

TABLE H. REVENUES & EXPENSES, INFLATED - ENTIRE FACILITY

INSTRUCTION: Complete this table for the entire facility, including the proposed project. Table H should reflect inflation. Projected revenues and expenses should be consistent with the projections in Table F. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. See additional instruction in the column to the right of the table.

Indicate CY or FY	Two Most Recent Years (Actual)		Current Year Projected	Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard.						
	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
1. REVENUE										
a. Inpatient Services	\$ 366,355	\$ 363,195	390,723	399,928	404,170	411,578	424,026	457,202	470,105	481,995
b. Outpatient Services	288,473	299,630	300,212	307,550	315,503	321,042	326,910	350,159	359,945	369,657
Gross Patient Service Revenues	654,828	662,825	690,935	707,478	719,673	732,620	750,935	807,361	830,050	851,652
c. Allowance For Bad Debt	20,382	15,681	16,647	17,062	17,371	17,700	18,162	19,558	20,129	20,675
d. Contractual Allowance	77,770	79,613	81,783	83,742	85,163	86,674	88,846	95,726	98,434	101,006
e. Charity Care	12,679	14,500	15,906	16,283	16,569	16,872	17,289	18,510	19,020	19,508
Net Patient Services Revenue	543,997	553,032	576,599	590,390	600,570	611,374	626,638	673,568	692,466	710,463
f. Other Operating Revenue	61,680	54,585	55,190	56,142	56,946	57,961	59,313	60,161	60,886	62,031
NET OPERATING REVENUE	\$ 605,677	\$ 607,617	\$ 631,789	\$ 646,533	\$ 657,515	\$ 669,335	\$ 685,951	\$ 733,729	\$ 753,352	\$ 772,494
2. EXPENSES										
a. Salaries & Wages (including benefits)	\$ 257,755	\$ 256,465	\$ 265,026	\$ 269,345	\$ 273,885	\$ 278,501	\$ 284,865	\$ 298,174	\$ 306,508	\$ 314,490
b. Contractual Services	194,101	198,658	98,506	97,386	97,914	98,544	100,405	98,319	100,730	103,020
c. Interest on Current/Other Debt	2,783	3,018	3,137	3,719	3,620	3,482	3,332	6,094	5,779	5,550
d. Interest on Project Debt	-	-	-	-	-	-	-	13,000	12,728	12,442
e. Current Depreciation and Amortization	28,994	29,553	30,683	32,202	32,712	33,231	33,728	34,520	36,416	37,885
f. Project Depreciation and Amortization	-	-	-	-	-	-	-	17,309	17,621	17,621
g. Supplies	105,311	105,521	105,441	104,905	105,049	105,319	107,247	104,663	107,330	109,821
h. Malpractice and Other Operating Expense	5,327	5,452	118,995	116,590	119,406	122,353	125,384	122,728	122,879	125,670
i. Project Related Facility Operating Expenses	-	-	-	-	-	-	-	12,935	13,229	13,530
j. Service Line Incremental Investments	-	-	-	-	2,000	4,500	7,000	-	4,000	5,500
TOTAL OPERATING EXPENSES	\$ 594,271	\$ 598,667	\$ 621,789	\$ 624,148	\$ 634,585	\$ 645,930	\$ 661,962	\$ 707,743	\$ 727,219	\$ 745,529
3. INCOME										
a. Income From Operation	\$ 11,406	\$ 8,950	\$ 10,000	\$ 22,385	\$ 22,930	\$ 23,405	\$ 23,989	\$ 25,986	\$ 26,133	\$ 26,965
b. Non-Operating Income	(5,188)	(8,071)	(10,030)	(16,300)	(5,563)	(1,304)	3,139	6,563	9,125	11,275
SUBTOTAL	\$ 6,218	\$ 879	\$ (30)	\$ 6,085	\$ 17,367	\$ 22,100	\$ 27,128	\$ 32,549	\$ 35,258	\$ 38,240
c. Income Taxes										
NET INCOME (LOSS)	\$ 6,218	\$ 879	\$ (30)	\$ 6,085	\$ 17,367	\$ 22,100	\$ 27,128	\$ 32,549	\$ 35,258	\$ 38,240
4. PATIENT MIX										
a. Percent of Total Revenue										
1) Medicare	37.1%	37.7%	37.7%	37.7%	37.7%	37.7%	37.7%	37.7%	37.7%	37.7%
2) Medicaid	25.6%	26.4%	26.4%	26.4%	26.4%	26.4%	26.4%	26.4%	26.4%	26.4%
3) Blue Cross	10.6%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%
4) Commercial Insurance	7.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%
5) Self-pay	2.9%	2.7%	2.7%	2.7%	2.7%	2.7%	2.7%	2.7%	2.7%	2.7%
6) Other	16.7%	15.7%	15.7%	15.7%	15.7%	15.7%	15.7%	15.7%	15.7%	15.7%
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
b. Percent of Equivalent Inpatient Days										
Total MSGA										
1) Medicare	43.4%	47.1%	47.1%	47.1%	47.1%	47.1%	47.1%	47.1%	47.1%	47.1%
2) Medicaid	31.4%	30.4%	30.4%	30.4%	30.4%	30.4%	30.4%	30.4%	30.4%	30.4%
3) Blue Cross	6.3%	5.1%	5.1%	5.1%	5.1%	5.1%	5.1%	5.1%	5.1%	5.1%
4) Commercial Insurance	5.1%	4.8%	4.8%	4.8%	4.8%	4.8%	4.8%	4.8%	4.8%	4.8%
5) Self-pay	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%
6) Other	12.3%	11.2%	11.2%	11.2%	11.2%	11.2%	11.2%	11.2%	11.2%	11.2%
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%