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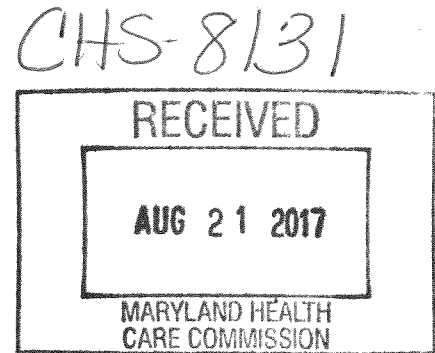
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HOWARD L. SOLLINS, SHAREHOLDER
Direct Dial: 410-862-1101
Direct Fax: 443-263-7569
E-Mail Address: HSOLLINS@bakerdonelson.com

August 21, 2017

VIA ELECTRONIC MAIL AND FIRST CLASS MAIL

Mr. Kevin McDonald
Chief, Certificate of Need
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, MD 21215



Re: **P-B Health Home Care Agency**
Application for Certificate of Need:
Docket No. 16-16-2385
Hospice Services In Prince George's County
Supplemental Information

Dear Mr. McDonald:

We wish to offer additional information in support of the certificate of need (CON) application by P-B Health Home Care Agency (P-B Health) to establish a hospice in Prince George's County.

1. Letters of support.

Attached are yet additional letters of support (Exhibit 1). They are from (a) Maisha McCoy, owner of Breathe4Sure Pharmacy Solutions, a West Baltimore pharmacy committed to services in the underserved community, (b) Joy Bramble, Publisher of the Baltimore Times, and (c) Sandra Coles, Founder and Past President of the Greater Greenmount Community Association. These are community leaders who are deeply familiar with the P-B Health and its deserved credibility.

2. Baltimore Business Journal.

The letters referenced above further attest to the contribution P-B Health makes to the local community as a prominent and successful minority-owned enterprise. These leaders' recognition is bolstered by the attached chart from the July 14-20, 2017

issue of the Baltimore Business Journal (Exhibit 2). It ranks all of the Greater Baltimore area minority businesses according to numbers of employees. Among them, P-B Health is ranked among the top 4 companies with African-American ownership, 7th place overall among the companies. P-B Health has earned this standing over a thirty-year operating history. Its strength and stability cannot be doubted.

3. Centers for Medicare and Medicaid Services (CMS) scoring

Since P-B Health's last submission, the CMS Home Health Agency Compare website confirms that it is scored at 4.5 out of a possible 5 stars for quality, above both the National and Maryland averages.¹

Attached as Exhibit 3 is an update to Exhibit 5 to the Responses to Supplemental Completeness Questions Received on June 26, 2017. It is the August 18, 2017 SHP Real-Time VBP performance Score chart for P-B Health. It illustrates the many Outcome and Performance Measures in which P-B Health demonstrates success and improvement and meeting the Maryland and median threshold and 90th average benchmark. P-B Health has attained a *5 star rating* under the Strategic Health Care Programs scoring.

4. Hospice & Palliative Care Network of Maryland (the HPCNM)

We also wish to reply to the Hospice & Palliative Care Network of Maryland letter of July 1, 2017, asking that only one applicant be approved in the CON review. The HPCNM letter should be rejected. In any event, P-B should be approved under the CON review. In specific reply to this letter we note:

HPCNM should not be permitted to complain now that it misunderstood how the CON process would evaluate applications under the revised State Health Plan chapter at COMAR 10.24.13 (the Chapter). HPCNM has been extremely involved in the plan development process. It is highly educated and active in this area. It should not be permitted to remake the CON process outlined in the Chapter to limit approvals to one applicant irrespective of the merits of those applications after it has been reviewed, commented upon, and adopted as a regulation. If HPCNM wishes to seek a change to the State Health Plan process and standards it has the prerogative to petition the MHCC to do so.

HPCNM offers no facts to support its allegation that approval of more than one applicant would "potentially" cause a loss of staff, donations and government grants.

¹ We previously noted the challenges presented by the population P-B Health has served in terms of responsiveness to patient surveys.

There is already a CON factor the Commission will use in evaluating the pending applications, relating to "impact" under COMAR 10.24.01.08G(3). The HPCNM's own Provider Census chart documents the growing use of hospice. There is no basis for concluding that this increased growth is static so that competing hospices would divert patients from a limited pool. There is no analysis offered by HPCNM taking access, growth, or related factors into account. Moreover, as noted above, P-B Health has a strong track record employing substantial staff. It will serve as a conduit to recruit a trained and demographically diverse, culturally competent clinical staff.

