the years ended December 31, 2016, 2015, and 2014 was \$24.3 million, \$41.0 million, and \$25.9 million, respectively. We accrue dividends on outstanding RSAs which are paid upon vesting.

*Nonemployee Stock-Based Compensation Plans—*

During the years ended December 31, 2016, 2015, and 2014, we provided incentives to our nonemployee members of our board of directors through the issuance of RSUs out of our share-based incentive plans. RSUs are fully vested when awarded and receive dividend equivalents in the form of additional RSUs upon the payment of a cash dividend on our common stock. During the years ended December 31, 2016, 2015, and 2014, we issued 32,031, 30,744, and 36,350 RSUs, respectively, with a fair value of \$40.75, \$42.46, and \$33.02, respectively, per unit. We recognized approximately \$1.3 million, \$1.3 million, and \$1.2 million, respectively, of compensation expense upon their issuance in 2016, 2015, and 2014. There was no unrecognized compensation related to unvested shares as of December 31, 2016. During the years ended December 31, 2016, 2015, and 2014, we issued an additional 10,248, 7,645, and 8,149, respectively, of RSUs as dividend equivalents. As of December 31, 2016, 434,134 RSUs were outstanding.

**14. Employee Benefit Plans :**

Substantially all HealthSouth hospital employees are eligible to enroll in HealthSouth-sponsored healthcare plans, including coverage for medical and dental benefits. Our primary healthcare plans are national plans administered by third-party administrators. We are self-insured for these plans. During 2016, 2015, and 2014, costs associated with these plans, net of amounts paid by employees, approximated \$119.0 million, \$109.3 million, and \$85.2 million, respectively.

The HealthSouth Retirement Investment Plan is a qualified 401(k) savings plan. The plan allows eligible employees to contribute up to 100% of their pay on a pre-tax basis into their individual retirement account in the plan subject to the normal maximum limits set annually by the Internal Revenue Service. HealthSouth's employer matching contribution is 50% of the first 6% of each participant's elective deferrals. All contributions to the plan are in the form of cash. Employees who are at least 21 years of age are eligible to participate in the plan. Employer contributions vest 100% after three years of service. Participants are always fully vested in their own contributions.

Employer contributions to the HealthSouth Retirement Investment Plan approximated \$16.6 million, \$15.0 million, and \$13.9 million in 2016, 2015, and 2014, respectively. In 2016, 2015, and 2014, approximately \$0.6 million, \$0.9 million, and \$0.5 million, respectively, from the plan's forfeiture account were used to fund the matching contributions in accordance with the terms of the plan.

*Senior Management Bonus Program—*

We maintain a Senior Management Bonus Program to reward senior management for performance based on a combination of corporate or regional goals and individual goals. The corporate and regional goals are approved on an annual basis by our board of directors as part of our routine budgeting and financial planning process. The individual goals, which are weighted according to importance, are determined between each participant and his or her immediate supervisor. The program applies to persons who join the Company in, or are promoted to, senior management positions. In 2017, we expect to pay approximately \$11.2 million under the program for the year ended December 31, 2016. In February 2016 and 2015, we paid \$9.4 million and \$9.0 million, respectively, under the program for the years ended December 31, 2015 and 2014.



Notes to Consolidated Financial Statements

15. Income Taxes :

The significant components of the *Provision for income tax expense* related to continuing operations are as follows (in millions):

	For the Year Ended December 31,		
	2016	2015	2014
Current:			
Federal	\$ 16.1	\$ 2.6	\$ 2.5
State and other	14.9	12.2	10.8
Total current expense	31.0	14.8	13.3
Deferred:			
Federal	130.5	113.9	95.3
State and other	2.4	13.2	2.1
Total deferred expense	132.9	127.1	97.4
Total income tax expense related to continuing operations	\$ 163.9	\$ 141.9	\$ 110.7

A reconciliation of differences between the federal income tax at statutory rates and our actual income tax expense on our income from continuing operations, which include federal, state, and other income taxes, is presented below:

	For the Year Ended December 31,		
	2016	2015	2014
Tax expense at statutory rate	35.0 %	35.0 %	35.0 %
Increase (decrease) in tax rate resulting from:			
State and other income taxes, net of federal tax benefit	3.8 %	3.6 %	4.3 %
Increase (decrease) in valuation allowance	0.1 %	1.2 %	(1.9)%
Noncontrolling interests	(4.4)%	(5.3)%	(5.1)%
Acquisition of additional equity interest in Fairlawn	— %	— %	(3.6)%
Other, net	(0.5)%	1.4 %	(0.1)%
Income tax expense	34.0 %	35.9 %	28.6 %

The *Provision for income tax expense* in 2016 was less than the federal statutory rate primarily due to: (1) the impact of noncontrolling interests offset by (2) state and other income tax expense. See Note 1, *Summary of Significant Accounting Policies*, “Income Taxes,” for a discussion of the allocation of income or loss related to pass-through entities, which is referred to as the impact of noncontrolling interests in this discussion.

The *Provision for income tax expense* in 2015 was greater than the federal statutory rate primarily due to: (1) state and other income tax expense and (2) an increase in our valuation allowance offset by (3) the impact of noncontrolling interests. The increase in our valuation allowance in 2015 related primarily to changes to our state apportionment percentages resulting from the acquisitions of Encompass, Reliant, and CareSouth and changes to our current forecast of earnings in each jurisdiction.

The *Provision for income tax expense* in 2014 was less than the federal statutory rate primarily due to: (1) the impact of noncontrolling interests, (2) the nontaxable gain discussed in Note 2, *Business Combinations*, related to our acquisition of an additional 30% equity interest in Fairlawn, and (3) a decrease in our valuation allowance offset by (4) state and other income tax expense. As a result of the Fairlawn transaction, we released the deferred tax liability associated with the outside tax basis of our investment in Fairlawn because we now possess sufficient ownership to allow for the historical outside tax basis difference to be resolved through a tax-free transaction in the future.

Notes to Consolidated Financial Statements

Deferred income taxes recognize the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and amounts used for income tax purposes and the impact of available NOLs. The significant components of HealthSouth's deferred tax assets and liabilities are presented in the following table (in millions):

	As of December 31,	
	2016	2015
Deferred income tax assets:		
Net operating loss	\$ 64.8	\$ 161.1
Property, net	52.1	48.2
Insurance reserve	32.0	26.0
Stock-based compensation	23.7	23.4
Allowance for doubtful accounts	19.3	24.5
Alternative minimum tax	7.5	10.6
Carrying value of partnerships	12.9	22.1
Other accruals	26.1	25.7
Tax credits	2.6	14.0
Noncontrolling interest	14.8	10.6
Other	0.8	0.8
Total deferred income tax assets	256.6	367.0
Less: Valuation allowance	(27.9)	(27.6)
Net deferred income tax assets	228.7	339.4
Deferred income tax liabilities:		
Intangibles	(113.2)	(112.8)
Convertible debt interest	(38.1)	(35.3)
Other	(1.6)	(0.5)
Total deferred income tax liabilities	(152.9)	(148.6)
Net deferred income tax assets	75.8	190.8

In the consolidated statements of shareholders' equity, the fair value adjustments to redeemable noncontrolling interests have been reported net of tax for each period presented. The amount of tax benefit allocated to *Capital in excess of par value* was \$(4.2) million, \$(11.7) million, and \$(1.8) million for the years ended December 31, 2016, 2015, and 2014, respectively.

As of December 31, 2016, we had reduced our federal NOL to zero. We recognized \$17.3 million related to operating loss carryforwards resulting from excess tax benefits related to share-based awards, the benefits of which, is accounted for as a credit to *Capital in excess of par value* that reduce taxes payable. We also used federal tax credit carryforwards of \$19.3 million. Additionally, we have state NOLs of \$64.8 million that expire in various amounts at varying times through 2031.

During the third quarter of 2016, we filed an automatic tax accounting method change related to the deductibility of bad debts pursuant to the non-accrual experience method which resulted in a tax benefit of approximately \$7 million. This change did not have a material impact on our effective tax rate. We also filed a non-automatic tax accounting method change related to billings denied under pre-payment claims reviews conducted by certain of our MACs. If our request for the non-automatic tax accounting change is accepted as filed, we estimate realization of additional tax benefits of approximately \$53 million through December 31, 2016. Approximately \$44 million of this amount represents pre-payment claims denials received in years prior to and including the year ended December 31, 2015. This change, if approved, is not expected to have a material impact on our effective tax rate.

**Notes to Consolidated Financial Statements**

For the years ended December 31, 2016, 2015, and 2014, the net changes in our valuation allowance were \$0.3 million, \$4.6 million, and (\$7.7) million, respectively. The increase in our valuation allowance in 2016 related primarily to the valuation of our tax credits. The increase in our valuation allowance in 2015 related primarily to changes to our state apportionment percentages resulting from the acquisitions of Encompass, Reliant, and CareSouth and changes to our current forecast of earnings in each jurisdiction. The decrease in our valuation allowance in 2014 related primarily to the expiration of state NOLs in certain jurisdictions, our current forecast of future earnings in each jurisdiction, and changes in certain state tax laws.

As of December 31, 2016, we have a remaining valuation allowance of \$27.9 million. This valuation allowance remains recorded due to uncertainties regarding our ability to utilize a portion of our state NOLs and other credits before they expire. The amount of the valuation allowance has been determined for each tax jurisdiction based on the weight of all available evidence including management's estimates of taxable income for each jurisdiction in which we operate over the periods in which the related deferred tax assets will be recoverable. It is possible we may be required to increase or decrease our valuation allowance at some future time if our forecast of future earnings varies from actual results on a consolidated basis or in the applicable state tax jurisdictions, or if the timing of future tax deductions or credit utilizations differs from our expectations.

As of January 1, 2014, total remaining gross unrecognized tax benefits were \$1.1 million, \$0.4 million of which would have affected our effective tax rate if recognized. The amount of unrecognized tax benefits did not change significantly during 2014. Total remaining gross unrecognized tax benefits were \$0.9 million as of December 31, 2014, all of which would have affected our effective tax rate if recognized. The amount of unrecognized tax benefits did not change significantly during 2015. Total remaining gross unrecognized tax benefits were \$2.9 million as of December 31, 2015, all of which would have affected our effective tax rate if recognized. The amount of unrecognized tax benefits did not change significantly during 2016. Total remaining gross unrecognized tax benefits were \$2.8 million as of December 31, 2016, all of which would affect our effective tax rate if recognized.

A reconciliation of the beginning and ending liability for unrecognized tax benefits is as follows (in millions):

	<b>Gross Unrecognized Income Tax Benefits</b>	<b>Accrued Interest and Penalties</b>
<b>January 1, 2014</b>	\$ 1.1	\$ 0.3
Gross amount of increases in unrecognized tax benefits related to prior periods	0.7	0.1
Gross amount of decreases in unrecognized tax benefits related to prior periods	(0.9)	(0.4)
<b>December 31, 2014</b>	0.9	—
Gross amount of increases in unrecognized tax benefits related to prior periods	1.7	—
Gross amount of increases in unrecognized tax benefits related to current period	0.3	—
<b>December 31, 2015</b>	2.9	—
Gross amount of increases in unrecognized tax benefits related to prior periods	0.3	—
Gross amount of decreases in unrecognized tax benefits related to prior periods	(0.4)	—
Gross amount of increases in unrecognized tax benefits related to current period	0.1	—
Gross amount of decreases in unrecognized tax benefits related to current periods	(0.1)	—
<b>December 31, 2016</b>	<u>\$ 2.8</u>	<u>\$ —</u>

Our continuing practice is to recognize interest and penalties related to income tax matters in income tax expense. Interest recorded as part of our income tax provision during 2016, 2015, and 2014 was not material. Accrued interest income related to income taxes as of December 31, 2016 and 2015 was not material.

In December 2014, we signed an agreement with the IRS to begin participating in their Compliance Assurance Process, a program in which we and the IRS endeavor to agree on the treatment of significant tax positions prior to the filing of our federal income tax return. We renewed this agreement in December 2015 for the 2016 tax year and in December 2016 for

**Notes to Consolidated Financial Statements**

the 2017 tax year. As a result of these agreements, the IRS surveyed our 2013, 2012, and 2011 federal income tax returns and is currently examining 2016 and 2017. Our 2014 federal income tax return has been filed, and the IRS has not indicated its intent to examine or survey this return. In February 2017, the IRS issued a no-change Revenue Agent's Report effectively closing our 2015 tax audit. We have settled federal income tax examinations with the IRS for all tax years through 2013 as well as 2015. Our state income tax returns are also periodically examined by various regulatory taxing authorities. We are currently under audit by three states for tax years ranging from 2012 through 2015.

For the tax years that remain open under the applicable statutes of limitations, amounts related to unrecognized tax benefits have been considered by management in its estimate of our potential net recovery of prior years' income taxes. Based on discussions with taxing authorities, we anticipate up to \$2.6 million of our unrecognized tax benefits may be released within the next 12 months.

See also Note 1, *Summary of Significant Accounting Policies*, "Recent Accounting Pronouncements."

**16. Earnings per Common Share :**

The following table sets forth the computation of basic and diluted earnings per common share (in millions, except per share amounts):

	<b>For the Year Ended December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Basic:</b>			
<i>Numerator:</i>			
Income from continuing operations	\$ 318.1	\$ 253.7	\$ 276.2
Less: Net income attributable to noncontrolling interests included in continuing operations	(70.5)	(69.7)	(59.7)
Less: Income allocated to participating securities	(0.8)	(1.0)	(2.3)
Less: Convertible perpetual preferred stock dividends	—	(1.6)	(6.3)
Income from continuing operations attributable to HealthSouth common shareholders	246.8	181.4	207.9
(Loss) income from discontinued operations, net of tax, attributable to HealthSouth common shareholders	—	(0.9)	5.5
Less: Income from discontinued operations allocated to participating securities	—	—	(0.1)
Net income attributable to HealthSouth common shareholders	<u>\$ 246.8</u>	<u>\$ 180.5</u>	<u>\$ 213.3</u>
<i>Denominator:</i>			
Basic weighted average common shares outstanding	<u>89.1</u>	<u>89.4</u>	<u>86.8</u>
<i>Basic earnings per share attributable to HealthSouth common shareholders:</i>			
Continuing operations	\$ 2.77	\$ 2.03	\$ 2.40
Discontinued operations	—	(0.01)	0.06
Net income	<u>\$ 2.77</u>	<u>\$ 2.02</u>	<u>\$ 2.46</u>
<b>Diluted:</b>			
<i>Numerator:</i>			
Income from continuing operations	\$ 318.1	\$ 253.7	\$ 276.2
Less: Net income attributable to noncontrolling interests included in continuing operations	(70.5)	(69.7)	(59.7)
Add: Interest on convertible debt, net of tax	9.7	9.4	9.0
Income from continuing operations attributable to HealthSouth common shareholders	257.3	193.4	225.5
(Loss) income from discontinued operations, net of tax, attributable to HealthSouth common shareholders	—	(0.9)	5.5
Net income attributable to HealthSouth common shareholders	<u>\$ 257.3</u>	<u>\$ 192.5</u>	<u>\$ 231.0</u>
<i>Denominator:</i>			
Diluted weighted average common shares outstanding	<u>99.5</u>	<u>101.0</u>	<u>100.7</u>
<i>Diluted earnings per share attributable to HealthSouth common shareholders:</i>			
Continuing operations	\$ 2.59	\$ 1.92	\$ 2.24
Discontinued operations	—	(0.01)	0.05
Net income	<u>\$ 2.59</u>	<u>\$ 1.91</u>	<u>\$ 2.29</u>

## Notes to Consolidated Financial Statements

The following table sets forth the reconciliation between basic weighted average common shares outstanding and diluted weighted average common shares outstanding (in millions):

	For the Year Ended December 31,		
	2016	2015	2014
Basic weighted average common shares outstanding	89.1	89.4	86.8
Convertible perpetual preferred stock	—	1.0	3.2
Convertible senior subordinated notes	8.5	8.3	8.2
Restricted stock awards, dilutive stock options, and restricted stock units	1.9	2.3	2.5
Diluted weighted average common shares outstanding	99.5	101.0	100.7

Options to purchase approximately 0.1 million shares of common stock were outstanding as of December 31, 2016 and 2015 but were not included in the computation of diluted weighted-average shares because to do so would have been antidilutive.

In February 2014, our board of directors approved an increase in our common stock repurchase authorization from \$200 million to \$250 million. The repurchase authorization does not require the repurchase of a specific number of shares, has an indefinite term, and is subject to termination at any time by our board of directors. During 2016, 2015 and 2014, we repurchased 1.7 million, 1.3 million, and 1.3 million shares of our common stock in the open market for \$65.6 million, \$45.3 million, and \$43.1 million, respectively.

In July 2013, our board of directors approved the initiation of a quarterly cash dividend of \$0.18 per share on our common stock and it was declared and paid each quarter through July 2014. In July 2014, our board of directors approved an increase in the quarterly cash dividend on our common stock and declared a dividend of \$0.21 per share. The cash dividend of \$0.21 per common share was declared and paid each quarter through July 2015. In July 2015, our board of directors approved an increase in the quarterly cash dividend and declared a dividend of \$0.23 per share. The cash dividend of \$0.23 per common share was declared and paid each quarter through July 2016. In July 2016, our board of directors approved an increase in the quarterly cash dividend on our common stock and declared a dividend of \$0.24 per share. The cash dividend of \$0.24 per common share was declared in July 2016 and October 2016 and paid in October 2016 and January 2017. As of December 31, 2016 and 2015, accrued common stock dividends of \$22.2 million and \$21.3 million were included in *Other current liabilities* in our consolidated balance sheet. Future dividend payments are subject to declaration by our board of directors.

On April 22, 2015, we delivered notice of the exercise of our rights to force conversion of all outstanding shares of our *Convertible perpetual preferred stock* (par value of \$0.10 per share and liquidation preference of \$1,000 per share) pursuant to the underlying certificate of designations. The effective date of the conversion was April 23, 2015. On that date, each share of preferred stock automatically converted into 33.9905 shares of our common stock (par value of \$0.01 per share). We completed the forced conversion by issuing and delivering in the aggregate 3,271,415 shares of our common stock to the registered holders of the 96,245 shares of the preferred stock outstanding and paying cash in lieu of fractional shares due to those holders.

On September 30, 2009, we issued 5.0 million shares of common stock and 8.2 million common stock warrants in full satisfaction of our obligation to do so under the January 2007 comprehensive settlement of the consolidated securities action brought against us by our stockholders and bondholders. Under the terms of the related warrant agreement, the warrants were exercisable at a price of \$41.40 per share by means of a cash or a cashless exercise at the option of the holder. The warrants were not assumed exercised for dilutive shares outstanding because they were antidilutive in the periods presented. The warrants expired on January 17, 2017.

The following table summarizes information relating to these warrants and their activity through their expiration date (number of warrants in millions):

	Number of Warrants	Weighted Average Exercise Price
<b>Common stock warrants outstanding as of December 31, 2016</b>	8.2	\$ 41.40
Cashless exercise	(6.5)	41.40
Cash exercise	(0.6)	41.40
Expired	(1.1)	41.40
<b>Common stock warrants outstanding as of January 17, 2017</b>	—	

The above exercises resulted in the issuance of 0.7 million shares of common stock in January 2017. Cash exercises resulted in gross proceeds of \$26.7 million in January 2017.

See also Note 9, *Long-term Debt*.

**17. Contingencies and Other Commitments :**

We operate in a highly regulated and litigious industry. As a result, various lawsuits, claims, and legal and regulatory proceedings have been and can be expected to be instituted or asserted against us. The resolution of any such lawsuits, claims, or legal and regulatory proceedings could materially and adversely affect our financial position, results of operations, and cash flows in a given period.

*Nichols Litigation—*

We have been named as a defendant in a lawsuit filed March 28, 2003 by several individual stockholders in the Circuit Court of Jefferson County, Alabama, captioned *Nichols v. HealthSouth Corp*. The plaintiffs allege that we, some of our former officers, and our former investment bank engaged in a scheme to overstate and misrepresent our earnings and financial position. The plaintiffs are seeking compensatory and punitive damages. This case was stayed in the Circuit Court on August 8, 2005. The plaintiffs filed an amended complaint on November 9, 2010 to which we responded with a motion to dismiss filed on December 22, 2010. During a hearing on February 24, 2012, plaintiffs' counsel indicated his intent to dismiss certain claims against us. Instead, on March 9, 2012, the plaintiffs amended their complaint to include additional securities fraud claims against HealthSouth and add several former officers to the lawsuit. On September 12, 2012, the plaintiffs further amended their complaint to request certification as a class action. One of those named officers has repeatedly attempted to remove the case to federal district court, most recently on December 11, 2012. We filed our latest motion to remand the case back to state court on January 10, 2013. On September 27, 2013, the federal court remanded the case back to state court. On November 25, 2014, the plaintiffs filed another amended complaint to assert new allegations relating to the time period of 1997 to 2002. On December 10, 2014, we filed a motion to dismiss on the grounds the plaintiffs lack standing because their claims are derivative in nature, and the claims are time-barred by the statute of limitations. On May 26, 2016, the court granted our motion to dismiss. The plaintiffs appealed the dismissal of the case to the Supreme Court of Alabama on June 28, 2016. The Supreme Court has not yet scheduled a hearing on the appeal.

We intend to vigorously defend ourselves in this case. Based on the stage of litigation, review of the current facts and circumstances as we understand them, the nature of the underlying claim, the results of the proceedings to date, and the nature and scope of the defense we continue to mount, we do not believe an adverse judgment or settlement is probable in this matter, and it is also not possible to estimate an amount of loss, if any, or range of possible loss that might result from an adverse judgment or settlement of this case.

*Other Litigation—*

One of our hospital subsidiaries was named as a defendant in a lawsuit filed August 12, 2013 by an individual in the Circuit Court of Etowah County, Alabama, captioned *Honts v. HealthSouth Rehabilitation Hospital of Gadsden, LLC*. The plaintiff alleged that her mother, who died more than three months after being discharged from our hospital, received an

## Notes to Consolidated Financial Statements

unprescribed opiate medication at the hospital. We deny the patient received any such medication, accounted for all the opiates at the hospital and argued the plaintiff established no causal liability between the actions of our staff and her mother's death. The plaintiff sought recovery for punitive damages. On May 18, 2016, the jury in this case returned a verdict in favor of the plaintiff for \$20.0 million. On June 17, 2016, we filed a renewed motion for judgment as a matter of law or, in the alternative, a motion for new trial or, in the further alternative, a motion seeking reduction of the damages awarded (collectively, the "post-judgment motions"). The trial court denied the post-judgment motions. We appealed the verdict as well as the rulings on the post-judgment motions to the Supreme Court of Alabama on October 12, 2016. The Supreme Court has not yet scheduled a hearing on the appeal. We posted a bond in the amount of the judgment pending resolution of our appeal. We intend to vigorously defend ourselves in this case. Although we continue to believe in the merit of our defenses and counterarguments, we have recorded a liability of \$21.0 million (including \$1.0 million in fees and expenses) in *Other current liabilities* in our condensed consolidated balance sheet as of December 31, 2016 with a corresponding receivable of \$15.0 million in *Other current assets* for the portion of the liability we would expect to be covered through our excess insurance coverages, resulting in a net charge of an additional \$5.7 million to *Other operating expenses* in our condensed consolidated statements of operations for the year ended December 31, 2016. The \$6.0 million portion of this liability would be a covered claim through our captive insurance subsidiary, HCS, Ltd.

*Governmental Inquiries and Investigations—*

On June 24, 2011, we received a document subpoena addressed to HealthSouth Hospital of Houston, a long-term acute care hospital ("LTCH") we closed in August 2011, and issued from the Dallas, Texas office of the HHS-OIG. The subpoena stated it was in connection with an investigation of possible false or otherwise improper claims submitted to Medicare and Medicaid and requested documents and materials relating to patient admissions, length of stay, and discharge matters at this closed LTCH. We furnished the documents requested and have heard nothing from the HHS-OIG since December 2012.

On March 4, 2013, we received document subpoenas from an office of the HHS-OIG addressed to four of our hospitals. Those subpoenas also requested complete copies of medical records for 100 patients treated at each of those hospitals between September 2008 and June 2012. The investigation is being conducted by the United States Department of Justice (the "DOJ"). On April 24, 2014, we received document subpoenas relating to an additional seven of our hospitals. The new subpoenas reference substantially similar investigation subject matter as the original subpoenas and request materials from the period January 2008 through December 2013. Two of the four hospitals addressed in the original set of subpoenas have received supplemental subpoenas to cover this new time period. The most recent subpoenas do not include requests for specific patient files. However, in February 2015, the DOJ requested the voluntary production of the medical records of an additional 70 patients, some of whom were treated in hospitals not subject to the subpoenas, and we provided these records. We have not received any subsequent requests for medical records from the DOJ.

All of the subpoenas are in connection with an investigation of alleged improper or fraudulent claims submitted to Medicare and Medicaid and request documents and materials relating to practices, procedures, protocols and policies, of certain pre- and post-admissions activities at these hospitals including, among other things, marketing functions, pre-admission screening, post-admission physician evaluations, patient assessment instruments, individualized patient plans of care, and compliance with the Medicare 60% rule. Under the Medicare rule commonly referred to as the "60% rule," an inpatient rehabilitation hospital must treat 60% or more of its patients from at least one of a specified list of medical conditions in order to be reimbursed at the inpatient rehabilitation hospital payment rates, rather than at the lower acute care hospital payment rates.

We are cooperating fully with the DOJ in connection with this investigation and are currently unable to predict the timing or outcome of it. We intend to vigorously defend ourselves in this matter. Based on discussions with the DOJ, review of the current facts and circumstances as we understand them, and the nature of the investigation, it is not possible to estimate an amount of loss, if any, or range of possible loss that might result from it.

*Other Matters—*

The False Claims Act allows private citizens, called "relators," to institute civil proceedings alleging violations of the False Claims Act. These *qui tam* cases are sealed by the court at the time of filing. Prior to the release of the seal by the presiding court, the only parties typically privy to the information contained in the complaint are the relator, the federal government, and the court. It is possible that *qui tam* lawsuits have been filed against us and that those suits remain under seal or that we are unaware of such filings or prevented by existing law or court order from discussing or disclosing the filing of



Notes to Consolidated Financial Statements

such suits. We may be subject to liability under one or more undisclosed *qui tam* cases brought pursuant to the False Claims Act.

It is our obligation as a participant in Medicare and other federal healthcare programs to routinely conduct audits and reviews of the accuracy of our billing systems and other regulatory compliance matters. As a result of these reviews, we have made, and will continue to make, disclosures to the HHS-OIG and CMS relating to amounts we suspect represent over-payments from these programs, whether due to inaccurate billing or otherwise. Some of these disclosures have resulted in, or may result in, HealthSouth refunding amounts to Medicare or other federal healthcare programs.

*Other Commitments—*

We are a party to service and other contracts in connection with conducting our business. Minimum amounts due under these agreements are \$34.2 million in 2017, \$24.7 million in 2018, \$14.2 million in 2019, \$12.2 million in 2020, \$6.8 million in 2021, and \$0.8 million thereafter. These contracts primarily relate to software licensing and support.

**18. Segment Reporting :**

As described in Note 2, *Business Combinations*, we completed the acquisition of Encompass on December 31, 2014. As a result of this transaction, in the first quarter of 2015, management changed the way it manages and operates the consolidated reporting entity and modified the reports used by our chief operating decision maker to assess performance and allocate resources. These changes required us to revise our segment reporting from our historic presentation of only one reportable segment.

Our internal financial reporting and management structure is focused on the major types of services provided by HealthSouth. Beginning in the first quarter of 2015, we manage our operations using two operating segments which are also our reportable segments: (1) inpatient rehabilitation and (2) home health and hospice. The 2014 information has been adjusted to conform to the current period presentation. Specifically, HealthSouth's legacy 25 hospital-based home health agencies have been reclassified from our inpatient rehabilitation segment to our home health and hospice segment for all periods presented.

These reportable operating segments are consistent with information used by our chief executive officer, who is our chief operating decision maker, to assess performance and allocate resources. The following is a brief description of our reportable segments:

- *Inpatient Rehabilitation* - Our national network of inpatient rehabilitation hospitals stretches across 30 states and Puerto Rico, with a concentration of hospitals in the eastern half of the United States and Texas. As of December 31, 2016, we operate 123 inpatient rehabilitation hospitals, including one hospital that operates as a joint venture which we account for using the equity method of accounting. In addition, we manage five inpatient rehabilitation units through management contracts. We provide specialized rehabilitative treatment on both an inpatient and outpatient basis. Our inpatient rehabilitation hospitals provide a higher level of rehabilitative care to patients who are recovering from conditions such as stroke and other neurological disorders, cardiac and pulmonary conditions, brain and spinal cord injuries, complex orthopedic conditions, and amputations.
- *Home Health and Hospice* - As of December 31, 2016, we provide home health and hospice services in 223 locations across 25 states with concentrations in the Southeast, Oklahoma, and Texas. In addition, two of these agencies operate as joint ventures which we account for using the equity method of accounting. Our home health services include a comprehensive range of Medicare-certified home nursing services to adult patients in need of care. These services include, among others, skilled nursing, physical, occupational, and speech therapy, medical social work, and home health aide services. Our hospice services include in-home services to terminally ill patients and their families to address patients' physical needs, including pain control and symptom management, and to provide emotional and spiritual support.

The accounting policies of our reportable segments are the same as those described in Note 1, *Summary of Significant Accounting Policies*. All revenues for our services are generated through external customers. See Note 1, *Summary of Significant Accounting Policies*, "Net Operating Revenues," for the payor composition of our revenues. No corporate overhead is allocated to either of our reportable segments. Our chief operating decision maker evaluates the performance of our segments

Notes to Consolidated Financial Statements

and allocates resources to them based on adjusted earnings before interest, taxes, depreciation, and amortization (“Segment Adjusted EBITDA”).

Selected financial information for our reportable segments is as follows (in millions):

	Inpatient Rehabilitation			Home Health and Hospice		
	For the Year Ended December 31,			For the Year Ended December 31,		
	2016	2015	2014	2016	2015	2014
<b>Net operating revenues</b>	\$ 3,021.1	\$ 2,653.1	\$ 2,377.3	\$ 686.1	\$ 509.8	\$ 28.6
Less: Provision for doubtful accounts	(57.0)	(44.7)	(31.2)	(4.2)	(2.5)	(0.4)
Net operating revenues less provision for doubtful accounts	2,964.1	2,608.4	2,346.1	681.9	507.3	28.2
Operating expenses:						
Inpatient rehabilitation:						
Salaries and benefits	1,493.4	1,310.6	1,141.0	—	—	—
Other operating expenses	431.5	387.7	342.5	—	—	—
Supplies	128.8	120.9	111.5	—	—	—
Occupancy costs	61.2	46.2	41.2	—	—	—
Home health and hospice:						
Cost of services sold (excluding depreciation and amortization)	—	—	—	336.5	244.8	17.0
Support and overhead costs	—	—	—	237.2	172.7	6.9
	2,114.9	1,865.4	1,636.2	573.7	417.5	23.9
Other income	(2.9)	(2.3)	(4.0)	—	—	—
Equity in net income of nonconsolidated affiliates	(9.1)	(8.6)	(10.7)	(0.7)	(0.1)	—
Noncontrolling interests	64.0	62.9	59.3	6.5	6.8	0.4
<b>Segment Adjusted EBITDA</b>	<b>\$ 797.2</b>	<b>\$ 691.0</b>	<b>\$ 665.3</b>	<b>\$ 102.4</b>	<b>\$ 83.1</b>	<b>\$ 3.9</b>
Capital expenditures	\$ 97.7	\$ 151.7	\$ 187.9	\$ 6.5	\$ 5.8	\$ —

	Inpatient Rehabilitation	Home Health and Hospice	HealthSouth Consolidated
<b>As of December 31, 2016</b>			
Total assets	\$ 3,629.6	\$ 1,123.7	\$ 4,681.9
Investments in and advances to nonconsolidated affiliates	10.6	2.4	13.0
<b>As of December 31, 2015</b>			
Total assets	\$ 3,589.0	\$ 1,088.4	\$ 4,606.1
Investments in and advances to nonconsolidated affiliates	9.3	2.4	11.7

Segment reconciliations (in millions):

	For the Year Ended December 31,		
	2016	2015	2014
<b>Total segment Adjusted EBITDA</b>	\$ 899.6	\$ 774.1	\$ 669.2
General and administrative expenses	(133.4)	(133.3)	(124.8)
Depreciation and amortization	(172.6)	(139.7)	(107.7)
Loss on disposal or impairment of assets	(0.7)	(2.6)	(6.7)
Government, class action, and related settlements	—	(7.5)	1.7
Professional fees - accounting, tax, and legal	(1.9)	(3.0)	(9.3)
Loss on early extinguishment of debt	(7.4)	(22.4)	(13.2)
Interest expense and amortization of debt discounts and fees	(172.1)	(142.9)	(109.2)
Gain on consolidation of former equity method hospital	—	—	27.2
Net income attributable to noncontrolling interests	70.5	69.7	59.7
Gain related to SCA equity interest	—	3.2	—
<b>Income from continuing operations before income tax expense</b>	<b>\$ 482.0</b>	<b>\$ 395.6</b>	<b>\$ 386.9</b>

	As of December 31, 2016	As of December 31, 2015
<b>Total assets for reportable segments</b>	\$ 4,753.3	\$ 4,677.4
Reclassification of noncurrent deferred income tax liabilities to net noncurrent deferred income tax assets	(71.4)	(71.3)
<b>Total consolidated assets</b>	<b>\$ 4,681.9</b>	<b>\$ 4,606.1</b>

Additional detail regarding the revenues of our operating segments by service line follows (in millions):

	For the Year Ended December 31,		
	2016	2015	2014
Inpatient rehabilitation:			
Inpatient	\$ 2,905.5	\$ 2,547.2	\$ 2,272.5
Outpatient and other	115.6	105.9	104.8
<b>Total inpatient rehabilitation</b>	<b>3,021.1</b>	<b>2,653.1</b>	<b>2,377.3</b>
Home health and hospice:			
Home health	635.2	478.1	28.6
Hospice	50.9	31.7	—
<b>Total home health and hospice</b>	<b>686.1</b>	<b>509.8</b>	<b>28.6</b>
<b>Total net operating revenues</b>	<b>\$ 3,707.2</b>	<b>\$ 3,162.9</b>	<b>\$ 2,405.9</b>

19. Quarterly Data (Unaudited) :

	2016				
	First	Second	Third	Fourth	Total
	(In Millions, Except Per Share Data)				
Net operating revenues	\$ 909.8	\$ 920.7	\$ 926.8	\$ 949.9	\$ 3,707.2
Operating earnings <sup>(a)</sup>	144.2	150.2	148.2	145.5	588.1
Provision for income tax expense	39.7	42.4	42.1	39.7	163.9
Income from continuing operations	76.8	81.3	78.2	81.8	318.1
(Loss) income from discontinued operations, net of tax	(0.1)	(0.1)	(0.1)	0.3	—
Net income	76.7	81.2	78.1	82.1	318.1
Less: Net income attributable to noncontrolling interests	(18.7)	(18.6)	(16.4)	(16.8)	(70.5)
Net income attributable to HealthSouth	\$ 58.0	\$ 62.6	\$ 61.7	\$ 65.3	\$ 247.6
<b>Earnings per common share:</b>					
<b>Basic earnings per share attributable to HealthSouth common shareholders: <sup>(b)</sup></b>					
Continuing operations	\$ 0.65	\$ 0.70	\$ 0.69	\$ 0.73	\$ 2.77
Discontinued operations	—	—	—	—	—
Net income	\$ 0.65	\$ 0.70	\$ 0.69	\$ 0.73	\$ 2.77
<b>Diluted earnings per share attributable to HealthSouth common shareholders: <sup>(b)</sup></b>					
Continuing operations	\$ 0.61	\$ 0.65	\$ 0.64	\$ 0.68	\$ 2.59
Discontinued operations	—	—	—	—	—
Net income	\$ 0.61	\$ 0.65	\$ 0.64	\$ 0.68	\$ 2.59

(a) We define operating earnings as income from continuing operations attributable to HealthSouth before (1) loss on early extinguishment of debt; (2) interest expense and amortization of debt discounts and fees; (3) other income; and (4) income tax expense.

