

### MARYLAND HEALTH CARE COMMISSION

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### Memorandum

To:

Commissioners

From:

Joel Riklin, Acting Chief

Certificate of Need

Date:

September 19, 2013

Re:

Ashley, Inc. d/b/s Father Martin's Ashley

Docket No. 13-12-2340

Ashley, Inc. operates Father Martin's Ashley ("FMA"), an 85-bed intermediate care facility ("ICF") for the care and treatment of patients with alcoholism and drug addiction, in Havre de Grace in Harford County. FMA proposes the construction of a new two-story building, encompassing 41,824 gross square feet to address deficiencies in the existing physical facilities and add 15 beds increasing the facility's capacity to 100 beds. The proposed project will eliminate nine rooms designed to accommodate three or four patients and eliminate four patient rooms that are currently located in attics that FMA does not consider suitable for patient occupancy. The project will increase the number of private patient rooms from eleven to twenty, consolidate and relocate the Admissions Department and Patient Intake into the new building, establish a permanent location for the Wellness/Fitness Center in the new building, and expand and consolidate other administrative and support spaces.

The total estimated cost of the project is \$18,653,000. The initial funding of the project is projected to come from \$6 million in cash from the applicant, pledged funds of \$4 million, and \$1,653,000 in gifts and bequests that have already been received, with the balance of needed funds (\$7 million) being borrowed. FMA expects that future fund raising will provide the necessary funds to replace or pay off the bond or letter of credit that will be used for borrowing.

Staff recommends approval of this project with three conditions. The project meets an institutional need for facility modernization, it is a cost-effective alternative for meeting this need, it is viable, and will have no substantive impact on other facilities. The additional beds are likely to be needed based on the demand for FMA's services that is generated by a service area population that extends well beyond the borders of Maryland. The first recommended condition

requires reporting to insure FMA compliance with its commitment to provide charity care to the indigent and gray area populations. The second condition requires that FMA report data to the Alcohol and Drug Abuse Administration's Substance Abuse Management Information System (SAMIS) and the third condition requires FMA to report to MHCC, detailing its efforts to systematically evaluate its effectiveness in alcohol and substance abuse treatment.

IN THE MATTER OF	*	BEFORE THE
ASHLEY, INC., d/b/a	*	MARYLAND
FATHER MARTIN'S ASHLEY	*	HEALTH CARE
Docket No. 13-12-2340	*	COMMISSION
	*	

Staff Report and Recommendation

**September 19, 2013** 

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### STAFF REPORT AND RECOMMENDATION

### I. INTRODUCTION

### A. The Applicant

Ashley, Inc. operates Father Martin's Ashley ("FMA"), an 85-bed intermediate care facility ("ICF") for the care and treatment of patients with alcoholism and drug addiction, also known as an ICF-Chemical Dependency or ICF-CD. Located in Havre de Grace in Harford County, the facility is private, not-for-profit, and non-denominational. It is licensed by the Department of Health and Mental Hygiene to provide three levels of care: clinically managed high-intensity residential treatment, medically monitored intensive inpatient treatment, and medically monitored intensive inpatient treatment-detoxification.

FMH opened in 1983 and operates on a 147-acre campus. The facility is named after Father Joseph Martin, a priest who received treatment for his alcoholism, and who later helped to establish this chemical addiction treatment center.

The applicant offers all patients an inpatient treatment program, based on a 28-day model, and also provides medically supervised detoxification on site. FMA embraces the "twelve-step program" approach, a set of principles outlining a course of action for recovery from addiction originally developed by Alcoholics Anonymous over 70 years ago. It reports specialized programs that address patient relapse into addiction, the treatment of women, the treatment of young adults, the needs of families, and the needs of children living in homes affected by addiction. It operates an outpatient intervention program for persons convicted of driving under the influence of alcohol or drugs and driving while intoxicated. FMA employs a medical and clinical care staff that is addiction-certified.

FMA is a unique health care facility Certificate of Need ("CON") applicant in that it does not participate in and does not propose to participate in the Medicare or Maryland Medical Assistance (Medicaid) program.

### B. The Project

The applicant proposes to construct a new two-story building, encompassing 41,824 gross square feet ("SF") of new construction on its campus. The applicant's 85 ICF beds are currently distributed over three existing buildings – Noble Hall, Carpenter Hall, and Bantle Hall. The proposed project is planned to address deficiencies in the existing physical facilities of FMA and the need for additional beds. The proposed project will add 15 "Track One" beds, increasing total bed capacity to 100.

"Track One" or "private" beds are non-governmental ICF beds without significant funding by state or local government. The State Health Plan ("SHP") defines a "Track One" facility as one that provides "no less than 30 percent of its annual patient days to the indigent and gray area population for an adolescent intermediate care facility and (as applicable to FMA) no less than 15 percent of the facility's annual patient days for an adult ICF." The SHP defines the

"indigent population" as "those persons who qualify for services under the Maryland Medical Assistance Program, regardless of whether Medical Assistance will reimburse for alcohol and drug abuse treatment" and it defines the "gray area population" as "those persons who do not qualify for services under the Maryland Medical Assistance Program but whose annual income from any source is no more than 180 percent of the most current Federal Poverty Index, and who have no insurance for alcohol and drug abuse treatment services."

Through the proposed project, FMA plans to eliminate nine rooms designed to accommodate three or four patients and eliminate four patient rooms that are currently located in attics that it does not consider suitable for patient occupancy. The project will increase the number of private patient rooms from eleven to twenty, consolidate and relocate the Admissions Department and Patient Intake into the new building, establish a permanent location for the Wellness/Fitness Center in the new building, and expand and consolidate other administrative and support spaces. The project will also include infrastructure improvements. FMA views the project as a means for upgrading and improving the level of its programs and allowing it to more effectively market its program to prospective patients.

The total estimated cost of the project is \$18,653,000, which includes \$18,361,000 in total capital costs, and \$292,000 in loan placement, legal, and consultant fees. The initial funding of the project is projected to come from \$6 million in cash from the applicant, pledged funds of \$4 million, and \$1,653,000 in gifts and bequests that have already been received, with the balance of needed funds (\$7 million) being borrowed. FMA expects that future fund raising will provide the necessary funds to replace or pay off the bond or letter of credit used for borrowing.

### C. Background

In 2012, FMA petitioned MHCC to amend the docketing requirements of COMAR 10.24.14.04A and B, the State Health Plan chapter containing policies and standards for Certificate of Need ("CON") review of projects by ICF for the treatment of alcohol and drug addiction. Those docketing rules addressed the occupancy rate to be attained by an ICF in order to docket an application for expansion, the percentage of total proposed bed days that a "Track One" ICF applicant must propose for indigent and "gray area" patients to obtain docketing of an application to establish or expand a "Track One" ICF, and the percentage of total existing bed days that an existing "Track One" ICF must demonstrate were generated by charity care, indigent, or the "gray area" population, including publicly-funded patients, in the preceding 12 months to obtain docketing of an application to increase the number of beds in an existing "Track One" ICF.

FMA did not meet the licensed bed occupancy docketing requirement because it did not operate all of its licensed beds, excluding some patient rooms (located in the attic floor of Noble Hall) from use because of their lack of privacy. More importantly, FMA did not meet the docketing requirements associated with service to indigent and gray area patients and claimed that it could not meet these requirements and viably operate. It proposed that the SHP be amended to allow a Track One ICF applicant to "show evidence as to why the standards in this § .04 (the docketing requirements) should not be applied to the applicant."

Alternatively, MHCC staff proposed specific amendment of the occupancy rate docketing rule to addresses FMA's concern with respect to how bed occupancy will be considered. Essentially, the amended docketing rule allowed for consideration of the occupancy rate for operating bed capacity when some portion of licensed bed capacity is not usable. Additionally, staff proposed eliminating the docketing rule that incorporated a charity care and service to the indigent and gray area population standard as a requirement for docketing. Consistent with the approach taken in most SHP chapters, it was proposed that the financial access requirements of those docketing rules be placed in the project review standards section of the Chapter, Section .05, and that project review standard allow an applicant like FMA to address its historic and proposed commitment to serving the indigent and gray area population in a CON application that could be docketed for review and given appropriate consideration by the Commission in acting on the CON application.

Those amendments to the SHP were adopted as final regulatory amendments that became effective in February of this year.

### **D.** Summary of Staff Recommendation

Staff finds that the proposed project complies with the applicable State Health Plan standards and that consideration of the project in the light of the required review criteria support approval of the project. Staff finds that the proposed project will provide a needed modernization of the FMA campus including the elimination of three and four bed rooms. The addition of 15 beds will have little or no impact on other providers in the Central Maryland region. A summary of the Commission Staff's analysis of the proposed project is provided below.

### **State Health Plan Standards**

- While staff has found FMA to be consistent with all of the State Health Plan standards, FMA's commitment to provide charity care to the indigent and gray area population of the State is significantly less than the amount targeted in the SHP. Therefore, staff recommends that this approval be conditioned on FMA submitting audited reports of its compliance with its commitment to provide at least 6.3% of its patient days to this indigent and near indigent population. The audit report should commence with the first full year following completion of the project and continue for five years.
- Staff also finds that FMA's failure to report data to the Alcohol and Drug Abuse Administration's Substance Abuse Management Information System (SAMIS) is unacceptable. While FMA has not been required to report because it receives no public funds and standard O, Program Reporting, only requires that FMA agree to report, FMA has been familiar with the SHP standards and in the process of developing the proposed project for a sufficient period of time to have commenced reporting. Therefore, staff recommends that this approval be conditioned on FMA commencing reporting within six months of CON approval.

### Need

• Staff finds that there is a need to modernize FMA's current facilities especially to eliminate all patient rooms with more than two beds. Staff finds that the need for additional private beds to serve the residents of the Central Maryland regions. Staff also finds that the proposed addition of beds is likely to be needed based on the demand for FMA's services.

### **Costs and Effectiveness of Alternatives**

- The proposed project is primarily a replacement of existing facilities to modernize FMA's physical plant. It is secondarily an addition of beds. Both the modernization and additional beds are needed and FMA has demonstrated selection of the most cost-effective alternative to accomplish its objectives to modernize and add beds.
- FMA takes a single approach to treatment and has not demonstrated that it has made efforts to systematically evaluate the effectiveness of its approach or its level of performance compared to peer facilities, despite 30 years of operation. For this reason, conditioning approval on a requirement that FMA report back to MHCC in this regard is recommended.

### **Viability**

The applicant has demonstrated that FMA has the resources available to implement this
project and, based on the financial data reviewed, the proposed project is financially feasible
and viable, on a long-term basis.

### **Impact**

• The applicant is a private Track One provider serving patients with substance abuse and chemical dependency issues that serves individuals throughout the east coast. Therefore, the modest increase in bed capacity should have little or no impact on the costs or utilization of existing substance abuse treatment programs in this region. The fact that it does not receive public funds (i.e., Medicare, Medicaid, or public grants) for treating this patient population means that its expansion will have no impact on these payers.

### II. PROCEDURAL HISTORY

### A. Review of the Record

On September 24, 2012, Jack Eller, Esquire, from Ober, Kaler, Grimes & Shriver, PC, filed on behalf of FMA a letter of intent for the project. MHCC acknowledged receipt of this letter on October 31, 2012. (Docket Item [DI] #1)

On January 25, 2013, Richard J. Coughlan, from Cohen, Rutherford & Knight, filed on behalf of FMA the CON application. (DI #2)

On January 28, 2013, Commission staff acknowledged receipt of the application on January 25, 2013 and assigned Docket No. 13-12-2340. Staff informed the applicant regarding publication of notice of receipt of the application in the next *Maryland Register*. (DI #3)

On January 28, 2013, staff requested publication of legal notice on receipt of the CON in the next edition of the *Harford Democrat Record* and *The Aegis*. (DI #4)

On January 28, 2013, staff submitted a request for publication on the receipt of application in the *Maryland Register* on February 22, 2013. (DI #5)

On February 8, 2013, Richard J. Coughlan submitted on behalf of FMA the copies of the affirmations from persons who assisted in the preparation of the CON application for the proposed modernization and expansion project. (DI #6)

On February 11, 2013, staff sent completeness questions Father Mark Hushen of FMA. (DI #7)

On February 15, 2013, the *Harford Democrat Record* and *The Aegis* provided proof of publication regarding notice of receipt of the application (DI #8).