As for the HPCNM chart of Recruitment Efforts, we note that Seasons Hospice is represented by two of the listed hospices, and it supports the P-B Health CON applications. Moreover, any staffing challenges did not mention that Gilchrist Services and Hospice of the Chesapeake have built new inpatient hospice facilities, clearly indicating that they are not deterred by staffing challenges related to competition. If they are having problems recruiting staff, the solution is not to block others from coming into the delivery system with greater success.

As we have noted in prior filings, the entire reason why there is need is because of the lack of services to minority communities, particularly by African-Americans. Approving P-B Health's application enhances the acceptance of hospice services by this population and increases, not decreases, the potential for volunteers, donations and grants. This is not speculation. It is supported by the reports and findings the Commission itself considered in adopting the new Chapter. Approving the P-B Health's participation as a hospice provider will bolster this trend.

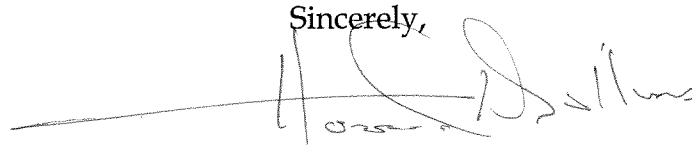
P-B Health services a broad population, including Medicaid and charity care beneficiaries, and services communities at high risk for health care challenges including congestive heart failure and pulmonary disease, diabetes, wound care management, infusion therapy, cancer, dialysis and communicable diseases such as HIV/ AIDS.

The HPCNM letter is devoid of factual support for its effort to restrict CON approvals that will enhance the availability of hospice services. Restricting approvals to only one applicant is not supported by any analysis and would be contrary to the intent of the Chapter.

Mr. Kevin McDonald
August 21, 2017
Page 4

Thank you for considering this additional information in support of the P-B Health application.

Sincerely,

A handwritten signature in black ink, appearing to read "Howard L. Sollins", written over a horizontal line.

Howard L. Sollins

HLS/lam

Enclosures

cc: Suellen Wideman, Asst. Attorney General
Ms. Ruby Potter
Ms. Lena Woody
Mr. Andrew Solberg
Marta Harting, Esq.
Jonathan Montgomery, Esq.
Timothy Adelman, Esq.
Pamela Brown-Creekmur, RN

EXHIBIT 1

Kevin McDonald
Chief Division of Certificate of Need
Maryland Health Commission
4160 Patterson Ave
Baltimore, Maryland 21215

August 4, 2017

Dear Chief McDonald,

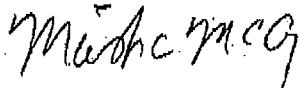
On behalf of Breathe4Sure Pharmacy Solutions, we want to extend our support of P-B Health. The company is to be commended of its commitment for undertaking a project of the magnitude, along with their efforts in providing excellent health care to over 300 clients in Baltimore.

With a common goal to extend the highest quality of health care possible to the citizens of Baltimore, we look forward to collaborating with P-B Health.

Thank you and your division for your commitment to this organization, and to serving the people of this area.

In Community We Trust!

Best Regards,



Maisha McCoy
Principal Owner
Breathe4Sure
643 N. Carey St.
Baltimore, Maryland 21217
410-738-6337



August 8, 2017

Mr. Kevin McDonald,
Chief of Certificate of Need Services
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, MD 21215

Dear Mr. McDonald:

I have known Jackie Bailey for almost three decades and take great pleasure in writing to commend her company P-B Health Home Care Agency.

This minority owned firm has been working in the Baltimore Metropolitan area and its surrounding counties for over 20 years, providing health care services to many of Maryland's poor, elderly, chronically ill and handicapped population.


I know that they are responsible for monitoring the care of hundreds of clients, most of them black Americans. They are very good at this and it is hoped that they can expand the reach of their services. In this way, they will continue to create more employment opportunities, adding to the many Marylanders who are employed by them, working as administrators and care providers.