(b) Per share amounts may not sum due to the weighted average common shares outstanding during each quarter compared to the weighted average common shares outstanding during the entire year.

Notes to Consolidated Financial Statements

	2015				
	First	Second	Third	Fourth	Total
	(In Millions, Except Per Share Data)				
Net operating revenues	\$ 740.6	\$ 764.4	\$ 778.6	\$ 879.3	\$ 3,162.9
Operating earnings <sup>(a)</sup>	105.6	123.4	121.2	135.5	485.7
Provision for income tax expense	30.3	32.2	35.9	43.5	141.9
Income from continuing operations	59.3	61.8	67.5	65.1	253.7
(Loss) income from discontinued operations, net of tax	(0.3)	(1.6)	0.3	0.7	(0.9)
Net income	59.0	60.2	67.8	65.8	252.8
Less: Net income attributable to noncontrolling interests	(16.5)	(17.3)	(17.1)	(18.8)	(69.7)
Net income attributable to HealthSouth	\$ 42.5	\$ 42.9	\$ 50.7	\$ 47.0	\$ 183.1
<b>Earnings per common share:</b>					
<b>Basic earnings per share attributable to HealthSouth common shareholders: <sup>(b)</sup></b>					
Continuing operations	\$ 0.47	\$ 0.49	\$ 0.56	\$ 0.51	\$ 2.03
Discontinued operations	—	(0.02)	—	0.01	(0.01)
Net income	\$ 0.47	\$ 0.47	\$ 0.56	\$ 0.52	\$ 2.02
<b>Diluted earnings per share attributable to HealthSouth common shareholders:</b>					
Continuing operations	\$ 0.44	\$ 0.47	\$ 0.52	\$ 0.48	\$ 1.92
Discontinued operations	—	(0.02)	—	0.01	(0.01)
Net income	\$ 0.44	\$ 0.45	\$ 0.52	\$ 0.49	\$ 1.91

(a) We define operating earnings as income from continuing operations attributable to HealthSouth before (1) loss on early extinguishment of debt; (2) interest expense and amortization of debt discounts and fees; (3) other income; and (4) income tax expense.

(b) Per share amounts may not sum due to the weighted average common shares outstanding during each quarter compared to the weighted average common shares outstanding during the entire year.

**20. Condensed Consolidating Financial Information :**

The accompanying condensed consolidating financial information has been prepared and presented pursuant to SEC Regulation S-X, Rule 3-10, "Financial Statements of Guarantors and Issuers of Guaranteed Securities Registered or Being Registered." Each of the subsidiary guarantors is 100% owned by HealthSouth, and all guarantees are full and unconditional and joint and several, subject to certain customary conditions for release. HealthSouth's investments in its consolidated subsidiaries, as well as guarantor subsidiaries' investments in nonguarantor subsidiaries and nonguarantor subsidiaries' investments in guarantor subsidiaries, are presented under the equity method of accounting with the related investment presented within the line items *Intercompany receivable* and *Intercompany payable* in the accompanying condensed consolidating balance sheets.

The terms of our credit agreement allow us to declare and pay cash dividends on our common stock so long as: (1) we are not in default under our credit agreement and (2) our senior secured leverage ratio (as defined in our credit agreement) remains less than or equal to 1.75 x. The terms of our senior note indenture allow us to declare and pay cash dividends on our common stock so long as (1) we are not in default, (2) the consolidated coverage ratio (as defined in the indenture) exceeds 2 x or we are otherwise allowed under the indenture to incur debt, and (3) we have capacity under the indenture's restricted payments covenant to declare and pay dividends. See Note 9, *Long-term Debt*.

Periodically, certain wholly owned subsidiaries of HealthSouth make dividends or distributions of available cash and/or intercompany receivable balances to their parents. In addition, HealthSouth makes contributions to certain wholly owned

subsidiaries. When made, these dividends, distributions, and contributions impact the *Intercompany receivable*, *Intercompany payable*, and *HealthSouth shareholders' equity* line items in the accompanying condensed consolidating balance sheet but have no impact on the consolidated financial statements of HealthSouth Corporation.

**HealthSouth Corporation and Subsidiaries**
**Notes to Consolidated Financial Statements**
**Condensed Consolidating Statement of Operations**

	<b>For the Year Ended December 31, 2016</b>				
	<b>HealthSouth Corporation</b>	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Eliminating Entries</b>	<b>HealthSouth Consolidated</b>
	<b>(In Millions)</b>				
Net operating revenues	\$ 20.1	\$ 2,190.3	\$ 1,614.7	\$ (117.9)	\$ 3,707.2
Less: Provision for doubtful accounts	—	(42.2)	(19.0)	—	(61.2)
Net operating revenues less provision for doubtful accounts	20.1	2,148.1	1,595.7	(117.9)	3,646.0
Operating expenses:					
Salaries and benefits	45.5	1,013.7	945.0	(18.3)	1,985.9
Other operating expenses	25.5	313.2	199.7	(46.3)	492.1
Occupancy costs	2.9	89.8	31.9	(53.3)	71.3
Supplies	—	90.7	49.3	—	140.0
General and administrative expenses	126.7	—	6.7	—	133.4
Depreciation and amortization	9.4	103.6	59.6	—	172.6
Professional fees—accounting, tax, and legal	1.9	—	—	—	1.9
Total operating expenses	211.9	1,611.0	1,292.2	(117.9)	2,997.2
Loss on early extinguishment of debt	7.4	—	—	—	7.4
Interest expense and amortization of debt discounts and fees	147.3	21.6	23.1	(19.9)	172.1
Other income	(19.6)	(0.4)	(2.8)	19.9	(2.9)
Equity in net income of nonconsolidated affiliates	—	(9.0)	(0.8)	—	(9.8)
Equity in net income of consolidated affiliates	(348.3)	(38.3)	—	386.6	—
Management fees	(136.2)	104.0	32.2	—	—
Income from continuing operations before income tax (benefit) expense	157.6	459.2	251.8	(386.6)	482.0
Provision for income tax (benefit) expense	(90.0)	183.3	70.6	—	163.9
Income from continuing operations	247.6	275.9	181.2	(386.6)	318.1
Income from discontinued operations, net of tax	—	—	—	—	—
<b>Net income</b>	247.6	275.9	181.2	(386.6)	318.1
Less: Net income attributable to noncontrolling interests	—	—	(70.5)	—	(70.5)
<b>Net income attributable to HealthSouth</b>	\$ 247.6	\$ 275.9	\$ 110.7	\$ (386.6)	\$ 247.6
<b>Comprehensive income</b>	\$ 247.6	\$ 275.9	\$ 181.2	\$ (386.6)	\$ 318.1
<b>Comprehensive income attributable to HealthSouth</b>	\$ 247.6	\$ 275.9	\$ 110.7	\$ (386.6)	\$ 247.6

Condensed Consolidating Statement of Operations

	For the Year Ended December 31, 2015				
	HealthSouth Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	HealthSouth Consolidated
	(In Millions)				
Net operating revenues	\$ 19.4	\$ 1,889.2	\$ 1,357.8	\$ (103.5)	\$ 3,162.9
Less: Provision for doubtful accounts	—	(33.9)	(13.3)	—	(47.2)
Net operating revenues less provision for doubtful accounts	19.4	1,855.3	1,344.5	(103.5)	3,115.7
Operating expenses:					
Salaries and benefits	49.4	874.0	764.5	(17.1)	1,670.8
Other operating expenses	31.3	269.2	172.9	(41.3)	432.1
Occupancy costs	4.0	66.9	28.1	(45.1)	53.9
Supplies	—	83.6	45.1	—	128.7
General and administrative expenses	128.3	—	5.0	—	133.3
Depreciation and amortization	9.9	83.6	46.2	—	139.7
Government, class action, and related settlements	7.5	—	—	—	7.5
Professional fees—accounting, tax, and legal	3.0	—	—	—	3.0
Total operating expenses	233.4	1,377.3	1,061.8	(103.5)	2,569.0
Loss on early extinguishment of debt	22.4	—	—	—	22.4
Interest expense and amortization of debt discounts and fees	130.0	11.2	13.1	(11.4)	142.9
Other income	(13.6)	(0.2)	(3.1)	11.4	(5.5)
Equity in net income of nonconsolidated affiliates	—	(8.5)	(0.2)	—	(8.7)
Equity in net income of consolidated affiliates	(321.5)	(37.5)	—	359.0	—
Management fees	(119.7)	89.7	30.0	—	—
Income from continuing operations before income tax (benefit) expense	88.4	423.3	242.9	(359.0)	395.6
Provision for income tax (benefit) expense	(95.8)	168.9	68.8	—	141.9
Income from continuing operations	184.2	254.4	174.1	(359.0)	253.7
(Loss) income from discontinued operations, net of tax	(1.1)	—	0.2	—	(0.9)
<b>Net income</b>	183.1	254.4	174.3	(359.0)	252.8
Less: Net income attributable to noncontrolling interests	—	—	(69.7)	—	(69.7)
<b>Net income attributable to HealthSouth</b>	\$ 183.1	\$ 254.4	\$ 104.6	\$ (359.0)	\$ 183.1
<b>Comprehensive income</b>	\$ 182.4	\$ 254.4	\$ 174.3	\$ (359.0)	\$ 252.1
<b>Comprehensive income attributable to HealthSouth</b>	\$ 182.4	\$ 254.4	\$ 104.6	\$ (359.0)	\$ 182.4



**HealthSouth Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Condensed Consolidating Statement of Operations**

For the Year Ended December 31, 2014

	HealthSouth Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	HealthSouth Consolidated
(In Millions)					
Net operating revenues	\$ 16.1	\$ 1,683.4	\$ 796.8	\$ (90.4)	\$ 2,405.9
Less: Provision for doubtful accounts	—	(21.8)	(9.8)	—	(31.6)
Net operating revenues less provision for doubtful accounts	16.1	1,661.6	787	(90.4)	2,374.3
Operating expenses:					
Salaries and benefits	22.3	776.6	377.9	(15.1)	1,161.7
Other operating expenses	21.6	240.7	126.1	(36.8)	351.6
Occupancy costs	4.2	55.7	20.2	(38.5)	41.6
Supplies	—	77.0	34.9	—	111.9
General and administrative expenses	124.8	—	—	—	124.8
Depreciation and amortization	9.7	71.0	27.0	—	107.7
Government, class action, and related settlements	(1.7)	—	—	—	(1.7)
Professional fees—accounting, tax, and legal	9.3	—	—	—	9.3
Total operating expenses	190.2	1,221.0	586.1	(90.4)	1,906.9
Loss on early extinguishment of debt	13.2	—	—	—	13.2
Interest expense and amortization of debt discounts and fees	99.8	7.8	2.8	(1.2)	109.2
Other income	(0.7)	(28.5)	(3.2)	1.2	(31.2)
Equity in net income of nonconsolidated affiliates	—	(10.7)	—	—	(10.7)
Equity in net income of consolidated affiliates	(313.2)	(32.5)	—	345.7	—
Management fees	(107.9)	80.3	27.6	—	—
Income from continuing operations before income tax (benefit) expense	134.7	424.2	173.7	(345.7)	386.9
Provision for income tax (benefit) expense	(81.6)	147.5	44.8	—	110.7
Income from continuing operations	216.3	276.7	128.9	(345.7)	276.2
Income (loss) from discontinued operations, net of tax	5.7	—	(0.2)	—	5.5
<b>Net income</b>	<b>222.0</b>	<b>276.7</b>	<b>128.7</b>	<b>(345.7)</b>	<b>281.7</b>
Less: Net income attributable to noncontrolling interests	—	—	(59.7)	—	(59.7)
<b>Net income attributable to HealthSouth</b>	<b>\$ 222.0</b>	<b>\$ 276.7</b>	<b>\$ 69.0</b>	<b>\$ (345.7)</b>	<b>\$ 222.0</b>
<b>Comprehensive income</b>	<b>\$ 221.6</b>	<b>\$ 276.7</b>	<b>\$ 128.7</b>	<b>\$ (345.7)</b>	<b>\$ 281.3</b>
<b>Comprehensive income attributable to HealthSouth</b>	<b>\$ 221.6</b>	<b>\$ 276.7</b>	<b>\$ 69.0</b>	<b>\$ (345.7)</b>	<b>\$ 221.6</b>

**HealthSouth Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Condensed Consolidating Balance Sheet**

As of December 31, 2016

	HealthSouth Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	HealthSouth Consolidated
(In Millions)					
<b>Assets</b>					
<b>Current assets:</b>					
Cash and cash equivalents	\$ 20.6	\$ 1.6	\$ 18.3	\$ —	\$ 40.5
Restricted cash	—	—	60.9	—	60.9
Accounts receivable, net	—	276.5	167.3	—	443.8
Prepaid expenses and other current assets	49.9	24.2	53.8	(18.6)	109.3
Total current assets	70.5	302.3	300.3	(18.6)	654.5
Property and equipment, net	41.6	987.3	362.9	—	1,391.8
Goodwill	—	860.6	1,066.6	—	1,927.2
Intangible assets, net	12.0	115.6	283.7	—	411.3
Deferred income tax assets	90.9	57.6	—	(72.7)	75.8
Other long-term assets	49.0	95.1	77.2	—	221.3
Intercompany notes receivable	528.8	—	—	(528.8)	—
Intercompany receivable and investments in consolidated affiliates	2,855.5	96.3	—	(2,951.8)	—
<b>Total assets</b>	<b>\$ 3,648.3</b>	<b>\$ 2,514.8</b>	<b>\$ 2,090.7</b>	<b>\$ (3,571.9)</b>	<b>\$ 4,681.9</b>
<b>Liabilities and Shareholders' Equity</b>					
<b>Current liabilities:</b>					
Current portion of long-term debt	\$ 40.0	\$ 6.4	\$ 8.2	\$ (17.5)	\$ 37.1
Accounts payable	7.0	37.4	23.9	—	68.3
Accrued payroll	31.6	57.9	57.8	—	147.3
Accrued interest payable	22.8	2.8	0.2	—	25.8
Other current liabilities	96.3	21.6	80.3	(1.1)	197.1
Total current liabilities	197.7	126.1	170.4	(18.6)	475.6
Long-term debt, net of current portion	2,679.2	248.9	51.2	—	2,979.3
Intercompany notes payable	—	—	528.8	(528.8)	—
Self-insured risks	14.1	—	96.3	—	110.4
Other long-term liabilities	21.4	15.2	85.3	(72.3)	49.6
Intercompany payable	—	—	168.2	(168.2)	—
	2,912.4	390.2	1,100.2	(787.9)	3,614.9
Commitments and contingencies					
Redeemable noncontrolling interests	—	—	138.3	—	138.3
<b>Shareholders' equity:</b>					
HealthSouth shareholders' equity	735.9	2,124.6	659.4	(2,784.0)	735.9
Noncontrolling interests	—	—	192.8	—	192.8
Total shareholders' equity	735.9	2,124.6	852.2	(2,784.0)	928.7
<b>Total liabilities and shareholders' equity</b>	<b>\$ 3,648.3</b>	<b>\$ 2,514.8</b>	<b>\$ 2,090.7</b>	<b>\$ (3,571.9)</b>	<b>\$ 4,681.9</b>

HealthSouth Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Condensed Consolidating Balance Sheet

As of December 31, 2015

	HealthSouth Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	HealthSouth Consolidated
	(In Millions)				
<b>Assets</b>					
<b>Current assets:</b>					
Cash and cash equivalents	\$ 41.2	\$ 1.2	\$ 19.2	\$ —	\$ 61.6
Restricted cash	—	—	45.9	—	45.9
Accounts receivable, net	—	261.5	149.0	—	410.5
Prepaid expenses and other current assets	29.3	22.2	48.0	(18.8)	80.7
Total current assets	70.5	284.9	262.1	(18.8)	598.7
Property and equipment, net	14.5	988.4	307.2	—	1,310.1
Goodwill	—	860.7	1,029.4	—	1,890.1
Intangible assets, net	8.8	122.4	288.2	—	419.4
Deferred income tax assets	176.2	64.1	—	(49.5)	190.8
Other long-term assets	48.6	75.3	73.1	—	197.0
Intercompany notes receivable	546.6	—	—	(546.6)	—
Intercompany receivable and investments in consolidated affiliates	2,779.7	—	—	(2,779.7)	—
<b>Total assets</b>	<b>\$ 3,644.9</b>	<b>\$ 2,395.8</b>	<b>\$ 1,960.0</b>	<b>\$ (3,394.6)</b>	<b>\$ 4,606.1</b>
<b>Liabilities and Shareholders' Equity</b>					
<b>Current liabilities:</b>					
Current portion of long-term debt	\$ 40.0	\$ 6.8	\$ 7.5	\$ (17.5)	\$ 36.8
Accounts payable	5.8	35.4	20.4	—	61.6
Accrued payroll	27.7	50.1	48.4	—	126.2
Accrued interest payable	26.5	2.9	0.3	—	29.7
Other current liabilities	68.0	18.8	86.6	(1.3)	172.1
Total current liabilities	168.0	114.0	163.2	(18.8)	426.4
Long-term debt, net of current portion	2,821.9	255.6	57.2	—	3,134.7
Intercompany notes payable	—	—	546.6	(546.6)	—
Self-insured risks	19.8	—	81.8	—	101.6
Other long-term liabilities	23.8	12.3	56.0	(49.1)	43.0
Intercompany payable	—	156.7	157.5	(314.2)	—
	3,033.5	538.6	1,062.3	(928.7)	3,705.7
Commitments and contingencies					
Redeemable noncontrolling interests	—	—	121.1	—	121.1
<b>Shareholders' equity:</b>					
HealthSouth shareholders' equity	611.4	1,857.2	608.7	(2,465.9)	611.4
Noncontrolling interests	—	—	167.9	—	167.9
Total shareholders' equity	611.4	1,857.2	776.6	(2,465.9)	779.3
<b>Total liabilities and shareholders' equity</b>	<b>\$ 3,644.9</b>	<b>\$ 2,395.8</b>	<b>\$ 1,960.0</b>	<b>\$ (3,394.6)</b>	<b>\$ 4,606.1</b>

HealthSouth Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Condensed Consolidating Statement of Cash Flows

	For the Year Ended December 31, 2016				
	HealthSouth Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	HealthSouth Consolidated
	(In Millions)				
<b>Net cash provided by operating activities</b>	\$ 35.8	\$ 331.8	\$ 237.9	\$ —	\$ 605.5
<b>Cash flows from investing activities:</b>					
Acquisition of businesses, net of cash acquired	—	—	(48.1)	—	(48.1)
Purchases of property and equipment	(21.8)	(77.8)	(78.1)	—	(177.7)
Capitalized software costs	(22.8)	(0.2)	(2.2)	—	(25.2)
Proceeds from disposal of assets	—	0.7	23.2	—	23.9
Purchases of restricted investments	—	—	(1.3)	—	(1.3)
Net change in restricted cash	—	—	(15.1)	—	(15.1)
Funding of intercompany note receivable	(22.5)	—	—	22.5	—
Proceeds from repayment of intercompany note receivable	52.0	—	—	(52.0)	—
Other	(3.7)	(0.2)	2.3	—	(1.6)
Net cash provided by investing activities of discontinued operations	0.1	—	—	—	0.1
<b>Net cash used in investing activities</b>	<b>(18.7)</b>	<b>(77.5)</b>	<b>(119.3)</b>	<b>(29.5)</b>	<b>(245.0)</b>
<b>Cash flows from financing activities:</b>					
Principal payments on debt, including pre-payments	(198.5)	(1.3)	(2.3)	—	(202.1)
Principal borrowings on intercompany note payable	—	—	22.5	(22.5)	—
Principal payments on intercompany note payable	—	—	(52.0)	52.0	—
Borrowings on revolving credit facility	335.0	—	—	—	335.0
Payments on revolving credit facility	(313.0)	—	—	—	(313.0)
Principal payments under capital lease obligations	(0.1)	(5.9)	(7.3)	—	(13.3)
Repurchases of common stock, including fees and expenses	(65.6)	—	—	—	(65.6)
Dividends paid on common stock	(83.8)	—	—	—	(83.8)
Distributions paid to noncontrolling interests of consolidated affiliates	—	—	(64.9)	—	(64.9)
Windfall tax benefit from share-based compensation	17.3	—	—	—	17.3
Other	6.9	—	1.9	—	8.8
Change in intercompany advances	264.1	(246.7)	(17.4)	—	—
<b>Net cash provided by (used in) financing activities</b>	<b>(37.7)</b>	<b>(253.9)</b>	<b>(119.5)</b>	<b>29.5</b>	<b>(381.6)</b>
<b>(Decrease) increase in cash and cash equivalents</b>	<b>(20.6)</b>	<b>0.4</b>	<b>(0.9)</b>	<b>—</b>	<b>(21.1)</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>41.2</b>	<b>1.2</b>	<b>19.2</b>	<b>—</b>	<b>61.6</b>
<b>Cash and cash equivalents at end of year</b>	<b>\$ 20.6</b>	<b>\$ 1.6</b>	<b>\$ 18.3</b>	<b>\$ —</b>	<b>\$ 40.5</b>
<b>Supplemental schedule of noncash investing activity:</b>					
Intercompany note activity	(11.7)	—	11.7	—	—

**HealthSouth Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Condensed Consolidating Statement of Cash Flows**

	For the Year Ended December 31, 2015				
	HealthSouth Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	HealthSouth Consolidated
	(In Millions)				
<b>Net cash provided by operating activities</b>	\$ 41.4	\$ 218.9	\$ 224.5	\$ —	\$ 484.8
<b>Cash flows from investing activities:</b>					
Acquisition of businesses, net of cash acquired	(954.6)	—	(30.5)	—	(985.1)
Purchases of property and equipment	(15.9)	(62.3)	(50.2)	—	(128.4)
Capitalized software costs	(24.5)	(0.4)	(3.2)	—	(28.1)
Proceeds from disposal of assets	—	3.5	0.5	—	4.0
Proceeds from sale of marketable securities	12.8	—	—	—	12.8
Purchases of restricted investments	—	—	(7.1)	—	(7.1)
Net change in restricted cash	—	—	2.7	—	2.7
Funding of intercompany note receivable	(2.0)	—	—	2.0	—
Proceeds from repayment of intercompany note receivable	24.0	—	—	(24.0)	—
Other	(0.5)	(1.9)	1.3	—	(1.1)
Net cash provided by investing activities of discontinued operations	0.5	—	—	—	0.5
<b>Net cash used in investing activities</b>	(960.2)	(61.1)	(86.5)	(22.0)	(1,129.8)
<b>Cash flows from financing activities:</b>					
Principal borrowings on term loan facilities	250.0	—	—	—	250.0
Proceeds from bond issuance	1,400.0	—	—	—	1,400.0
Principal payments on debt, including pre-payments	(595.0)	(1.6)	(0.8)	—	(597.4)
Principal borrowings on intercompany notes payable	—	—	2.0	(2.0)	—
Principal payments on intercompany notes payable	—	—	(24.0)	24.0	—
Borrowings on revolving credit facility	540.0	—	—	—	540.0
Payments on revolving credit facility	(735.0)	—	—	—	(735.0)
Debt amendment and issuance costs	(31.9)	—	—	—	(31.9)
Principal payments under capital lease obligations	(0.3)	(4.5)	(6.2)	—	(11.0)
Repurchases of common stock, including fees and expenses	(45.3)	—	—	—	(45.3)
Dividends paid on common stock	(77.2)	—	—	—	(77.2)
Dividends paid on convertible perpetual preferred stock	(3.1)	—	—	—	(3.1)
Distributions paid to noncontrolling interests of consolidated affiliates	—	—	(54.4)	—	(54.4)
Other	2.2	1.5	1.5	—	5.2
Change in intercompany advances	213.7	(153.4)	(60.3)	—	—
<b>Net cash provided by (used in) financing activities</b>	918.1	(158.0)	(142.2)	22.0	639.9
<b>Decrease in cash and cash equivalents</b>	(0.7)	(0.2)	(4.2)	—	(5.1)
<b>Cash and cash equivalents at beginning of year</b>	41.9	1.4	23.4	—	66.7
<b>Cash and cash equivalents at end of year</b>	\$ 41.2	\$ 1.2	\$ 19.2	\$ —	\$ 61.6
<b>Supplemental schedule of noncash financing activities:</b>					
Conversion of preferred stock to common stock	\$ 93.2	\$ —	\$ —	\$ —	\$ 93.2
Intercompany note activity	(183.5)	—	183.5	—	—

**HealthSouth Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Condensed Consolidating Statement of Cash Flows**

	For the Year Ended December 31, 2014				
	HealthSouth Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	HealthSouth Consolidated
	(In Millions)				
<b>Net cash provided by operating activities</b>	\$ 22.8	\$ 261.6	\$ 160.5	\$ —	\$ 444.9
<b>Cash flows from investing activities:</b>					
Acquisition of businesses, net of cash acquired	(674.6)	—	(20.2)	—	(694.8)
Purchases of property and equipment	(15.6)	(127.9)	(27.4)	—	(170.9)
Capitalized software costs	(8.6)	(1.4)	(7.0)	—	(17.0)
Proceeds from disposal of assets	—	0.1	0.1	—	0.2
Purchases of restricted investments	—	—	(3.5)	—	(3.5)
Net change in restricted cash	1.0	—	5.8	—	6.8
Other	—	(0.8)	3.1	—	2.3
<b>Net cash used in investing activities</b>	(697.8)	(130.0)	(49.1)	—	(876.9)
<b>Cash flows from financing activities:</b>					
Principal borrowings on term loan facilities	450.0	—	—	—	450.0
Proceeds from bond issuance	175.0	—	—	—	175.0
Principal payments on debt, including pre-payments	(298.0)	(1.5)	(3.1)	—	(302.6)
Borrowings on revolving credit facility	440.0	—	—	—	440.0
Payments on revolving credit facility	(160.0)	—	—	—	(160.0)
Principal payments under capital lease obligations	(0.3)	(2.5)	(3.3)	—	(6.1)
Debt amendment and issuance costs	(6.5)	—	—	—	(6.5)
Repurchases of common stock, including fees and expenses	(43.1)	—	—	—	(43.1)
Dividends paid on common stock	(65.8)	—	—	—	(65.8)
Dividends paid on convertible perpetual preferred stock	(6.3)	—	—	—	(6.3)
Distributions paid to noncontrolling interests of consolidated affiliates	—	—	(54.1)	—	(54.1)
Other	13.7	—	—	—	13.7
Change in intercompany advances	157.7	(128.4)	(29.3)	—	—
<b>Net cash provided by (used in) financing activities</b>	656.4	(132.4)	(89.8)	—	434.2
<b>(Decrease) increase in cash and cash equivalents</b>	(18.6)	(0.8)	21.6	—	2.2
<b>Cash and cash equivalents at beginning of year</b>	60.5	2.2	1.8	—	64.5
<b>Cash and cash equivalents at end of year</b>	\$ 41.9	\$ 1.4	\$ 23.4	\$ —	\$ 66.7
<b>Supplemental schedule of noncash financing activities:</b>					
Equity rollover from Encompass management	\$ —	\$ —	\$ 64.5	\$ —	\$ 64.5

# ENCOMPASS HEALTH CORP

## FORM 10-K (Annual Report)

Filed 02/28/18 for the Period Ending 12/31/17

Address	3660 GRANDVIEW PARKWAY SUITE 200 BIRMINGHAM, AL, 35243
Telephone	205-967-7116
CIK	0000785161
Symbol	EHC
SIC Code	8060 - Services-Hospitals
Industry	Healthcare Facilities & Services
Sector	Healthcare
Fiscal Year	12/31

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2017  
Commission File Number 001-10315

**Encompass Health Corporation**

(Exact Name of Registrant as Specified in its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)

63-0860407  
(I.R.S. Employer  
Identification No.)

3660 Grandview Parkway, Suite 200  
Birmingham, Alabama  
(Address of Principal Executive Offices)

35243  
(Zip Code)

(205) 967-7116  
(Registrant's telephone number)

HealthSouth Corporation  
(Former name or former address, if changed since last report)

**Securities Registered Pursuant to Section 12(b) of the Act:**

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>
Common Stock, \$0.01 par value	New York Stock Exchange

**Securities Registered Pursuant to Section 12(g) of the Act:**  
None

Indicate by check mark if the registrant is a well-known seasoned issuer as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Emerging growth company

Non-Accelerated filer  Smaller reporting company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes  No

The aggregate market value of common stock held by non-affiliates of the registrant as of the last business day of the registrant's most recently completed second fiscal quarter was approximately \$4.7 billion. For purposes of the foregoing calculation only, executive officers and directors of the registrant have been deemed to be affiliates. There were 98,139,126 shares of common stock of the registrant outstanding, net of treasury shares, as of February 20, 2018.

**DOCUMENTS INCORPORATED BY REFERENCE**

The definitive proxy statement relating to the registrant's 2018 annual meeting of stockholders is incorporated by reference in Part III to the extent described therein.



**PART IV**

**Item 15. Exhibits and Financial Statement Schedules**

**Financial Statements**

See the accompanying index on page F-1 for a list of financial statements filed as part of this report.

**Financial Statement Schedules**

None.

**Exhibits**

See Exhibit Index immediately following page F-79 of this report.

**Item 16. Form 10-K Summary**

Not applicable.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

**ENCOMPASS HEALTH CORPORATION**

By: \_\_\_\_\_  
                                /s/ MARK J. TARR  
                                Mark J. Tarr  
                                President and Chief Executive Officer

Date: February 27, 2018

[Signatures continue on the following page]

[Table of Contents](#)

## POWER OF ATTORNEY

Each person whose signature appears below hereby constitutes and appoints Patrick Darby his true and lawful attorney-in-fact and agent with full power of substitution and re-substitution, for him in his name, place and stead, in any and all capacities, to sign any and all amendments to this Report and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, and hereby grants to such attorney-in-fact and agent, full power and authority to do and perform each and every act and thing requisite and necessary to be done, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agent or his substitute or substitutes may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<b>Signature</b>	<b>Capacity</b>	<b>Date</b>
<hr/> <i>/s/ M ARK J. T ARR</i> <hr/> <b>Mark J. Tarr</b>	President and Chief Executive Officer and Director	February 27, 2018
<hr/> <i>/s/ D OUGLAS E. C OLTARP</i> <hr/> <b>Douglas E. Coltharp</b>	Executive Vice President and Chief Financial Officer	February 27, 2018
<hr/> <i>/s/ A NDREW L. P RICE</i> <hr/> <b>Andrew L. Price</b>	Chief Accounting Officer	February 27, 2018
<hr/> <i>/s/ L EO I. H IGDON, J R.</i> <hr/> <b>Leo I. Higdon, Jr.</b>	Chairman of the Board of Directors	February 27, 2018
<hr/> <i>/s/ J OHN W. C HIDSEY</i> <hr/> <b>John W. Chidsey</b>	Director	February 27, 2018
<hr/> <i>/s/ D ONALD L. C ORRELL</i> <hr/> <b>Donald L. Correll</b>	Director	February 27, 2018
<hr/> <i>/s/ Y VONNE M. C URL</i> <hr/> <b>Yvonne M. Curl</b>	Director	February 27, 2018
<hr/> <i>/s/ C HARLES M. E LSON</i> <hr/> <b>Charles M. Elson</b>	Director	February 27, 2018
<hr/> <i>/s/ J OAN E. H ERMAN</i> <hr/> <b>Joan E. Herman</b>	Director	February 27, 2018
<hr/> <i>/s/ L ESLYE G. K ATZ</i> <hr/> <b>Leslye G. Katz</b>	Director	February 27, 2018
<hr/> <i>/s/ J OHN E. M AUPIN, J R.</i> <hr/> <b>John E. Maupin, Jr.</b>	Director	February 27, 2018
<hr/> <i>/s/ Nancy M. Schlichting</i> <hr/> <b>Nancy M. Schlichting</b>	Director	February 27, 2018
<hr/> <i>/s/ L. E DWARD S HAW, J R.</i> <hr/> <b>L. Edward Shaw, Jr.</b>	Director	February 27, 2018

Table of Contents

**Item 15. Financial Statements**

<u>Report of Independent Registered Public Accounting Firm</u>	<u>F-2</u>
<u>Consolidated Statements of Operations for each of the years in the three-year period ended December 31, 2017</u>	<u>F-4</u>
<u>Consolidated Statements of Comprehensive Income for each of the years in the three-year period ended December 31, 2017</u>	<u>F-5</u>
<u>Consolidated Balance Sheets as of December 31, 2017 and 2016</u>	<u>F-6</u>
<u>Consolidated Statements of Shareholders' Equity for each of the years in the three-year period ended December 31, 2017</u>	<u>F-7</u>
<u>Consolidated Statements of Cash Flows for each of the years in the three-year period ended December 31, 2017</u>	<u>F-8</u>
<u>Notes to Consolidated Financial Statements</u>	<u>F-10</u>

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of Encompass Health Corporation:

### *Opinions on the Financial Statements and Internal Control over Financial Reporting*

We have audited the accompanying consolidated balance sheets of Encompass Health Corporation (formerly known as HealthSouth Corporation) and its subsidiaries as of December 31, 2017 and December 31, 2016, and the related consolidated statements of operations, comprehensive income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2017, including the related notes (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2017 and December 31, 2016, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2017 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the COSO.