On February 26, 2013, FMA submitted a request for an extension of time to respond to the staff's February 11, 2013 completeness questions. On February 28, 2013, staff granted an extension from February 26<sup>th</sup> to March 19, 2013 to respond to the questions. (DI #9)

On March 11, 2013copy of draft first completeness letter sent to applicant prior to application review conference is entered into the record. (DI #10)

On March 19, 2013, Richard J. Coughlan submitted on behalf of FMA the responses to the first completeness letter. (DI #11)

On March 26, 2013, Richard J. Coughlan submitted on behalf of FMA a replacement to the responses for Questions #22 A and B of the March  $19^{th}$  response to completeness questions. (DI #12)

On April 5, 2013, staff sent FMA by email a second completeness letter. DI #13)

On April 14, 2013, Richard J. Coughlan submitted on behalf of FMA the responses to the second completeness letter. (DI #14)

On May 2, 2013, staff requested publication of the notice of docketing of the CON in the next edition of the *Harford Democrat Record* and *The Aegi.s* (DI #15)

On May 2, 2013, staff submitted a request for publication of the notice of docketing in the *Maryland Register* on May 17, 2013. (DI #16)

On May 10, 2013, the *Harford Democrat Record* and *The Aegis* provided proof of publication regarding notice of docketing of the application. (DI #17)

On May 22, 2013, staff notified the applicant of docketing and sent additional information questions. (DI #18)

On May 23, 2013, Richard J. Coughlan submitted the response to the additional information questions. (DI #19)

On June 20, 2013, staff submitted request to the Harford County Department of Health for review and comment on the Father Martin's Ashley CON application. (DI #20)

On July 9, 2013, Susan Kelly, Harford County Health Officer, submitted a response stating the Harford County Department of Health "choose(s) not to comment on this proposed project". (DI #21)

On August 9, 2013, staff submitted a request in the form of questions seeking additional information to clarify information previously provided. (DI #22)

On August 23, 2013, Richard J. Coughlan submitted the responses to the August 9<sup>th</sup> request for additional information. (DI #23)

On September 6, 2013, staff requested additional information by email and Steven Kendrick of Father Martin's Ashley responded by email on September 7, 2013. (DI #24)

### **B.** Local Government Review and Comment

No comments on this application were received from the Harford County Health Department.

### C. Interested Parties in Review

There are no interested parties in this review.

### **III. STAFF REVIEW AND ANALYSIS**

### A. STATE HEALTH PLAN

COMAR 10.24.01.08G(3)(a) State Health Plan. An application for a Certificate of Need shall be evaluated according to all relevant State Health Plan standards, policies, and criteria.

The relevant State Health Plan chapter is COMAR 10.24.14, State Health Plan for Facilities and Services: Alcoholism and Drug Abuse Intermediate Care Facility Treatment Services. This regulation, at Section .05, includes the following sixteen "Certificate of Need Approval Rules and Review Standards for New Substance Abuse Treatment Facilities and for Expansions of Existing Facilities."

.05A. Approval Rules Related To Facility Size. Unless the applicant demonstrates why a relevant standard should not apply, the following standards apply to applicants seeking to establish or to expand either a Track One or a Track Two intermediate care facility.

- (1) The Commission will approve a Certificate of Need application for an intermediate care facility having less than 15 beds only if the applicant dedicates a special population as defined in Regulation .08.
- (2) The Commission will approve a Certificate of Need application for a new intermediate care facility only if the facility will have no more than 40 adolescent or 50 adult intermediate care facility beds, or a total of 90 beds, if the applicant is applying to serve both age groups.
- (3) The Commission will not approve a Certificate of Need application for expansion of an existing alcohol and drug abuse intermediate care facility if its approval would result in the facility exceeding a total of 40 adolescent or 100 adult intermediate care facility beds, or a total of 140 beds, if the applicant is applying to serve both age groups.

FMA seeks to expand the size of the facility from 85 to 100 intermediate care beds serving only adults. Therefore, this CON application is consistent with subpart (3) of this approval rule.

### .05B. Identification of Intermediate Care Facility Alcohol and Drug Abuse Bed Need.

- (1) An applicant seeking Certificate of Need approval to establish or expand an intermediate care facility for substance abuse treatment services must apply under one of the two categories of bed need under this Chapter:
  - (a) For Track One, the Commission projects maximum need for alcohol and drug abuse intermediate care beds in a region using the need projection methodology in Regulation .07 of this Chapter and updates published in the *Maryland Register*.
  - (b) For Track Two, as defined at Regulation .08, an applicant who proposes to provide 50 percent or more of its patient days annually to indigent and gray area patients may apply for:
    - (i) Publicly-funded beds, as defined in Regulation .08 of this Chapter, consistent with the level of funding provided by the Maryland Medical Assistance Programs (MMAP), Alcohol and Drug Abuse Administration, or a local jurisdiction or jurisdictions; and
    - (ii) A number of beds to be used for private-pay patients in accordance with Regulation .08, in addition to the number of beds projected to be needed in Regulation .07 of this Chapter.
- (2) An applicant seeking Certificate of Need approval to establish or expand an intermediate care facility for substance abuse treatment services must apply under one of the two categories of bed need under this Chapter:
  - (c) For Track One, the Commission projects maximum need for alcohol and drug abuse intermediate care beds in a region using the need projection methodology in Regulation .07 of this Chapter and updates published in the *Maryland Register*.

- (d) For Track Two, as defined at Regulation .08, an applicant who proposes to provide 50 percent or more of its patient days annually to indigent and gray area patients may apply for:
  - (iii)Publicly-funded beds, as defined in Regulation .08 of this Chapter, consistent with the level of funding provided by the Maryland Medical Assistance Programs (MMAP), Alcohol and Drug Abuse Administration, or a local jurisdiction or jurisdictions; and
  - (iv)A number of beds to be used for private-pay patients in accordance with Regulation .08, in addition to the number of beds projected to be needed in Regulation .07 of this Chapter.

At the time this application was filed, the Commission had not updated the private intermediate care bed need projection since the plan chapter became effective in January, 2002. No project requiring an evaluation of this standard was filed with MHCC since that time, until this project. At the request of Commission staff, FMA updated the projections for Central Maryland following the methodology set forth in COMAR 10.24.14.07B(7). Commission staff prepared its own update for Central Maryland as well. Both the FMA and the staff projections are for a target year of 2018, as presented in the Table below. For comparison, the table also presents the last set of projections developed for a target year of 2005 with a base year of 2000.

Table 1: Projected Bed Need for Alcoholism and Drug Abuse ICF Beds in Central Maryland Serving Adults (18 years and older)

Serving Addits (16 years at	SHP Projected	FMA Projected	MHCC Projected
	2005	2018	2018
Projected Population for 18 years and older – Projected 2018	2,308,229	2,057,322	2,033,895
Indigent Population- Central Maryland	129,424	187,906	270,326
(a) Non-Indigent Population	2,178,805	1,869,416	1,763,569
(b) Estimated Number of Substance Abusers (a*8.64%)	188,249	161,906	152,372
(c1) Estimated Annual Target Population (b*25%)	47,062	40,379	38,093
(c2) Estimated Number Requiring Treatment (c1*95%)	44,709	38,360	36,188
(d) Estimated Population requiring ICF/CD (12.5%-15%)			
(d1) Minimum (c2*0.125)	5,589	4,795	4,524
(d2) Maximum (c2*0.15)	6,709	5,754	5,428
(e) Estimated Range requiring Readmission (10%)			
(e1) Minimum (d1*0.1)	559	479	452
(e2) Maximum (d2*0.1)	671	575	543
Total Discharges from out-of-state	204	275	593
(f) Range of Adults Requiring ICF/CD Care			
Minimum (d1+e1+out of state)	6,352	5,549	5,569
Maximum (d2+e2+out of state)	7,581	6,604	6,564
(g) Gross Number of Adult ICF Beds Needed			
(g1) Minimum = ((f*14 ALOS)/365)/0.85	287	250	251
(g2) Maximum = ((f*14 ALOS)/365)/0.85	342	298	296
(h) Existing Track One Inventory ICF/CD beds	80	78	144
(i) Net Private ICF/CD Bed Need			
Minimum (g1-h)	207	172	107
Maximum (g2-h)	262	220	152

Source: SHP Projected 2005from the SHP chapter for Alcoholism and Drug Abuse Intermediate Care Facility Treatment Services; FMA projections from response to first completeness letter (DI #11, pp. 54-55); MHCC projections –population interpolation from Maryland Department of Planning Total Population Projections by Age, Sex, and Race March 27, 2012, Indigent Population - From request for data received on August 15, 2013 from Maryland Medicaid for number of Medicaid enrollees age 18 years and older for period July 2012 to June 2013, Total Discharges from out of state are for FMA for FY 2013 from September 6, 2013 additional information question (DI #24)

The 80 Track One ICF/CD beds identified in the 2005 SHP projection column were the beds identified for FMA at that time. The inventory of 78 Track One ICF/CD beds identified in FMA's projections is based on the applicant's understanding that it is the only Track One facility in Central Maryland serving the adult population. The 78 beds only include the beds currently in use at the facility, which *excludes* the 7 beds taken out of service in the attic of Noble Hall. Commission staff identified 59 additional beds at facilities that provide care for less than 50% publicly budgeted patients; Serenity Acres with 27 beds and Anne Arundel Medical Center Pathways with 32 adult beds, both in Anne Arundel County.

Each of the projections indicate greater need for additional private (Track One) beds to serve adults in the Central Maryland Region than the number of additional beds proposed by FMA. The proposed addition of 15 beds at FMA, which involves an effective addition of 22 beds, given that the project will enable FMA to use all 100 of the beds, is consistent with this standard.

# .05C. Sliding Fee Scale. An applicant must establish a sliding fee scale for gray area patients consistent with the client's ability to pay.

The applicant has a sliding fee scale for those unable to pay in full for services including gray area patients. The sliding fee schedule is determined by a point system that takes into account family income, equity in primary residence, net worth, and debt to income ratio all as detailed in the following table.

**Table 2: FMA's Means Testing Scoring Model** 

Means		Means Test	
	Family Income	Points	
		5 points	
	\$90,000 - 149,999	4 points	This is the total annual gross income for the
Factor 1	\$80,000 - 89,999	3 points	household.
	\$70,000 - 79,999	2 points	
	\$60,000 - 69,999	1 point	
	<\$59,000	0 points	
	Equity (Primary	Points	
	Residence)		
	>\$150,000	5 points	
Factor 2	\$90,000 – 149,999	4 points	This is the current market value, less any
1 40101 2	\$80,000 - 89,999	3 points	mortgage debt due, for the home in which the
	\$70,000 - 79,999	2 points	financial guarantor resides. No points are
	\$60,000 – 69,999	1 point	available for renters.
	<\$59,999	0 points	
	Net Worth (=amount		
	in value column –		
	amount in loan	Points	
	column – primary		
F1 0	home equity)		
Factor 3	>\$25,000	5 points	
	\$20,000 - 24,999	4 points	The sum value of all assets minus liabilities
	\$15,000 – 19,999	3 points	(including all secured or unsecured debt)
	\$10,000 – 14,999	2 points	minus the equity in the <u>primary</u> residence.
	\$5,000 — 9,999	1 point	
	<\$5,000 Debt to Income	0 points	
	Ratio	Points	
	<35%	5 points	
_	36 – 40%	4 points	Household monthly expenses divided by
Factor 4	41 – 45%	3 points	household monthly gross income.
	46 – 50%	2 points	The state of the s
	51 – 55%	1 point	
	>56%	0 points	
		1	ı

Source: Father Martin's Ashley response to the first completeness letter (DI #11, pp. 33-34)

The points for each factor are summed and the prospective patient is assigned a tier that coincides with a percentage discount, as shown in the following table.

