

O B E R K A L E R
Attorneys at Law

Ober, Kaler, Grimes & Shriver
A Professional Corporation

100 Light Street
Baltimore, MD 21202
410.685.1120 Main
410.547.0699 Fax
www.ober.com

February 7, 2014

Howard L. Sollins
hlsollins@ober.com
410.347.7369 / Fax: 443.263.7569

Offices In
Maryland
Washington, D.C.
Virginia

Via Email and Hand Delivery

William D. Chan, Health Policy Analyst
Certificate of Need Division
Maryland Health Care Commission
4160 Patterson Avenue
Baltimore, Maryland 21215

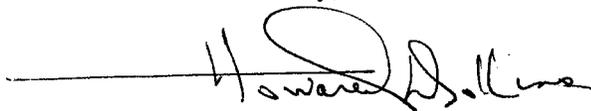
Re: Prince George's Post Acute, LLC
Docket No. 13-16-2347
Response to Request for Revised Table 3

Dear Mr. Chan:

With this letter, we are submitting the required original and six copies of our response to your January 24, 2014 request for a revised Table 3 regarding the above-referenced project.

I hereby certify that a copy of this response has also been forwarded to the appropriate local health planning agency, as noted below.

Sincerely,



Howard L. Sollins

JJE/tjr

Enclosures

cc: Kevin McDonald, Chief, Maryland Health Care Commission
Pamela Brown-Creekmur, Health Officer, Prince George's County
Ms. Ruby Potter, Maryland Health Care Commission
Gary L. Attman, President, FutureCare Health and Management
Les Goldschmidt, FutureCare Health and Management
Mr. Andrew L. Solberg
John J. Eller, Esquire

Response to Additional Information Question Received on 1/24/14
PGPA
Docket Number 13-16-2347

Submit a revised Table 3, Revenue and Expenses - Entire Facility that is consistent with the costs for Salaries, Wages and Professional Fees (including benefits) and for Contractual Services reported in the revised Table 6 submitted in your January 16th response.

Please see exhibit 1. This is the same table that was submitted as Exhibit 1 in the January 16, 2014 Completeness submission, but it is labeled as Table 3, rather than Table 4.

PGPA has compared the lines for "Salaries, Wages and Professional Fees (including benefits)" in Table 3 with the Revised Table 6 that was submitted as Exhibit 2 in the January 16, 2014 Completeness submission. The costs of Salaries, Wages and Professional Fees (including benefits) in Year 3 in Table 3 (\$7,850,520) is the same as "Total Salaries and Employee Benefits" in Table 6. The costs for Contractual Services in Year 3 in Table 3 (\$1,848,334) is the same as "Total Contractual" costs in Table 6.

Exhibit 1 Revised Table 3

Prince George's Post Acute, LLC

Table 3: REVENUES AND EXPENSES - ENTIRE FACILITY

01/30/14

CY or FY (Circle)	Two Most Actual Ended		Current	1	2	3
	Recent Years		Year			
	PY 20XX	PY 20XX	Projected CY 20XX			
			CY 20X1	CY 20X2	CY 20X3	
Revenue						
a.	Inpatient Services			8,228,648	16,258,236	16,504,851
b.	Outpatient Services			-	-	-
c.	Gross Patient Services Revenues	-	-	8,228,648	16,258,236	16,504,851
d.	Allowance for Bad Debt			(132,060)	(260,905)	(264,860)
e.	Contractual Allowance & Adjustments					
f.	Charity Care					
g.	Net Patient Services Revenue	-	-	8,096,588	15,997,331	16,239,991
Other Operating Revenues						
	Miscellaneous Revenue			25,104	98,300	98,912
h.	Total Other Operating Revenue	-	-	25,104	98,300	98,912
i.	Net Operating Revenues	-	-	8,121,692	16,095,631	16,338,903
Expenses						
a.	Salaries, Wages and Professional Fees (inc. benefits)			4,632,001	7,828,701	7,850,520
b.	Contractual Services			1,178,349	1,848,002	1,848,334
c.	Interest on Current Debt			-	-	-
d.	Interest on Project Debt			-	-	-
e.	Current Depreciation			-	-	-
f.	Project Depreciation			-	-	-

g.	Current Amortization	-	-	-
h.	Project Amortization	-	-	-
i.	Supplies	231,391	515,714	524,967
j.	Other Expenses	-	-	-
	Pharmacy	441,809	748,492	749,104
	Management Fee	480,000	1,020,000	1,128,000
	Other Administration	336,832	471,414	467,209
	Food	144,992	326,551	332,538
	Utilities	169,178	308,383	314,037
	Taxes/Property/Insurance	532,501	1,019,173	1,039,819
	Rental of Facility	986,780	986,780	986,780
	Equipment Rental/Repairs & Maint	127,010	232,883	236,114
	Lab, Xray, Ambulance Services	120,069	215,857	215,857
j.	Total Other Expenses	3,339,171	5,329,533	5,469,458

k.	Total Operating Expenses	9,380,911	15,521,950	15,693,279
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3
Income (Loss)

a.	Income from Operation	(1,259,219)	573,682	645,624
b.	Non-Operating Income			
c.	Subtotal	(1,259,219)	573,682	645,624
d.	Income Taxes			
e.	Net Income (Loss)	(1,259,219)	573,682	645,624

4
Patient Mix

A	Percent of Net Patient Revenue			
1)	Medicare	53.21%	46.05%	45.37%
2)	Medicaid	35.03%	45.77%	46.55%
3)	Commercial Insurance	5.61%	3.82%	3.77%
4)	Self-Pay	4.63%	2.66%	2.62%
5)	Part B therapy, Other Patient Revenues	1.51%	1.70%	1.69%
6)	Total	100.00%	100.00%	100.00%

B
Percent of Patient Days by Payer Source

1) Medicare		39.05%	29.73%	29.20%
2) Medicaid		48.93%	63.58%	64.23%
3) Commercial Insurance		4.89%	2.97%	2.92%
4) Self-Pay		5.87%	2.97%	2.92%
5) Hospice		1.26%	0.74%	0.73%
Total		100.00%	100.00%	100.00%

From Table 5:

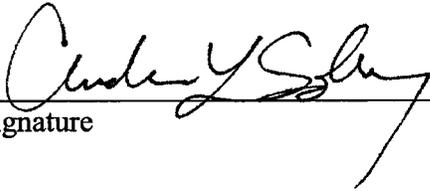
C

Medicaid Analysis	Patient Days	Patient Days	Patient Days
a. Light	854	2,496	2,567
b. Moderate	4,267	12,488	12,847
c. Heavy	5,015	14,673	15,096
d. Heavy Special	533	1,563	1,610
e. Total	10,669	31,220	32,120

C

Medicaid Analysis	Daily Rate	Daily Rate	Daily Rate
a. Light	239.47	209.90	210.95
b. Moderate	262.07	232.26	233.29
c. Heavy	266.18	236.38	237.39
d. Heavy Special	296.55	266.28	267.12
e. Additional Services	7.09	5.67	5.51

I hereby declare and affirm under the penalties of perjury that the facts stated in this Additional Information response are true and correct to the best of my knowledge, information, and belief.



Signature

2/6/14

Date