### *Change in Accounting Principle*

As discussed in Note 1 to the consolidated financial statements, the Company changed the manner in which it accounts for share-based compensation in 2017.

### *Basis for Opinions*

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on the Company's consolidated financial statements and on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

### *Definition and Limitations of Internal Control over Financial Reporting*

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and

Table of Contents

expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP  
Birmingham, Alabama  
February 27, 2018

We have served as the Company's auditor since 2003.

**Encompass Health Corporation and Subsidiaries**
**Consolidated Statements of Operations**

	For the Year Ended December 31,		
	2017	2016	2015
	(In Millions, Except Per Share Data)		
Net operating revenues	\$ 3,971.4	\$ 3,707.2	\$ 3,162.9
Less: Provision for doubtful accounts	(52.4)	(61.2)	(47.2)
Net operating revenues less provision for doubtful accounts	<u>3,919.0</u>	<u>3,646.0</u>	<u>3,115.7</u>
Operating expenses:			
Salaries and benefits	2,154.6	1,985.9	1,670.8
Other operating expenses	536.7	492.1	432.1
Occupancy costs	73.5	71.3	53.9
Supplies	149.3	140.0	128.7
General and administrative expenses	171.7	133.4	133.3
Depreciation and amortization	183.8	172.6	139.7
Government, class action, and related settlements	—	—	7.5
Professional fees—accounting, tax, and legal	—	1.9	3.0
Total operating expenses	<u>3,269.6</u>	<u>2,997.2</u>	<u>2,569.0</u>
Loss on early extinguishment of debt	10.7	7.4	22.4
Interest expense and amortization of debt discounts and fees	154.4	172.1	142.9
Other income	(4.1)	(2.9)	(5.5)
Equity in net income of nonconsolidated affiliates	(8.0)	(9.8)	(8.7)
Income from continuing operations before income tax expense	<u>496.4</u>	<u>482.0</u>	<u>395.6</u>
Provision for income tax expense	160.6	163.9	141.9
Income from continuing operations	<u>335.8</u>	<u>318.1</u>	<u>253.7</u>
Loss from discontinued operations, net of tax	(0.4)	—	(0.9)
<b>Net income</b>	<u>335.4</u>	<u>318.1</u>	<u>252.8</u>
Less: Net income attributable to noncontrolling interests	(79.1)	(70.5)	(69.7)
<b>Net income attributable to Encompass Health</b>	<u>256.3</u>	<u>247.6</u>	<u>183.1</u>
Less: Convertible perpetual preferred stock dividends	—	—	(1.6)
<b>Net income attributable to Encompass Health common shareholders</b>	<u>\$ 256.3</u>	<u>\$ 247.6</u>	<u>\$ 181.5</u>
<b>Weighted average common shares outstanding:</b>			
Basic	<u>93.7</u>	<u>89.1</u>	<u>89.4</u>
Diluted	<u>99.3</u>	<u>99.5</u>	<u>101.0</u>
<b>Earnings per common share:</b>			
<b>Basic earnings per share attributable to Encompass Health common shareholders:</b>			
Continuing operations	\$ 2.73	\$ 2.77	\$ 2.03
Discontinued operations	—	—	(0.01)
Net income	<u>\$ 2.73</u>	<u>\$ 2.77</u>	<u>\$ 2.02</u>
<b>Diluted earnings per share attributable to Encompass Health common shareholders:</b>			
Continuing operations	\$ 2.69	\$ 2.59	\$ 1.92
Discontinued operations	—	—	(0.01)
Net income	<u>\$ 2.69</u>	<u>\$ 2.59</u>	<u>\$ 1.91</u>
<b>Cash dividends per common share</b>	<u>\$ 0.98</u>	<u>\$ 0.94</u>	<u>\$ 0.88</u>
<b>Amounts attributable to Encompass Health common shareholders:</b>			
Income from continuing operations	\$ 256.7	\$ 247.6	\$ 184.0
Loss from discontinued operations, net of tax	(0.4)	—	(0.9)
Net income attributable to Encompass Health	<u>\$ 256.3</u>	<u>\$ 247.6</u>	<u>\$ 183.1</u>

The accompanying notes to consolidated financial statements are an integral part of these statements.





**Encompass Health Corporation and Subsidiaries**  
**Consolidated Statements of Comprehensive Income**

	<b>For the Year Ended December 31,</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
	<b>(In Millions)</b>		
<b>COMPREHENSIVE INCOME</b>			
Net income	\$ 335.4	\$ 318.1	\$ 252.8
Other comprehensive loss, net of tax:			
Net change in unrealized (loss) gain on available-for-sale securities:			
Unrealized net holding (loss) gain arising during the period	(0.1)	0.1	(0.1)
Reclassifications to net income	—	—	(1.2)
Other comprehensive (loss) income before income taxes	(0.1)	0.1	(1.3)
Provision for income tax (expense) benefit related to other comprehensive loss items	—	(0.1)	0.6
Other comprehensive loss, net of tax:	(0.1)	—	(0.7)
<b>Comprehensive income</b>	<b>335.3</b>	<b>318.1</b>	<b>252.1</b>
Comprehensive income attributable to noncontrolling interests	(79.1)	(70.5)	(69.7)
<b>Comprehensive income attributable to Encompass Health</b>	<b>\$ 256.2</b>	<b>\$ 247.6</b>	<b>\$ 182.4</b>

The accompanying notes to consolidated financial statements are an integral part of these statements.

Consolidated Balance Sheets

	As of December 31,	
	2017	2016
	(In Millions, Except Share Data)	
<b>Assets</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 54.4	\$ 40.5
Restricted cash	62.4	60.9
Accounts receivable, net of allowance for doubtful accounts of \$60.9 in 2017; \$53.9 in 2016	472.1	443.8
Prepaid expenses and other current assets	113.3	109.3
Total current assets	702.2	654.5
Property and equipment, net	1,517.1	1,391.8
Goodwill	1,972.6	1,927.2
Intangible assets, net	403.1	411.3
Deferred income tax assets	63.6	75.8
Other long-term assets	235.1	221.3
<b>Total assets <sup>(1)</sup></b>	<b>\$ 4,893.7</b>	<b>\$ 4,681.9</b>
<b>Liabilities and Shareholders' Equity</b>		
<b>Current liabilities:</b>		
Current portion of long-term debt	\$ 32.3	\$ 37.1
Accounts payable	78.4	68.3
Accrued payroll	172.1	147.3
Accrued interest payable	24.7	25.8
Other current liabilities	210.0	197.1
Total current liabilities	517.5	475.6
Long-term debt, net of current portion	2,545.4	2,979.3
Self-insured risks	110.1	110.4
Other long-term liabilities	75.2	49.6
	3,248.2	3,614.9
Commitments and contingencies		
Redeemable noncontrolling interests	220.9	138.3
<b>Shareholders' equity:</b>		
Encompass Health shareholders' equity:		
Common stock, \$.01 par value; 200,000,000 shares authorized; issued: 111,690,547 in 2017; 109,381,283 in 2016	1.1	1.1
Capital in excess of par value	2,791.4	2,799.1
Accumulated deficit	(1,191.0)	(1,448.4)
Accumulated other comprehensive loss	(1.3)	(1.2)
Treasury stock, at cost (13,385,019 shares in 2017 and 20,451,458 shares in 2016)	(418.5)	(614.7)
Total Encompass Health shareholders' equity	1,181.7	735.9
Noncontrolling interests	242.9	192.8
Total shareholders' equity	1,424.6	928.7
<b>Total liabilities <sup>(1)</sup> and shareholders' equity</b>	<b>\$ 4,893.7</b>	<b>\$ 4,681.9</b>

<sup>(1)</sup> Our consolidated assets as of December 31, 2017 and December 31, 2016 include total assets of variable interest entities of \$264.1 million and \$262.3 million, respectively, which cannot be used by us to settle the obligations of other entities. Our consolidated liabilities as of December 31, 2017 and December 31, 2016 include total liabilities of the variable interest entities of \$52.5 million and \$50.3 million, respectively. See Note 3, *Variable Interest Entities*.

The accompanying notes to consolidated financial statements are an integral part of these statements.

**Encompass Health Corporation and Subsidiaries**
**Consolidated Statements of Shareholders' Equity**
**Encompass Health Common Shareholders**

	Number of Common Shares Outstanding	Common Stock	Capital in Excess of Par Value	Accumulated Deficit	Accumulated Other Comprehensive Loss	Treasury Stock	Noncontrolling Interests	Total
(In Millions)								
<b>December 31, 2014</b>	87.8	\$ 1.0	\$ 2,810.5	\$ (1,879.1)	\$ (0.5)	\$ (458.7)	\$ 146.3	\$ 619.5
Net income	—	—	—	183.1	—	—	55.9	239.0
Conversion of preferred stock	3.3	—	93.2	—	—	—	—	93.2
Receipt of treasury stock	(0.5)	—	—	—	—	(17.2)	—	(17.2)
Dividends declared on common stock	—	—	(79.9)	—	—	—	—	(79.9)
Dividends declared on convertible perpetual preferred stock	—	—	(1.6)	—	—	—	—	(1.6)
Stock-based compensation	—	—	22.4	—	—	—	—	22.4
Stock options exercised	0.2	—	6.7	—	—	(4.4)	—	2.3
Distributions declared	—	—	—	—	—	—	(49.0)	(49.0)
Repurchases of common stock in open market	(1.3)	—	—	—	—	(45.3)	—	(45.3)
Capital contributions from consolidated affiliates	—	—	—	—	—	—	14.8	14.8
Fair value adjustments to redeemable noncontrolling interests, net of tax	—	—	(18.2)	—	—	—	—	(18.2)
Other	0.6	0.1	1.8	—	(0.7)	(1.8)	(0.1)	(0.7)
<b>December 31, 2015</b>	90.1	1.1	2,834.9	(1,696.0)	(1.2)	(527.4)	167.9	779.3
Net income	—	—	—	247.6	—	—	56.4	304.0
Receipt of treasury stock	(0.5)	—	—	—	—	(11.6)	—	(11.6)
Dividends declared on common stock	—	—	(84.9)	—	—	—	—	(84.9)
Stock-based compensation	—	—	21.4	—	—	—	—	21.4
Stock options exercised	0.6	—	13.1	—	—	(7.8)	—	5.3
Distributions declared	—	—	—	—	—	—	(54.2)	(54.2)
Repurchases of common stock in open market	(1.7)	—	—	—	—	(65.6)	—	(65.6)
Capital contributions from consolidated affiliates	—	—	—	—	—	—	19.6	19.6
Fair value adjustments to redeemable noncontrolling interests, net of tax	—	—	(6.7)	—	—	—	—	(6.7)
Windfall tax benefits from share-based compensation	—	—	17.3	—	—	—	—	17.3
Other	0.4	—	4.0	—	—	(2.3)	3.1	4.8
<b>December 31, 2016</b>	88.9	1.1	2,799.1	(1,448.4)	(1.2)	(614.7)	192.8	928.7
Net income	—	—	—	256.3	—	—	61.2	317.5
Receipt of treasury stock	(0.9)	—	—	—	—	(19.8)	—	(19.8)
Dividends declared on common stock	—	—	(95.2)	—	—	—	—	(95.2)
Stock-based compensation	—	—	21.3	—	—	—	—	21.3
Stock options exercised	1.1	—	20.4	—	—	(19.3)	—	1.1
Stock warrants exercised	0.7	—	26.6	—	—	—	—	26.6
Distributions declared	—	—	—	—	—	—	(50.5)	(50.5)
Repurchases of common stock in open market	(0.9)	—	—	—	—	(38.1)	—	(38.1)
Capital contributions from consolidated affiliates	—	—	—	—	—	—	46.2	46.2
Fair value adjustments to redeemable noncontrolling interests, net of tax	—	—	(41.0)	—	—	—	—	(41.0)
Conversion of convertible debt, net of tax	8.9	—	53.7	—	—	274.5	—	328.2
Other	0.5	—	6.5	1.1	(0.1)	(1.1)	(6.8)	(0.4)
<b>December 31, 2017</b>	<b>98.3</b>	<b>\$ 1.1</b>	<b>\$ 2,791.4</b>	<b>\$ (1,191.0)</b>	<b>\$ (1.3)</b>	<b>\$ (418.5)</b>	<b>\$ 242.9</b>	<b>\$ 1,424.6</b>

The accompanying notes to consolidated financial statements are an integral part of these statements.



**Consolidated Statements of Cash Flows**

	<b>For the Year Ended December 31,</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
	<b>(In Millions)</b>		
<b>Cash flows from operating activities:</b>			
Net income	\$ 335.4	\$ 318.1	\$ 252.8
Loss from discontinued operations, net of tax	0.4	—	0.9
Adjustments to reconcile net income to net cash provided by operating activities—			
Provision for doubtful accounts	52.4	61.2	47.2
Provision for government, class action, and related settlements	—	—	7.5
Depreciation and amortization	183.8	172.6	139.7
Amortization of debt-related items	8.7	13.8	14.3
Loss on early extinguishment of debt	10.7	7.4	22.4
Equity in net income of nonconsolidated affiliates	(8.0)	(9.8)	(8.7)
Distributions from nonconsolidated affiliates	8.6	8.5	7.7
Stock-based compensation	47.7	27.4	26.2
Deferred tax expense	75.6	132.9	127.1
Other, net	3.4	0.1	(0.6)
Changes in assets and liabilities, net of acquisitions—			
Accounts receivable	(83.9)	(127.5)	(134.1)
Prepaid expenses and other assets	(12.6)	(3.3)	(9.6)
Accounts payable	7.5	6.3	0.9
Accrued payroll	24.4	21.4	(0.9)
Other liabilities	3.7	11.8	13.8
Premium received on bond issuance	—	—	9.8
Premium paid on redemption of bonds	—	(5.8)	(13.7)
Net cash used in operating activities of discontinued operations	(0.6)	(0.7)	(0.7)
Total adjustments	321.4	316.3	248.3
<b>Net cash provided by operating activities</b>	<b>657.2</b>	<b>634.4</b>	<b>502.0</b>
<b>Cash flows from investing activities:</b>			
Acquisition of businesses, net of cash acquired	(38.8)	(48.1)	(985.1)
Purchases of property and equipment	(225.8)	(177.7)	(128.4)
Additions to capitalized software costs	(19.2)	(25.2)	(28.1)
Proceeds from disposal of assets	12.3	23.9	4.0
Proceeds from sale of nonrestricted marketable securities	—	—	12.8
Purchases of restricted investments	(8.5)	(1.3)	(7.1)
Net change in restricted cash	(1.5)	(15.1)	2.7
Other, net	(3.0)	(1.6)	(1.1)
Net cash provided by investing activities of discontinued operations	—	0.1	0.5
<b>Net cash used in investing activities</b>	<b>(284.5)</b>	<b>(245.0)</b>	<b>(1,129.8)</b>

(Continued)

**Encompass Health Corporation and Subsidiaries**  
**Consolidated Statements of Cash Flows (Continued)**

	<b>For the Year Ended December 31,</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
	<b>(In Millions)</b>		
<b>Cash flows from financing activities:</b>			
Principal borrowings on term loan facilities	—	—	250.0
Proceeds from bond issuance	—	—	1,400.0
Principal payments on debt, including pre-payments	<b>(129.9)</b>	(202.1)	(597.4)
Borrowings on revolving credit facility	<b>273.3</b>	335.0	540.0
Payments on revolving credit facility	<b>(330.3)</b>	(313.0)	(735.0)
Principal payments under capital lease obligations	<b>(15.3)</b>	(13.3)	(11.0)
Debt amendment and issuance costs	<b>(3.1)</b>	—	(31.9)
Repurchases of common stock, including fees and expenses	<b>(38.1)</b>	(65.6)	(45.3)
Dividends paid on common stock	<b>(91.5)</b>	(83.8)	(77.2)
Proceeds from exercising stock warrants	<b>26.6</b>	—	—
Distributions paid to noncontrolling interests of consolidated affiliates	<b>(51.9)</b>	(64.9)	(54.4)
Taxes paid on behalf of employees for shares withheld	<b>(19.8)</b>	(11.6)	(17.2)
Contributions from consolidated affiliates	<b>20.8</b>	3.5	3.0
Other, net	<b>0.4</b>	5.3	(0.9)
<b>Net cash (used in) provided by financing activities</b>	<b>(358.8)</b>	(410.5)	622.7
<b>Increase (decrease) in cash and cash equivalents</b>	<b>13.9</b>	(21.1)	(5.1)
<b>Cash and cash equivalents at beginning of year</b>	<b>40.5</b>	61.6	66.7
<b>Cash and cash equivalents at end of year</b>	<b>\$ 54.4</b>	\$ 40.5	\$ 61.6
<b>Supplemental cash flow information:</b>			
Cash (paid) received during the year for —			
Interest	\$ (150.5)	\$ (164.3)	\$ (121.4)
Income tax refunds	1.9	1.4	7.4
Income tax payments	(96.4)	(33.3)	(16.8)
<b>Supplemental schedule of noncash financing activities:</b>			
Conversion of convertible debt	\$ 319.4	\$ —	\$ —
Preferred stock conversion	—	—	93.2

The accompanying notes to consolidated financial statements are an integral part of these statements.

## Notes to Consolidated Financial Statements

**1. Summary of Significant Accounting Policies :***Organization and Description of Business—*

Encompass Health Corporation, incorporated in Delaware in 1984, including its subsidiaries, is one of the nation's largest providers of post-acute healthcare services, offering both facility-based and home-based post-acute services in 36 states and Puerto Rico through our network of inpatient rehabilitation hospitals, home health agencies, and hospice agencies. We manage our operations and disclose financial information using two reportable segments: (1) inpatient rehabilitation and (2) home health and hospice. See Note 18, *Segment Reporting*.

On July 10, 2017, we announced the plan to rebrand and change our name from HealthSouth Corporation to Encompass Health Corporation. On October 20, 2017, our board of directors approved an amended and restated certificate of incorporation in order to change the name effective as of January 1, 2018. Along with the corporate name change, the NYSE ticker symbol for our common stock changed from "HLS" to "EHC." Our operations in both business segments will transition to the Encompass Health branding on a rolling basis.

*Basis of Presentation and Consolidation—*

The accompanying consolidated financial statements of Encompass Health and its subsidiaries were prepared in accordance with generally accepted accounting principles in the United States of America and include the assets, liabilities, revenues, and expenses of all wholly-owned subsidiaries, majority-owned subsidiaries over which we exercise control, and, when applicable, entities in which we have a controlling financial interest.

We use the equity method to account for our investments in entities we do not control, but where we have the ability to exercise significant influence over operating and financial policies. Consolidated *Net income attributable to Encompass Health* includes our share of the net earnings of these entities. The difference between consolidation and the equity method impacts certain of our financial ratios because of the presentation of the detailed line items reported in the consolidated financial statements for consolidated entities compared to a one line presentation of equity method investments.

We use the cost method to account for our investments in entities we do not control and for which we do not have the ability to exercise significant influence over operating and financial policies. In accordance with the cost method, these investments are recorded at the lower of cost or fair value, as appropriate.

We eliminate all significant intercompany accounts and transactions from our financial results.

*Variable Interest Entities —*

Any entity considered a variable interest entity ("VIE") is evaluated to determine which party is the primary beneficiary and thus should consolidate the VIE. This analysis is complex, involves uncertainties, and requires significant judgment on various matters. In order to determine if we are the primary beneficiary of a VIE, we must determine what activities most significantly impact the economic performance of the entity, whether we have the power to direct those activities, and if our obligation to absorb losses or receive benefits from the VIE could potentially be significant to the VIE.

*Use of Estimates and Assumptions—*

The preparation of our consolidated financial statements in conformity with GAAP requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting periods. Significant estimates and assumptions are used for, but not limited to: (1) allowance for contractual revenue adjustments; (2) allowance for doubtful accounts; (3) fair value of acquired assets and assumed liabilities in business combinations; (4) asset impairments, including goodwill; (5) depreciable lives of assets; (6) useful lives of intangible assets; (7) economic lives and fair value of leased assets; (8) income tax valuation allowances; (9) uncertain tax positions; (10) fair value of stock options and restricted stock containing a market condition; (11) fair value of redeemable noncontrolling interests; (12) reserves for self-insured healthcare plans; (13) reserves for professional, workers' compensation, and comprehensive general insurance liability risks; and (14) contingency and litigation reserves. Future events and their effects cannot be predicted with certainty;

## Notes to Consolidated Financial Statements

accordingly, our accounting estimates require the exercise of judgment. The accounting estimates used in the preparation of our consolidated financial statements will change as new events occur, as more experience is acquired, as additional information is obtained, and as our operating environment changes. We evaluate and update our assumptions and estimates on an ongoing basis and may employ outside experts to assist in our evaluation, as considered necessary. Actual results could differ from those estimates.

*Risks and Uncertainties—*

As a healthcare provider, we are required to comply with extensive and complex laws and regulations at the federal, state, and local government levels. These laws and regulations relate to, among other things:

- licensure, certification, and accreditation;
- policies, either at the national or local level, delineating what conditions must be met to qualify for reimbursement under Medicare (also referred to as coverage requirements);
- coding and billing for services;
- requirements of the 60% compliance threshold under The Medicare, Medicaid and State Children's Health Insurance Program (SCHIP) Extension Act of 2007;
- relationships with physicians and other referral sources, including physician self-referral and anti-kickback laws;
- quality of medical care;
- use and maintenance of medical supplies and equipment;
- maintenance and security of patient information and medical records;
- acquisition and dispensing of pharmaceuticals and controlled substances; and
- disposal of medical and hazardous waste.

In the future, changes in these laws or regulations or the manner in which they are enforced could subject our current or past practices to allegations of impropriety or illegality or could require us to make changes in our hospitals, equipment, personnel, services, capital expenditure programs, operating procedures, contractual arrangements, and patient admittance practices, as well as the way in which we deliver home health and hospice services.

If we fail to comply with applicable laws and regulations, we could be required to return portions of reimbursements deemed after the fact to have not been appropriate. We could also be subjected to liabilities, including (1) criminal penalties, (2) civil penalties, including monetary penalties and the loss of our licenses to operate one or more of our hospitals or agencies, and (3) exclusion or suspension of one or more of our hospitals from participation in the Medicare, Medicaid, and other federal and state healthcare programs which, if lengthy in duration and material to us, could potentially trigger a default under our credit agreement. Because Medicare comprises a significant portion of our *Net operating revenues*, it is important for us to remain compliant with the laws and regulations governing the Medicare program and related matters including anti-kickback and anti-fraud requirements. Reductions in reimbursements, substantial damages, and other remedies assessed against us could have a material adverse effect on our business, financial position, results of operation, and cash flows. Even the assertion of a violation, depending on its nature, could have a material adverse effect upon our stock price or reputation.

Historically, the United States Congress and some state legislatures have periodically proposed significant changes in regulations governing the healthcare system. Many of these changes have resulted in limitations on the increases in and, in some cases, significant roll-backs or reductions in the levels of payments to healthcare providers for services under many government reimbursement programs. There can be no assurance that future governmental initiatives will not result in pricing roll-backs or freezes or reimbursement reductions. Because we receive a significant percentage of our revenues from Medicare, such changes in legislation might have a material adverse effect on our financial position, results of operations, and cash flows.



## Notes to Consolidated Financial Statements

In addition, there are increasing pressures from many third-party payors to control healthcare costs and to reduce or limit increases in reimbursement rates for medical services. Our relationships with managed care and nongovernmental third-party payors are generally governed by negotiated agreements. These agreements set forth the amounts we are entitled to receive for our services. We could be adversely affected in some of the markets where we operate if we are unable to negotiate and maintain favorable agreements with third-party payors.

Our third-party payors may also, from time to time, request audits of the amounts paid, or to be paid, to us. We could be adversely affected in some of the markets where we operate if the auditing payor alleges substantial overpayments were made to us due to coding errors or lack of documentation to support medical necessity determinations.

As discussed in Note 17, *Contingencies and Other Commitments*, we are a party to a number of lawsuits. We cannot predict the outcome of litigation filed against us. Substantial damages or other monetary remedies assessed against us could have a material adverse effect on our business, financial position, results of operations, and cash flows.

*Net Operating Revenues—*

We derived consolidated *Net operating revenues* from the following payor sources:

	For the Year Ended December 31,		
	2017	2016	2015
Medicare	75.5%	75.2%	74.9%
Medicare Advantage	8.7%	7.9%	7.9%
Managed care	9.5%	9.8%	9.8%
Medicaid	2.7%	3.2%	3.0%
Other third-party payors	1.3%	1.4%	1.7%
Workers' compensation	0.7%	0.8%	0.9%
Patients	0.5%	0.5%	0.6%
Other income	1.1%	1.2%	1.2%
Total	100.0%	100.0%	100.0%

We record gross service charges in our accounting records on an accrual basis using our established rates for the type of service provided to the patient. We recognize an estimated contractual allowance and an estimate of potential subsequent adjustments that may arise from post-payment and other reviews to reduce gross patient charges to the amount we estimate we will actually realize for the service rendered based upon previously agreed to rates with a payor. Our accounting systems calculate contractual allowances on a patient-by-patient basis based on the rates in effect for each primary third-party payor.

Management continually reviews the contractual estimation process to consider and incorporate updates to laws and regulations and the frequent changes in managed care contractual terms that result from contract renegotiations and renewals. Due to complexities involved in determining amounts ultimately due under reimbursement arrangements with third-party payors, which are often subject to interpretation, we may receive reimbursement for healthcare services authorized and provided that is different from our estimates, and such differences could be material. In addition, laws and regulations governing the Medicare and Medicaid programs are complex, subject to interpretation, and are routinely modified for provider reimbursement. All healthcare providers participating in the Medicare and Medicaid programs are required to meet certain financial reporting requirements. Federal regulations require submission of annual cost reports covering medical costs and expenses associated with the services provided under each hospital, home health, and hospice provider number to program beneficiaries. Annual cost reports required under the Medicare and Medicaid programs are subject to routine audits, which may result in adjustments to the amounts ultimately determined to be due to Encompass Health under these reimbursement programs. These audits often require several years to reach the final determination of amounts earned under the programs. If actual results are not consistent with our assumptions and judgments, we may be exposed to gains or losses that could be material.

Notes to Consolidated Financial Statements

CMS has been granted authority to suspend payments, in whole or in part, to Medicare providers if CMS possesses reliable information an overpayment, fraud, or willful misrepresentation exists. If CMS suspects payments are being made as the result of fraud or misrepresentation, CMS may suspend payment at any time without providing prior notice to us. The initial suspension period is limited to 180 days. However, the payment suspension period can be extended almost indefinitely if the matter is under investigation by the United States Department of Health and Human Services Office of Inspector General (the “HHS-OIG”) or the United States Department of Justice. Therefore, we are unable to predict if or when we may be subject to a suspension of payments by the Medicare and/or Medicaid programs, the possible length of the suspension period, or the potential cash flow impact of a payment suspension. Any such suspension would adversely impact our financial position, results of operations, and cash flows.

Pursuant to legislative directives and authorizations from Congress, CMS has developed and instituted various Medicare audit programs under which CMS contracts with private companies to conduct claims and medical record audits. As a matter of course, we undertake significant efforts through training and education to ensure compliance with Medicare requirements. However, audits may lead to assertions we have been underpaid or overpaid by Medicare or submitted improper claims in some instances, require us to incur additional costs to respond to requests for records and defend the validity of payments and claims, and ultimately require us to refund any amounts determined to have been overpaid. We cannot predict when or how these audit programs will affect us.

Inpatient Rehabilitation Revenues

Our inpatient rehabilitation segment derived its *Net operating revenues* from the following payor sources:

	For the Year Ended December 31,		
	2017	2016	2015
Medicare	73.2%	73.3%	73.2%
Medicare Advantage	8.4%	7.7%	7.9%
Managed care	10.9%	11.2%	11.1%
Medicaid	3.1%	3.0%	2.5%
Other third-party payors	1.6%	1.8%	2.0%
Workers’ compensation	0.9%	1.0%	1.1%
Patients	0.6%	0.6%	0.7%
Other income	1.3%	1.4%	1.5%
Total	100.0%	100.0%	100.0%

Revenues recognized by our inpatient rehabilitation segment are subject to a number of elements which impact both the overall amount of revenue realized as well as the timing of the collection of the related accounts receivable. Factors that are considered and could influence the level of our reserves include the patient’s total length of stay for in-house patients, each patient’s discharge destination, the proportion of patients with secondary insurance coverage and the level of reimbursement under that secondary coverage, and the amount of charges that will be disallowed by payors. Such additional factors are assumed to remain consistent with the experience for patients discharged in similar time periods for the same payor classes, and additional reserves are provided to account for these factors.

In connection with CMS approved and announced Recovery Audit Contractors (“RACs”) audits related to inpatient rehabilitation facilities (“IRFs”), we received requests from 2013 to 2017 to review certain patient files for discharges occurring from 2010 to 2017. These RAC audits are focused on identifying Medicare claims that may contain improper payments. RAC contractors must have CMS approval before conducting these focused reviews ranging from billing documentation to medical necessity. Medical necessity is an assessment by an independent physician of a patient’s ability to tolerate and benefit from intensive multi-disciplinary therapy provided in an IRF setting.

To date, the Medicare payments that are subject to these audit requests represent less than 1% of our Medicare patient discharges from 2010 to 2017, and not all of these patient file requests have resulted in payment denial determinations by the

## Notes to Consolidated Financial Statements

RACs. Because we have confidence in the medical judgment of both the referring and the admitting physicians who assess the treatment needs of their patients, we have appealed substantially all RAC denials arising from these audits using the same process we follow for appealing denials of certain diagnosis codes by Medicare Administrative Contractors (“MACs”) (see “Accounts Receivable and Allowance for Doubtful Accounts” below). Due to the delays announced by CMS in the related adjudication process, we believe the resolution of any claims that are subsequently denied as a result of these RAC audits could take in excess of three years. In addition, because we have limited experience with RACs in the context of claims reviews of this nature, we cannot provide assurance as to the future success of these disputes. As such, we make provisions for these claims based on our historical experience and success rates in the claims adjudication process, which is the same process we follow for appealing denials of certain diagnosis codes by MACs. As the ultimate results of these audits impact our estimates of amounts determined to be due to Encompass Health under these reimbursement programs, our provision for claims that are part of this claims review process are recorded to *Net operating revenues*. During 2017, 2016, and 2015, our adjustment to *Net operating revenues* for claims that are part of this review process was not material.

Home Health and Hospice Revenues

Our home health and hospice segment derived its *Net operating revenues* from the following payor sources:

	For the Year Ended December 31,		
	2017	2016	2015
Medicare	85.1%	82.9%	83.7%
Medicare Advantage	9.7%	8.7%	7.7%
Managed care	3.8%	3.9%	3.0%
Medicaid	1.2%	4.3%	5.5%
Other third-party payors	—%	—%	—%
Workers’ compensation	—%	—%	—%
Patients	0.1%	0.1%	0.1%
Other income	0.1%	0.1%	—%
Total	100.0%	100.0%	100.0%

Home health and hospice revenues are earned as services are performed either on an episode of care basis, on a per visit basis, or on a daily basis, depending upon the payment terms and conditions established with each payor for services provided.

*Home Health*

Under the Medicare home health prospective payment system, we are paid by Medicare based on episodes of care. An episode of care is defined as a length of stay up to 60 days, with multiple continuous episodes allowed. A base episode payment is established by the Medicare program through federal legislation. The base episode payment can be adjusted based on each patient’s health including clinical condition, functional abilities, and service needs, as well as for the applicable geographic wage index, low utilization, patient transfers, and other factors. The services covered by the episode payment include all disciplines of care in addition to medical supplies.

A portion of reimbursement from each Medicare episode is billed near the start of each episode, and cash is typically received before all services are rendered. Revenue for the episode of care is recorded over an average length of treatment period using a calendar day prorating method. The amount of revenue recognized for episodes of care which are incomplete at period end is based on the pro rata number of days in the episode which have been completed as of the period end date. As of December 31, 2017, the difference between the cash received from Medicare for a request for anticipated payment on episodes in progress and the associated estimated revenue was not material and was recorded in *Other current liabilities* in our condensed consolidated balance sheets.

We are subject to certain Medicare regulations affecting outlier revenue if our patient’s care was unusually costly. Regulations require a cap on all outlier revenue at 10% of total Medicare revenue received by each provider during a cost

Notes to Consolidated Financial Statements

reporting year. Management has reviewed the potential cap. Reserves recorded for the outlier cap were not material as of December 31, 2017 .

For episodic-based rates that are paid by other insurance carriers, including Medicare Advantage, we recognize revenue in a similar manner as discussed above for Medicare revenues. However, these rates can vary based upon the negotiated terms. For non-episodic-based revenue, gross revenue is recorded on an accrual basis based upon the date of service at amounts equal to our established or estimated per-visit rates. Contractual allowances are recorded for the differences between our standard rates and the applicable contracted rates.

*Hospice*

Medicare revenues for hospice are recorded on an accrual basis based on the number of days a patient has been on service at amounts equal to an estimated daily or hourly payment rate. The payment rate is dependent on whether a patient is receiving routine home care, general inpatient care, continuous home care or respite care. Adjustments to Medicare revenues are recorded based on an inability to obtain appropriate billing documentation or authorizations acceptable to the payor or other reasons unrelated to credit risk. Hospice companies are subject to two specific payment limit caps under the Medicare program. One limit relates to inpatient care days that exceed 20% of the total days of hospice care provided for the year. The second limit relates to an aggregate Medicare reimbursement cap calculated by the Medicare fiscal intermediary. Reserves recorded for these caps were not material as of December 31, 2017 .

For non-Medicare hospice revenues, we record gross revenue on an accrual basis based upon the date of service at amounts equal to our established rates or estimated per day rates, as applicable. Contractual adjustments are recorded for the difference between our established rates and the amounts estimated to be realizable from patients and third parties for services provided and are deducted from gross revenue to determine our net service revenue.