Table 3

Tier	Discount	Scoring
Tier 8	75% & higher	0 points
Tier 7	70%	1 to 2 points
Tier 6	60%	3 to 5 points
Tier 5	50%	6 to 8 points
Tier 4	40%	9 to 11 points
Tier 3	30%	12 to 14 points
Tier 2	20%	15 to 17 points
Tier 1	10%	18 points
Tier 0	0%	19 or more points

Source: Father Martin's Ashley response to the second completeness letter (DI #14, pp. 11)

The applicant states that gray area patients generally fall into Tiers 7 and 8 with the indigent generally falling into Tier 8. The applicant also states that patients with zero points receive a 100% discount unless there is financial support from a guarantor in which case the guarantor's financial condition is evaluated to determine whether a smaller discount is appropriate.

FMA has documented that it has a sliding fee scale for all prospective patients consistent with each patient's ability to pay including gray area patients. Therefore, the applicant complies with this standard.

### .05D. Provision of Service to Indigent and Gray Area Patients.

- (1) Unless an applicant demonstrates why one or more of the following standards should not apply or should be modified, an applicant seeking to establish or to expand a Track One intermediate care facility must:
  - (a) Establish a sliding fee scale for gray area patients consistent with a client's ability to pay;
  - (b) Commit that it will provide 30 percent or more of its proposed annual adolescent intermediate care facility bed days to indigent and gray area patients; and
  - (c) Commit that it will provide 15 percent of more of its proposed annual adult intermediate care facility bed days to indigent or gray area patients.
- (2) An existing Track One intermediate care facility may propose an alternative to the standards in Regulation D(1) that would increase the availability of alcoholism and drug abuse treatment to indigent or gray area patients in its health planning region.
- (3) In evaluating an existing Track One intermediate care facility's proposal to provide a lower required minimum percentage of bed days committed to indigent or gray area

patients in Regulation D(1) or an alternative proposal under Regulation D(2), the Commission shall consider:

- (a) The needs of the population in the health planning region; and
- (b) The financial feasibility of the applicant's meeting the requirements of Regulation D(1).
- (4) An existing Track One intermediate care facility that seeks to increase beds shall provide information regarding the percentage of its annual patient days in the preceding 12 months that were generated by charity care, indigent, or gray area patients, including publicly-funded patients.

The purpose of this standard is to require applicants for new or expanded Track One ICF-CDs to serve a minimum percentage of indigent and gray area patients. The standard does this by requiring applicants to establish a sliding fee scale for gray area patients consistent with a client's ability to pay and by requiring that applicants commit to providing a specific percentage of its bed days to indigent and gray area patients. The standard permits an applicant to demonstrate why one or more of the requirements should not apply. The standard also offers applicants the opportunity to propose an alternative to providing the minimum required indigent and gray area patient days that would increase the availability of alcoholism and drug abuse treatment to indigent or gray area patients in its health planning region.

As discussed under standard C above, FMA does have a sliding fee scale consistent with a client's ability to pay that is applied to gray area patients as well as others. With respect to the requirement that the applicant provide a minimum percent of bed days to indigent and gray area patients, FMA, which exclusively serves an adult population, is required to commit to provide a minimum of 15 percent of its bed days to those populations or demonstrate why the standard should not apply. FMA states that it is not financially feasible for it to provide that many bed days of care to indigent and gray area patients. (DI #11, p. 19) and provided substantial documentation in support of this position. While FMA is proposing to commit to provide the minimum number of bed days to indigent and gray patients, it is proposing an increase its bed days for these populations as a percent of total days as well as in absolute terms from 901 days in FY 2012 to 2,190 days in FY 2017 as detailed in the following table.

Table 4: Historic and Projected Charity Care Patient Days

	Actual F	Y 2012	Projected FY 2017		
	Patient Days	Percent of Total Days	Patient Days	Percent of Total Days	
Indigent and Gray Area	901	3.4%	2,190	6.3%	
Non-Indigent	1,483	5.6%	1,825	5.3%	
Total Charity Care Days	2,384	9.0%	4,015	11.6%	
Total Patient Days	26,489		34,660		

Source: Father Martin's Ashley CON Application (DI #2, pp. 20 & 45) and March 19, 2013 responses to first completeness letter (DI #11, p. 37)

In evaluating a Track One facility proposal to provide a lower required minimum percentage of days committed to indigent and gray area patients the Commission is required to consider the needs of the population of the applicant's health planning region, and the ability of the applicant to feasibly meet the requirements of the standard. With respect to the needs of the population of the health planning region, the updated projections using the SHP methodology detailed under standard A indicates a need for more beds to serve the non-indigent population of Central Maryland. Staff also sought information on the needs of the indigent and gray area population for intermediate care facility beds. While no specific analysis of the needs of the indigent and gray area population was found, a recent report of the Maryland Alcohol and Drug Abuse Administration, Outlook and Outcomes, FY 2012 reveals that waiting time for admission to State-supported alcoholism and drug abuse treatment programs has declined from 7.6 days in FY 2008 to 4.7 days in FY 2012. More to the point, in FY 2012, the average and median wait for the program levels offered by FMA were reported to be as shown in the following table. Note that a median of zero means that more than half the admissions to the level III.5 programs involved same day admission.

Table 5: Mean and Median Wait Times for Admission to State Supported Alcohol And Drug Abuse Treatment Programs in FY 2012

Program Level	Mean (days)	Median (days)
III.5 – High Intensity Residential	3.26	0.0
III.7 – Monitored Intensive Inpatient	4.96	2.0
III.7D – Detoxification	3.55	1.0

Source: FY 2012, Outlook and Outcomes report of the Maryland Alcohol and Drug Abuse Administration

As for the financial feasibility of FMA meeting the required 15 percent of bed days for the indigent and gray area population, the applicant indicated that reaching such a level would result in operating losses of over one million dollars and that this level of charity care would require that operating losses be subsidized from non-operating income. (DI #2, p. 20) While the CON standard in subparagraph (D)(1)(c) only identifies indigent or gray area patients in the 15% of annual adult bed days offered for charity care, FMA includes a third category called non-indigent patients who will receive discounted service. The applicant states that this non-indigent category includes patients who have private health insurance policies that do not provide sufficient payment for the services offered at FMA.

In response to staff questions, FMA submitted a number of alternative financial projections at various levels and mixes of charity care to show the impact on operating profits. However, FMA is not willing to take the approach of providing charity care for the indigent and gray area population at 15% of patient days by reducing the uncompensated care it provides for the non-indigent population described above, that includes patients who have private health insurance policies that do not provide sufficient payment for the services offered. The applicant states that it is committed to continue to meet the financial needs of these non-indigent patients in the future, and is not willing to increase the financial commitment to fund indigent and gray patients at the prescribed 15% level by denying care to those patients with inadequate health insurance who need its services. (DI #11, #16, pp. 36-39 and DI #14-20)

Table 6 outlines the applicant's projection scenarios. All assume achieving a 95% average annual occupancy rate after the proposed 100 beds are put into operation. Only Scenario 2 satisfies the target requirement of Subpart (1)(c) of the standard for a minimum of 15%

indigent and gray area patient days, or "qualifying charity care," under the definitions of the SHP.

Table 6: Three Scenarios Comparing Financial Feasibility

Based on Variations in Qualifying Charity Care and Non-Indigent Discounted Care\*

Provided at FMA

	Proposed Level and Mix of Charity Care/Non- Indigent Discounting	Scenario #1 More Than 15% Total Charity Care/Non- Indigent Discounting	Scenario #2 More than 15% Indigent & Gray Area/Non- Indigent Discounting
	FY 2017	FY 2017	FY 2017
Total Projected Beds Days	34,660	34,660	34,660
Indigent Bed Days	1,453	2,190	3,285
Gray Area Bed Days	737	1,460	2,190
Total Qualifying Charity Days	2,190	3,650	5,475
Percentage of Total Bed Days Qualifying as Charity	6.3%	10.5%	15.8%
Non-Indigent Discounting Bed Days	1,825	1,825	1,825
Total Qualifying Charity/Non-indigent Discounting Bed Days Percentage of Total Bed Days Qualifying as Charity/Non-Indigent	4,015	5,475	7,300
Discounting	11.6%	15.8%	21.1%
Gross Patient Service Revenue	\$31,119,186	\$31,119,186	\$31,119,186
Allowance for Bad Debt	102,991	98,298	92,432
Contractual Allowance	7,127,366	6,787,806	6,363,356
Qualifying Charity Care/Non-Indigent Discounts	3,584,821	4,888,393	6,517,857
Net Patient Services Revenue	\$20,304,008	\$19,344,689	\$18,145,541
Other Operating Revenues	563,529	563,529	563,529
Net Operating Revenue	\$20,867,537	\$19,908,218	\$18,709,070
Total Operating Expenses	\$20,846,324	\$20,846,324	\$20,846,324
Operating Income (Loss)	\$21,213	(\$938,106)	(\$2,137,254)

Source: Father Martin's Ashley April 19, 2013 responses to second completeness letter (DI #14, pp. 14-16)

As shown, FMA projects a small level of income net of operating expenses in FY 2017 under the applicant's proposed levels of qualifying charity care and non-qualifying discounted care to non-indigent persons. Under the other scenarios, it projects operating losses with a projected loss from operations of over \$2.1 million if it meets the standard target for qualifying charity care.

<sup>\*</sup> Non-Indigent are patients with inadequate health insurance who receive FMA services

Given these projections and FMA's investments of over \$50 million reported in the applicant's audited financial statement (DI #2, Attachment 13), the applicant was asked to explore the potential for using non-operating income to provide more charity care to the indigent and gray area population, especially given the fact that FMA has no short or long term debt at this time and projects modest amounts of debt related to this project that it anticipates can be retired within a short period of time. FMA responded that it requires a minimum level of operating income for predictable returns to satisfy future investment needs of the organization as well as to offset potential future underperformance. FMA also stated that non-operating income cannot be relied upon to fund on-going operating needs of the organization because it is not sufficiently predictable to fund charity care that is a year-over-year requirement. (DI #11, p. 39). The applicant presented an investment strategy that it felt would be necessary to produce the predictability necessary to fund a higher level of qualifying charity care. FMA estimates that this investment strategy would return less than 2% per year and at that rate of return an investment of \$81.2 million would be required to fund the \$1.6 million necessary to increase qualifying charity care days by five percent. (DI #23, p. 4)

FMA complies with subpart (1)(a) of this standard. FMA has also complied with subpart (4) of the standard by providing information regarding the percentage of its annual patient days in the preceding 12 months that were generated by charity care, indigent, and gray area patients. FMA has submitted reasonable information to demonstrate that it is not financially feasible for it to commit to provide 15 percent of its projected bed days to indigent and gray area patients, but has committed to increase the number of bed days provided to these populations. Commission staff has considered the needs of the population in the health planning region as required by the standard when an applicant is proposing to provide a lower percentage of bed days to indigent and gray area populations than the minimum required by the standard. In this regard the State Health Plan methodology indicates a need for additional private ICF beds for alcoholism and drug abuse treatment. Commission staff also considered the financial feasibility of the applicant meeting the 15% target of qualifying charity care and has concluded that it is not financially feasible for FMA to achieve this minimum level given its current financial condition and its operation as an exclusively private facility with no Medicaid participation and no public grant support. Therefore, staff recommends a finding of compliance with this standard. However, to ensure that FMA achieves the levels of service to the indigent and gray area population, staff recommends that this approval be conditioned on FMA submitting audited reports of its compliance with its commitment to provide 6.3% of its patient days as qualified charity care. The filing of the audited report should commence with the first full year following completion of the project and continue for five years.

.05E. Information Regarding Charges. An applicant must agree to post information concerning charges for services, and the range and types of services provided, in a conspicuous place, and must document that this information is available to the public upon request.

The applicant provided a copy of its list of charges with the CON application. (DI #3, Attachment 14). A list of the charges is posted in the admissions office and the financial coordinator's offices. FMA agrees to make information regarding its charges available to the public upon request. The applicant is consistent with this standard.

.05F. Location. An applicant seeking to establish a new intermediate care facility must propose a location within a 30-minute one-way travel time by automobile to an acute care hospital.

Since FMA is an existing 85-bed intermediate care facility seeking to increase the number of beds operating in Harford County, this standard does not apply.