I understand that P-B Health Home Care Agency is currently seeking the license needed to expand their Health services to a Hospice agency in Prince Georges County and also in Baltimore City. They want to provide community programs that would educate the target population about the positive benefits of receiving hospice care in their homes rather than in hospitals where they sometimes languish away the end stages of their lives. I know first-hand that they provide these services while accommodating the patient's physical, mental, emotional and spiritual needs—they offered exceedingly good care to my sister who needed in home hospice care before she passed away recently. Our entire family was extremely satisfied with the caring and responsive treatment she received.

P-B Health is an asset to the City of Baltimore and the state of Maryland, and I highly commend and recommend and support them in their plans and endeavors.

Should you need further information, please feel free to contact me at 443-831-8215 or 410-366-3900.

Sincerely,


Joy Bramble,
Publisher, Baltimore Times.

Sandra Coles , Founder and Past President of Greater Greenmount Community Association

2308 Guilford Avenue

Baltimore Maryland

Re : Community Letter of Support -

Mr. Kevin McDonald

Chief, Certificate of Need Division

Maryland Health Care Commission

4160 Patterson Avenue

Baltimore , Maryland 21215

Dear McDonald :

It is my pleasure to present to P-B Health a Letter in support in your effort to extend your services in Home Care to Hospice Services in Baltimore City and Prince George's County . It is important to state that I am aware that P-B Health has a long history of striving to create a warm and friendly environment for the general population .

I became aware of Mrs. Bailey and her agency in 2005 , meeting her for the first time was a wonderful experience to see . Her demonstrated leadership showed the strength of her character as she performed her many talents as she carried out her function as CEO of the first minority owned Home Health Agency in the State of Maryland .

I have had the opportunity to participate on many occasions at workshops (educating the community about Home Health) , we have enjoyed the cookouts and especially the community outreach . The Greater Greenmount community has benefited from all that that this agency has done to further appreciate what's happening in Home Care

These new services will help increase the employment opportunities for the youths and others interested in Home care and Hospices specifically .

The addition of Hospice services to P-B Health will allow patients to be with their families and friends in their last stages of this precious life .

Mrs. Bailey has the community's total support on this effort .

Sincerely ,

Sandy L. Coles 

President Emeritus of Greater Greenmount Community Association

Community Organizer --(Peoples Homesteading Group)

Construction Liaison (Maryland Transit Administration)