We are subject to changes in government legislation that could impact Medicare payment levels and changes in payor patterns that may impact the level and timing of payments for services rendered.

*Cash and Cash Equivalents—*

*Cash and cash equivalents* include highly liquid investments with maturities of three months or less when purchased. Carrying values of *Cash and cash equivalents* approximate fair value due to the short-term nature of these instruments.

We maintain amounts on deposit with various financial institutions, which may, at times, exceed federally insured limits. However, management periodically evaluates the credit-worthiness of those institutions, and we have not experienced any losses on such deposits.

*Marketable Securities—*

We record all equity securities with readily determinable fair values and for which we do not exercise significant influence as available-for-sale securities. We carry the available-for-sale securities at fair value and report unrealized holding gains or losses, net of income taxes, in *Accumulated other comprehensive loss* , which is a separate component of shareholders' equity. We recognize realized gains and losses in our consolidated statements of operations using the specific identification method.

Unrealized losses are charged against earnings when a decline in fair value is determined to be other than temporary. Management reviews several factors to determine whether a loss is other than temporary, such as the length of time a security is in an unrealized loss position, the extent to which fair value is less than cost, the financial condition and near term prospects of the issuer, industry, or geographic area and our ability and intent to hold the security for a period of time sufficient to allow for any anticipated recovery in fair value.

Notes to Consolidated Financial Statements

*Accounts Receivable and Allowance for Doubtful Accounts—*

We report accounts receivable at estimated net realizable amounts from services rendered from federal and state agencies (under the Medicare and Medicaid programs), managed care health plans, commercial insurance companies, workers' compensation programs, employers, and patients. Our accounts receivable are geographically dispersed, but a significant portion of our revenues are concentrated by type of payors. The concentration of net patient service accounts receivable by payor class, as a percentage of total net patient service accounts receivable, is as follows:

	As of December 31,	
	2017	2016
Medicare	75.1%	73.0%
Managed care and other discount plans, including Medicare Advantage	17.4%	18.5%
Medicaid	2.4%	2.7%
Other third-party payors	2.9%	3.3%
Workers' compensation	1.3%	1.6%
Patients	0.9%	0.9%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

While revenues and accounts receivable from the Medicare program are significant to our operations, we do not believe there are significant credit risks associated with this government agency. We do not believe there are any other significant concentrations of revenues from any particular payor that would subject us to any significant credit risks in the collection of our accounts receivable.

We provide for accounts receivable that could become uncollectible by establishing an allowance to reduce the carrying value of such receivables to their estimated net realizable value. Additions to the allowance for doubtful accounts are made by means of the *Provision for doubtful accounts*. We write off uncollectible accounts (after exhausting collection efforts) against the allowance for doubtful accounts. Subsequent recoveries are recorded via the *Provision for doubtful accounts*.

We estimate our allowance for doubtful accounts based on the aging of our accounts receivable, our historical collection experience for each type of payor, and other relevant factors so that the remaining receivables, net of allowances, are reflected at their estimated net realizable values. Accounts requiring collection efforts are reviewed via system-generated work queues that automatically stage (based on age and size of outstanding balance) accounts requiring collection efforts for patient account representatives. Collection efforts include contacting the applicable party (both in writing and by telephone), providing information (both financial and clinical) to allow for payment or to overturn payor decisions to deny payment, and arranging payment plans with self-pay patients, among other techniques. When we determine all in-house efforts have been exhausted or it is a more prudent use of resources, accounts may be turned over to a collection agency. Accounts are written off after all collection efforts (internal and external) have been exhausted.

The collection of outstanding receivables from Medicare, managed care payors, other third-party payors, and patients is our primary source of cash and is critical to our operating performance. While it is our policy to verify insurance prior to a patient being admitted, there are various exceptions that can occur. Such exceptions include instances where we are (1) unable to obtain verification because the patient's insurance company was unable to be reached or contacted, (2) a determination is made that a patient may be eligible for benefits under various government programs, such as Medicaid, and it takes several days, weeks, or months before qualification for such benefits is confirmed or denied, and (3) the patient is transferred to our hospital from an acute care hospital without having access to a credit card, cash, or check to pay the applicable patient responsibility amounts (i.e., deductibles and co-payments).

Our primary collection risks relate to patient responsibility amounts and claims reviews conducted by MACs. Patient responsibility amounts include accounts for which the patient was the primary payor or the primary insurance carrier has paid the amounts covered by the applicable agreement, but patient co-payment amounts remain outstanding. Changes in the economy, such as increased unemployment rates or periods of recession, can further exacerbate our ability to collect patient responsibility amounts.

**Notes to Consolidated Financial Statements**

For several years, under programs designated as “widespread probes,” certain of our MACs have conducted claims reviews of our billings and have denied payment for certain diagnosis codes. The majority of the denials we have encountered in these probes derive from two of our MACs and relate to determinations regarding medical necessity and provision of therapy services. We dispute, or “appeal,” most of these denials, and for claims we choose to take to administrative law judge hearings, we have historically experienced a success rate of approximately 70%. The resolution of these disputes can take in excess of three years, and we cannot provide assurance as to our ongoing and future success of these disputes. As such, we make provisions against these receivables in accordance with our accounting policy that necessarily considers historical collection trends of the receivables in this review process as part of our *Provision for doubtful accounts*. Because we do not write-off receivables until all collection efforts have been exhausted, we do not write off receivables related to denied claims while they are in this review process. When the amount collected related to denied claims differs from the net amount previously recorded, these collection differences are recorded in the *Provision for doubtful accounts*. As a result, the timing of these denials by MACs and their subsequent collection can create volatility in our *Provision for doubtful accounts*.

If actual results are not consistent with our assumptions and judgments, we may be exposed to gains or losses that could be material. Changes in general economic conditions, business office operations, payor mix, or trends in federal or state governmental and private employer healthcare coverage could affect our collection of accounts receivable, financial position, results of operations, and cash flows.

*Property and Equipment—*

We report land, buildings, improvements, vehicles, and equipment at cost, net of accumulated depreciation and amortization and any asset impairments. We report assets under capital lease obligations at the lower of fair value or the present value of the aggregate future minimum lease payments at the beginning of the lease term. We depreciate our assets using the straight-line method over the shorter of the estimated useful life of the assets or life of the lease term, excluding any lease renewals, unless the lease renewals are reasonably assured. Useful lives are generally as follows:

	<b>Years</b>
Buildings	10 to 30
Leasehold improvements	2 to 15
Vehicles	5
Furniture, fixtures, and equipment	3 to 10
Assets under capital lease obligations:	
Real estate	15 to 25
Vehicles	3
Equipment	3 to 5

Maintenance and repairs of property and equipment are expensed as incurred. We capitalize replacements and betterments that increase the estimated useful life of an asset. We capitalize pre-acquisition costs when they are directly identifiable with a specific property, the costs would be capitalizable if the property were already acquired, and acquisition of the property is probable. We capitalize interest expense on major construction and development projects while in progress.

We retain fully depreciated assets in property and accumulated depreciation accounts until we remove them from service. In the case of sale, retirement, or disposal, the asset cost and related accumulated depreciation balances are removed from the respective accounts, and the resulting net amount, less any proceeds, is included as a component of income from continuing operations in the consolidated statements of operations. However, if the sale, retirement, or disposal involves a discontinued operation, the resulting net amount, less any proceeds, is included in the results of discontinued operations.

We account for operating leases by recognizing rents, including any rent holidays, on a straight-line basis over the term of the lease.

**Notes to Consolidated Financial Statements**

*Goodwill and Other Intangible Assets—*

We are required to test our goodwill and indefinite-lived intangible asset for impairment at least annually, absent some triggering event that would accelerate an impairment assessment. Absent any impairment indicators, we perform this impairment testing as of October 1st of each year. We recognize an impairment charge for any amount by which the carrying amount of the asset exceeds its implied fair value. We present an impairment charge as a separate line item within income from continuing operations in the consolidated statements of operations, unless the impairment is associated with a discontinued operation. In that case, we include the impairment charge, on a net-of-tax basis, within the results of discontinued operations.

We assess qualitative factors in our inpatient rehabilitation and home health and hospice reporting units to determine whether it is necessary to perform the first step of the two-step quantitative impairment test. If, based on this qualitative assessment, we were to believe we must proceed to Step 1, we would determine the fair value of our reporting units using generally accepted valuation techniques including the income approach and the market approach. The income approach includes the use of each reporting unit’s discounted projected operating results and cash flows. This approach includes many assumptions related to pricing and volume, operating expenses, capital expenditures, discount factors, tax rates, etc. Changes in economic and operating conditions impacting these assumptions could result in goodwill impairment in future periods. We reconcile the estimated fair value of our reporting units to our market capitalization. When we dispose of a hospital or home health or hospice agency, goodwill is allocated to the gain or loss on disposition using the relative fair value methodology.

We assess qualitative factors related to our indefinite-lived intangible asset to determine whether it is necessary to perform the first step of the two-step quantitative impairment test. If, based on this qualitative assessment, we were to believe we must proceed to Step 1, we would determine the fair value of our indefinite-lived intangible asset using generally accepted valuation techniques including the relief-from-royalty method. This method is a form of the income approach in which value is equated to a series of cash flows and discounted at a risk-adjusted rate. It is based on a hypothetical royalty, calculated as a percentage of forecasted revenue, that we would otherwise be willing to pay to use the asset, assuming it were not already owned. This approach includes assumptions related to pricing and volume, as well as a royalty rate a hypothetical third party would be willing to pay for use of the asset. When making our royalty rate assumption, we consider rates paid in arms-length licensing transactions for assets comparable to our asset.

We amortize the cost of intangible assets with finite useful lives over their respective estimated useful lives to their estimated residual value. As of December 31, 2017, none of our finite useful lived intangible assets has an estimated residual value. We also review these assets for impairment whenever events or changes in circumstances indicate we may not be able to recover the asset’s carrying amount.

The range of estimated useful lives and the amortization basis for our intangible assets, excluding goodwill, are generally as follows:

	<b>Estimated Useful Life and Amortization Basis</b>
Certificates of need	10 to 30 years using straight-line basis
Licenses	10 to 20 years using straight-line basis
Noncompete agreements	1 to 18 years using straight-line basis
Trade names:	
Encompass	indefinite-lived asset
All other	1 to 20 years using straight-line basis
Internal-use software	3 to 7 years using straight-line basis
Market access assets	20 years using accelerated basis

We capitalize the costs of obtaining or developing internal-use software, including external direct costs of material and services and directly related payroll costs. Amortization begins when the internal-use software is ready for its intended use. Costs incurred during the preliminary project and post-implementation stages, as well as maintenance and training costs, are expensed as incurred.

## Notes to Consolidated Financial Statements

Our market access assets are valued using discounted cash flows under the income approach. The value of the market access assets is attributable to our ability to gain access to and penetrate an acquired facility's historical market patient base. To determine this value, we first develop a debt-free net cash flow forecast under various patient volume scenarios. The debt-free net cash flow is then discounted back to present value using a discount factor, which includes an adjustment for company-specific risk. As noted in the above table, we amortize these assets over 20 years using an accelerated basis that reflects the pattern in which we believe the economic benefits of the market access will be consumed.

*Impairment of Long-Lived Assets and Other Intangible Assets—*

We assess the recoverability of long-lived assets (excluding goodwill and our indefinite-lived asset) and identifiable acquired intangible assets with finite useful lives, whenever events or changes in circumstances indicate we may not be able to recover the asset's carrying amount. We measure the recoverability of assets to be held and used by a comparison of the carrying amount of the asset to the expected net future cash flows to be generated by that asset, or, for identifiable intangibles with finite useful lives, by determining whether the amortization of the intangible asset balance over its remaining life can be recovered through undiscounted future cash flows. The amount of impairment of identifiable intangible assets with finite useful lives, if any, to be recognized is measured based on projected discounted future cash flows. We measure the amount of impairment of other long-lived assets (excluding goodwill) as the amount by which the carrying value of the asset exceeds the fair market value of the asset, which is generally determined based on projected discounted future cash flows or appraised values. We classify long-lived assets to be disposed of other than by sale as held and used until they are disposed. We report long-lived assets to be disposed of by sale as held for sale and recognize those assets in the balance sheet at the lower of carrying amount or fair value less cost to sell, and we cease depreciation.

*Investments in and Advances to Nonconsolidated Affiliates—*

Investments in entities we do not control but in which we have the ability to exercise significant influence over the operating and financial policies of the investee are accounted for under the equity method. Equity method investments are recorded at original cost and adjusted periodically to recognize our proportionate share of the investees' net income or losses after the date of investment, additional contributions made, dividends or distributions received, and impairment losses resulting from adjustments to net realizable value. We record equity method losses in excess of the carrying amount of an investment when we guarantee obligations or we are otherwise committed to provide further financial support to the affiliate.

We use the cost method to account for equity investments for which the equity securities do not have readily determinable fair values and for which we do not have the ability to exercise significant influence. Under the cost method of accounting, private equity investments are carried at cost and are adjusted only for other-than-temporary declines in fair value, additional investments, or distributions deemed to be a return of capital.

Management periodically assesses the recoverability of our equity method and cost method investments and equity method goodwill for impairment. We consider all available information, including the recoverability of the investment, the earnings and near-term prospects of the affiliate, factors related to the industry, conditions of the affiliate, and our ability, if any, to influence the management of the affiliate. We assess fair value based on valuation methodologies, as appropriate, including discounted cash flows, estimates of sales proceeds, and external appraisals, as appropriate. If an investment or equity method goodwill is considered to be impaired and the decline in value is other than temporary, we record an appropriate write-down.

*Financing Costs—*

We amortize financing costs using the effective interest method over the expected life of the related debt. Excluding financing costs related to our revolving line of credit (which is included in *Other long-term assets*), financing costs are presented as a direct deduction from the face amount of the financings. The related expense is included in *Interest expense and amortization of debt discounts and fees* in our consolidated statements of operations.

We accrete discounts and amortize premiums using the effective interest method over the expected life of the related debt, and we report discounts or premiums as a direct deduction from, or addition to, the face amount of the financing. The related income or expense is included in *Interest expense and amortization of debt discounts and fees* in our consolidated statements of operations.



Notes to Consolidated Financial Statements

*Fair Value Measurements—*

Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions market participants would use in pricing an asset or liability.

The basis for these assumptions establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- *Level 1* – Observable inputs such as quoted prices in active markets;
- *Level 2* – Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- *Level 3* – Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

Assets and liabilities measured at fair value are based on one or more of three valuation techniques. The three valuation techniques are as follows:

- *Market approach* – Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities;
- *Cost approach* – Amount that would be required to replace the service capacity of an asset (i.e., replacement cost); and
- *Income approach* – Techniques to convert future cash flows to a single present amount based on market expectations (including present value techniques, option-pricing models, and lattice models).

Our financial instruments consist mainly of cash and cash equivalents, restricted cash, restricted marketable securities, accounts receivable, accounts payable, letters of credit, and long-term debt. The carrying amounts of cash and cash equivalents, restricted cash, accounts receivable, and accounts payable approximate fair value because of the short-term maturity of these instruments. The fair value of our letters of credit is deemed to be the amount of payment guaranteed on our behalf by third-party financial institutions. We determine the fair value of our long-term debt using quoted market prices, when available, or discounted cash flows based on various factors, including maturity schedules, call features, and current market rates.

On a recurring basis, we are required to measure our available-for-sale restricted marketable securities at fair value. The fair values of our available-for-sale restricted marketable securities are determined based on quoted market prices in active markets or quoted prices, dealer quotations, or alternative pricing sources supported by observable inputs in markets that are not considered to be active.

On a nonrecurring basis, we are required to measure property and equipment, goodwill, other intangible assets, investments in nonconsolidated affiliates, and assets and liabilities of discontinued operations at fair value. Generally, assets are recorded at fair value on a nonrecurring basis as a result of impairment charges or similar adjustments made to the carrying value of the applicable assets. The fair value of our property and equipment is determined using discounted cash flows and significant unobservable inputs, unless there is an offer to purchase such assets, which could be the basis for determining fair value. The fair value of our intangible assets, excluding goodwill, is determined using discounted cash flows and significant unobservable inputs. The fair value of our investments in nonconsolidated affiliates is determined using quoted prices in private markets, discounted cash flows or earnings, or market multiples derived from a set of comparables. The fair value of our assets and liabilities of discontinued operations is determined using discounted cash flows and significant unobservable inputs unless there is an offer to purchase such assets and liabilities, which would be the basis for determining fair value. The fair value of our goodwill is determined using discounted projected operating results and cash flows, which involve significant unobservable inputs.

See also the “Redeemable Noncontrolling Interests” section of this note.

## Notes to Consolidated Financial Statements

*Noncontrolling Interests in Consolidated Affiliates—*

The consolidated financial statements include all assets, liabilities, revenues, and expenses of less-than-100%-owned affiliates we control. Accordingly, we have recorded noncontrolling interests in the earnings and equity of such entities. We record adjustments to noncontrolling interests for the allocable portion of income or loss to which the noncontrolling interests holders are entitled based upon their portion of the subsidiaries they own. Distributions to holders of noncontrolling interests are adjusted to the respective noncontrolling interests holders' balance.

*Convertible Perpetual Preferred Stock—*

Our *Convertible perpetual preferred stock* contained fundamental change provisions that allowed the holder to require us to redeem the preferred stock for cash if certain events occurred. As redemption under these provisions was not solely within our control, we classified our *Convertible perpetual preferred stock* as temporary equity.

*Redeemable Noncontrolling Interests—*

Certain of our joint venture agreements contain provisions that allow our partners to require us to purchase their interests in the joint venture at fair value at certain points in the future. Likewise, certain members of the home health and hospice management team hold similar put rights regarding their interests in our home health and hospice business, as discussed in Note 11, *Redeemable Noncontrolling Interests*. Because these noncontrolling interests provide for redemption features that are not solely within our control, we classify them as *Redeemable noncontrolling interests* outside of permanent equity in our consolidated balance sheets. At the end of each reporting period, we compare the carrying value of the *Redeemable noncontrolling interests* to their estimated redemption value. If the estimated redemption value is greater than the current carrying value, the carrying value is adjusted to the estimated redemption value, with the adjustments recorded through equity in the line item *Capital in excess of par value*.

The fair value of the *Redeemable noncontrolling interests* related to our home health segment is determined using the product of a 12-month specified performance measure and a specified median market price multiple based on a basket of public health companies. The fair value of our *Redeemable noncontrolling interests* in our joint venture hospitals is determined primarily using the income approach. The income approach includes the use of the hospital's projected operating results and cash flows discounted using a rate that reflects market participant assumptions for the applicable hospitals, or *Level 3* inputs. The projected operating results use management's best estimates of economic and market conditions over the forecasted periods including assumptions for pricing and volume, operating expenses, and capital expenditures.

*Share-Based Payments—*

Encompass Health has shareholder-approved stock-based compensation plans that provide for the granting of stock-based compensation to certain employees and directors. All share-based payments to employees, excluding stock appreciation rights ("SARs"), are recognized in the financial statements based on their estimated grant-date fair value and amortized on a straight-line basis over the applicable requisite service period. Share-based payments to employees in the form of SARs are recognized in the financial statements based on their current fair value and expensed ratably over the applicable service period.

*Litigation Reserves—*

We accrue for loss contingencies associated with outstanding litigation for which management has determined it is probable a loss contingency exists and the amount of loss can be reasonably estimated. If the accrued amount associated with a loss contingency is greater than \$5.0 million, we also accrue estimated future legal fees associated with the loss contingency. This requires management to estimate the amount of legal fees that will be incurred in the defense of the litigation. These estimates are based on our expectations of the scope, length to complete, and complexity of the claims. In the future, additional adjustments may be recorded as the scope, length to complete, or complexity of outstanding litigation changes.

*Advertising Costs—*

We expense costs of print, radio, television, and other advertisements as incurred. Advertising expenses, primarily included in *Other operating expenses* within the accompanying consolidated statements of operations, were \$6.3 million, \$7.5 million, and \$7.3 million in each of the years ended December 31, 2017, 2016, and 2015, respectively.

Notes to Consolidated Financial Statements

*Professional Fees—Accounting, Tax, and Legal—*

In 2016 and 2015, *Professional fees—accounting, tax, and legal* related primarily to legal and consulting fees for continued litigation and support matters discussed in Note 17, *Contingencies and Other Commitments*.

*Income Taxes—*

We provide for income taxes using the asset and liability method. This approach recognizes the amount of income taxes payable or refundable for the current year, as well as deferred tax assets and liabilities for the future tax consequence of events recognized in the consolidated financial statements and income tax returns. Deferred income tax assets and liabilities are adjusted to recognize the effects of changes in tax laws or enacted tax rates.

A valuation allowance is required when it is more likely than not some portion of the deferred tax assets will not be realized. Realization is dependent on generating sufficient future taxable income in the applicable tax jurisdiction. On a quarterly basis, we assess the likelihood of realization of our deferred tax assets considering all available evidence, both positive and negative. Our most recent operating performance, the scheduled reversal of temporary differences, our forecast of taxable income in future periods by jurisdiction, our ability to sustain a core level of earnings, and the availability of prudent tax planning strategies are important considerations in our assessment.

We evaluate our tax positions and establish assets and liabilities in accordance with the applicable accounting guidance on uncertainty in income taxes. We review these tax uncertainties in light of changing facts and circumstances, such as the progress of tax audits, and adjust them accordingly.

We have used the with-and-without method to determine when we will recognize excess tax benefits from stock-based compensation. Under this method in 2016, we recognized these excess tax benefits only after we fully realized the tax benefits of net operating losses.

Encompass Health and its corporate subsidiaries file a consolidated federal income tax return. Some subsidiaries consolidated for financial reporting purposes are not part of the consolidated group for federal income tax purposes and file separate federal income tax returns. State income tax returns are filed on a separate, combined, or consolidated basis in accordance with relevant state laws and regulations. Partnerships, limited liability companies, and other pass-through entities we consolidate or account for using the equity method of accounting file separate federal and state income tax returns. We include the allocable portion of each pass-through entity's income or loss in our federal income tax return. We allocate the remaining income or loss of each pass-through entity to the other partners or members who are responsible for their portion of the taxes.

*Assets and Liabilities in and Results of Discontinued Operations—*

Effective January 1, 2015, in connection with a new standard issued by the FASB, we changed our criteria for determining which disposals are presented as discontinued operations. Historically, any component that had been disposed of or was classified as held for sale qualified for discontinued operations reporting unless there was significant continuing involvement with the disposed component or continuing cash flows. In contrast, we now report the disposal of the component, or group of components, as discontinued operations only when it represents a strategic shift that has, or will have, a major effect on our operations and financial results. As a result, the sale or disposal of a single Encompass Health facility or location no longer qualifies as a discontinued operation. This accounting change was made prospectively. No new components were recognized as discontinued operations during 2015, 2016, or 2017.

In the period a component of an entity has been disposed of or classified as held for sale, we reclassify the results of operations for current and prior periods into a single caption titled *(Loss) income from discontinued operations, net of tax*. In addition, we classify the assets and liabilities of those components as current and noncurrent assets and liabilities within *Prepaid expenses and other current assets*, *Other long-term assets*, *Other current liabilities*, and *Other long-term liabilities* in our consolidated balance sheets. We also classify cash flows related to discontinued operations as one line item within each category of cash flows in our consolidated statements of cash flows.

Notes to Consolidated Financial Statements

*Earnings per Common Share—*

The calculation of earnings per common share is based on the weighted-average number of our common shares outstanding during the applicable period. The calculation for diluted earnings per common share recognizes the effect of all potential dilutive common shares, including warrants, that were outstanding during the respective periods, unless their impact would be antidilutive. The calculation of earnings per common share also considers the effect of participating securities. Stock-based compensation awards that contain nonforfeitable rights to dividends and dividend equivalents, such as our nonvested restricted stock awards granted before 2014 and restricted stock units, are considered participating securities and are included in the computation of earnings per common share pursuant to the two-class method. In applying the two-class method, earnings are allocated to both common stock shares and participating securities based on their respective weighted-average shares outstanding for the period.

We use the if-converted method to include our convertible senior subordinated notes in our computation of diluted earnings per share. All other potential dilutive shares, including warrants, are included in our weighted-average diluted share count using the treasury stock method.

*Treasury Stock—*

Shares of common stock repurchased by us are recorded at cost as treasury stock. When shares are reissued, we use an average cost method to determine cost. The difference between the cost of the shares and the re-issuance price is added to or deducted from *Capital in excess of par value*. We account for the retirement of treasury stock as a reduction of retained earnings. However, due to our *Accumulated deficit*, the retirement of treasury stock is currently recorded as a reduction of *Capital in excess of par value*.

*Comprehensive Income—*

*Comprehensive income* is comprised of *Net income* and changes in unrealized gains or losses on available-for-sale securities and is included in the consolidated statements of comprehensive income.

*Recent Accounting Pronouncements —*

In May 2014, the FASB issued ASU 2014-09, “Revenue from Contracts with Customers” and has subsequently issued supplemental and/or clarifying ASUs (collectively “ASC 606”). ASC 606 outlines a five-step framework that supersedes the principles for recognizing revenue and eliminate industry-specific guidance. In addition, ASC 606 revises current disclosure requirements in an effort to help financial statement users better understand the nature, amount, timing, and uncertainty of revenue that is recognized. ASC 606 is effective for our annual reporting period beginning on January 1, 2018, including interim periods within that year. ASC 606 may be applied retrospectively to each period presented or on a modified retrospective basis with the cumulative effect recognized as of the date of adoption. We have substantially completed our assessment of the impact this guidance may have on our consolidated financial statements by analyzing our current portfolio of third-party payor contracts, including a review of historical accounting policies and practices to identify potential differences in applying the new guidance. Our assessment also includes evaluating the nature and amount of data available to us for the implementation of ASC 606. Under ASC 606, all amounts we previously presented as *Provision for doubtful accounts* will be considered an implicit price concession in determining *Net operating revenues*. As a result of adopting ASC 606 on January 1, 2018 using the full retrospective transition method, we estimate the following impact to our consolidated statements of operations (in millions):

	For the Year Ended December 31, 2017			For the Year Ended December 31, 2016		
	As Reported	Adjustment for ASC 606	Recasted	As Reported	Adjustment for ASC 606	Recasted
Net operating revenues	\$ 3,971.4	\$ (52.4)	\$ 3,919.0	\$ 3,707.2	\$ (61.2)	\$ 3,646.0
Provision for doubtful accounts	\$ 52.4	\$ (52.4)	\$ —	\$ 61.2	\$ (61.2)	\$ —
Net income attributable to Encompass Health	\$ 256.3	\$ —	\$ 256.3	\$ 247.6	\$ —	\$ 247.6

## Notes to Consolidated Financial Statements

In addition, the adoption of ASC 606 will result in increased disclosure, including qualitative and quantitative disclosures about the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. Except for the adjustments discussed above, we do not expect the adoption of ASC 606 to have a material impact on our consolidated financial statements.

In January 2016, the FASB issued ASU No. 2016-01, “Financial Instruments - Overall (Topic 825): Recognition and Measurement of Financial Assets and Financial Liabilities.” This standard revises the classification and measurement of investments in certain equity investments and the presentation of certain fair value changes for certain financial liabilities measured at fair value. This revised standard requires the change in fair value of many equity investments to be recognized in *Net income*. This revised standard requires a modified retrospective application with a cumulative effect adjustment recognized in retained earnings as of the date of adoption and is effective for our interim and annual periods beginning January 1, 2018. During the first quarter of 2018, we will recognize mark-to-market gains and losses associated with our available-for-sale equity securities through *Net income* instead of *Accumulated other comprehensive income*. We do not expect the adoption of this guidance to have a material impact on our consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, “Leases (Topic 842),” in order to increase transparency and comparability by recognizing lease assets and liabilities on the balance sheet and disclosing key information about leasing arrangements. Under the new standard, lessees will recognize a right-of-use asset and a corresponding lease liability for all leases other than leases that meet the definition of a short-term lease. The liability will be equal to the present value of future minimum lease payments. The asset will be based on the liability, subject to adjustment, such as for initial direct costs. For income statement purposes, the FASB retained a dual model, requiring leases to be classified as either operating or finance. Operating leases will result in straight-line expense while finance leases will result in an expense pattern similar to current capital leases. Classification will be based on criteria that are similar to those applied in current lease accounting. This standard will be effective for our annual reporting period beginning on January 1, 2019. Early adoption is permitted. In transition, we will be required to recognize and measure leases beginning in the earliest period presented using a modified retrospective approach; therefore, we anticipate restating our consolidated financial statements for the two fiscal years prior to the year of adoption. While we are currently assessing the impact this guidance may have on our consolidated financial statements, we expect that virtually all of our existing operating leases will be reflected as right-of-use assets and liabilities on our consolidated balance sheets under the new standard. We do not expect to early adopt this standard. See Note 6, *Property and Equipment*, for disclosure related to our operating leases.

In March 2016, the FASB issued ASU 2016-09, “Improvements to Employee Share-Based Payment Accounting (Topic 718),” to simplify various aspects of share-based payment accounting and presentation. The new standard requires entities to record all of the tax effects related to share-based payments at settlement (or expiration) through the income statement. This change is required to be applied prospectively to all excess tax benefits and tax deficiencies resulting from settlements after the date of adoption of the ASU. The standard eliminates the requirement to delay recognition of a windfall tax benefit until it reduces current taxes payable. This change is required to be applied on a modified retrospective basis. In addition, all income tax-related cash flows resulting from share-based windfall tax benefits are required to be reported as operating activities on the statement of cash flows as opposed to the current presentation as an inflow from financing activities and an outflow from operating activities. Either prospective or retrospective transition of this provision is permitted. The standard also clarifies that all cash payments made to taxing authorities on the employees’ behalf for withheld shares should be presented as financing activities on the statement of cash flows on a retrospective basis. Finally, the standard allows entities to make an accounting policy election to either estimate forfeitures for each period or account for forfeitures as they occur. For Encompass Health, this guidance was effective for its annual reporting period beginning January 1, 2017, including interim periods within that reporting period. As a result of our adoption of this guidance effective January 1, 2017, we recorded \$8.8 million of tax benefits in excess of compensation cost (“windfalls”) to *Provision for income tax expense* in our consolidating statement of operations for the year ended December 31, 2017. In addition, we elected to retrospectively apply the guidance governing presentation of windfalls on the statement of cash flows, which resulted in a reclassification of windfalls of \$17.3 million from *Cash flows from financing activities* to *Cash flows from operating activities* for the year ended December 31, 2016. We also retrospectively applied the change to the presentation of cash payments made to taxing authorities on the employees’ behalf for withheld shares on our condensed consolidating statements of cash flows for the years ended December 31, 2016 and 2015, which resulted in a reclassification of \$11.6 million and \$17.2 million, respectively, outflows from *Cash flows from operating activities* to *Cash flows from financing activities*. We did not elect an accounting policy change

## Notes to Consolidated Financial Statements

to record forfeitures as they occur and thus will continue to estimate forfeitures at each period. Except for the adjustments discussed above, the adoption of this guidance did not have a material impact on our consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments – Credit Losses (Topic 326)," which provides guidance for accounting for credit losses on financial instruments. The new guidance introduces an approach based on expected losses to estimate credit losses on certain types of financial instruments and modifies the impairment model for available-for-sale debt securities. The new guidance is effective for Encompass Health for the annual period beginning January 1, 2020, including interim periods within that reporting period. Early adoption is permitted for Encompass Health beginning January 1, 2019. We continue to review the requirements of this standard and any potential impact it may have on our consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230), Classification of Certain Cash Receipts and Cash Payments," to reduce diversity in practice in how certain transactions are classified in the statement of cash flows. In addition, the standard clarifies when cash receipts and cash payments have aspects of more than one class of cash flows and cannot be separated, classification will depend on the predominant source or use. The new guidance requires retrospective application and is effective for Encompass Health for the annual reporting period beginning January 1, 2018, including interim periods within that reporting period. The clarification that debt prepayment premiums should be classified as financing activities will result in an immaterial increase in certain prior period operating cash inflows and a corresponding increase in financing cash outflows.

In November 2016, the FASB issued ASU 2016-18, "Statement of Cash Flows (Topic 230), Restricted Cash," to clarify how entities should present restricted cash and restricted cash equivalents in the statement of cash flows. The new guidance requires amounts generally described as restricted cash and restricted cash equivalents be included with *Cash and cash equivalents* when reconciling the total beginning and ending amounts for the periods shown on the statement of cash flows. The new guidance requires retrospective application and is effective for our annual reporting period beginning January 1, 2018, including interim periods within that reporting period. The adoption of this guidance will result in an immaterial change to prior period investing cash flows.

We do not believe any other recently issued, but not yet effective, accounting standards will have a material effect on our consolidated financial position, results of operations, or cash flows.

## 2. Business Combinations :

### 2017 Acquisitions

#### Inpatient Rehabilitation

During 2017, we completed the following inpatient rehabilitation acquisitions, none of which were individually material to our financial position, results of operations, or cash flows. Each acquisition was made to enhance our position and ability to provide inpatient rehabilitation services to patients in the applicable geographic areas.

- In April 2017, we acquired 80% of the 33 -bed inpatient rehabilitation unit of Memorial Hospital at Gulfport in Gulfport, Mississippi, through a joint venture with Memorial Hospital at Gulfport. This acquisition was funded on March 31, 2017 using cash on hand.
- In April 2017, we also acquired approximately 80% of the inpatient rehabilitation unit of Mount Carmel West in Columbus, Ohio, through a joint venture with Mount Carmel Health System. This acquisition was funded through a contribution of a 60 -bed de novo inpatient rehabilitation hospital to the consolidated joint venture.
- In July 2017, we acquired 50% of the inpatient rehabilitation unit at Jackson-Madison County General Hospital through a joint venture with West Tennessee Healthcare. The acquisition was funded through a contribution of our existing inpatient rehabilitation hospital in Martin, Tennessee to the consolidated joint venture.
- In September 2017, we acquired 75% of Heritage Valley Beaver Hospital's inpatient rehabilitation unit in Beaver, Pennsylvania, through a joint venture with Heritage Valley Health System, Inc. The acquisition was funded through the exchange of 25% of our existing inpatient rehabilitation hospital in Sewickley, Pennsylvania.