### .05G. Age Groups.

- (1) An applicant must identify the number of adolescent and adult beds for which it is applying, and document age-specific treatment protocols for adolescents ages 12-17 and adults ages 18 and older.
- (2) If the applicant is proposing both adolescent and adult beds, it must document that it will provide a separate physical, therapeutic, and educational environment consistent with the treatment needs of each age group including, for adolescents, providing for continuation of formal education.
- (3) A facility proposing to convert existing adolescent intermediate care substance abuse treatment beds to adult beds, or to convert existing adult beds to adolescent beds, must obtain a Certificate of Need.

Consistent with this standard FMA has specified that it is applying for an increase of 15 ICF beds for the treatment of adults only. FMA does not provide substance abuse treatment care to adolescents.

### .05H. Quality Assurance.

- (1) An applicant must seek accreditation by an appropriate entity, either the Joint Commission on the Accreditation of Heathcare Organizations (JCAHO), in accordance with CFR, Title 42, Part 440, Section 160, the CARF...The Rehabilitation Accreditation Commission, or any other accrediting body approved by the Department of Health and Mental Hygiene. The appropriate accreditation must be obtained before a Certificate of Need-approved ICF begins operation, and must be maintained as a condition of continuing authority to operate an ICF for substance abuse treatment in Maryland.
  - (a) An applicant seeking to expand an existing ICF must document that its accreditation continues in good standing, and an applicant seeking to establish an ICF must agree to apply for, and obtain, accreditation prior to the first use review required under COMAR 10.24.01.18; and
  - (b) An ICF that loses its accreditation must notify the Commission and the Office of Health Care Quality in writing within fifteen days after it receives notice that its accreditation has been revoked or suspended.

- (c) An ICF that loses its accreditation may be permitted to continue operation on a provisional basis, pending remediation of any deficiency that caused its accreditation to be revoked, if the Office of Health Care Quality advises the Commission that its continued operation is in the public interest.
- (2) A Certificate of Need-approved ICF must be certified by the Office of Health Care Quality before it begins operation, and must maintain that certification as a condition of continuing authority to operate an ICF for substance abuse treatment in Maryland.
  - (a) An applicant seeking to expand an existing ICF must document that its certification continues in good standing, and an applicant seeking to establish an ICF must agree to apply for certification by the time it requests that Commission staff perform the first use review required under COMAR 10.24.01.18.
  - (b) An ICF that loses its State certification must notify the Commission in writing within fifteen days after it receives notice that its accreditation has been revoked or suspended, and must cease operation until the Office of Health Care Quality notifies the Commission that deficiencies have been corrected.
  - (c) Effective on the date that the Office of Health Care Quality revokes State certification from an ICF, the regulations at COMAR 10.24.01.03C governing temporary delicensure of a health care facility apply to the affected ICF bed capacity.

FMA submitted documentation of its Joint Commission accreditation under its Behavioral Health Care Program effective January 29, 2011. This accreditation is customarily valid for up to 36 months. The applicant also submitted documentation of the general certificate of approval granted by the Department of Health and Mental Hygiene's Alcohol and Drug Abuse Administration to FMA on March 29, 2012 to for the following three programs: *Level III.5 – Clinically Managed High-Intensity Residential Treatment; Level III.7 – Medically Monitored Intensive Inpatient Treatment*; and *Level III.7D – Medically Monitored Intensive Inpatient Treatment – Detoxification.* The state certificate of approval for the three programs will expire on March 29, 2014. Therefore, staff finds that FMA complies with this standard.

### .05I. Utilization Review and Control Programs.

- (1) An applicant must document the commitment to participate in utilization review and control programs, and have treatment protocols, including written policies governing admission, length of stay, discharge planning, and referral.
- (2) An applicant must document that each patient's treatment plan includes, or will include, at least one year of aftercare following discharge from the facility.

FMA provided documentation of all required policies. Details regarding the Admission policy are included under the section "Orientation/Clinical Assessment, Treatment Planning and under Bio-Psycho-Social Assessment." (DI #2, Attachment 7). The applicant's length of stay

policy is found in its policies and procedures for "Treatment Services/Case Management/Clinical Protocols," which was submitted as Attachment 4 of the applicant's response to the first completeness letter (DI #11, p. 43 and Attachment 4) The policy states that, "it is the philosophy of Father Martin's Ashley that our clinical program is a recommended 28 day length of stay. Any variance to this will be approved, or not approved, by members of the clinical staff." (DI #12, Question #17, p. 43). The discharge policy is located under the section "Treatment Services/Case Management/Clinical Protocols." (DI #11, Attachment 4). The policies regarding referrals were included in Attachment 6 of FMA's application. (DI #2, Attachment 6).

Regarding subpart (2) of this standard, FMA policies have included the development of a continuing care plan specific to the needs of each patient prior to discharge. (DI #2, p. 25 and DI # 11, Attachment 4) FMA states that, "each patient's continuing care/aftercare plan will address a minimum one-year time period following each patient's discharge." <sup>2</sup>

Given the documentation cited above, FMA complies with this standard.

### .05J. Transfer and Referral Agreements.

- (1) An applicant must have written transfer and referral agreements with facilities capable of managing cases which exceed, extend, or complement its own capabilities, including facilities which provide inpatient, intensive and general outpatient programs, halfway house placement, long-term care, aftercare, and other types of appropriate follow-up treatment.
- (2) The applicant must provide documentation of its transfer and referral agreements, in the form of letters of agreement or acknowledgement from the following types of facilities:
  - (a) Acute care hospitals;
  - (b) Halfway houses, therapeutic communities, long-term care facilities, and local alcohol and drug abuse intensive and other outpatient programs;
  - (c) Local community mental health center or center(s);
  - (d) The jurisdiction's mental health and alcohol and drug abuse authorities;
  - (e) The Alcohol and Drug Abuse Administration and the Mental Hygiene Administration;
  - (f) The jurisdiction's agencies that provide prevention, education, driving-while-intoxicated programs, family counseling, and other services; and,

<sup>&</sup>lt;sup>1</sup> Father Martin's Ashley's March 19, 2013 response to completeness questions (DI #11, p. 43)

<sup>&</sup>lt;sup>2</sup> Father Martin's Ashley's CON application ((DI #2, p. 25)

(g) The Department of Juvenile Justice and local juvenile justice authorities, if applying for beds to serve adolescents.

FMA currently operates two outpatient programs that provide intervention services for DUI and DWI patients. The applicant submitted copies of a number of referral agreements with local providers of inpatient and outpatient substance abuse treatment programs. Attachment 6). FMA submitted a copy of a referral agreement with Upper Chesapeake Health, Inc., which includes arrangements with Harford Memorial Hospital. The applicant also included copies of agreements with New Life Addiction Counseling Services and with Colonial House who both provide outpatient treatment services and family counseling, and 15 providers that are halfway houses/transitional living programs. Beyond the formal referral agreements that were submitted, FMA maintains a database with over 1,000 providers that staff uses for continuing care services such as living arrangements, intensive outpatient or outpatient substance abuse treatment, and mental health/psychiatric treatment. (DI #14, p. 21). Included in this database are local Maryland community mental health centers, and mental health and alcohol and drug abuse authorities. Referrals to the providers in this database are made based on the discharged patient's needs, resources and/or insurance plan. If a patient is uninsured and private financial resources are not available for services post-treatment, a state-funded program is located using the Substance Abuse and Mental Health Services Administration's ("SAMHSA") treatment locator website. FMA also refers uninsured Maryland residents to the respective jurisdiction's county substance abuse/addiction program, and an initial appointment is made for the discharged patient and medical records sent when appropriate.

FMA complies with this standard.

### .05K. Sources of Referral.

- (1) An applicant proposing to establish a new Track Two facility must document to demonstrate that 50 percent of the facility's annual patient days, consistent with Regulation .08 of this Chapter, will be generated by the indigent or gray area population, including days paid under a contract with the Alcohol and Drug Abuse Administration or a jurisdictional alcohol or drug abuse authority.
- (2) An applicant proposing to establish a new Track One facility must document referral agreements to demonstrate that 15 percent of the facility's annual patient days required by Regulation .08 of this Chapter will be incurred by the indigent or gray area populations, including days paid under a contract with the Alcohol or Drug Abuse Administration or a jurisdictional alcohol or drug abuse authority, or the Medical Assistance program.

Since FMA is not proposing to establish a new facility, this standard does not apply.

.05L. In-Service Education. An applicant must document that it will institute or, if an existing facility, maintain a standardized in-service orientation and continuing education program for all categories of direct service personnel, whether paid or volunteer.

The applicant has complied with this standard by providing documentation of its inservice orientation and continuing education program for all administrative, professional and support personnel at FMA. The Clinical Program Director is responsible for supervising and directing the staff development activities of the clinical staff, and the Human Resources Director, Safety Officer and Infection Control Nurse for the non-clinical staff. The facility provides inhouse training courses, and encourages participation in outside workshops/seminars, and continuing education programs. (DI #2, Attachment 7)

.05M. Sub-Acute Detoxification. An applicant must demonstrate its capacity to admit and treat alcohol or drug abusers requiring sub-acute detoxification by documenting appropriate admission standards, treatment protocols, staffing standards, and physical plant configuration.

The applicant provided a copy of the admission standards, treatment protocols, staffing standards, and physical configuration of the space used for sub-acute detoxification. (DI #3, Attachment 8 and DI #11, Question #19, p. 45). These treatment protocols include the use of certain medications and the use of acupuncture to help patients manage withdrawal symptoms, as well as the use of the Clinical Institute Withdrawal Assessment for Alcohol for alcohol addiction.

The design and location of the detoxification unit on the first floor of the proposed new building will place the patients in close proximity to the nurse's station and medical services. Staff will be able to observe, and the patients will be closer to exam rooms, medical provider spaces, medication administration space, and treatment and therapy locations.

The applicant, with this project, has demonstrated consistency with this standard.

.05N. Voluntary Counseling, Testing, and Treatment Protocols for Human Immunodeficiency Virus (HIV). An applicant must demonstrate that it has procedures to train staff in appropriate methods of infection control and specialized counseling for HIV-positive persons and active AIDS patients.

The applicant demonstrated compliance with this standard by submitting a copy of its policies and procedures that address how the staff conducts testing for HIV and counseling and treatment of HIV-positive patients. (DI #2, Attachment 9).

### .05O. Outpatient Alcohol & Drug Abuse Programs.

- (1) An applicant must develop and document an outpatient program to provide, at a minimum: individual needs assessment and evaluation; individual, family, and group counseling; aftercare; and information and referral for at least one year after each patient's discharge from the intermediate care facility.
- (2) An applicant must document continuity of care and appropriate staffing at off-site outpatient programs.
- (3) Outpatient programs must identify special populations as defined in Regulation .08, in their service areas and provide outreach and outpatient services to meet their needs.

- (4) Outpatient programs must demonstrate the ability to provide services in the evening and on weekends.
- (5) An applicant may demonstrate that outpatient programs are available to its patients, or proposed patient population, through written referral agreements that meet the requirements of (1) through (4) of this standard with existing outpatient programs.

The applicant operates two ADAA certified outpatient programs for DUI and DWI patients; one is a Level I – Outpatient Treatment program and the other is a Level 0.5 – Early Intervention – DWI Education program. (DI #12, Question #20, p. 49). It does not operate any other outpatient programs

The applicant states that FMA's inpatient program operates within an informal network of both inpatient and outpatient treatment service providers both within the State of Maryland and in other States and the outpatient programs in the network are organized to meet the requirements of Parts (1) through (4) of the standard. (DI #2, p. 31) FMA pointed to the written referral agreement it has with New Life Addiction Counseling Services, Inc., located in Pasadena, Maryland, stating that New Life provides individual needs assessment and evaluation; individual, family and group counseling; aftercare; and information and referral.

With the inclusion of signed referral agreement with an outpatient treatment program in the Central Maryland region, staff finds that the applicant complies with this standard.

.05P. Program Reporting. Applicants must agree to report, on a monthly basis, utilization data and other required information to the Alcohol and Drug Abuse Administration's Substance Abuse Management Information System (SAMIS) program, and participate in any comparable data collection program specified by the Department of Health and Mental Hygiene.