EXHIBIT 2

MINORITY-OWNED BUSINESSES

RANKED BY TOTAL EMPLOYEES FOR COMPANIES BASED IN GREATER BALTIMORE

	Name/Prior rank/URL	Address/Phone	Total employees	Local employees	2016 revenue	Percent minority owned	Minority classification	Primary owner(s) or executive(s)
1	EBA Engineering Inc. ⑥ ebaengineering.com	4813 Seton Drive Baltimore, MD 21215 410-358-7171	250	45	\$29.6 million	52%	Asian Hispanic	Rizwan Siddiqi, President
2	Daly Computers Inc. ⑧ daly.com	22521 Gateway Center Drive Clarksburg, MD 20871 301-670-0381	225	NA	NA	100%	Asian	Ryan Yu, President/CEO
3	Adams Communication & Engineering Technology (ACET) ④ adamscomm.com	6190 Guardian Gateway #300 Aberdeen Proving Ground, MD 21005 443-345-2631	200	NA	NA	100%	Black/African American	Charles Adams, Founder/Chairman/CEO
3	NewWave Telecom & Technologies Inc. ⑨ newwave.io	6518 Meadowridge Road #100 Elkridge, MD 21075 410-782-0476	200	110	\$34.09 million	100%	Black/African American	Patrick Munis, President/CEO
5	M. Luis Construction Co. Inc. ⑩ mluisconstruction.com	12200 Plum Orchard Drive #110 Silver Spring, MD 20904 410-545-0641	195	120	\$43.65 million	100%	Hispanic	Natalia Luis; Cidalia Luis-Akbar, Owners
6	CJ Maintenance Inc. ⑫ cjmaint.com	9254 Bendix Road Columbia, MD 21045 410-720-5157	170	NA	NA	100%	Asian	James Choe, President; Paul Spenard, Vice President
7	AINET LLC ⑦ a1.net	One Market Center 300 W. Lexington St. Baltimore, MD 21201 301-931-6574	150	100	\$23 million	100%	East Asian Indian	Deepak Jain, CEO
7	nTech Solutions Inc. ⑬ ntechsolutions.com	9256 Bendix Road #208 Columbia, MD 21045 410-988-3828	150	NA	NA	100%	East Asian Indian	Sridhar Kunadi, CEO; Surajit Sengupta, President
7	P-B Health Home Care Agency Inc. ⑪ p-bhealth.com	2535 Saint Paul St. Baltimore, MD 21218 410-235-1060	150	125	\$6.2 million	100%	Black/African American	Jackie Bailey, President/CEO
7	Swift Staffing ⑳ swiftstaffing.com	405 Frederick Road #250 Catonsville, MD 21228 410-788-7011	150	150	\$1.8 million	100%	Black/African American	Ronald Swift, President
11	EMD Sales ⑭ emdsalesinc.com	2010 Washington Blvd. Baltimore, MD 21230 301-322-4503	99	70	\$38.2 million	100%	Hispanic	Eida Devarie, President/CEO
12	Murthy Law Firm ⑫ murthy.com	10451 Mill Run Circle #100 Owings Mills, MD 21117 410-356-5440	94	94	\$13 million	100%	East Asian Indian	Sheela Murthy, CEO/President
13	Audacious Inquiry LLC ⑮ ainq.com	5523 Research Park Drive #370 Baltimore, MD 21228 301-560-6999	92	92	\$17.01 million	100%	Hispanic East Asian Indian	Christopher Brandt, Managing partner
13	GANTECH Inc. ⑮ gantech.net	9175 Guilford Road #101 Columbia, MD 21046 443-276-4760	92	NA	\$25.3 million	100%	Hispanic	Thomas Laskowski, President/CEO
15	C&S Jones Group LLC ㉔ csjonesgroupllc.com	400 E. Pratt St. 8th Fl. Baltimore, MD 21202 888-659-3391	82	51	NA	100%	Black/African American	Sabria Jones, VP; Charles Jones, President&CEO
16	Rudolph's Office & Computer Supply Inc. ⑰ rudolphsupply.com	6610 Amberton Road #400 Elkridge, MD 21075 410-931-4150	75	75	\$27 million	51%	Asian	Mai Anh Jones, CEO; Christina Ensley, President
17	ComForCare Home Care- Baltimore County/City & Carroll County ⑱ nwbbaltimore.comforcare.com	9952 Liberty Road Randallstown, MD 21133 410-922-6262	65	65	\$1.8 million	100%	Black/African American	Jenette Young, President/Owner
18	Mahogany Inc. ㉑ mahoganyinc.com	910 W. Pratt St. Baltimore, MD 21223 410-727-0334	60	NA	NA	100%	Black/African American	Jeffrey Hargrave, President
19	Roeder Travel Ltd. ㉒ roedertravel.com	9805 York Road Cockeysville, MD 21030 410-667-6090	56	56	NA	100%	Hispanic	Mimi Roeder-Vaughan, President/CEO
20	Admiral Elevator Co. Inc. ㉓ admiralelevator.com	900 N. Lehigh St. Baltimore, MD 21205 410-732-1102	52	34	\$14 million	100%	Black/African American	Vernon Irving, President/Owner
20	Diverse Concepts Inc. ㉔ dcilts.com	1131 Benfield Blvd. #K Millersville, MD 21108 443-698-1052	52	45	NA	100%	Black/African American	Roy White, President/CEO
22	Dream Management Inc. ⑲ dream-mgmt.com	210 W. 28th St. Baltimore, MD 21211 443-552-5513	48	19	\$3.09 million	100%	Hispanic	Luis Gutierrez, President
23	Studio 921 Salon & Spa ㉕ studio921spa.com	921 E. Fort Ave. #108 Baltimore, MD 21230 410-783-7727	45	45	\$2.4 million	100%	Asian	Judy Sulisufaj Kelly; Colleen Smith, Owners
24	Afro-American Co. of Baltimore Inc. ㉖ afro.com	2519 N. Charles St. Baltimore, MD 21218 410-554-8200	40	36	NA	100%	Black/African American	John Oliver, Chairman/CEO
25	D&L Foreclosure Cleanup LLC dba D&L Cleanup ㉗ dlcleanup.com	3000 Washington Blvd. Baltimore, MD 21230 410-462-1200	35	25	NA	100%	Black/African American	Donna Venerable-Davis, CEO; Leslie Venerable Rashid, President

NOTES: NA - not applicable, not available or not approved; * - not ranked on last year's List; Information for this List was obtained via surveys and calls made to the companies.