## Notes to Consolidated Financial Statements

We accounted for these transactions under the acquisition method of accounting and reported the results of operations of the acquired hospitals from their respective dates of acquisition. Assets acquired were recorded at their estimated fair values as of the respective acquisition dates. The fair values of the identifiable intangible assets were based on valuations using the income approach. The income approach is based on management's estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill. The goodwill reflects our expectations of our ability to gain access to and penetrate the acquired hospital's historical patient base and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets. None of the goodwill recorded as a result of these transactions is deductible for federal income tax purposes.

The fair value of the assets acquired at the acquisition date were as follows (in millions):

Property and equipment	\$	0.1
Identifiable intangible assets:		
Noncompete agreements (useful lives of 2 to 3 years)		0.6
Trade name (useful life of 20 years)		0.5
Certificate of need (useful life of 20 years)		9.8
Goodwill		24.0
Total assets acquired	\$	<u>35.0</u>

Information regarding the net cash paid for the inpatient rehabilitation acquisitions during 2017 is as follows (in millions):

Fair value of assets acquired	\$	11.0
Goodwill		24.0
Fair value of noncontrolling interest owned by joint venture partner		(24.1)
Net cash paid for acquisition	\$	<u>10.9</u>

Home Health and Hospice

During 2017, we completed the following home health acquisitions, none of which were individually material to our financial position, results of operations, or cash flows. Each acquisition was made to enhance our position and ability to provide post-acute healthcare services to patients in the applicable geographic areas. Each acquisition was funded using cash on hand.

- In February 2017, we acquired the assets of Celtic Healthcare of Maryland, Inc., a home health provider with locations in Owings Mill, Maryland and Rockville, Maryland.
- In February 2017, we also acquired the assets of two home health locations from Community Health Services, Inc., located in Owensboro, Kentucky and Elizabethtown, Kentucky.
- In May 2017, we acquired the assets of two home health locations from Bio Care Home Health Services, Inc. and Kinsman Enterprises, Inc., located in Irving, Texas and Longview, Texas.
- In July 2017, we acquired the assets of four home health locations from VNA Healthtrends, located in Bourbonnais, Illinois; Des Plaines, Illinois; Schererville, Indiana; and Tempe, Arizona.
- In August 2017, we acquired the assets of two home health locations from VNA Healthtrends, located in Canton, Ohio and Forsyth, Illinois.
- In October 2017, we acquired the assets of a home health location from Ware Visiting Nurses Services, Inc. located in Savannah, Georgia; and

**Notes to Consolidated Financial Statements**

- In October 2017, we also acquired the assets of a home health location from Pickens County Health Care Authority located in Carrollton, Alabama.

We accounted for these transactions under the acquisition method of accounting and reported the results of operations of the acquired locations from their respective dates of acquisition. Assets acquired or liabilities assumed were recorded at their estimated fair values as of the respective acquisition dates. The fair values of identifiable intangible assets were based on valuations using the cost and income approaches. The cost approach is based on amounts that would be required to replace the asset (i.e., replacement cost). The income approach is based on management's estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill. The goodwill reflects our expectations of our ability to utilize the acquired locations' mobile workforce and established relationships within each community and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets. All of the goodwill recorded as a result of these transactions is deductible for federal income tax purposes.

The fair value of the assets acquired and liabilities assumed at the acquisition date were as follows (in millions):

Total current assets	\$	0.1
Identifiable intangible asset:		
Noncompete agreements (useful lives of 5 years)		0.8
Trade name (useful life of 1 year)		0.1
Certificates of need (useful lives of 10 years)		1.8
Licenses (useful lives of 10 years)		4.0
Goodwill		21.4
Total assets acquired		28.2
Total liabilities assumed		(0.3)
Net assets acquired	\$	<u>27.9</u>

Information regarding the net cash paid for the home health acquisitions during 2017 is as follows (in millions):

Fair value of assets acquired	\$	6.8
Goodwill		21.4
Fair value of liabilities assumed		(0.3)
Net cash paid for acquisitions	\$	<u>27.9</u>



## Notes to Consolidated Financial Statements

*Pro Forma Results of Operations*

The following table summarizes the results of operations of the above mentioned acquisitions from their respective dates of acquisition included in our consolidated results of operations and the unaudited pro forma results of operations of the combined entity had the date of the acquisitions been January 1, 2016 (in millions):

	Net Operating Revenues	Net (Loss) Income Attributable to Encompass Health
Acquired entities only: Actual from acquisition date to December 31, 2017	\$ 32.9	\$ (6.3)
Combined entity: Supplemental pro forma from 01/01/2017-12/31/2017 (unaudited)	3,996.1	260.3
Combined entity: Supplemental pro forma from 01/01/2016-12/31/2016 (unaudited)	3,771.5	254.8

The information presented above is for illustrative purposes only and is not necessarily indicative of results that would have been achieved if the acquisitions had occurred as of the beginning of our 2016 reporting period.

*2016 Acquisitions*Inpatient Rehabilitation

During 2016, we completed the following inpatient rehabilitation hospital acquisitions, none of which were individually material to our financial position, results of operations, or cash flows. Each acquisition was made to enhance our position and ability to provide inpatient rehabilitation services to patients in the applicable geographic areas. Each acquisition was funded through a contribution to the respective consolidated joint venture.

- In February 2016, we acquired 50% of the inpatient rehabilitation hospital at CHI St. Vincent Hot Springs, a 20 -bed inpatient rehabilitation hospital in Hot Springs, Arkansas, through a joint venture with St. Vincent Community Health Services, Inc.
- In August 2016, we acquired 50% of the inpatient rehabilitation hospital at St. Joseph Regional Health Center, a 19 -bed inpatient rehabilitation hospital in Bryan, Texas, through a joint venture with St. Joseph Health System.
- In August 2016, we also acquired 51% of the inpatient rehabilitation hospital at The Bernsen Rehabilitation Center at St. John, a 24 -bed inpatient rehabilitation hospital in Broken Arrow, Oklahoma, through a joint venture with St. John Health System.

We accounted for these transactions under the acquisition method of accounting and reported the results of operations of the acquired hospitals from their respective dates of acquisition. Assets acquired and liabilities assumed, if any, were recorded at their estimated fair values as of the respective acquisition dates. The fair values of the identifiable intangible assets were based on valuations using the income approach. The income approach is based on management's estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill. The goodwill reflects our expectations of our ability to gain access to and penetrate the acquired hospital's historical patient base and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets. None of the goodwill recorded as a result of these transactions is deductible for federal income tax purposes.

**Notes to Consolidated Financial Statements**

The fair value of the assets acquired at the acquisition date were as follows (in millions):

Property and equipment	\$	5.3
Identifiable intangible assets:		
Noncompete agreements (useful lives of 1 to 3 years)		0.4
Trade names (useful lives of 20 years)		1.0
Goodwill		9.4
Total assets acquired	\$	<u>16.1</u>

Information regarding the net cash paid for all inpatient rehabilitation acquisitions during 2016 is as follows (in millions):

Fair value of assets acquired	\$	6.7
Goodwill		9.4
Fair value of noncontrolling interest owned by joint venture partner		(16.1)
Net cash paid for acquisition	\$	<u>—</u>

See also Note 8, *Investments in and Advances to Nonconsolidated Affiliates*.

Home Health and Hospice

During 2016, we completed the following home health and hospice acquisitions, none of which were individually material to our financial position, results of operations, or cash flows. Each acquisition was made to enhance our position and ability to provide post-acute healthcare services to patients in the applicable geographic areas. Each acquisition was funded using cash on hand.

- In May 2016, we acquired Home Health Agency of Georgia, LLC, a home health and hospice provider with two home health locations and two hospice locations in the Greater Atlanta area.
- In July 2016, we acquired Advantage Health Inc., a home health provider with one location in Yuma, Arizona.
- In September 2016, we acquired three hospice agencies from Sotto International, Inc. located in Texarkana, Arkansas; Magnolia, Arkansas; and Texarkana, Texas.
- In October 2016, we acquired two home health agencies from Summit Home Health Care, Inc. located in Cheyenne, Wyoming and Laramie, Wyoming.
- In October 2016, we also acquired LightHouse Health Care, Inc., a home health provider with one location in Springfield, Virginia.
- In November 2016, we acquired Gulf City Home Care, Inc., a home health provider with one location in Sarasota, Florida.
- In November 2016, we also acquired Honor Hospice, LLC, a hospice provider with one location in Wheat Ridge, Colorado.

We accounted for all of these transactions under the acquisition method of accounting and reported the results of operations of the acquired locations from their respective dates of acquisition. Assets acquired and liabilities assumed were recorded at their estimated fair values as of the respective acquisition dates. The fair values of identifiable intangible assets were based on valuations using the cost and income approaches. The cost approach is based on amounts that would be required to replace the asset (i.e., replacement cost). The income approach is based on management's estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The

Notes to Consolidated Financial Statements

excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill. The goodwill reflects our expectations of our ability to utilize the acquired locations' mobile workforce and established relationships within each community and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets. All goodwill recorded as a result of these transactions is deductible for federal income tax purposes.

The fair value of the assets acquired and liabilities assumed at the acquisition date were as follows (in millions):

Identifiable intangible asset:	
Noncompete agreements (useful lives of 5 years)	\$ 1.1
Trade names (useful lives of 1 year)	0.7
Certificate of needs (useful lives of 10 years)	1.9
Licenses (useful lives of 10 years)	3.4
Goodwill	41.4
Total assets acquired	48.5
Total liabilities assumed	(0.4)
Net assets acquired	<u>\$ 48.1</u>

Information regarding the net cash paid for home health and hospice acquisitions during 2016 is as follows (in millions):

Fair value of assets acquired	\$ 7.1
Goodwill	41.4
Fair value of liabilities assumed	(0.4)
Net cash paid for acquisitions	<u>\$ 48.1</u>

*Pro Forma Results of Operations*

The following table summarizes the results of operations of the above mentioned inpatient rehabilitation hospitals and home health and hospice agencies from their respective dates of acquisition included in our consolidated results of operations and the unaudited pro forma results of operations of the combined entity had the date of the acquisitions been January 1, 2015 (in millions):

	Net Operating Revenues	Net (Loss) Income Attributable to Encompass Health
Acquired entities only: Actual from acquisition date to December 31, 2016	\$ 27.4	\$ (2.2)
Combined entity: Supplemental pro forma from 1/01/2016-12/31/2016 (unaudited)	3,745.6	252.2
Combined entity: Supplemental pro forma from 1/01/2015-12/31/2015 (unaudited)	3,217.1	187.3

The information presented above is for illustrative purposes only and is not necessarily indicative of results that would have been achieved if the acquisitions had occurred as of the beginning of our 2015 reporting period.

**Notes to Consolidated Financial Statements**

*2015 Acquisitions*

Inpatient Rehabilitation

*Reliant Acquisition*

In October 2015, we completed the previously announced acquisition of the operations of Reliant Hospital Partners, LLC and affiliated entities (“Reliant”). Reliant operates a portfolio of 11 inpatient rehabilitation hospitals in Texas, Massachusetts, and Ohio with a total of 902 beds. All of the Reliant hospitals are leased, and seven of the leases are treated as capital leases for accounting purposes. We assumed all of these lease obligations. The amount of the capital lease obligation initially recognized on our balance sheet was approximately \$210 million. At closing, one Reliant hospital entity had a remaining minority limited partner interest of 0.5%. The cash purchase price was reduced by the estimated fair value of this interest. We funded the cash purchase price in the acquisition with proceeds from our August and September 2015 senior notes issuances and borrowings under our senior secured credit facility. See Note 9, *Long-term Debt*.

With this acquisition, we are able to offer comprehensive, high-quality and cost-effective facility-based care across new and existing service areas. We expect approximately 86% of the goodwill resulting from this transaction to be deductible for federal income tax purposes. The goodwill reflects our expectations of our ability to gain access to and penetrate each acquired hospital’s historical patient base and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets.

We accounted for this transaction under the acquisition method of accounting and reported the results of operations of Reliant from its date of acquisition. Assets acquired, liabilities assumed, and noncontrolling interests were recorded at their estimated fair values as of the acquisition date. Estimated fair values were based on various valuation methodologies including: replacement cost and continued use methods for property and equipment; an income approach using primarily discounted cash flow techniques for the noncompete and license intangible assets and capital lease liabilities; an income approach utilizing the relief-from-royalty method for the trade name intangible assets; an income approach utilizing the excess earnings method for the certificate of need intangible assets; and an estimated realizable value approach using historical trends and other relevant information for accounts receivable and certain accrued liabilities. The aforementioned income methods utilize management’s estimates of future operating results and cash flows discounted using a weighted average cost of capital that reflects market participant assumptions. For all other assets and liabilities, the fair value was assumed to represent carrying value due to their short maturities. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill.

**Notes to Consolidated Financial Statements**

The fair value of the assets acquired and liabilities assumed at the acquisition date for Reliant were as follows (in millions):

Cash and cash equivalents	\$ 42.6
Accounts receivable	25.7
Prepaid expenses and other current assets	2.8
Property and equipment	220.6
Identifiable intangible assets:	
Noncompete agreements (useful lives of 1 to 2 years)	9.7
Trade names (useful lives of 20 years)	8.9
Certificates of need (useful lives of 20 years)	36.6
Licenses (useful lives of 20 years)	11.4
Goodwill	642.6
Other long-term assets	0.9
Total assets acquired	1,001.8
Liabilities assumed:	
Current portion of long-term debt	4.1
Accounts payable	1.7
Accrued payroll	3.7
Other current liabilities	10.8
Long-term debt, net of current portion	205.8
Deferred tax liabilities	3.9
Total liabilities assumed	230.0
Noncontrolling interests	0.4
Net assets acquired	\$ 771.4

Information regarding the net cash paid for the acquisition of Reliant is as follows (in millions):

Fair value of assets acquired, net of \$42.6 million of cash acquired	\$ 316.6
Goodwill	642.6
Fair value of liabilities assumed	(230.0)
Noncontrolling interests	(0.4)
Net cash paid for acquisition	\$ 728.8

*Other Inpatient Rehabilitation Acquisitions*

In April 2015, we acquired 83% of the inpatient rehabilitation hospital at Memorial University Medical Center (“Memorial”), a 50 -bed inpatient rehabilitation hospital in Savannah, Georgia, through a joint venture with Memorial Health. The joint venture, which was funded using cash on hand, was not material to our financial position, results of operations, or cash flows. The Memorial transaction was made to enhance our position and ability to provide inpatient rehabilitative services to patients in Savannah and its surrounding areas. As a result of this transaction, *Goodwill* increased by \$0.7 million, none of which is deductible for federal income tax purposes.

In May 2015, we acquired Cardinal Hill Rehabilitation Hospital (“Cardinal Hill”), comprised of 158 licensed inpatient rehabilitation beds, 74 licensed skilled nursing beds, and one home health location, in Lexington, Kentucky. This acquisition was made to enhance our position and ability to provide inpatient rehabilitative and home health services to patients in

Notes to Consolidated Financial Statements

Lexington, Kentucky and its surrounding areas. The acquisition, which was funded using availability under our revolving credit facility, was not material to our financial position, results of operations, or cash flows. Goodwill did not increase as a result of this transaction.

We accounted for these transactions under the acquisition method of accounting and reported the results of operations of the acquired hospitals from their respective dates of acquisition. Assets acquired, liabilities assumed, and noncontrolling interests, if any, were recorded at their estimated fair values as of the respective acquisition dates. The fair values of identifiable intangible assets were based on valuations using the cost and income approaches. The cost approach is based on amounts that would be required to replace the asset (i.e., replacement cost). The income approach, which was also used to estimate the fair value of any noncontrolling interest, is based on management's estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired, if any, was recorded as goodwill. The goodwill reflects our expectations of our ability to gain access to and penetrate the acquired or consolidated hospitals' historical patient base and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets.

The fair value of the assets acquired and liabilities assumed at the acquisition dates for the other inpatient rehabilitation transactions completed in 2015 were as follows (in millions):

Total current assets	\$	10.1
Property and equipment		42.7
Identifiable intangible assets:		
Noncompete agreements (useful lives of 2 to 3 years)		0.1
Trade names (useful lives of 20 years)		0.8
Certificates of need (useful lives of 20 years)		8.8
Licenses (useful lives of 20 years)		0.2
Goodwill		0.7
Total assets acquired		63.4
Total liabilities assumed		(2.7)
Net assets acquired	\$	60.7

Information regarding the net cash paid for other inpatient rehabilitation acquisitions during 2015 is as follows (in millions):

Fair value of assets acquired	\$	62.8
Goodwill		0.7
Fair value of liabilities assumed		(2.7)
Fair value of noncontrolling interest owned by joint venture partner		(4.2)
Net cash paid for acquisitions	\$	56.6

See also Note 8, *Investments in and Advances to Nonconsolidated Affiliates*.

Notes to Consolidated Financial Statements

Home Health and Hospice

*CareSouth Acquisition*

In November 2015, Encompass, a subsidiary of Encompass Health, completed its previously announced acquisition of the home health agency operations of CareSouth Health System, Inc. (“CareSouth”). CareSouth operates a portfolio of 44 home health agencies and 3 hospice agencies in Alabama, Florida, Georgia, North Carolina, South Carolina, Tennessee, and Virginia. In addition, two of these home health agencies operate as joint ventures which we account for using the equity method of accounting. We funded the cash purchase price in the acquisition with our term loan facility capacity and cash on hand. See Note 9, *Long-term Debt*.

With this acquisition, we are able to offer comprehensive, high-quality and cost-effective home-based care across new and existing service areas. We expect approximately 6.5% of the goodwill resulting from this transaction to be deductible for federal income tax purposes. The goodwill reflects our expectations of favorable growth opportunities in the home health and hospice markets based on positive demographic trends.

We accounted for this transaction under the acquisition method of accounting and reported the results of operations of CareSouth from its date of acquisition. Assets acquired, liabilities assumed, and noncontrolling interests were recorded at their estimated fair values as of the acquisition date. Estimated fair values were based on various valuation methodologies including: replacement cost and continued use methods for property and equipment; an income approach using primarily discounted cash flow techniques for the noncompete and license intangible assets and capital lease liabilities; an income approach utilizing the relief-from-royalty method for the trade name intangible asset; an income approach utilizing the excess earnings method for the certificate of need intangible assets; and an estimated realizable value approach using historical trends and other relevant information for accounts receivable and certain accrued liabilities. The aforementioned income methods utilize management’s estimates of future operating results and cash flows discounted using a weighted average cost of capital that reflects market participant assumptions. For all other assets and liabilities, the fair value was assumed to represent carrying value due to their short maturities. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill.

## Notes to Consolidated Financial Statements

The fair value of the assets acquired and liabilities assumed at the acquisition date for CareSouth were as follows (in millions):

Cash and cash equivalents	\$	0.4
Accounts receivable		10.5
Prepaid expenses and other current assets		2.0
Property and equipment		0.7
Identifiable intangible assets:		
Noncompete agreements (useful lives of 3 years)		0.8
Trade name (useful life of 5 years)		2.8
Certificates of need (useful lives of 10 years)		15.6
Licenses (useful lives of 10 years)		13.0
Internal-use software		0.4
Goodwill		143.3
Investment in nonconsolidated subsidiaries		2.2
Total assets acquired		191.7
Liabilities assumed:		
Current portion of long-term debt		0.1
Accounts payable		2.7
Accrued payroll		2.4
Other current liabilities		2.8
Long-term debt, net of current portion		0.2
Deferred tax liabilities		9.5
Total liabilities assumed		17.7
Noncontrolling interests		4.3
Net assets acquired	\$	169.7

Information regarding the net cash paid for the acquisition of CareSouth is as follows (in millions):

Fair value of assets acquired, net of \$0.4 million of cash acquired	\$	48.0
Goodwill		143.3
Fair value of liabilities assumed		(17.7)
Fair value of noncontrolling interest owned by joint venture partner		(4.3)
Net cash paid for acquisitions	\$	169.3

*Other Home Health and Hospice Acquisitions*

Other than the CareSouth acquisition discussed above, we completed the following home health and hospice acquisitions, none of which were individually material to our financial position, results of operations, or cash flows. Each acquisition was made to enhance our position and ability to provide post-acute healthcare services to patients in the applicable geographic areas. Each acquisition was funded with cash on hand.

- In March 2015, we acquired Integrity Home Health Care, Inc., a home health company with two locations in the Las Vegas, Nevada area.
- In April 2015, we acquired Harvey Home Health Services, Inc., a home health company in Houston, Texas.



**Notes to Consolidated Financial Statements**

- In May 2015, we acquired Heritage Home Health Care, LLC, a home health company in Texarkana, Arkansas.
- In June 2015, we acquired Washington County Home Health Care, Inc. and Benton County Home Health, Inc., doing business as Alliance Home Health, a home health company with two locations in the Fayetteville, Arkansas area.
- In July 2015, we acquired Southern Utah Home Health, Inc., a home health and hospice company with two home health locations and two hospice locations in southern Utah.
- In July 2015, we acquired Orthopedic Rehab Specialist, LLC, a home health company in Ocala, Florida.

We accounted for all of these transactions under the acquisition method of accounting and reported the results of operations of the acquired locations from their respective dates of acquisition. Assets acquired and liabilities assumed were recorded at their estimated fair values as of the respective acquisition dates. The fair values of identifiable intangible assets were based on valuations using the cost and income approaches. The cost approach is based on amounts that would be required to replace the asset (i.e., replacement cost). The income approach is based on management's estimates of future operating results and cash flows discounted using a weighted-average cost of capital that reflects market participant assumptions. The excess of the fair value of the consideration conveyed over the fair value of the net assets acquired was recorded as goodwill. The goodwill reflects our expectations of our ability to utilize the acquired locations' mobile workforce and established relationships within each community and the benefits of being able to leverage operational efficiencies with favorable growth opportunities based on positive demographic trends in these markets. All goodwill recorded as a result of these transactions is deductible for federal income tax purposes.

The fair value of the assets acquired and liabilities assumed at the acquisition dates for the other home health and hospice transactions completed in 2015 were as follows (in millions):

Property and equipment	\$	0.1
Identifiable intangible assets:		
Noncompete agreements (useful lives of 2 to 5 years)		1.3
Trade names (useful lives of 1 year)		0.5
Certificates of need (useful lives of 10 years)		4.9
Licenses (useful lives of 10 years)		3.6
Goodwill		20.3
Total assets acquired		30.7
Total liabilities assumed		(0.2)
Net assets acquired	\$	30.5

Information regarding the net cash paid for the other home health and hospice acquisitions during 2015 is as follows (in millions):

Fair value of assets acquired	\$	10.4
Goodwill		20.3
Fair value of liabilities assumed		(0.2)
Net cash paid for acquisitions	\$	30.5

## Notes to Consolidated Financial Statements

## 2015 Pro Forma Results of Operations

The following table summarizes the results of operations of the above mentioned transactions from their respective dates of acquisition included in our consolidated results of operations and the unaudited pro forma results of operations of the combined entity had the date of the acquisitions been January 1, 2014 (in millions):

	Net Operating Revenues	Net Income Attributable to Encompass Health
Acquired entities only: Actual from acquisition date to December 31, 2015:		
Reliant	\$ 63.7	\$ 11.2
All Other Inpatient	54.7	1.7
CareSouth	19.2	2.5
All Other Home Health and Hospice	17.8	1.2
Combined entity: Supplemental pro forma from 1/01/2015-12/31/2015 (unaudited)	3,479.9	234.0
Combined entity: Supplemental pro forma from 1/01/2014-12/31/2014 (unaudited)	2,851.0	276.9

The information presented above is for illustrative purposes only and is not necessarily indicative of results that would have been achieved if the acquisitions had occurred as of the beginning of our 2014 reporting period. For the Reliant and CareSouth acquisitions, the unaudited pro forma information above includes adjustments for: (1) acquisition costs; (2) amortization of incremental identifiable intangible assets; (3) management fees paid to their former equity holders; (4) interest on debt incurred to fund the acquisitions (see Note 9, *Long-term Debt*); (5) income taxes using a rate of 40%; and (6) noncontrolling interests.

**3. Variable Interest Entities :**

As of December 31, 2017 and December 31, 2016, we consolidated ten limited partnership-like entities that are VIEs and of which we are the primary beneficiary. Our ownership percentages in these entities range from 6.8% to 99.5%. Through partnership and management agreements with or governing each of these entities, we manage all of these entities and handle all day-to-day operating decisions. Accordingly, we have the decision making power over the activities that most significantly impact the economic performance of our VIEs and an obligation to absorb losses or receive benefits from the VIE that could potentially be significant to the VIE. These decisions and significant activities include, but are not limited to, marketing efforts, oversight of patient admissions, medical training, nurse and therapist scheduling, provision of healthcare services, billing, collections and creation and maintenance of medical records. The terms of the agreements governing each of our VIEs prohibit us from using the assets of each VIE to satisfy the obligations of other entities.

Notes to Consolidated Financial Statements

The carrying amounts and classifications of the consolidated VIEs' assets and liabilities, which are included in our consolidated balance sheet, are as follows (in millions):

	December 31, 2017	December 31, 2016
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 1.2	\$ 1.6
Restricted cash	3.5	3.8
Accounts receivable, net of allowance for doubtful accounts	32.6	30.8
Other current assets	2.1	2.0
Total current assets	39.4	38.2
Property and equipment, net	142.8	140.0
Goodwill	73.5	73.5
Intangible assets, net	7.7	9.6
Deferred income tax assets	0.7	0.6
Other long-term assets	—	0.4
Total assets	\$ 264.1	\$ 262.3
<b>Liabilities</b>		
Current liabilities:		
Current portion of long-term debt	\$ 1.8	\$ 1.5
Accounts payable	6.5	6.8
Accrued payroll	7.1	6.6
Accrued interest payable	0.2	0.2
Other current liabilities	8.6	5.4
Total current liabilities	24.2	20.5
Long-term debt, net of current portion	28.3	29.8
Total liabilities	\$ 52.5	\$ 50.3

4. **Cash and Marketable Securities :**

The components of our investments as of December 31, 2017 are as follows (in millions):

	Cash & Cash Equivalents	Restricted Cash	Restricted Marketable Securities	Total
Cash	\$ 54.4	\$ 62.4	\$ —	\$ 116.8
Equity securities	—	—	62.0	62.0
Total	\$ 54.4	\$ 62.4	\$ 62.0	\$ 178.8

Notes to Consolidated Financial Statements

The components of our investments as of December 31, 2016 are as follows (in millions):

	Cash & Cash Equivalents	Restricted Cash	Restricted Marketable Securities	Total
Cash	\$ 40.5	\$ 60.9	\$ —	\$ 101.4
Equity securities	—	—	57.7	57.7
<b>Total</b>	<b>\$ 40.5</b>	<b>\$ 60.9</b>	<b>\$ 57.7</b>	<b>\$ 159.1</b>

*Restricted Cash—*

As of December 31, 2017 and 2016, *Restricted cash* consisted of the following (in millions):

	As of December 31,	
	2017	2016
Affiliate cash	\$ 18.1	\$ 22.9
Self-insured captive funds	44.3	38.0
<b>Total restricted cash</b>	<b>\$ 62.4</b>	<b>\$ 60.9</b>

Affiliate cash represents cash accounts maintained by joint ventures in which we participate where one or more of our external partners requested, and we agreed, that the joint venture's cash not be commingled with other corporate cash accounts and be used only to fund the operations of those joint ventures. Self-insured captive funds represent cash held at our wholly owned insurance captive, HCS, Ltd., as discussed in Note 10, *Self-Insured Risks*. These funds are committed to pay third-party administrators for claims incurred and are restricted by insurance regulations and requirements. These funds cannot be used for purposes outside HCS without the permission of the Cayman Islands Monetary Authority.

The classification of restricted cash held by HCS as current or noncurrent depends on the classification of the corresponding claims liability. As of December 31, 2017 and 2016, all restricted cash was current.

*Marketable Securities—*

Restricted marketable securities at both balance sheet dates represent restricted assets held at HCS. HCS insures a substantial portion Encompass Health's professional liability, workers' compensation, and other insurance claims. These funds are committed for payment of claims incurred, and the classification of these marketable securities as current or noncurrent depends on the classification of the corresponding claims liability. As of December 31, 2017 and 2016, \$44.2 million and \$33.5 million, respectively, of restricted marketable securities are included in *Other long-term assets* in our consolidated balance sheets.

A summary of our restricted marketable securities as of December 31, 2017 is as follows (in millions):

	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Equity securities	\$ 64.0	\$ 0.3	\$ (2.3)	\$ 62.0

Notes to Consolidated Financial Statements

A summary of our restricted marketable securities as of December 31, 2016 is as follows (in millions):

	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Equity securities	\$ 59.6	\$ 0.2	\$ (2.1)	\$ 57.7

Cost in the above tables includes adjustments made to the cost basis of our equity securities for other-than-temporary impairments. During the years ended December 31, 2017, 2016, and 2015, we did not record any impairment charges related to our restricted marketable securities.

Investing information related to our restricted marketable securities is as follows (in millions):

	For the Year Ended December 31,		
	2017	2016	2015
Proceeds from sales of restricted available-for-sale securities	\$ 4.0	\$ —	\$ —
Proceeds from sales of nonrestricted available-for-sale securities	\$ —	\$ —	\$ 12.8
Gross realized gains	\$ —	\$ —	\$ 1.2
Gross realized losses	\$ —	\$ —	\$ —

Our portfolio of marketable securities is comprised of investments in mutual funds that hold investments in a variety of industries and geographies. As discussed in Note 1, *Summary of Significant Accounting Policies*, “Marketable Securities,” when our portfolio includes marketable securities with unrealized losses that are not deemed to be other-than-temporarily impaired, we examine the severity and duration of the impairments in relation to the cost of the individual investments. We also consider the industry and geography in which each investment is held and the near-term prospects for a recovery in each.

**5. Accounts Receivable :**

Accounts receivable consists of the following (in millions):

	As of December 31,	
	2017	2016
Current:		
Patient accounts receivable, net of allowance for doubtful accounts of \$60.9 million in 2017; \$53.9 million in 2016	\$ 459.5	\$ 432.0
Other accounts receivable	12.6	11.8
	472.1	443.8
Noncurrent patient accounts receivable, net of allowance for doubtful accounts of \$52.2 million in 2017; \$49.5 million in 2016	129.1	125.9
Accounts receivable, net	\$ 601.2	\$ 569.7

Because the resolution of claims that are part of Medicare audit programs can take in excess of three years, we review the patient receivables that are part of this adjudication process to determine their appropriate classification as either current or noncurrent. Amounts considered noncurrent are included in *Other long-term assets* in our consolidated balance sheet.

At December 31, 2017 and 2016, our allowance for doubtful accounts represented approximately 16.1% and 15.6%, respectively, of the total patient due accounts receivable balance.

Notes to Consolidated Financial Statements

The following is the activity related to our allowance for doubtful accounts (in millions):

<u>For the Year Ended December 31,</u>	<u>Balance at Beginning of Period</u>	<u>Additions and Charges to Expense</u>	<u>Deductions and Accounts Written Off</u>	<u>Balance at End of Period</u>
2017	\$ 103.4	\$ 52.4	\$ (42.7)	\$ 113.1
2016	\$ 71.6	\$ 61.2	\$ (29.4)	\$ 103.4
2015	\$ 43.0	\$ 47.2	\$ (18.6)	\$ 71.6

**6. Property and Equipment :**

Property and equipment consists of the following (in millions):

	<u>As of December 31,</u>	
	<u>2017</u>	<u>2016</u>
Land	\$ 125.4	\$ 125.3
Buildings	1,712.4	1,601.4
Leasehold improvements	138.1	115.2
Vehicles	16.2	11.8
Furniture, fixtures, and equipment	461.5	425.3
	2,453.6	2,279.0
Less: Accumulated depreciation and amortization	(1,097.8)	(982.4)
	1,355.8	1,296.6
Construction in progress	161.3	95.2
Property and equipment, net	\$ 1,517.1	\$ 1,391.8

As of December 31, 2017, approximately 72% of our consolidated *Property and equipment, net* held by Encompass Health Corporation and its guarantor subsidiaries was pledged to the lenders under our credit agreement. See Note 9, *Long-term Debt*, and Note 20, *Condensed Consolidating Financial Information*.

In February 2016, we entered into a development/lease agreement with CR HQ, LLC (the "Developer") to construct our new home office in Birmingham, Alabama. Under the terms of this agreement, the Developer is responsible for all costs of constructing the new facility 'shell' which will then be leased to us for an initial term of 15 years with four, five-year renewal options. The lease is expected to commence in the first half of 2018. We are responsible for the costs associated with improvements to the interior of the building. Due to the nature and extent of the tenant improvements we will be making to the new home office and certain provisions of the development/lease agreement, we are deemed to be the accounting owner of the new home office during the construction period. Construction commenced in the second quarter of 2016. As of December 31, 2017 and 2016, *Property and equipment, net* includes \$49.8 million and \$20.3 million, respectively, for the construction costs incurred to date by the Developer, and *Long-term debt, net of current portion* includes a corresponding financing obligation liability of \$49.5 million and \$20.3 million, respectively. The remaining corresponding financing obligation liability of \$0.3 million as of December 31, 2017 is included in the *Current portion of long-term debt*. It is estimated the total financing obligation associated with the Developer's costs to construct the new home office will be \$56 million. The amounts recorded for construction costs and the corresponding liability are noncash activities for purposes of our consolidated statement of cash flows. See Note 9, *Long-term Debt*.

Notes to Consolidated Financial Statements

Information related to fully depreciated assets and assets under capital lease obligations is as follows (in millions):

	As of December 31,	
	2017	2016
Fully depreciated assets	\$ 318.6	\$ 289.7
Assets under capital lease obligations:		
Buildings	\$ 329.6	\$ 331.0
Vehicles	13.0	8.6
Equipment	0.3	0.3
	342.9	339.9
Less: Accumulated amortization	(104.6)	(83.5)
Assets under capital lease obligations, net	\$ 238.3	\$ 256.4

The amount of depreciation expense, amortization expense relating to assets under capital lease obligations, interest capitalized, and rent expense under operating leases is as follows (in millions):

	For the Year Ended December 31,		
	2017	2016	2015
Depreciation expense	\$ 111.8	\$ 102.3	\$ 91.0
Amortization expense	\$ 22.7	\$ 21.8	\$ 12.7
Interest capitalized	\$ 3.7	\$ 2.0	\$ 1.3
Rent expense:			
Minimum rent payments	\$ 66.5	\$ 62.6	\$ 48.8
Contingent and other rents	24.1	29.4	21.6
Other	8.9	4.0	3.8
Total rent expense	\$ 99.5	\$ 96.0	\$ 74.2

Leases—

We lease certain land, buildings, and equipment under noncancelable operating leases generally expiring at various dates through 2028. We also lease certain buildings and equipment under capital leases generally expiring at various dates through 2037. Operating leases generally have 1- to 15-year terms, with one or more renewal options, with terms to be negotiated at the time of renewal. Various facility leases include provisions for rent escalation to recognize increased operating costs or require us to pay certain maintenance and utility costs. Contingent rents are included in rent expense in the year incurred.