Currently, only providers who receive public funding (i.e., Medicare, Medicaid, or public grants) are required by ADAA to participate in the monthly data reporting through the SAMIS program. FMA stated that it will comply with this standard by agreeing to submit data to ADAA's SAMIS program, and will commence reporting of the data immediately following Commission approval of this CON. The applicant indicated that it will obtain technical assistance and training from ADAA staff and others responsible for SAMIS such as the University of Maryland's Institute for Governmental Service and Research.

Because FMA does not currently participate in the SAMIS program, staff recommends that the approval of this project be conditioned on FMA's participation in this information system within six months of CON approval.

### B. NEED

COMAR 10.24.01.08G(3)(b) Need. The Commission shall consider the applicable need analysis in the State Health Plan. If no State Health Plan need analysis is applicable, the Commission shall consider whether the applicant has demonstrated unmet needs of the population to be served, and established that the proposed project meets those needs.

FMA is a private, non-denominational, Joint Commission-accredited facility that provides alcoholism and drug addiction treatment on its campus located in Harford County, Maryland. The proposed project involves modernizing its' existing facilities by replacing or converting nine rooms used for three and four patient occupancy, by replacing four patient rooms that are currently located in attic space that are not suitable for patient occupancy, and by increasing the number of private patient rooms from eleven to twenty. The proposed modernization is to be accomplished by constructing a new two-story building with approximately 42,000 gross square feet of space. The new building is designed for 36 beds, which will increase FMA's licensed capacity by 15 beds from 85 to 100 and effective bed capacity from 78 to 100. The proposed project would also consolidate and relocate the Admissions and Intake areas into the new building space, establish a permanent location for the Wellness/Fitness Center in the new space, and expand and consolidate other administrative and support spaces.

The need criterion requires the Commission to consider the applicable need analysis in the State Health Plan ("SHP"). Where there is no need analysis, the Commission is required to consider whether the applicant has demonstrated unmet needs of the population to be served, and established that the proposed project meets those needs. The SHP chapter for ICF-CD services includes a need projection method. This methodology, applied to the Central Maryland region established in the SHP for use with this methodology, supports the bed addition proposed, as previously outlined in this report.

In considering the need for the additional beds it is important to note that FMA services a multi-state area that extends well beyond the State of Maryland. For the fiscal year ending June 30, 2013 approximately 48 percent of FMA's patients originated in Maryland. (DI #24) The proportion of patients from the Central Maryland region was only 26% in FY 2012. (DI #12, replacement page 53) Assuming the this patient origin pattern, it can be anticipated that, on average, seven of the 15 additional beds will serve Maryland residents, of which approximately four will serve residents of Central Maryland.

FMA states that the need for FMA's services is reflected in the actual utilization and the number of inquiries received. While its occupancy rate has been about 85 percent of licensed beds, for the past two years it has been between 93% and 95% of the 78 beds that have been used in recent years due to physical plant issues with the other seven beds. FMA pointed to the level of interest in its program as evidenced by an average of 55 inquiries per week over the 30 months prior to submission of the CON application. During this period, FMA admitted 20 patients per week, 14 from immediate telephone calls, and six related to previous calls. The facility does not maintain a waiting list. (DI #2, p. 37)

It is reasonable to interpret the need criterion more broadly than applying to the need for additional bed capacity to include the need to modernize this facility. The proposed project will modernize the facility by eliminating rooms with more than two beds. While the applicable SHP chapter does not address this specific aspect of the physical plant, other SHP chapters for institutional services, such as the chapter covering nursing homes, limits new construction to resident rooms with a maximum capacity of two beds and requires renovation projects to reduce the number of patient rooms with more than two beds.

The proposed project will also include additional treatment and support space within the new building by establishing a state of the art wellness program that would allow FMA to offer fitness programs, yoga, meditation, relaxation, massage, acupuncture and art and music therapies. Finally, FMA will consolidate and locate the admissions process in one location, eliminating the need of having patients move from one floor to the next and between two buildings to complete the admissions.

In summary, the SHP bed need analysis indicates a need for more private ICF beds for alcoholism and drug abuse treatment as proposed by the applicant, and FMA has reasonably demonstrated its need for additional bed capacity. More importantly the proposed modernization will bring patient services, especially patient rooms, up to modern standards by improving patient comfort and facilitating treatment. Staff finds that the proposed addition of beds is likely to be needed, based on the demand for FMA's services. More importantly, the proposed modernization of the facility is needed.

### C. AVAILABILITY OF MORE COST-EFFECTIVE ALTERNATIVES

COMAR 10.24.01.08G(3)(c)Availability of More Cost-Effective Alternatives. The Commission shall compare the cost effectiveness of the proposed project with the cost effectiveness of providing the service through alternative existing facilities, or through an alternative facility that has submitted a competitive application as part of a comparative review.

This review criterion requires the Commission to compare the cost effectiveness of the proposed project with the cost effectiveness of providing the services through alternative existing service providers or through an alternative facility that has submitted a competitive application as part of a comparative review. The proposed project involves modernizing an existing facility by replacing or converting nine rooms with occupancies of three or four patients, by replacing four patient rooms that are currently located in attic space that are not suitable for patient occupancy, and by increasing the number of private patient rooms from eleven to twenty, all as detailed in the following tables.

Table 7: Father Martin's Ashley Before Project Completion

Room Count					Bed Count	
Building	Four Bed Room	Three Bed Room	Semi- Private	Private	Total Patient Rooms	Physical Capacity
Noble Hall	1	3	6	4	14	29
Carpenter Hall	0	0	8	6	14	22
Bantle Hall	2	3	8	1	14	34
Total	3	6	22	11	42	85

Source: CON Application

Table 8: Father Martin's Ashley
After Project Completion

		Bed Count				
Building	Four Bed Room	Three Bed Room	Semi- Private	Private	Total Patient Rooms	Physical Capacity
Noble Hall	0	0	8	1	9	17
Carpenter Hall	0	0	6	8	14	20
Bantle Hall	0	0	13	1	14	27
New Building	0	0	13	10	23	36
Total	0	0	40	20	60	100

Source: CON Application

While the campus operations date from the early 1980's, some of the buildings used by FMA are much older and were retrofitted to create the ICF. The proposed project would consolidate and relocate the Admissions and Patient Intake into the new building space, establish a permanent location for the Wellness/Fitness Center in the new building, and expand and consolidate other administrative and support spaces. The changes proposed and the services affected are an integral part of FMA's program of service. Therefore, modernizing an alternative facility and providing the additional private patient rooms at such a facility would not meet any objectives that FMA has for improving its patient care. While the 15 additional beds proposed could be added to another facility, no alternative facility has submitted a competitive application and, as noted in this report, FMA is a unique facility in Maryland with respect to its program emphasis, total absence of public funding or participation in governmental third-party payment programs, and multi-state patient origin.

The location for the proposed new construction, west of Bantle Hall, is on a relatively flat site with no trees. The applicant considered renovating Noble Hall, but rejected this alternative for a number of reasons including the fact that the building has multiple levels of stairs and no elevator, limiting access for patients with mobility impairments.

The applicant also considered constructing a new building south of the existing buildings before selecting the proposed alternative. The advantage of locating a new building on the site south of the existing buildings would be the opportunity to increase the number of views of the Chesapeake Bay for the staff and patients. While this alternative would provide benefits to both patient and staff from a therapeutic and marketing/aesthetic perspective, there are a number of drawbacks. The location of this site would require FMA to meet Chesapeake Bay protection and storm water management requirements. FMA estimated addressing these and other site issues would potentially add months to the project, and an estimated \$750,000 to the overall cost. The applicant also considered the impact that the location south of the existing buildings would have on the patients and staff since the site would be further away from the current buildings and infrastructure of the campus.

FMA selected the proposed site location west of Bantle Hall because it determined it would be less costly to construct and less costly to operate than the other campus alternatives to the south that would achieve similar space and facility objectives, due to the proximity of the new facility to the existing buildings. Another factor in the selection was the expectation that the selected alternative will allow the applicant to reasonably meet its project implementation timetable by employing a less complicated site approval process involving less developmental requirements.

Beyond the limited perspective of the project itself and the costs and effectiveness of various approaches to modernizing FMA's facilities for the purposes to which they are used, the review required for this project does present the Commission with an opportunity to examine the larger question of costs and effectiveness in substance abuse treatment. FMA is philosophically wedded to a single basic treatment modality, involving admission of patients for a 28-day stay on its campus. The applicant was not able to provide and staff was unable to find, in the literature, support for the idea that this approach to treatment is the most cost effective approach to treating alcohol or drug dependency or an approach that is the most cost-effective for a majority of persons in need of such treatment. This is not a treatment modality that third-party payors are universally willing to fund, at full cost, under most plans with benefit coverage for addictions treatment and this fact has shaped the way in which FMA operates and markets it program. It appears to be a major factor in the limited number of such programs in operation. In fairness, FMA is not claiming that its program is the best option for all patients in need of addictions treatment but believes it is the most effective approach for some types of patient. It has not attempted to systematically evaluate its level of effectiveness in comparison with similar 28-day programs in other states.

The most recent research identified by staff comparing treatment modalities was published in 2003.<sup>3</sup> This research compared the cost and effectiveness of four modes: inpatient, residential, outpatient detox/methadone, and outpatient drug-free. It found cost-effectiveness, when compared to other health interventions, for all four modes and found that outpatient drug-free settings were the most cost-effective, in terms of cost per successfully treated abstinent case.<sup>4</sup> It noted that, although variations in settings, modalities, and outcomes makes comparisons of cost-effectiveness estimates across studies difficult, its findings were, in general, consistent with the results of most prior cost-effectiveness studies of alcohol and substance abuse treatment.<sup>5</sup> While this study did not conclude that different modalities might not be more cost-

Mojtabai, R and Zivin, JG, "Effectiveness and Cost-effectiveness of Four Treatment Modalities for Substance Abuse Disorders: A Propensity Score Analysis." Health Services Research, 2003, Feb; 38(1 Pt 1):233-259

<sup>&</sup>lt;sup>4</sup> Two nonmutually exclusive measures were "operationalized;" (1) abstinence during a five-year follow-up after discharge from index discharge (i.e., no use of any substances), and (2) any reduction in the use of substances from the five-year period before index treatment and the five-year period following treatment.

<sup>&</sup>lt;sup>5</sup> Longabaugh R, McCrady B, Fink E, Stout R, McAuley T, Doyle C, McNeill D. "Cost-effectiveness of Alcoholism Treatment in Partial vs. Inpatient Settings; Six-Month Outcomes." Journal of Studies of Alcohol. 1983;44(6):1049-71.

Pettinati HM, Meyers K, Evan BD, Ruetsch CR, Kaplan FN, Jensen JM, Hadley TR. "Inpatient Alcohol Treatment in a Private Healthcare Setting: Which Patients Benefit and at What Cost?" American Journal on Addiction. 1999; 8(3):220-33.

Annis HM, "Is Inpatient Rehabilitation of Alcoholics Cost-effective? Con Position." In: Stimmel B, editor. <u>Controversies in Alcoholism and Substance Abuse</u>, New York: Haworth Press.; 1986. pp. 175-90.

French MT, "Economic Evaluation of Drug Abuse Treatment Programs: Methodology and Findings." American Journal of Drug and Alcohol Abuse. 1995;21(1): 111-35.

effective for particular types of patients, it noted that no evidence was found in its study that patients could be "selected" into programs for improved effectiveness and cited the "mixed" evidence in the literature that matching clients and client-problems to the "right kinds" of programs to maximize or optimize effectiveness can be successfully implemented.

The State Health Plan and the Cost and Effectiveness of Alternatives criterion do not provide a clear basis for denying a project such as that proposed by FMA based on questions concerning the effectiveness of the singular treatment approach it employs or the lack of evidence developed by FMA itself with respect to effectiveness or cost effectiveness when compared with comparable facilities. Denying the ability of a program such as this, that has viably operated for thirty years and can point to success in assisting many patient over that time, to modernize its facilities on the basis of these questions is obviously problematic. FMA has agreed and staff has recommended conditioning CON approval on participation in the program data reporting system of ADAA. In addition, staff is proposing conditioning approval on agreement by FMA to document that it is meeting its promised increase in qualifying charity care provision over a five-year period. Given these conditions, it is also appropriate that FMA also be conditioned on reporting back to MHCC, at the end of that five-year period, on its efforts to systematically evaluate its effectiveness in alcohol and substance abuse treatment, through more rigorous follow-up evaluation of treatment success and collaborative efforts with similar programs in other states to institute standardized peer review to study and improve program effectiveness.