MINORITY-OWNED BUSINESSES

RANKED BY TOTAL EMPLOYEES FOR COMPANIES BASED IN GREATER BALTIMORE.

	Name/Prior rank/URL	Address/Phone	Total employees	Local employees	2016 revenue	Percent minority owned	Minority classification	Primary owner(s) or executive(s)
26	Mimar Architects and Engineers Inc. dba Mimar Ponte Mellor ② mimarch.net	7004 Security Blvd. #210 Baltimore, MD 21244 410-944-4900	35	29	\$4.4 million	100%	Asian	Kal Bhatti, Principal
26	Murphy, Falcon & Murphy ③ murphyfalcon.com	1 South St. 23rd Fl. Baltimore, MD 21202 410-539-6500	35	35	NA	100%	Black/African American Hispanic	William H. Murphy Jr., Founding partner; William H. Murphy III, Managing partner; Richard Falcon, Senior partner
26	Realty Executives Premier Group/Regal Realty Md./Executive Referrals ⑦ regalrealtymd.com	100 West Road #300 Towson, MD 21204 410-598-2587	35	35	\$750,000	100%	Black/African American	Bessie Conway, Managing broker/Regional developer
29	Cho Benn Holback + Associates, A Quinn Evans Company ③ cbhassociates.com	100 N. Charles St. 14th Fl. Baltimore, MD 21201 410-576-0440	30	30	NA	51%	Asian	George Holback; David Benn; Diane Cho, Principals
30	Waldon Studio Architects & Planners PC ③ waldonstudio.com	6325 Woodside Court #310 Columbia, MD 21046 410-290-9680	28	23	NA	100%	Asian	Ravi Waldon, President
31	Delta Omega Commercial Cleaning LLC ② deltaomegaccllc.com	5602 Baltimore National Pike #503 Catonsville, MD 21229 443-860-9742	27	27	NA	100%	Black/African American	Joseph Brown, President
32	Marie Louise Bistro & Catering ⑤ marielouisebistrocatering.com	904 N. Charles St. Baltimore, MD 21201 410-385-9956	20	17	\$1.01 million	100%	Black/African American	Marie Ransome, Owner
33	Alliance InfoSystems LLC ⑦ alinfosys.com	1700 Union Ave. #B Baltimore, MD 21211 410-585-9505	17	NA	\$5.2 million	100%	Asian	Swadesh Guchhait, President
34	Bithenergy Inc. ④ bithenergy.com	113 W. Monument St. Baltimore, MD 21201 410-962-1188	16	NA	NA	100%	Black/African American	Coretta Bennett, Chief Operating Officer
35	Butler Security ③ butlersecurityinc.com	3604 Annapolis Road Haltorpe, MD 21227 443-773-0146	15	15	\$16.5 million	100%	Black/African American	Raymond Butler, President
35	REJ & Associates Inc. ③ rejassociates.com	6 E. Hamilton St. Baltimore, MD 21202 410-332-4070	15	15	\$2 million	100%	Black/African American	Elliott Wiley, President
37	B.S. Environmental Inc. ⑥ bsenvironmental.com	5406 Crows Nest Court Sykesville, MD 21784 410-549-5409	13	NA	\$3 million	100%	Native American	Juan Boston, President
38	Meridian Management Group Inc. ② mmggroup.com	826 E. Baltimore St. Baltimore, MD 21202 410-333-2548	12	8	NA	100%	Black/African American	Stanley Tucker, President/CEO
38	Time Printers Inc. ④ timeprinters.com	227 N. Warwick Ave. #D Baltimore, MD 21223 410-566-3005	12	12	NA	100%	Black/African American	James Maddox, President
40	AJ Stationers Inc. ⑥ ajstationers.com	6810 Deerpath Rd. #425 Elkridge, MD 21075 410-360-4900	10	10	NA	100%	Asian	Angela Jeung, President
40	Global Design Interactive ④ gdlconnect.com	400 Redland Court #107 Owings Mills, MD 21117 410-363-8600	10	10	\$1.4 million	100%	Black/African American	Joseph Weaver, President/CEO
40	OmegaCor Technologies ③ omegacorit.com	8227 Cloverleaf Drive #308B Millersville, MD 21108 443-795-6500	10	10	NA	100%	Black/African American	Nabil Sheikh, President
43	Eco-Battery Inc. ⑤ eco-batteryinc.com	510 McCormick Drive #P-Q Glen Burnie, MD 21061 410-768-0844	8	1	\$1.2 million	100%	Black/African American	Camellia Lane, VP/Owner; Jack Lane, President/Owner
44	Interior Resource Group Inc. ④ interiorresourcegroup.com	11095 Hidden Trail Drive Owings Mills, MD 21117 410-654-3611	5	5	\$7.6 million	74%	Hispanic	LeeAnn Rossello, VP; Randy Rossello, President
45	Boonerang Consulting LLC ⑥ boonerangconsulting.com	1101 E. 33rd St. #C310 Baltimore, MD 21218 443-451-7253	4	4	\$1.09 million	100%	Black/African American	Jacqueline Boone, President
45	International Business Trade Inc. dba Taxes and Business Services ⑥ bluesklestravel.net	1735 Long Green Drive Annapolis, MD 21409 410-730-8100	4	NA	NA	100%	Hispanic	Zolla Lauth, Owner
45	Shantech Electric Inc. ⑥ shantechelectric.com	4915 Midwood Avenue Baltimore, MD 21212 443-743-3838	4	4	\$200,000	100%	Black/African American	Shantel Mason, Owner
45	The Avenue Bakery ④ theavenuebakery.com	2229 Pennsylvania Ave. Baltimore, MD 21217 410-225-3881	4	4	\$176,000	100%	Black/African American	James Hamlin, Owner
49	PDR Web Solutions ③ pdrwebsolutions.com	100 West Road #300 Towson, MD 21204 410-560-7185	3	3	\$420,000	100%	Black/African American	Jonathan Passley, President
50	Justice Construction Group LLC ⑥	5865 Weathered Brick Drive Eldersburg, MD 21784 443-682-2577	2	2	\$1.2 million	100%	Native American	Sharon Justice, President