Some facilities are subleased to other parties. Rental income from subleases approximated \$2.9 million, \$4.1 million, and \$5.0 million for the years ended December 31, 2017, 2016, and 2015, respectively. Total expected future minimum rentals under these noncancelable subleases approximated \$0.8 million as of December 31, 2017.

Certain leases contain annual escalation clauses based on changes in the Consumer Price Index while others have fixed escalation terms. The excess of cumulative rent expense (recognized on a straight-line basis) over cumulative rent payments made on leases with fixed escalation terms is recognized as straight-line rental accrual and is included in *Other long-term liabilities* in the accompanying consolidated balance sheets, as follows (in millions):

	As of December 31,	
	2017	2016
Straight-line rental accrual	\$ 11.2	\$ 11.8

Notes to Consolidated Financial Statements

Future minimum lease payments at December 31, 2017, for those leases having an initial or remaining noncancelable lease term in excess of one year, are as follows (in millions):

<b>Year Ending December 31,</b>	<b>Operating Leases</b>	<b>Capital Lease Obligations</b>	<b>Total</b>
2018	\$ 65.0	\$ 36.4	\$ 101.4
2019	59.5	33.2	92.7
2020	49.9	28.8	78.7
2021	39.7	28.4	68.1
2022	28.3	28.7	57.0
2023 and thereafter	159.3	327.7	487.0
	<u>\$ 401.7</u>	<u>483.2</u>	<u>\$ 884.9</u>
Less: Interest portion		(211.7)	
Obligations under capital leases		<u>\$ 271.5</u>	

In addition to the above, and as discussed in Note 9, *Long-term Debt*, “Other Notes Payable,” we have two sale/leaseback transactions involving real estate accounted for as financings. Future minimum payments, which are accounted for as interest, under these obligations are \$2.7 million in each of the next four years, \$2.5 million in year five, and \$3.2 million thereafter.

**7. Goodwill and Other Intangible Assets :**

The following table shows changes in the carrying amount of *Goodwill* for the years ended December 31, 2017, 2016, and 2015 (in millions):

	<b>Inpatient Rehabilitation</b>	<b>Home Health and Hospice</b>	<b>Consolidated</b>
<b>Goodwill as of December 31, 2014</b>	\$ 491.5	\$ 592.5	\$ 1,084.0
Acquisitions	641.6	164.5	806.1
<b>Goodwill as of December 31, 2015</b>	1,133.1	757.0	1,890.1
Acquisitions	8.9	42.5	51.4
Divestiture of pediatric home health services	—	(14.3)	(14.3)
<b>Goodwill as of December 31, 2016</b>	1,142.0	785.2	1,927.2
Acquisitions	24.0	21.4	45.4
<b>Goodwill as of December 31, 2017</b>	<u>\$ 1,166.0</u>	<u>\$ 806.6</u>	<u>\$ 1,972.6</u>

*Goodwill* increased in 2015 as a result of our acquisitions of Reliant, CareSouth, and other inpatient and home health and hospice operations. *Goodwill* increased in 2016 as a result of our acquisitions of inpatient and home health and hospice operations offset by the divestiture of our pediatric home health assets to Thrive Skilled Pediatric Care in November 2016 for approximately \$21 million. We recorded a \$3.3 million gain as part of *Other operating expenses* in our consolidated statements of operations during the year ended December 31, 2016. *Goodwill* increased in 2017 as a result of our acquisitions of inpatient and home health operations. See Note 2, *Business Combinations*.

We performed impairment reviews as of October 1, 2017, 2016, and 2015 and concluded no *Goodwill* impairment existed. As of December 31, 2017, we had no accumulated impairment losses related to *Goodwill*.



Notes to Consolidated Financial Statements

The following table provides information regarding our other intangible assets (in millions):

	Gross Carrying Amount	Accumulated Amortization	Net
<b>Certificates of need:</b>			
2017	\$ 113.7	\$ (19.5)	\$ 94.2
2016	98.6	(12.9)	85.7
<b>Licenses:</b>			
2017	\$ 146.0	\$ (71.6)	\$ 74.4
2016	142.0	(62.1)	79.9
<b>Noncompete agreements:</b>			
2017	\$ 63.5	\$ (55.4)	\$ 8.1
2016	62.2	(47.3)	14.9
<b>Trade name - Encompass:</b>			
2017	\$ 135.2	\$ —	\$ 135.2
2016	135.2	—	135.2
<b>Trade names - all other:</b>			
2017	\$ 35.1	\$ (16.4)	\$ 18.7
2016	34.6	(13.9)	20.7
<b>Internal-use software:</b>			
2017	\$ 201.6	\$ (132.3)	\$ 69.3
2016	181.4	(110.2)	71.2
<b>Market access assets:</b>			
2017	\$ 13.2	\$ (10.0)	\$ 3.2
2016	13.2	(9.5)	3.7
<b>Total intangible assets:</b>			
2017	\$ 708.3	\$ (305.2)	\$ 403.1
2016	667.2	(255.9)	411.3

Amortization expense for other intangible assets is as follows (in millions):

	For the Year Ended December 31,		
	2017	2016	2015
Amortization expense	\$ 49.3	\$ 48.5	\$ 36.0

Total estimated amortization expense for our other intangible assets for the next five years is as follows (in millions):

Year Ending December 31,	Estimated Amortization Expense
2018	\$ 42.4
2019	37.2
2020	30.6
2021	26.1
2022	22.7

Notes to Consolidated Financial Statements

**8. Investments in and Advances to Nonconsolidated Affiliates :**

Investments in and advances to nonconsolidated affiliates as of December 31, 2017 represents our investment in six partially owned subsidiaries, of which five are general or limited partnerships, limited liability companies, or joint ventures in which Encompass Health or one of its subsidiaries is a general or limited partner, managing member, member, or venturer, as applicable. We do not control these affiliates but have the ability to exercise significant influence over the operating and financial policies of certain of these affiliates. Our ownership percentages in these affiliates range from approximately 1% to 60% . We account for these investments using the cost and equity methods of accounting. Our investments, which are included in *Other long-term assets* in our consolidated balance sheets, consist of the following (in millions):

	As of December 31,	
	2017	2016
Equity method investments:		
Capital contributions	\$ 0.9	\$ 0.9
Cumulative share of income	105.3	97.8
Cumulative share of distributions	(94.5)	(86.0)
	<u>11.7</u>	<u>12.7</u>
Cost method investments:		
Capital contributions, net of distributions and impairments	0.2	0.3
Total investments in and advances to nonconsolidated affiliates	<u>\$ 11.9</u>	<u>\$ 13.0</u>

The following summarizes the combined assets, liabilities, and equity and the combined results of operations of our equity method affiliates (on a 100% basis, in millions):

	As of December 31,	
	2017	2016
Assets—		
Current	\$ 10.1	\$ 13.1
Noncurrent	18.3	19.2
Total assets	<u>\$ 28.4</u>	<u>\$ 32.3</u>
Liabilities and equity—		
Current liabilities	\$ 2.7	\$ 2.7
Noncurrent liabilities	0.2	0.2
Partners' capital and shareholders' equity—		
Encompass Health	11.7	12.7
Outside partners	13.8	16.7
Total liabilities and equity	<u>\$ 28.4</u>	<u>\$ 32.3</u>

## Notes to Consolidated Financial Statements

Condensed statements of operations (in millions):

	For the Year Ended December 31,		
	2017	2016	2015
Net operating revenues	\$ 40.9	\$ 44.8	\$ 36.5
Operating expenses	(24.1)	(24.3)	(16.9)
Income from continuing operations, net of tax	17.0	20.5	18.9
Net income	17.0	20.5	18.9

### 9. Long-term Debt :

Our long-term debt outstanding consists of the following (in millions):

	As of December 31,	
	2017	2016
Credit Agreement—		
Advances under revolving credit facility	\$ 95.0	\$ 152.0
Term loan facilities	294.7	421.2
Bonds payable—		
5.125% Senior Notes due 2023	295.9	295.3
5.75% Senior Notes due 2024	1,193.9	1,193.2
5.75% Senior Notes due 2025	344.4	343.9
2.00% Convertible Senior Subordinated Notes due 2043	—	275.7
Other notes payable	82.3	55.8
Capital lease obligations	271.5	279.3
	<u>2,577.7</u>	<u>3,016.4</u>
Less: Current portion	(32.3)	(37.1)
Long-term debt, net of current portion	<u>\$ 2,545.4</u>	<u>\$ 2,979.3</u>

The following chart shows scheduled principal payments due on long-term debt for the next five years and thereafter (in millions):

Year Ending December 31,	Face Amount	Net Amount
2018	\$ 32.3	\$ 32.3
2019	32.3	32.2
2020	25.2	25.2
2021	25.8	25.8
2022	356.1	354.5
Thereafter	2,123.4	2,107.7
Total	<u>\$ 2,595.1</u>	<u>\$ 2,577.7</u>

As a result of the 2017, 2016, and 2015 redemptions discussed below, we recorded a \$10.7 million, \$7.4 million, and \$22.4 million *Loss on early extinguishment of debt* in 2017, 2016, and 2015, respectively.

## Notes to Consolidated Financial Statements

*Senior Secured Credit Agreement—*Credit Agreement

In September 2017, we amended our existing credit agreement, previously amended on July 29, 2015 (the “Credit Agreement”). The Credit Agreement provided for a \$300 million term loan commitment and a \$700 million revolving credit facility, with a \$260 million letter of credit subfacility and a swingline loan subfacility, all of which mature in September 2022. Outstanding term loan borrowings are payable in equal consecutive quarterly installments, commencing on December 31, 2017, of 1.25% of the aggregate principal amount of the term loans outstanding as of December 31, 2017, with the remainder due at maturity. We have the right at any time to prepay, in whole or in part, any borrowing under the term loan facilities.

Amounts drawn on the term loan facilities and the revolving credit facility bear interest at a rate per annum of, at our option, (1) LIBOR or (2) the higher of (a) Barclays Bank PLC’s (“Barclays”) prime rate and (b) the federal funds rate plus 0.5%, in each case, plus, in each case, an applicable margin that varies depending upon our leverage ratio. We are also subject to a commitment fee of 0.375% per annum on the daily amount of the unutilized commitments under the term loan facilities and revolving credit facility. The current interest rate on borrowings under the Credit Agreement is LIBOR plus 1.50%.

The Credit Agreement contains affirmative and negative covenants and default and acceleration provisions, including a minimum interest coverage ratio and a maximum leverage ratio that change over time. Under one such negative covenant, we are restricted from paying common stock dividends, prepaying certain senior notes, making certain investments, and repurchasing preferred and common equity unless (1) we are not in default under the terms of the Credit Agreement and (2) our senior secured leverage ratio, as defined in the Credit Agreement, does not exceed 2x. In the event the senior secured leverage ratio exceeds 2x, these payments are subject to a limit of \$200 million plus an amount equal to a portion of available excess cash flows each fiscal year. Our obligations under the Credit Agreement are secured by the current and future personal property of the Company and its subsidiary guarantors. The maximum leverage ratio in the financial covenants is 4.50x through September 2019 and 4.25x from then until maturity.

As of December 31, 2017 and 2016, \$95 million and \$152 million were drawn under the revolving credit facility with an interest rate of 3.1% and 2.7%, respectively. Amounts drawn as of December 31, 2017 and 2016 exclude \$35.4 million and \$33.3 million, respectively, utilized under the letter of credit subfacility, which were being used in the ordinary course of business to secure workers’ compensation and other insurance coverages and for general corporate purposes. Currently, there are no undrawn term loan commitments under the Credit Agreement. The amendment to our existing credit agreement included a net repayment of approximately \$110 million to our existing term loan facility.

2015 & 2016 Credit Agreement

In June and July 2015, we amended our existing credit agreement, previously amended on December 23, 2014 (the “2015 & 2016 Credit Agreement”). The 2015 & 2016 Credit Agreement provided for \$500 million of term loan commitments and a \$600 million revolving credit facility, with a \$260 million letter of credit subfacility and a swingline loan subfacility, all of which would have matured in July 2020. Outstanding term loan borrowings were payable in equal consecutive quarterly installments, commencing on March 31, 2016, of 1.25% of the aggregate principal amount of the term loans outstanding as of December 31, 2015, with the remainder due at maturity. The 2015 & 2016 Credit Agreement contained the same affirmative and negative covenants and default and acceleration provisions as the Credit Agreement, except for the senior secured leverage ratio couldn’t exceed 1.75x under the negative covenant described above and the maximum leverage ratio was 4.50x through June 2017 and 4.25x from then until maturity.

In September 2015, we borrowed \$125 million of the term loan facilities, the proceeds of which were used to fund a portion of the Reliant acquisition. In October 2015, we utilized the remaining \$125 million of term loan facility capacity to finance a portion of the CareSouth acquisition. See Note 2, *Business Combinations*.

*Bonds Payable—*Nonconvertible Notes

The Company’s 2023 Notes, 2024 Notes, and 2025 Notes (collectively, the “Senior Notes”) were issued pursuant to an indenture (the “Base Indenture”) dated as of December 1, 2009 between us and The Bank of Nova Scotia Trust Company of

## Notes to Consolidated Financial Statements

New York, as trustee (the “Original Trustee”), as supplemented by each Senior Notes respective supplemental indenture (together with the Base Indenture, the “Indenture”), among us, the Subsidiary Guarantors (as defined in the Indenture), and the Original Trustee. The Original Trustee notified us of its intention to discontinue its corporate trust operations and, accordingly, to resign upon the appointment of a successor trustee. Effective July 29, 2013, Wells Fargo Bank, National Association, was appointed as successor trustee under the Indenture.

Pursuant to the terms of the Indenture, the Senior Notes are jointly and severally guaranteed on a senior, unsecured basis by all of our existing and future subsidiaries that guarantee borrowings under our Credit Agreement and other capital markets debt (see Note 20, *Condensed Consolidating Financial Information*). The Senior Notes are senior, unsecured obligations of Encompass Health and rank equally with our other senior indebtedness, senior to any of our subordinated indebtedness, and effectively junior to our secured indebtedness to the extent of the value of the collateral securing such indebtedness.

Upon the occurrence of a change in control (as defined in the Indenture), each holder of the Senior Notes may require us to repurchase all or a portion of the notes in cash at a price equal to 101% of the principal amount of the Senior Notes to be repurchased, plus accrued and unpaid interest.

The Senior Notes contain covenants and default and acceleration provisions, that, among other things, limit our and certain of our subsidiaries’ ability to (1) incur additional debt, (2) make certain restricted payments, (3) consummate specified asset sales, (4) incur liens, and (5) merge or consolidate with another person.

*2023 Notes*

In March 2015, we issued \$300 million of 5.125% Senior Notes due 2023 (“the 2023 Notes”) at par, which resulted in approximately \$295 million in net proceeds from the public offering. We used the net proceeds from this offering along with cash on hand to redeem all of our senior notes due 2020 outstanding at that time. Pursuant to the terms of these senior notes due 2020, this redemption was made at a price of 104.063%, which resulted in a total cash outlay of approximately \$302 million to retire the \$290 million in principal. The 2023 Notes mature on March 15, 2023 and bear interest at a per annum rate of 5.125%. Inclusive of financing costs, the effective interest rate on the 2023 Notes is 5.4%. Interest on the 2023 Notes is payable semiannually in arrears on March 15 and September 15, beginning on September 15, 2015.

We may redeem the 2023 Notes, in whole or in part, at any time on or after March 15, 2018 at the redemption prices set forth below:

<b>Period</b>	<b>Redemption Price*</b>
2018	103.844%
2019	102.563%
2020	101.281%
2021 and thereafter	100.000%

\* Expressed in percentage of principal amount

*2024 Notes*

In September 2012, we completed a public offering of \$275 million aggregate principal amount of the 5.75% Senior Notes due 2024 (“the 2024 Notes”) at par. Net proceeds from this offering were approximately \$270 million. We used \$195 million of the net proceeds to repay the amounts outstanding under our revolving credit facility. Additionally, in October 2012, \$64.5 million of the net proceeds were used to redeem a portion of our former senior notes due 2022 at that time.

In September 2014, we issued an additional \$175 million of the 2024 Notes at a price of 103.625% of the principal amount, which resulted in approximately \$182 million in net proceeds from the public offering.

In January 2015, we issued an additional \$400 million of the 2024 Notes at a price of 102% of the principal amount, which resulted in approximately \$406 million in net proceeds from the public offering. We used \$250 million of the net

## Notes to Consolidated Financial Statements

proceeds to repay borrowings under our term loan facilities, with the remaining net proceeds used to repay borrowings under our revolving credit facility.

In August 2015, we issued an additional \$350 million of our 2024 Notes at a price of 100.5% of the principal amount, which resulted in approximately \$351 million in net proceeds from the private offering. We used the net proceeds to reduce borrowings under our revolving credit facility and fund a portion of the Reliant acquisition, as discussed in Note 2, *Business Combinations*.

The 2024 Notes mature on November 1, 2024 and bear interest at a per annum rate of 5.75%. Inclusive of premiums and financing costs, the effective interest rate on the 2024 Notes is 5.8%. Interest is payable semiannually in arrears on May 1 and November 1 of each year.

We may redeem the 2024 Notes, in whole or in part, at any time on or after November 1, 2017, at the redemption prices set forth below:

<b>Period</b>	<b>Redemption Price*</b>
2017	102.875%
2018	101.917%
2019	100.958%
2020 and thereafter	100.000%

\* Expressed in percentage of principal amount

*2025 Notes*

In September 2015, we issued \$350 million of 5.75% Senior Notes due 2025 (“the 2025 Notes”) at par, which resulted in approximately \$344 million in net proceeds from the private offering. We used the net proceeds from this borrowing to fund a portion of the Reliant acquisition. The 2025 Notes mature on September 15, 2025 and bear interest at a per annum rate of 5.75%. Inclusive of financing costs, the effective interest rate on the 2025 Notes is 6.0%. Interest on the 2025 Notes is payable semiannually in arrears on March 15 and September 15, beginning on March 15, 2016.

We may redeem the 2025 Notes, in whole or in part, at any time on or after September 15, 2020, at the redemption prices set forth below:

<b>Period</b>	<b>Redemption Price*</b>
2020	102.875%
2021	101.917%
2022	100.958%
2023 and thereafter	100.000%

\* Expressed in percentage of principal amount

*Former 2022 Notes*

In November 2015, we redeemed \$50.0 million of the outstanding principal amount of our former senior notes due 2022 (“the Former 2022 Notes”). Pursuant to the terms of the Former 2022 Notes, this optional redemption was made at a price of 103.875%, which resulted in a total cash outlay of approximately \$52 million. We used borrowings under our revolving credit facility to fund the redemption.

Notes to Consolidated Financial Statements

In March and May 2016, we redeemed \$50.0 million of the outstanding principal amount of our Former 2022 Notes. Pursuant to the terms of the Former 2022 Notes, these optional redemptions were made at a price of 103.875% , which resulted in a total cash outlay of approximately \$104 million . We used cash on hand and capacity under our revolving credit facility to fund these redemptions.

In September 2016, we redeemed the remaining outstanding principal amount of \$76 million of the Former 2022 Notes. Pursuant to the terms of these notes, these optional redemptions were made at a price of 102.583% , which resulted in a total cash outlay of approximately \$78 million . We used cash on hand and capacity under our revolving credit facility to fund this redemption. The Former 2022 Notes would have matured on September 15, 2022. Inclusive of premiums and financing costs, the effective interest rate on the Former 2022 Notes was 7.9% . Interest was payable semiannually in arrears on March 15 and September 15 of each year.

Convertible Notes

*Convertible Senior Subordinated Notes Due 2043*

In November 2013, we exchanged \$320 million in aggregate principal amount of newly issued 2.00% Convertible Senior Subordinated Notes due 2043 (the “Convertible Notes”) for 257,110 shares of our outstanding 6.50% Series A Convertible Perpetual Preferred Stock. The Company’s Convertible Notes were issued pursuant to an indenture dated November 18, 2013 (the “Convertible Notes Indenture”) between us and Wells Fargo Bank, National Association, as trustee and conversion agent.

In May 2017, we provided notice of our intent to exercise our early redemption option on the \$320 million outstanding principal amount of the Convertible Notes. Pursuant to the Convertible Notes Indenture, the holders had the right to convert their Convertible Notes into shares of our common stock at a conversion rate of 27.2221 shares per \$1,000 principal amount of Convertible Notes, which rate was increased by the make-whole premium. Holders of \$319.4 million in principal of these Convertible Notes chose to convert their notes to shares of our common stock resulting in the issuance of 8.9 million shares from treasury stock, including 0.2 million shares due to the make-whole premium. Approximately 8.6 million of these shares were included in *Diluted earnings per share attributable to Encompass Health common shareholders* as of March 31, 2017 . We redeemed the remaining \$0.6 million in principal at par in cash. The redemption and all conversions occurred in the second quarter of 2017. The Convertible Notes would have matured on December 1, 2043. Inclusive of discounts and financing costs, the effective interest rate on the Convertible Notes was 6.0% . Interest was payable semiannually in arrears in cash on June 1 and December 1 of each year. See also Note 16, *Earnings per Common Share* for additional information on these Convertible Notes.

*Other Notes Payable—*

Our notes payable consist of the following (in millions):

	As of December 31,		Interest Rates
	2017	2016	
Sale/leaseback transactions involving real estate accounted for as financings	\$ 77.7	\$ 48.2	7.5% to 11.2% LIBOR + 2.5%; 3.9% and 3.1% as of December 31, 2017 and 2016, respectively
Construction of a new hospital	4.4	7.4	6.8%
Other	0.2	0.2	
Other notes payable	\$ 82.3	\$ 55.8	

See also Note 6, *Property and Equipment* .

Notes to Consolidated Financial Statements

Capital Lease Obligations—

We engage in a significant number of leasing transactions including real estate and other equipment utilized in operations. Leases meeting certain accounting criteria have been recorded as an asset and liability at the lower of fair value or the net present value of the aggregate future minimum lease payments at the inception of the lease. Interest rates used in computing the net present value of the lease payments generally ranged from 2% to 11% based on our incremental borrowing rate at the inception of the lease. Our leasing transactions include arrangements for vehicles with major finance companies and manufacturers who retain ownership in the equipment during the term of the lease and with a variety of both small and large real estate owners.

10. Self-Insured Risks :

We insure a substantial portion of our professional liability, general liability, and workers' compensation risks through a self-insured retention program ("SIR") underwritten by our consolidated wholly owned offshore captive insurance subsidiary, HCS, Ltd., which we fund via regularly scheduled premium payments. HCS is an insurance company licensed by the Cayman Island Monetary Authority. We use HCS to fund our first layer of insurance coverage up to approximately \$28 million for annual aggregate losses associated with general and professional liability risks. Workers' compensation exposures are capped on a per claim basis. Risks in excess of specified limits per claim and in excess of our aggregate SIR amount are covered by unrelated commercial carriers.

The following table presents the changes in our self-insurance reserves for the years ended December 31, 2017, 2016, and 2015 (in millions):

	2017	2016	2015
<b>Balance at beginning of period, gross</b>	\$ 171.4	\$ 142.1	\$ 134.3
Less: Reinsurance receivables	(41.4)	(26.6)	(26.0)
<b>Balance at beginning of period, net</b>	130.0	115.5	108.3
Increase for the provision of current year claims	44.7	43.5	37.1
Decrease for the provision of prior year claims	(3.0)	(0.1)	(4.6)
Expenses related to discontinued operations	(0.5)	(0.4)	(0.5)
Payments related to current year claims	(5.0)	(5.0)	(4.7)
Payments related to prior year claims	(35.1)	(23.5)	(22.5)
Acquisitions	—	—	2.4
<b>Balance at end of period, net</b>	131.1	130.0	115.5
Add: Reinsurance receivables	39.9	41.4	26.6
<b>Balance at end of period, gross</b>	\$ 171.0	\$ 171.4	\$ 142.1

As of December 31, 2017 and 2016, \$60.9 million and \$61.0 million, respectively, of these reserves are included in *Other current liabilities* in our consolidated balance sheets.

Provisions for these risks are based primarily upon actuarially determined estimates. These reserves represent the unpaid portion of the estimated ultimate cost of all reported and unreported losses incurred through the respective consolidated balance sheet dates. The reserves are estimated using individual case-basis valuations and actuarial analyses. Those estimates are subject to the effects of trends in loss severity and frequency. The estimates are continually reviewed and adjustments are recorded as experience develops or new information becomes known. The changes to the estimated ultimate loss amounts are included in current operating results.

The reserves for these self-insured risks cover approximately 1,000 individual claims at December 31, 2017 and 2016, and estimates for potential unreported claims. The time period required to resolve these claims can vary depending upon the jurisdiction, the nature, and the form of resolution of the claims. The estimation of the timing of payments beyond a year can vary significantly. Although considerable variability is inherent in reserve estimates, management believes the reserves for



Notes to Consolidated Financial Statements

losses and loss expenses are adequate; however, there can be no assurance the ultimate liability will not exceed management's estimates.

**11. Redeemable Noncontrolling Interests :**

The following is a summary of the activity related to our *Redeemable noncontrolling interests* (in millions):

	For the Year Ended December 31,		
	2017	2016	2015
<b>Balance at beginning of period</b>	\$ 138.3	\$ 121.1	\$ 84.7
Net income attributable to noncontrolling interests	17.9	14.1	13.8
Distributions	(4.6)	(7.8)	(7.3)
Contribution to joint venture	2.3	—	—
Change in fair value	67.0	10.9	29.9
<b>Balance at end of period</b>	<b>\$ 220.9</b>	<b>\$ 138.3</b>	<b>\$ 121.1</b>

The following table reconciles the net income attributable to nonredeemable *Noncontrolling interests*, as recorded in the shareholders' equity section of the consolidated balance sheets, and the net income attributable to *Redeemable noncontrolling interests*, as recorded in the mezzanine section of the consolidated balance sheets, to the *Net income attributable to noncontrolling interests* presented on the consolidated statements of operations (in millions):

	For the Year Ended December 31,		
	2017	2016	2015
Net income attributable to nonredeemable noncontrolling interests	\$ 61.2	\$ 56.4	\$ 55.9
Net income attributable to redeemable noncontrolling interests	17.9	14.1	13.8
Net income attributable to noncontrolling interests	<b>\$ 79.1</b>	<b>\$ 70.5</b>	<b>\$ 69.7</b>

On December 31, 2014, we acquired 83.3% of our home health and hospice business when we purchased EHHI Holdings, Inc. ("EHHI"). In the acquisition, we acquired all of the issued and outstanding equity interests of EHHI, other than equity interests contributed to Encompass Health Home Health Holdings, Inc. ("Holdings"), a subsidiary of Encompass Health and an indirect parent of EHHI, by certain sellers in exchange for shares of common stock of Holdings. Those sellers were members of EHHI management, and they contributed a portion of their shares of common stock of EHHI, valued at approximately \$64 million on the acquisition date, in exchange for approximately 16.7% of the outstanding shares of common stock of Holdings. At any time after December 31, 2017, each management investor has the right (but not the obligation) to have his or her shares of Holdings stock repurchased by Encompass Health for a cash purchase price per share equal to the fair value. Specifically, up to one-third of each management investor's shares of Holdings stock may be sold prior to December 31, 2018; two-thirds of each management investor's shares of Holdings stock may be sold prior to December 31, 2019; and all of each management investor's shares of Holdings stock may be sold thereafter. At any time after December 31, 2019, Encompass Health will have the right (but not the obligation) to repurchase all or any portion of the shares of Holdings stock owned by one or more management investors for a cash purchase price per share equal to the fair value. As of December 31, 2017, the value of those outstanding shares of Holdings was approximately \$192 million. In February 2018, each management investor exercised the right to sell one-third of his or her shares of Holdings stock to Encompass Health, representing approximately 5.6% of the outstanding shares of the common stock of Holdings. On February 21, 2018, Encompass Health settled the acquisition of those shares upon payment of approximately \$65 million in cash.

Notes to Consolidated Financial Statements

12. Fair Value Measurements :

Our financial assets and liabilities that are measured at fair value on a recurring basis are as follows (in millions):

	Fair Value Measurements at Reporting Date Using					Valuation Technique <sup>(1)</sup>
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
<b>As of December 31, 2017</b>						
Prepaid expenses and other current assets:						
Current portion of restricted marketable securities	\$ 17.8	\$ —	\$ 17.8	\$ —		M
Other long-term assets:						
Restricted marketable securities	44.2	—	44.2	—		M
Redeemable noncontrolling interests	220.9	—	—	220.9		I
<b>As of December 31, 2016</b>						
Prepaid expenses and other current assets:						
Current portion of restricted marketable securities	\$ 24.2	\$ —	\$ 24.2	\$ —		M
Other long-term assets:						
Restricted marketable securities	33.5	—	33.5	—		M
Redeemable noncontrolling interests	138.3	—	—	138.3		I

<sup>(1)</sup> The three valuation techniques are: market approach (M), cost approach (C), and income approach (I).

In addition to assets and liabilities recorded at fair value on a recurring basis, we are also required to record assets and liabilities at fair value on a nonrecurring basis. Generally, assets are recorded at fair value on a nonrecurring basis as a result of impairment charges or similar adjustments made to the carrying value of the applicable assets. During the years ended December 31, 2017, 2016, and 2015, we did not record any gains or losses related to our nonfinancial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a nonrecurring basis as part of our continuing operations.

Notes to Consolidated Financial Statements

As discussed in Note 1, *Summary of Significant Accounting Policies*, “Fair Value Measurements,” the carrying value equals fair value for our financial instruments that are not included in the table below and are classified as current in our consolidated balance sheets. The carrying amounts and estimated fair values for our other financial instruments are presented in the following table (in millions):

	As of December 31, 2017		As of December 31, 2016	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
<b>Long-term debt:</b>				
Advances under revolving credit facility	\$ 95.0	\$ 95.0	\$ 152.0	\$ 152.0
Term loan facilities	294.7	296.3	421.2	422.5
5.125% Senior Notes due 2023	295.9	306.8	295.3	297.8
5.75% Senior Notes due 2024	1,193.9	1,228.5	1,193.2	1,216.6
5.75% Senior Notes due 2025	344.4	364.9	343.9	349.6
2.00% Convertible Senior Subordinated Notes due 2043	—	—	275.7	382.6
Other notes payable	82.3	82.3	55.8	55.8
<b>Financial commitments:</b>				
Letters of credit	—	35.4	—	33.3

Fair values for our long-term debt and financial commitments are determined using inputs, including quoted prices in nonactive markets, that are observable either directly or indirectly, or *Level 2* inputs within the fair value hierarchy. See Note 1, *Summary of Significant Accounting Policies*, “Fair Value Measurements” and “Redeemable Noncontrolling Interests.”

**13. Share-Based Payments :**

The Company has awarded employee stock-based compensation in the form of stock options, SARs, and restricted stock awards (“RSAs”) under the terms of share-based incentive plans designed to align employee and executive interests to those of its stockholders. All employee stock-based compensation awarded between January 1, 2015 and May 8, 2016 was issued under the Amended and Restated 2008 Equity Incentive Plan (the “2008 Plan”), a stockholder-approved plan that reserved and provided for the grant of up to nine million shares of common stock. This plan allowed the grants of nonqualified stock options, incentive stock options, restricted stock, SARs, performance shares, performance share units, dividend equivalents, restricted stock units (“RSUs”), and/or other stock-based awards. No additional stock-based compensation was or will be issued from the 2008 Plan.

In May 2016, our stockholders approved the 2016 Omnibus Performance Incentive Plan, which reserves and provides for the grant of up to 14,000,000 shares of common stock. All employee stock-based compensation awarded after May 8, 2016 was issued under this plan. This plan allows for the same types of equity grants as the 2008 Plan.

*Stock Options—*

Under our share-based incentive plans, officers and employees are given the right to purchase shares of Encompass Health common stock at a fixed grant price determined on the day the options are granted. The terms and conditions of the options, including exercise prices and the periods in which options are exercisable, are generally at the discretion of the compensation committee of our board of directors. However, no options are exercisable beyond ten years from the date of grant. Granted options vest over the awards’ requisite service periods, which are generally three years .

Notes to Consolidated Financial Statements

The fair values of the options granted during the years ended December 31, 2017, 2016, and 2015 have been estimated at the grant date using the Black-Scholes option-pricing model with the following weighted-average assumptions:

	For the Year Ended December 31,		
	2017	2016	2015
Expected volatility	30.5%	37.2%	39.5%
Risk-free interest rate	2.1%	1.6%	1.9%
Expected life (years)	7.7	7.5	7.7
Dividend yield	2.2%	2.1%	2.1%

The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, the Black-Scholes option-pricing model requires the input of highly subjective assumptions, including the expected stock price volatility. We estimate our expected term through an analysis of actual, historical post-vesting exercise, cancellation, and expiration behavior by our employees and projected post-vesting activity of outstanding options. We calculate volatility based on the historical volatility of our common stock over the period commensurate with the expected term of the options. The risk-free interest rate is the implied daily yield currently available on U.S. Treasury issues with a remaining term closely approximating the expected term used as the input to the Black-Scholes option-pricing model. We estimated our dividend yield based on our annual dividend rate and our stock price on the dividend payment dates. Under the Black-Scholes option-pricing model, the weighted-average grant date fair value per share of employee stock options granted during the years ended December 31, 2017, 2016, and 2015 was \$11.55, \$11.55, and \$15.11, respectively.