Staff finds that the proposed project has been demonstrated to be the most cost-effective alternative for modernizing FMA and better meeting the demand for its services.

### D. VIABILITY OF THE PROPOSAL

COMAR 10.24.01.08G(3)(d) Viability of the Proposal. The Commission shall consider the availability of financial and nonfinancial resources, including community support, necessary to implement the project within the time frames set forth in the Commission's performance requirements, as well as the availability of resources necessary to sustain the project.

### **Availability of Financial Resources**

FMA presents the following budget estimate for the project:

Table 9: Project Budget Father Martin's Ashley

USES OF FUNDS					
New Construction					
Building	\$10,750,000				
Site Preparation	3,900,000				
Architect/Engineering Fees	1,042,000				
Permits	95,000				
Subtotal New Construction	\$15,787,000				
Other Capital Costs					
Minor Movable Equipment	\$525,000				
Other Equipment					
Wellness/Fitness Center Equipment	200,000				
Telecommunications Equipment	60,000				
Information Technology*	100,000				
Miscellaneous, e.g., Security System	350,000				
Subtotal Other Capital Costs	\$17,022,000				
Contingencies	\$962,000				
Total Current Capital Costs	\$17,984,000				
Inflation (based on 3.45% construction cost increase					
over 12 month period)	\$377,000				
TOTAL PROPOSED CAPITAL COSTS	\$18,361,000				
Financing Cost and Other Cash Requirements					
Loan Placement Fees	\$237,000				
Legal Fees, (CON Related).	35,000				
CON Application Assistance	20,000				
SUBTOTAL	\$292,000				
TOTAL USES OF FUNDS	\$18,653,000				
SOURCES OF FUNDS					
Cash	\$6,000,000				
Pledges	4,000,000				
Gifts, bequests	1,653,000				
Bond or Letter of Credit	7,000,000				
TOTAL SOURCES OF FUNDS	\$18,653,000				

Sources: Father Martin's Ashley CON application (DI #2, p. 8) and March 19, 2013 Response to first completeness questions (DI #11, p. 14)

FMA expects that future development fundraising will provide the necessary funds to replace or pay off the bond or letter of credit. (DI #14, p. 7) FMA reports that it already has pledges of \$5.4 million of which \$4.2 million has been collected. (DI #11, p. 13) The audited financial statement ending June 30, 2012 indicates FMA had \$851,385 in cash and cash equivalents and \$50.1 million in investments. The investments primarily consisted of mutual funds and limited partnerships. (DI #2, Attachment 13) The audited financial statements indicate a sufficient balance of cash and cash equivalents as well as investments to fund FMA estimated \$6.0 million equity contribution. As for the \$4 million in pledges and the \$1,653,000 in gifts and

bequests, FMA's Capital Campaign for the Certificate of Need has already received pledges in advance of the official kick-off for this campaign almost equal to the amounts budgeted.

The remaining \$7 million will be financed either through a bond or a letter of credit through a bank. FMA assumes that it will issue a five year bond, at an expected rate of 3.44% with the issuance cost of \$235,000 amortized over the five years. The applicant states that the assumed payback period will provide time for FMA to raise and collect developmental fundraising dollars for the bonds. The Board of Trustees will review the prevailing rate and fees for this bond, and determine the best terms for either issuing a bond or seeking a line of credit from a bank. The applicant has provides sufficient evidence on the availability of funds for this project.

### **Projected Financial Performance**

The applicant provided the following projected financial results through 2017:

Table 10: Projected Financial Performance Father Martin's Ashley (\$000s)

	Ac	tual	Current Year Projected	Projected			
Projected Years	2011	2012	2013	2014	2015	2016	2017
Inpatient Revenue	\$ 22,428	\$ 23,777	\$ 23,986	\$ 24,403	\$ 25,756	\$ 30,016	\$ 30,947
Outpatient Revenue	57	75	137	172	172	172	172
Gross Pt. Revenue	22,485	23,852	24,123	24,575	25,928	30,188	31,119
Allowance For Bad Debt	59	24	15	15	54	96	103
Contractual Allowance	4,498	5,510	5,736	5,980	6,199	7,091	7,127
Charity Care	2,069	2,117	2,300	2,294	2,836	3,305	3,585
Net Pt. Service Revenue	15,859	16,201	16,072	16,286	16,839	19,696	20,304
Other Operating Revenues	542	438	564	564	564	564	564
Net Operating Revenue	\$ 16,401	\$ 16,639	\$ 16,636	\$ 16,850	\$ 17,403	\$ 20,260	\$ 20,868
Salaries, Wages, Etc.	9,291	10,402	10,991	10,991	11,403	12,011	12,011
Contractual Services	1,476	1,361	1,448	1,448	1,448	1,448	1,448
Interest on Current & Project Debt	0	0	0	0	0	0	0
Current Depreciation	1,061	1,051	1,256	1,456	1,656	1,856	2,056
Project Depreciation	0	0	0	0	479	575	575
Current Amortization	20	20	20	20	20	20	20
Loan Cost	0	0	0	172	288	219	151
Supplies	426	432	403	403	403	403	403
Other Expenses	2,829	3,044	3,013	3,013	3,886	4,149	4,183
Operating Expenses	\$ 15,103	\$ 16,310	\$ 17,131	\$ 17,503	\$ 19,583	\$ 20,681	\$ 20,847
Income from Operation	\$ 1,298	\$ 329	\$ (495)	\$ (653)	\$ (2,180)	\$ (421)	\$ 21
Non-operating Income	\$ 12,118	\$ (1,276)	\$ 2,062	\$ 2,062	\$ 1,630	\$ 1,630	\$ 1,630
Net Income (loss)	\$ 13,416	\$ (947)	\$ 1,567	\$ 1,409	\$ (550)	\$ 1,209	\$ 1,651
Operating Margin	8.2%	2.0%	-3.1%	-4.0%	-12.9%	-2.1%	0.1%

Source: Father Martin's Ashley March 19, 2013 response to firs completeness letter (DI #11, pp. 67-68)

The facility projects opening operations with the new building and increased bed inventory in 2015. FMA will assume increasing expenses (or revenue deductions) for charity care and depreciation expenses will also have a negative impact on its operating margin. The financial projections show that FMA anticipates a return to operational profitability by 2017.

FMA does not participate in either Medicare or Medicaid. The applicant is a contracted provider with CareFirst BC/BS and with United Behavioral Health (Optum), Compsych, Managed Health Network, and Value Options. FMA also is a contracted provider for two union groups – Princeton Health Services and Tri State Health & Welfare Fund and three employer groups. As a result, the applicant provides the following breakdown of utilization by payor.

Table 11: Percent of Patient Days by Payor Father Martin's Ashley

	2011	2012	2013	2014	2014	2016	2017
Blue Cross	27.9%	32.1%	36.0%	34.9%	33.0%	32.0%	30.0%
Commercial Insurance	25.6%	24.3%	24.2%	27.7%	28.0%	28.5%	29.4%
Self-Pay	39.6%	34.6%	30.2%	28.0%	28.0%	28.5%	29.0%
Other-Charity	6.9%	9.0%	9.6%	9.4%	11.0%	11.0%	11.6%

Source: Father Martin's Ashley March 19, 2013 response to first completeness letter (DI #11, p. 69)

### Conclusion

Staff finds that this facility has a history of successful financial performance and has the cash and investments available to fund the project and finance at the projected level of borrowing projected for the project. Staff also believes that FMA's assumptions with respect to its ability to fill the increased inventory of beds and generate the revenue necessary to sustain the modernization and expansion are reasonable and supportable. Staff concludes that the proposal is viable, based on the availability of resources and the likely level of support for the expansion of bed capacity.

# E. COMPLIANCE WITH CONDITIONS OF PREVIOUS CERTIFICATES OF NEED

COMAR 10.24.01.08G(3)(e) Compliance with Conditions of Previous Certificates of Need. An applicant shall demonstrate compliance with all terms and conditions of each previous Certificate of Need granted to the applicant, and with all commitments made that earned preferences in obtaining each previous Certificate of Need, or provide the Commission with a written notice and explanation as to why the conditions or commitments were not met.

Only one FMA CON has been identified in MHCC records. In 1990, FMA was authorized to replace a building on campus to house 20 beds, dietary facilities, administrative offices, activity areas, clinical staff offices, and treatment areas. The CON was conditioned on FMA notifying the Commission of any increases in patient charges and demonstrating that such increases were not the result of capital expenditures for the approved project. MHCC records do not indicate any non-compliance with this condition. No debt was identified as a source of funding for this project, which had an approved cost of \$6,558,700.

# F. IMPACT ON EXISTING PROVIDERS AND THE HEALTH CARE DELIVERY SYSTEM

COMAR 10.24.01.08G(3)(f)Impact on Existing Providers and the Health Care Delivery System. An applicant shall provide information and analysis with respect to the impact of the proposed project on existing health care providers in the health planning region, including the impact on geographic and demographic access to services, on occupancy, on costs and charges of other providers, and on costs to the health care delivery system.

Given that the proposed project is a modernization and expansion of an existing facility, it will have no impact on geographic accessibility. This project is aimed at improving FMA's competitiveness on a national basis, regional, or state basis, where it is not confronted with competitors that are drawing from the same market. FMA considers its primary competitors to be The Betty Ford Center, Hazelden Foundation, CRC-Sierra Tucson, The Farley Center, Williamsburg Place, and other facilities of this type in other states. Staff research supports the validity of this conclusion. (DI. #2, Attachment 11).

FMA's commitment to an increase the amount of charity care days including the days of care for the indigent and gray area population should improve access for these populations. However, the direct impact on accessibility for the regional population is likely be modest, given FMA's historic patient origin pattern. This expansive service area will also minimize the potential impact of the proposed project on occupancy at other Central Maryland ICF-CDs. While the proposed facility modernization and expansion in bed capacity may have some impact on other area providers, it is likely to be very small and, as noted, to the extent that the SHP need methodology has merit (see SHP Project Review Standard B), it would be expected that demand exceeds supply for beds of this type. While FMA is proposing to increase its licensed bed capacity by 15 beds (and effective capacity by 22 beds), assuming that FMA's current utilization pattern continues, only three to four of these beds are likely to be utilized by Central Maryland residents and approximately seven of these beds are likely to be used by residents from anywhere in Maryland. For Central Maryland four beds would be a 2.8 percent increase over the current number of Track One beds and a 0.6 percent increase in total beds as detailed in the following table.

Table 12: Intermediate Care Facility Level Alcohol and Drug Abuse Administration Certified Substance Abuse Treatment Programs Operating in Central Maryland Region

COUNTY/FACILITY	TRACK	ADULT BEDS
Anne Arundel County		
Anne Arundel Medical Center (Pathways) - Annapolis	One	32
Chrysalis House, Inc Crownsville	Two*	35
Hope House Treatment Center - Crownsville	Two	45
Serenity Acres Treatment Center - Crownsville	One	27
Baltimore County		
Gaudenzia, Inc. at Owings Mills - Owings Mills	Two	50
Baltimore City		
Baltimore Crisis Response, Inc Baltimore	Two	28
Gaudenzia at Park Heights - Baltimore	Two	135
Gaudenzia Inc., Weinberg Center - Baltimore	Two	140
Tuerk House, Inc Baltimore	Two	78
Harford County		
Father Martin's Ashley - Havre de Grace	One	85
Total Track One Beds		144
Total Track Two Beds		511
Total Beds		655

Source: MHCC telephone survey

Based on all of the above, staff concludes that the proposed modernization and expansion should have minimal if any impact on occupancy, costs and charges of other providers in the Central Maryland region or other providers in the state.

### IV. STAFF RECOMMENDATION

Staff has analyzed the proposed project's compliance with the applicable State Health Plan criteria and standards in COMAR 10.24.14.05, and with the other general review criteria, COMAR 10.24.01.08G(3)(b)-(f).