OTES: NA - not applicable, not available or not approved; *- not ranked on last year's List; Information for this List was obtained via surveys and calls made to the companies.

EXHIBIT 3



Real-Time Home Health Compare

P-B Health Home Care Agency, Inc

Unpublished Date Ranges Selected

Report Date: 8/18/2017

Your Overall Star Rating

Quality of Patient Care:



Managing Daily Activities

DC/TRF - You/SHP: 8/16 - 7/17 CMS: 1/16 - 12/16

Improvement in Ambulation	☆☆☆☆☆	⊙
Improvement in Bed Transferring	☆☆☆☆☆	⊙
Improvement in Bathing	☆☆☆☆☆	⊙

You		
Actual	CMS	Risk Adj
86.4%	80.4%	86.9%
86.5%	75.1%	81.5%
88.6%	81.8%	83.6%

State (MD)	
CMS	SHP
75.0%	81.5%
73.2%	82.3%
77.8%	83.1%

National	
CMS	SHP
71.3%	77.2%
68.3%	76.4%
74.4%	78.9%

Your % Rank	
CMS	SHP
85.2%	95.2%
79.4%	93.0%
79.0%	75.4%

Managing Pain and Treating Symptoms

DC/TRF - You/SHP: 8/16 - 7/17 CMS: 1/16 - 12/16

Pain Assessment Conducted (Removed 2017)	PM	
Pain Interventions (Removed 2017)	PM	
Improvement in Pain	☆☆☆☆☆	⊙
Heart Failure Symp Addressed (Removed 2017)	PM	
Improvement in Dyspnea	☆☆☆☆☆	⊙

You		
Actual	CMS	Risk Adj
100.0%	-	
99.6%	-	
87.2%	83.5%	87.5%
97.8%	-	
88.0%	86.8%	90.3%

State (MD)	
CMS	SHP
-	99.3%
-	99.5%
77.9%	81.5%
-	98.6%
81.1%	84.1%

National	
CMS	SHP
-	99.3%
-	99.4%
74.5%	78.3%
-	98.6%
73.1%	78.8%

Your % Rank	
CMS	SHP
-	99.0%
-	34.8%
75.6%	82.9%
-	24.7%
89.5%	94.2%

Treating Wounds/Preventing Pressure Sores

DC/TRF - You/SHP: 8/16 - 7/17 CMS: 1/16 - 12/16

Improvement in Status of Surgical Wounds	⊙
Pres Ulc Risk Assessment (Removed 2017)	PM
Pres Ulc Prevention in POC (Removed 2017)	PM
Pres Ulc Prevention (Removed 2017)	PM