A summary of our stock option activity and related information is as follows:

	Shares (In Thousands)	Weighted- Average Exercise Price per Share	Weighted- Average Remaining Life (Years)	Aggregate Intrinsic Value (In Millions)
Outstanding, December 31, 2016	1,575	\$ 21.45		
Granted	95	42.22		
Exercised	(1,107)	18.58		
Forfeitures	(3)	43.14		
Expirations	(3)	23.19		
Outstanding, December 31, 2017	557	30.53	6.0	\$ 10.5
Exercisable, December 31, 2017	377	25.81	4.6	8.9

We recognized approximately \$0.8 million, \$1.6 million, and \$1.6 million of compensation expense related to our stock options for the years ended December 31, 2017, 2016, and 2015, respectively. As of December 31, 2017, there was \$1.3 million of unrecognized compensation cost related to unvested stock options. This cost is expected to be recognized over a weighted-average period of 23 months. The total intrinsic value of options exercised during the years ended December 31, 2017, 2016, and 2015 was \$29.0 million, \$9.1 million, and \$4.2 million, respectively.

*Stock Appreciation Rights—*

In conjunction with the EHHI acquisition, we granted SARs based on Encompass Health Home Health Holdings, Inc. (“Holdings”) common stock to certain members of EHHI management at closing on December 31, 2014. Under a separate plan, we granted 122,976 SARs that vest based on continued employment and an additional maximum number of 129,124 SARs that vest based on continued employment and the extent of the attainment of a specified 2017 performance measure. The maximum number of performance SARs was achieved. In general terms, half of the SARs of each type will vest on December 31, 2018 with the remainder vesting on December 31, 2019. The SARs that ultimately vest will expire on the tenth

Notes to Consolidated Financial Statements

anniversary of the grant date or within a specified period following any earlier termination of employment. Upon exercise, each SAR must be settled for cash in the amount by which the per share fair value of Holdings' common stock on the exercise date exceeds the per share fair value on the grant date. The fair value of Holdings' common stock is determined using the product of the trailing 12-month specified performance measure for Holdings and a specified median market price multiple based on a basket of public home health companies.

The fair value of the SARs granted in conjunction with the EHHI acquisition has been estimated using the Black-Scholes option-pricing model with the following weighted-average assumptions:

	For the Year Ended December 31,	
	2017	2016
Expected volatility	28.7%	25.9%
Risk-free interest rate	1.9%	1.9%
Expected life (years)	2.1	5.3
Dividend yield	—%	—%

We did not include a dividend payment as part of our pricing model because Holdings currently does not pay dividends on its common stock. Under the Black-Scholes option-pricing model, the weighted-average fair value per share of SARs granted in conjunction with the EHHI acquisition was \$199.41 and \$84.33 as of December 31, 2017 and 2016, respectively.

We recognized approximately \$26.0 million, \$5.8 million, and \$3.5 million of compensation expense related to our SARs for the years ended December 31, 2017, 2016 and 2015, respectively. As of December 31, 2017, there was \$15.0 million of unrecognized compensation cost related to unvested SARs. This cost is expected to be recognized over a weighted-average period of 27 months. The remaining unrecognized compensation expense for our SARs may vary each reporting period based on changes in both operational performance and the specified median market multiple. As of December 31, 2017, 252,100 SARs were outstanding.

*Restricted Stock—*

The RSAs granted in 2017, 2016, and 2015 included service-based awards, performance-based awards (that also included a service requirement), and (in 2015) market condition awards (that also included a service requirement). These awards generally vest over a three-year requisite service period. For RSAs with a service and/or performance requirement, the fair value of the RSA is determined by the closing price of our common stock on the grant date. For RSAs with a market condition, the fair value of the RSA is determined using a lattice model. Inputs into the model include the historical price volatility of our common stock, the historical volatility of the common stock of the companies in the defined peer group, and the risk-free interest rate. Utilizing these inputs and potential future changes in stock prices, multiple trials are run to determine the fair value.

A summary of our issued restricted stock awards is as follows (share information in thousands):

	Shares	Weighted-Average Grant Date Fair Value
Nonvested shares at December 31, 2016	618	\$ 35.06
Granted	504	42.85
Vested	(427)	34.83
Forfeited	(22)	39.22
Nonvested shares at December 31, 2017	673	40.90

## Notes to Consolidated Financial Statements

The weighted-average grant date fair value of restricted stock granted during the years ended December 31, 2016 and 2015 was \$33.56 and \$27.86 per share, respectively. We recognized approximately \$19.6 million, \$18.7 million, and \$19.5 million of compensation expense related to our restricted stock awards for the years ended December 31, 2017, 2016, and 2015, respectively. As of December 31, 2017, there was \$24.0 million of unrecognized compensation expense related to unvested restricted stock. This cost is expected to be recognized over a weighted-average period of 21 months. The remaining unrecognized compensation expense for the performance-based awards may vary each reporting period based on changes in the expected achievement of performance measures. The total fair value of shares vested during the years ended December 31, 2017, 2016, and 2015 was \$17.7 million, \$24.3 million, and \$41.0 million, respectively. We accrue dividends on outstanding RSAs which are paid upon vesting.

*Nonemployee Stock-Based Compensation Plans—*

During the years ended December 31, 2017, 2016, and 2015, we provided incentives to our nonemployee members of our board of directors through the issuance of RSUs out of our share-based incentive plans. RSUs are fully vested when awarded and receive dividend equivalents in the form of additional RSUs upon the payment of a cash dividend on our common stock. During the years ended December 31, 2017, 2016, and 2015, we issued 27,594, 32,031, and 30,744 RSUs, respectively, with a fair value of \$47.30, \$40.75, and \$42.46, respectively, per unit. We recognized approximately \$1.3 million, \$1.3 million, and \$1.3 million, respectively, of compensation expense upon their issuance in 2017, 2016, and 2015. There was no unrecognized compensation related to unvested shares as of December 31, 2017. During the years ended December 31, 2017, 2016, and 2015, we issued an additional 9,968, 10,248, and 7,645, respectively, of RSUs as dividend equivalents. As of December 31, 2017, 471,696 RSUs were outstanding.

**14. Employee Benefit Plans :**

Substantially all Encompass Health hospital employees are eligible to enroll in Encompass Health-sponsored healthcare plans, including coverage for medical and dental benefits. Our primary healthcare plans are national plans administered by third-party administrators. We are self-insured for these plans. During 2017, 2016, and 2015, costs associated with these plans, net of amounts paid by employees, approximated \$120.8 million, \$119.0 million, and \$109.3 million, respectively.

The Encompass Health Retirement Investment Plan is a qualified 401(k) savings plan. The plan allows eligible employees to contribute up to 100% of their pay on a pre-tax basis into their individual retirement account in the plan subject to the normal maximum limits set annually by the Internal Revenue Service. Encompass Health's employer matching contribution is 50% of the first 6% of each participant's elective deferrals. All contributions to the plan are in the form of cash. Employees who are at least 21 years of age are eligible to participate in the plan. Employer contributions vest 100% after three years of service. Participants are always fully vested in their own contributions.

Employer contributions to the Encompass Health Retirement Investment Plan approximated \$18.2 million, \$16.6 million, and \$15.0 million in 2017, 2016, and 2015, respectively. In 2017, 2016, and 2015, approximately \$1.4 million, \$0.6 million, and \$0.9 million, respectively, from the plan's forfeiture account were used to fund the matching contributions in accordance with the terms of the plan.

*Senior Management Bonus Program—*

We maintain a Senior Management Bonus Program to reward senior management for performance based on a combination of corporate or regional goals and individual goals. The corporate and regional goals are approved on an annual basis by our board of directors as part of our routine budgeting and financial planning process. The individual goals, which are weighted according to importance, are determined between each participant and his or her immediate supervisor. The program applies to persons who join the Company in, or are promoted to, senior management positions. In 2018, we expect to pay approximately \$15.1 million under the program for the year ended December 31, 2017. In February 2017 and 2016, we paid \$11.2 million and \$9.4 million, respectively, under the program for the years ended December 31, 2016 and 2015.

Notes to Consolidated Financial Statements

15. Income Taxes :

On December 22, 2017, the US enacted the Tax Cuts and Jobs Act (the “Tax Act”). The Tax Act, which is commonly referred to as “US tax reform,” significantly changes US corporate income tax laws by, among other things, reducing the US corporate income tax rate from 35% to 21% starting in 2018. As a result, we recorded a net charge of \$1.2 million during the fourth quarter of 2017. This amount, which is included in *Provision for income tax expense* in the consolidated statement of operations, consists of three components: (i) a \$10.1 million charge resulting from the remeasurement of our net federal deferred tax assets based on the new lower corporate income tax rate, (ii) a \$14.7 million credit resulting from the remeasurement of our net state deferred tax assets as a result of the decreased federal benefit implicit in the new lower corporate income tax rate, and (iii) a \$5.8 million charge resulting from the remeasurement of our net valuation allowances for state NOLs as a result of the decreased federal benefit implicit in the new lower corporate income tax rate. The net charge of \$1.2 million did not have a material impact on our effective tax rate. In addition, we adopted the Tax Act’s provisions allowing for 100% bonus depreciation on qualifying assets placed in service after September 27, 2017, which resulted in additional bonus depreciation deductions of \$8.8 million in the fourth quarter of 2017.

The significant components of the *Provision for income tax expense* related to continuing operations are as follows (in millions):

	For the Year Ended December 31,		
	2017	2016	2015
Current:			
Federal	\$ 72.2	\$ 16.1	\$ 2.6
State and other	12.8	14.9	12.2
Total current expense	85.0	31.0	14.8
Deferred:			
Federal	74.2	130.5	113.9
State and other	1.4	2.4	13.2
Total deferred expense	75.6	132.9	127.1
Total income tax expense related to continuing operations	\$ 160.6	\$ 163.9	\$ 141.9

A reconciliation of differences between the federal income tax at statutory rates and our actual income tax expense on our income from continuing operations, which include federal, state, and other income taxes, is presented below:

	For the Year Ended December 31,		
	2017	2016	2015
Tax expense at statutory rate	35.0 %	35.0 %	35.0 %
Increase (decrease) in tax rate resulting from:			
State and other income taxes, net of federal tax benefit	3.5 %	3.8 %	3.6 %
Increase in valuation allowance	0.4 %	0.1 %	1.2 %
Noncontrolling interests	(4.6)%	(4.4)%	(5.3)%
Share-based windfall tax benefits	(1.8)%	— %	— %
Other, net	(0.1)%	(0.5)%	1.4 %
Income tax expense	32.4 %	34.0 %	35.9 %

The *Provision for income tax expense* in 2017 was less than the federal statutory rate primarily due to: (1) the impact of noncontrolling interests and (2) share-based windfall tax benefits offset by (3) state and other income tax expense. See Note 1, *Summary of Significant Accounting Policies*, “Income Taxes,” for a discussion of the allocation of income or loss related to pass-through entities, which is referred to as the impact of noncontrolling interests in this discussion.

Notes to Consolidated Financial Statements

The *Provision for income tax expense* in 2016 was less than the federal statutory rate primarily due to: (1) the impact of noncontrolling interests offset by (2) state and other income tax expense.

The *Provision for income tax expense* in 2015 was greater than the federal statutory rate primarily due to: (1) state and other income tax expense and (2) an increase in our valuation allowance offset by (3) the impact of noncontrolling interests. The increase in our valuation allowance in 2015 related primarily to changes to our state apportionment percentages resulting from the acquisitions of EHHI, Reliant, and CareSouth and changes to our current forecast of earnings in each jurisdiction.

Deferred income taxes recognize the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and amounts used for income tax purposes and the impact of available NOLs. The significant components of our deferred tax assets and liabilities are presented in the following table (in millions):

	As of December 31,	
	2017	2016
Deferred income tax assets:		
Net operating loss	\$ 77.3	\$ 64.8
Property, net	36.3	52.1
Insurance reserve	19.9	32.0
Stock-based compensation	19.5	23.7
Allowance for doubtful accounts	14.0	19.3
Alternative minimum tax	—	7.5
Carrying value of partnerships	—	12.9
Other accruals	20.4	26.1
Tax credits	2.8	2.6
Noncontrolling interest	26.3	14.8
Other	0.5	0.8
Total deferred income tax assets	217.0	256.6
Less: Valuation allowance	(35.8)	(27.9)
Net deferred income tax assets	181.2	228.7
Deferred income tax liabilities:		
Deferred revenue	(28.9)	—
Intangibles	(80.0)	(113.2)
Convertible debt interest	—	(38.1)
Carrying value of partnerships	(6.2)	—
Other	(2.5)	(1.6)
Total deferred income tax liabilities	(117.6)	(152.9)
Net deferred income tax assets	\$ 63.6	\$ 75.8

In the consolidated statements of shareholders' equity, the fair value adjustments to redeemable noncontrolling interests have been reported net of tax for each period presented. The amount of tax benefit allocated to *Capital in excess of par value* was \$(25.1) million, \$(4.2) million, and \$(11.7) million for the years ended December 31, 2017, 2016, and 2015, respectively.

We have state NOLs of \$77.3 million that expire in various amounts at varying times through 2031. For the years ended December 31, 2017, 2016, and 2015, the net changes in our valuation allowance were \$7.9 million, \$0.3 million, and \$4.6 million, respectively. The increase in our valuation allowance in 2017 related primarily to the impact of remeasuring our state NOL deferred tax assets and their corresponding valuation allowances pursuant to the Tax Act. The increase in our valuation allowance in 2016 related primarily to the valuation of our tax credits. The increase in our valuation allowance in



**Notes to Consolidated Financial Statements**

2015 related primarily to changes to our state apportionment percentages resulting from the acquisitions of EHHI, Reliant, and CareSouth and changes to our current forecast of earnings in each jurisdiction.

As of December 31, 2017, we have a remaining valuation allowance of \$35.8 million. This valuation allowance remains recorded due to uncertainties regarding our ability to utilize a portion of our state NOLs and other credits before they expire. The amount of the valuation allowance has been determined for each tax jurisdiction based on the weight of all available evidence including management’s estimates of taxable income for each jurisdiction in which we operate over the periods in which the related deferred tax assets will be recoverable. It is possible we may be required to increase or decrease our valuation allowance at some future time if our forecast of future earnings varies from actual results on a consolidated basis or in the applicable state tax jurisdictions, or if the timing of future tax deductions or credit utilizations differs from our expectations.

During the third quarter of 2016, we filed a non-automatic tax accounting method change related to billings denied under pre-payment claims reviews conducted by certain of our Medicare Administrative Contractors. In March 2017, the IRS approved our request resulting in additional cash tax benefits of approximately \$51.3 million through December 31, 2017. Approximately \$39 million of this amount represents pre-payment claims denials received in years prior to and including the year ended December 31, 2015. These benefits are expected to reverse as pre-payment claims denials are settled and collected. This change did not have a material impact on our effective tax rate. The Tax Act included revisions to Internal Revenue Code §451 that may eliminate this deferral of revenue for tax purposes and require us to pay tax on such denied claims. We are currently evaluating this provision of the Tax Act and its future impact on the method change we received in March 2017.

As of January 1, 2015, total remaining gross unrecognized tax benefits were \$0.9 million, all of which would have affected our effective tax rate if recognized. The amount of unrecognized tax benefits did not change significantly during 2015. Total remaining gross unrecognized tax benefits were \$2.9 million as of December 31, 2015, all of which would have affected our effective tax rate if recognized. The amount of unrecognized tax benefits did not change significantly during 2016. Total remaining gross unrecognized tax benefits were \$2.8 million as of December 31, 2016, all of which would have affected our effective tax rate if recognized. The amount of unrecognized tax benefits decreased \$2.5 million during 2017, primarily related to the favorable settlement of a federal interest claim. Total remaining gross unrecognized tax benefits were \$0.3 million as of December 31, 2017, all of which would affect our effective tax rate if recognized.

A reconciliation of the beginning and ending liability for unrecognized tax benefits is as follows (in millions):

	<b>Gross Unrecognized Income Tax Benefits</b>	<b>Accrued Interest and Penalties</b>
<b>January 1, 2015</b>	\$ 0.9	\$ —
Gross amount of increases in unrecognized tax benefits related to prior periods	1.7	—
Gross amount of increases in unrecognized tax benefits related to current period	0.3	—
<b>December 31, 2015</b>	2.9	—
Gross amount of increases in unrecognized tax benefits related to prior periods	0.3	—
Gross amount of decreases in unrecognized tax benefits related to prior periods	(0.4)	—
Gross amount of increases in unrecognized tax benefits related to current period	0.1	—
Gross amount of decreases in unrecognized tax benefits related to current period	(0.1)	—
<b>December 31, 2016</b>	2.8	—
Gross amount of decreases in unrecognized tax benefits related to prior periods	(0.4)	—
Decreases in unrecognized tax benefits relating to settlements with taxing authorities	(2.1)	—
<b>December 31, 2017</b>	\$ 0.3	\$ —

Our continuing practice is to recognize interest and penalties related to income tax matters in income tax expense. Interest recorded as part of our income tax provision during 2017, 2016, and 2015 was not material. Accrued interest income related to income taxes as of December 31, 2017 and 2016 was not material.

**Notes to Consolidated Financial Statements**

In December 2014, we signed an agreement with the IRS to begin participating in their Compliance Assurance Process, a program in which we and the IRS endeavor to agree on the treatment of significant tax positions prior to the filing of our federal income tax return. We renewed this agreement in December 2015 for the 2016 tax year, in December 2016 for the 2017 tax year, and in January 2018 for the 2018 tax year. As a result of these agreements, the IRS surveyed our 2013, 2012, and 2011 federal income tax returns and is currently examining 2016, 2017, and 2018 tax years. Our 2014 federal income tax return has been filed, and the IRS has not indicated its intent to examine or survey this return. In February 2017, the IRS issued a no-change Revenue Agent's Report effectively closing our 2015 tax audit. We have settled federal income tax examinations with the IRS for all tax years through 2013 as well as 2015. Our state income tax returns are also periodically examined by various regulatory taxing authorities. We are currently under audit by two states for tax years ranging from 2012 through 2015.

For the tax years that remain open under the applicable statutes of limitations, amounts related to unrecognized tax benefits have been considered by management in its estimate of our potential net recovery of prior years' income taxes. Based on discussions with taxing authorities, we anticipate none of our unrecognized tax benefits will be released within the next 12 months.

See also Note 1, *Summary of Significant Accounting Policies*, "Recent Accounting Pronouncements."

Notes to Consolidated Financial Statements

16. Earnings per Common Share :

The following table sets forth the computation of basic and diluted earnings per common share (in millions, except per share amounts):

	For the Year Ended December 31,		
	2017	2016	2015
<b>Basic:</b>			
<i>Numerator:</i>			
Income from continuing operations	\$ 335.8	\$ 318.1	\$ 253.7
Less: Net income attributable to noncontrolling interests included in continuing operations	(79.1)	(70.5)	(69.7)
Less: Income allocated to participating securities	(0.8)	(0.8)	(1.0)
Less: Convertible perpetual preferred stock dividends	—	—	(1.6)
Income from continuing operations attributable to Encompass Health common shareholders	255.9	246.8	181.4
Loss from discontinued operations, net of tax, attributable to Encompass Health common shareholders	(0.4)	—	(0.9)
Net income attributable to Encompass Health common shareholders	<u>\$ 255.5</u>	<u>\$ 246.8</u>	<u>\$ 180.5</u>
<i>Denominator:</i>			
Basic weighted average common shares outstanding	<u>93.7</u>	<u>89.1</u>	<u>89.4</u>
<i>Basic earnings per share attributable to Encompass Health common shareholders:</i>			
Continuing operations	\$ 2.73	\$ 2.77	\$ 2.03
Discontinued operations	—	—	(0.01)
Net income	<u>\$ 2.73</u>	<u>\$ 2.77</u>	<u>\$ 2.02</u>
<b>Diluted:</b>			
<i>Numerator:</i>			
Income from continuing operations	\$ 335.8	\$ 318.1	\$ 253.7
Less: Net income attributable to noncontrolling interests included in continuing operations	(79.1)	(70.5)	(69.7)
Add: Interest on convertible debt, net of tax	4.6	9.7	9.4
Add: Loss on extinguishment of convertible debt, net of tax	6.2	—	—
Income from continuing operations attributable to Encompass Health common shareholders	267.5	257.3	193.4
Loss from discontinued operations, net of tax, attributable to Encompass Health common shareholders	(0.4)	—	(0.9)
Net income attributable to Encompass Health common shareholders	<u>\$ 267.1</u>	<u>\$ 257.3</u>	<u>\$ 192.5</u>
<i>Denominator:</i>			
Diluted weighted average common shares outstanding	<u>99.3</u>	<u>99.5</u>	<u>101.0</u>
<i>Diluted earnings per share attributable to Encompass Health common shareholders:</i>			
Continuing operations	\$ 2.69	\$ 2.59	\$ 1.92
Discontinued operations	—	—	(0.01)
Net income	<u>\$ 2.69</u>	<u>\$ 2.59</u>	<u>\$ 1.91</u>

## Notes to Consolidated Financial Statements

The following table sets forth the reconciliation between basic weighted average common shares outstanding and diluted weighted average common shares outstanding (in millions):

	For the Year Ended December 31,		
	2017	2016	2015
Basic weighted average common shares outstanding	93.7	89.1	89.4
Convertible perpetual preferred stock	—	—	1.0
Convertible senior subordinated notes	4.0	8.5	8.3
Restricted stock awards, dilutive stock options, and restricted stock units	1.6	1.9	2.3
Diluted weighted average common shares outstanding	99.3	99.5	101.0

Options to purchase approximately 0.2 million and 0.1 million shares of common stock were outstanding as of December 31, 2017 and 2016, respectively, but were not included in the computation of diluted weighted-average shares because to do so would have been antidilutive.

In February 2014, our board of directors approved an increase in our common stock repurchase authorization from \$200 million to \$250 million. The repurchase authorization does not require the repurchase of a specific number of shares, has an indefinite term, and is subject to termination at any time by our board of directors. During 2017, 2016 and 2015, we repurchased 0.9 million, 1.7 million, and 1.3 million shares of our common stock in the open market for \$38.1 million, \$65.6 million, and \$45.3 million, respectively.

In July 2014, our board of directors approved an increase in the quarterly cash dividend on our common stock and declared a dividend of \$0.21 per share. The cash dividend of \$0.21 per common share was declared and paid each quarter through July 2015. In July 2015, our board of directors approved an increase in the quarterly cash dividend and declared a dividend of \$0.23 per share. The cash dividend of \$0.23 per common share was declared and paid each quarter through July 2016. In July 2016, our board of directors approved an increase in the quarterly cash dividend on our common stock and declared a dividend of \$0.24 per share. The cash dividend of \$0.24 per common share was declared and paid each quarter through July 2017. In July 2017, our board of directors approved an increase in our quarterly dividend and declared a cash dividend of \$0.25 per share. The cash dividend of \$0.25 per common share was declared in July 2017 and October 2017 and paid in October 2017 and January 2018, respectively. On February 23, 2018, our board of directors declared a cash dividend of \$0.25 per share, payable on April 16, 2018 to stockholders of record on April 2, 2018. As of December 31, 2017 and 2016, accrued common stock dividends of \$25.4 million and \$22.2 million were included in *Other current liabilities* in our consolidated balance sheet. Future dividend payments are subject to declaration by our board of directors.

On April 22, 2015, we delivered notice of the exercise of our rights to force conversion of all outstanding shares of our *Convertible perpetual preferred stock* (par value of \$0.10 per share and liquidation preference of \$1,000 per share) pursuant to the underlying certificate of designations. The effective date of the conversion was April 23, 2015. On that date, each share of preferred stock automatically converted into 33.9905 shares of our common stock (par value of \$0.01 per share). We completed the forced conversion by issuing and delivering in the aggregate 3,271,415 shares of our common stock to the registered holders of the 96,245 shares of the preferred stock outstanding and paying cash in lieu of fractional shares due to those holders.

On September 30, 2009, we issued 5.0 million shares of common stock and 8.2 million common stock warrants in full satisfaction of our obligation to do so under the January 2007 comprehensive settlement of the consolidated securities action brought against us by our stockholders and bondholders. Prior to their expiration on January 17, 2017, the warrants were exercisable at a price of \$41.40 per share by means of a cash or a cashless exercise at the option of the holder. The warrants were not assumed exercised for dilutive shares outstanding because they were antidilutive in the 2016 and 2015 periods presented.

## Notes to Consolidated Financial Statements

The following table summarizes information relating to these warrants and their activity through their expiration date (number of warrants in millions):

	Number of Warrants	Weighted Average Exercise Price
<b>Common stock warrants outstanding as of December 31, 2016</b>	8.2	\$ 41.40
Cashless exercise	(6.5)	41.40
Cash exercise	(0.6)	41.40
Expired	(1.1)	41.40
<b>Common stock warrants outstanding as of January 17, 2017</b>	—	

The above exercises resulted in the issuance of 0.7 million shares of common stock in January 2017. Cash exercises resulted in gross proceeds of \$26.7 million in January 2017.

See also Note 9, *Long-term Debt*.

**17. Contingencies and Other Commitments :**

We operate in a highly regulated industry in which healthcare providers are routinely subject to litigation. As a result, various lawsuits, claims, and legal and regulatory proceedings have been and can be expected to be instituted or asserted against us. The resolution of any such lawsuits, claims, or legal and regulatory proceedings could materially and adversely affect our financial position, results of operations, and cash flows in a given period.

*Nichols Litigation—*

We have been named as a defendant in a lawsuit filed March 28, 2003 by several individual stockholders in the Circuit Court of Jefferson County, Alabama, captioned *Nichols v. HealthSouth Corp.* The plaintiffs allege that we, some of our former officers, and our former investment bank engaged in a scheme to overstate and misrepresent our earnings and financial position. The plaintiffs are seeking compensatory and punitive damages. This case was stayed in the Circuit Court on August 8, 2005. The plaintiffs filed an amended complaint on November 9, 2010 to which we responded with a motion to dismiss filed on December 22, 2010. During a hearing on February 24, 2012, plaintiffs' counsel indicated his intent to dismiss certain claims against us. Instead, on March 9, 2012, the plaintiffs amended their complaint to include additional securities fraud claims against Encompass Health and add several former officers to the lawsuit. On September 12, 2012, the plaintiffs further amended their complaint to request certification as a class action. One of those named officers has repeatedly attempted to remove the case to federal district court, most recently on December 11, 2012. We filed our latest motion to remand the case back to state court on January 10, 2013. On September 27, 2013, the federal court remanded the case back to state court. On November 25, 2014, the plaintiffs filed another amended complaint to assert new allegations relating to the time period of 1997 to 2002. On December 10, 2014, we filed a motion to dismiss on the grounds the plaintiffs lack standing because their claims are derivative in nature, and the claims are time-barred by the statute of limitations. On May 26, 2016, the court granted our motion to dismiss. The plaintiffs appealed the dismissal of the case to the Supreme Court of Alabama on June 28, 2016. The supreme court has not yet scheduled a hearing on the appeal.

We are vigorously defending ourselves in this case. Based on the stage of litigation, review of the current facts and circumstances as we understand them, the nature of the underlying claim, the results of the proceedings to date, and the nature and scope of the defense we continue to mount, we do not believe an adverse judgment or settlement is probable in this matter, and it is also not possible to estimate an amount of loss, if any, or range of possible loss that might result from an adverse judgment or settlement of this case.

*Other Litigation—*

One of our hospital subsidiaries was named as a defendant in a lawsuit filed August 12, 2013 by an individual in the Circuit Court of Etowah County, Alabama, captioned *Honts v. HealthSouth Rehabilitation Hospital of Gadsden, LLC*. The plaintiff alleged that her mother, who died more than three months after being discharged from our hospital, received an

## Notes to Consolidated Financial Statements

unprescribed opiate medication at the hospital. We deny the patient received any such medication, accounted for all the opiates at the hospital and argued the plaintiff established no causal liability between the actions of our staff and her mother's death. The plaintiff sought recovery for punitive damages. On May 18, 2016, the jury in this case returned a verdict in favor of the plaintiff for \$20.0 million. On June 17, 2016, we filed a renewed motion for judgment as a matter of law or, in the alternative, a motion for new trial or, in the further alternative, a motion seeking reduction of the damages awarded (collectively, the "post-judgment motions"). The trial court denied the post-judgment motions. We appealed the verdict as well as the rulings on the post-judgment motions to the Supreme Court of Alabama on October 12, 2016. On November 8, 2017, the supreme court heard the oral argument of the appeal but has not yet rendered a decision.

We posted a bond in the amount of the judgment pending resolution of our appeal. We are vigorously defending ourselves in this case. Although we continue to believe in the merit of our defenses and counterarguments, we have recorded a net charge of \$5.7 million to *Other operating expenses* in our consolidated statements of operations for the year ended December 31, 2016. As of December 31, 2017, we maintained a liability of \$20.2 million in *Accrued expenses and other liabilities* in our consolidated balance sheet with a corresponding receivable of \$15.5 million in *Other current assets* for the portion of the liability we would expect to be covered through our excess insurance coverages. The portion of this liability that would be a covered claim through our captive insurance subsidiary, HCS, Ltd. is \$6.0 million.

*Governmental Inquiries and Investigations—*

On March 4, 2013, we received document subpoenas from an office of the HHS-OIG addressed to four of our hospitals. Those subpoenas also requested complete copies of medical records for 100 patients treated at each of those hospitals between September 2008 and June 2012. The investigation is being conducted by the United States Department of Justice (the "DOJ"). On April 24, 2014, we received document subpoenas relating to an additional seven of our hospitals. The new subpoenas reference substantially similar investigation subject matter as the original subpoenas and request materials from the period January 2008 through December 2013. Two of the four hospitals addressed in the original set of subpoenas have received supplemental subpoenas to cover this new time period. The most recent subpoenas do not include requests for specific patient files. However, in February 2015, the DOJ requested the voluntary production of the medical records of an additional 70 patients, some of whom were treated in hospitals not subject to the subpoenas, and we provided these records. We have not received any subsequent requests for medical records from the DOJ.

All of the subpoenas are in connection with an investigation of alleged improper or fraudulent claims submitted to Medicare and Medicaid and request documents and materials relating to practices, procedures, protocols and policies, of certain pre- and post-admissions activities at these hospitals including, among other things, marketing functions, pre-admission screening, post-admission physician evaluations, patient assessment instruments, individualized patient plans of care, and compliance with the Medicare 60% rule. Under the Medicare rule commonly referred to as the "60% rule," an inpatient rehabilitation hospital must treat 60% or more of its patients from at least one of a specified list of medical conditions in order to be reimbursed at the inpatient rehabilitation hospital payment rates, rather than at the lower acute care hospital payment rates.

We are cooperating fully with the DOJ in connection with this investigation and are currently unable to predict the timing or outcome of it. We intend to vigorously defend ourselves in this matter. Based on discussions with the DOJ, review of the current facts and circumstances as we understand them, and the nature of the investigation, it is not possible to estimate an amount of loss, if any, or range of possible loss that might result from it.

*Other Matters—*

The False Claims Act allows private citizens, called "relators," to institute civil proceedings on behalf of the United States alleging violations of the False Claims Act. These lawsuits, also known as "whistleblower" or "*qui tam*" actions, can involve significant monetary damages, fines, attorneys' fees and the award of bounties to the relators who successfully prosecute or bring these suits to the government. *Qui tam* cases are sealed at the time of filing, which means knowledge of the information contained in the complaint typically is limited to the relator, the federal government, and the presiding court. The defendant in a *qui tam* action may remain unaware of the existence of a sealed complaint for years. While the complaint is under seal, the government reviews the merits of the case and may conduct a broad investigation and seek discovery from the defendant and other parties before deciding whether to intervene in the case and take the lead on litigating the claims. The court lifts the seal when the government makes its decision on whether to intervene. If the government decides not to intervene, the relator may elect to continue to pursue the lawsuit individually on behalf of the government. It is possible that *qui tam* lawsuits

Notes to Consolidated Financial Statements

have been filed against us, which suits remain under seal, or that we are unaware of such filings or precluded by existing law or court order from discussing or disclosing the filing of such suits. We may be subject to liability under one or more undisclosed *qui tam* cases brought pursuant to the False Claims Act.

It is our obligation as a participant in Medicare and other federal healthcare programs to routinely conduct audits and reviews of the accuracy of our billing systems and other regulatory compliance matters. As a result of these reviews, we have made, and will continue to make, disclosures to the HHS-OIG and CMS relating to amounts we suspect represent over-payments from these programs, whether due to inaccurate billing or otherwise. Some of these disclosures have resulted in, or may result in, Encompass Health refunding amounts to Medicare or other federal healthcare programs.

*Other Commitments—*

We are a party to service and other contracts in connection with conducting our business. Minimum amounts due under these agreements are \$35.6 million in 2018, \$20.5 million in 2019, \$16.9 million in 2020, \$8.8 million in 2021, \$1.7 million in 2022, and \$2.0 million thereafter. These contracts primarily relate to software licensing and support.

**18. Segment Reporting :**

Our internal financial reporting and management structure is focused on the major types of services provided by Encompass Health. We manage our operations using two operating segments which are also our reportable segments: (1) inpatient rehabilitation and (2) home health and hospice. These reportable operating segments are consistent with information used by our chief executive officer, who is our chief operating decision maker, to assess performance and allocate resources. The following is a brief description of our reportable segments:

- *Inpatient Rehabilitation* - Our national network of inpatient rehabilitation hospitals stretches across 31 states and Puerto Rico, with a concentration of hospitals in the eastern half of the United States and Texas. As of December 31, 2017, we operate 127 inpatient rehabilitation hospitals, including one hospital that operates as a joint venture which we account for using the equity method of accounting. In addition, we manage four inpatient rehabilitation units through management contracts. We provide specialized rehabilitative treatment on both an inpatient and outpatient basis. Our inpatient rehabilitation hospitals provide a higher level of rehabilitative care to patients who are recovering from conditions such as stroke and other neurological disorders, cardiac and pulmonary conditions, brain and spinal cord injuries, complex orthopedic conditions, and amputations.
- *Home Health and Hospice* - As of December 31, 2017, we provide home health and hospice services in 237 locations across 28 states with concentrations in the Southeast and Texas. In addition, two of these agencies operate as joint ventures which we account for using the equity method of accounting. Our home health services include a comprehensive range of Medicare-certified home nursing services to adult patients in need of care. These services include, among others, skilled nursing, physical, occupational, and speech therapy, medical social work, and home health aide services. Our hospice services include in-home services to terminally ill patients and their families to address patients' physical needs, including pain control and symptom management, and to provide emotional and spiritual support.

The accounting policies of our reportable segments are the same as those described in Note 1, *Summary of Significant Accounting Policies*. All revenues for our services are generated through external customers. See Note 1, *Summary of Significant Accounting Policies*, "Net Operating Revenues," for the payor composition of our revenues. No corporate overhead is allocated to either of our reportable segments. Our chief operating decision maker evaluates the performance of our segments and allocates resources to them based on adjusted earnings before interest, taxes, depreciation, and amortization ("Segment Adjusted EBITDA").