Based on these findings, Staff recommends that the project be approved with the following conditions:

- 1. Father Martin's Ashley shall commence reporting data and other required information to the Alcohol and Drug Abuse Administration's Substance Abuse Management Information System (SAMIS) program within six months of this approval and first use approval shall not be granted until FMA submits documentation of such reporting.
- 2. Father Martin's Ashley shall provide a minimum of 6.3% of patient days of care to indigent and gray area patients, as defined in the State Health Plan, commencing with the first full

<sup>\*</sup>Track Two facilities are defined in the SHP as intermediate care facilities with "beds owned and wholly operated by the State or substantially funded by the budget process of the State or substantially funded by one or more jurisdictional governments, which are established jointly by providers and the jurisdiction or jurisdictions to meet the special needs of their residents and that reserve at least 50 percent of their proposed annual adolescent or adult bed capacity for indigent and gray area patients."

year of operation following completion of the approved project. Father Martin's Ashley shall document the provision of such charity care by submitting annual reports auditing its total days of care and the provision of days of care to indigent and gray area patients as a percentage of total days of care. Such audited reports shall be submitted to the Maryland Health Care Commission following the first full year of operation following completion of the approved project and continuing for five years thereafter.

3. At the end of the fifth year of full operation following completion of the approved project, FMA will provide a report to MHCC, detailing its efforts to systematically evaluate its effectiveness in alcohol and substance abuse treatment. This should include follow-up evaluation of treatment success and collaborative efforts with similar treatment programs in other states to institute standardized peer review to study and improve program effectiveness.

IN THE MATTER OF \* BEFORE THE

\*

ASHLEY, INC., d/b/a \* MARYLAND

\*

FATHER MARTIN'S ASHLEY \* HEALTH CARE

\*

Docket No. 13-12-2340 \* COMMISSION

\*

### **FINAL ORDER**

Based on Commission Staff's analysis and findings, it is this 19th day of September 2013, **ORDERED** that the application for a Certificate of Need, submitted by Ashley, Inc. d/b/a Father Martin's Ashley to construct a new building at an estimated cost of \$18,653,000, and increase the number of licensed beds from 85 to 100 ICF/CD beds, Docket No. 13-12-2340, be **APPROVED** subject to the following conditions.

- 1. Father Martin's Ashley shall commence reporting data and other required information to the Alcohol and Drug Abuse Administration's Substance Abuse Management Information System (SAMIS) program within six months of this approval and first use approval shall not be granted until FMA submits documentation of such reporting.
- 2. Father Martin's Ashley shall provide a minimum of 6.3% of patient days of care to indigent and gray area patients, as defined in the State Health Plan, commencing with the first full year of operation following completion of the approved project. Father Martin's Ashley shall document the provision of such charity care by submitting annual reports auditing its total days of care and the provision of days of care to indigent and gray area patients as a percentage of total days of care. Such audit reports shall be submitted to the Maryland Health Care Commission following the first full year of operation following completion of the approved project and continuing for five years thereafter.
- 3. At the end of the fifth year of full operation following completion of the approved project, FMA will provide a report to MHCC, detailing its efforts to systematically evaluate its effectiveness in alcohol and substance abuse treatment. This should include follow-up evaluation of treatment success and collaborative efforts with similar treatment programs in other states to institute standardized peer review to study and improve program effectiveness.