You		
Actual	CMS	Risk Adj
94.3%	97.1%	92.5%
100.0%	-	
99.0%	-	
97.5%	-	

State (MD)	
CMS	SHP
92.0%	93.2%
-	99.7%
-	96.3%
-	99.1%

National	
CMS	SHP
90.6%	91.4%
-	99.4%
-	98.2%
-	98.7%

Your % Rank	
CMS	SHP
82.7%	50.1%
-	99.0%
-	32.5%
-	17.0%

Preventing Harm

DC/TRF - You/SHP: 8/16 - 7/17 CMS: 1/16 - 12/16

Timely Initiation of Care	☆☆☆☆	PM
Drug Education All Meds	☆☆☆☆	PM
Improvement in Mgmt of Oral Meds		⊙
Fall Risk Assessment Conducted		PM
Depression Assessment Conducted		PM
Flu Vaccine Received	☆☆☆☆	PM
PPV Received		PM
Diabetic Foot Care & Education		PM

You		
Actual	CMS	Risk Adj
94.9%	94.6%	
99.8%	99.7%	
74.9%	74.3%	73.1%
100.0%	100.0%	
99.6%	99.8%	
92.3%	92.1%	
90.4%	90.5%	
98.2%	98.8%	

State (MD)	
CMS	SHP
93.8%	94.3%
98.5%	99.4%
66.2%	72.9%
99.6%	99.8%
97.5%	97.0%
82.2%	83.5%
82.6%	82.6%
97.9%	98.5%

National	
CMS	SHP
93.4%	94.1%
97.5%	98.6%
61.0%	67.6%
99.5%	99.6%
98.0%	98.1%
76.2%	80.6%
79.7%	84.1%
97.0%	97.8%

Your % Rank	
CMS	SHP
47.8%	35.9%
78.2%	72.2%
89.0%	82.9%
99.0%	99.0%
67.7%	63.5%
91.1%	89.4%
78.5%	73.6%
52.6%	37.3%

Preventing Unplanned Hospital Care

SOC - You/SHP: 8/16 - 7/17

CMS EC: 10/15 - 9/16 CMS Hosp: 10/15 - 9/16

30-Day Rehospitalizations		⊙
60-Day Hospitalizations	☆☆☆	⊙
30-Day EC without Hospitalizations		⊙
60-Day EC without Hospitalizations		⊙

You		
Actual	CMS	Projected
15.9%	⊙	
14.9%	19.4%	15.2%
	⊙	
	14.2%	

State (MD)	
CMS	SHP
11.7%	
16.4%	15.2%
12.2%	

National	
CMS	SHP
12.2%	
16.7%	15.5%
12.5%	

Your % Rank	
CMS	SHP
	21.2%
20.3%	71.6%
	31.2%

HHCAHPS

Sample Months - You/SHP: 8/16 - 7/17 CMS: 1/16 - 12/16

Care of Patients	
Communications	
Specific Care Issues	
% who Rated Agency 9,10	
% who would Recommend	

You	
Actual	CMS
79.6%	80.0%
78.0%	79.0%
81.2%	80.0%
68.2%	69.0%
58.9%	58.0%

State (MD)	
CMS	SHP
87.0%	89.4%
85.0%	87.1%
81.0%	85.6%
81.0%	83.8%
77.0%	79.3%

National	
CMS	SHP
88.0%	89.2%
85.0%	86.6%
83.0%	85.9%
84.0%	84.2%
78.0%	79.6%

Your % Rank	
CMS	SHP
8.9%	5.0%
15.8%	8.0%
29.6%	19.3%
7.2%	5.5%
6.4%	5.4%

Hyphens indicate data not available.

Italicized scores are CMS closest match.

☆ Data parameters match HHC.

☆ Data parameters do not match HHC.

⊙ Better/Same/Worse than expected

CMS cut points used (Pub: Outcomes/Process Measures-07/2017, Hospitalizations/EC-07/2017).

Your % Rank - Ranks your actual CMS or SHP score (risk adjusted/projected where applicable) against the CMS and SHP populations.

Additional report info: https://secure.shpdata.com/download/shpuniversity/documents/report_user_guides/Home-Health-Compare-User-Guide.pdf

Your Percentile Ranking							
<10%	10% - 20%	20% - 40%	40% - 60%	60% - 80%	80% - 90%	>90%	