Notes to Consolidated Financial Statements

Selected financial information for our reportable segments is as follows (in millions):

	Inpatient Rehabilitation			Home Health and Hospice		
	For the Year Ended December 31,			For the Year Ended December 31,		
	2017	2016	2015	2017	2016	2015
<b>Net operating revenues</b>	\$ 3,188.1	\$ 3,021.1	\$ 2,653.1	\$ 783.3	\$ 686.1	\$ 509.8
Less: Provision for doubtful accounts	(46.8)	(57.0)	(44.7)	(5.6)	(4.2)	(2.5)
Net operating revenues less provision for doubtful accounts	3,141.3	2,964.1	2,608.4	777.7	681.9	507.3
Operating expenses:						
Inpatient rehabilitation:						
Salaries and benefits	1,603.8	1,493.4	1,310.6	—	—	—
Other operating expenses	462.5	431.5	387.7	—	—	—
Supplies	135.7	128.8	120.9	—	—	—
Occupancy costs	61.9	61.2	46.2	—	—	—
Home health and hospice:						
Cost of services sold (excluding depreciation and amortization)	—	—	—	368.4	336.5	244.8
Support and overhead costs	—	—	—	277.2	237.2	172.7
	2,263.9	2,114.9	1,865.4	645.6	573.7	417.5
Other income	(4.1)	(2.9)	(2.3)	—	—	—
Equity in net income of nonconsolidated affiliates	(7.3)	(9.1)	(8.6)	(0.7)	(0.7)	(0.1)
Noncontrolling interests	67.6	64.0	62.9	6.9	6.5	6.8
<b>Segment Adjusted EBITDA</b>	<b>\$ 821.2</b>	<b>\$ 797.2</b>	<b>\$ 691.0</b>	<b>\$ 125.9</b>	<b>\$ 102.4</b>	<b>\$ 83.1</b>
Capital expenditures	\$ 238.0	\$ 198.3	\$ 151.7	\$ 10.7	\$ 8.7	\$ 5.8

	Inpatient Rehabilitation	Home Health and Hospice	Encompass Health Consolidated
<b>As of December 31, 2017</b>			
Total assets	\$ 3,789.1	\$ 1,150.5	\$ 4,893.7
Investments in and advances to nonconsolidated affiliates	9.3	2.6	11.9
<b>As of December 31, 2016</b>			
Total assets	\$ 3,629.6	\$ 1,123.7	\$ 4,681.9
Investments in and advances to nonconsolidated affiliates	10.6	2.4	13.0



Notes to Consolidated Financial Statements

Segment reconciliations (in millions):

	For the Year Ended December 31,		
	2017	2016	2015
<b>Total segment Adjusted EBITDA</b>	\$ 947.1	\$ 899.6	\$ 774.1
General and administrative expenses	(171.7)	(133.4)	(133.3)
Depreciation and amortization	(183.8)	(172.6)	(139.7)
Loss on disposal of assets	(4.6)	(0.7)	(2.6)
Government, class action, and related settlements	—	—	(7.5)
Professional fees — accounting, tax, and legal	—	(1.9)	(3.0)
Loss on early extinguishment of debt	(10.7)	(7.4)	(22.4)
Interest expense and amortization of debt discounts and fees	(154.4)	(172.1)	(142.9)
Net income attributable to noncontrolling interests	79.1	70.5	69.7
Tax reform impact on noncontrolling interests	(4.6)	—	—
Gain related to SCA equity interest	—	—	3.2
<b>Income from continuing operations before income tax expense</b>	<b>\$ 496.4</b>	<b>\$ 482.0</b>	<b>\$ 395.6</b>

	As of December 31, 2017	As of December 31, 2016
<b>Total assets for reportable segments</b>	\$ 4,939.6	\$ 4,753.3
Reclassification of noncurrent deferred income tax liabilities to net noncurrent deferred income tax assets	(45.9)	(71.4)
<b>Total consolidated assets</b>	<b>\$ 4,893.7</b>	<b>\$ 4,681.9</b>

Additional detail regarding the revenues of our operating segments by service line follows (in millions):

	For the Year Ended December 31,		
	2017	2016	2015
Inpatient rehabilitation:			
Inpatient	\$ 3,082.4	\$ 2,905.5	\$ 2,547.2
Outpatient and other	105.7	115.6	105.9
<b>Total inpatient rehabilitation</b>	<b>3,188.1</b>	<b>3,021.1</b>	<b>2,653.1</b>
Home health and hospice:			
Home health	706.7	635.2	478.1
Hospice	76.6	50.9	31.7
<b>Total home health and hospice</b>	<b>783.3</b>	<b>686.1</b>	<b>509.8</b>
<b>Total net operating revenues</b>	<b>\$ 3,971.4</b>	<b>\$ 3,707.2</b>	<b>\$ 3,162.9</b>

Notes to Consolidated Financial Statements

19. Quarterly Data (Unaudited) :

	2017				
	First	Second	Third	Fourth	Total
	(In Millions, Except Per Share Data)				
Net operating revenues	\$ 974.8	\$ 981.3	\$ 995.6	\$ 1,019.7	\$ 3,971.4
Operating earnings <sup>(a)</sup>	147.1	141.3	145.2	144.7	578.3
Provision for income tax expense	39.7	28.6	43.1	49.2	160.6
Income from continuing operations	84.7	79.2	85.2	86.7	335.8
(Loss) income from discontinued operations, net of tax	(0.3)	0.2	(0.1)	(0.2)	(0.4)
Net income	84.4	79.4	85.1	86.5	335.4
Less: Net income attributable to noncontrolling interests	(17.6)	(16.4)	(19.2)	(25.9)	(79.1)
Net income attributable to Encompass Health	\$ 66.8	\$ 63.0	\$ 65.9	\$ 60.6	\$ 256.3
<b>Earnings per common share:</b>					
<b>Basic earnings per share attributable to Encompass Health common shareholders: <sup>(b)</sup></b>					
Continuing operations	\$ 0.75	\$ 0.70	\$ 0.67	\$ 0.62	\$ 2.73
Discontinued operations	—	—	—	—	—
Net income	\$ 0.75	\$ 0.70	\$ 0.67	\$ 0.62	\$ 2.73
<b>Diluted earnings per share attributable to Encompass Health common shareholders: <sup>(b) (c)</sup></b>					
Continuing operations	\$ 0.70	\$ 0.70	\$ 0.67	\$ 0.61	\$ 2.69
Discontinued operations	—	—	—	—	—
Net income	\$ 0.70	\$ 0.70	\$ 0.67	\$ 0.61	\$ 2.69

(a) We define operating earnings as income from continuing operations attributable to Encompass Health before (1) loss on early extinguishment of debt; (2) interest expense and amortization of debt discounts and fees; (3) other income; and (4) income tax expense.

(b) Per share amounts may not sum due to the weighted average common shares outstanding during each quarter compared to the weighted average common shares outstanding during the entire year.

(c) For the second quarter of 2017, adding back the loss on extinguishment of convertible debt, net of tax to our *Income from continuing operations attributable to Encompass Health common shareholders* causes a per share increase when calculating diluted earnings per common share resulting in an antidilutive per share amount. Therefore, basic and diluted earnings per common share are the same for the three months ended June 30, 2017.

Notes to Consolidated Financial Statements

	2016				
	First	Second	Third	Fourth	Total
	(In Millions, Except Per Share Data)				
Net operating revenues	\$ 909.8	\$ 920.7	\$ 926.8	\$ 949.9	\$ 3,707.2
Operating earnings <sup>(a)</sup>	144.2	150.2	148.2	145.5	588.1
Provision for income tax expense	39.7	42.4	42.1	39.7	163.9
Income from continuing operations	76.8	81.3	78.2	81.8	318.1
(Loss) income from discontinued operations, net of tax	(0.1)	(0.1)	(0.1)	0.3	—
Net income	76.7	81.2	78.1	82.1	318.1
Less: Net income attributable to noncontrolling interests	(18.7)	(18.6)	(16.4)	(16.8)	(70.5)
Net income attributable to Encompass Health	\$ 58.0	\$ 62.6	\$ 61.7	\$ 65.3	\$ 247.6
<b>Earnings per common share:</b>					
<b>Basic earnings per share attributable to Encompass Health common shareholders: <sup>(b)</sup></b>					
Continuing operations	\$ 0.65	\$ 0.70	\$ 0.69	\$ 0.73	\$ 2.77
Discontinued operations	—	—	—	—	—
Net income	\$ 0.65	\$ 0.70	\$ 0.69	\$ 0.73	\$ 2.77
<b>Diluted earnings per share attributable to Encompass Health common shareholders: <sup>(b)</sup></b>					
Continuing operations	\$ 0.61	\$ 0.65	\$ 0.64	\$ 0.68	\$ 2.59
Discontinued operations	—	—	—	—	—
Net income	\$ 0.61	\$ 0.65	\$ 0.64	\$ 0.68	\$ 2.59

<sup>(a)</sup> We define operating earnings as income from continuing operations attributable to Encompass Health before (1) loss on early extinguishment of debt; (2) interest expense and amortization of debt discounts and fees; (3) other income; and (4) income tax expense.

<sup>(b)</sup> Per share amounts may not sum due to the weighted average common shares outstanding during each quarter compared to the weighted average common shares outstanding during the entire year.

**20. Condensed Consolidating Financial Information :**

The accompanying condensed consolidating financial information has been prepared and presented pursuant to SEC Regulation S-X, Rule 3-10, “Financial Statements of Guarantors and Issuers of Guaranteed Securities Registered or Being Registered.” Each of the subsidiary guarantors is 100% owned by Encompass Health, and all guarantees are full and unconditional and joint and several, subject to certain customary conditions for release. Encompass Health’s investments in its consolidated subsidiaries, as well as guarantor subsidiaries’ investments in nonguarantor subsidiaries and nonguarantor subsidiaries’ investments in guarantor subsidiaries, are presented under the equity method of accounting with the related investment presented within the line items *Intercompany receivable* and *Intercompany payable* in the accompanying condensed consolidating balance sheets.

The terms of our credit agreement allow us to declare and pay cash dividends on our common stock so long as: (1) we are not in default under our credit agreement and (2) our senior secured leverage ratio (as defined in our credit agreement) remains less than or equal to 2 x. The terms of our senior note indenture allow us to declare and pay cash dividends on our common stock so long as (1) we are not in default, (2) the consolidated coverage ratio (as defined in the indenture) exceeds 2 x or we are otherwise allowed under the indenture to incur debt, and (3) we have capacity under the indenture’s restricted payments covenant to declare and pay dividends. See Note 9, *Long-term Debt*.

Periodically, certain wholly owned subsidiaries of Encompass Health make dividends or distributions of available cash and/or intercompany receivable balances to their parents. In addition, Encompass Health makes contributions to certain wholly

**Notes to Consolidated Financial Statements**

owned subsidiaries. When made, these dividends, distributions, and contributions impact the *Intercompany receivable*, *Intercompany payable*, and *Encompass Health shareholders' equity* line items in the accompanying condensed consolidating balance sheet but have no impact on the consolidated financial statements of Encompass Health Corporation.

**Encompass Health Corporation and Subsidiaries**
**Notes to Consolidated Financial Statements**
**Condensed Consolidating Statement of Operations**
**For the Year Ended December 31, 2017**

	<b>Encompass Health Corporation</b>	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Eliminating Entries</b>	<b>Encompass Health Consolidated</b>
	(In Millions)				
Net operating revenues	\$ 21.3	\$ 2,258.7	\$ 1,817.5	\$ (126.1)	\$ 3,971.4
Less: Provision for doubtful accounts	—	(30.7)	(21.7)	—	(52.4)
Net operating revenues less provision for doubtful accounts	21.3	2,228.0	1,795.8	(126.1)	3,919.0
Operating expenses:					
Salaries and benefits	34.7	1,077.4	1,063.5	(21.0)	2,154.6
Other operating expenses	32.8	321.8	230.7	(48.6)	536.7
Occupancy costs	1.9	93.4	34.7	(56.5)	73.5
Supplies	—	93.2	56.1	—	149.3
General and administrative expenses	143.7	—	28.0	—	171.7
Depreciation and amortization	8.8	103.4	71.6	—	183.8
Total operating expenses	221.9	1,689.2	1,484.6	(126.1)	3,269.6
Loss on early extinguishment of debt	10.7	—	—	—	10.7
Interest expense and amortization of debt discounts and fees	130.5	21.1	23.8	(21.0)	154.4
Other (income) loss	(21.7)	0.2	(3.6)	21.0	(4.1)
Equity in net income of nonconsolidated affiliates	—	(7.3)	(0.7)	—	(8.0)
Equity in net income of consolidated affiliates	(341.6)	(40.3)	—	381.9	—
Management fees	(145.0)	108.3	36.7	—	—
Income from continuing operations before income tax (benefit) expense	166.5	456.8	255.0	(381.9)	496.4
Provision for income tax (benefit) expense	(90.2)	182.3	68.5	—	160.6
Income from continuing operations	256.7	274.5	186.5	(381.9)	335.8
Loss from discontinued operations, net of tax	(0.4)	—	—	—	(0.4)
<b>Net income</b>	256.3	274.5	186.5	(381.9)	335.4
Less: Net income attributable to noncontrolling interests	—	—	(79.1)	—	(79.1)
<b>Net income attributable to Encompass Health</b>	\$ 256.3	\$ 274.5	\$ 107.4	\$ (381.9)	\$ 256.3
<b>Comprehensive income</b>	\$ 256.2	\$ 274.5	\$ 186.5	\$ (381.9)	\$ 335.3
<b>Comprehensive income attributable to Encompass Health</b>	\$ 256.2	\$ 274.5	\$ 107.4	\$ (381.9)	\$ 256.2

Encompass Health Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Condensed Consolidating Statement of Operations

For the Year Ended December 31, 2016

	Encompass Health Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	Encompass Health Consolidated
	(In Millions)				
Net operating revenues	\$ 20.1	\$ 2,171.7	\$ 1,633.3	\$ (117.9)	\$ 3,707.2
Less: Provision for doubtful accounts	—	(41.8)	(19.4)	—	(61.2)
Net operating revenues less provision for doubtful accounts	20.1	2,129.9	1,613.9	(117.9)	3,646.0
Operating expenses:					
Salaries and benefits	45.5	1,006.1	952.6	(18.3)	1,985.9
Other operating expenses	25.5	309.8	203.1	(46.3)	492.1
Occupancy costs	2.9	89.8	31.9	(53.3)	71.3
Supplies	—	89.9	50.1	—	140.0
General and administrative expenses	126.7	—	6.7	—	133.4
Depreciation and amortization	9.4	102.8	60.4	—	172.6
Professional fees—accounting, tax, and legal	1.9	—	—	—	1.9
Total operating expenses	211.9	1,598.4	1,304.8	(117.9)	2,997.2
Loss on early extinguishment of debt	7.4	—	—	—	7.4
Interest expense and amortization of debt discounts and fees	147.3	21.6	23.1	(19.9)	172.1
Other income	(19.6)	(0.4)	(2.8)	19.9	(2.9)
Equity in net income of nonconsolidated affiliates	—	(9.0)	(0.8)	—	(9.8)
Equity in net income of consolidated affiliates	(347.2)	(41.2)	—	388.4	—
Management fees	(136.2)	103.1	33.1	—	—
Income from continuing operations before income tax (benefit) expense	156.5	457.4	256.5	(388.4)	482.0
Provision for income tax (benefit) expense	(91.1)	182.6	72.4	—	163.9
Income from continuing operations	247.6	274.8	184.1	(388.4)	318.1
Income from discontinued operations, net of tax	—	—	—	—	—
<b>Net income</b>	247.6	274.8	184.1	(388.4)	318.1
Less: Net income attributable to noncontrolling interests	—	—	(70.5)	—	(70.5)
<b>Net income attributable to Encompass Health</b>	\$ 247.6	\$ 274.8	\$ 113.6	\$ (388.4)	\$ 247.6
<b>Comprehensive income</b>	\$ 247.6	\$ 274.8	\$ 184.1	\$ (388.4)	\$ 318.1
<b>Comprehensive income attributable to Encompass Health</b>	\$ 247.6	\$ 274.8	\$ 113.6	\$ (388.4)	\$ 247.6

**Encompass Health Corporation and Subsidiaries**
**Notes to Consolidated Financial Statements**
**Condensed Consolidating Statement of Operations**
**For the Year Ended December 31, 2015**

	<b>Encompass Health Corporation</b>	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Eliminating Entries</b>	<b>Encompass Health Consolidated</b>
	(In Millions)				
Net operating revenues	\$ 19.4	\$ 1,871.6	\$ 1,375.4	\$ (103.5)	\$ 3,162.9
Less: Provision for doubtful accounts	—	(33.7)	(13.5)	—	(47.2)
Net operating revenues less provision for doubtful accounts	19.4	1,837.9	1,361.9	(103.5)	3,115.7
Operating expenses:					
Salaries and benefits	49.4	866.7	771.8	(17.1)	1,670.8
Other operating expenses	31.3	266.2	175.9	(41.3)	432.1
Occupancy costs	4.0	66.9	28.1	(45.1)	53.9
Supplies	—	82.8	45.9	—	128.7
General and administrative expenses	128.3	—	5.0	—	133.3
Depreciation and amortization	9.9	82.8	47.0	—	139.7
Government, class action, and related settlements	7.5	—	—	—	7.5
Professional fees—accounting, tax, and legal	3.0	—	—	—	3.0
Total operating expenses	233.4	1,365.4	1,073.7	(103.5)	2,569.0
Loss on early extinguishment of debt	22.4	—	—	—	22.4
Interest expense and amortization of debt discounts and fees	130.0	11.2	13.1	(11.4)	142.9
Other income	(13.6)	(0.2)	(3.1)	11.4	(5.5)
Equity in net income of nonconsolidated affiliates	—	(8.5)	(0.2)	—	(8.7)
Equity in net income of consolidated affiliates	(320.4)	(40.3)	—	360.7	—
Management fees	(119.7)	88.8	30.9	—	—
Income from continuing operations before income tax (benefit) expense	87.3	421.5	247.5	(360.7)	395.6
Provision for income tax (benefit) expense	(96.9)	168.2	70.6	—	141.9
Income from continuing operations	184.2	253.3	176.9	(360.7)	253.7
(Loss) income from discontinued operations, net of tax	(1.1)	—	0.2	—	(0.9)
<b>Net income</b>	<b>183.1</b>	<b>253.3</b>	<b>177.1</b>	<b>(360.7)</b>	<b>252.8</b>
Less: Net income attributable to noncontrolling interests	—	—	(69.7)	—	(69.7)
<b>Net income attributable to Encompass Health</b>	<b>\$ 183.1</b>	<b>\$ 253.3</b>	<b>\$ 107.4</b>	<b>\$ (360.7)</b>	<b>\$ 183.1</b>
<b>Comprehensive income</b>	<b>\$ 182.4</b>	<b>\$ 253.3</b>	<b>\$ 177.1</b>	<b>\$ (360.7)</b>	<b>\$ 252.1</b>
<b>Comprehensive income attributable to Encompass Health</b>	<b>\$ 182.4</b>	<b>\$ 253.3</b>	<b>\$ 107.4</b>	<b>\$ (360.7)</b>	<b>\$ 182.4</b>

**Encompass Health Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Condensed Consolidating Balance Sheet**

As of December 31, 2017

	Encompass Health Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	Encompass Health Consolidated
	(In Millions)				
<b>Assets</b>					
<b>Current assets:</b>					
Cash and cash equivalents	\$ 34.3	\$ 2.9	\$ 17.2	\$ —	\$ 54.4
Restricted cash	—	—	62.4	—	62.4
Accounts receivable, net	—	285.2	186.9	—	472.1
Prepaid expenses and other current assets	61.4	21.7	48.7	(18.5)	113.3
Total current assets	95.7	309.8	315.2	(18.5)	702.2
Property and equipment, net	101.8	991.5	423.8	—	1,517.1
Goodwill	—	854.6	1,118.0	—	1,972.6
Intangible assets, net	11.8	105.1	286.2	—	403.1
Deferred income tax assets	97.4	8.4	—	(42.2)	63.6
Other long-term assets	49.2	100.5	85.4	—	235.1
Intercompany notes receivable	486.2	—	—	(486.2)	—
Intercompany receivable and investments in consolidated affiliates	2,839.1	311.3	—	(3,150.4)	—
<b>Total assets</b>	<b>\$ 3,681.2</b>	<b>\$ 2,681.2</b>	<b>\$ 2,228.6</b>	<b>\$ (3,697.3)</b>	<b>\$ 4,893.7</b>
<b>Liabilities and Shareholders' Equity</b>					
<b>Current liabilities:</b>					
Current portion of long-term debt	\$ 32.8	\$ 7.4	\$ 9.6	\$ (17.5)	\$ 32.3
Accounts payable	10.4	43.5	24.5	—	78.4
Accrued payroll	36.1	63.8	72.2	—	172.1
Accrued interest payable	21.9	2.6	0.2	—	24.7
Other current liabilities	108.8	15.6	86.6	(1.0)	210.0
Total current liabilities	210.0	132.9	193.1	(18.5)	517.5
Long-term debt, net of current portion	2,258.5	242.2	44.7	—	2,545.4
Intercompany notes payable	—	—	486.2	(486.2)	—
Self-insured risks	9.6	—	100.5	—	110.1
Other long-term liabilities	21.4	17.8	78.1	(42.1)	75.2
Intercompany payable	—	—	144.8	(144.8)	—
	2,499.5	392.9	1,047.4	(691.6)	3,248.2
Commitments and contingencies					
Redeemable noncontrolling interests	—	—	220.9	—	220.9
<b>Shareholders' equity:</b>					
Encompass Health shareholders' equity	1,181.7	2,288.3	717.4	(3,005.7)	1,181.7
Noncontrolling interests	—	—	242.9	—	242.9
Total shareholders' equity	1,181.7	2,288.3	960.3	(3,005.7)	1,424.6
<b>Total liabilities and shareholders' equity</b>	<b>\$ 3,681.2</b>	<b>\$ 2,681.2</b>	<b>\$ 2,228.6</b>	<b>\$ (3,697.3)</b>	<b>\$ 4,893.7</b>



**Encompass Health Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Condensed Consolidating Balance Sheet**

As of December 31, 2016

	Encompass Health Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	Encompass Health Consolidated
	(In Millions)				
<b>Assets</b>					
<b>Current assets:</b>					
Cash and cash equivalents	\$ 20.6	\$ 1.6	\$ 18.3	\$ —	\$ 40.5
Restricted cash	—	—	60.9	—	60.9
Accounts receivable, net	—	273.3	170.5	—	443.8
Prepaid expenses and other current assets	49.9	24.0	54.0	(18.6)	109.3
Total current assets	70.5	298.9	303.7	(18.6)	654.5
Property and equipment, net	41.6	979.7	370.5	—	1,391.8
Goodwill	—	858.4	1,068.8	—	1,927.2
Intangible assets, net	12.0	115.5	283.8	—	411.3
Deferred income tax assets	90.9	57.6	—	(72.7)	75.8
Other long-term assets	49.0	95.1	77.2	—	221.3
Intercompany notes receivable	528.8	—	—	(528.8)	—
Intercompany receivable and investments in consolidated affiliates	2,855.5	107.7	—	(2,963.2)	—
<b>Total assets</b>	<b>\$ 3,648.3</b>	<b>\$ 2,512.9</b>	<b>\$ 2,104.0</b>	<b>\$ (3,583.3)</b>	<b>\$ 4,681.9</b>
<b>Liabilities and Shareholders' Equity</b>					
<b>Current liabilities:</b>					
Current portion of long-term debt	\$ 40.0	\$ 6.4	\$ 8.2	\$ (17.5)	\$ 37.1
Accounts payable	7.0	37.2	24.1	—	68.3
Accrued payroll	31.6	57.3	58.4	—	147.3
Accrued interest payable	22.8	2.8	0.2	—	25.8
Other current liabilities	96.3	21.6	80.3	(1.1)	197.1
Total current liabilities	197.7	125.3	171.2	(18.6)	475.6
Long-term debt, net of current portion	2,679.2	248.9	51.2	—	2,979.3
Intercompany notes payable	—	—	528.8	(528.8)	—
Self-insured risks	14.1	—	96.3	—	110.4
Other long-term liabilities	21.4	15.2	85.3	(72.3)	49.6
Intercompany payable	—	—	167.6	(167.6)	—
	2,912.4	389.4	1,100.4	(787.3)	3,614.9
Commitments and contingencies					
Redeemable noncontrolling interests	—	—	138.3	—	138.3
<b>Shareholders' equity:</b>					
Encompass Health shareholders' equity	735.9	2,123.5	672.5	(2,796.0)	735.9
Noncontrolling interests	—	—	192.8	—	192.8
Total shareholders' equity	735.9	2,123.5	865.3	(2,796.0)	928.7
<b>Total liabilities and shareholders' equity</b>	<b>\$ 3,648.3</b>	<b>\$ 2,512.9</b>	<b>\$ 2,104.0</b>	<b>\$ (3,583.3)</b>	<b>\$ 4,681.9</b>

Encompass Health Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Condensed Consolidating Statement of Cash Flows

	For the Year Ended December 31, 2017				
	Encompass Health Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	Encompass Health Consolidated
	(In Millions)				
<b>Net cash provided by operating activities</b>	\$ 27.6	\$ 381.3	\$ 248.3	\$ —	\$ 657.2
<b>Cash flows from investing activities:</b>					
Acquisition of businesses, net of cash acquired	(10.9)	—	(27.9)	—	(38.8)
Purchases of property and equipment	(39.4)	(106.1)	(80.3)	—	(225.8)
Additions to capitalized software costs	(16.3)	(0.2)	(2.7)	—	(19.2)
Proceeds from disposal of assets	—	11.7	0.6	—	12.3
Purchases of restricted investments	—	—	(8.5)	—	(8.5)
Net change in restricted cash	—	—	(1.5)	—	(1.5)
Proceeds from repayment of intercompany note receivable	51.0	—	—	(51.0)	—
Other	(3.7)	—	0.7	—	(3.0)
<b>Net cash used in investing activities</b>	(19.3)	(94.6)	(119.6)	(51.0)	(284.5)
<b>Cash flows from financing activities:</b>					
Principal payments on debt, including pre-payments	(126.9)	—	(3.0)	—	(129.9)
Principal payments on intercompany note payable	—	—	(51.0)	51.0	—
Borrowings on revolving credit facility	273.3	—	—	—	273.3
Payments on revolving credit facility	(330.3)	—	—	—	(330.3)
Principal payments under capital lease obligations	—	(6.8)	(8.5)	—	(15.3)
Debt amendment and issuance costs	(3.1)	—	—	—	(3.1)
Repurchases of common stock, including fees and expenses	(38.1)	—	—	—	(38.1)
Dividends paid on common stock	(91.5)	—	—	—	(91.5)
Proceeds from exercising stock warrants	26.6	—	—	—	26.6
Distributions paid to noncontrolling interests of consolidated affiliates	—	—	(51.9)	—	(51.9)
Taxes paid on behalf of employees for shares withheld	(19.5)	—	(0.3)	—	(19.8)
Contributions from consolidated affiliates	—	—	20.8	—	20.8
Other	1.1	—	(0.7)	—	0.4
Change in intercompany advances	313.8	(278.6)	(35.2)	—	—
<b>Net cash provided by (used in) financing activities</b>	5.4	(285.4)	(129.8)	51.0	(358.8)
<b>Increase (decrease) in cash and cash equivalents</b>	13.7	1.3	(1.1)	—	13.9
<b>Cash and cash equivalents at beginning of year</b>	20.6	1.6	18.3	—	40.5
<b>Cash and cash equivalents at end of year</b>	\$ 34.3	\$ 2.9	\$ 17.2	\$ —	\$ 54.4
<b>Supplemental schedule of noncash financing activity:</b>					
Conversion of convertible debt	\$ 319.4	\$ —	\$ —	\$ —	\$ 319.4

Encompass Health Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Condensed Consolidating Statement of Cash Flows

For the Year Ended December 31, 2016

	Encompass Health Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	Encompass Health Consolidated
	(In Millions)				
<b>Net cash provided by operating activities</b>	\$ 65.8	\$ 327.4	\$ 241.2	\$ —	\$ 634.4
<b>Cash flows from investing activities:</b>					
Acquisition of businesses, net of cash acquired	—	—	(48.1)	—	(48.1)
Purchases of property and equipment	(21.8)	(77.4)	(78.5)	—	(177.7)
Additions to capitalized software costs	(22.8)	(0.2)	(2.2)	—	(25.2)
Proceeds from disposal of assets	—	0.7	23.2	—	23.9
Purchases of restricted investments	—	—	(1.3)	—	(1.3)
Net change in restricted cash	—	—	(15.1)	—	(15.1)
Funding of intercompany note receivable	(22.5)	—	—	22.5	—
Proceeds from repayment of intercompany note receivable	52.0	—	—	(52.0)	—
Other	(3.7)	(0.2)	2.3	—	(1.6)
Net cash provided by investing activities of discontinued operations	0.1	—	—	—	0.1
<b>Net cash used in investing activities</b>	(18.7)	(77.1)	(119.7)	(29.5)	(245.0)
<b>Cash flows from financing activities:</b>					
Principal payments on debt, including pre-payments	(198.5)	(1.3)	(2.3)	—	(202.1)
Principal borrowings on intercompany notes payable	—	—	22.5	(22.5)	—
Principal payments on intercompany notes payable	—	—	(52.0)	52.0	—
Borrowings on revolving credit facility	335.0	—	—	—	335.0
Payments on revolving credit facility	(313.0)	—	—	—	(313.0)
Principal payments under capital lease obligations	(0.1)	(5.9)	(7.3)	—	(13.3)
Repurchases of common stock, including fees and expenses	(65.6)	—	—	—	(65.6)
Dividends paid on common stock	(83.8)	—	—	—	(83.8)
Distributions paid to noncontrolling interests of consolidated affiliates	—	—	(64.9)	—	(64.9)
Taxes paid on behalf of employees for shares withheld	(11.6)	—	—	—	(11.6)
Contributions from consolidated affiliates	—	—	3.5	—	3.5
Other	6.9	—	(1.6)	—	5.3
Change in intercompany advances	263.0	(242.7)	(20.3)	—	—
<b>Net cash used in financing activities</b>	(67.7)	(249.9)	(122.4)	29.5	(410.5)
<b>(Decrease) increase in cash and cash equivalents</b>	(20.6)	0.4	(0.9)	—	(21.1)
<b>Cash and cash equivalents at beginning of year</b>	41.2	1.2	19.2	—	61.6
<b>Cash and cash equivalents at end of year</b>	\$ 20.6	\$ 1.6	\$ 18.3	\$ —	\$ 40.5

**Encompass Health Corporation and Subsidiaries**

**Notes to Consolidated Financial Statements**

**Condensed Consolidating Statement of Cash Flows**

	For the Year Ended December 31, 2015				
	Encompass Health Corporation	Guarantor Subsidiaries	Nonguarantor Subsidiaries	Eliminating Entries	Encompass Health Consolidated
	(In Millions)				
<b>Net cash provided by operating activities</b>	\$ 59.7	\$ 214.6	\$ 227.7	\$ —	\$ 502.0
<b>Cash flows from investing activities:</b>					
Acquisition of businesses, net of cash acquired	(954.6)	—	(30.5)	—	(985.1)
Purchases of property and equipment	(15.9)	(62.0)	(50.5)	—	(128.4)
Additions to capitalized software costs	(24.5)	(0.4)	(3.2)	—	(28.1)
Proceeds from disposal of assets	—	3.5	0.5	—	4.0
Proceeds from sale of nonrestricted marketable securities	12.8	—	—	—	12.8
Purchases of restricted investments	—	—	(7.1)	—	(7.1)
Net change in restricted cash	—	—	2.7	—	2.7
Funding of intercompany note receivable	(2.0)	—	—	2.0	—
Proceeds from repayment of intercompany note receivable	24.0	—	—	(24.0)	—
Other	(0.5)	(1.9)	1.3	—	(1.1)
Net cash provided by investing activities of discontinued operations	0.5	—	—	—	0.5
<b>Net cash used in investing activities</b>	(960.2)	(60.8)	(86.8)	(22.0)	(1,129.8)
<b>Cash flows from financing activities:</b>					
Principal borrowings on term loan facilities	250.0	—	—	—	250.0
Proceeds from bond issuance	1,400.0	—	—	—	1,400.0
Principal payments on debt, including pre-payments	(595.0)	(1.6)	(0.8)	—	(597.4)
Principal borrowings on intercompany notes payable	—	—	2.0	(2.0)	—
Principal payments on intercompany notes payable	—	—	(24.0)	24.0	—
Borrowings on revolving credit facility	540.0	—	—	—	540.0
Payments on revolving credit facility	(735.0)	—	—	—	(735.0)
Principal payments under capital lease obligations	(0.3)	(4.5)	(6.2)	—	(11.0)
Debt amendment and issuance costs	(31.9)	—	—	—	(31.9)
Repurchases of common stock, including fees and expenses	(45.3)	—	—	—	(45.3)
Dividends paid on common stock	(77.2)	—	—	—	(77.2)
Distributions paid to noncontrolling interests of consolidated affiliates	—	—	(54.4)	—	(54.4)
Taxes paid on behalf of employees for shares withheld	(17.2)	—	—	—	(17.2)
Contributions from consolidated affiliates	—	—	3.0	—	3.0
Other	(0.9)	1.5	(1.5)	—	(0.9)
Change in intercompany advances	212.6	(149.4)	(63.2)	—	—
<b>Net cash provided by (used in) financing activities</b>	899.8	(154.0)	(145.1)	22.0	622.7
<b>Decrease in cash and cash equivalents</b>	(0.7)	(0.2)	(4.2)	—	(5.1)
<b>Cash and cash equivalents at beginning of year</b>	41.9	1.4	23.4	—	66.7
<b>Cash and cash equivalents at end of year</b>	\$ 41.2	\$ 1.2	\$ 19.2	\$ —	\$ 61.6
<b>Supplemental schedule of noncash financing activities:</b>					
Conversion of preferred stock to common stock	\$ 93.2	\$ —	\$ —	\$ —	\$ 93.2
Intercompany note activity	\$ (183.5)	\$ —	\$ 183.5	\$ —	\$ —