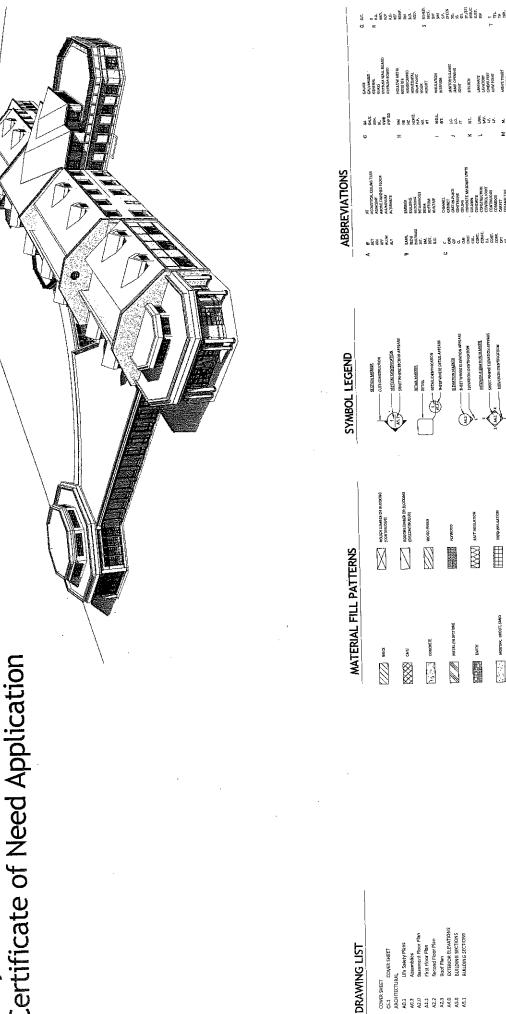
# APPENDIX A

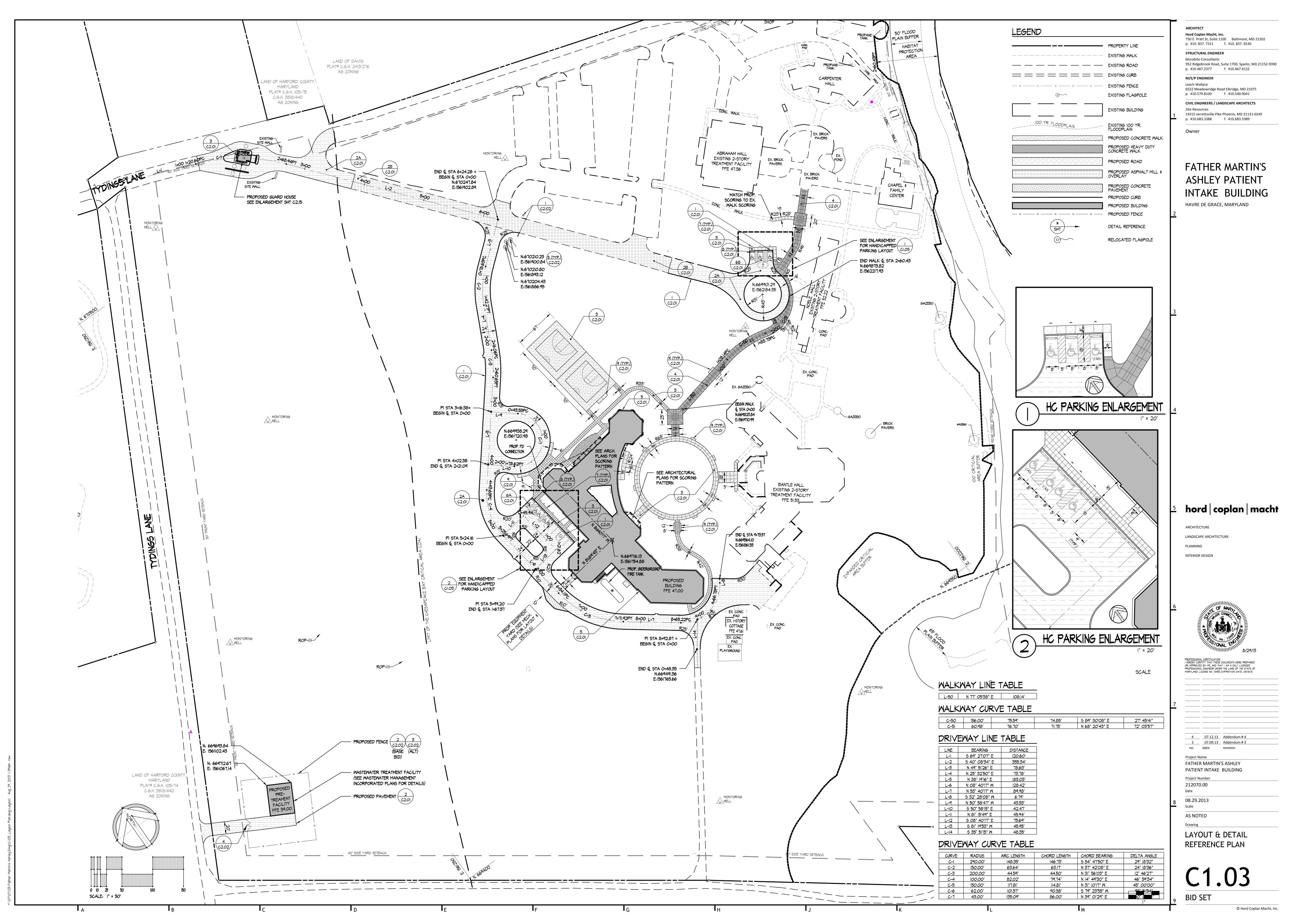
Site Plan and Floor Plans

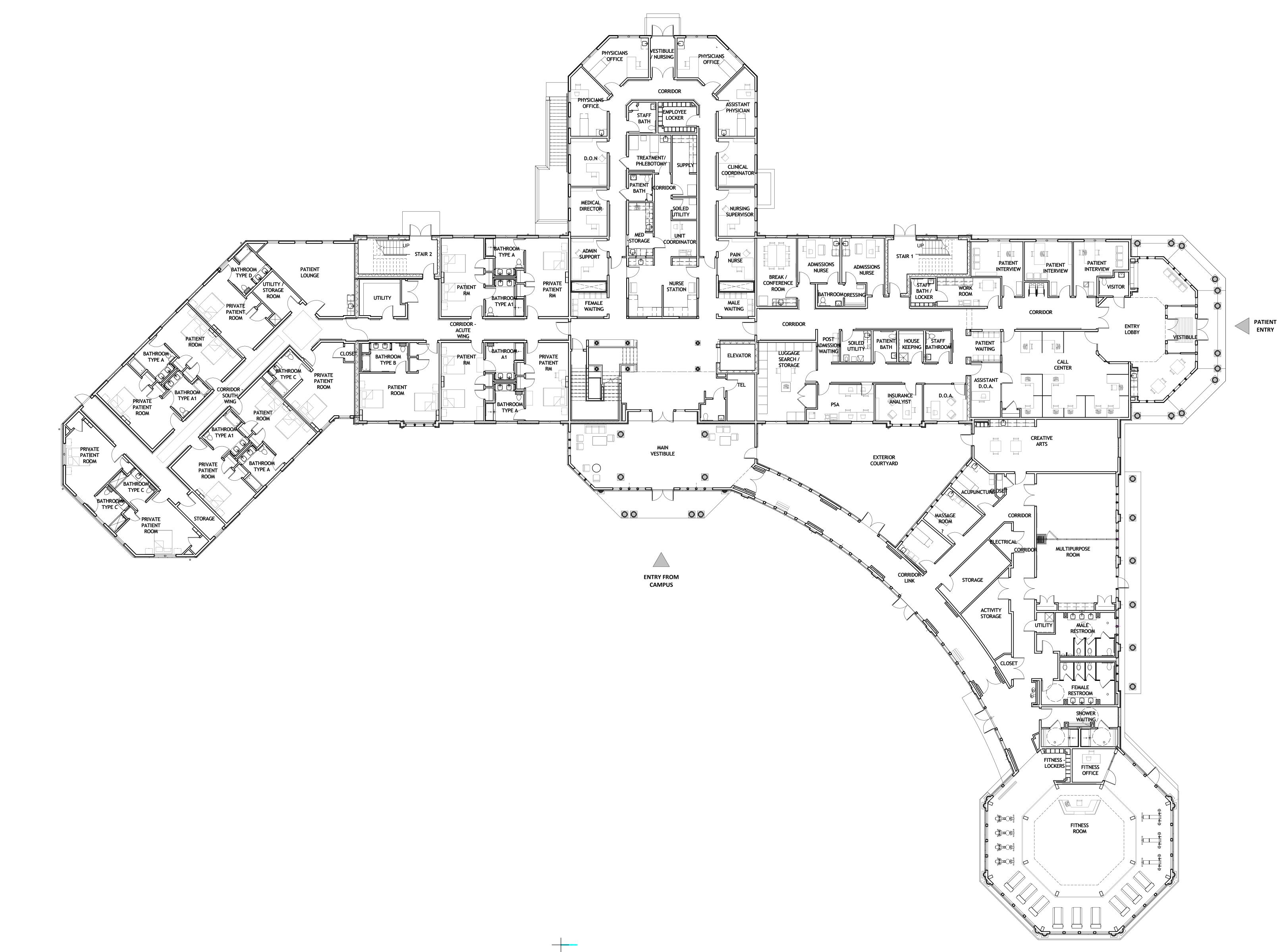
# FATHER MARTIN'S ASHLEY PATIENT INTAKE BUILDING

HAVRE DE GRACE, MARYLAND

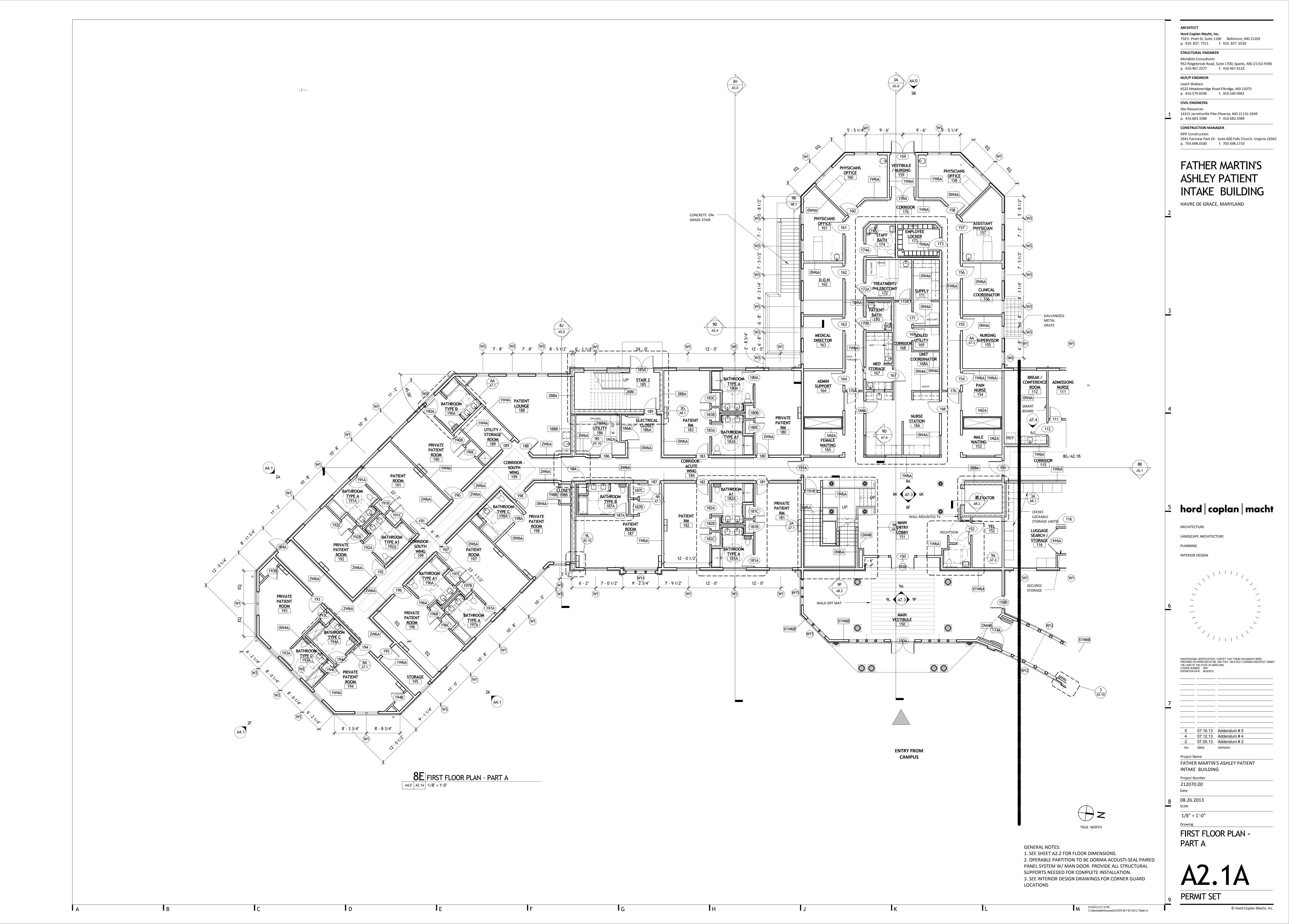
Maryland Health Care Commission Certificate of Need Application

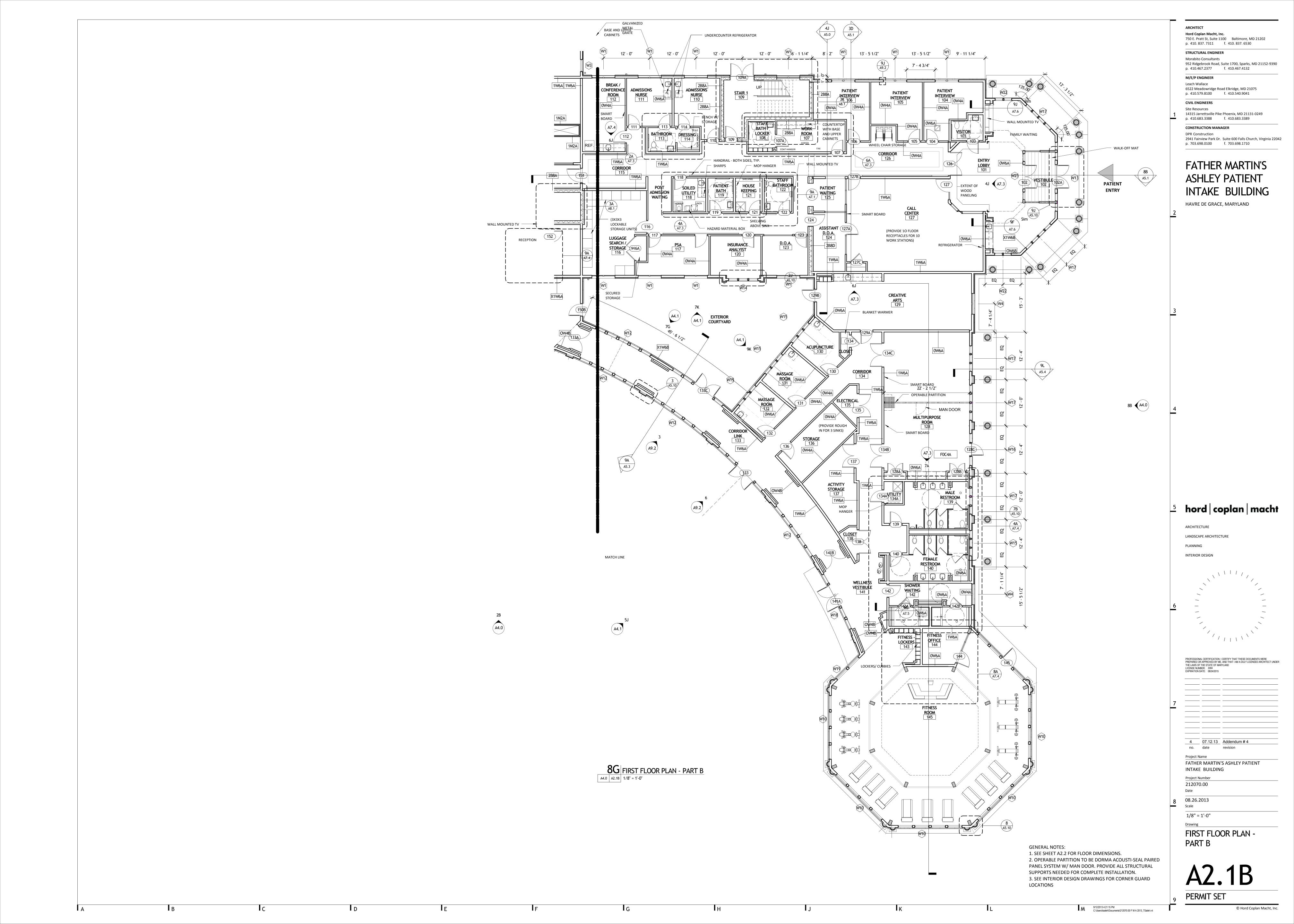


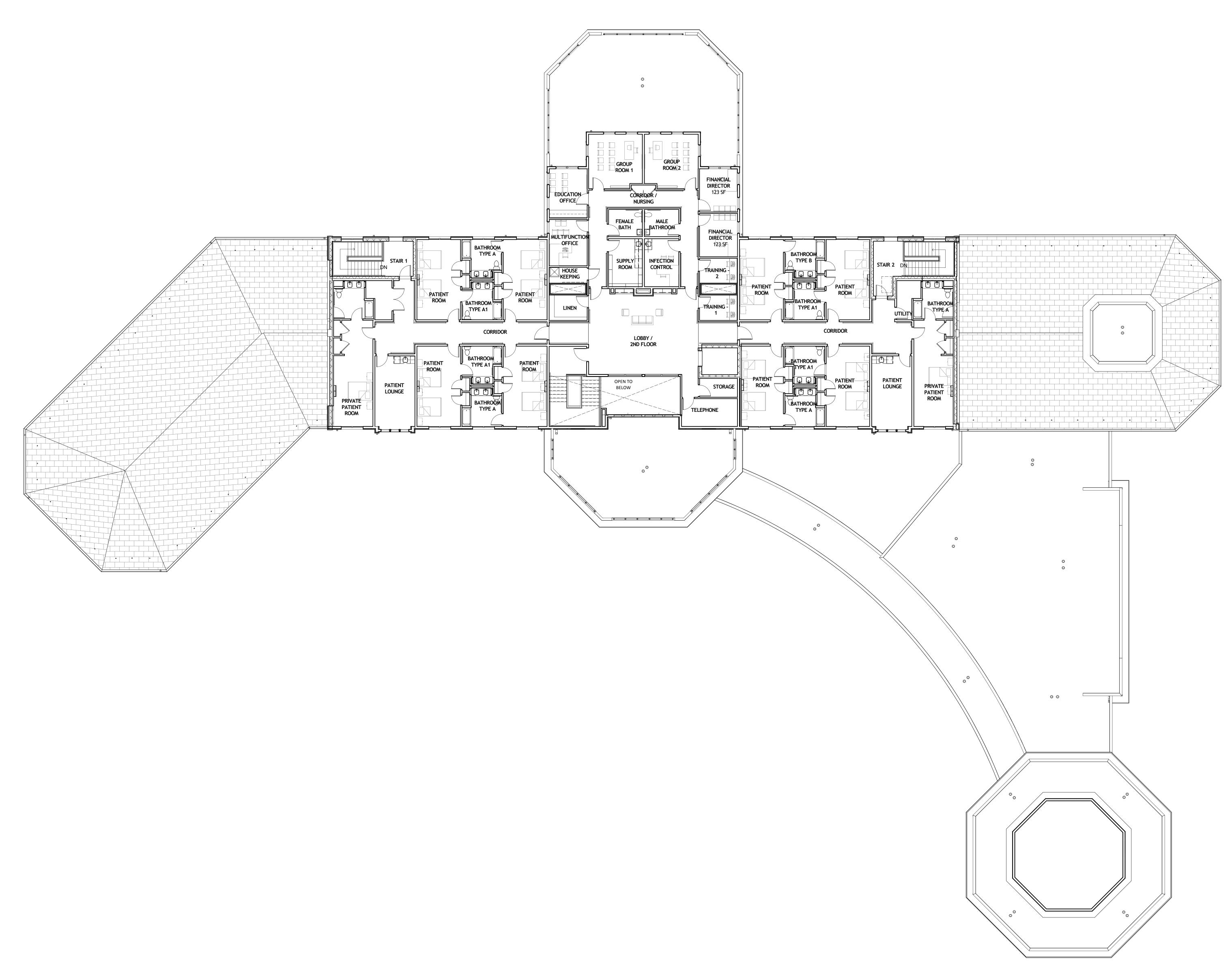




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